RE: [External] RE: Sale/Lease of the property located at 3017 W. 5th Street, Santa Ana, CA 92703 per the Surplus Land Act

From : Robin Mark <Robin.Mark@tpl.org>

Thu, Jun 03, 2021 09:24 AM

- Subject : RE: [External] RE: Sale/Lease of the property located at 3017 W. 5th Street, Santa Ana, CA 92703 per the Surplus Land Act
 - To : Grace Lee <gracel@ggcity.org>
 - **Cc**: Alex Size <Alex.Size@tpl.org>, Tily Shue <tily.shue@tpl.org>, Greg Blodgett <greg1@ggcity.org>, Omar Sandoval <osandoval@wss-law.com>, Omar Sandoval <omars@ci.garden-grove.ca.us>, Lisa Kim <lisak@ci.garden-grove.ca.us>

Hello Grace,

The Trust for Public Land has concluded our analysis of the City of Garden Grove's appraisal of the Willowick property and would like to meet with the appropriate City staff via Zoom to discuss our assessment. We have noted several issues with the appraisal that require further discussion to ensure we come to an agreed upon valuation of the property. I have included several dates/times below that work on our end for a 1 hour meeting. Please advise on what works best for your team and I will send out an invite.

- Wednesday, June 9th 12noon, 2pm, or 4pm
- Thursday, June 10th 9am
- Friday, June 11th 10am

Thank you,

Robin Mark (she/her) Los Angeles Program Director The Trust for Public Land 135 W. Green St, Suite 200 Pasadena, CA 91105 (O) 323.223.0441 ext. 14 (C) 323.333.6310

Dear Grace,

Thank you for your email; however, I would like to correct an inaccurate statement included. In your email you state,' *The City has not received a response or term sheet from your team*,' yet this is not the case. The City did receive a response to your April 16 letter. TPL responded, in writing:

- (i) to clarify and get certainty on the commencement date of negotiations,
- (ii) to request for the City's appraisal for review in comparison to the appraisal we commissioned, and
- (iii) to offer to provide the City with TPL's appraisal for the City's review.

Next, we followed up, in writing:

- (i) to send to the City our appraisal;
- (ii) to ensure confidentiality of our negotiations/documents from public disclosure, essential in a competitive process; and