

## **CITY OF GARDEN GROVE**

### **AMENDMENT NO. 1**

To: Provide Crossing Guard Services for the City of Garden Grove for fifteen (15) school locations within the Garden Grove Unified School District per RFP S-1312.

This Amendment No. 1 to Provide Crossing Guard Services for the City of Garden Grove for fifteen (15) school locations within the Garden Grove Unified School District per RFP S-1312, is made and entered into this 23rd day of April 2024, by and between the **CITY OF GARDEN GROVE**, hereinafter referred to as "CITY", and **All City Management Services, Inc.**, hereinafter referred to as "CONTRACTOR".

WHEREAS, Contractor and CITY entered into Contract No. P240361 effective July 25, 2023.

WHEREAS, Contractor and CITY desire to amend the Existing Contract as provided herein.

Now, therefore, it is mutually agreed, by and between the parties as follows:

Section 1: Term and Termination, shall be revised as follows:

The CITY hereby extends the performance period from July 1, 2024 to June 30, 2025.

Section 3: Compensation - shall be revised as follows:

The contract price is hereby increased by \$329,292.00 for the above term of the contract only, per the revised rates in Attachment A.

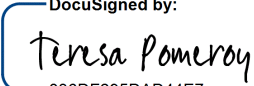
Except as expressly amended hereby, the Existing Contract remains in full force and effect as originally executed.

IN WITNESS WHEREOF, the parties have caused this Amendment No. 1 to the Existing Contract to be executed by their respective officers duly authorized on the date first written above.

Date: 4/23/2024

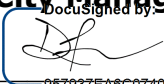
**"CITY"**  
**CITY OF GARDEN GROVE**

DocuSigned by:  
  
By: \_\_\_\_\_  
1349D114C1D242E...  
**City Manager**

**ATTESTED:** DocuSigned by:  
  
\_\_\_\_\_  
836DF295DAD44E7...  
**City Clerk**

Date: 4/23/2024

**"CONTRACTOR"**  
**All City Management Services, Inc.**

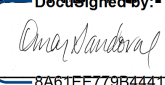
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By: \_\_\_\_\_  
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Name: Demetra Farwell

Title: Secretary

Date: 4/22/2024

If CONTRACTOR is a corporation, a Corporate Resolution and/or Corporate Seal is required. If a partnership, Statement of Partnership must be submitted to CITY.

**APPROVED AS TO FORM:** DocuSigned by:  
  
\_\_\_\_\_  
8A61EE779B44411...  
**Garden Grove City Attorney**  
4/11/2024  
Date

DocuSigned by:  




## ALL CITY MANAGEMENT SERVICES

April 4, 2024

Courtney Allison, Budget Manager  
City of Garden Grove  
11222 Acacia Parkway  
Garden Grove, CA 92840

Dear Courtney,

It is once again the time of the year when many agencies are formulating their budgets for the coming fiscal year. Toward that end, please allow this letter to serve as confirmation of our interest in extending our agreement for Crossing Guard Services through the 2024-2025 fiscal year.

As you may know hiring challenges have impacted all sectors of the labor market, across the nation. Our post-COVID workforce continues to transform from a traditionally older workforce to a younger workforce. The expectations of this younger workforce continues to require higher wages and in some cases more hours to sustain themselves. Consequently, our employee turnover rate continues to increase dramatically impacting our advertising, recruitment and training costs.

Additionally, effective in April of this year Governor Newsom signed into law AB1228. This law increases the minimum wage for all Fast-Food employees in California to \$20.00 per hour. We anticipate this will have a direct impact on our workforce. We will need to offer competitive wages in light of AB1228 to retain and effectively recruit employees.

For these reasons, as well as cost increases in some segments of our business, we must appeal for an increase in our hourly billing wage for the upcoming 2024-2025 fiscal year. To facilitate the calculation of the 2024-2025 annual cost of your Crossing Guard program, we have developed and included with this letter a Client Worksheet. This Worksheet details the new hourly billing rate and the overall estimated program cost, based on the number of sites and the hours worked at each site.

While we remain committed to providing a safe, cost-effective and professional School Crossing Guard Program we hope you will find this new pricing acceptable. If you have any questions or need additional information, please contact Claudia Than at (800) 540-9290. Take care.

Sincerely,

Baron Farwell,  
General Manager

# All City Management Services Inc.

## Client Worksheet 2024 - 2025

**Department:** 1004201

**Billing Rate for 2024 - 2025:** \$ 30.49

City of Garden Grove  
11222 Acacia Parkway  
Garden Grove, CA 92840

**KEY:**

**Traditional Calendar:**

For sites with no regularly scheduled early release days, use 180 regular days

**Sites with traditional calendar:**

	60		180		\$30.49	=	\$329,292.00
15 Sites at 4.00 hrs per day	Total Hrs/day	X	days/yr	X	Hourly Billing Rate		

**TOTAL PROJECTED HOURS**

**10,800.00**

**TOTAL ANNUAL PROJECTED COST**

**\$329,292.00**



## City of Garden Grove Compliance Summary Report

Vendor Number	Vendor Name	AM Best Rating	Insurance Carrier	Policy #	Eff. Date	Exp. Date	Coverage
V00635	ALL CITY MANAGEMENT SERVICES, INC.	Compliant					
		A++ , XV	State Farm Mutual Automobile Insurance Company	7116948B0175	8/1/2023	8/1/2024	Auto Liability
		Ag , XV	AXIS Surplus Insurance Company	P00100118039401	8/1/2023	8/1/2024	Excess Liability
		Ap , XV	Lexington Insurance Company	052114698	8/1/2023	8/1/2024	General Liability
		A+p , XV	National Casualty Company	WCC334410A	1/1/2024	1/1/2025	Workers Comp

**Risk Profile :** Standard (not professional services or construction)

**Required Additional Insured :** City of Garden Grove, its officers, officials, agents, employees and volunteers