

ATTACHMENT "B"
CITY OF GARDEN GROVE
REQUEST FOR PROPOSALS S-1235
PROVIDE GASOLINE AND DIESEL
PROPOSAL PRICING SHEET

Regular Unleaded Gasoline

Gasoline prices (four decimal places, i.e. 0.0000)

87 OCTANE

Bulk fuels full truck and trailer	Delivery size: 7,000+ gallons
OPIS Plus	<u>0.0000</u> cents per gallon
Or Minus	<u>0.1310</u> cents per gallon
Delivery	<u>0.0306</u> cents per gallon
Other (specify)	<u>0.0000</u> cents per gallon
Applicable Discount(s)	<u>0.0000</u> cents per gallon
Total OPIS +	<u>-0.1004</u> net cents per gallon

Smaller Tank less than full truck Delivery size: 3,500 – 6,999 gallons

OPIS Plus	<u>0.0000</u> cents per gallon
Or Minus	<u>0.1210</u> cents per gallon
Delivery	<u>0.0611</u> cents per gallon
Other (specify)	<u>0.0000</u> cents per gallon
Applicable Discount(s)	<u>0.0000</u> cents per gallon
Total OPIS +	<u>-0.0599</u> net cents per gallon

Large bulk deliveries exceeding 7,000 gallons could include a combined load of gasoline and diesel.

Please include any split load charges in the "Other" category if needed.

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Diesel - Type 2 Clear

Diesel prices (four decimal places, i.e. 0.0000)

Bulk fuels full truck and trailer	Delivery size: 7,000+ gallons
OPIS Plus	<u>0.0000</u> cents per gallon
Or Minus	<u>0.0360</u> cents per gallon
Delivery	<u>0.0324</u> cents per gallon
Other (specify)	<u>0.0000</u> cents per gallon
Applicable Discount(s)	<u>0.0000</u> cents per gallon
Total OPIS +	<u>-0.0036</u> net cents per gallon

Smaller Tank less than full truck	Delivery size: 3,500 - 6,999 gallons
OPIS Plus	<u>0.0000</u> cents per gallon
Or Minus	<u>0.0260</u> cents per gallon
Delivery	<u>0.0616</u> cents per gallon
Other (specify)	<u>0.0000</u> cents per gallon
Applicable Discount(s)	<u>0.0000</u> cents per gallon
Total OPIS +	<u>0.0366</u> net cents per gallon

OPTION A: Fuel Management Services 0.00 (Included in fuel pricing) per year

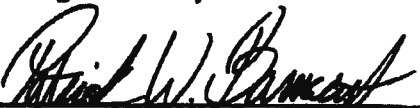
Please provide an annual cost for providing fuel management services as part of this contract. The above item listed as OPTION A will not be used to score the pricing section of the RFP process/determine the lowest, responsible bidder since it is optional for the CITY. However, at its sole discretion, the City may elect to include the above item (OPTION A) as part of the contract based on

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budgeted funds. All proposers are required to provide pricing for OPTION A or provide an explanation as to why they are unable to provide this optional service.

Those proposers who do not provide pricing for all items listed on ATTACHMENT "B"/ PROPOSAL PRICING SHEET risk the chance of their proposal being deemed as NON-RESPONSIVE

The undersigned hereby certifies that this Proposal is genuine and is not sham or collusive, or made in the interest or in behalf of any person not herein named, and that the undersigned has not directly or indirectly induced or solicited any other bidder to put in a sham bid, or any other person, firm or corporation to refrain from bidding, and that the undersigned has not in any manner sought, by collusion, to secure for himself an advantage over any other bidder.

BY: 
(Signature)

714-744-7140
Telephone Number

Patrick W. Bamecut
(Type or Print Name)

President
(Title)

kospk@scfuels.com
(Email Address)

Southern Counties Oil Co., a California
Limited Partnership dba SC Fuels
(Company Name)

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Regular Unleaded Gasoline

Gasoline prices (four decimal places, i.e. 0.0000)

87 OCTANE

Bulk fuels full truck and trailer

Delivery size: 7,000+ gallons

OPIS Plus	_____	cents per gallon
Or Minus	<u>-.0539</u>	cents per gallon
Delivery	<u>+.0251</u>	cents per gallon
Other (specify)	_____	cents per gallon
Applicable Discount(s)	_____	cents per gallon
Total OPIS +	<u>-.0288</u>	net cents per gallon

Smaller Tank less than full truck Delivery size: 3,500 – 6,999 gallons

OPIS Plus	_____	cents per gallon
Or Minus	<u>-.0269</u>	cents per gallon
Delivery	<u>+.0488</u>	cents per gallon
Other (specify)	_____	cents per gallon
Applicable Discount(s)	_____	cents per gallon
Total OPIS +	<u>+.0219</u>	net cents per gallon

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Diesel – Type 2 Clear

Diesel prices (four decimal places, i.e. 0.0000)

Bulk fuels full truck and trailer	Delivery size: 7,000+ gallons
OPIS Plus	<u>+ .0118</u> cents per gallon
Or Minus	_____ cents per gallon
Delivery	<u>+ .0238</u> cents per gallon
Other (specify)	_____ cents per gallon
Applicable Discount(s)	_____ cents per gallon
Total OPIS +	<u>+ .0356</u> net cents per gallon

Smaller Tank less than full truck	Delivery size: 3,500 – 6,999 gallons
OPIS Plus	<u>+ .0388</u> cents per gallon
Or Minus	_____ cents per gallon
Delivery	<u>+ .0464</u> cents per gallon
Other (specify)	_____ cents per gallon
Applicable Discount(s)	_____ cents per gallon
Total OPIS +	<u>+ .0852</u> net cents per gallon

OPTION A: Fuel Management Services 0.00 per year *

Please provide an annual cost for providing fuel management services as part of this contract. The above item listed as OPTION A will not be used to **score the pricing section of the RFP process/determine the lowest, responsible bidder** since it is optional for the CITY. However, at its sole discretion, the City may elect to include the above item (OPTION A) as part of the contract based on

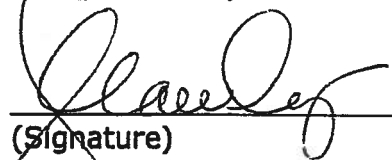
* WE WOULD INSTALL MONITORS AND MANAGE INVENTORY AT NO COST AS AN ADDED VALUE SERVICE TO THIS CONTRACT

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budgeted funds. **All proposers are required to provide pricing for OPTION A or provide an explanation as to why they are unable to provide this optional service.**

Those proposers who do not provide pricing for **all items** listed on ATTACHMENT "B"/ PROPOSAL PRICING SHEET risk the chance of their proposal being deemed as NON-RESPONSIVE

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BY: 
(Signature)

714-530-4795
Telephone Number

JENNIFER CRAWLEY
(Type or Print Name)

MARKETING MANAGER
(Title)

Crowley@cafueling.com
(Email Address)

AAA OIL, INC.
(Company Name)

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Regular Unleaded Gasoline

Gasoline prices (four decimal places, i.e. 0.0000)

87 OCTANE

Bulk fuels full truck and trailer	Delivery size: 7,000+ gallons
OPIS Plus	<u> </u> cents per gallon
Or Minus	<u>(.0500)</u> cents per gallon
Delivery	<u>.0364</u> cents per gallon
Other (specify)	<u> </u> cents per gallon
Applicable Discount(s)	<u> </u> cents per gallon
Total OPIS +	<u>(.0136)</u> net cents per gallon

Smaller Tank less than full truck	Delivery size: 3,500 - 6,999 gallons
OPIS Plus	<u> </u> cents per gallon
Or Minus	<u>(.0500)</u> cents per gallon
Delivery	<u>.0890</u> cents per gallon
Other (specify)	<u> </u> cents per gallon
Applicable Discount(s)	<u> </u> cents per gallon
Total OPIS +	<u>.0390</u> net cents per gallon

Large bulk deliveries exceeding 7,000 gallons could include a combined load of gasoline and diesel.

Please include any split load charges in the "Other" category if needed.

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Diesel – Type 2 Clear

Diesel prices (four decimal places, i.e. 0.0000)

Bulk fuels full truck and trailer	Delivery size: 7,000+ gallons
OPIS Plus	_____ cents per gallon
Or Minus	<u>(.0250)</u> cents per gallon
Delivery	<u>.0414</u> cents per gallon
Other (specify)	_____ cents per gallon
Applicable Discount(s)	_____ cents per gallon
Total OPIS +	<u>.0164</u> net cents per gallon

Smaller Tank less than full truck	Delivery size: 3,500 – 6,999 gallons
OPIS Plus	_____ cents per gallon
Or Minus	<u>(.0250)</u> cents per gallon
Delivery	<u>.0898</u> cents per gallon
Other (specify)	_____ cents per gallon
Applicable Discount(s)	_____ cents per gallon
Total OPIS +	<u>.0648</u> net cents per gallon

No extra cost for
fuel management per year

OPTION A: Fuel Management Services

Please provide an annual cost for providing fuel management services as part of this contract. The above item listed as OPTION A will not be used to **score the pricing section of the RFP process/determine the lowest, responsible bidder** since it is optional for the CITY. However, at its sole discretion, the City may elect to include the above item (OPTION A) as part of the contract based on

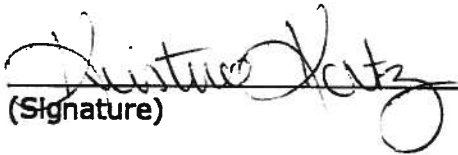
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BY:


(Signature)

(707) 738-9724
Telephone Number

Kristine Katz
(Type or Print Name)

Account Executive
(Title)

kkatz@boyett.net
(Email Address)

Stan Boyett & Son, Inc DBA

Boyett Petroleum
(Company Name)

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Regular Unleaded Gasoline

Gasoline prices (four decimal places, i.e. 0.0000)

87 OCTANE

Bulk fuels full truck and trailer	Delivery size: 7,000+ gallons
OPIS Plus	<u> N/A </u> cents per gallon
Or Minus	<u> -\$0.1125 </u> cents per gallon
Delivery	<u> \$0.0249 </u> cents per gallon
Other (specify) (Stop In Transit; Split Delivery)	<u> \$0.0099 </u> cents per gallon
Applicable Discount(s)	<u> N/A </u> cents per gallon
Total OPIS +	<u> -\$0.0777 </u> net cents per gallon

Smaller Tank less than full truck Delivery size: 3,500 – 6,999 gallons

OPIS Plus	<u> N/A </u> cents per gallon
Or Minus	<u> -\$0.1099 </u> cents per gallon
Delivery	<u> \$0.0575 </u> cents per gallon
Other (specify) (Stop In Transit; Split Delivery)	<u> \$0.0099 </u> cents per gallon
Applicable Discount(s)	<u> N/A </u> cents per gallon
Total OPIS +	<u> -\$0.0425 </u> net cents per gallon

**Retain Fee \$250.00

(If fuel ordered by city personnel does not fit, this fee will be issued, and only then.)

Large bulk deliveries exceeding 7,000 gallons could include a combined load of gasoline and diesel.

Please include any split load charges in the "Other" category if needed.

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Diesel – Type 2 Clear

Diesel prices (four decimal places, i.e. 0.0000)

Bulk fuels full truck and trailer	Delivery size: 7,000+ gallons
OPIS Plus	<u>N/A</u> cents per gallon
Or Minus	<u>-\$0.0599</u> cents per gallon
Delivery	<u>\$0.0240</u> cents per gallon
Other (specify) (Stop In Transit; Split Delivery)	<u>\$0.0099</u> cents per gallon
Applicable Discount(s)	<u>N/A</u> cents per gallon
Total OPIS +	<u>-\$0.0260</u> net cents per gallon

Smaller Tank less than full truck	Delivery size: 3,500 – 6,999 gallons
OPIS Plus	<u>\$0.0500</u> cents per gallon
Or Minus	<u>N/A</u> cents per gallon
Delivery	<u>\$0.0240</u> cents per gallon
Other (specify) (Stop In Transit; Split Delivery)	<u>\$0.0099</u> cents per gallon
Applicable Discount(s)	<u>N/A</u> cents per gallon
Total OPIS +	<u>\$0.0839</u> net cents per gallon
**Retain Fee	\$250.00

(If fuel ordered by city personnel does not fit, this fee will be issued, and only then.)

OPTION A: Fuel Management Services \$0.00 per year

Please provide an annual cost for providing fuel management services as part of this contract. The above item listed as OPTION A will not be used to **score the pricing section of the RFP process/determine the lowest, responsible bidder** since it is optional for the CITY. However, at its sole discretion, the City may elect to include the above item (OPTION A) as part of the contract based on

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BY:


(Signature)

(562) 427-6565

Telephone Number

Evan Peters
(Type or Print Name)

Business Development
(Title)

epeters@merrimacenergy.net
(Email Address)

Merrimac Petroleum Inc., dba Merrimac Energy Group
(Company Name)

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Regular Unleaded Gasoline

Gasoline prices (four decimal places, i.e. 0.0000)

87 OCTANE

Bulk fuels full truck and trailer	Delivery size: 7,000+ gallons
OPIS Plus	_____ cents per gallon
Or Minus	<u>- .1513</u> cents per gallon
Delivery	<u>.0275</u> cents per gallon
Other (specify) <i>split loads (if necessary)</i>	<u>.0107</u> cents per gallon
Applicable Discount(s)	<u>Ø</u> cents per gallon
Total OPIS +	<u>-0.1131</u> net cents per gallon

Smaller Tank less than full truck Delivery size: 3,500 - 6,999 gallons

OPIS Plus	_____ cents per gallon
Or Minus	<u>- .1332</u> cents per gallon
Delivery	<u>.0497</u> cents per gallon
Other (specify) <i>split loads (if necessary)</i>	<u>.0219</u> cents per gallon
Applicable Discount(s)	<u>Ø</u> cents per gallon
Total OPIS +	<u>-0.0621</u> net cents per gallon

Large bulk deliveries exceeding 7,000 gallons could include a combined load of gasoline and diesel.

Please include any split load charges in the "Other" category if needed.

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Diesel – Type 2 Clear

Diesel prices (four decimal places, i.e. 0.0000)

Bulk fuels full truck and trailer	Delivery size: 7,000+ gallons
OPIS Plus	_____ cents per gallon
Or Minus	<u>-.0101</u> cents per gallon
Delivery	<u>.0303</u> cents per gallon
Other (specify) <i>split loads (if necessary)</i>	<u>.0107</u> cents per gallon
Applicable Discount(s)	<u>Ø</u> cents per gallon
Total OPIS +	<u>.0229</u> net cents per gallon

Smaller Tank less than full truck	Delivery size: 3,500 – 6,999 gallons
OPIS Plus	<u>0.0965</u> cents per gallon
Or Minus	_____ cents per gallon
Delivery	<u>.1246</u> cents per gallon
Other (specify) <i>split loads (if necessary)</i>	<u>.0214</u> cents per gallon
Applicable Discount(s)	<u>Ø</u> cents per gallon
Total OPIS +	<u>.1925</u> net cents per gallon

OPTION A: Fuel Management Services \$1799 per year

Please provide an annual cost for providing fuel management services as part of this contract. The above item listed as OPTION A will not be used to **score the pricing section of the RFP process/determine the lowest, responsible bidder** since it is optional for the CITY. However, at its sole discretion, the City may elect to include the above item (OPTION A) as part of the contract based on

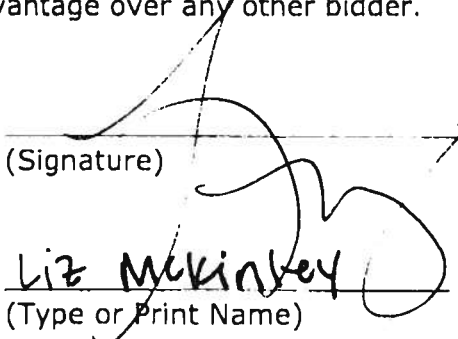
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BY:


(Signature)

714.841.0877

Telephone Number

Liz McKinley
(Type or Print Name)

President

(Title)

lmckinley@pinnaclepetroleum.com
(Email Address)

Pinnacle Petroleum, Inc.
(Company Name)