

RFP S-1275 Graffiti Abatement Services					
COMPANY NAME	Tony Painting	Woods Maintenance Services Inc./dba Graffiti Control Systems	Graffiti Protective Coatings, Inc.	Urban Graffiti Enterprises, Inc.	Superior Property Services, Inc./Superior Graffiti Solutions
	Score	Score	Score	Score	Score
RATER 1	59	79	80	73	54
RATER 2	50	75	90	91	68
RATER 3	50	86	88	83	76
TOTALS	159	240	258	247	198

RFP S-1275

Graffiti Abatement Services

Rating Factor

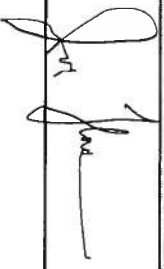
RFP S-1275 Graffiti Abatement Services

Tony Painting

Qualification of Contractor	Points Possible	Score	COMMENTS: Please provide at least 1-2 comments in each section to support YOUR scores.
Quality of References	10	5	The references provided were reputable, however, all the reference scope of work aimed at general interior and exterior of public facilities. There was no reference concerning graffiti abatement or contact information.
Related Experience & Past Performance	10	5	The contractor demonstrates adequate painting experience with general painting but lacks graffiti removal, power washing, or chemical training that is used in graffiti abatement.
Experience with other Government Agencies	5	4	The work history displays experience with other government agencies on/in facilities but no reference to right of way experience.
Years in Business	5	5	44 years in business is commendable.
Identification of Designated/Key Staff	5	3	There was a limited description of key staff identifying two people. The organizational chart suggested there was a multi level system conflicting with a resume that stated one person serves multiple positions.
Employee Experience and Qualifications	5	3	The experience description displayed front line workers are trained in various painting aspects and equipment use, but fails to identify any certifications for handling hazardous waste or use of lifts/aerials.
TOTAL POINTS POSSIBLE	40	25	
Knowledge and Technical Competence			
Project Approach and Work Plan	10	7	The task approach was vague concerning graffiti abatement and the contractors scope of work is geared towards general facility painting on new and existing projects.
Ability to Understand and Meets the Needs of the City	10	7	The contractor provided a general statement to provide graffiti abatement services but lacked details and/or process of how the job tasks would be performed.
Statement of Compliance/Compliance with RFP Requirements	5	5	Yes
TOTAL POINTS POSSIBLE	25	19	
Cost of Services/Completed Proposal Pricing Form Attachment 'B'	25	5	
Completeness of Response	10	10	All required documents received
TOTAL POINTS POSSIBLE	100	59	

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Rater Signature



11/9/2020

Rating Factor		Woods Maintenance Services, Inc. dba Graffiti Control Systems		RFP S-1275 Graffiti Abatement Services
Qualification of Contractor	Points Possible	Score	COMMENTS: Please provide at least 1-2 comments in each section to support YOUR scores.	
Quality of References	10	8	Vendor provided professional references but unable to verify.	
Related Experience & Past Performance	10	9	Contractor provided information that is consistent with related experience but past performance was not verified.	
Experience with other Government Agencies	5	4	Contractor appears to have sufficient work experience working with government agencies.	
Years in Business	5	2	The contractor states on their company history they have 45 years in business, however, a license check reveals the license was issued 23 years ago.	
Identification of Designated/Key Staff	5	0	The contractor did not identify key staff. They gave a general description of staff duties, training, and background checks.	
Employee Experience and Qualifications	5	4	The company outlines their standard operating procedures well but does not provide certifications held by crew members.	
TOTAL POINTS POSSIBLE	40	27		
Knowledge and Technical Competence				
Project Approach and Work Plan	10	10	The vendor provides a detailed project approach and work plan.	
Ability to Understand and Meets the Needs of the City	10	7	The contractor show a firm ability to provide superior service with a fleet of equipment and staff. The concern is their headquarters proximity to the city if they have equipment failure or responses to emergencies.	
Statement of Compliance/Compliance with RFP Requirements	5	5	Statement of Compliance was sufficient.	
TOTAL POINTS POSSIBLE	25	22		
Cost of Services/Completed Proposal Pricing Form Attachment "B"	25	25		
Completeness of Response	10	5	designated key staff to submitted.	
TOTAL POINTS POSSIBLE	100	79		

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Rater Signature

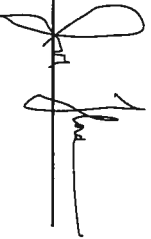


11/9/2020

Rating Factor		RFP S-1275 Graffiti Abatement Services		Graffiti Protective Coatings, Inc.	
Qualification of Contractor	Points Possible	Score	COMMENTS: Please provide at least 1-2 comments in each section to support YOUR SCORES.		
Quality of References	10	8	Contractor provided public agency referrals. Two references were verified with good results.		
Related Experience & Past Performance	10	8	Through reference verification, the contract was an esteem work history in graffiti abatement.		
Experience with other Government Agencies	5	4	The contractor meets the standard for government agency experience of significant demographics.		
Years in Business	5	3	The organization states they have been in business since 1991 but a license check on the contractor state license board reveals a licensed was issued in 1993 which contradicts their statement.		
Identification of Designated/Key Staff	5	4	Key staff was identified with attached biographies. The information provided is acceptable but has not been verified.		
Employee Experience and Qualifications	5	4	The employee experience qualification appears to be sufficient but no employee certifications were provided.		
TOTAL POINTS POSSIBLE	40	31			
Knowledge and Technical Competence					
Project Approach and Work Plan	10	9	The contractor has a sufficient work plan and results approach for graffiti abatement services. The plan was narrowly broad.		
Ability to Understand and Meets the Needs of the City	10	10	Based on submitted work history and references, the contractor appears to meet the needs for graffiti abatement services.		
Statement of Compliance/Compliance with RFP Requirements	5	5	The Statement of Compliance is adequate.		
TOTAL POINTS POSSIBLE	25	24			
Cost of Services/Completed Proposal Pricing Form Attachment "B"	25	15			
Completeness of Response	10	10	All required documents received		
TOTAL POINTS POSSIBLE	100	80			

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11/9/2020

Rating Factor

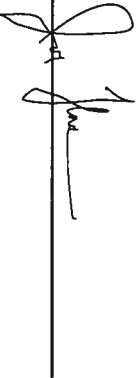
RFP S-1275 Graffiti Abatement Services

Urban Graffiti Enterprises, Inc.

Rating Factor	Points Possible	Score	COMMENTS: Please provide at least 1-2 comments in each section to support your scores.
Qualification of Contractor	10	10	
Quality of References	10	10	Vendor provided acceptable references with contact information.
Related Experience & Past Performance	10	7	Licensing and references exhibits contractor ability to perform graffiti abatement services but was not able to verify past performance.
Experience with other Government Agencies	5	3	References display two government association since 2000 and 2014, another was referenced with less than two years of experience. Unable to feel confident about meeting our service needs with minimal multiple government agency experience operating simultaneously.
Years in Business	5	5	Thirty years in business shows dedication to trade.
Identification of Designated/Key Staff	5	4	Key staff was identified and job experience appears sufficient. Unable to verify information provided.
Employee Experience and Qualifications	5	4	Experience description on form appears to align with acceptable industry standards, however, no certifications of staff or specified training to crew members was noted.
TOTAL POINTS POSSIBLE	40	33	
Knowledge and Technical Competence			
Project Approach and Work Plan	10	7	Project approach was defined as a general statement and there was an overarching promise to respond within 15 minutes of a request which does not seem reasonable.
Ability to Understand and Meets the Needs of the City	10	8	Contractor proposes a flexible, tailored service geared towards servicing Garden Grove. The statement lack focused content but appears to be competent to service the city's graffiti needs.
Statement of Compliance/Compliance with RFP Requirements	5	0	Statement of compliance was attached, however, there were unspecified exceptions taken.
TOTAL POINTS POSSIBLE	25	15	
Cost of Services/Completed Proposal Pricing Form Attachment 'B'	25	20	
Completeness of Response	10	5	All required documents received however they took exceptions on the Statement of Compliance but did not submit any supporting documentation on their exceptions as required
TOTAL POINTS POSSIBLE	100	73	

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Rater Signature



11/9/2020

Rating Factor		Points Possible		Score		COMMENTS: Please provide at least 1-2 comments in each section to support your scores.
RFP S-1275 Graffiti Abatement Services						
Superior Property Services, Inc./Superior Graffiti Solutions						
Qualification of Contractor		10	7	The references provided were reputable but was not able to verify.		
Quality of References		10	7	The contractor provided services that align with the City of Garden Grove's needs for graffiti abatement but there were no records of past performance. The references displayed less than five years of experience.		
Related Experience & Past Performance		10	3	Work history citing submitted reference with government experience was less than five years.		
Experience with other Government Agencies		5	2	A license check displayed open since 2004 but their business resume states nearly two decades which is misleading.		
Years in Business		5	3	Key staff was identified but graffiti abatement was not a highlight. This organization appears to specialize in property maintenance.		
Identification of Designated/Key Staff		5	2	The staff experience aims towards property maintenance and their crew supervisor resume states he has been with the firm since 2003 where the license states 2004 as their year of establishment.		
Employee Experience and Qualifications		5	2			
TOTAL POINTS POSSIBLE		40	19			
Knowledge and Technical Competence						
Project Approach and Work Plan		10	5	The project approach and work plan appears scripted, generic, and generalized. There were bold statements of environmentally safe products but did not showcase any products or focus on graffiti		
Ability to Understand and Meets the Needs of the City		10	5	According to the information provided, there is an inference they would provide an the minimal standard of work, however their work history is heavily focused on property maintenance and graffiti abatement appears to be a newer revenue source.		
Statement of Compliance/Compliance with RFP Requirements		5	5	Yes		
TOTAL POINTS POSSIBLE		25	15			
Cost of Services/Completed Proposal Pricing Form Attachment "B"		25	10			
Completeness of Response		10	10	All required documents received		
TOTAL POINTS POSSIBLE		100	54			

Rater Number 1

Rater Signature 

11/9/2020

Rating Factor

RFP S-1275 Graffiti Abatement Services

Woods Maintenance Services, Inc. dba Graffiti Control Systems

Rating Factor	Points Possible	Score	COMMENTS: Please provide at least 1-2 comments in each section to support your scores.
Qualification of Contractor	10	0	No reference response as of 11/9/2020. Government agency references on proposal.
Quality of References	10	8	Contractor seems to have related experience with related work.
Related Experience & Past Performance	5	4	Contractor has worked with government agencies.
Experience with other Government Agencies	5	5	45 years exterior maintenance services, 35 years graffiti services.
Years In Business	5	1	Besides Josh Wood (Director) no other mention of key staff. Only mention, if awarded would provide key staff information.
Identification of Designated/Key Staff	5	1	Did not detail key staff.
Employee Experience and Qualifications	40	19	
TOTAL POINTS POSSIBLE			
Knowledge and Technical Competence			
Project Approach and Work Plan	10	8	Detailed work plan.
Ability to Understand and Meets the Needs of the City	10	8	Comprehensive understanding of work.
Statement of Compliance/Compliance with RFP Requirements	5	5	Complete.
TOTAL POINTS POSSIBLE	25	21	
Cost of Services/Completed Proposal Pricing Form Attachment "B"	25	25	
Completeness of Response	10	10	All required documents received
TOTAL POINTS POSSIBLE	100	75	

Rater Number 2

Rater Signature _____



Date 11/9/2020

Rating Factor

RFP S-1275 Graffiti Abatement Services

Tony Painting

Rating Factor	Points Possible	Score	COMMENTS: Please provide at least 1-2 comments in each section to support your scores.
Qualification of Contractor	10	0	As of 11/9/2020 no response from references.
Quality of References	10	6	Related experience is with general painting and maintenance.
Related Experience & Past Performance	5	5	Experience with many government agencies.
Experience with other Government Agencies	5	3	Approximately 44 years experience painting, not necessarily graffiti abatement.
Years In Business	5	5	Key staff identified.
Identification of Designated/Key Staff	5	4	Many years experience painting.
Employee Experience and Qualifications	40	23	
TOTAL POINTS POSSIBLE			
Knowledge and Technical Competence			
Project Approach and Work Plan	10	5	Did not detail work plan.
Ability to Understand and Meets the Needs of the City	10	5	Did not detail work plan.
Statement of Compliance/Compliance with RFP Requirements	5	5	Complete.
TOTAL POINTS POSSIBLE	25	15	
Cost of Services/Completed Proposal Pricing Form Attachment "B"	25	5	
Completeness of Response	10	7	All required documents received
TOTAL POINTS POSSIBLE	100	50	

Rater Number 2

Rater Signature 

Date 11/9/2020

Rating Factor

RFP S-1275 Graffiti Abatement Services

Urban Graffiti Enterprises, Inc.

Rating Factor	Points Possible	Score	COMMENTS: Please provide at least 1-2 comments in each section to support your scores.
Qualification of Contractor	10	10	Excellent references.
Quality of References	10	10	References were excellent; long lasting past performances.
Related Experience & Past Performance	5	4	Experience with Brea, Newport Beach, and Tustin. 27 years with all three.
Experience with other Government Agencies	5	5	30 years graffiti abatement.
Years in Business	5	5	Key staff and experience identified.
Identification of Designated/Key Staff	5	5	Very qualified staff.
Employee Experience and Qualifications	5	5	
TOTAL POINTS POSSIBLE	40	39	
Knowledge and Technical Competence			
Project Approach and Work Plan	10	10	Solid approach to work plan.
Ability to Understand and Meets the Needs of the City	10	10	Very qualified.
Statement of Compliance/Compliance with RFP Requirements	5	5	Complete.
TOTAL POINTS POSSIBLE	25	25	
Cost of Services/Completed Proposal Pricing Form Attachment "B"	25	20	
Completeness of Response	10	7	All required documents received however they took exceptions on the Statement of Compliance but did not submit any supporting documentation on their exceptions as required
TOTAL POINTS POSSIBLE	100	91	

Rater Number 2

Rater Signature 

Date 11/9/2020

Rating Factor		RFP S-1275 Graffiti Abatement Services	
		Graffiti Protective Coatings, Inc.	
Qualification of Contractor	Points Possible	Score	COMMENTS: Please provide at least 1-2 comments in each section to support your scores.
Quality of References	10	10	Extremely satisfied reviews.
Related Experience & Past Performance	10	10	Current contractor, very familiar with abatement procedures.
Experience with other Government Agencies	5	5	Current contractor, experience with government agencies.
Years In Business	5	5	12 years with Garden Grove, approximately 30 years in business.
Identification of Designated/Key Staff	5	5	All key personnel identified.
Employee Experience and Qualifications	5	5	Very familiar with duties, qualified performing all called out duties.
TOTAL POINTS POSSIBLE	40	40	
Knowledge and Technical Competence			
Project Approach and Work Plan	10	10	Detailed work plan.
Ability to Understand and Meets the Needs of the City	10	10	Clear understanding of City's needs.
Statement of Compliance/Compliance with RFP Requirements	5	5	Complete.
TOTAL POINTS POSSIBLE	25	25	
Cost of Services/Completed Proposal Pricing Form Attachment "B"	25	15	
Completeness of Response	10	10	All required documents received
TOTAL POINTS POSSIBLE	100	90	

Rater Number 2

Rater Signature 

Date 11/9/2020

Rating Factor

RFP 9-1275 Graffiti Abatement Services

Superior Property Services, Inc./Superior Graffiti Solutions

Rating Factor	Points Possible	Score	COMMENTS: Please provide at least 1-2 comments in each section to support your scores.
Qualification of Contractor	10	8	Good references. Lake Forests reviews were slightly lower with no comments.
Quality of References	10	8	Detailed experience limited in proposal.
Related Experience & Past Performance	5	4	8 years with three government agencies, (references) contractor has worked with other government agencies.
Experience with other Government Agencies	5	4	1993 - 27 years
Years in Business	5	5	Identified management staff.
Identification of Designated/Key Staff	5	4	Experience detailed in key staff description.
Employee Experience and Qualifications	40	33	
TOTAL POINTS POSSIBLE			
Knowledge and Technical Competence			
Project Approach and Work Plan	10	6	Approach vague, not detailed.
Ability to Understand and Meets the Needs of the City	10	6	No work plan detailed.
Statement of Compliance/Compliance with RFP Requirements	5	5	Complete.
TOTAL POINTS POSSIBLE	25	17	
Cost of Services/Completed Proposal Pricing Form Attachment "B"	25	10	
Completeness of Response	10	8	All required documents received
TOTAL POINTS POSSIBLE	100	68	

Rater Number 2

Rater Signature 

Date 11/9/2020

Rating Factor

RFP # 1275 Graffiti Abatement Services

Tony Painting

Rating Factor	Points Possible	Score	COMMENTS: Please provide at least 1-2 comments in each section to support your scores.
Quality of References	10	0	Proposer did not provide email address for contacts
Related Experience & Past Performance	10	3	Proposer is no doubt a qualified painting company, however, proposal did not include any information on requested services or past services providing graffiti abatement on an ongoing and continual basis
Experience with other Government Agencies	5	5	
Years in Business	5	5	
Identification of Designated/Key Staff	5	5	
Employee Experience and Qualifications	5	5	
TOTAL POINTS POSSIBLE	40	23	
Knowledge and Technical Competence			
Project Approach and Work Plan	10	3	Proposer is no doubt a qualified painting company, however, proposal did not include any information on requested services or past services providing graffiti abatement on an ongoing and continual basis
Ability to Understand and Meets the Needs of the City	10	4	Proposer is no doubt a qualified painting company, however, proposal did not include any information on requested services or past services providing graffiti abatement on an ongoing and continual basis
Statement of Compliance/Compliance with RFP Requirements	5	5	
TOTAL POINTS POSSIBLE	25	12	
Cost of Services/Completed Proposal Pricing Form Attachment "B"	25	5	
Completeness of Response	10	10	All required documents received
TOTAL POINTS POSSIBLE	100	50	

Rater Number 3

Rater Signature 

Date 11/19/20

Rating Factor

RFP 5-1705 Graffiti Protective Coatings

Graffiti Protective Coatings, Inc.

COMMENTS: Please provide at least 1-2 comments in each section to support your scores.

Rating Factor	Points Possible	Score	COMMENTS:
Quality of References	10	8	Used City as a reference
Related Experience & Past Performance	10	10	
Experience with other Government Agencies	5	5	
Years in Business	5	5	
Identification of Designated/Key Staff	5	5	
Employee Experience and Qualifications	5	5	
TOTAL POINTS POSSIBLE	40	38	
Knowledge and Technical Competence			
Project Approach and Work Plan	10	10	
Ability to Understand and Meets the Needs of the City	10	10	
Statement of Compliance/Compliance with RFP Requirements	5	5	
TOTAL POINTS POSSIBLE	25	25	
Cost of Services/Completed Proposal Pricing Form Attachment 'B'	25	15	
Completeness of Response	10	10	All required documents received
TOTAL POINTS POSSIBLE	100	88	

Rater Number 3

Rater Signature



Date

11/9/20

Rating Factor		Points Possible		Score		Comments	
RFP # 19/18 Graffiti Abatement Services							
Woods Maintenance Services, Inc. dba Graffiti Control Systems							
Qualification of Contractor		Points Possible	Score	COMMENTS: Please provide at least 1-2 comments in each section to support your scores.			
Quality of References		10	5	As of 11/9/20, no responses received via email for reference check. All 3 references are government agencies for graffiti abatement services			
Related Experience & Past Performance		10	10				
Experience with other Government Agencies		5	5				
Years in Business		5	5				
Identification of Designated/Key Staff		5	0	Not seen in proposal			
Employee Experience and Qualifications		5	3	Talk of training program, but not of individuals who would be working with City staff			
TOTAL POINTS POSSIBLE		40	28				
Knowledge and Technical Competence							
Project Approach and Work Plan		10	10				
Ability to Understand and Meets the Needs of the City		10	10				
Statement of Compliance/Compliance with RFP Requirements		5	5				
TOTAL POINTS POSSIBLE		25	25				
Cost of Services/Completed Proposal Pricing Form Attachment 'B'		25	25				
Completeness of Response		10	8	All required documents received			
TOTAL POINTS POSSIBLE		100	86				

Rater Number 3

Rater Signature 

Date 11/9/20

Rating Factor		Points Possible		Score		COMMENTS: Please provide at least 1-2 comments in each section to support your scores.	
Qualification of Contractor		10	10	2 responses received as of 11/9/20			
Quality of References		10	10				
Related Experience & Past Performance		10	10				
Experience with other Government Agencies		5	5				
Years In Business		5	5				
Identification of Designated/Key Staff		5	5				
Employee Experience and Qualifications		5	5				
TOTAL POINTS POSSIBLE		40	40				
Knowledge and Technical Competence							
Project Approach and Work Plan		10	5	Work Plan does not go into much detail.			
Ability to Understand and Meets the Needs of the City		10	8				
Statement of Compliance/Compliance with RFP Requirements		5	5				
TOTAL POINTS POSSIBLE		25	18				
Cost of Services/Completed Proposal Pricing Form Attachment "B"		25	10				
Completeness of Response		10	8	All required documents received			
TOTAL POINTS POSSIBLE		100	76				

Rater Number 3

Rater Signature 

Date 11/9/20

Rating Factor

RFP S-1275 Graffiti Abatement Services

Urban Graffiti Enterprises, Inc.

COMMENTS: Please provide at least 1-2 comments in each section to support your scores.

Rating Factor	Points Possible	Score	Comments
Qualification of Contractor	10	10	
Quality of References	10	10	
Related Experience & Past Performance	10	10	
Experience with other Government Agencies	5	5	
Years in Business	5	5	
Identification of Designated/Key Staff	5	5	
Employee Experience and Qualifications	5	5	
TOTAL POINTS POSSIBLE	40	40	
Knowledge and Technical Competence			
Project Approach and Work Plan	10	8	Page 21, under Proactive Prevention, not sure if the contractor soliciting extra business from private property owners (potential conflict of interest)
Ability to Understand and Meets the Needs of the City	10	10	
Statement of Compliance/Compliance with RFP Requirements	5	0	Submitted, however, contractor took exception to Statement of Compliance, but did not elaborate as required
TOTAL POINTS POSSIBLE	25	18	
Cost of Services/Completed Proposal Pricing Form Attachment 'B'	25	20	
Completeness of Response	10	5	All required documents received however they took exceptions on the Statement of Compliance but did not submit any supporting documentation on their exceptions as required
TOTAL POINTS POSSIBLE	100	83	

Rater Number 3

Rater Signature



Date

11/9/20