

INITIAL SCORES: TOP 6 INVITED FOR DEMOS													
	CDW-G (On Prem Lease)	Packet Fusion Inc.	Resilient.	Blue Violet Networks (On-Prem Lease)	CDW-G (Hosted)	DTC	Telecomp Enterprises, Inc. (\$1 Buyout Lease)	Shoretel (Intelsys One) On Prem-Lease	Blue Violet Networks (Cloud)	Shoretel (Intelsys One) Hosted	Frontier	AT&T	Westel
1	789	719	698	673	645	650	571	630	580	600	588	574	412
2	809	744	748	633	705	685	571	665	540	615	528	589	462
3	779	649	628	713	715	620	621	490	660	460	618	294	292
4	749	689	698	673	685	650	611	630	620	600	588	604	382
5	529	619	528	533	465	580	581	530	480	500	448	444	432
<b>TOTALS</b>	<b>3655</b>	<b>3420</b>	<b>3300</b>	<b>3225</b>	<b>3215</b>	<b>3185</b>	<b>2955</b>	<b>2945</b>	<b>2880</b>	<b>2775</b>	<b>2770</b>	<b>2505</b>	<b>1980</b>

FINAL SCORES AFTER DEMOS										
	CDW-G (On Prem Lease)	CDW-G (Hosted)	Blue Violet Networks (On-Prem Lease)	Packet Fusion Inc.	Resilient	DTC	DTC			
1	849	875	743	589	598	540	540			
2	809	745	743	589	638	580	580			
3	779	715	713	619	598	580	580			
4	779	715	743	589	598	580	580			
5	599	535	603	589	528	580	580			
<b>TOTALS</b>	<b>3815</b>	<b>3585</b>	<b>3545</b>	<b>2975</b>	<b>2960</b>	<b>2860</b>	<b>2860</b>			

RFP S-1216  
 VOIP SOLUTION  
 CITY OF GARDEN GROVE