

from Paul Guerrero ☆

subject **Site C**

to matt.reid@landanddesign.com <matt.reid@landanddesign.com> ☆

cc Greg Blodgett ☆

1/4/2011 9:24 AM

other actions ▾

Hello Matt,

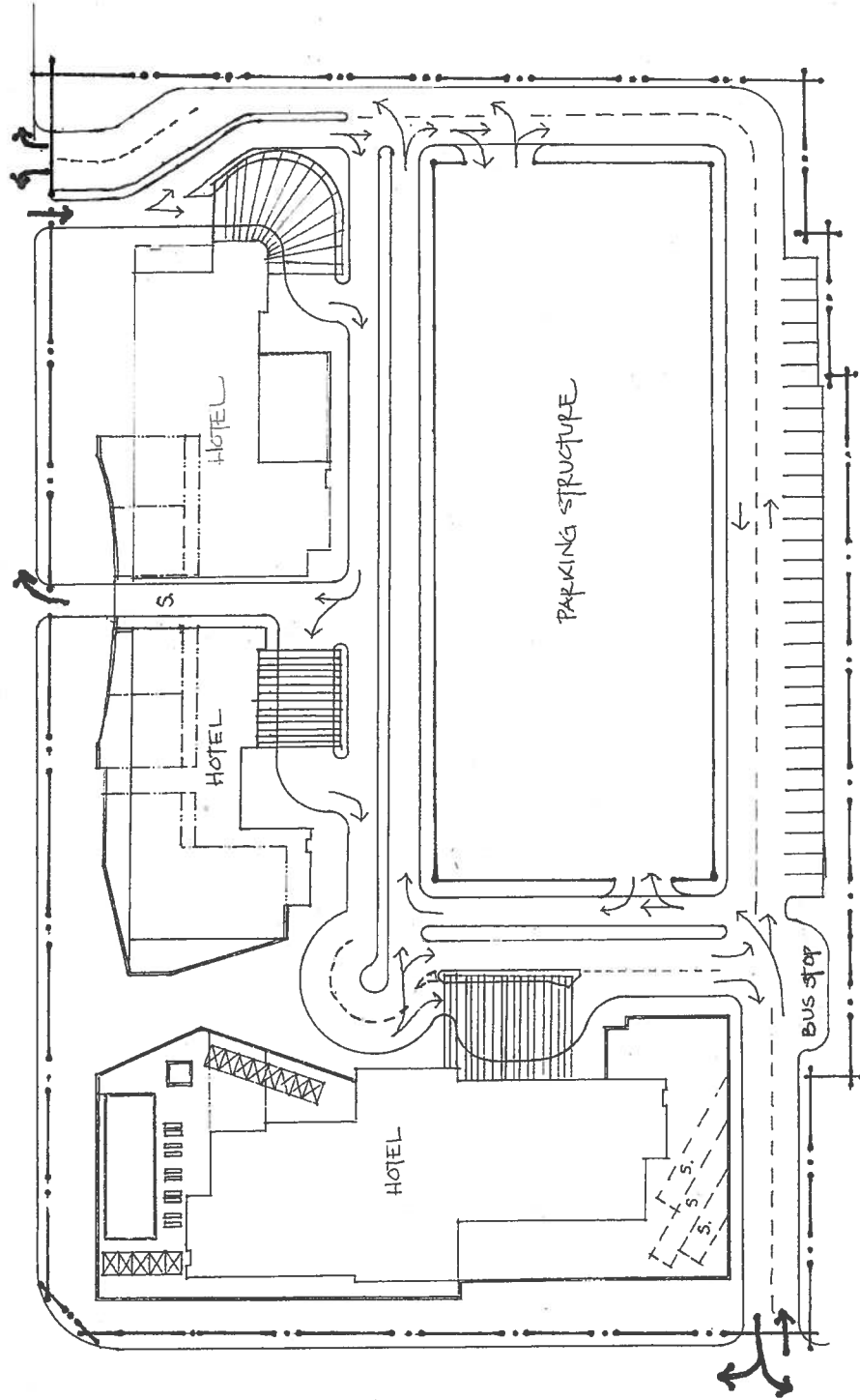
Greg and I wanted to update you on your site layout for Site C. We shared your layout with the Planning Department, based on their comments, we sketched out an alternative layout. Please review and call Greg with any comments.

Thanks  
Paul

<<...>>

— Site C Concept Layout 01.04.2011 .pdf —

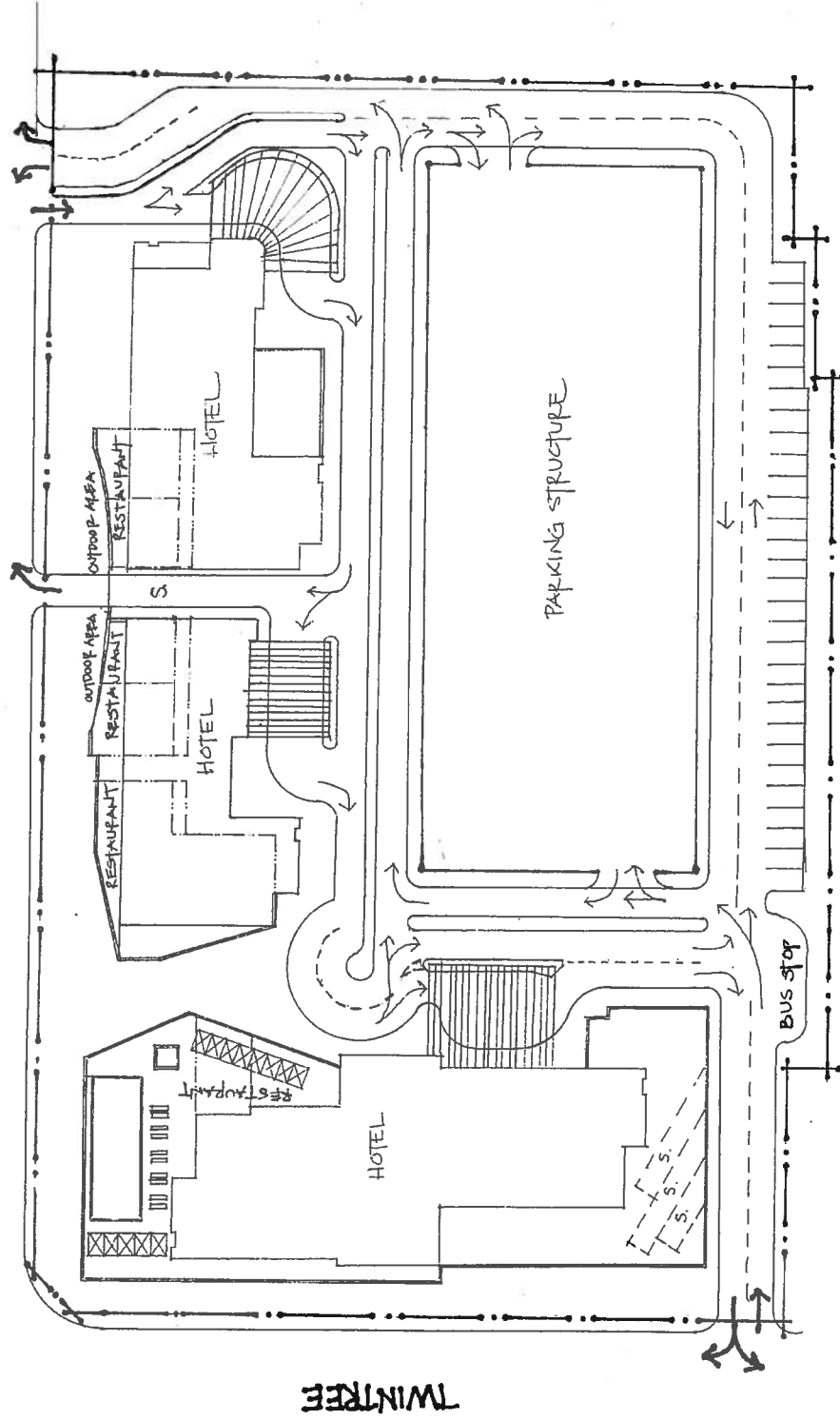
HARBOR BOULEVARD



TWINTREE

SITE C PLAN SCHEME N

HARBOR BOULEVARD



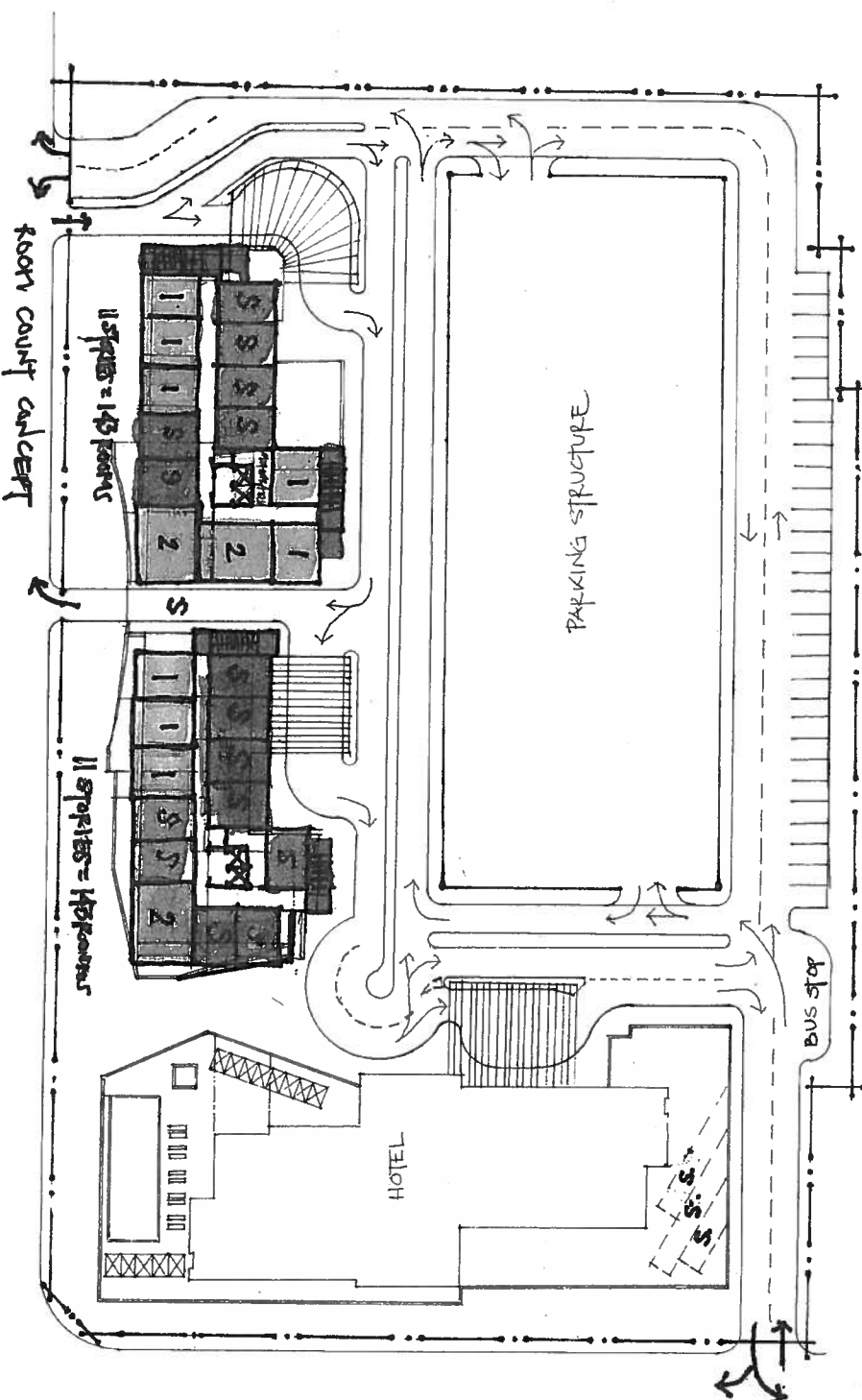
SITE C PLAN SCHEME



- 5 1 ONE BEDROOM 20' x 23'
- 6 2 TWO BEDROOMS 22' x 28'
- 2 5 STUDIO 17' x 24'
- 13 PER FLOOR

- 3 1 ONE BEDROOM 20' x 23'
- 1 2 TWO BEDROOMS 22' x 28'
- 9 5 STUDIO 17' x 24'
- 13 PER FLOOR

HARBOR BOULEVARD



SITE C PLAN SCHEME N



Re: Site C

**Subject:** Re: Site C  
**From:** Matthew Reid <matt.reid@landanddesign.com>  
**Date:** Tue, 4 Jan 2011 17:30:24 -0000  
**To:** Paul Guerrero <paulg@ci.garden-grove.ca.us>  
**CC:** Greg Blodgett <>

I've sent to our Arch...I'll get comments.

Sent from my iPhone

Matthew Reid  
619.335.5896 Google voice  
Skype: [matthew.reid.ca](https://www.skype.com/user/matthew.reid.ca)

On Jan 4, 2011, at 9:24 AM, Paul Guerrero <[paulg@ci.garden-grove.ca.us](mailto:paulg@ci.garden-grove.ca.us)> wrote:

Hello Matt,  
Greg and I wanted to update you on your site layout for Site C. We shared your layout with the Planning Department, based on their comments, we sketched out an alternative layout. Please review and call Greg with any comments.  
Thanks  
Paul

<Site C Concept Layout 01.04.2011.pdf>

**Subject:** Meeting tomorrow  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Thu, 27 Jan 2011 17:29:06 -0800  
**To:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

I was mistaken....my meeting in GG isn't until 2pm tomorrow...can we meet at noon? How about a quick lunch?

***Matthew W. Reid***

LAND & DESIGN, Inc.

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

619.335.5896 Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

**Subject:** Proforma for Garden Grove Land & Design Hotel Project

**From:** "Florida Booth" <FBooth@HorwathHTL.com>

**Date:** Mon, 7 Feb 2011 09:10:43 -0800

**To:** <matt.reid@landanddesign.com>

**CC:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

Matt - I am working with Garden Grove on projections and the 33433. Have you compiled a financial proforma for the project? If so, can you forward? Thanks a bunch. Call if you have questions.

Best regards, Florida



*Hotel, Tourism and Leisure*

Florida T Booth, MAI, CCIM  
Managing Director  
Horwath Hospitality & Leisure  
1050 Northgate Dr, Suite 440  
San Rafael, CA 94903  
415.925.8800 Main xt 3  
415.446.4100 Direct  
415.925-8804 Fax  
415.902.7567 Cell

[FBooth@HorwathHTL.com](mailto:FBooth@HorwathHTL.com)

<http://www.HorwathHTL.US>

Please Note our New Address

Florida T Booth, MAI, CCIM <[FBooth@HorwathHTL.com](mailto:FBooth@HorwathHTL.com)>

Managing Director

Horwath Hospitality & Leisure LLC

**Subject:** RE: Proforma for Garden Grove Land & Design Hotel Project  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Mon, 7 Feb 2011 09:59:35 -0800  
**To:** "Florida Booth" <FBooth@HorwathHTL.com>  
**CC:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

Would you like the excel spreadsheet like before?

*Matthew W. Reid*

**LAND & DESIGN, Inc.**

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

619.335.5896 Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

---

**From:** Florida Booth [mailto:FBooth@HorwathHTL.com]  
**Sent:** Monday, February 07, 2011 9:11 AM  
**To:** matt.reid@landanddesign.com  
**Cc:** Greg Blodgett  
**Subject:** Proforma for Garden Grove Land & Design Hotel Project

Matt - I am working with Garden Grove on projections and the 33433. Have you compiled a financial proforma for the project? If so, can you forward? Thanks a bunch. Call if you have questions.

Best regards, Florida



*Hotel, Tourism and Leisure*

Florida T Booth, MAI, CCIM  
Managing Director  
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[FBooth@HorwathHTL.com](mailto:FBooth@HorwathHTL.com)

<http://www.HorwathHTL.US>

Please Note our New Address

Matt Reid has shared 'Offering 2011\_01\_18.pdf' with you using Dropbox

**Subject:** Matt Reid has shared 'Offering 2011\_01\_18.pdf' with you using Dropbox

**From:** Matthew Reid <matt.reid@landanddesign.com>

**Date:** Tue, 8 Feb 2011 08:36:06 -0800

**To:** Greg Blodgett <Greg1@ci.garden-grove.ca.us>

Greg,

Is this what you were looking for? Or are you looking for the complete doc with financial information?

Here's a link to '[Offering 2011\\_01\\_18.pdf](#)' in my [Dropbox](#).

Sent from my iPhone

Matthew Reid

619.335.5896 Google voice

Skype: [matthew.reid.ca](#)

Matt Reid has shared '2011\_01\_24 complete offering1.pdf' with you usi...

**Subject:** Matt Reid has shared '2011\_01\_24 complete offering1.pdf' with you using Dropbox  
**From:** Matthew Reid <matt.reid@landanddesign.com>  
**Date:** Tue, 8 Feb 2011 09:03:44 -0800  
**To:** Greg Blodgett <Greg1@ci.garden-grove.ca.us>

Here you go. I have a call at 9 and can call you after that.

Here's a link to '2011\_01\_24 complete offering1.pdf' in my Dropbox.

Sent from my iPhone

Matthew Reid  
619.335.5896 Google voice  
Skype: matthew.reid.ca

stuck on a conf call

**Subject:** stuck on a conf call

**From:** "Matthew Reid" <matt.reid@landanddesign.com>

**Date:** Tue, 8 Feb 2011 16:19:15 -0800

**To:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

**CC:** "Paul Guerrero" <paulg@ci.garden-grove.ca.us>

I am stuck on a conf call.....and have to run to a dinner meeting at 4.45pm. I'm sorry, can we talk tomorrow?

***Matthew W. Reid***

LAND & DESIGN, Inc.

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

[619.335.5896](tel:619.335.5896) Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

**Subject:** Hotel Market Study

**From:** "Matthew Reid" <matt.reid@landanddesign.com>

**Date:** Mon, 14 Feb 2011 08:27:10 -0800

**To:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

Greg,

How is the study coming? Do you have a draft I could review? I can give you feedback to be sure it is focused on what is important for this project...

Did you say HVS was doing it? Amanda?

***Matthew W. Reid***

LAND & DESIGN, Inc.

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619.335.5896 Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com



**Subject:** List of requirements  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Thu, 17 Feb 2011 14:47:29 -0800  
**To:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

Greg,

Forward me the list of requirements for the entitlement process. I'll forward to Gene Fong for pricing.

***Matthew W. Reid***

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[619.335.5896](tel:619.335.5896) Google voice | 619.462.4144 f

Skype - matthew.reid.ca

[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

**Subject:** FW: Garden Grove  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Fri, 18 Feb 2011 07:48:27 -0800  
**To:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

Our working drawings.....not to be shared at this point.....

*Matthew W. Reid*  
**LAND & DESIGN, Inc.**  
8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942  
619.335.5896 Google voice | 619.462.4144 f  
Skype - matthew.reid.ca  
matt.reid@landanddesign.com

---

**From:** MJL [mailto:mjlgfa@gmail.com]  
**Sent:** Wednesday, February 16, 2011 12:33 AM  
**To:** Matt Reid  
**Subject:** Garden Grove

Matt

For your review, new scheme 1 layout

Full service hotel tower to rotate 90  
parking structure to maintain position  
Meeting and ballroom will front parking structure.

please review each page with notes, need some comments

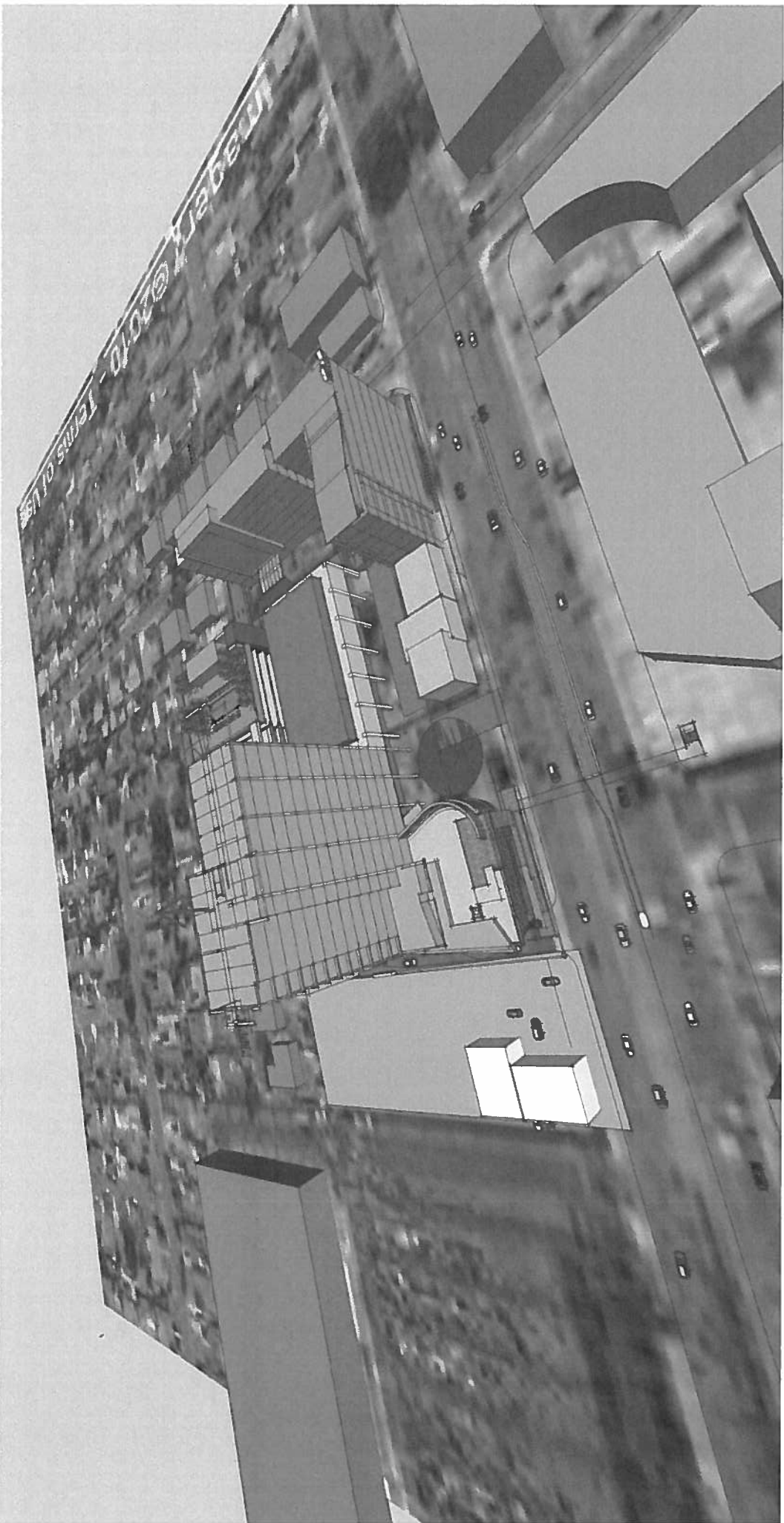
need your feed back for north property

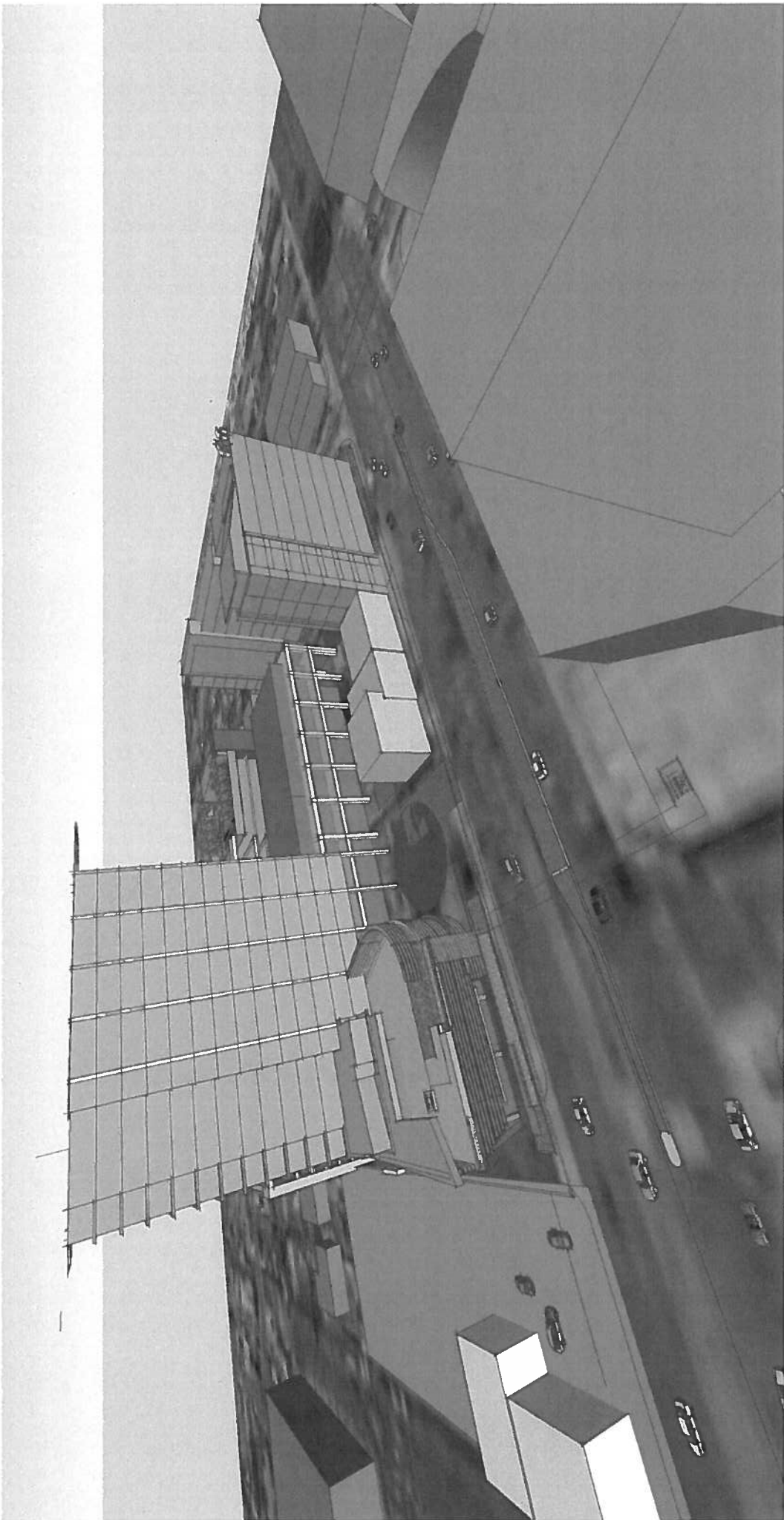
give me a call to discuss. layout.

Thanks

<b>GARDEN GROVE SCHEME 1 11 0217.pdf</b>	<b>Content-Type:</b> application/pdf <b>Content-Encoding:</b> base64
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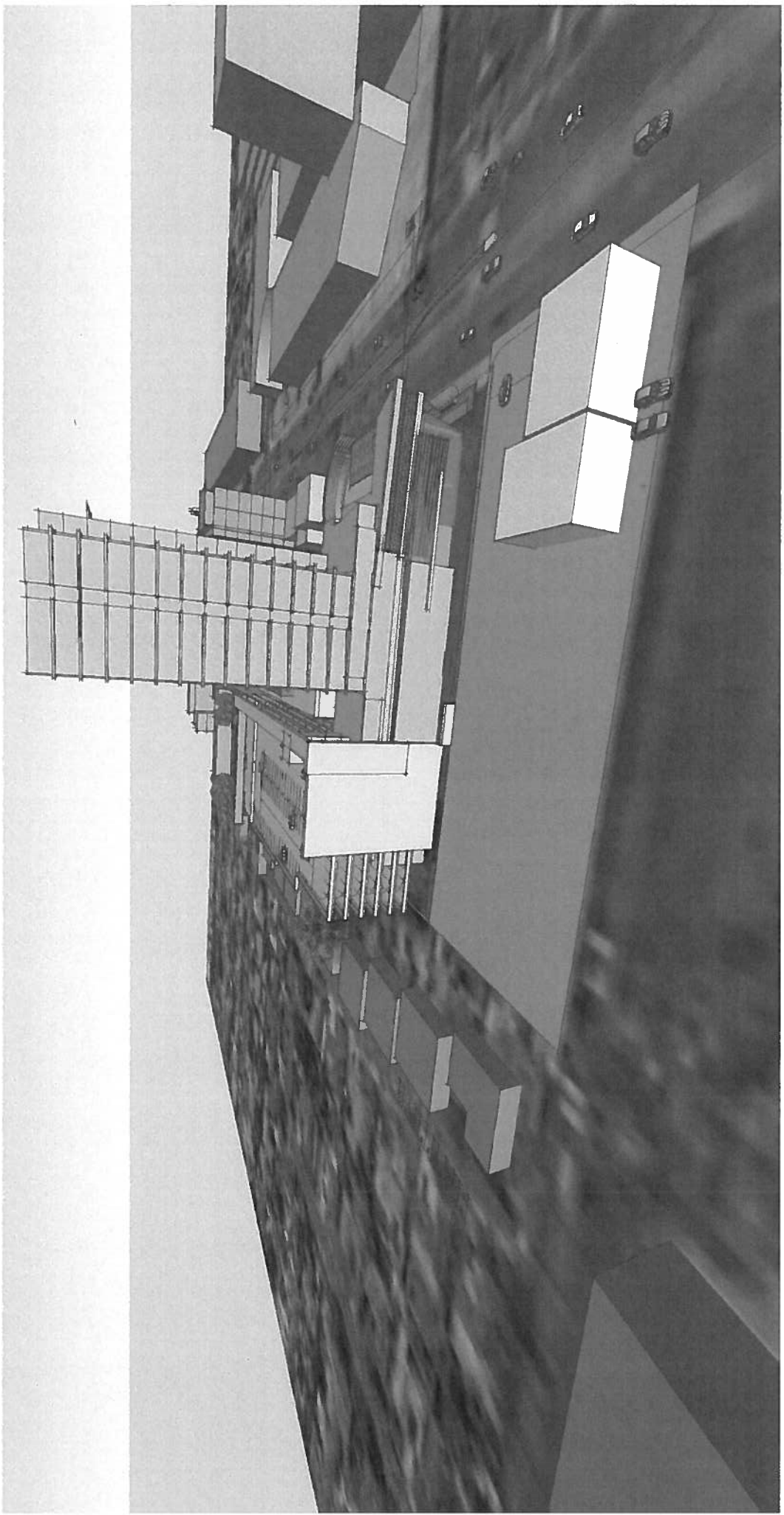






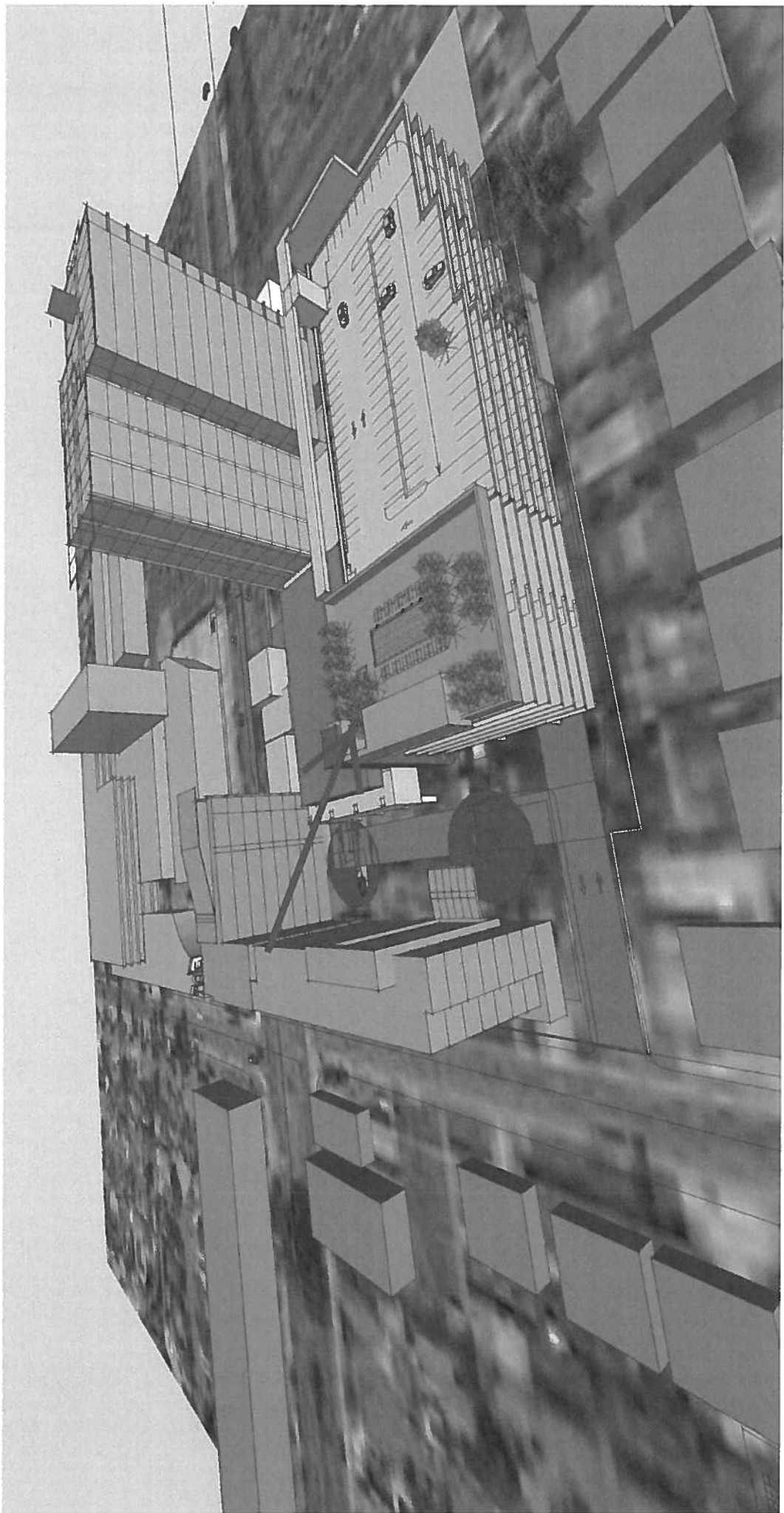














Horwath

**Subject:** Horwath  
**From:** Matthew Reid <matt.reid@landanddesign.com>  
**Date:** Fri, 18 Feb 2011 16:47:23 -0800  
**To:** Greg Blodgett <Greg1@ci.garden-grove.ca.us>

Anything on the study yet?

Sent from my iPhone

Matthew Reid  
619.335.5896 Google voice  
Skype: matthew.reid.ca

**Subject:** Market Study

**From:** Matthew Reid <matt.reid@landanddesign.com>

**Date:** Sun, 20 Feb 2011 14:29:46 -0800

**To:** Greg Blodgett <Greg1@ci.garden-grove.ca.us>

Greg,

We have an important meeting with potential partner/investor Thurs. Any chance you can push Florida for a draft of the study?

Thanks!

Sent from my iPhone

Matthew Reid

619.335.5896 Google voice

Skype: matthew.reid.ca

**Subject:** FW: Garden Grove Update  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Tue, 22 Feb 2011 13:38:36 -0800  
**To:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

AGAIN THESE ARE NOT TO BE SHARED WITH ANYONE OTHER THAN YOU, PAUL OR MATT.

We are still not happy with the Limited Service layouts....and have lot of work to do yet on making all of the uses work. But we are really happy to put the Full Service Hotel further north as shown.

We hope to have something closer to final by Friday for you.

\*\*\*PER OUR CONVERSATION, PLEASE ADD THE DEAL POINT THAT WE WILL RECEIVE THE PROPERTY FREE FROM ENCUMBRANCES, LIENS, EASEMENTS, ENVIRONMENTAL ISSUES, AND CLEAR OF STRUCTURES.

Thanks.

*Matthew W. Reid*  
**LAND & DESIGN, Inc.**  
8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942  
[619.335.5896](tel:619.335.5896) Google voice | 619.462.4144 f  
Skype - matthew.reid.ca  
matt.reid@landanddesign.com

---

**From:** Michael Labasan [mailto:mlabasan@GFAARCHITECTS.com]  
**Sent:** Monday, February 21, 2011 4:22 PM  
**To:** Matthew Reid; drose3@charter.net  
**Cc:** mjlgfa@gmail.com  
**Subject:** Garden Grove Update

Matt

Base on our conversation.. please find attached the updated scheme 1.1 in surrounding context.

I will updated the parking counts, and project summary, base on the revise limited pool location, and limited tower configuration..

Matt and Dave fyi

Meeting all day tomorrow starting at 1030.

If we can talk today or tomorrow much appreciate.

What will you like to show the city thrus? Drop me an email on the deliverables.

Thanks

Michael J Labasan  
Director of Design  
[mlabasan@gfaarchitects.com](mailto:mlabasan@gfaarchitects.com)

**GENE FONG ASSOCIATES** | 1130 Westwood Blvd. Los Angeles, CA 90024 | T.310.209.7520 | F.310.209.7516

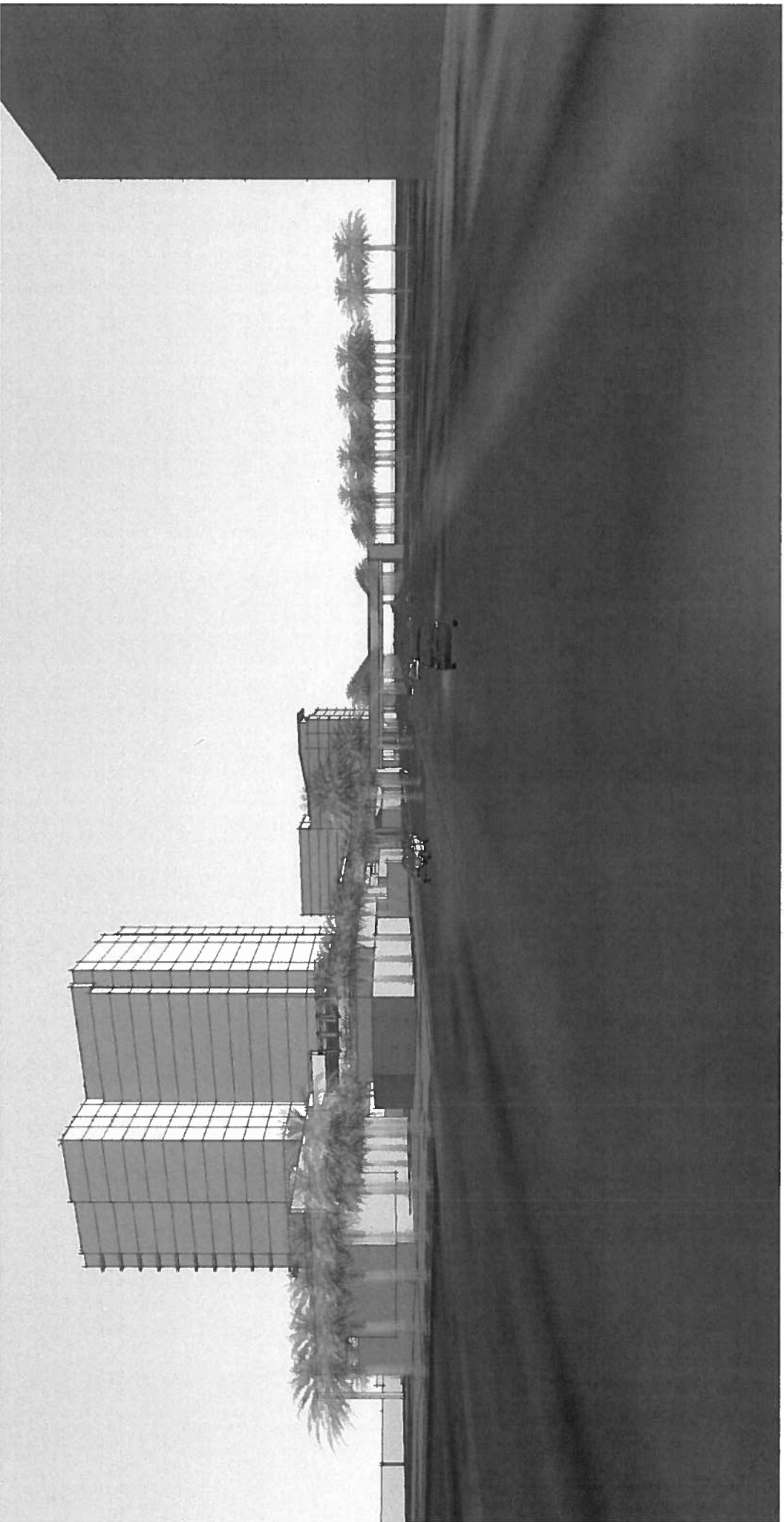
<b>harbor view south.pdf</b>	<b>Content-Type:</b> application/octet-stream <b>Content-Encoding:</b> base64
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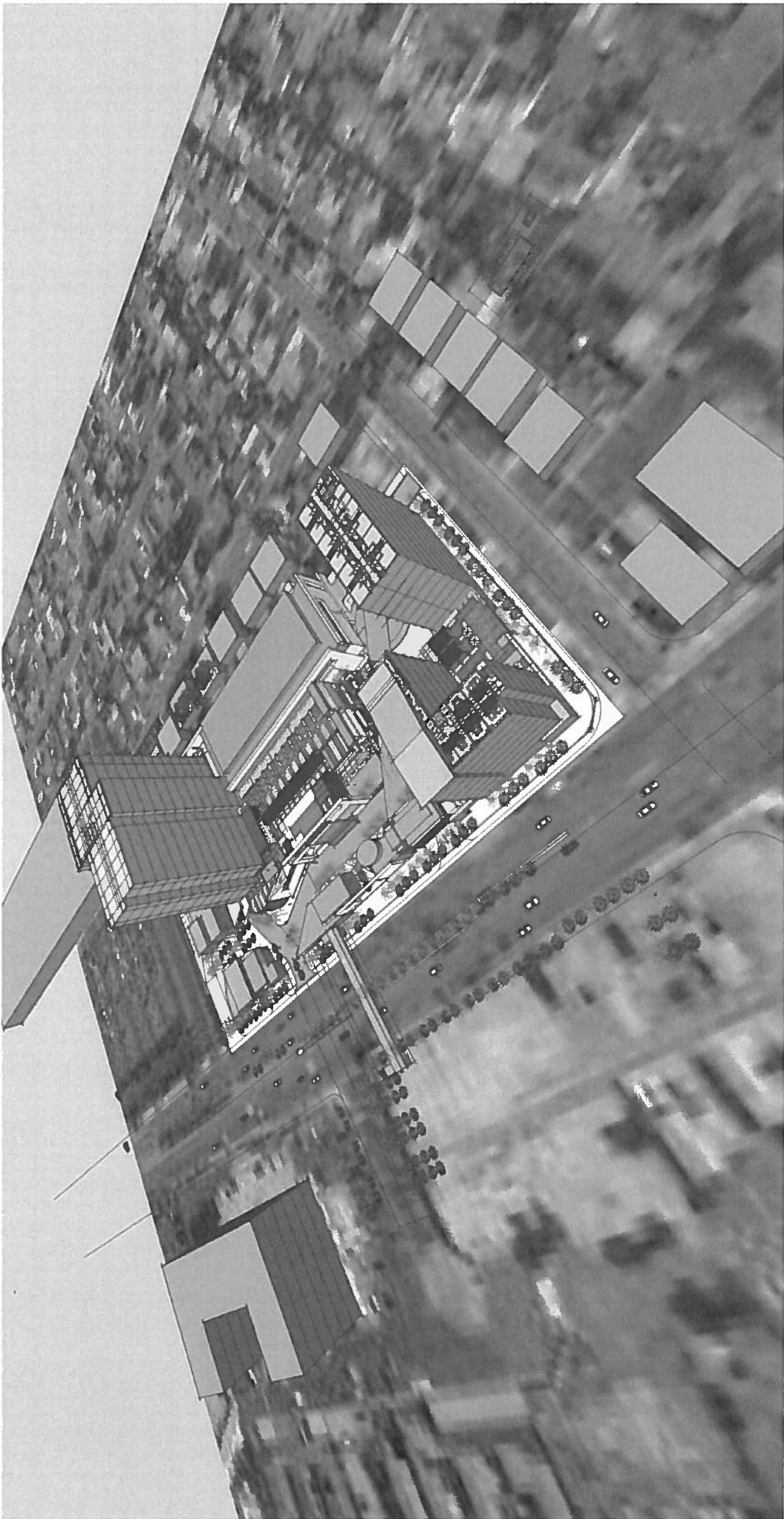
— scheme 1.1 view 1.pdf —

<b>scheme 1.1 view 1.pdf</b>	<b>Content-Type:</b> application/octet-stream <b>Content-Encoding:</b> base64
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— scheme 1.1 view2.pdf —

<b>scheme 1.1 view2.pdf</b>	<b>Content-Type:</b> application/octet-stream <b>Content-Encoding:</b> base64
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**Subject:** Re: Market Study  
**From:** Matthew Reid <matt.reid@landanddesign.com>  
**Date:** Wed, 23 Feb 2011 15:38:17 -0800  
**To:** Greg Blodgett <gregl@ci.garden-grove.ca.us>

Need her phone number...

Sent from my iPhone

Matthew Reid  
619.335.5896 Google voice  
Skype: matthew.reid.ca

On Feb 23, 2011, at 12:29 PM, Greg Blodgett <gregl@ci.garden-grove.ca.us> wrote:

Can you call florida re her study and the proforma

Greg Blodgett  
SR Project Manger  
(714) 309-1328

----- Forwarded Message -----

From: "Florida Booth" <FBooth@HorwathHTL.com>  
To: "Greg Blodgett" <gregl@ci.garden-grove.ca.us>  
Sent: Wednesday, February 23, 2011 12:25:57 PM  
Subject: Re: Market Study

Greg - I noticed on Matt's model that he is calculating 75% of the hotel TOT only (not 75% of the 1% F&B revenues and property taxes) - is that correct? McWhinney had a share of total revenues..... BTW - I have not heard from Matt yet.

Best regards, Florida

----- Original Message -----

From: "Greg Blodgett" <gregl@ci.garden-grove.ca.us>  
To: "Florida Booth" <fbooth@horwathhtml.com>  
Sent: Sunday, February 20, 2011 5:07 PM  
Subject: Fwd: Market Study

Greg Blodgett  
SR Project Manger  
(714) 309-1328

----- Forwarded Message -----

From: "Matthew Reid" <matt.reid@landanddesign.com>  
To: "Greg Blodgett" <Gregl@ci.garden-grove.ca.us>  
Sent: Sunday, February 20, 2011 2:29:46 PM  
Subject: Market Study

Greg,  
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Thanks!

Sent from my iPhone

Matthew Reid  
619.335.5896 Google voice  
Skype: matthew.reid.ca

-----

No virus found in this message.

Checked by AVG - [www.avg.com](http://www.avg.com)

Version: 10.0.1204 / Virus Database: 1435/3457 - Release Date: 02/21/11

**Subject:** Re: Market Study  
**From:** Matthew Reid <matt.reid@landanddesign.com>  
**Date:** Wed, 23 Feb 2011 15:41:20 -0800  
**To:** Greg Blodgett <greg1@ci.garden-grove.ca.us>

Are you available for a phone call with Gene Fong Architects ? He has questions regarding the proposal...

Sent from my iPhone

Matthew Reid  
619.335.5896 Google voice  
Skype: matthew.reid.ca

On Feb 23, 2011, at 12:29 PM, Greg Blodgett <greg1@ci.garden-grove.ca.us> wrote:

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To: "Florida Booth" <fbooth@horwathhtl.com>  
Sent: Sunday, February 20, 2011 5:07 PM  
Subject: Fwd: Market Study

Greg Blodgett  
SR Project Manger  
(714) 309-1328

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Matthew Reid  
619.335.5896 Google voice  
Skype: matthew.reid.ca

-----

No virus found in this message.

Checked by AVG - [www.avg.com](http://www.avg.com)

Version: 10.0.1204 / Virus Database: 1435/3457 - Release Date: 02/21/11

**Subject:** TOT run

**From:** "Matthew Reid" <matt.reid@landanddesign.com>

**Date:** Tue, 1 Mar 2011 13:11:13 -0800

**To:** "Paul Guerrero" <paulg@ci.garden-grove.ca.us>, "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

Paul and/or Greg,

Would you forward to me the last iteration of TOT/TIF rebates you ran for our project?

I can't seem to find my copy.

Also, there are many deal points that don't seem to be on the list of items sent over the other day. We should compile a complete and comprehensive list of discussion points if we are getting close to seeing the draft DDA. Let me know if you have something that addresses all the deal points, including some of the more recent ones.

Thanks.

***Matthew W. Reid***

LAND & DESIGN, Inc.

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

619.335.5896 Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

Re: Development cost

**Subject:** Re: Development cost  
**From:** "Florida Booth" <FBooth@HorwathHTL.com>  
**Date:** Thu, 3 Mar 2011 09:26:34 -0800  
**To:** "Matthew Reid" <matt.reid@landanddesign.com>  
**CC:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

Matt - I just sent the final to Greg - since they are my client, you will need to get it from them. Sorry to be a stickler - just a policy, though I know Greg will forward it to you. I have copied him on this email, but you should probably call or email him to follow up.

Best regards, Florida

----- Original Message -----

**From:** Matthew Reid  
**To:** 'Florida Booth'  
**Sent:** Thursday, March 03, 2011 9:16 AM  
**Subject:** RE: Development cost

You bet. I need to send Starwood a draft this morning....any chance of getting that in the next few minutes?....sorry to rush you.....

*Matthew W. Reid*  
LAND & DESIGN, Inc.  
8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942  
619.335.5896 Google voice | 619.462.4144 f  
Skype - matthew.reid.ca  
matt.reid@landanddesign.com

---

**From:** Florida Booth [mailto:FBooth@HorwathHTL.com]  
**Sent:** Thursday, March 03, 2011 9:09 AM  
**To:** Matthew Reid  
**Subject:** Re: Development cost

You are right - should be \$197. I will make that change for the final - thanks for catching it!

Best regards, Florida

----- Original Message -----

**From:** Matthew Reid  
**To:** 'Florida Booth'  
**Sent:** Thursday, March 03, 2011 8:56 AM  
**Subject:** RE: Development cost

Florida,  
On page 35 of your report, your inflated ADR jumps from \$191 to \$297 then back down to \$203? Is the \$297 a typo? Should it be \$207?

*Matthew W. Reid*  
LAND & DESIGN, Inc.  
8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

619.335.5896 Google voice | 619.462.4144 f  
Skype - matthew.reid.ca  
matt.reid@landanddesign.com

---

**From:** Florida Booth [mailto:FBooth@HorwathHTL.com]  
**Sent:** Thursday, March 03, 2011 8:37 AM  
**To:** Matthew Reid  
**Subject:** Re: Development cost

Matt - Thanks!

Best regards, Florida

----- Original Message -----

**From:** Matthew Reid  
**To:** 'Florida Booth'  
**Sent:** Thursday, March 03, 2011 7:57 AM  
**Subject:** RE: Development cost

See below

*Matthew W. Reid*  
**LAND & DESIGN, Inc.**  
8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942  
619.335.5896 Google voice | 619.462.4144 f  
Skype - matthew.reid.ca  
[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

---

**From:** Florida Booth [mailto:FBooth@HorwathHTL.com]  
**Sent:** Wednesday, March 02, 2011 2:59 PM  
**To:** Matthew Reid  
**Subject:** Re: Development cost

Matt - I have a couple of questions to ask. On the ADRs that you projected for the properties, were you estimating them in inflated dollars, or were these 2011 value dollars? In other words, when you projected that the Ltd Service 1 property would have a \$125 ADR in 2013, does that mean that it would be about \$118 if it opened in 2011 (assuming 3% inflation)? YES

Also, Greg wanted me to ask you about the casitas - did you have any of their income considered in the financial proforma that you provided? Just wanted to verify because I didn't see it - or maybe they are in a later phase? NO. WE'RE NOT SURE IF THE CASITAS ARE GOING TO WORK AND HAVE NOT INCLUDED COST OR INCOME FROM THEM. WE NEED TO STUDY THIS MORE TO FULLY UNDERSTAND IF THERE IS A MARKET FOR THEM.

Best regards, Florida

----- Original Message -----

**From:** Matthew Reid  
**To:** 'Florida Booth'  
**Sent:** Thursday, February 24, 2011 9:41 PM  
**Subject:** RE: Development cost



The \$81.4 was a very early number....probably too aggressive. We've spent quite a bit of time on the proforma and have asked our development partner, Hensel Phelps Development for their analysis. They concur with our new assumption that the upper upscale budget should be at \$99.2 million. I'm happy to share their numbers with you as well. Please use that number.

**Matthew W. Reid**

**LAND & DESIGN, Inc.**

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619.335.5896 Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

---

**From:** Florida Booth [mailto:FBooth@HorwathHTL.com]

**Sent:** Thursday, February 24, 2011 2:14 PM

**To:** matt.reid@landanddesign.com

**Subject:** Development cost

Matt - I have a quick question for you. I noticed that your proforma schedule for the cost to construct the upper upscale hotel shows \$99.2 million. On another model Garden Grove sent me, someone put in \$81.4 million - Greg told me to ask you about the difference. Which should I use? Thanks a bunch.

Best regards, Florida



*Hotel, Tourism and Leisure*

Florida T Booth, MAI, CCIM

Managing Director

Horwath Hospitality & Leisure

1050 Northgate Dr, Suite 440

San Rafael, CA 94903

415.925.8800 Main xt 3

415.925-8804 Fax

415.902.7567 Cell

[FBooth@HorwathHTL.com](mailto:FBooth@HorwathHTL.com)

<http://www.HorwathHTL.US>

Please Note our New Address

---

No virus found in this message.

Checked by AVG - [www.avg.com](http://www.avg.com)

Version: 10.0.1204 / Virus Database: 1435/3467 - Release Date: 02/25/11

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No virus found in this message.

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Version: 10.0.1204 / Virus Database: 1435/3479 - Release Date: 03/03/11

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Checked by AVG - [www.avg.com](http://www.avg.com)

Version: 10.0.1204 / Virus Database: 1435/3479 - Release Date: 03/03/11

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No virus found in this message.

Checked by AVG - [www.avg.com](http://www.avg.com)

Version: 10.0.1204 / Virus Database: 1435/3479 - Release Date: 03/03/11

RE: Development cost

**Subject:** RE: Development cost  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Thu, 3 Mar 2011 10:14:32 -0800  
**To:** "'Florida Booth'" <FBooth@HorwathHTL.com>  
**CC:** "'Greg Blodgett'" <greg1@ci.garden-grove.ca.us>

No problem..just received from Greg (a.k.a...."Johnny-on-the-spot" Blodgett). ;-)

*Matthew W. Reid*

**LAND & DESIGN, Inc.**

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

619.335.5896 Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

---

**From:** Florida Booth [mailto:FBooth@HorwathHTL.com]  
**Sent:** Thursday, March 03, 2011 9:27 AM  
**To:** Matthew Reid  
**Cc:** Greg Blodgett  
**Subject:** Re: Development cost

Matt - I just sent the final to Greg - since they are my client, you will need to get it from them. Sorry to be a stickler - just a policy, though I know Greg will forward it to you. I have copied him on this email, but you should probably call or email him to follow up.

Best regards, Florida

----- Original Message -----

**From:** Matthew Reid

**To:** 'Florida Booth'

**Sent:** Thursday, March 03, 2011 9:16 AM

**Subject:** RE: Development cost

You bet. I need to send Starwood a draft this morning....any chance of getting that in the next few minutes?....sorry to rush you.....

*Matthew W. Reid*

**LAND & DESIGN, Inc.**

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

619.335.5896 Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

---

**From:** Florida Booth [mailto:FBooth@HorwathHTL.com]  
**Sent:** Thursday, March 03, 2011 9:09 AM  
**To:** Matthew Reid  
**Subject:** Re: Development cost

You are right - should be \$197. I will make that change for the final - thanks for catching it!

Best regards, Florida

----- Original Message -----

**From:** [Matthew Reid](#)  
**To:** ['Florida Booth'](#)  
**Sent:** Thursday, March 03, 2011 8:56 AM  
**Subject:** RE: Development cost

Florida,

On page 35 of your report, your inflated ADR jumps from \$191 to \$297 then back down to \$203? Is the \$297 a typo? Should it be \$207?

*Matthew W. Reid*  
**LAND & DESIGN, Inc.**  
8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942  
[619.335.5896](tel:619.335.5896) Google voice | [619.462.4144](tel:619.462.4144) f  
Skype - [matthew.reid.ca](https://www.skype.com/people/matthew.reid.ca)  
[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

---

**From:** Florida Booth [<mailto:FBooth@HorwathHTL.com>]  
**Sent:** Thursday, March 03, 2011 8:37 AM  
**To:** Matthew Reid  
**Subject:** Re: Development cost

Matt - Thanks!

Best regards, Florida

----- Original Message -----

**From:** [Matthew Reid](#)  
**To:** ['Florida Booth'](#)  
**Sent:** Thursday, March 03, 2011 7:57 AM  
**Subject:** RE: Development cost

See below

*Matthew W. Reid*  
**LAND & DESIGN, Inc.**  
8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942  
[619.335.5896](tel:619.335.5896) Google voice | [619.462.4144](tel:619.462.4144) f  
Skype - [matthew.reid.ca](https://www.skype.com/people/matthew.reid.ca)  
[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

---

**From:** Florida Booth [<mailto:FBooth@HorwathHTL.com>]  
**Sent:** Wednesday, March 02, 2011 2:59 PM  
**To:** Matthew Reid  
**Subject:** Re: Development cost

Matt - I have a couple of questions to ask. On the ADRs that you projected for the properties, were you estimating them in inflated dollars, or were these 2011 value dollars? In other words, when you projected

that the Ltd Service 1 property would have a \$125 ADR in 2013, does that mean that it would be about \$118 if it opened in 2011 (assuming 3% inflation)? YES

Also, Greg wanted me to ask you about the casitas - did you have any of their income considered in the financial proforma that you provided? Just wanted to verify because I didn't see it - or maybe they are in a later phase? NO. WE'RE NOT SURE IF THE CASITAS ARE GOING TO WORK AND HAVE NOT INCLUDED COST OR INCOME FROM THEM. WE NEED TO STUDY THIS MORE TO FULLY UNDERSTAND IF THERE IS A MARKET FOR THEM.

Best regards, Florida

----- Original Message -----

**From:** [Matthew Reid](#)  
**To:** 'Florida Booth'  
**Sent:** Thursday, February 24, 2011 9:41 PM  
**Subject:** RE: Development cost

The \$81.4 was a very early number....probably too aggressive. We've spent quite a bit of time on the proforma and have asked our development partner, Hensel Phelps Development for their analysis. They concur with our new assumption that the upper upscale budget should be at \$99.2 million. I'm happy to share their numbers with you as well. Please use that number.

**Matthew W. Reid**  
LAND & DESIGN, Inc.  
8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942  
619.335.5896 Google voice | 619.462.4144 f  
Skype - matthew.reid.ca  
[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

---

**From:** Florida Booth [<mailto:FBooth@HorwathHTL.com>]  
**Sent:** Thursday, February 24, 2011 2:14 PM  
**To:** [matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)  
**Subject:** Development cost

Matt - I have a quick question for you. I noticed that your proforma schedule for the cost to construct the upper upscale hotel shows \$99.2 million. On another model Garden Grove sent me, someone put in \$81.4 million - Greg told me to ask you about the difference. Which should I use? Thanks a bunch.

Best regards, Florida



*Hotel, Tourism and Leisure*

Florida T Booth, MAI, CCIM  
Managing Director  
Horwath Hospitality & Leisure  
1050 Northgate Dr, Suite 440  
San Rafael, CA 94903  
415.925.8800 Main xt 3  
415.925-8804 Fax  
415.902.7567 Cell

[FBooth@HorwathHTL.com](mailto:FBooth@HorwathHTL.com)  
<http://www.HorwathHTL.US>

Please Note our New Address

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No virus found in this message.

Checked by AVG - [www.avg.com](http://www.avg.com)

Version: 10.0.1204 / Virus Database: 1435/3479 - Release Date: 03/03/11

One more deal item

**Subject:** One more deal item

**From:** "Matthew Reid" <matt.reid@landanddesign.com>

**Date:** Thu, 3 Mar 2011 12:43:55 -0800

**To:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

**CC:** <drose3@charter.net>

Greg,

Please add this deal point to the list sent previously.

- CITY, AGENCY or other controlling authority agree and acknowledge that the land parcels identified above, known as the PROPERTY, are crucial to planned development project as described herein by LANDDESIGN. That being known and agreed upon, all agreements between CITY, AGENCY or other controlling entity and LANDDESIGN shall toll until such time when all such property is available and/or has been secured by the CITY, AGENCY or other authority. LANDDESIGN shall not suffer any penalty whatsoever as a result of CITY, AGENCY or other authority not securing and/or controlling PROPERTY as defined. LANDDESIGN, at its sole and absolute discretion shall be allowed, during the tolling period, to proceed with portions of the project without delay and/or penalty from CITY, AGENCY or other controlling authority.

Thank you.

**Matthew W. Reid**

LAND & DESIGN, Inc.

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

619.335.5896 Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

**Subject:** Meeting Wed  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Tue, 8 Mar 2011 07:10:45 -0800  
**To:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

You were going to arrange for a meeting with Matt on Wednesday so we can talk about these deal points as well as give him an update.  
Can you see if he is available around 10am?

Thanks.

**Matthew W. Reid**  
LAND & DESIGN, Inc.  
8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942  
[619.335.5896](tel:619.335.5896) Google voice | [619.462.4144](tel:619.462.4144) f  
Skype - matthew.reid.ca  
[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)



**Subject:** RE: Meeting Wed  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Tue, 8 Mar 2011 08:16:30 -0800  
**To:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

Actually, later in the day is better. Sorry didn't look at my calendar.

*Matthew W. Reid*

**LAND & DESIGN, Inc.**

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

[619.335.5896](tel:619.335.5896) Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

---

**From:** Matthew Reid [mailto:matt.reid@landanddesign.com]  
**Sent:** Tuesday, March 08, 2011 7:11 AM  
**To:** 'Greg Blodgett'  
**Subject:** Meeting Wed

You were going to arrange for a meeting with Matt on Wednesday so we can talk about these deal points as well as give him an update.

Can you see if he is available around 10am?

Thanks.

*Matthew W. Reid*

**LAND & DESIGN, Inc.**

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

[619.335.5896](tel:619.335.5896) Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

Fwd: 12202 Harbor Bl. counter offer

**Subject:** Fwd: 12202 Harbor Bl. counter offer  
**From:** Greg Blodgett <greg1@ci.garden-grove.ca.us>  
**Date:** Wed, 9 Mar 2011 11:07:59 -0800 (PST)  
**To:** Matthew Reid <matt.reid@landanddesign.com>  
**CC:** Paul Guerrero <paulg@ci.garden-grove.ca.us>

Greg Blodgett  
SR Project Manager  
City of Garden Grove  
Economic Development

----- Forwarded Message -----

From: "Greg Brown" <gbrown@ci.garden-grove.ca.us>  
To: "Matt Fertal" <mattf@postrat.ci.garden-grove.ca.us>  
Cc: "Greg Blodgett" <greg1@ci.garden-grove.ca.us>  
Sent: Tuesday, March 8, 2011 2:18:57 PM  
Subject: Fwd: 12202 Harbor Bl. counter offer

Greg Brown  
Real Property Manager  
City of Garden Grove  
Economic Development Department, Third Floor  
Garden Grove, CA 92842  
(714) 741-5147 (Office)  
(714) 741-5136 (Facsimile)

----- Forwarded Message -----

From: "Daniel Samulski" <Dan.Samulski@grubb-ellis.com>  
To: "Greg Brown" <gbrown@ci.garden-grove.ca.us>  
Sent: Tuesday, March 8, 2011 2:07:39 PM  
Subject: 12202 Harbor Bl. counter offer

Greg, here is Sunbelt's latest counter offer. I think we should be real close on this at this point. I believe the agency meets tonight so let me know how it goes. Below is confirmation from Steve Lewis on the rent adjustments. Thanks.

Dan Samulski  
Senior Vice President  
Retail Group  
Grubb & Ellis Company  
4675 MacArthur Court, Suite 1600  
Newport Beach, CA 92660

(949) 608-2080 Direct  
(949) 608-2003 Facsimile

[www.dansamulski.com](http://www.dansamulski.com)

CA License # 01251771

From: Steve Lewis [mailto:SLewis@sunbeltinv.com]  
Sent: Tuesday, March 08, 2011 1:10 PM  
To: Samulski, Daniel  
Cc: Robert E. Griffin  
Subject: RE: Counter Offer - Garden Grove 08-Mar 11.doc

Dan,

I have made the changes to mine and attached it so please send this LOI and explain in the e-mail that the rent does adjust at 10% every five years after and between the 20th and 40th market adjustment years.[]

Stephen D Lewis

Sunbelt Investment Holdings Inc.

8095 Othello Avenue

San Diego , CA 92111

Direct Line: (858) 495-4904

Main Line : (858) 495-4900

Facsimile: (858) 278-8397

[slewis@sunbeltinv.com](mailto:slewis@sunbeltinv.com)

<b>Counter Offer - Garden Grove 08-Mar 11.doc</b>	<b>Content-Description:</b> Counter Offer - Garden Grove 08-Mar 11.doc <b>Content-Type:</b> application/msword <b>Content-Encoding:</b> base64
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# GRUBB & ELLIS

From Insight to Results

March 8, 2011

Greg Brown  
CITY OF GARDEN GROVE  
11222 Acacia Parkway  
Garden Grove, CA. 92842

**DAN SAMULSKI**

Grubb & Ellis Company  
4675 MacArthur Court, Suite 1600  
Newport Beach, CA 92660

949.608.2000 main  
949.608.2003 fax  
[www.grubb-ellis.com](http://www.grubb-ellis.com)

CA License # 00812184

**RE: COUNTER OFFER  
12202 HARBOR BOULEVARD  
GARDEN GROVE, CALIFORNIA**

Dear Greg:

Thank you for your Offer to Lease dated February 25, 2011, outlining the City of Garden Grove's continued interest in the above-referenced property. After having an opportunity to discuss your interest with Steve Lewis from Sunbelt Investments, I have been authorized to outline below the acceptable terms and conditions upon which they would be willing to proceed towards ground lease documentation with you for the subject property.

- 1. **LANDLORD:** Mann Enterprises Inc.
- 2. **TENANT:** City of Garden Grove Agency for Community Development.
- 3. **GUARANTOR OF LEASE:** City of Garden Grove; for payment and performance.
- 4. **PREMISES:** A parcel of land consisting of approximately 36,000 square feet as shown on the attached Site Plan. The Tenant agrees that there shall be no easement created between the subject property and the adjacent shopping center owned by Landlord.
- 5. **TYPE OF TRANSACTION:** Unsubordinated Ground Lease.
- 6. **LEASE TERM:** Fifty (50) years.
- 7. **OPTIONS TO EXTEND TERM:** Provided Tenant is not in breach or default of the Lease, Tenant shall have the option to extend the Lease Term for one (1) additional period of twenty (20) years("Extended Term") upon the same terms and conditions as the original Lease Term with the exception that the Minimum Annual Rent shall be adjusted to the then prevailing market rent based on an appraisal of the Premises. To exercise the option to extend the term of the Lease, Tenant shall serve written notice to the Landlord not less than twenty four months prior to the expiration of the then current Term of the Lease, indicating its intention to exercise the option to extend.
- 8. **PERMITTED USE / OPERATION:** The Premises shall be used for any lawful purpose that is consistent with the current zoning for the property.
- 9. **MINIMUM RENT:** Lease Year 1-5: \$125,000.00 per year

Tenant's Minimum Rent during the primary Term, and Options to Extend, if exercised, shall be adjusted every five (5) years by a fixed ten (10%) percent over the previous year's Minimum Rent except at the 20<sup>th</sup> and the 40<sup>th</sup> years of the primary term the Minimum Rent shall be adjusted to the then prevailing market rent based on an appraisal of the Premises. The above-stated Minimum Rent shall be paid in equal monthly installments, on an absolute NNN basis.

- 10. MINIMUM RENT COMMENCEMENT:** Tenant's Minimum Rent, and obligation to commence payment of Additional Rental Expenses, shall commence one hundred eighty (180) days from Lease Execution. The Tenant may elect to pay the Minimum Rent monthly or annually (in both instances in advance) with written notice to the Landlord.
- 11. TAXES:** The Tenant shall be responsible for the payment of the real estate taxes for the Premises.
- 12. LANDLORD'S SITE WORK OBLIGATIONS:** None. Tenant is accepting the property in its "AS-IS," "WHERE-IS," condition.
- 13. ASSIGNMENT / SUBLETTING:** Tenant shall have the right to assign this Lease with Landlord's consent which shall not be unreasonably withheld or delayed. ***In no event shall the Tenant or Guarantor be released in the event of any assignment or sublease.*** The exact language regarding this provision shall be mutually agreed upon by the parties in the Lease Agreement.
- 14. BROKER:** Landlord and Tenant acknowledge Grubb & Ellis Company represents both parties in this transaction. The parties acknowledge that they know of no other broker(s) or agent(s) entitled to a commission in connection with this transaction. Landlord shall be responsible for the payment of a leasing commission to Grubb & Ellis Company per its Exclusive Leasing Listing Agreement, with Sunbelt Investments.
- 15. CONDITIONS:** This proposal, and the resultant Lease, shall be conditioned upon:
- A. A mutually-acceptable Lease Agreement.
  - B. Tenant's ability to obtain the necessary approvals from the Agency Community Development in Garden Grove within thirty (30) days of acceptance of this Counter Offer
  - C. Landlord's receipt and acceptance of Tenant's and Guarantor's current financial statement.

[AGREED AND ACCEPTED ON NEXT PAGE]

Nothing in this letter is intended to be contractual in nature and neither party shall be bound by the terms and conditions above provided unless and until a lease agreement and all other appropriate documentation has been signed and delivered by both parties. Until a written Lease Agreement is mutually executed and delivered between the parties, Landlord is not prohibited from showing the Premises to another prospective Tenant and entering into a written Lease Agreement. Further, Broker makes no warranties nor representations that mutual execution of this letter of intent will guarantee the execution of a lease between the parties. This letter shall expire if not agreed to and accepted on or before **March 10, 2011**. A final lease document shall incorporate the provisions contained in this proposal and any other provisions upon which the Landlord and Tenant may mutually agree.

Sincerely,

**GRUBB & ELLIS COMPANY  
COMMERCIAL REAL ESTATE SERVICES**



**Dan Samulski**  
*Senior Vice President*  
949.608.2080 direct  
[dan.samulski@grubb-ellis.com](mailto:dan.samulski@grubb-ellis.com)  
CA License #01251771

DS/jtn

**AGREED AND ACCEPTED:**

**TENANT: CITY OF GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**

**LANDLORD: MANN ENTERPRISES INC.**

By: \_\_\_\_\_

By: \_\_\_\_\_

Title: \_\_\_\_\_

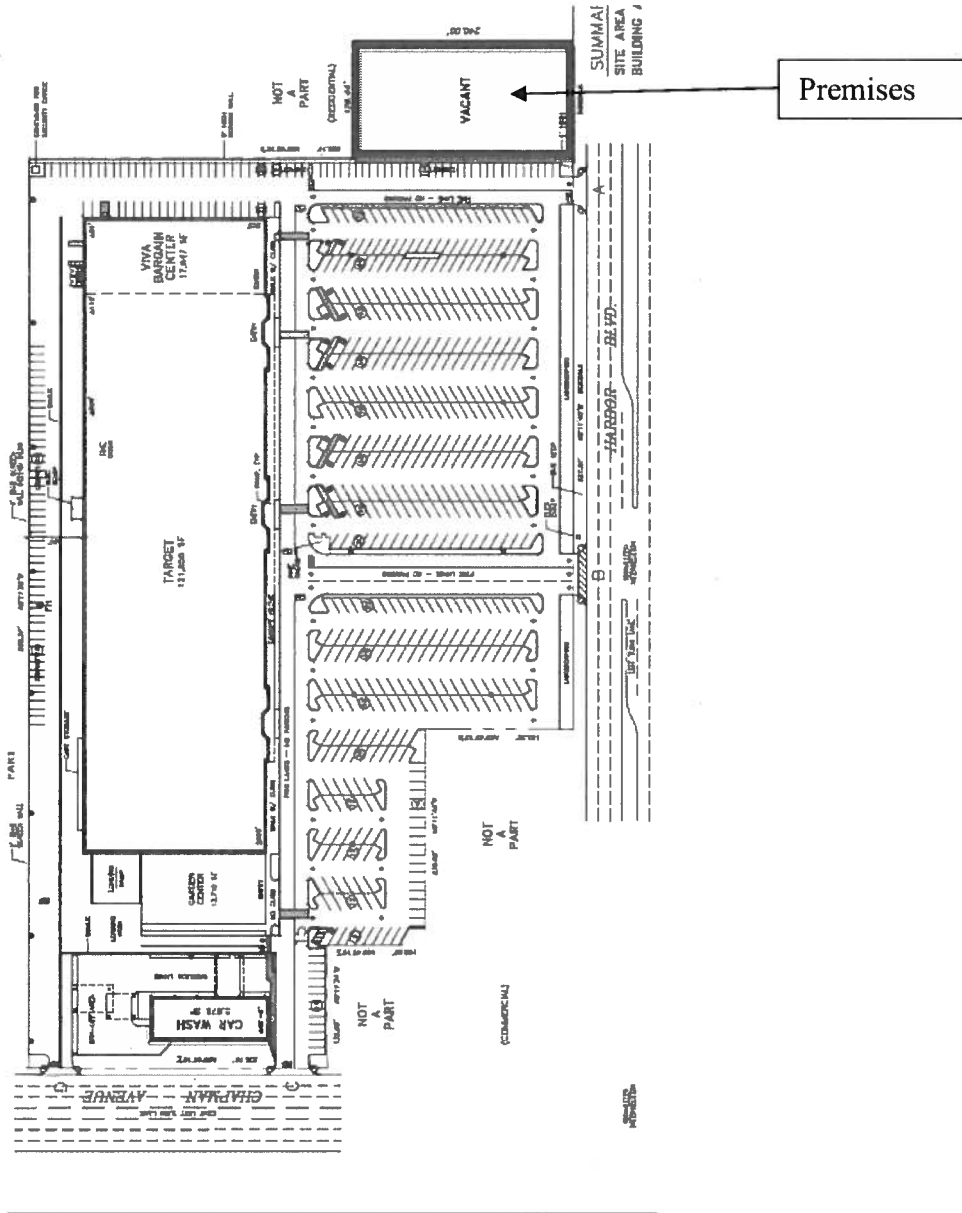
Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

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**EXHIBIT A – SITE PLAN**





**GRUBB & ELLIS**  
From Insight to Results

**CALIFORNIA SALE/LEASE AMERICANS WITH DISABILITIES ACT,  
HAZARDOUS MATERIALS AND TAX DISCLOSURE**

The Americans With Disabilities Act is intended to make many business establishments equally accessible to persons with a variety of disabilities; modifications to real property may be required. State and local laws also may mandate changes. The real estate brokers in this transaction are not qualified to advise you as to what, if any, changes may be required now, or in the future. Owners and tenants should consult the attorneys and qualified design professionals of their choice for information regarding these matters. Real estate brokers cannot determine which attorneys or design professionals have the appropriate expertise in this area.

Various construction materials may contain items that have been or may in the future be determined to be hazardous (toxic) or undesirable and may need to be specifically treated/handled or removed. For example, some transformers and other electrical components contain PCBs, and asbestos has been used in components such as fire-proofing, heating and cooling systems, air duct insulation, spray-on and tile acoustical materials, linoleum, floor tiles, roofing, dry wall and plaster. Due to prior or current uses of the Property or in the area, the Property may have hazardous or undesirable metals (including lead-based paint), minerals, chemicals, hydrocarbons, or biological hazards (including, but not limited to, mold) or radioactive items (including electrical and magnetic fields) in soils, water, building components, above or below-ground containers or elsewhere in areas that may or may not be accessible or noticeable. Such items may leak or otherwise be released. Real estate agents have no expertise in the detection or correction of hazardous or undesirable items. Expert inspections are necessary. Current or future laws may require clean up by past, present and/or future owners and/or operators. It is the responsibility of the Seller/Lessor and Buyer/Tenant to retain qualified experts to detect and correct such matters and to consult with legal counsel of their choice to determine what provisions, if any, they may include in transaction documents regarding the Property.

Sellers/Lessors are required under California Health and Safety Code Section 25915 et seq. to disclose reports and surveys regarding asbestos to certain persons, including their employees, contractors, co-owners, purchasers and tenants. Buyers/Tenants have similar disclosure obligations. Sellers/Lessors and Buyers/Tenants have additional hazardous materials disclosure responsibilities to each other under California Health and Safety Code Section 25359.7 and other California laws. Consult your attorney regarding this matter, and make proper disclosures. Grubb & Ellis Company is not qualified to assist you in this matter or provide you with other legal or tax advice.

Sale, lease and other transactions can have local, state and federal tax consequences for the seller/lessor and/or buyer/tenant. In the event of a sale, Internal Revenue Code Section 1445 requires that all buyers of an interest in any real property located in the United States must withhold and pay over to the Internal Revenue Service (IRS) an amount equal to ten percent (10%) of the gross sales price within ten (10) days of the date of the sale unless the buyer can adequately establish that the seller was not a foreigner, generally by having the seller sign a Non-Foreign Seller Certificate. Note that depending upon the structure of the transaction, the tax withholding liability could exceed the net cash proceeds to be paid to the seller at closing. California poses an additional withholding requirement equal to three and one-third percent (3 1/3%) of the gross sales price not only on foreign sellers but also out-of-state sellers and sellers leaving the state if the sale price exceeds \$100,000. Generally, withholding is required if the sales proceeds are disbursed outside of California, if the last known address of the seller is outside of California or if a financial intermediary is used. Consult your tax and legal advisor. Real estate brokers are not qualified to give legal or tax advice or to determine whether any other person is properly qualified to provide legal or tax advice.

**SELLER/LESSOR**

**BUYER/TENANT**

By: \_\_\_\_\_

By: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_



**Subject:** word format  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Wed, 9 Mar 2011 14:21:24 -0800  
**To:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

***Matthew W. Reid***

LAND & DESIGN, Inc.

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

619.335.5896 Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

<b>2011_03_01 deal points CLEAN.doc</b>	<b>Content-Type:</b> application/msword <b>Content-Encoding:</b> base64
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# LAND & DESIGN, INC.

Construction and Real Estate Advisors.

## SAN DIEGO

8130 La Mesa Blvd, #808  
La Mesa, CA 91942  
619.462.4060 o  
619.462.4144 f

## ENCINITAS

1042 N El Camino Real  
Suite B-310  
Encinitas, CA 92024  
858.735.1858

## Garden Grove, CA Full Service Hotel and Limited Service Hotel Deal Point Outline March 3, 2011

The following includes, however shall not be limited to, the salient deal points and is the beginning of an understanding of the basis of a future agreement and DDA between Land and Design, Inc., E-Ticket Hospitality (LANDDESIGN), or its assigned, and The City of Garden Grove (CITY) and/or its development agency (AGENCY).

- For a period of not less than two (2) years, LANDDESIGN agrees to break ground to develop and construct up to three (3) hotels; one (1) approximately 325 - 400 room upper upscale, full service type Hotel and up to two (2) approximately 125 - 300 room Limited Service/Select Service/Focus Service/Extended Stay/Suites type Hotel on the property currently known as "Hotel - Site "C" of approximately 3.83 acres located on the North East corner of Harbor Blvd and Twintree Ave. The site must also include, in addition to above, the vacant parcel immediately North (also known as the Sunbelt Property) and two residential parcels at South East corner (of approximately .33 acres). The hotel room count is approximate and may be adjusted to a maximum of 700 total keys with AGENCY approval. See attached Exhibit A for reference.
- With respect to Sunbelt Property mentioned above, terms of a land lease payment to CITY and/or AGENCY shall be subject to future negotiations.
- CITY or AGENCY shall convey to LANDDESIGN fee title to the Property, which Property also includes all (i) improvements, structures and fixtures located thereon, (ii) all entitlements, necessary to develop and build such a project, (iii) easements, appurtenances, rights and privileges pertaining thereto, and (iv) intangible personal property now or hereafter owned by CITY or AGENCY and used in the ownership, use or operation of such real property and/or improvements. The conveyance shall occur for the sum of one dollar (\$1.00).
- Subject to a "flag" franchise agreement and franchise approval, the description of the Hotel shall consist of approximately the following:

### HOTEL 1 (Upper Upscale Hotel)

- Approximately 14-story hotel
- Approx 325 - 400 rooms including suites
- At Developers option, VOR (Vacation Ownership Resort) units may be added.
- Approximately 15,000 Conference and meeting space
- Sit down restaurant/bar, full service type restaurant.
- One outdoor pool and whirlpool spa
- Fitness Center
- Approximately 20,000 gsf of inline entertainment retail/restaurants along Harbor Blvd.

### HOTEL 2 (Limited/Focus/Select Service /Extended Stay/Suites Hotel)

- Approximately 4 - 7 story Hotel

# LAND & DESIGN, INC.

Construction and Real Estate Advisors.

## SAN DIEGO

8130 La Mesa Blvd, #808  
La Mesa, CA 91942  
619.462.4060 o  
619.462.4144 f

## ENCINITAS

1042 N El Camino Real  
Suite B-310  
Encinitas, CA 92024  
858.735.1858

- 
- Approximately 125 - 300 rooms including suites.
  - At LANDDESIGN option, VOR (Vacation Ownership Resort) units may be added a top parking structure
  - One outdoor pool and whirlpool spa.
  - Fitness Center
  - This hotel or portions of this hotel shall be constructed on top of the parking structure(s).
  - Hotel(s) may be single structure “co-branded” hotel or at developers option one (1) Limited/Select/Focus Service / Extended Stay/Suites Hotel.
- VOR-Vacation Ownership Resort Units are subject to Transient Occupancy Tax. All vacation ownership resort units shall be subject to the payment of the transient occupancy tax (Transient Occupancy Tax). No vacation ownership resort shall be established as a conditional use unless the property owner/developer establishes and implements a method of ownership acceptable to the city which guarantees the city’s collection of Transient Occupancy Tax for all vacation ownership units as if they were hotel rooms.
  - LANDDESIGN intends to and will actively pursue a 3<sup>rd</sup> party partner(s)/take out buyer that could assume property ownership (or portions of property ownership) at some point during or after the construction completion of the project. LANDDESIGN in it’s sole and absolute discretion, shall select this 3<sup>rd</sup> party(s) and shall disclose the identity of this entity to the City.
  - Upon completion and execution of a DDA with LANDDESIGN and AGENCY and/or CITY, LANDDESIGN shall deposit with CITY all working product including proformas, studies, plans, drawings, specifications, etc....to be used as a good faith deposit. In the event the project does not move forward, all said documents shall be retained by CITY and/or AGENCY, subject to AGENCY abolishment mentioned below.
  - The CITY and AGENCY recognize the project of this size, quality and scale requires significant CITY and/or AGENCY subsidy. The following economic incentives will be provided by CITY and/or AGENCY:
    - CITY or AGENCY shall make annual contributions of TOT, TIF and F&B Taxes in accordance with the attached revenue sharing agreement. The revenue sharing shall be calculated utilizing the attached spreadsheet and the values shown in the attached document are for example only. Calculations of actual revenue sharing shall be based upon actual revenues of the actual hotel(s).
    - CITY and/or AGENCY agree that if two (2) Upper Upscale Full Service Hotels, or one Upper Upscale Hotel in excess of 400 keys is built on the property, the larger subsidy (i.e. upper upscale subsidy at 75%) shall be applied to ALL Hotels.
    - Upon LANDDESIGN establishing the public need and use of a parking structure, CITY and/or AGENCY shall establish a CFD for public parking structures to be built onsite.
    - At LANDDESIGN option, City permits and fees shall be paid over five (5) year period starting at project completion.
  - CITY and/or AGENCY shall be responsible for completing or paying for the completion of all off-site (i.e., not located on the Project site) improvements required by any applicable governmental authority as a condition to approval of the Project and/or the issuance of any permits required in connection therewith. All such offsite improvements shall be completed in accordance with the scheduled opening of the first hotel. These improvements include but are not limited to:

# LAND & DESIGN, INC.

Construction and Real Estate Advisors.

## SAN DIEGO

8130 La Mesa Blvd, #808  
La Mesa, CA 91942  
619.462.4060 o  
619.462.4144 f

## ENCINITAS

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Suite B-310  
Encinitas, CA 92024  
858.735.1858

- 
- Roadway / Boulevard improvements to Harbor Drive in accordance with the redevelopment plans to Garden Grove Blvd including intersections, traffic signals, traffic signage, landscape improvements, hardscaping, sidewalks, street lighting, and others required.
  - Signalized intersections allowing for full ingress and egress of the hotel site must be completed prior to the first hotel being open.
  - Required utilities brought and stubbed onto site to serve the proposed size of project.
  - All demolition of existing structures or requirements on site.
  - All required zero lot line variances necessary along North and East property lines.
  - A pedestrian bridge linking the "Hotel Site" and the West side of Harbor Blvd located within 200' of the Upper Upscale Hotel front door. CITY and/or AGENCY shall assist LANDDESIGN in locating funding (including TID funds) for this amenity
  -
- Parking for Hotel property and other public areas of the property shall be structured parking . Upon LANDDESIGN providing proof of public need, CITY or AGENCY shall establish a CFD for the financing and construction of the required parking for the project. All parking structures shall be constructed by LANDDESIGN. Structured parking shall only be required with the construction of an Upper Upscale Hotel.
  - CITY and AGENCY recognize that in order for an upper upscale Hotel to be successful, immediately adjacent development and within the area must be of similar quality in its rating among its trade. Therefore, zoning and/or planning of adjacent development needs to be secure prior to closing and construction of this Hotel project.
  - If CITY is required or forced to remove or abolish the AGENCY and cannot find other sources of subsidy required for the project as described above, LANDDESIGN at its sole discretion shall be allowed to (i) cancel any and all agreements with CITY and /or AGENCY without penalty, (ii) receive any deposit (work product) back from CITY (iii) at its option proceed to develop up to two (2) Limited/Select/Focus Service/Extended Stay/Suite type Hotels without an upper upscale hotel requirement, surface parked (iv) extend the DDA, without deposit or penalty for a period of 2 years or length of time an AGENCY can be re-established under new CA legislation or direction.
  - Comensurate with breaking ground on an Upper Upscale Hotel(s), CITY and/or AGENCY shall cause freeway signage at Rte 22 and Harbor Blvd to be constructed for the benefit of International West and the project completed by LANDDESIGN.
  -

Conf Call at 3.30pm

**Subject:** Conf Call at 3.30pm

**From:** "Matthew Reid" <matt.reid@landanddesign.com>

**Date:** Wed, 9 Mar 2011 14:48:00 -0800

**To:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>, "Paul Guerrero" <paulg@ci.garden-grove.ca.us>

**CC:** <drose3@charter.net>

Here is the call-in information for our 3.30pm conf call today.

**Conference Dial-in Number:** (712) 775-7300

**Participant Access Code:** 764078#

Greg, please forward to Matt.

***Matthew W. Reid***

**LAND & DESIGN, Inc.**

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

619.335.5896 Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

RE: Conf Call at 3.30pm

**Subject:** RE: Conf Call at 3.30pm  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Wed, 9 Mar 2011 15:12:34 -0800  
**To:** "Greg Blodgett" <greg1@zimbra.ci.garden-grove.ca.us>

Use the call in number, yes 4pm is fine.

*Matthew W. Reid*

**LAND & DESIGN, Inc.**

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619.335.5896 Google voice | 619.462.4144 f

Skype - [matthew.reid.ca](https://www.skype.com/people/matthew.reid.ca)

[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

---

**From:** Greg Blodgett [mailto:[greg1@zimbra.ci.garden-grove.ca.us](mailto:greg1@zimbra.ci.garden-grove.ca.us)]  
**Sent:** Wednesday, March 09, 2011 3:10 PM  
**To:** Matthew Reid  
**Subject:** Re: Conf Call at 3.30pm

We are running late in mtg can we call u at 4

Sent from my iPhone

On Mar 9, 2011, at 2:46 PM, "Matthew Reid" <[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)> wrote:

Here is the call-in information for our 3.30pm conf call today.

Conference Dial-in Number: (712) 775-7300

Participant Access Code: 764078#

Greg, please forward to Matt.

*Matthew W. Reid*

**LAND & DESIGN, Inc.**

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619.335.5896 Google voice | 619.462.4144 f

Skype - [matthew.reid.ca](https://www.skype.com/people/matthew.reid.ca)

[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

**Subject:** Site C Deal Points

**From:** Paul Guerrero <paulg@ci.garden-grove.ca.us>

**Date:** Wed, 9 Mar 2011 15:31:59 -0800

**To:** "matt.reid" <matt.reid@landanddesign.com>

**CC:** Greg Blodgett <gregl@ci.garden-grove.ca.us>, Matt Fertal <mattf@postrat.ci.garden-grove.ca.us>

Matt,

Attached are the comments to today's deal point discussion.

Paul

2011\_03\_01 deal points CLEAN Discussed Deal Points 03.09.2011.doc

**Content-Type:** application/msword

**Content-Encoding:** base64

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Suite B-310  
Encinitas, CA 92024  
858.735.1858

## Garden Grove, CA Full Service Hotel and Limited Service Hotel Deal Point Outline

March 3, 2011

March 9, 2011 (telephone call w/ L/D @ 11:45a)

### Legend:

[ ] Agency comments to L/D deal points.

( ) Discussed deal points March 9, 2011.

The following includes, however shall not be limited to, the salient deal points and is the beginning of an understanding of the basis of a future agreement and DDA between Land and Design, Inc., E-Ticket Hospitality (LANDDESIGN), or its assigned, and The City of Garden Grove (CITY) and/or its development agency (AGENCY).

[ Describe project as multi-phased development]

*(Okay)*

- 1. For a period of not less than two (2) years, LANDDESIGN agrees to break ground to develop and construct up to three (3) hotels; one (1) approximately 325 - 400 room upper upscale, full service type Hotel and up to two (2) approximately 125 - 300 room Limited Service/Select Service/Focus Service/Extended Stay/Suites type Hotel on the property currently known as "Hotel – Site "C" of approximately 3.83 acres located on the North East corner of Harbor Blvd and Twintree Ave. The site must also include, in addition to above, the vacant parcel immediately North (also known as the Sunbelt Property) and two residential parcels at South East corner (of approximately .33 acres). The hotel room count is approximate and may be adjusted to a maximum of 700 total keys with AGENCY approval. See attached Exhibit A for reference.

[Min. 300 to max. 700 rooms]

*(One (1) Upper Upscale, min. 325 to max. 400 rooms)*

*(Two (2) Select Service, min 125 to max. 150 rooms each)*

- 2. With respect to Sunbelt Property mentioned above, terms of a land lease payment to CITY and/or AGENCY shall be subject to future negotiations.

[See attached Term Sheet - Agency Direction – have developer assume lease with no Agency expense]

*(L/D can't assume lease in 6 months)*

- 3. CITY or AGENCY shall convey to LANDDESIGN fee title to the Property, which Property also includes all (i) improvements, structures and fixtures located thereon, (ii) all entitlements, necessary to develop and build such a project, (iii) easements, appurtenances, rights and privileges pertaining thereto, and (iv) intangible personal property now or hereafter owned by CITY or AGENCY and used in the ownership, use or operation of such real property and/or improvements. The conveyance shall occur for the sum of one dollar (\$1.00).

[Needs clarification, City conveys land free and clear]

*(Okay with land free and clear)*



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- 4. Subject to a “flag” franchise agreement and franchise approval, the description of the Hotel shall consist of approximately the following:

### A. HOTEL 1 (Upper Upscale Hotel)

- Approximately 14-story hotel
- Approx 325 - 400 rooms including suites
- At Developers option, VOR (Vacation Ownership Resort) units may be added.
- Approximately 15,000 Conference and meeting space
- Sit down restaurant/bar, full service type restaurant.
- One outdoor pool and whirlpool spa
- Fitness Center
- Approximately 20,000 gsf of inline entertainment retail/restaurants along Harbor Blvd.  
[Upper Upscale, what is the min. rooms?]  
(min. 325 to max. 400 rooms)

[Conference min. sf]  
(min. 15,000 sf to max 20,000 sf)

[Restaurant min. sf]  
(min. 5,000 sf)

[Retail min. sf]  
(min. 5,000 sf to max. 30,000 sf)

### B. HOTEL 2 (Limited/Focus/Select Service /Extended Stay/Suites Hotel)

- Approximately 4 - 7 story Hotel
- Approximately 125 - 300 rooms including suites.
- At LANDDESIGN option, VOR (Vacation Ownership Resort) units may be added a top parking structure
- One outdoor pool and whirlpool spa.
- Fitness Center
- This hotel or portions of this hotel shall be constructed on top of the parking structure(s).
- Hotel(s) may be single structure “co-branded” hotel or at developers option one (1) Limited/Select/Focus Service / Extended Stay/Suites Hotel.  
[Select Service, min. 6 to 7 stories - Stick built does not warrant level of assistance]  
(min. 5 stories)

- 5. VOR-Vacation Ownership Resort Units are subject to Transient Occupancy Tax. All vacation ownership resort units shall be subject to the payment of the transient occupancy tax (Transient Occupancy Tax). No vacation ownership resort shall be established as a conditional use unless the property owner/developer establishes and implements a method of ownership acceptable to the city which guarantees the city’s collection of Transient Occupancy Tax for all vacation ownership units as if they were hotel rooms.

(City)

- 6. LANDDESIGN intends to and will actively pursue a 3<sup>rd</sup> party partner(s)/take out buyer that could assume property ownership (or portions of property ownership) at some point during or after the construction completion of the project. LANDDESIGN in its sole and absolute discretion, shall select this 3<sup>rd</sup> party(s) and shall disclose the identity of this entity to the City.

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858.735.1858

[Subject to Agency approval]

*(Reasonable approval)*

- 7. Upon completion and execution of a DDA with LANDDESIGN and AGENCY and/or CITY, LANDDESIGN shall deposit with CITY all working product including proformas, studies, plans, drawings, specifications, etc....to be used as a good faith deposit. In the event the project does not move forward, all said documents shall be retained by CITY and/or AGENCY, subject to AGENCY abolishment mentioned below.  
[Need a min. of \$50,000 w/in 30 days of approved DDA]  
*(Okay)*
- 8. The CITY and AGENCY recognize the project of this size, quality and scale requires significant CITY and/or AGENCY subsidy. The following economic incentives will be provided by CITY and/or AGENCY:
  - A. CITY or AGENCY shall make annual contributions of TOT, TIF and F&B Taxes in accordance with the attached revenue sharing agreement. The revenue sharing shall be calculated utilizing the attached spreadsheet and the values shown in the attached document are for example only. Calculations of actual revenue sharing shall be based upon actual revenues of the actual hotel(s).  
*(Okay)*
  - B. CITY and/or AGENCY agree that if two (2) Upper Upscale Full Service Hotels, or one Upper Upscale Hotel in excess of 400 keys is built on the property, the larger subsidy (i.e. upper upscale subsidy at 75%) shall be applied to ALL Hotels.  
[Clarification, Upper Upscale 75% and Select Service 50%]  
*(any Upper Upscale gets 75%)*
  - C. Upon LANDDESIGN establishing the public need and use of a parking structure, CITY and/or AGENCY shall establish a CFD for public parking structures to be built onsite.  
[Agency supports CFD, L/D is responsible to analyze and incur all cost in forming CFD]  
*(L/D is responsible in analyzing and for all cost related to forming the CFD)*
  - D. At LANDDESIGN option, City permits and fees shall be paid over five (5) year period starting at project completion.  
[City can defer the Impact Fee, Traffic Mitigation, and Public Safety]  
*(Five equal installments from pulling of permits for each phase, at not interest cost)*
- 9. CITY and/or AGENCY shall be responsible for completing or paying for the completion of all off-site (i.e., not located on the Project site) improvements required by any applicable governmental authority as a condition to approval of the Project and/or the issuance of any permits required in connection therewith. All such offsite improvements shall be completed in accordance with the scheduled opening of the first hotel. These improvements include but are not limited to:
  - A. Roadway / Boulevard improvements to Harbor Drive in accordance with the redevelopment plans to Garden Grove Blvd including intersections, traffic signals, traffic signage, landscape improvements, hardscaping, sidewalks, street lighting, and others required.  
[Developer responsible for offsites from back of curb and beyond, City back of curb to street]

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---

*(Suggestion, perhaps TID can fund portion of offsites from back of curb – open item – L/D suggestion.  
L/D will do lowest landscape if Agency agrees to explore funding pedestrian bridge with TID)*

- B. Signalized intersections allowing for full ingress and egress of the hotel site must be completed prior to the first hotel being open.  
*(Agency agrees to pay for signal lights – speak with City Engineer)*
- C. Required utilities brought and stubbed onto site to serve the proposed size of project.  
[Utilities to curb]  
*(will research point of connection)*
- D. All demolition of existing structures or requirements on site.  
(Okay)
- E. All required zero lot line variances necessary along North and East property lines.  
(Per L/D, delete)
- A pedestrian bridge linking the “Hotel Site” and the West side of Harbor Blvd located within 200’ of the Upper Upscale Hotel front door. CITY and/or AGENCY shall assist LANDDESIGN in locating funding (including TID funds) for this amenity  
[Agency will not be responsible for the pedestrian bridge]  
*(Agency will explore funding pedestrian bridge with TID)*
- 
- 10. Parking for Hotel property and other public areas of the property shall be structured parking . Upon LANDDESIGN providing proof of public need, CITY or AGENCY shall establish a CFD for the financing and construction of the required parking for the project. All parking structures shall be constructed by LANDDESIGN. Structured parking shall only be required with the construction of an Upper Upscale Hotel.  
*(Developer responsible for CFD):*
- 11. CITY and AGENCY recognize that in order for an upper upscale Hotel to be successful, immediately adjacent development and within the area must be of similar quality in its rating among its trade. Therefore, zoning and/or planning of adjacent development needs to be secure prior to closing and construction of this Hotel project.  
[Clarification]  
*(Zoning set for resort district – Okay)*
- 12. If CITY is required or forced to remove or abolish the AGENCY and cannot find other sources of subsidy required for the project as described above, LANDDESIGN at its sole discretion shall be allowed to (i) cancel any and all agreements with CITY and /or AGENCY without penalty, (ii) receive any deposit (work product) back from CITY (iii) at its option proceed to develop up to two (2) Limited/Select/Focus Service/Extended Stay/Suite type Hotels without an upper upscale hotel requirement, surface parked (iv) extend the DDA, without deposit or penalty for a period of 2 years or length of time an AGENCY can be re-established under new CA legislation or direction.  
[i is and ii is Okay] [iii no]  
*(How does the L/D move forward if Agency is eliminated? Open for discussion)*

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- 
- 13. Comensurate with breaking ground on an Upper Upscale Hotel(s), CITY and/or AGENCY shall cause freeway signage at Rte 22 and Harbor Blvd to be constructed for the benefit of International West and the project completed by LANDDESIGN.  
[Not a new freeway sign]  
(Agency can place a copy face (one panel) on the City's existing freeway sign. Agency will pay for panel).
  -

Call?

**Subject:** Call?

**From:** Matthew Reid <matt.reid@landanddesign.com>

**Date:** Wed, 9 Mar 2011 17:04:33 -0800

**To:** Greg Blodgett <greg1@zimbra.ci.garden-grove.ca.us>

???

Sent from my iPhone

Matthew Reid  
619.335.5896 Google voice  
Skype: matthew.reid.ca

**Subject:** 2011\_03\_01 deal points REDLINE Discussed Deal Points 03 09 2011

**From:** "Matthew Reid" <matt.reid@landanddesign.com>

**Date:** Wed, 9 Mar 2011 21:30:51 -0800

**To:** "Greg Blodgett" <greg1@zimbra.ci.garden-grove.ca.us>, "Paul Guerrero" <paulg@ci.garden-grove.ca.us>, "Matt Fertal" <mattf@postrat.ci.garden-grove.ca.us>

**CC:** <drose3@charter.net>

Here are a few comments on your redlines....  
We can discuss further early next week.

**Matthew W. Reid**

LAND & DESIGN, Inc.

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

619.335.5896 Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

2011_03_01 deal points REDLINE Discussed Deal Points 03 09 2011.docx	<b>Content-Type:</b> application/vnd.openxmlformats-officedocument.wordprocessingml.document <b>Content-Encoding:</b> base64
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858.735.1858

## Garden Grove, CA Full Service Hotel and Limited Service Hotel Deal Point Outline

March 3, 2011

March 9, 2011 (telephone call w/ L/D @ 11:45a)

### Legend:

- [ ] Agency comments to L/D deal points.
- ( ) Discussed deal points March 9, 2011.

The following includes, however shall not be limited to, the salient deal points and is the beginning of an understanding of the basis of a future agreement and DDA between Land and Design, Inc., E-Ticket Hospitality (LANDDESIGN), or its assigned, and The City of Garden Grove (CITY) and/or its development agency (AGENCY).

[ Describe project as multi-phased development]

*(Okay)*

- 1. For a period of not less than two (2) years, LANDDESIGN agrees to break ground to develop and construct up to three (3) hotels; one (1) approximately 325 - 400 room upper upscale, full service type Hotel and up to two (2) approximately 125 - 300 room Limited Service/Select Service/Focus Service/Extended Stay/Suites type Hotel on the property currently known as "Hotel - Site "C" of approximately 3.83 acres located on the North East corner of Harbor Blvd and Twintree Ave. The site must also include, in addition to above, the vacant parcel immediately North (also known as the Sunbelt Property) and two residential parcels at South East corner (of approximately .33 acres). The hotel room count is approximate and may be adjusted to a maximum of 700 total keys with AGENCY approval. See attached Exhibit A for reference.

[Min. 300 to max. 700 rooms]

*(One (1) Upper Upscale, min. 325 to max. 400 rooms)*

*(Two (2) Select Service, min 125 to max. 150 rooms each) max 300 rooms*

*(will all property be assembled in time, subject to tolling period)*

- 2. With respect to Sunbelt Property mentioned above, terms of a land lease payment to CITY and/or AGENCY shall be subject to future negotiations.

[See attached Term Sheet - Agency Direction - have developer assume lease with no Agency expense]...L/D cannot assume this lease as written...too expensive

*(L/D can't assume lease in 6 months)*

- 3. CITY or AGENCY shall convey to LANDDESIGN fee title to the Property, which Property also includes all (i) improvements, structures and fixtures located thereon, (ii) all entitlements, necessary to develop and build such a project, (iii) easements, appurtenances, rights and privileges pertaining thereto, and (iv) intangible personal property now or hereafter owned by CITY or AGENCY and used in the ownership, use or operation of such real property and/or improvements. The conveyance shall occur for the sum of one dollar (\$1.00).

[Needs clarification, City conveys land free and clear]

*(Okay with land free and clear)*

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- 4. Subject to a “flag” franchise agreement and franchise approval, the description of the Hotel shall consist of approximately the following:

### A. HOTEL 1 (Upper Upscale Hotel)

- o Approximately 14-story hotel
- o Approx 325 - 400 rooms including suites
- o At Developers option, VOR (Vacation Ownership Resort) units may be added.
- o Approximately 15,000 Conference and meeting space
- o Sit down restaurant/bar, full service type restaurant.
- o One outdoor pool and whirlpool spa
- o Fitness Center
- o Approximately 20,000 gsf of inline entertainment retail/restaurants along Harbor Blvd.  
[Upper Upscale, what is the min. rooms?]  
(min. 325 to max. 400 rooms)

[Conference/Ballroom/Jr. Ballroom/meeting/pre-function min. sf]  
(min. 15,000 sf to max 520,000 sf)

[Restaurant min. sf]  
(min. 5,000 sf)

[Retail/Restaraunt min. sf]  
(min. 5,000 sf to max. 30,000 sf)

### B. HOTEL 2 (Limited/Focus/Select Service /Extended Stay/Suites Hotel)

- o Approximately 4 - 7 story Hotel
- o Approximately 125 - 300 rooms including suites.
- o At LANDDESIGN option, VOR (Vacation Ownership Resort) units may be added a top parking structure
- o One outdoor pool and whirlpool spa.
- o Fitness Center
- o This hotel or portions of this hotel shall be constructed on top of the parking structure(s).
- o Hotel(s) may be single structure “co-branded” hotel or at developers option one (1) Limited/Select/Focus Service / Extended Stay/Suites Hotel.  
[Select Service, min. 56 to 7 stories - Stick built does not warrant level of assistance]  
(min. 5 stories)

- 5. VOR-Vacation Ownership Resort Units are subject to Transient Occupancy Tax. All vacation ownership resort units shall be subject to the payment of the transient occupancy tax (Transient Occupancy Tax). No vacation ownership resort shall be established as a conditional use unless the property owner/developer establishes and implements a method of ownership acceptable to the city which guarantees the city's collection of Transient Occupancy Tax for all vacation ownership units as if they were hotel rooms.

(Okay)

- 6. LANDDESIGN intends to and will actively pursue a 3<sup>rd</sup> party partner(s)/take out buyer that could assume property ownership (or portions of property ownership) at some point during or after the construction completion of the project. LANDDESIGN in it's sole and absolute discretion, shall select this 3<sup>rd</sup> party(s) and shall disclose the identity of this entity to the City.



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[Subject to Agency approval]  
(Reasonable approval)

- 7. Upon completion and execution of a DDA with LANDDESIGN and AGENCY and/or CITY, LANDDESIGN shall deposit with CITY all working product including proformas, studies, plans, drawings, specifications, etc....to be used as a good faith deposit. In the event the project does not move forward, all said documents shall be retained by CITY and/or AGENCY, subject to AGENCY abolishment mentioned below.  
[Need a min. of \$50,000 w/in 30 days of approved DDA]  
(Okay)
- 8. The CITY and AGENCY recognize the project of this size, quality and scale requires significant CITY and/or AGENCY subsidy. The following economic incentives will be provided by CITY and/or AGENCY:
  - A. CITY or AGENCY shall make annual contributions of TOT, TIF and F&B Taxes in accordance with the attached revenue sharing agreement. The revenue sharing shall be calculated utilizing the attached spreadsheet and the values shown in the attached document are for example only. Calculations of actual revenue sharing shall be based upon actual revenues of the actual hotel(s).  
(Okay)
  - B. CITY and/or AGENCY agree that if two (2) Upper Upscale Full Service Hotels, or one Upper Upscale Hotel in excess of 400 keys is built on the property, the larger subsidy (i.e. upper upscale subsidy at 75%) shall be applied to ALL Hotels.  
[Clarification, Upper Upscale 75% and Select Service 50%]  
(any Upper Upscale gets 75%)
  - C. Upon LANDDESIGN establishing the public need and use of a parking structure, CITY and/or AGENCY shall establish a CFD for public parking structures to be built onsite.  
[Agency supports CFD, L/D is responsible to analyze and incur all cost in forming CFD]  
(L/D is responsible in analyzing and for all cost related to forming the CFD)
  - D. At LANDDESIGN option, City permits and fees shall be paid over five (5) year period starting at project completion.  
[City can defer the Impact Fee, Traffic Mitigation, and Public Safety]  
(Five equal instalments from pulling of permits for each phase, at not interest cost)
- 9. CITY and/or AGENCY shall be responsible for completing or paying for the completion of all off-site (i.e., not located on the Project site) improvements required by any applicable governmental authority as a condition to approval of the Project and/or the issuance of any permits required in connection therewith. All such offsite improvements shall be completed in accordance with the scheduled opening of the first hotel. These improvements include but are not limited to:
  - A. Roadway / Boulevard improvements to Harbor Drive in accordance with the redevelopment plans to Garden Grove Blvd including intersections, traffic signals, traffic signage, landscape improvements, hardscaping, sidewalks, street lighting, and others required.  
[Developer responsible for offsites from back of curb and beyond, City back of curb to street]

# LAND & DESIGN, INC.

Construction and Real Estate Advisors.

## SAN DIEGO

8130 La Mesa Blvd, #808  
La Mesa, CA 91942  
619.462.4060 o  
619.462.4144 f

## ENCINITAS

1042 N El Camino Real  
Suite B-310  
Encinitas, CA 92024  
858.735.1858

---

*(Suggestion, perhaps TID can fund portion of offsites from back of curb – open item – L/D suggestion.  
L/D will do Invest landscape if Agency agrees to explore funding pedestrian bridge with TID)  
Original deal was all offsite contributed by City and/or Agency...*

- B. Signalized intersections allowing for full ingress and egress of the hotel site must be completed prior to the first hotel being open.  
*(Agency agrees to pay for signal lights – speaks with City Engineer)*
- C. Required utilities brought and stubbed onto site to serve the proposed size of project.  
[Utilities to curb]  
*(will research point of connection)*
- D. All demolition of existing structures or requirements on site.  
*(Okay) Environmentally clear.*
- E. All required zero lot line variances necessary along North and East property lines.  
*(Per L/D, delete)*
- A pedestrian bridge linking the “Hotel Site” and the West side of Harbor Blvd located within 200’ of the Upper Upscale Hotel front door. CITY and/or AGENCY shall assist LANDDESIGN in locating funding (including TID funds) for this amenity  
[Agency will not be responsible for the pedestrian bridge]  
*(Agency will explore funding pedestrian bridge with TID)... If city cannot fund, not required to be apart of project.*
- 
- 10. Parking for Hotel property and other public areas of the property shall be structured parking . Upon LANDDESIGN providing proof of public need, CITY or AGENCY shall establish a CFD for the financing and construction of the required parking for the project. All parking structures shall be constructed by LANDDESIGN. Structured parking shall only be required with the construction of an Upper Upscale Hotel.  
*(Developer responsible for CFD):*
- 11. CITY and AGENCY recognize that in order for an upper upscale Hotel to be successful, immediately adjacent development and within the area must be of similar quality in its rating among its trade. Therefore, zoning and/or planning of adjacent development needs to be secure prior to closing and construction of this Hotel project.  
[Clarification]  
*(Zoning set for resort district – Okay) Zoning for back properties....*
- 12. If CITY is required or forced to remove or abolish the AGENCY and cannot find other sources of subsidy required for the project as described above, LANDDESIGN at its sole discretion shall be allowed to (i) cancel any and all agreements with CITY and /or AGENCY without penalty, (ii) receive any deposit (work product) back from CITY (iii) at its option proceed to develop up to two (2) Limited/Select/Focus Service/Extended Stay/Suite type Hotels without an upper upscale hotel requirement, surface parked (iv) extend the DDA, without deposit or penalty for a period of 2 years or length of time an AGENCY can be re-established under new CA legislation or direction.  
[i is and ii is Okay] [iii no]...needs discussion.  
*(How does the L/D move forward if Agency is eliminated? Open for discussion)*

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Suite B-310  
Encinitas, CA 92024  
858.735.1858

- 
- 13. Comensurate with breaking ground on an Upper Upscale Hotel(s), CITY and/or AGENCY shall cause freeway signage at Rte 22 and Harbor Blvd to be constructed for the benefit of International West and the project completed by LANDDESIGN.  
[Not a new freeway sign]???? Need to discuss, INTERNATIONAL WEST needs more advertising (Agency can place a copy face (one panel) on the City's existing freeway sign. Agency will pay for panel).
  - CITY, AGENCY or other controlling authority agree and acknowledge that the land parcels identified above, known as the PROPERTY, are crucial to planned development project as described herein by LANDDESIGN. That being known and agreed upon, all agreements between CITY, AGENCY or other controlling entity and LANDDESIGN shall toll until such time when all such property is available and/or has been secured by the CITY, AGENCY or other authority. LANDDESIGN shall not suffer any penalty whatsoever as a result of CITY, AGENCY or other authority not securing and/or controlling PROPERTY as defined. LANDDESIGN, at its sole and absolute discretion shall be allowed, during the tolling period, to proceed with portions of the project without delay and/or penalty from CITY, AGENCY or other controlling authority.
  - Discussion was had regarding timeline of hotels and milestones that need to be achieved.

RE: meeting Thursday at 2 SYCR

**Subject:** RE: meeting Thursday at 2 SYCR  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Mon, 14 Mar 2011 07:53:34 -0700  
**To:** "Greg Blodgett" <gregl@ci.garden-grove.ca.us>

Yes, We'll be there. Newport Beach correct?

Matthew W. Reid  
LAND & DESIGN, Inc.  
8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942  
619.335.5896 Google voice | 619.462.4144 f  
Skype -  
matthew.reid.ca  
[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

-----Original Message-----

From: Greg Blodgett [<mailto:gregl@ci.garden-grove.ca.us>]  
Sent: Saturday, March 12, 2011 8:41 AM  
To: Matthew Reid  
Subject: meeting thursday at 2 SYCR

1. Can you meet to discuss the dda with our attorney thursday at 2:00 at our attorneys office

He also would like to see a proposed schedule for the project, See attached schedule . He is concerned with the Multi phase hotel and how we would convey the land. If in developed in phases we may need to convey in phases.

Greg Blodgett  
SR Project Manager  
City of Garden Grove  
Economic Development

Tom Clarks Contact Information  
Orange County Office  
660 Newport Center Drive Suite 1600  
Newport Beach, CA 92660  
Phone (949) 725-4000  
[tclark@syocr.com](mailto:tclark@syocr.com)

Education BIO

J.D., University of Missouri-Kansas City School of Law 1973 B.A., University of Notre Dame 1965 Experience Thomas P. Clark, Jr. practices in municipal law, representing both public and privately held entities with a special focus on real estate and finance, particularly in the areas of community development/redevelopment, land use, and municipal finance. He has considerable experience in real estate transactions involving local, state and federal governments, with special emphasis on urban and suburban redevelopment.

Mr. Clark received his J.D. degree with honors from the University of Missouri, Kansas City, School of Law in 1973 and his B.A. degree from the University of Notre Dame in 1965.

Special Honors and Memberships

Mr. Clark is a member of the State Bar of California. He has written numerous articles for law journals regarding redevelopment, land use and public finance and has served as editor-in-chief of The Urban Lawyer, official publication of the Local Government Law Section of the American Bar Association. Mr. Clark is an active member of the California Redevelopment Association and serves as a member of the organization's legal advisory committee and as a lecturer for the Redevelopment Institute.----- Original Message -----

From: "Matthew Reid" <matt.reid@landanddesign.com>  
To: "Greg Blodgett" <gregl@ci.garden-grove.ca.us>, "Paul Guerrero" <paulq@ci.garden-grove.ca.us>  
Cc: [drose3@charter.net](mailto:drose3@charter.net)  
Sent: Wednesday, March 9, 2011 2:48:00 PM  
Subject: Conf Call at 3.30pm

Here is the call-in information for our 3.30pm conf call today.

Conference Dial-in Number: (712) 775-7300

Participant Access Code: 764078#

Greg, please forward to Matt.

Matthew W. Reid

RE: meeting Thursday at 2 SYCR

LAND & DESIGN, Inc.

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

619.335.5896 G o o g l e voice | 619.462.4144 f

Skype - matthew.reid.ca

[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

**Subject:** Gene Fong Architects

**From:** "Matthew Reid" <matt.reid@landanddesign.com>

**Date:** Tue, 15 Mar 2011 23:33:48 -0700

**To:** "Greg Blodgett" <greg1@zimbra.ci.garden-grove.ca.us>

How did Gene's proposal look?

***Matthew W. Reid***

LAND & DESIGN, Inc.

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

[619.335.5896](tel:619.335.5896) Google voice | 619.462.4144 f

Skype - matthew.reid.ca

[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

**Subject:** Followup on items

**From:** "Matthew Reid" <matt.reid@landanddesign.com>

**Date:** Thu, 17 Mar 2011 21:48:29 -0700

**To:** "Greg Blodgett" <greg1@zimbra.ci.garden-grove.ca.us>

Greg,

You were going to send me the following:

1. McWhinney's DDA
2. Howath reports on limited Service hotels.
3. Soils and environmental information on the site.

Email is best if you can.

Also, I see your email addressed has changed a bit. What email should I use?

Thanks.

***Matthew W. Reid***

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619.335.5896 Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

**Subject:** Re: Letter to GG 3\_18\_2011  
**From:** Matthew Reid <matt.reid@landanddesign.com>  
**Date:** Sun, 20 Mar 2011 19:58:14 -0700  
**To:** Greg Blodgett <greg1@ci.garden-grove.ca.us>

Yes

Sent from my iPhone

Matthew Reid  
619.335.5896 Google voice  
Skype: matthew.reid.ca

On Mar 20, 2011, at 7:50 PM, Greg Blodgett <greg1@ci.garden-grove.ca.us> wrote:

Thanks I am working on the power point for closed session  
do you want us to list CHINA EXIM BANK as a potential funding source

Greg Blodgett  
SR Project Manager  
City of Garden Grove  
Economic Development

----- Original Message -----

From: "Matthew Reid" <matt.reid@landanddesign.com>  
To: "Matt Fertal" <mattf@postrat.ci.garden-grove.ca.us>  
Cc: "Greg Blodgett" <greg1@zimbra.ci.garden-grove.ca.us>, tclark@sycr.com,  
drose3@charter.net, "John Wong" <jwong@hfsc4.com>  
Sent: Sunday, March 20, 2011 6:22:21 PM  
Subject: Letter to GG 3\_18\_2011

Mr. Fertal,

Attached is our letter and package to you regarding our meeting the milestones set forth in our Letter Agreement dated November 1, 2010 (Effective Dec 1, 2010).

Tomorrow, mid day, I will be hand delivering the letter, bound packet and six (6) CD's containing the information for you and the City Council.

If there is anything else you need or clarification, please call me.

Thank you.

Matthew W. Reid  
LAND & DESIGN, Inc.



8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

619.335.5896 G o o g l e voice | 619.462.4144 f

Skype - matthew.reid.ca

[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

**Subject:** Re: Letter to GG 3\_18\_2011  
**From:** Matthew Reid <matt.reid@landanddesign.com>  
**Date:** Sun, 20 Mar 2011 19:59:01 -0700  
**To:** Greg Blodgett <greg1@ci.garden-grove.ca.us>

Do you need some of the new plans, layouts and images?

Sent from my iPhone

Matthew Reid  
619.335.5896 Google voice  
Skype: matthew.reid.ca

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Greg Blodgett  
SR Project Manager  
City of Garden Grove  
Economic Development

----- Original Message -----

From: "Matthew Reid" <matt.reid@landanddesign.com>  
To: "Matt Fertal" <mattf@postrat.ci.garden-grove.ca.us>  
Cc: "Greg Blodgett" <greg1@zimbra.ci.garden-grove.ca.us>, tclark@sycr.com, drose3@charter.net, "John Wong" <jwong@hfsc4.com>  
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Subject: Letter to GG 3\_18\_2011

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Thank you.

Matthew W. Reid  
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Skype - matthew.reid.ca

[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

**Subject:** Fwd: Letter to GG 3\_18\_2011  
**From:** Greg Blodgett <[greg1@zimbra.ci.garden-grove.ca.us](mailto:greg1@zimbra.ci.garden-grove.ca.us)>  
**Date:** Sun, 20 Mar 2011 20:34:34 -0700 (PDT)  
**To:** Paul Guerrero <[paulg@ci.garden-grove.ca.us](mailto:paulg@ci.garden-grove.ca.us)>

Let's ad a slide for their Chinese bank

Sent from my iPhone

Begin forwarded message:

**From:** Matthew Reid <[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)>  
**Date:** March 20, 2011 7:59:01 PM PDT  
**To:** Greg Blodgett <[greg1@ci.garden-grove.ca.us](mailto:greg1@ci.garden-grove.ca.us)>  
**Subject:** Re: Letter to GG 3\_18\_2011

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Sent from my iPhone

Matthew Reid  
619.335.5896 Google voice  
Skype: [matthew.reid.ca](http://matthew.reid.ca)

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Greg Blodgett  
SR Project Manager  
City of Garden Grove  
Economic Development

----- Original Message -----

**From:** "Matthew Reid" <[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)>  
**To:** "Matt Fertal" <[mattf@postrat.ci.garden-grove.ca.us](mailto:mattf@postrat.ci.garden-grove.ca.us)>  
**Cc:** "Greg Blodgett" <[greg1@zimbra.ci.garden-grove.ca.us](mailto:greg1@zimbra.ci.garden-grove.ca.us)>, [tclark@sycr.com](mailto:tclark@sycr.com), [drose3@charter.net](mailto:drose3@charter.net),  
"John Wong" <[jwong@hfsc4.com](mailto:jwong@hfsc4.com)>  
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Thank you.

Matthew W. Reid

LAND & DESIGN, Inc.

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

619.335.5896 G o o g l e voice | 619.462.4144 f

Skype - [matthew.reid.ca](https://www.skype.com/user/matthew.reid.ca)

[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

Re: Followup on items

**Subject:** Re: Followup on items

**From:** Matthew Reid <matt.reid@landanddesign.com>

**Date:** Thu, 24 Mar 2011 20:30:27 -0700

**To:** Greg Blodgett <greg1@ci.garden-grove.ca.us>, Greg Blodgett <greg1@zimbra.ci.garden-grove.ca.us>

Are these coming?

Sent from my iPhone

Matthew Reid

619.335.5896 Google voice

Skype: [matthew.reid.ca](https://www.skype.com/user/matthew.reid.ca)

On Mar 17, 2011, at 9:48 PM, "Matthew Reid" <[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)> wrote:

Greg,

You were going to send me the following:

McWhinney's DDA

Howath reports on limited Service hotels.

Soils and environmental information on the site.

Email is best if you can.

Also, I see your email addressed has changed a bit. What email should I use?

Thanks.

***Matthew W. Reid***

**LAND & DESIGN, Inc.**

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[619.335.5896](tel:619.335.5896) Google voice | [619.462.4144](tel:619.462.4144) f

Re: Followup on items

Skype - [matthew.reid.ca](https://matthew.reid.ca)

[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

**Subject:**

**From:** Paul Guerrero <paulg@ci.garden-grove.ca.us>

**Date:** Fri, 25 Mar 2011 13:44:49 -0700

**To:** "matt.reid" <matt.reid@landanddesign.com>

**CC:** Greg Blodgett <greg1@ci.garden-grove.ca.us>

Matt,

Attached is a PDF regardig the Exclusive Right to Continue to Negotiate Letter for 120 days.

Thanks

Paul

**Exclusive Right to Continue to Negotiate Letter March 24, 2011.pdf**

**Content-Type:** application/pdf

**Content-Encoding:** base64





**CITY OF GARDEN GROVE**  
**GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT**

---

March 24, 2011

Matthew Reid  
Land & Design Inc.  
8130 La Mesa Drive #808  
La Mesa, Ca 92942

Bruce A. Broadwater  
Chair

Dina Nguyen  
Vice Chair

William J. Dalton  
Member

Andrew Do  
Member

Steven R. Jones  
Member

On March 22, 2011, The Garden Grove Agency For Community Development (Agency), directed staff to Draft a Disposition and Development Agreement between the Agency and Land & Design Inc. for the development of Site "C". Since November 1, 2010, Land & Design has made significant progress and has submitted additional information, as requested by the Agency, including; potential financial and development partners, and letters of interest from major upper upscale and select service hotel brands.

This letter allows Land & Design Inc. to have an exclusive right to continue to negotiate with the Agency for a period of 120 days from April 1, 2011. During this time, the Agency will prepare the Disposition and Development Agreement and will schedule the Agreement for Agency consideration.

Sincerely,

Matthew J. Fertal  
AGENCY DIRECTOR

so(h:chron/GBI/Land Design 2ENA(Garden Grove) 032411)

Re: Revenues Sharing Concept and DDA Example

**Subject:** Re: Revenues Sharing Concept and DDA Example  
**From:** "Matt Reid" <matt.reid@landanddesign.com>  
**Date:** Wed, 30 Mar 2011 07:32:48 -0700  
**To:** "Paul Guerrero" <paulg@ci.garden-grove.ca.us>  
**CC:** Greg1@ci.garden-grove.ca.us

Is this our draft?  
Please send in word format so we can make comments.

*Sent from my Motorola ATRIX™ 4G on AT&T*

**Matthew Reid**  
**LAND & DESIGN, INC.**  
**619.335.5896 direct**  
**[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)**

-----Original message-----

**From:** Paul Guerrero <paulg@ci.garden-grove.ca.us>  
**To:** "matt.reid" <matt.reid@landanddesign.com>  
**Cc:** Greg Blodgett <greg1@ci.garden-grove.ca.us>  
**Sent:** Wed, Mar 30, 2011 13:31:34 GMT+00:00  
**Subject:** Revenues Sharing Concept and DDA Example

Matt,  
Please find attached the Excel spreadsheet with the last discussed revenue sharing concept and an example of a DDA.  
Thanks  
Paul

matt.reid@landanddesign.com

**Subject:** Re: Revenues Sharing Concept and DDA Example  
**From:** "Matt Reid" <matt.reid@landanddesign.com>  
**Date:** Wed, 30 Mar 2011 10:14:36 -0700  
**To:** "Paul Guerrero" <paulg@ci.garden-grove.ca.us>  
**CC:** Greg1@ci.garden-grove.ca.us

Is this our draft? Please send in word format so we can redline.

*Sent from my Motorola ATRIX™ 4G on AT&T*

**Matthew Reid**  
**LAND & DESIGN, INC.**  
**619.335.5896 direct**  
**[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)**

-----Original message-----

**From:** Paul Guerrero <paulg@ci.garden-grove.ca.us>  
**To:** "matt.reid" <matt.reid@landanddesign.com>  
**Cc:** Greg Blodgett <greg1@ci.garden-grove.ca.us>  
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Thanks  
Paul

[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

**Subject:** RE: Revenues Sharing Concept and DDA Example  
**From:** Paul Guerrero <paulg@ci.garden-grove.ca.us>  
**Date:** Wed, 30 Mar 2011 10:27:50 -0700  
**To:** "matt.reid" <matt.reid@landanddesign.com>, paulg <paulg@ci.garden-grove.ca.us>  
**CC:** Greg Blodgett <Greg1@ci.garden-grove.ca.us>

Matt,  
Tom Clark should have a draft DDA for Site C by Thursday. What we sent you was an DDA example.  
Thanks  
Paul

-----Original Message-----

**From:** Matt Reid [mailto:matt.reid@landanddesign.com]  
**Sent:** Wednesday, March 30, 2011 10:15 AM  
**To:** Paul Guerrero  
**Cc:** Greg Blodgett  
**Subject:** Re: Revenues Sharing Concept and DDA Example

Is this our draft? Please send in word format so we can redline.

*Sent from my Motorola ATRIX™ 4G on AT&T*

**Matthew Reid**  
**LAND & DESIGN, INC.**  
**619.335.5896 direct**  
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-----Original message-----

**From:** Paul Guerrero <paulg@ci.garden-grove.ca.us>  
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Thanks  
Paul

[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

**Subject:** RE: Revenues Sharing Concept and DDA Example  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Wed, 30 Mar 2011 10:58:01 -0700  
**To:** "Paul Guerrero" <paulg@ci.garden-grove.ca.us>  
**CC:** "Greg Blodgett" <Greg1@ci.garden-grove.ca.us>

Ok. Paul, would you resend both emails sent this morning. For some reason the emails only were received on my phone and not my PC.  
Thanks.

*Matthew W. Reid*

**LAND & DESIGN, Inc.**

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

619.335.5896 Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

---

**From:** Paul Guerrero [mailto:paulg@ci.garden-grove.ca.us]  
**Sent:** Wednesday, March 30, 2011 10:28 AM  
**To:** matt.reid; paulg  
**Cc:** Greg Blodgett  
**Subject:** RE: Revenues Sharing Concept and DDA Example

Matt,

Tom Clark should have a draft DDA for Site C by Thursday. What we sent you was an DDA example.

Thanks

Paul

-----Original Message-----

**From:** Matt Reid [mailto:matt.reid@landanddesign.com]  
**Sent:** Wednesday, March 30, 2011 10:15 AM  
**To:** Paul Guerrero  
**Cc:** Greg Blodgett  
**Subject:** Re: Revenues Sharing Concept and DDA Example

Is this our draft? Please send in word format so we can redline.

*Sent from my Motorola ATRIX™ 4G on AT&T*

**Matthew Reid**  
**LAND & DESIGN, INC.**  
**619.335.5896 direct**  
**matt.reid@landanddesign.com**

-----Original message-----

**From:** Paul Guerrero <paulg@ci.garden-grove.ca.us>  
**To:** "matt.reid" <matt.reid@landanddesign.com>  
**Cc:** Greg Blodgett <greg1@ci.garden-grove.ca.us>  
**Sent:** Wed, Mar 30, 2011 13:31:34 GMT+00:00  
**Subject:** Revenues Sharing Concept and DDA Example

Matt,

RE: Revenues Sharing Concept and DDA Example

Please find attached the Excel spreadsheet with the last discussed revenue sharing concept and an example of a DDA.  
Thanks  
Paul

[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

**Subject:** DDA  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Mon, 4 Apr 2011 10:55:42 -0700  
**To:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

Are we getting the DDA soon? We had a phone call with MetLife this morning and they are looking for a copy of our agreement...

***Matthew W. Reid***

**LAND & DESIGN, Inc.**

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

619.335.5896 Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

**Subject:** Rev Sharing  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Wed, 6 Apr 2011 18:37:16 -0700  
**To:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>  
**CC:** "Paul Guerrero" <paulg@ci.garden-grove.ca.us>

Greg,  
Would you forward me the most recent rev sharing spreadsheet you have.....  
Thanks.

**Matthew W. Reid**  
**LAND & DESIGN, Inc.**  
8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942  
[619.335.5896](tel:619.335.5896) Google voice | 619.462.4144 f  
Skype - matthew.reid.ca  
matt.reid@landanddesign.com



Tuesday meeting

**Subject:** Tuesday meeting  
**From:** Matthew Reid <matt.reid@landanddesign.com>  
**Date:** Thu, 7 Apr 2011 10:58:43 -0700  
**To:** Greg Blodgett <greg1@ci.garden-grove.ca.us>

Confirming our meeting for Tuesday at 12.45pm your office.

Sent from my iPhone

Matthew Reid  
619.335.5896 Google voice  
Skype: matthew.reid.ca

RE:

**Subject:** RE:

**From:** "Matthew Reid" <[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)>

**Date:** Thu, 7 Apr 2011 14:13:41 -0700

**To:** "Greg Blodgett" <[greg1@ci.garden-grove.ca.us](mailto:greg1@ci.garden-grove.ca.us)>

I'll send this to them. Any word on the draft DDA? It's been 3 weeks....

Matthew W. Reid  
LAND & DESIGN, Inc.  
8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942  
619.335.5896 Google voice | 619.462.4144 f  
Skype -  
[matthew.reid.ca](mailto:matthew.reid.ca)  
[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

-----Original Message-----

From: Greg Blodgett [<mailto:greg1@ci.garden-grove.ca.us>]

Sent: Thursday, April 07, 2011 10:50 AM

To: Matthew Reid

Subject:

KMA will provide the agency an analysis of the proposed restaurants but they will need clarification on parking required for the restaurants.

Paul Marra  
Keyser Marston

Location:  
Contacts  
Email: [pmarra@keysermarston.com](mailto:pmarra@keysermarston.com)  
Other: (619) 718-9500

Greg Blodgett  
SR Project Manager  
City of Garden Grove  
Economic Development

Re: RE:

**Subject:** Re: RE:

**From:** Matthew Reid <[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)>

**Date:** Mon, 11 Apr 2011 10:43:03 -0700

**To:** Greg Blodgett <[greg1@ci.garden-grove.ca.us](mailto:greg1@ci.garden-grove.ca.us)>

Do you have a timeline on the DDA?

Sent from my iPhone

Matthew Reid  
619.335.5896 Google voice  
Skype: matthew.reid.ca

On Apr 7, 2011, at 2:13 PM, "Matthew Reid" <[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)> wrote:

I'll send this to them. Any word on the draft DDA? It's been 3 weeks....

Matthew W. Reid  
LAND & DESIGN, Inc.  
8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942  
619.335.5896 Google voice | 619.462.4144 f  
Skype - matthew.reid.ca  
[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

-----Original Message-----

From: Greg Blodgett [<mailto:greg1@ci.garden-grove.ca.us>]  
Sent: Thursday, April 07, 2011 10:50 AM  
To: Matthew Reid  
Subject:

KMA will provide the agency an analysis of the proposed restaurants but they will need clarification on parking required for the restaurants.

Paul Marra  
Keyser Marston

Location:  
Contacts  
Email: [pmarra@keysermarston.com](mailto:pmarra@keysermarston.com) Other: (619)  
718-9500

Greg Blodgett  
SR Project Manager  
City of Garden Grove  
Economic Development

**Subject:** Fwd: Garden Grove hotel development - scheme 3.2 - 110405  
**From:** Matthew Reid <matt.reid@landanddesign.com>  
**Date:** Tue, 12 Apr 2011 17:25:11 -0700  
**To:** Greg Blodgett <gregl@zimbra.ci.garden-grove.ca.us>

Site plan....not for public use.

Sent from my iPhone

Matthew Reid  
619.335.5896 Google voice  
Skype: [matthew.reid.ca](https://www.skype.com/user/matthew.reid.ca)

Begin forwarded message:

**From:** "Michael Labasan" <[mlabasan@GFAARCHITECTS.com](mailto:mlabasan@GFAARCHITECTS.com)>  
**Date:** April 5, 2011 3:24:46 PM PDT  
**To:** "Matthew W. Reid" <[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)>  
**Subject:** FW: Garden Grove hotel development - scheme 3.2 - 110405

HELLO

Sorry for being late, I finally was able to grab someone to revise the drawing.

Give me a call if you have a question. If everything is ok, will revise the sketchup model.

Michael J Labasan

Director of Design

[mlabasan@gfaarchitects.com](mailto:mlabasan@gfaarchitects.com)

**GENE FONG ASSOCIATES** | [1130 Westwood Blvd. Los Angeles, CA 90024](http://www.gfaarchitects.com) | T.310.209.7520 | F.310.209.7516

---

**From:** Jeremy Grant  
**Sent:** Tuesday, April 05, 2011 2:59 PM  
**To:** Michael Labasan  
**Subject:** Garden Grove hotel development - scheme 3.2 - 110405

Please see scheme 3.2 attached.

**Jeremy Grant**

Associate AIA, LEED AP  
Project Designer  
jgrant@gfaarchitects.com

---

**GENE FONG ASSOCIATES** | 1130 Westwood Blvd. Los Angeles, CA 90024 | T.310.209.7520 | F.310.209.7516 |  
<http://www.gfaarchitects.com>

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<b>1043P - Garden Grove Hotel Projects - SITE PLAN - SCHEME 3.2.pdf</b>	<b>Content-Type:</b> application/pdf <b>Content-Encoding:</b> base64
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Part 1.1.3

<b>Part 1.1.3</b>	<b>Content-Type:</b> text/html <b>Content-Encoding:</b> 7bit
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**Subject:** City Atty  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Wed, 13 Apr 2011 10:33:46 -0700  
**To:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>  
**CC:** <tcrosbie@allenmatkins.com>

Greg,  
Please forward contact information for City Atty to ours.....Mr. Tom Crosbie @ Allen Matkins.  
cc me as well.

Thanks.

***Matthew W. Reid***  
**LAND & DESIGN, Inc.**  
8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942  
[619.335.5896](tel:619.335.5896) Google voice | [619.462.4144](tel:619.462.4144) f  
Skype - matthew.reid.ca  
[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

**Subject:** new Site "C" DDA schedule 04.14.2011

**From:** Paul Guerrero <paulg@ci.garden-grove.ca.us>

**Date:** Thu, 14 Apr 2011 15:38:24 -0700

**To:** Greg Blodgett <greg1@ci.garden-grove.ca.us>, "matt.reid" <matt.reid@landanddesign.com>, TCLARK <TCLARK@sycr.com>

**CC:** Paul Guerrero <paulg@postrat.ci.garden-grove.ca.us>

Tom and Matt,  
Please find attached new Site "C" DDA schedule.  
Thanks  
Paul

<b>Site C DDA Schedule 04.14.2011.pdf</b>	<b>Content-Type:</b> application/pdf
	<b>Content-Encoding:</b> base64



**LAND & DESIGN, INC DISPOSITION AND DEVELOPMENT AGREEMENT SCHEDULE  
PROJECT: SITE C**

Revised Date: 13-Apr-11

**ACTIVITY:**

- Post Notice of Determination - Initial Study/Negative Declaration (Fish and Game Fee) [ NOD for Agency and City]
- Agency consideration for Disposition and Development Agreement, Resolutions, 33433 Report, and Initial Study/Negative Declaration
- City Council consideration of the Relocation Plan

**DATES:**  
June 15, 2011  
June 14, 2011  
June 14, 2011

- Staff Report, DDA, Resolutions, 33433 Report, and Initial Study/Negative Declaration submitted to City Clerk

May 31, 2011

- DDA 14-Day Publication (DDA and Resolution for public review)

May 26, 2011

- DDA 14-Day Publication Notice emailed to Garden Grove Journal

May 23, 2011

- Final DDA, Resolution, and 33433 Report from SYCR

May 23, 2011

- Town Hall Meeting (500' radius)

May 19, 2011

- Initial Study/Negative Declaration 20-Day Publication

May 19, 2011

- Initial Study/Negative Declaration Notice emailed to Garden Grove Journal

May 16, 2010

- Final DDA comments from all parties for SYCR

May 16, 2011

- Final Initial Study/Negative Declaration from Woodruff, Spradlin & Smart

May 12, 2011

- Mail Town Hall Meeting (500' radius) mailers

May 12, 2011

- Relocation Plan Publication (Relocation Plan for public review)

May 12, 2011

- DDA and Revenue Sharing all hands conference call. SYCR to revise per comments

May 12, 2011

- DDA and Revenue Sharing for review for Thursday conference call

May 11, 2011

- Planning to provide addresses for Town Hall Meeting (500' radius)

May 9, 2011

- Relocation Plan Notice emailed to Garden Grove Journal

May 9, 2011

- DDA and Revenue Sharing comments (Agency and Land & Design) for SYCR to revise for May 12 "All Hands" conference call

May 6, 2011

- Woodruff, Spradlin & Smart to review the Initial Study/Negative Declaration

May 1, 2011

- DDA and Revenue Sharing for review and comments (Agency and Land & Design)

April 28, 2011

- City Council consideration of the Housing Replacement Plan

April 26, 2011

- DDA and Revenue Sharing all hands conference call. SYCR to revise per comments

April 22, 2011

- DDA and Revenue Sharing comments (Agency and Land & Design) for SYCR to revise for April 22 "All Hands" conference call

April 18, 2011

- DDA and Revenue Sharing Spreadsheet review and comments (Agency and Land & Design)

April 12, 2011

- Housing Replacement Plan 14-Day Publication (Housing Replacement Plan for public review)

April 12, 2011

- Housing Replacement Plan Notice placed on City website

April 12, 2011

Re: new Site "C" DDA schedule 04.14.2011

**Subject:** Re: new Site "C" DDA schedule 04.14.2011  
**From:** Matthew Reid <matt.reid@landanddesign.com>  
**Date:** Thu, 14 Apr 2011 17:27:18 -0700  
**To:** Paul Guerrero <paulg@ci.garden-grove.ca.us>  
**CC:** Greg Blodgett <greg1@ci.garden-grove.ca.us>, TCLARK <TCLARK@sycr.com>, Paul Guerrero <paulg@postrat.ci.garden-grove.ca.us>

Thanks Paul. We have yet to provide comments to this...

Sent from my iPhone

Matthew Reid  
619.335.5896 Google voice  
Skype: [matthew.reid.ca](https://www.skype.com/user/matthew.reid.ca)

On Apr 14, 2011, at 3:38 PM, Paul Guerrero <paulg@ci.garden-grove.ca.us> wrote:

Tom and Matt,  
Please find attached new Site "C" DDA schedule.  
Thanks  
Paul

<Site C DDA Schedule 04.14.2011.pdf>

**Subject:** City Council  
**From:** Matthew Reid <matt.reid@landanddesign.com>  
**Date:** Fri, 15 Apr 2011 06:21:31 -0700  
**To:** Greg Blodgett <greg1@ci.garden-grove.ca.us>

We heard a city council member resigned Tuesday? Do you think this is going to affect our approval in June?

Give me a call this morning.

Sent from my iPhone

Matthew Reid  
619.335.5896 Google voice  
Skype: matthew.reid.ca

RE: City Council

**Subject:** RE: City Council  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Fri, 15 Apr 2011 06:50:45 -0700  
**To:** "Greg Blodgett" <greg1@zimbra.ci.garden-grove.ca.us>

Thanks....

Matthew W. Reid  
LAND & DESIGN, Inc.  
8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942  
619.335.5896 Google voice | 619.462.4144 f  
Skype - matthew.reid.ca

[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

-----Original Message-----

From: Greg Blodgett [<mailto:greg1@zimbra.ci.garden-grove.ca.us>]  
Sent: Friday, April 15, 2011 6:49 AM  
To: Matthew Reid  
Subject: Re: City Council

We have support from the four members today

Sent from my iPhone

On Apr 15, 2011, at 6:21 AM, Matthew Reid <[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)> wrote:

| We heard a city council member resigned Tuesday? Do you think this is going to affect our approval in June?

| Give me a call this morning.

| Sent from my iPhone

| Matthew Reid  
| 619.335.5896 Google voice  
| Skype: matthew.reid.ca

**Subject:** Revised Revenue Sharing Spreadsheet  
**From:** Paul Guerrero <paulg@ci.garden-grove.ca.us>  
**Date:** Tue, 19 Apr 2011 15:25:04 -0700  
**To:** "matt.reid" <matt.reid@landanddesign.com>  
**CC:** Greg Blodgett <greg1@ci.garden-grove.ca.us>

Matt,  
Attached is the revised revenue sharing spreadsheet for your review. Tomorrow will send you our comments to the DDA.  
Thanks,  
Paul

<b>For Matt Ried Revised 30 Years Revenue Sharing 04.18.2011.pdf</b>	<b>Content-Type:</b> application/pdf <b>Content-Encoding:</b> base64
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**SITE C**  
**LAND & DESIGN, INC. PROPOSAL**

**REVENUE SHARE FOR (4 STARS) UPPER UPSCALE FULL-SERVICE HOTEL FOR 12 YEARS**

Years 1 through 7: 40% TOT Developer Share, 50/50 Split of Remainder Revenues, and Land Payback in 7 Years  
 Years 8 through 12: 50/50 Revenues Split  
 Years 13 through 30: 40% TOT Developer Share, Remaining Balance to City

Stabilized		Total Land Cost is for 60% of Site	
ADR \$180	Total Development Value	Total Land Cost	Total Sales for Food & Beverage
Rooms 350	\$81,000,000	\$15,800,000	\$7,350,000
Occupancy 70%		\$9,480,000	

Stabilized		Total Land Cost is for 40% of Site	
ADR \$170	Total Development Value	Total Land Cost	Total Sales for Food & Beverage
Rooms 300	\$50,000,000	\$15,000,000	\$7,530,000
Occupancy 70%		\$6,320,000	

Revised Print

11-Apr-11

**REVENUE SHARE FOR (3.5 STARS) SUITES ORIENTED HOTEL FOR 10 YEARS**

Years 1 through 10: 50% TOT Developer Share, 50/50 Split of Remainder Revenues, and Land Payback in 7 Years

Stabilized		Total Land Cost is for 40% of Site	
ADR \$170	Total Development Value	Total Land Cost	Total Sales for Food & Beverage
Rooms 300	\$50,000,000	\$15,000,000	\$7,530,000
Occupancy 70%		\$6,320,000	

Year	Total TOI Revenues (70%)	Total Tax Incremental Revenues (70%)	Total Sales for Food & Beverage Revenues	Grand Total Revenues (TOI + TI + F&B)	Developer Payback (40% TOT)	Land Payback (7 Years)	Remainder of Grand Total Revenues	50/50 Split of Remainder Revenue	Total City Revenue	Total Developer Revenue	Grand Total Revenue	#	NPV	
													\$170	\$180
2014	\$1,195,740	\$350,000	\$75,300	\$1,621,040	\$663,870	\$1,200,313	\$60,156	\$663,870	\$663,870	\$1,267,740	\$1,765,915	1	\$19,961,372	\$4,884,484
2015	\$1,231,612	\$357,000	\$76,806	\$1,665,418	\$672,857	\$1,210,337	\$61,025	\$672,857	\$672,857	\$1,339,714	\$1,817,421	2	\$2,026,629	\$500,184
2016	\$1,268,561	\$364,140	\$78,342	\$1,711,043	\$682,857	\$1,220,969	\$61,900	\$682,857	\$682,857	\$1,469,714	\$1,931,655	3	\$2,096,135	\$531,655
2017	\$1,306,617	\$371,423	\$79,949	\$1,757,949	\$693,857	\$1,231,749	\$62,775	\$693,857	\$693,857	\$1,601,714	\$2,047,516	4	\$2,166,718	\$553,166
2018	\$1,345,816	\$378,851	\$81,507	\$1,805,174	\$704,857	\$1,242,599	\$63,650	\$704,857	\$704,857	\$1,734,714	\$2,164,407	5	\$2,238,407	\$574,714
2019	\$1,386,190	\$386,428	\$83,137	\$1,855,755	\$715,857	\$1,253,522	\$64,525	\$715,857	\$715,857	\$1,869,714	\$2,283,234	6	\$2,311,234	\$596,234
2020	\$1,427,776	\$394,157	\$84,800	\$1,908,733	\$726,857	\$1,264,522	\$65,400	\$726,857	\$726,857	\$1,994,714	\$2,392,148	7	\$2,385,230	\$617,714
2021	\$1,470,699	\$402,040	\$86,486	\$1,965,145	\$737,857	\$1,275,522	\$66,275	\$737,857	\$737,857	\$2,120,714	\$2,502,857	8	\$2,459,230	\$639,230
2022	\$1,514,728	\$410,081	\$88,276	\$2,013,034	\$748,857	\$1,286,522	\$67,150	\$748,857	\$748,857	\$2,246,714	\$2,617,857	9	\$2,533,230	\$660,714
2023	\$1,560,169	\$418,282	\$89,990	\$2,068,412	\$759,857	\$1,297,522	\$68,025	\$759,857	\$759,857	\$2,372,714	\$2,729,857	10	\$2,607,230	\$682,230
2024	\$1,607,121	\$426,523	\$91,766	\$2,125,406	\$770,857	\$1,308,522	\$68,900	\$770,857	\$770,857	\$2,508,714	\$2,842,857	11	\$2,681,230	\$703,714
2025	\$1,654,694	\$434,814	\$93,597	\$2,184,105	\$781,857	\$1,319,522	\$69,775	\$781,857	\$781,857	\$2,639,714	\$2,957,857	12	\$2,755,230	\$725,230
2026	\$1,703,321	\$443,155	\$95,473	\$2,243,949	\$792,857	\$1,330,522	\$70,650	\$792,857	\$792,857	\$2,770,714	\$3,072,857	13	\$2,829,230	\$746,714
2027	\$1,753,014	\$451,546	\$97,394	\$2,304,954	\$803,857	\$1,341,522	\$71,525	\$803,857	\$803,857	\$2,901,714	\$3,189,857	14	\$2,903,230	\$768,230
2028	\$1,803,771	\$460,087	\$99,359	\$2,367,217	\$814,857	\$1,352,522	\$72,400	\$814,857	\$814,857	\$3,032,714	\$3,308,857	15	\$2,977,230	\$789,714
2029	\$1,855,594	\$468,778	\$101,366	\$2,431,738	\$825,857	\$1,363,522	\$73,275	\$825,857	\$825,857	\$3,163,714	\$3,429,857	16	\$3,051,230	\$811,230
2030	\$1,908,483	\$477,519	\$103,413	\$2,500,415	\$836,857	\$1,374,522	\$74,150	\$836,857	\$836,857	\$3,294,714	\$3,552,857	17	\$3,125,230	\$832,714
2031	\$1,962,436	\$486,310	\$105,499	\$2,572,245	\$847,857	\$1,385,522	\$75,025	\$847,857	\$847,857	\$3,425,714	\$3,677,857	18	\$3,199,230	\$854,230
2032	\$2,017,453	\$495,151	\$107,624	\$2,647,228	\$858,857	\$1,396,522	\$75,900	\$858,857	\$858,857	\$3,556,714	\$3,803,857	19	\$3,273,230	\$875,714
2033	\$2,073,536	\$504,042	\$109,787	\$2,724,365	\$869,857	\$1,407,522	\$76,775	\$869,857	\$869,857	\$3,687,714	\$3,930,857	20	\$3,347,230	\$897,230
2034	\$2,130,685	\$513,083	\$111,989	\$2,803,757	\$880,857	\$1,418,522	\$77,650	\$880,857	\$880,857	\$3,818,714	\$4,059,857	21	\$3,421,230	\$918,714
2035	\$2,188,898	\$522,274	\$114,229	\$2,885,301	\$891,857	\$1,429,522	\$78,525	\$891,857	\$891,857	\$3,949,714	\$4,190,857	22	\$3,495,230	\$940,230
2036	\$2,248,175	\$531,515	\$116,506	\$2,968,996	\$902,857	\$1,440,522	\$79,400	\$902,857	\$902,857	\$4,080,714	\$4,322,857	23	\$3,569,230	\$961,714
2037	\$2,308,516	\$540,806	\$118,819	\$3,054,841	\$913,857	\$1,451,522	\$80,275	\$913,857	\$913,857	\$4,211,714	\$4,456,857	24	\$3,643,230	\$983,230
2038	\$2,369,921	\$550,247	\$121,164	\$3,142,932	\$924,857	\$1,462,522	\$81,150	\$924,857	\$924,857	\$4,342,714	\$4,593,857	25	\$3,717,230	\$1,004,714
2039	\$2,432,390	\$559,838	\$123,541	\$3,233,769	\$935,857	\$1,473,522	\$82,025	\$935,857	\$935,857	\$4,473,714	\$4,732,857	26	\$3,791,230	\$1,026,230
2040	\$2,495,923	\$569,479	\$125,949	\$3,326,351	\$946,857	\$1,484,522	\$82,900	\$946,857	\$946,857	\$4,604,714	\$4,874,857	27	\$3,865,230	\$1,047,714
2041	\$2,560,520	\$579,270	\$128,387	\$3,420,797	\$957,857	\$1,495,522	\$83,775	\$957,857	\$957,857	\$4,735,714	\$5,018,857	28	\$3,939,230	\$1,069,230
2042	\$2,626,181	\$589,211	\$130,854	\$3,517,046	\$968,857	\$1,506,522	\$84,650	\$968,857	\$968,857	\$4,866,714	\$5,166,857	29	\$4,013,230	\$1,090,714
2043	\$2,692,906	\$599,292	\$133,359	\$3,615,157	\$979,857	\$1,517,522	\$85,525	\$979,857	\$979,857	\$4,997,714	\$5,316,857	30	\$4,087,230	\$1,112,230
NPV	\$11,725,088	\$12,038,954	\$1,268,732	\$26,032,774	\$11,725,088	\$12,038,954	\$1,268,732	\$11,725,088	\$11,725,088	\$23,463,857	\$26,032,774		\$19,961,372	\$4,884,484
Grand Total	\$19,961,372	\$4,884,484	\$1,268,732	\$26,032,774	\$11,725,088	\$12,038,954	\$1,268,732	\$11,725,088	\$11,725,088	\$23,463,857	\$26,032,774		\$19,961,372	\$4,884,484

**Subject:** RE: Revised Revenue Sharing Spreadsheet  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Wed, 20 Apr 2011 18:07:28 -0700  
**To:** "Paul Guerrero" <paulg@ci.garden-grove.ca.us>  
**CC:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

I don't see any difference than what we proposed? What am I missing?

*Matthew W. Reid*

**LAND & DESIGN, Inc.**

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

[619.335.5896](tel:619.335.5896) Google voice | 619.462.4144 f

Skype - matthew.reid.ca

[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

---

**From:** Paul Guerrero [mailto:paulg@ci.garden-grove.ca.us]  
**Sent:** Tuesday, April 19, 2011 3:25 PM  
**To:** matt.reid  
**Cc:** Greg Blodgett  
**Subject:** Revised Revenue Sharing Spreadsheet

Matt,

Attached is the revised revenue sharing spreadsheet for your review. Tomorrow will send you our comments to the DDA.

Thanks,

Paul

**Subject:** RE: The Garden Grove Site "C" Hotel and Restaurant TIS #07621101  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Wed, 20 Apr 2011 20:51:54 -0700  
**To:** "Greg Blodgett" <greg1@zimbra.ci.garden-grove.ca.us>

Here is 3.2...

*Matthew W. Reid*  
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**Sent:** Wednesday, April 20, 2011 8:09 PM  
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**Subject:** Re: The Garden Grove Site "C" Hotel and Restaurant TIS #07621101

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Sent from my iPhone

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What version of site plan are they looking at? I think many of these concerns would go away if they had ver 3.2.

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**Sent:** Wednesday, April 20, 2011 5:26 PM  
**To:** Matthew Reid  
**Subject:** Fwd: The Garden Grove Site "C" Hotel and Restaurant TIS #07621101

Can you help answer these questions

Sent from my iPhone

Begin forwarded message:

**From:** "Morgan, Jayna" <[Jayna.Morgan@aecom.com](mailto:Jayna.Morgan@aecom.com)>  
**Date:** April 20, 2011 5:22:54 PM PDT  
**To:** Rogier Goedecke <[rg@rkengineer.com](mailto:rg@rkengineer.com)>  
**Cc:** "Yang, Wendy" <[Wendy.Yang@aecom.com](mailto:Wendy.Yang@aecom.com)>, <[greg1@garden-grove.org](mailto:greg1@garden-grove.org)>, <[paulg@ci.garden-grove.ca.us](mailto:paulg@ci.garden-grove.ca.us)>, "Smith, Don (Irvine)" <[Don.E.Smith@aecom.com](mailto:Don.E.Smith@aecom.com)>  
**Subject:** RE: The Garden Grove Site "C" Hotel and Restaurant TIS #07621101

Thanks Roger!



I have forwarded it onto the Economic Development contacts as I do not have direct contact with the developer.

I appreciate you keeping me in the loop!

**Jayna Morgan**  
AECOM  
T. 949.660.8044

---

**From:** Rogier Goedecke [mailto:rg@rkengineer.com]  
**Sent:** Wednesday, April 20, 2011 2:06 PM  
**To:** Morgan, Jayna  
**Subject:** The Garden Grove Site "C" Hotel and Restaurant TIS #07621101

Hi Jayna,

We have sent this e-mail for the traffic impact study to the City Traffic Engineer today. You may want to share this e-mail with the developer. We have made a number of recommendations to the site plan (Exhibit B see attached)).

Here are the comments regarding the scoping agreement and Exhibit B...

- Harbor Boulevard at Project Access #1:
  - Close proximity to Target access (approx 40 feet) and both would be right turns in/out only.
  - Inbound may stack-up with valet proximity. We should look at this closely.
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  - Issues that may arise:
    - Throat lengths
    - May need 2 lanes entering project site.
  
- Project Access at Twintree Lane is approximately 205 feet from Choisser Road and both would be full access with cross street stop.
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- Proximity of traffic signals along Harbor Boulevard would be as follows:
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  - From Proposed Project Access #2 to Lampson is approximately 1350 feet.
  
- Buses, shuttles, taxi cabs...how is the project going to accommodate these?
- We may want to look closer at the on-site circulation...

I believe that is all for now. Thank you for all of your assistance!

Kind regards,

**Rogier Goedecke**

Vice President Operations

*<image001.jpg>*

transportation planning / traffic engineering & design  
acoustical engineering / community traffic calming

4000 Westerly Place, Suite 280  
Newport Beach, CA 92660  
tel. 949.474.0809  
fax 949.474.0902

[www.rkengineer.com](http://www.rkengineer.com)

1043P - Garden Grove Hotel Projects - SITE PLAN - SCHEME 3 2.pdf

Content-Type: application/pdf

Content-Encoding: base64



**E-TICKET HOSPITALITY, LLC**

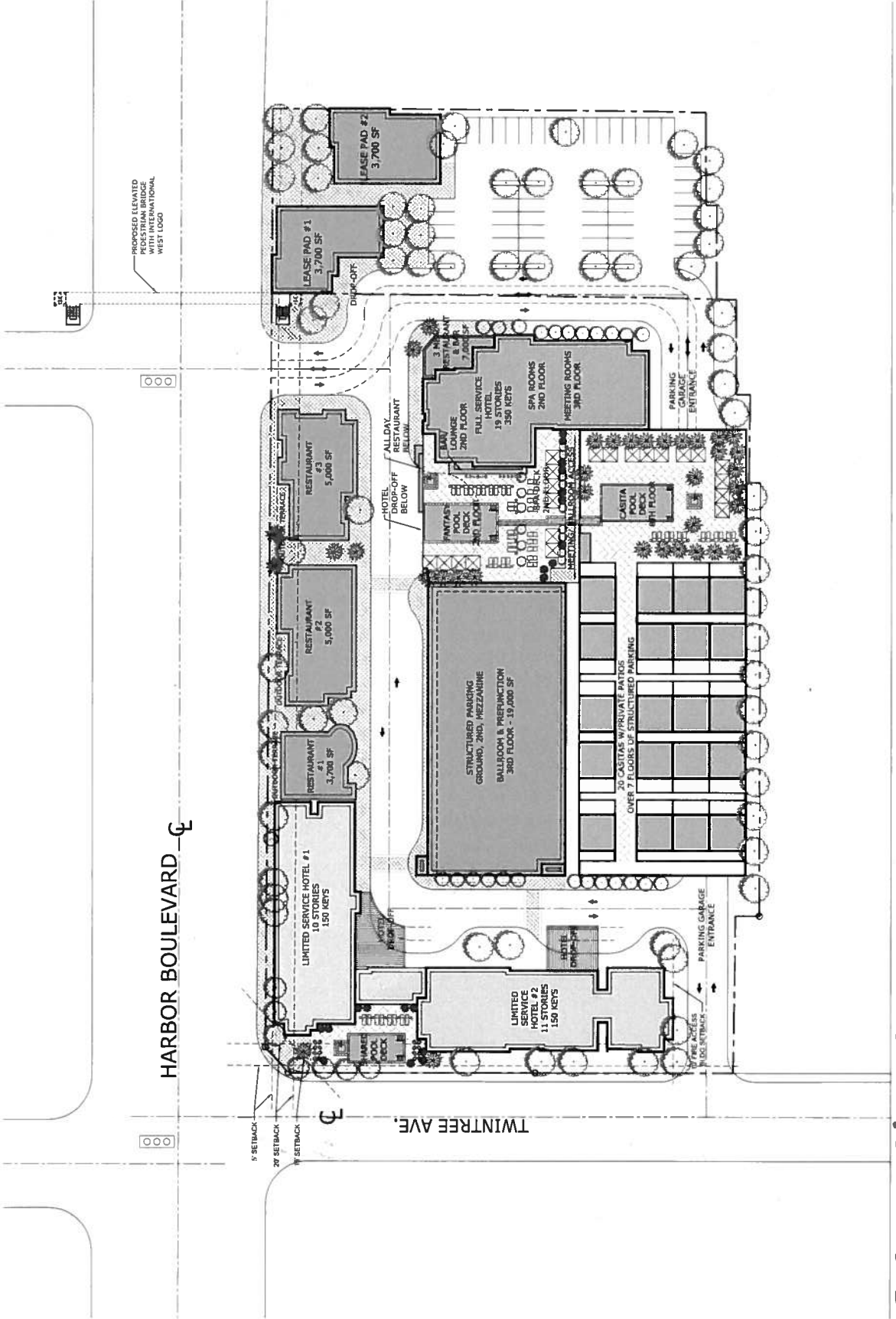
**FULL SERVICE HOTEL**  
 19 STORIES  
 350 KEYS  
 -20 CASITAS W/ PRIVATE PATIO & POOL DECK  
 -FANTASY POOL DECK W/BAR  
 -SPA DECK  
 -3 MEAL RESTAURANT & BAR  
 5,000 S.F.  
 -ALL DAY RESTAURANT, 5,000 S.F.

**CONFERENCE CENTER**  
 BALLROOM AND MEETING ROOMS  
 38,000 S.F.

**LIMITED SERVICE HOTEL #1**  
 10 STORIES  
 150 KEYS  
 15 ROOMS/FLOOR  
 -MEETING ROOMS, 1,000 S.F.  
 -SHARED POOL DECK

**LIMITED SERVICE HOTEL #2**  
 11 STORIES  
 150 KEYS  
 17 ROOMS/FLOOR  
 -MEETING ROOMS, 1,000 S.F.  
 -SHARED POOL DECK

**RESTAURANTS / RETAIL**  
 -RESTAURANT #1 3,700 SF  
 -RESTAURANT #2 5,000 SF  
 -RESTAURANT #3 5,000 SF  
 -LEASE PAD #1 3,700 SF  
 -LEASE PAD #2 3,700 SF



04.05.11  
 JOB # 1043P  
 NORTH  
 Disclaimer: Hotel and restaurant brands shown are for informational purposes only. Actual project may include a combination of brands shown or different brands altogether.

**International WEST**  
 GARDEN GROVE • CALIFORNIA

**SITE PLAN - SCHEME 3.2**  
 SCALE: 1/64"=1'-0"

**Subject:** RE: The Garden Grove Site "C" Hotel and Restaurant TIS #07621101  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Wed, 20 Apr 2011 20:52:26 -0700  
**To:** "Greg Blodgett" <greg1@zimbra.ci.garden-grove.ca.us>

Also, what is the "zimbra.ci.garden-grove.ca.us" address on your email? Did your email change?

*Matthew W. Reid*

**LAND & DESIGN, Inc.**

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**To:** Rogier Goedecke <[rg@rkengineer.com](mailto:rg@rkengineer.com)>

**Cc:** "Yang, Wendy" <Wendy.Yang@aecom.com>, <greg1@garden-grove.org>, <paulg@ci.garden-grove.ca.us>, "Smith, Don (Irvine)" <Don.E.Smith@aecom.com>

**Subject: RE: The Garden Grove Site "C" Hotel and Restaurant TIS #07621101**

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Vice President Operations

<image001.jpg>

transportation planning / traffic engineering & design  
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fax 949.474.0902

[www.rkengineer.com](http://www.rkengineer.com)

**Subject:** DDA

**From:** "Matthew Reid" <matt.reid@landanddesign.com>

**Date:** Tue, 26 Apr 2011 07:27:22 -0700

**To:** "Greg Blodgett" <greg1@zimbra.ci.garden-grove.ca.us>

Greg,

We are having a conf call with our atty about a few comments he has made at 4pm today. I hope to have something for you tomorrow or Thurs.

***Matthew W. Reid***

LAND & DESIGN, Inc.

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[619.335.5896](tel:619.335.5896) Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

**Subject:** RE: Revised Revenue Sharing Spreadsheet  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Thu, 28 Apr 2011 08:52:11 -0700  
**To:** "Paul Guerrero" <paulg@ci.garden-grove.ca.us>  
**CC:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

Paul,  
Would you send me your excel version of this please.  
Thanks.

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RE: Revised Revenue Sharing Spreadsheet

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**From:** Paul Guerrero <paulg@ci.garden-grove.ca.us>  
**Date:** Thu, 28 Apr 2011 13:48:06 -0700  
**To:** "matt.reid" <matt.reid@landanddesign.com>, paulg <paulg@ci.garden-grove.ca.us>  
**CC:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

Matt,  
Attached is the excel spreadsheet.  
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-----Original Message-----

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FOR MATT RIED REVISED 30 years Revenue Sharing Land Design Inc 04.18.2010.xls

**Content-Type:** application/vnd.ms-excel  
**Content-Encoding:** base64

**SITE C  
LAND & DESIGN, INC. PROPOSAL**

**REVENUE SHARE FOR (4 STARS) UPPER UPSCALE FULL-SERVICE HOTEL FOR 12 YEARS**

Years 1 through 7: 40% TOT Developer Share, 50/50 Split of Remainder Revenues, and Land Payback in 7 Years  
 Years 8 through 12: 50/50 Revenues Split  
 Years 13 through 30: 40% TOT Developer Share, Remaining Balance to City

Stabilized		Total Development Value		Total Sales for Food & Beverage	
Rooms	Occupancy	Total Development Value	70%	Total Sales for Food & Beverage	70%
350	70%	\$81,000,000	\$56,700,000	\$7,350,000	\$5,145,000
Total Land Cost		\$15,800,000	Total Land Cost is for 60% of Site		\$9,480,000

Stabilized		Total Development Value		Total Sales for Food & Beverage	
Rooms	Occupancy	Total Development Value	70%	Total Sales for Food & Beverage	70%
300	70%	\$50,000,000	\$35,000,000	\$7,530,000	\$5,271,000
Total Land Cost		\$15,800,000	Total Land Cost is for 40% of Site		\$6,320,000

**REVENUE SHARE FOR (3.5 STARS) SUITES ORIENTED HOTEL FOR 10 YEARS**

Years 1 through 10: 50% TOT Developer Share, 50/50 Split of Remainder Revenues, and Land Payback in 7 Years

Stabilized		Total Development Value		Total Sales for Food & Beverage	
Rooms	Occupancy	Total Development Value	70%	Total Sales for Food & Beverage	70%
300	70%	\$50,000,000	\$35,000,000	\$7,530,000	\$5,271,000
Total Land Cost		\$15,800,000	Total Land Cost is for 40% of Site		\$6,320,000

Stabilized		Total Development Value		Total Sales for Food & Beverage	
Rooms	Occupancy	Total Development Value	70%	Total Sales for Food & Beverage	70%
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Total Land Cost		\$15,800,000	Total Land Cost is for 40% of Site		\$6,320,000

Year	Total TOT Revenues		Total Tax Increment Revenues (70%)		Total Sales for Food & Beverage Revenues		Total TOT Revenues (TOT + TI + F&B)		Developer Payback (40% TOT)	Remainder of Grand Total Revenues	50/50 Split of Remainder Revenue	Total City Revenue	Total Developer Revenue	Grand Total Revenue
	1.03	1.02	Total Tax Increment Revenues (70%)	Total Sales for Food & Beverage Revenues	Total TOT Revenues	Total Tax Increment Revenues (70%)	Total Sales for Food & Beverage Revenues	Grand Total Revenues (TOT + TI + F&B)						
2014	\$2,092,545	\$567,300	\$73,500	\$2,733,045	\$837,018	\$1,354,286	\$541,741	\$270,871	\$1,625,156	\$1,107,889	\$1,107,889	\$1,621,040	\$597,870	\$2,588,170
2015	\$2,155,321	\$578,340	\$74,970	\$2,808,631	\$862,129	\$1,354,286	\$592,217	\$296,108	\$1,650,394	\$1,158,237	\$1,158,237	\$1,665,418	\$615,806	\$2,626,629
2016	\$2,191,981	\$589,907	\$76,469	\$2,866,357	\$887,992	\$1,354,286	\$644,079	\$322,040	\$1,676,325	\$1,210,032	\$1,210,032	\$1,711,043	\$634,280	\$2,666,135
2017	\$2,286,380	\$601,705	\$77,959	\$2,966,284	\$914,632	\$1,354,286	\$697,966	\$348,683	\$1,702,969	\$1,263,315	\$1,263,315	\$1,757,943	\$653,309	\$2,748,718
2018	\$2,355,778	\$613,739	\$79,559	\$3,048,476	\$942,071	\$1,354,286	\$752,119	\$376,059	\$1,730,345	\$1,318,131	\$1,318,131	\$1,806,174	\$672,908	\$2,706,243
2019	\$2,425,433	\$626,014	\$81,150	\$3,132,997	\$970,333	\$1,354,286	\$808,378	\$404,189	\$1,758,475	\$1,374,522	\$1,374,522	\$1,885,756	\$693,095	\$2,791,234
2020	\$2,498,088	\$638,934	\$82,773	\$3,219,915	\$999,443	\$1,354,286	\$866,186	\$433,093	\$1,787,479	\$1,432,536	\$1,432,536	\$1,996,145	\$713,888	\$2,835,230
2021	\$2,573,866	\$651,305	\$84,428	\$3,309,300	\$1,029,427	\$0	\$2,279,873	\$1,139,937	\$1,799,813	\$1,589,888	\$1,589,888	\$2,106,725	\$735,305	\$2,914,118
2022	\$2,650,773	\$664,321	\$86,117	\$3,401,221	\$1,060,309	\$0	\$2,340,912	\$1,170,456	\$1,770,456	\$1,770,456	\$1,770,456	\$2,230,765	\$757,364	\$2,991,519
2023	\$2,730,937	\$677,617	\$87,839	\$3,495,253	\$1,092,119	\$0	\$2,403,835	\$1,201,817	\$1,201,817	\$1,201,817	\$1,201,817	\$2,293,936	\$780,085	\$3,078,200
2024	\$2,812,266	\$691,170	\$89,596	\$3,592,971	\$1,124,882	\$0	\$2,468,089	\$1,234,045	\$1,234,045	\$1,234,045	\$1,234,045	\$2,358,927	\$803,264	\$3,166,588
2025	\$2,896,572	\$704,993	\$91,388	\$3,692,953	\$1,158,629	\$0	\$2,534,324	\$1,267,162	\$1,267,162	\$1,267,162	\$1,267,162	\$2,425,791	\$827,390	\$3,258,181
2026	\$2,983,469	\$719,093	\$93,216	\$3,795,776	\$1,193,388	\$0	\$2,602,390	\$1,299,388	\$1,299,388	\$1,299,388	\$1,299,388	\$2,500,000	\$852,000	\$3,352,000
2027	\$3,072,973	\$733,475	\$95,080	\$3,901,528	\$1,229,189	\$0	\$2,672,339	\$1,329,189	\$1,329,189	\$1,329,189	\$1,329,189	\$2,574,000	\$876,000	\$3,450,000
2028	\$3,165,162	\$748,144	\$96,982	\$4,010,288	\$1,266,065	\$0	\$2,744,223	\$1,356,065	\$1,356,065	\$1,356,065	\$1,356,065	\$2,647,000	\$900,000	\$3,550,000
2029	\$3,260,117	\$763,107	\$98,921	\$4,122,146	\$1,304,047	\$0	\$2,818,099	\$1,383,047	\$1,383,047	\$1,383,047	\$1,383,047	\$2,719,000	\$927,000	\$3,650,000
2030	\$3,357,920	\$778,369	\$100,900	\$4,237,189	\$1,343,166	\$0	\$2,894,022	\$1,408,166	\$1,408,166	\$1,408,166	\$1,408,166	\$2,792,000	\$950,000	\$3,750,000
2031	\$3,458,658	\$793,937	\$102,918	\$4,355,513	\$1,383,463	\$0	\$2,972,049	\$1,433,463	\$1,433,463	\$1,433,463	\$1,433,463	\$2,867,000	\$970,000	\$3,850,000
2032	\$3,562,418	\$809,816	\$104,976	\$4,477,210	\$1,424,967	\$0	\$3,052,242	\$1,458,967	\$1,458,967	\$1,458,967	\$1,458,967	\$2,942,000	\$990,000	\$3,950,000
2033	\$3,669,290	\$826,300	\$107,076	\$4,599,666	\$1,467,716	\$0	\$3,134,966	\$1,484,966	\$1,484,966	\$1,484,966	\$1,484,966	\$3,019,000	\$1,010,000	\$4,050,000
2034	\$3,779,569	\$843,480	\$109,217	\$4,728,266	\$1,511,748	\$0	\$3,219,997	\$1,511,748	\$1,511,748	\$1,511,748	\$1,511,748	\$3,098,000	\$1,020,000	\$4,150,000
2035	\$3,892,750	\$861,360	\$111,401	\$4,864,511	\$1,557,100	\$0	\$3,308,650	\$1,537,100	\$1,537,100	\$1,537,100	\$1,537,100	\$3,187,000	\$1,030,000	\$4,250,000
2036	\$4,009,333	\$879,933	\$113,630	\$5,007,900	\$1,603,813	\$0	\$3,400,000	\$1,567,813	\$1,567,813	\$1,567,813	\$1,567,813	\$3,276,000	\$1,040,000	\$4,350,000
2037	\$4,129,919	\$899,309	\$115,902	\$5,165,129	\$1,651,927	\$0	\$3,499,999	\$1,601,927	\$1,601,927	\$1,601,927	\$1,601,927	\$3,367,000	\$1,050,000	\$4,450,000
2038	\$4,253,713	\$924,513	\$118,220	\$5,338,446	\$1,702,485	\$0	\$3,600,000	\$1,652,485	\$1,652,485	\$1,652,485	\$1,652,485	\$3,459,000	\$1,060,000	\$4,550,000
2039	\$4,381,325	\$950,950	\$120,585	\$5,522,860	\$1,752,530	\$0	\$3,709,999	\$1,703,530	\$1,703,530	\$1,703,530	\$1,703,530	\$3,552,000	\$1,070,000	\$4,650,000
2040	\$4,512,164	\$978,164	\$122,996	\$5,633,324	\$1,805,106	\$0	\$3,819,999	\$1,754,106	\$1,754,106	\$1,754,106	\$1,754,106	\$3,647,000	\$1,080,000	\$4,750,000
2041	\$4,646,447	\$1,006,447	\$125,456	\$5,772,350	\$1,859,259	\$0	\$3,929,999	\$1,804,259	\$1,804,259	\$1,804,259	\$1,804,259	\$3,742,000	\$1,090,000	\$4,850,000
2042	\$4,784,692	\$1,035,692	\$127,965	\$5,919,349	\$1,915,037	\$0	\$4,039,999	\$1,854,037	\$1,854,037	\$1,854,037	\$1,854,037	\$3,837,000	\$1,100,000	\$4,950,000
2043	\$4,926,219	\$1,065,219	\$130,525	\$6,066,953	\$1,972,488	\$0	\$4,149,999	\$1,903,488	\$1,903,488	\$1,903,488	\$1,903,488	\$3,932,000	\$1,110,000	\$5,050,000
											NPV	\$14,725,068	\$12,038,956	
											NPV	\$5,236,364	\$4,084,484	
											NPV	\$19,961,372	\$16,923,440	
											Grand Total City Revenue	\$1,267,162	\$2,425,791	
											Grand Total Developer Revenue	\$1,993,388	\$2,991,519	
											Grand Total Revenue	\$3,260,550	\$5,417,309	

**Subject:** Re: DDA comments

**From:** drose3@charter.net

**Date:** Sat, 30 Apr 2011 20:09:19 +0000

**To:** "Matthew Reid" <matt.reid@landanddesign.com>, "Greg Blodgett" <greg1@zimbra.ci.garden-grove.ca.us>

**CC:** "Crosbie, Tom" <TCrosbie@allenmatkins.com>

I can chat, but only before 3.

Dave

Sent via BlackBerry by AT&T

---

**From:** "Matthew Reid" <matt.reid@landanddesign.com>

**Date:** Sat, 30 Apr 2011 07:29:28 -0700

**To:** 'Greg Blodgett' <greg1@zimbra.ci.garden-grove.ca.us>

**Cc:** <drose3@charter.net>; 'Crosbie, Tom' <TCrosbie@allenmatkins.com>

**Subject:** DDA comments

Greg,

Here are our comments on the proposed DDA. Per our conversation, lets get on a phone call Monday afternoon (3pm?). I'm traveling to Chicago Monday morning and should be on the ground by then. Both BLUE and RED text are our comments/additions/edits.

I'm proposing a conf call without attorneys....we can get let them talk later.

Greg, as you know there were MANY leftover deal points and language from what appears to be previous and/or other Garden Grove deals in this document. It needed a lot of basic editing to remove those. Because of this, we need to reserve the right to make additional changes/revisions as needed.

If you want to have a discussion over the weekend, please call.

**Matthew W. Reid**

LAND & DESIGN, Inc.

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

619.335.5896 Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

**Subject:** Concept

**From:** "Matthew Reid (Land & Design)" <matt.reid@landanddesign.com>

**Date:** Mon, 9 May 2011 11:48:50 -0700

**To:** Greg Blodgett <greg1@ci.garden-grove.ca.us>

**CC:** Dave Rose <drose3@charter.net>, Tom Crosbie <TCrosbie@allenmatkins.com>

Greg,

As I explained on our call today, before our attorney redrafts and edits the DDA, he wants to be sure the Agency is comfortable with the following concept prior to editing.

The concept is, the Agency, upon proof of financing of the full service hotel, would deed the entire property to the developer, or it's parcels, to develop and build the developer improvements. The developer would have the right to also develop the limited service properties as well. We agree the full service hotel, if done on it's own, would have to meet the minimum key requirements set forth in the agreement.

This should eliminate the other concepts and need for discussion how the property is deeded to us.

If you are in agreement with this concept, please let know and our attorney will begin the drafting.

Thanks.

Sent from my iPad

Matthew W Reid

619.335.5896 Google voice | 619.462.4144 f

Skype - matthew.reid.ca

RE: Concept

**Subject:** RE: Concept  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Mon, 9 May 2011 14:53:35 -0700  
**To:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

I want to get my atty moving on this....can you ok my email?

Matthew W. Reid  
LAND & DESIGN, Inc.  
8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942  
619.335.5896 Google voice | 619.462.4144 f  
Skype - matthew.reid.ca

[matt.reid@landanddesign.com](mailto:matt.reid@landanddesign.com)

-----Original Message-----

From: Matthew Reid (Land & Design) [<mailto:matt.reid@landanddesign.com>]  
Sent: Monday, May 09, 2011 11:49 AM  
To: Greg Blodgett  
Cc: Dave Rose; Tom Crosbie  
Subject: Concept

Greg,

As I explained on our call today, before our attorney redrafts and edits the DDA, he wants to be sure the Agency is comfortable with the following concept prior to editing.

The concept is, the Agency, upon proof of financing of the full service hotel, would deed the entire property to the developer, or it's parcels, to develop and build the developer improvements. The developer would have the right to also develop the limited service properties as well. We agree the full service hotel, if done on it's own, would have to meet the minimum key requirements set forth in the agreement.

This should eliminate the other concepts and need for discussion how the property is decided to us.

If you are in agreement with this concept, please let know and our attorney will begin the drafting.

Thanks.

Sent from my iPad

Matthew W Reid  
619.335.5896 Google voice | 619.462.4144 f  
Skype - matthew.reid.ca

RE: Site C- Kick Off Follow Up

**Subject:** RE: Site C- Kick Off Follow Up  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Mon, 9 May 2011 15:02:28 -0700  
**To:** "Greg Blodgett" <greg1@ci.garden-grove.ca.us>

You can tell him the following:

- We will pursue be designing the project to LEED certified levels, however it is unknown whether we will pursue the actual rating. We do plan to have the facility to be Energy Star Compliant.
- Phasing of the project will occur as follows:
  - Parking Structure/Subterranean: Start mo 0 thru 6mos
  - Full Service Superstructure/Build: Start mo 6 thru 26 (total of 20 mos build)
  - Limited Service Build: Start mo 12 - 24 (12 mo build)
  - Restaurant Build: Start mo 14 - 24 (10 mo build)

This is preliminary however should help him for now.

Matthew W. Reid  
LAND & DESIGN, Inc.  
8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942  
619.335.5896 Google voice | 619.462.4144 f  
Skype -  
matt.reid.ca  
matt.reid@landanddesign.com

-----Original Message-----

From: Greg Blodgett [mailto:greg1@ci.garden-grove.ca.us]  
Sent: Monday, May 09, 2011 2:36 PM  
To: Matthew Reid  
Subject: Fwd: Site C- Kick Off Follow Up

Greg Blodgett  
SR Project Manager  
City of Garden Grove  
Economic Development

----- Forwarded Message -----

From: "Mike Swan" <mswan@psomas.com>  
To: "Greg Blodgett" <greg1@ci.garden-grove.ca.us>, "karlh@garden-grove.ca.us" <karlh@garden-grove.ca.us>, "Paul Guerrero" <paulg@ci.garden-grove.ca.us>, "Jayna' 'Morgan" <Jayna.Morgan@aecom.com>  
Cc: "David Entsminger" <daviden@ci.garden-grove.ca.us>  
Sent: Monday, May 9, 2011 2:21:42 PM  
Subject: RE: Site C- Kick Off Follow Up

Greg -

I have yet to receive a response to my two questions below and need this info ASAP to have any hope of staying on schedule. HELP.

I can just assume typical demand factors if you wish, but NEED phasing info.

Michael D. Swan, PE  
PSOMAS | Balancing the Natural and Built Environment  
Senior Project Manager  
Water & Wastewater Infrastructure  
3 Hutton Centre Drive, Suite 200  
Santa Ana, CA 92707 714.751.7373  
Direct 714.481.7979

From: Mike Swan  
Sent: Tuesday, April 19, 2011 11:33 AM  
To: Greg Blodgett; karlh@garden-grove.ca.us; Paul Guerrero; Morgan, Jayna  
Cc: Smith, Don (Irvine); Yang, Wendy; Rogier Goedecke; Daniels, Shannon; David Entsminger  
Subject: RE: Site C- Kick Off Follow Up

Greg -

RE: Site C- Kick Off Follow Up

As a follow-up to our kick-off meeting last week at AECOM, re: the Water Supply Assessment, someone at the City (I believe it was you, Greg) was going to let me know if we should estimate water demands using normal demand factors or if there was going to be a concerted effort on behalf of the developer of the site to use some degree of water efficient fixtures, etc., in order to attain LEED credits of some degree.

We have compiled the existing water demands from the site from various meter read data provided by the Water Dept. (to be applied as a credit) and will need to start developing the proposed water demands tomorrow to keep on schedule. If I don't hear from anyone, I will proceed using typical demand factors.

Also, someone was going to provide phasing information on the project. Let me know if you have any questions.

Michael D. Swan, PE  
PSOMAS | Balancing the Natural and Built Environment  
Senior Project Manager  
Water & Wastewater Infrastructure  
3 Hutton Centre Drive, Suite 200  
Santa Ana, CA 92707 714.751.7373  
Direct 714.481.7979

From: Morgan, Jayna [mailto:Jayna.Morgan@aecom.com]  
Sent: Tuesday, April 12, 2011 4:34 PM  
To: Greg Blodgett; karlh@garden-grove.ca.us; Paul Guerrero  
Cc: Smith, Don (Irvine); Yang, Wendy; Mike Swan; Rogier Goedecke; Daniels, Shannon  
Subject: Site C- Kick Off Follow Up

Hi All,

It was a pleasure meeting with you today to kick-off the Site C project. We appreciate the cooperation of the team and look forward to receiving the CADD/ GIS files /information Paul will be providing.

I also received a call from Shannon Daniels (LA AECOM) following our meeting. She indicated that with a Shade/Shadow analysis, there really is not "a discount per say" for the time of day that a shadow may be extended onto an adjacent property. The significance of an impact can be judged by a Shadow which covers "usable outdoor spaces" for more than 3 to 4 hours. She further indicated that shadows typically extend to the east and north from the structure that is casting the shadow.

We will be sure to stay in close contact with the City and communicate the preliminary shade/shadow results once they are available.

Please feel free to call with any questions .

Best regards,

Jayna Morgan  
Environmental Planner  
Design + Planning  
jayna.morgan@aecom.com

AECOM  
2737 Campus Drive, Irvine, CA 92612 USA  
T 949.660.8044 F 949.660.1046  
www.aecom.com

**Subject:** FW: DISPOSITION AND DEVELOPMENT AGREEMENT  
**From:** "Matthew Reid" <matt.reid@landanddesign.com>  
**Date:** Thu, 12 May 2011 13:45:46 -0700  
**To:** "Greg Blodgett" <greg1@zimbra.ci.garden-grove.ca.us>  
**CC:** <drose3@charter.net>, <tcrosbie@allenmatkins.com>

Greg,

Here is the Amended DDA. I hope this is acceptable. This was sent to me this AM and have not reviewed. I wanted to get to you asap for I know we are on a tight schedule.

Call to discuss.

*Matthew W. Reid*

LAND & DESIGN, Inc.

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

619.335.5896 Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

---

**From:** Crosbie, Tom [mailto:TCrosbie@allenmatkins.com]  
**Sent:** Thursday, May 12, 2011 10:01 AM  
**To:** Matthew Reid; drose3@charter.net  
**Subject:** DISPOSITION AND DEVELOPMENT AGREEMENT

Guys – here is the revised DDA. Please let me know if you have any questions or comments. Thanks

-----  
**IRS Circular 230 Disclosure:** To ensure compliance with requirements imposed by the IRS, please be advised that any U.S. federal tax advice contained in this communication (including any attachments) is not intended or written to be used or relied upon, and cannot be used or relied upon, for the purpose of (i) avoiding penalties under the Internal Revenue Code, or (ii) promoting, marketing or recommending to another party any transaction or matter addressed herein.

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SD-#764987-v3-DISPOSITION\_AND\_DEVELOPMENT\_AGREEMENT.DOC

**Content-Type:** application/msword  
**Content-Encoding:** base64



**DISPOSITION AND DEVELOPMENT AGREEMENT**

**By and Between**

**GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT**

**and**

**LAND & DESIGN INC.**

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- EXHIBIT J CONCEPTUAL SITE PLAN
- EXHIBIT K MEMORANDUM OF AGREEMENT
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TENANT(S)/OPERATOR(S)
- EXHIBIT M DDA REVENUE SHARING EXAMPLE

## DISPOSITION AND DEVELOPMENT AGREEMENT

This **DISPOSITION AND DEVELOPMENT AGREEMENT** (this "Agreement") dated for purposes of identification only as of March \_\_, 2011 (the "Date of this Agreement"), is entered into by and between the **GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT**, a public body, corporate and politic (the "Agency"), and **LAND & DESIGN INC.**, a California corporation (the "Developer").

### RECITALS

A. The Redevelopment Plan for the Garden Grove Community Project was approved and adopted by the City Council of the City of Garden Grove by Ordinance No. 1339, as amended by Ordinance Nos. 1388, 1476, 1548, 1576, 1642, 1699, 1760, 2035 and 2232; said ordinances and the Redevelopment Plan as so approved and amended (the "Redevelopment Plan") are incorporated herein by reference. The property within the geographical boundaries of the Redevelopment Plan are described in the Redevelopment Plan and are referred to as the "Project Area."

B. The property which is the subject of this Agreement is approximately five acres (5) acres located within the boundaries of the Project Area and is comprised of certain property owned by the Agency ("Agency Property") and property currently owned by third parties ("Third Party Property"). The Agency Property and Third Party Property are shown on the Site Map (Exhibit A) and legally described in the Legal Description (Exhibit B) (the "Site").

C. The Developer has proposed a hotel with approximately ~~fourteen~~nineteen (14|19) stories and between three hundred (300) and four hundred rooms (400), as well as ~~fourteen~~a minimum of ten thousand (~~14,000~~10,000) square feet of retail/restaurant/entertainment, including one (1) or more restaurants (the "Retail/Restaurant/Entertainment Component"), a Parking Structure, and ~~Twelve~~not less than Ten Thousand (~~12,000~~10,000) square feet of meeting space (the "Meeting Space Component") as more specifically described in the Scope of Development (Exhibit C) (collectively, the "Upper Upscale Hotel"). In addition, Developer has also proposed up to two (2) ~~Upscale Select Service Hotels, as hereinafter defined~~Limited/Select/Focus Service/Suites/Extended Stay type hotels (collectively, the "Limited Service Hotels"), consisting of approximately 125 – 300 rooms each. The ~~Upscale Select Service Hotels is~~Limited Service Hotels are more specifically described in the Scope of Development. The Upper Upscale Hotel, and ~~Upscale Select Service Hotel(s)~~the Limited Service Hotels and the other improvements required to be constructed on the Site pursuant to this Agreement are collectively referred to herein as the "Developer Improvements" or "Project."

D. The Agency and the Developer desire by this Agreement, and subject to its terms and provisions, (1) to provide for the Agency, (a) to sell the Site to the Developer in accordance with the terms contained herein, (b) to pay the Covenant Consideration, (c) to accommodate, if economically feasible and legally permissible, the financing of the Parking Facility, and (d) to construct the Agency Improvements, and (2) for the Developer (a) to purchase the Site, and (b) to construct and operate the Developer Improvements.

E. The development and operation of the Project on the Site, as provided in this Agreement, is in the vital and best interest of the City and the welfare of its residents and is in accordance with the public purposes and provisions of applicable state and local laws. Without limiting the foregoing, development and operation of the Project will result in substantial benefits to the City and Agency, which includes (i) elimination of blight, (ii) job creation and enhanced revenues to the City resulting from construction and operation of the Project, including property taxes, sales taxes, and transient occupancy taxes, and (iii) enhanced marketability that is likely to extend out-of-town leisure and convention visitors' lengths of stay in the City as a result of additional attractions and high-quality retail shopping and dining opportunities, and (iv) additional high-quality entertainment, restaurant and retail opportunities for the residents of Garden Grove and the surrounding area(s).

**NOW, THEREFORE**, the Agency and the Developer hereby agree as follows:

## **100. INTRODUCTORY PROVISIONS**

**101. Definitions.** Capitalized terms within this Agreement shall have the meanings set forth below, or if not defined in this Section 101, shall have the meaning ascribed thereto when such terms are first used herein:

**"Agency"** means the Garden Grove Agency for Community Development, a public body, corporate and politic, exercising governmental functions and powers and organized and existing under Chapter 2 of the Community Redevelopment Law, and any assignee of or successor to its rights, powers and responsibilities.

**"Agency Director"** means the executive director of the Agency, or his designee.

**"Agency Improvements"** ~~is defined in Section 301.2~~ means the improvements and work to be performed by the Agency pursuant to Sections 201, 204.2 and 301.2 and the Scope of Development.

~~**"Agency Improvement Costs"** is defined in Section 301.2.~~

**"Agency Property"** means that certain property shown as Agency Property on the Site Map and described in the Legal Description.

**"Agency's Conditions Precedent"** is defined in Section 205.1.

**"Agreement"** means this Disposition and Development Agreement by and between the Agency and Developer, including all exhibits.

**"ALTA Policies and Endorsements"** is defined in Section 203.

**"Amendment/Estoppel Costs"** is defined in Section 621.

**"Applicable Covenants Consideration Period"** means, with respect to any portion of the Site and/or Developer Improvements, the period during which any of the Covenants



Consideration with respect to the applicable portion of the Site and/or Developer Improvements is required to be paid pursuant to Sections 409, 410, 411 and/or 412 hereof.

**"Assignment and Assumption Agreement"** is attached hereto as Exhibit E and incorporated herein by reference.

**"Breach"** is defined in Section 501.

**"CFD"** means a community facilities district formed pursuant to Mello-Roos Community Facilities Act of 1982 (Government Code §§ 53311 *et seq.*).

**"CFD Bonds"** means bonds issued by a CFD.

**"CFD Financing"** is defined in Section 301.3.

**"City"** means the City of Garden Grove, a California municipal corporation.

**"Closing" or "Close of Escrow"** is defined in Section 201.5.

**"Closing Date"** is the date upon which conveyance of the Site is consummated in accordance with Section 201.5 hereof.

**"CLTA Policy"** is defined in Section 203.

**"Commence" or "Commencement"** means the commencement of construction of the applicable portion of the Developer Improvements pursuant to a validly issued building permit, it being agreed that the pouring of foundations for such portion of the Developer Improvements constitutes commencement of construction thereof (without limiting other indicia of such commencement).

**"Community Redevelopment Law"** means California Health and Safety Code Sections 33000, *et seq.* as the same now exists or may hereafter be amended.

**"Completion" or "Completes" or "Completed"** means the completion of construction of the Developer Improvements as evidenced by a final Certificate of Occupancy issued by the City, certification by the Project Architect and the Agency Director that the Developer Improvement are complete in accordance in all material respects with the Construction Drawings and the Hotel and all its rooms are open and available to the public.

**"Conceptual Site Plan"** is attached hereto as Exhibit J and incorporated herein by reference and generally depicts the proposed development and use of the Site, as the same may be hereafter modified as provided in this Agreement.

**"Conditions Precedent"** shall mean the Agency's Conditions Precedent and Developer's Conditions Precedent set forth in Section 205.

**"Conditions Precedent to Third Party Acquisition"** mean \_\_\_\_\_.

**"Construction Commencement Date"** means, with respect to each Hotel, the date that is set forth in the Schedule of Performance as the date upon which the construction of the ~~Developer Improvement~~ such Hotel, pursuant to validly issued building permits, is to commence.

**"Construction Drawings"** is defined in Section 302.

**"Construction Financing"** is defined in Section 311.1 hereof.

**"Construction Lender"** is defined in Section 311.

**"Conveyance"** means the conveyance of the Site to the Developer by Grant Deed.

**"Cost Reimbursement Deposit"** is defined in Section 201.3.

**"Covenants"** means the covenants, obligations and promises of Developer hereunder, including without limitation the covenants, obligations and promises set forth in Section 102.2, 103, 204.2, 204.3, 304 through 309, inclusive, 400, 503 and 603, which Covenants shall survive the Closing, run with the land and be binding upon heirs, successors and assigns of Developer.

**"Covenants Consideration"** ~~is defined in Section 409~~ means, collectively, the aggregate amounts to be paid to Developer pursuant to Sections 409, 410, 411 and 412 hereof.

**"Date of this Agreement"** means the date of approval of the Agreement by the Agency.

**"DDA Revenue Sharing Example"** is attached hereto as Exhibit N and incorporated herein by reference.

**"Declaration"** means a Declaration of Covenants, Conditions and Restrictions which will be entered into by the parties prior to Closing which Declaration shall address the management, operation, rules of conduct, security and access rights and other easements with respect to the Project.

**"Default"** is defined in Section 501.

**"Deposit"** is defined in Section 201.3.

**"Developer"** means Land & Design Inc., a California corporation, and any affiliate, assignee or successor thereto permitted pursuant to the terms of this Agreement. As of the date of this Agreement, Matthew Reid has (i) at least a ~~majority~~ fifty percent (50%) interest in Land & Design Inc., a California corporation, and; (ii) subject to the customary rights of other non-managerial members, partners or shareholders, as applicable, operational and managerial control of Developer and, subject to Section 103 hereof, will retain same until the issuance of Release of Construction Covenants.

**"Developer Improvements"** ~~means the improvements to be constructed by Developer or by its Tenants,~~ is generally described in Recital C above ~~as and is more particularly described herein and in the Scope of Development.~~

**"Developer Parties"** means collectively Developer and its affiliates, officers, directors, shareholders and employees.

**"Developer/Agency Request"** is defined in Section 621.

**"Developer's Conditions Precedent"** is defined in Section 205.2.

**"Development Agreement"** means a development agreement pursuant to Government Code Section 65864 *et seq.*

**"Due Diligence Date"** means ~~thirty~~ one hundred twenty (30120) days following the later of (a) Date of this Agreement or (b) the date the Agency has fee title to all of the Site.

**"Enforced Delay"** is defined in Section 602.

**"Environmental Law"** means the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended (42 USC §§ 9601 *et seq.*), the Hazardous Materials Transportation Act, as amended (49 USC §§ 1801 *et seq.*), the Resource Conservation and Recovery Act of 1976, as amended (42 USC §§ 6901 *et seq.*), the Toxic Substances Control Act (15 USC §§ 2601 *et seq.*), the Insecticide, Fungicide, Rodenticide Act (7 USC §§ 136 *et seq.*), the Superfund Amendments and Reauthorization Act (42 USC §§ 6901 *et seq.*), the Clean Air Act (42 USC §§ 7401 *et seq.*), the Safe Drinking Water Act (42 USC §§ 300f *et seq.*), the Solid Waste Disposal Act (42 USC §§ 6901 *et seq.*), the Surface Mining Control and Reclamation Act (30 USC §§ 1201 *et seq.*), the Emergency Planning and Community Right to Know Act (42 USC §§ 11001 *et seq.*), the Occupational Safety and Health Act (29 USC §§ 655 and 657), the California Underground Storage of Hazardous Substances Act (Health and Safety Code §§ 25280 *et seq.*), the California Hazardous Substances Account Act (Health & Safety Code §§ 25300 *et seq.*), the Porter-Cologne Water Quality Act (Water Code §§ 13000 *et seq.*), together with any amendments of or regulations promulgated thereunder and any other federal, state, and local laws, statutes, ordinances, or regulations now in effect that pertain to occupational health or industrial hygiene.

**"Escrow"** is defined in Section 201.5.

**"Escrow Agent"** is defined in Section 201.5.

**"Franchisor"** is defined in Section 103.6.

**"Franchise Agreement"** is defined in Section 103.6.

**"Governmental Requirement(s)"** means all valid and enforceable laws, ordinances, statutes, codes, rules, regulations, orders and decrees of the United States, the State, the County, the City (to the extent generally applicable within the City and not applied to the Project in a discriminatory manner) or any other political subdivision in which the Site is located, and of any other political subdivision, agency or instrumentality exercising jurisdiction over the Agency, the Developer or the Site, including, without limitation, all applicable state labor standards, the City zoning and development standards, building, plumbing, mechanical and electrical codes, and all other provisions of the City Municipal Code, and all applicable disabled and handicapped access

requirements, including without limitation (to the extent applicable), Labor Code Sections 1770 *et seq.*, the Americans With Disabilities Act, 42 U.S.C. Section 12101, *et seq.*, Government Code Section 4450, *et seq.*, Government Code Section 11135, *et seq.*, and the Unruh Civil Rights Act, Civil Code Section 51, *et seq.*

**"Grant Deed"** means a grant deed in the form of Exhibit F attached hereto and incorporated herein by reference, by which the Agency shall convey fee title to the Site to Developer.

**"Hazardous Materials"** means any toxic substance, material, or waste which is now regulated by any local governmental authority, the State of California, or the United States Government under any Environmental Law including, but not limited to, any material or substance which is (i) defined as a "hazardous waste," "extremely hazardous waste," or "restricted hazardous waste" under Sections 25115, 25117, or 25122.7, or listed pursuant to Section 25140 of the California Health and Safety Code, Division 20, Chapter 6.5 (Hazardous Waste Control Law), (ii) defined as "hazardous substance" under Section 25316 of the California Health and Safety Code, Division 20, Chapter 6.8 (Carpenter-Presley-Tanner Hazardous Substance Account Act), (iii) defined as a "hazardous material," "hazardous substance," or hazardous waste" under Section 25501 of the California Health and Safety Code, Division 20, Chapter 6.95 (Hazardous Materials Release Response Plans and Inventory), (iv) defined as a "hazardous substance" under Section 25281 of the California Health and Safety Code, Division 20, Chapter 6.7 (Underground Storage of Hazardous Substances), (v) a petroleum or refined petroleum product, including without limitation petroleum-based paints and solvents, (vi) asbestos, (vii) polychlorinated biphenyls, (viii) methyl tertiary butyl ether (MTBE); (ix) listed under Article 9 or defined as "hazardous" or "extremely hazardous" pursuant to Article 11 of Title 22 of the California Administrative Code, Division 4, Chapter 20, (x) designated as a "hazardous substance" pursuant to Section 311 of the Clean Water Act (33 U.S.C. § 1317), (xi) defined as a "hazardous waste" pursuant to Section 1004 of the Resource Conservation and Recovery Act, 42 U.S.C. § 6901 *et seq.*, (xii) defined as a "hazardous substance" pursuant to Section 101 of the Comprehensive Environmental Response, Compensation, and Liability Act, 42 U.S.C. § 9601 *et seq.*, (xiii) any flammable or explosive materials, (xiv) a radioactive material, or (x) lead, cyanide, DDT, printing inks, acids, pesticides, ammonia compounds and other chemical products, asbestos, PCBs and similar compounds and including any different products and materials which have been found to have adverse effects on the environment or the health and safety of persons.

**"Holder"** is defined in Section 311.2.

**"Hotels"** means the Upper Upscale Hotel and, if constructed, the ~~Upscale Select Service Hotel(s)~~Limited Service Hotels, and **"Hotel"** means any one (1) of the Upper Upscale Hotel and the Limited Service Hotels.

**"Hotel Commencement Security"** means funds or a letter of credit in the amount of \$ \_\_\_\_\_, which is to be held to secure, and to be released to Developer upon Developer's Commencement of the Upper Upscale Hotel in accordance with this Agreement.

**"Hotel Operator"** is defined in Section 103.6.

**"Indemnify"** means indemnify, defend, pay for and hold harmless.

**"Indemnitees"** means the Agency and the City, and their respective public representatives, officers, and employees ~~and agents~~.

**"Insurance"** is defined in Section 306 *et seq.*

**"Land Use Approvals"** is defined in Section 303.

**"Legal Description"** means the legal description of the Site attached hereto as Exhibit B and incorporated herein by reference.

**"Liabilities"** means liabilities, suits, actions, claims, demands, penalties, damages (including without limitation, penalties, fines, and monetary sanctions), giving rise to losses, costs or expenses (including, without limitation, consultants' fees, and reasonable attorneys' fees) of any kind or nature and for any damages, including damages to property or injuries to person, including accidental death, (including reasonable attorneys' fees and costs in connection therewith).—

**"Limited Service Hotels"** is defined in Recital C above, and, subject to Section 301.1 hereof, the minimum standards for which are described therein and in Section 301.1 and in Scope of Development. **"Limited Service Hotel"** means one of the Limited Service Hotels. Notwithstanding anything to the contrary contained in this Agreement, the Limited Service Hotels may include a vacation ownership rental component.

**"Loan Balance"** means, with respect to any Holder and its mortgage or deed of trust, the sum of the following amounts: (a) the aggregate unpaid amount (including, but not limited to, principal, protective advances, interest, fees, costs and expenses) owing to the Holder under the loan documents ("Holder Loan Documents") secured by such Holder's mortgage or deed of trust upon the Site (or any part thereof) immediately prior to the revesting of title in Agency (referred to herein as "Revesting") in accordance with this Agreement, whether Agency exercises such right of Revesting prior to such Holder's acquisition of Site (or portion thereof) by foreclosure or deed in lieu of foreclosure, or after completion of a foreclosure under such Holder's mortgage or deed of trust (or acceptance and recordation of a deed-in-lieu of such foreclosure); plus (b) all third party costs and expenses reasonably incurred by such Holder (and/or such Holder's Nominee) under, or in connection with the enforcement of the applicable Holder Loan Documents, including, without limitation, foreclosure costs and expenses (or deed-in-lieu of foreclosure costs and expenses) (such costs and expenses to include, but not be limited to, title charges, default interest, appraisals, environmental assessments and reasonable attorneys' fees and expenses); plus (c) if Agency commences the exercise of its Revesting after such Holder's (or its Nominee's) acquisition of the Site (or any portion thereof) by foreclosure or deed-in-lieu of foreclosure, all third party costs and expenses, if any, reasonably incurred by such Holder (and/or such Holder's Nominee) in connection with the management and operation of the Site subsequent to the date upon which a foreclosure under such mortgage or deed of trust is completed [or such Holder or its Nominee accepts a deed in lieu of foreclosure]; plus (d) all third party costs and expenses reasonably incurred by such Holder (and/or such Holder's Nominee) in connection with the construction, Developer Improvements (including tenant improvements),

restoration, repair and equipping of the Site (or any portion thereof); plus (e) if Agency commences the exercise of its right of Revesting after such Holder's (or its Nominee's) acquisition of the Site (or any portion thereof) by foreclosure or deed-in-lieu of foreclosure, an amount equal to the interest that would have accrued on the aggregate of the amounts described above under the Holder Loan Documents had all such amounts become part of the debt secured by such Holder's mortgage or deed of trust and had such debt continued in existence from the date of such foreclosure (or acceptance of a deed-in-lieu of foreclosure) by such Holder or its Nominee to the date the Revesting occurs and Agency reenters in accordance with this Agreement. (For purposes of this definition, the Agency's right to Revest in accordance with this Agreement shall not be deemed to have occurred prior to the date the Loan Balance is paid to the Holder (or its Nominee) in accordance with the Agreement). Each Holder (or its Nominee) shall provide Agency with its calculations of the Loan Balance and documents in support thereof within ten (10) days after written demand therefore by the Agency.

**"Memorandum of Agreement"** is attached hereto as Exhibit K and incorporated herein by reference.

**"Negotiated Purchase Agreement"** is defined in Section 201.1.

~~"Net Tax Increment Revenues"~~ means the total amount of taxes allocated to and received by the Agency in each Year pursuant to California Health and Safety Code Section 33670(b) with respect to the Property and Buyer Owned Property. "Tax Increment" shall not include, to the extent applicable, the following:

(a) ~~The amount the Agency is required to set aside for the purpose of providing low to moderate income housing pursuant to Health and Safety Code Section 33334.2, or a similar or successor statute; and~~

(b) ~~The amount the Agency is required to pay to the County as the property tax administration fee pursuant to California Revenue and Taxation Code Section 95.3, 97 and 97.7, or similar or successor statutes; and~~

(c) ~~The amount the Agency is required to pay to other taxing entities by any tax sharing agreements entered into by the Agency prior to the Date of Agreement pursuant to former Health and Safety Code Section 33401 or statutory pass through obligations pursuant to Sections 33607.5 and 33607.7, as applicable; and~~

(d) ~~The amount the Agency is required to pay into the Education Revenue Augmentation Fund or Supplement Education Revenue Augmentation Fund, pursuant to Health and Safety Code Section 33680, et seq., or similar or successor statutes; and~~

(e) ~~Any amounts allocated to the Agency pursuant to Health and Safety Code Section 33670(b) which the Agency may be mandated to pay or voluntarily contribute pursuant to another public entity and/or a statutorily created fund pursuant to actions of the California Legislature; and~~

(f) ~~Any special taxes or assessments or voter approved indebtedness.~~

~~This pledge of Net Tax Increment Revenues shall be implemented in accordance with the documents executed by the Agency and Buyer simultaneously with the execution of this Agreement, copies of which are attached hereto as Exhibit \_\_\_\_\_. The obligations of the Agency set forth in this Section shall constitute an indebtedness of the Agency incurred in carrying out its redevelopment program and secured by a pledge of the Net Tax Increment Revenues to pay such indebtedness under the provisions of Article XVI, Section 16 of the California Constitution and Sections 33670-33677 of the Community Redevelopment Law.~~

**"Nominee"** means an entity which is owned and controlled by any Holder.

**"Notice"** is defined in Section 601.

**"Official Records"** means the official records of the Office of the Registrar Recorder of Orange County, California.

**"Parcel Map"** means a parcel map, lot line adjustment and/or other subdivision creating the Site as five (5) or more separate legal parcels (with each of the Hotels, the Parking Structure and the Retail/Restaurant/Entertainment Component to be located on separate legal parcels) as required by Developer and in compliance with all applicable laws.

**"Parking Structure"** is the multi-level parking structure described in the Scope of Development.

**"Permitted Transferee[s]"** is defined in Section 103.2.

**"Phase 1 Environmental Assessment"** means an assessment to identify Recognized Environmental Concerns defined under ASTM Standards E-1527-00 as the presence or likely presence of any hazardous substances or petroleum products on a property under conditions that indicate an existing release, past release, or material threat of a release of any hazardous substance or petroleum products into structures on the property or into the ground, groundwater, or surface water of the property.

**"Phase II Environmental Assessment"** means an evaluation of the Recognized Environmental Concerns identified in the Phase I Environmental Site Assessment for the purpose of providing sufficient information regarding the nature and extent of contamination.

**"Pre-Approved Limited Service Flag(s)/Operator(s)"** is attached hereto as Exhibit L and incorporated herein by reference.

**"Pre-approved Retail/Restaurant/Entertainment Tenant(s)/Operator(s)"** is attached hereto as Exhibit M and incorporated herein by reference.

**"Pre-Approved Upper-Upscale Flag(s)/Operator(s)"** is attached hereto as Exhibit L and incorporated herein by reference.

**"Presence"** means the presence, release, use, generation, discharge, storage and disposal of any Hazardous Materials.

**"Prevailing Wage and Public Works Requirements"** are attached hereto as Exhibit I and incorporated herein by reference.

**"Project"** means the development and operation of the Developer Improvements.

**"Project Architect"** means the architect retained by the Developer to prepare the Construction Drawings and supervise construction of the Project.

**"Project Area"** is defined in Recital A.

**"Recognized Environmental Concerns"** means the presence or possible presence of any hazardous substances or petroleum products on the Site under conditions that indicate an existing or possible release, a past release, or a material threat of a release of any hazardous substances or petroleum products into structures on the Site or into the ground, ground water, or surface water of the Site. The term is not intended to include de minimis conditions that generally do not present a threat to human health or the environment and that generally would not be the subject of an enforcement action if brought to the attention of appropriate governmental agencies. Conditions determined to be de minimis are not Recognized Environmental Conditions.

**"Redevelopment Plan"** is defined in Recital A.

**"Release of Construction Covenants"** means the document which evidences Developer's satisfactory completion of the Developer Improvements, or a part thereof, as set forth in Section 310, in the form of Exhibit G attached hereto and incorporated herein by reference.

**"Retail/Restaurant/Entertainment Component"** is defined in Recital C and, as provided therein, means the retail/restaurant/entertainment portion of the Developer Improvements, consisting of ~~approximately 14,000~~ a minimum of ten thousand (10,000) square feet, including at least one (1) restaurant, as shown on the Conceptual Site Plan.

**"Revesting"** is defined in the definition of "Loan Balance."

**"Right of Entry"** is described in Section 204 hereof and attached hereto as Exhibit H and incorporated herein by reference.

**"Sales Tax Revenue"** means the sales tax received by the City pursuant to the Bradley-Burns Uniform Sales and Use Tax Law (Revenue Code Sections 7200 *et seq.*) with respect to the operation of the Developer Improvements.

**"Schedule of Performance"** means that certain Schedule of Performance attached hereto as Exhibit D and incorporated herein by reference, setting out the dates and/or time periods by which certain obligations set forth in this Agreement must be accomplished. The Schedule of Performance is subject to revision from time to time due to the application of Section 602 hereof and as set forth therein or as otherwise mutually agreed upon in writing between Developer and the Agency Director, and the Agency Director is authorized to make such revisions as he deems reasonably necessary.



**"Scope of Development"** means that certain Scope of Development attached hereto as Exhibit C, which describes the scope, amount and quality of development of the Developer Improvements to be completed by Developer and Agency Improvements to be completed by Agency pursuant to the terms and conditions of this Agreement.

**"Site"** means, collectively, the Agency Property and Third Party Property.

**"Site Condition"** is defined in Section 2 04.2.

**"Site Map"** means the map of the Site which is attached hereto as Exhibit A and incorporated herein by reference.

**"State"** means the State of California.

**"Sunbelt Property"** is that certain Third Party Property as shown on the Site Map. Agency has a right to lease the Sunbelt Property and is willing to assign that lease to Developer hereunder at the Closing pursuant and subject to Section 201.

**"Tax Increment Revenues"** means ~~seventy percent (70%) of the Net Tax Increment Revenues~~ the total amount of taxes allocated to and received by the Agency pursuant to Health & Safety Code Section 33670(b) with respect to the Site and Developer Improvements, ~~utilizing as base year the fiscal year in which the Hotel opens for business to the public.~~

**"Tenant(s)"** mean the tenant(s) of the Retail/Restaurant Entertainment Component.

**"Third Party Property"** means that certain property shown on the Site Map as Third Party Property and owned by third parties. Without limiting the foregoing, Developer shall have the right to elect to have the Sunbelt Property constitute a portion of the Third Party Property for purposes of this Agreement, as provided in and pursuant to Section 201. *[CONFIRM WHETHER THERE IS ANY OTHER THIRD PARTY PROPERTY OTHER THAN THE SUNBELT PROPERTY]*

**"Title Company"** is defined in Section 202 hereof.

**"TID Assessment"** means an assessment pursuant to the Property and Tourist Improvement which was formed December 13, 2011 by the City of Garden Grove and the City of Anaheim to fund ~~improvements to the Anaheim Convention Center and Chamber of Commerce~~ the marketing of the Anaheim/Orange County Visitors and Convention Bureau and other Anaheim Resort improvements.

**"Title Policies"** means the CLTA Policy and the ALTA Policies and Endorsements ~~is~~ defined in Section 203 hereof.

**"Title Report"** is defined in Section 202.

**"Transfer"** means any total or partial sale, transfer, conveyance, assignment, subdivision, financing, refinancing, lease or sublease of the Site or any portion thereof.

**"Transferee"** means a voluntary or involuntary successor in interest to the Developer.

**"Transient Occupancy Tax Revenues"** means those revenues imposed and collected by the City with respect to the Hotel pursuant to Section 3.12.010 of the Garden Grove Municipal Code.

**"Upper Upscale Hotel"** is defined in Recital C above and, as provided therein, means a hotel, the minimum standards for which are described therein and in Section 301.1 and in the Scope of Development. Notwithstanding anything to the contrary contained in this Agreement, the Upper Upscale Hotel may include a vacation ownership rental component.

~~**"Upscale Select Service Hotel"** means the hotel, the minimum standards for which are described in Section 301.1 and in the Scope of Development.~~

## **102. Representations, Warranties and Covenants.**

**102.1 Agency Representations Warranties and Covenants.** The Agency hereby makes the representations, warranties and covenants contained below in this Section 102.1. All of the representations and warranties set forth in this Section 102.1 are effective as of the Date of this Agreement, are true in all material respects as of the Date of this Agreement, and shall be true in all material respects as of the Closing Date, and each shall survive the execution of this Agreement without limitation as to time.

(a) The Agency is a public body, corporate and politic, validly created and existing pursuant to the Community Redevelopment Law, which has been authorized to transact business pursuant to action of the City. The execution and delivery of this Agreement by the Agency has been fully authorized by all requisite actions.

(b) The Agency's execution and delivery of this Agreement does not violate any applicable laws, regulations, or rules nor to the best of Agency's knowledge after due inquiry, will it constitute a breach or default under any contract, agreement, or instrument to which the Agency is a party, or any judicial or regulatory decree or order to which the Agency is a party or by which it is bound; provided however that while Agency believes this Agreement to be enforceable in accordance with its terms, Agency makes no representations or warranties regarding the enforceability hereof.

(c) The Agency has not made an assignment for benefit of creditors, filed a petition in bankruptcy, been adjudicated insolvent or bankrupt, petitioned a court for the appointment of any receiver of or trustee for it or any substantial part of its property, or commenced any proceeding relating to the Agency under any reorganization, arrangement, readjustment of debt, dissolution, or liquidation law or statute of any jurisdiction, whether now or later in effect. There has not been commenced nor is there pending against the Agency any proceeding of the nature described in the first sentence of this subsection (c). No order for relief has been entered with respect to the Agency under the Federal Bankruptcy Code.

(d) All documents, instruments and other information delivered by the Agency to Developer pursuant to this Agreement, other than documents, instruments and other

information received by Agency from third parties, are, to the best of Agency's knowledge, true, accurate, correct and complete in all material respects.

(e) The Agency has taken all legally required actions, and no further consent, approval, or authorization of any third person is required with respect to the Agency's execution delivery, and performance of this Agreement, other than consents, approvals, and authorizations which have already been unconditionally given.

(f) Contingent upon the acquisition of the Third Party Property, the Agency has or will have at the Closing, full right, power and lawful authority to grant, sell and convey the Third Party Property as provided herein.

(g) The Agency is not a "foreign person" within the parameters of Foreign Investors in U.S. Real Property Tax Act ("FIRPTA"), or is exempt from the provisions of FIRPTA, or the Agency has complied and will comply with all the requirements under FIRPTA.

(h) Until the Closing Date and thereafter, the Agency shall, upon learning of any fact or condition which would cause any of the warranties and representations in this Section 102.1 not to be true as of the Closing Date, give written notice of such fact or condition to Developer as soon as is reasonably practicable.

Each of the foregoing items (a) through (h), inclusive shall be deemed to be ongoing representations, warranties and covenants.

**102.2 Developer's Representations, Warranties and Covenants.** Developer hereby makes the representations, warranties and covenants contained below in this Section 102.2. All of the representations and warranties set forth in this Section 102.2 are effective as of the Date of this Agreement, are true in all material respects as of the Date of this Agreement, and shall be true in all material respects as of the Closing Date, and each shall survive the execution of this Agreement without limitation as to time.

(a) Developer is a duly organized California corporation and in good standing under the laws of the State of California and is authorized to carry on its business in California as such business is now conducted and to own and operate its properties and assets now owned and being operated by it, and as set forth in and anticipated by this Agreement. Developer has full right, power and lawful authority to enter into this Agreement and the execution and delivery of this Agreement by Developer has been fully authorized by all requisite actions on the part of Developer. Developer has provided the Agency with true and correct copies of documentation reasonably acceptable to the Agency Director, or his/her designee, designating the party authorized to execute this Agreement on behalf of Developer.

(b) Developer's execution, delivery and performance of its obligations under this Agreement will not violate any applicable laws, regulations, or rules nor to the best of Developer's knowledge after due inquiry, will it constitute a breach or default under any contract, agreement, or instrument to which Developer is a party, or any judicial or regulatory decree or order to which Developer is a party or by which it is bound.

(c) Developer has not made an assignment for the benefit of creditors, filed a petition in bankruptcy, been adjudicated insolvent or bankrupt, petitioned a court for the appointment of any receiver of or trustee for it or any substantial part of its property, or commenced any proceeding relating to Developer under any reorganization, arrangement, readjustment of debt, dissolution, or liquidation law or statute of any jurisdiction, whether now or later in effect. There has not been commenced nor is there pending against Developer any proceeding of the nature described in the first sentence of this subsection (c). No order for relief has been entered with respect to Developer under the Federal Bankruptcy Code.

(d) All documents, instruments, and other information delivered by Developer to the Agency pursuant to this Agreement are, to the best of Developer's knowledge, true, accurate, correct and complete in all material respects.

(e) This Agreement and all documents to be delivered by Developer pursuant to this Agreement, when executed by Developer and delivered, shall constitute the legal, valid and binding obligation of Developer. The ~~Agency-Developer~~ has taken all legally required actions, and no further consent, approval, or authorization of any third person is required with respect to the ~~Agency~~Developer's execution delivery, and performance of this Agreement, other than consents, approvals, and authorizations which have already been unconditionally given.

(f) Until the Closing Date and thereafter, Developer shall, upon learning of any fact or condition which would cause any of the warranties and representations in this Section 102.2 not to be true as of the Closing Date, immediately give written notice of such fact or conditions to the Agency.

Each of the foregoing items (a) to (f), inclusive shall be deemed to be ongoing representations, warranties and covenants.

**102.3 Agency and Developer Representation Re Authority and Enforceability.** Agency and Developer hereby covenant, represent and warrant to each other that neither will assert the lack of authority or enforceability of this Agreement against the other.

### **103. Transfers of Interest in Site or Agreement.**

**103.1 Prohibition Against Transfer Prior to Release of Construction Covenants.** The qualifications and identity of Developer are of particular concern to the Agency. It is because of those qualifications and identity that the Agency has entered into this Agreement with Developer. Except as expressly set forth in Section 103.2 below, for the period commencing upon the Date of this Agreement and until the issuance of the Release of Construction Covenants, no Transferee shall acquire any rights or powers under this Agreement, nor shall Developer make any Transfer, of the whole of the Site or any part, or the Developer Improvements without the prior written approval of the Agency, which approval may be granted or withheld in the sole and absolute discretion of the Agency. Following the issuance of the Release of Construction Covenants, any Transfer shall be governed by Section 103.3. Agency and Developer hereby acknowledge that, subject to Section 103.2 below, Developer likely will form separate legal entities to own and develop the separate components (i.e., each Hotel, the

Parking Structure, the separate pads comprising the Retail/Restaurant/Entertainment Component, etc.) of the Developer Improvements.

**103.2 Permitted Transfers.** Notwithstanding any other provision of this Agreement to the contrary, both before and after the issuance of the Release of Construction Covenants, the Agency approval of an assignment of this Agreement or ~~Conveyance~~-Transfer of the Site (or any portion thereof), shall not be required in connection with any of the following (each of which shall be "Permitted Transfer"):

(a) The conveyance or dedication of any portion of the Site to the City, Agency or other appropriate governmental agency, or for the purpose of the granting of easements, permits or similar rights to facilitate construction, use and/or operation of the Developer Improvements.

(b) Any Transfer for Construction Financing purposes (subject to such Construction Financing being in compliance with Section 311.1 herein), including the grant of a deed of trust to secure the funds necessary for land acquisition, construction and permanent financing of the Developer Improvements, as applicable.

(c) Any collateral assignment of the Covenant Consideration for purposes of borrowing money to be used on the Project.

(d) Any Transfer to an entity in which ~~(a) Developer and/or (a) Matthew Reid and David Rose directly or indirectly~~ retains operational control over the management, development and construction of the Developer Improvements (subject to the right of non-managerial members, partners, or shareholders, as applicable, to exercise voting rights with respect to so-called "major decisions") and ~~(b) Developer has~~ Matthew Reid and David Rose in the aggregate have ~~not less than fifty percent (50%)~~ **not less than ten percent (10%)** direct or indirect ownership interest ~~in profit and losses in the Project~~; provided, however, that a Transfer to an entity in which Matthew Reid and David Rose in the aggregate have not less than ten percent (10%) direct or indirect ownership interest but in which Matthew Reid and/or David Rose do not retain exclusive operational control shall be permitted subject to receipt of the Agency's prior written approval, not to be unreasonably withheld.

(e) Any Transfer to a Holder, or its Nominee by foreclosure or deed in lieu of foreclosure, or to a third party purchaser at a foreclosure sale or after foreclosure by the Holder or its Nominee.

(f) Any Transfer to a lessee or sublessee of a portion of the Project that is incidental to the primary purpose of the Developer Improvements (by example only, and not as a limitation, lease of restaurant space), provided such lessee or sublessee is consistent with the overall purposes of the Development Improvements.

(g) Any Transfer of a separate legal parcel within the Site and the Hotel(s) thereon after the Applicable Covenants Consideration Period with respect thereto has expired.

**103.3 Agency Consideration of Requested Transfer After Release of Construction Covenants.** Subject to and in accordance with the provisions of this Section 103.3, and without limiting Developer's rights under Section 103.2 above, ~~the~~ **Developer shall have the right (i) following issuance of a Release of Construction Covenants with respect to all or substantially all of the Site, to Transfer all or substantially all of the entire Site subject to the provisions of this Section 103.3; and (ii) following issuance of a Release of Construction Covenants with respect to one or both of the Limited Service Hotel(s) but prior to the issuance of a Release of Construction Covenants with respect to the Upper Upscale Hotel, to Transfer the portion of the Site on which the Limited Service Hotel(s) is(are) located provided that Developer (y) has commenced the Upper Upscale Hotel, or (z) if Developer has not Commenced the Upper Upscale Hotel at such time, also deposits with Agency the Hotel Commencement Security. In such the event,** of a proposed Transfer as provided in (i) or (ii) above, the Agency's consent thereto shall not be required in connection with a Transfer if the applicable portion of the Site is being operated as and/or by a Pre-Approved Upper-Upscale Flag(s)/Operator(s), a Pre-Approved Limited Service Flag(s)/Operator(s), or a Pre-approved Retail/Restaurant/Entertainment Tenant(s)/Operator(s), as applicable. In the event of any other proposed Transfer as provided in (i) or (ii) above, **Developer shall deliver written Notice to Agency requesting such approval of such Transfer, which Notice shall be accompanied by sufficient evidence regarding the proposed Transferee's net worth, development and operational qualifications and experience, and its financial resources, in sufficient detail to enable the Agency to evaluate the proposed Transferee pursuant to the criteria set forth hereinbelow and as reasonably determined by the Agency. In this regard, and to the extent approval is required by this Section 103.3, the Agency agrees that it will not unreasonably withhold approval of a request of a Transfer made after the issuance of the Release of Construction Covenants with respect to the Site or substantially all the applicable portion of the Site. The Agency shall evaluate each proposed Transferee over which Agency has approval rights on the basis of its qualifications and experience, and its financial commitments and resources. Agency may not disapprove any such proposed Transferee that demonstrates to the reasonable satisfaction of the Agency that the transferee/assignee or its guarantor has a net worth sufficient to provide the prerequisite equity and access to debt offered by an institutional commercial real estate lender so as to permit the financing of the acquisition and operation of the Project—Developer Improvements located on the applicable portion of the Site and transferee/assignee and/or its contract manager or the individual within the contract management entity responsible for management of the Project—such Developer Improvements has at least ten (10) years recent experience owning or operating first-class-hotel/retail/restaurant projects similar to the Projects such Hotel(s). If the proposed Transfer is for a portion of the Site prior to the issuance of a Release of Construction Covenants with respect to the Upper Upscale Hotel as provided in (ii) above and Developer deposits the Hotel Commencement Security as provided in (ii)(z) above, then Agency shall hold the Hotel Commencement Security in a separate escrow account until (a) Developer Commences the Upper Upscale Hotel, at which time the Hotel Commencement Security shall be automatically returned to Developer, or (b) such amount is released to Agency as liquidated damages pursuant to Section 503 due to Developer's failure to Commence the Upper Upscale Hotel as required by this Agreement.**

**103.4 Assignment and Assumption Agreement.** An executed Assignment and Assumption Agreement (or a document effecting a Transfer that includes the substantive provisions of the Assignment and Assumption Agreement) shall also be required for all proposed

Transfers to a Transferee who has an obligation to construct all or any portion of the Developer Improvements, with respect to the portion of the Site so transferred whether or not Agency's consent is required with respect to such Transfer to a Transferee who has an obligation to construct all or any portion of the Developer Improvements. If the Transfer involves the obligation of the Transferee to construct specific Developer Improvements, Agency is hereby granted the right to compel Developer to enforce any such construction obligation.

**103.5 Agency Action Re Requested Transfer.** Within thirty (30) days after the receipt of a written Notice requesting Agency approval of a Transfer pursuant to Sections 103.3 and 103.7, the Agency shall either approve or disapprove such proposed assignment or shall respond in writing by stating what further information, if any, the Agency reasonably requires in order to determine the request complete and determine whether or not to grant the requested approval. Upon receipt of such a response, Developer shall promptly furnish to the Agency such further information as may be reasonably requested. Agency's failure to timely so approve, disapprove or otherwise respond shall be deemed to be Agency's approval of the proposed Transfer.

**103.6 Initial Selection and/or Transfers with Respect to the Hotel Operator, Franchisor, and Tenants; Approval of the Franchise Agreement.** The selection of the operator ("Hotel Operator") and brand or franchisor for the Hotel (the "Franchisor"), as well as the franchise agreement or management agreement between Franchisor and Developer for such Hotel (the "Franchise Agreement"), shall be approved subject to approval by the Agency, acting in its reasonable discretion and based on consistency with the quality of the Hotel as described in Section 301.1 and the Scope of Development both initially and until expiration of the Redevelopment Plan Applicable Covenants Consideration Period for such Hotel. During the Applicable Covenants Consideration Period, Agency shall also have the right to approve, acting in its reasonable discretion, the Tenants based on consistency with the quality of the Hotel as required herein. Notwithstanding anything to the contrary contained herein, the Pre-Approved Upper-Upscale Flag(s)/Operator(s), Pre-Approved Limited Service Flag(s)/Operator(s) and Pre-approved Retail/Restaurant/Entertainment Tenant(s)/Operator(s) are each hereby approved by the Agency for all purposes of this Agreement.

**103.7 Transfer of Covenant Consideration.** Notwithstanding anything herein to the contrary; (i) both before and after the issuance of the Release of Construction Covenants, except as to a collateral assignment described in Section 103.3(c), the approval of an assignment of the Covenant Consideration separate and apart from an assignment of this Agreement and/or a Transfer of the Site or any the corresponding part thereof (i.e., an assignment of the Covenant Consideration not in conjunction with the Transfer of the applicable portion of the Site and Hotel(s)), shall require the consent of the Agency which consent shall be granted or withheld in the sole and absolute reasonable discretion of the Agency; and (ii) no separate or additional approval of an assignment of the applicable Covenant Consideration that is made in conjunction with an Transfer of the Site or the corresponding part thereof shall be required from the Agency.

## **200. DISPOSITION OF THE SITE**

**201. Conveyance of the Site to Developer.** Subject to the satisfaction of the Conditions Precedent set forth hereinbelow, on or before the date set forth in the Schedule of

Performance, but in no event later than the Outside Date, the Agency shall cause the Conveyance of the Site to Developer in the condition described in Sections 201.4, 204.2 and 301.2 and the Scope of Development in consideration for compliance with the terms and conditions of this Agreement and Developer shall accept Conveyance in accordance with the terms of this Section 201.

**201.1 Acquisition of Third Party Property by Negotiated Purchase.** Subject to the availability of funds, as determined in the absolute discretion of the Agency, the Agency agrees to use its commercially reasonable efforts to acquire by negotiation the Third Party Property, subject to the terms, covenants and conditions of this Agreement, and the Agency may enter into an agreement for the purchase of the Third Party Property (a "Negotiated Purchase Agreement") without further approval by Developer, provided Developer has approved the terms and conditions of the Negotiated Purchase Agreement as it relates to the title and condition of the property being acquired. Notwithstanding anything to the contrary contained herein, and if and as required by Developer, Agency shall assign the lease of the Sunbelt Property to Developer or sublease the Sunbelt Property to Developer, in each case on terms agreed upon by Agency and Developer within the Due Diligence Period. Notwithstanding the foregoing or any such assignment or sublease, Agency shall remain responsible for all (and Developer shall not be required to pay any) rental to be paid under the lease(s) of the Sunbelt Property or otherwise until such time as Developer commences the precise grading of the construction pads located on the Sunbelt Property. In addition, Agency acknowledges that Developer has informed Agency that Developer considers the rent to be paid under the lease between Agency and the owner of the Sunbelt Property to be substantially "above market", and Developer and Agency acknowledge and agree that Agency will remain responsible for and shall pay the difference between the rental amount Developer determines during the Due Diligence Period to be "market" for the Sunbelt Property and the amount that Agency agreed to pay under such lease.

**201.2 Acquisition of Third Party Property by Eminent Domain.** If the Agency's efforts to negotiate the purchase of the Third Party Property pursuant to Section 201.1 are unsuccessful, and provided that the parties have fulfilled the Conditions Precedent to Third Party Property Acquisition, the Agency shall consider adoption of a resolution of necessity to acquire the Third Party Property by eminent domain. In no event shall the Agency's decision not to adopt a resolution of necessity to acquire the Third Party Property be considered a Default of the Agency's obligations under this Agreement, it being understood and acknowledged by the Developer that the Agency retains full and complete discretion with respect to the adoption of such a resolution. Subject to the provisions of this Agreement, if the Agency, in its discretion, adopts a resolution of necessity to acquire the Third Party Property, the Agency shall pursue to completion the acquisition of such Third Party Property through eminent domain (or settlement) as long as Developer is not in Default hereunder.

Notwithstanding any other provision of this Agreement to the contrary, so long as the Conditions Precedent to Closing (other than Sections 205.1(h) and 205.2(i)) have been satisfied, if;

(a) The Agency provides to the Developer a copy of an effective, non-appealable order of prejudgment possession as to the Third Party Property for which fee title



has not yet been acquired, free and clear of any other right of possession, together with a covenant in favor of Developer that Agency will not abandon the eminent domain action.

(b) The Agency delivers effective possession of the Third Party Property and the Title Company issues to the Developer (and Developer's Holder) the Title Policies provided for in Section 203 hereof (subject only to delivery to Title Company of an agreement mutually approved by Agency for Agency to indemnify Title Company as set forth in Section 204); and

(c) The right of possession of, and the covenant to vest all, subsequently acquired title to the Third Party Property conveyed by the Agency to the Developer is sufficient to allow Developer to close the Construction Financing without additional expense, interest or concessions and commence construction of the Developer Improvements;

then the Agency shall convey and the Developer shall, in such event, accept possession of the Third Party Property and the right to subsequently acquire title thereto, and the Developer shall proceed with the development of the Third Party Property, with the date of transfer of possession from the Agency to the Developer treated the same as the date for the Close of Escrow for purposes of the Developer's obligation to proceed with and complete construction of the Developer Improvements.

**201.3 Consideration for Site.** The consideration for the Conveyance will be the Developer's construction and operation of the Project in accordance with this Agreement, and its promise to otherwise be bound by the Covenants set forth herein; provided however, Developer has deposited with the Agency the sum of ~~One Hundred Fifty Thousand Dollars (\$150,000)~~ **One Hundred Fifty Thousand Dollars (\$150,000)** ("Cost Reimbursement Deposit") which ~~Cost Reimbursement Deposit the Agency shall retain for its own purposes, without limitation, may use to pay for costs incurred by Agency in connection with the implementation of the Agreement if, but only if, Developer fails to acquire the Site in Default under this Agreement; the parties acknowledging and agreeing that except in the event Developer acquires the Site pursuant to this Agreement, in which case upon the Construction Commencement Date pursuant to validly issued building permits, Developer will be refunded the amount of the Cost Reimbursement Deposit~~ **Cost Reimbursement Deposit** in the event that Developer acquires the Site pursuant to this Agreement (in which case the Cost Reimbursement Deposit will be refunded to Developer upon the Commencement of the first Hotel) or this Agreement is terminated (in which case the Cost Reimbursement Deposit will be refunded to Developer upon the termination of this Agreement) other than due to a Default by Developer.

**201.4 Condition of Site.** EXCEPT AS SET FORTH IN SECTIONS 204 AND 301 HEREOF AND IN THE SCOPE OF DEVELOPMENT (INCLUDING, WITHOUT LIMITATION, AGENCY'S OBLIGATION TO COMPLETE THE AGENCY IMPROVEMENTS), DEVELOPER HAS AGREED TO ACCEPT POSSESSION OF THE SITE ON THE CLOSING DATE ON AN "AS IS" BASIS. AGENCY AND DEVELOPER AGREE THAT, SUBJECT TO SECTIONS 204 AND 301 HEREOF AND IN THE SCOPE OF DEVELOPMENT, THE PROPERTY SHALL BE SOLD "AS IS, WHERE IS, WITH ALL FAULTS" WITH NO RIGHT OF SET OFF OR REDUCTION IN CONSIDERATION, AND, EXCEPT AS SET FORTH IN SECTIONS 102.1, ~~AND 204 AND 301 HEREOF AND IN THE SCOPE OF DEVELOPMENT,~~ SUCH SALE SHALL BE WITHOUT REPRESENTATION OR

WARRANTY OF ANY KIND, EXPRESS OR IMPLIED (INCLUDING WITHOUT LIMITATION, WARRANTY OF INCOME POTENTIAL, OPERATING EXPENSES, USES, MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE), AND SELLER DISCLAIMS AND RENOUNCES ANY SUCH REPRESENTATION OR WARRANTY.

**201.5 Opening and Close of Escrow.** The Conveyance of the Site shall be consummated on the date ("Closing Date") set forth in the Schedule of Performance but in no event later than May 27, 2012 ("Closing" or "Close of Escrow"), subject to extension as provided in the Schedule of Performance, through an escrow (the "Escrow") established at ~~West Coast Escrow~~ First American Title Insurance Company (Lynn Graham) or another escrow company mutually agreeable to the parties (the "Escrow Agent") which Escrow shall be opened within thirty (30) days following the Date of this Agreement. Escrow Agent is hereby authorized to effect the Closing upon satisfaction of the Conditions to Closing set forth in Section 205 by taking the following actions:

(a) Current real property taxes, personal property taxes, and installments of assessments and all items of income (if any) and expense regarding the Site shall be prorated as of the Closing.

(b) Concurrently with the Closing of Escrow, Escrow Agent shall cause the Title Company to issue the Title Policy, as described in Section 203.

(c) Escrow Agent shall pay and charge: (i) Developer for the following: (aa) the recording cost of the Grant Deed and other closing documents, (bb) one-half (1/2) the premium for the CLTA Policy, (cc) the additional premium for the ALTA Policies and Endorsements (as hereinafter defined), if any, (dd) half of the escrow fees charged by the Escrow Agent, (ee) Developer's share of proration; and (ii) Agency for the following (ff) one-half of escrow fees, (gg) Agency's share of prorations, ~~and~~ (hh) one-half (1/2) the cost of the CLTA Policy and (ii) any transfer taxes or fees.

(d) Escrow Agent shall record, in the following order, the following documents:

(i) ~~The Declaration~~The Grant Deed;

(ii) ~~The Grant Deed~~The Memorandum of Agreement; and

(iii) ~~The Memorandum of Agreement~~The Declaration.

all duly executed and acknowledged by the appropriate party.

#### **201.6 Submittal of Documents.**

(a) At least two (2) days prior to the Close of Escrow, Developer shall execute and submit to Escrow Agent the following:

(i) Two (2) originals of a certificate of acceptance of the Grant Deed duly executed by Developer and acknowledged.

(ii) Two (2) originals of the Declaration and Memorandum of Agreement duly executed by Developer and acknowledged.

(iii) Any documents to be recorded as part of Developer's financing of the Project which Agency has approved in writing pursuant to Section 311, along with a request for notice of default executed by the Agency.

(b) At least two (2) days prior to the Close of Escrow, Agency shall execute and deliver to Escrow the following:

(i) Two (2) originals of the Grant Deed duly executed by Agency and acknowledged; and

(ii) Two (2) originals of the Declaration and Memorandum of Agreement duly executed by Agency and acknowledged.

#### **201.7 Post-Closing Deliveries by Escrow.**

(a) After the Close of Escrow, the Developer shall be delivered the following documents:

(i) This Agreement and the Grant Deed duly executed by the appropriate party or parties and recorded in the Official Records of Orange County.

(ii) A non-foreign affidavit in a form reasonably acceptable to Developer.

(iii) A conformed copy of the Declaration.

(iv) A conformed copy of the Memorandum of Agreement.

(b) After the Close of Escrow, Agency shall be delivered the following documents:

(i) A conformed copy of the recorded Grant Deed and this Agreement.

(ii) The recorded original of the Declaration.

(iii) The recorded original of the Memorandum of Agreement.

(iv) The recorded original of the request for notice of default.

(c) At Close of Escrow, the Agency and Developer shall each execute counterpart closing statements in customary form together with such other documents as are reasonably necessary to consummate the Closing.

**201.8 Payment of Escrow Costs.** At Close of Escrow, both parties shall pay their respective costs by wire transfer, or by cashier's check drawn on a bank reasonably

acceptable to the Escrow Agent. In the event of termination of this Agreement prior to the Close of Escrow due to failure of a condition set forth in Section 205, the parties shall each be responsible for one-half of any Escrow cancellation costs. In the case of termination prior to the Close of Escrow due to a default by one of the parties hereto, such defaulting party shall pay one hundred percent (100%) of all Escrow Cancellation Costs.

**202. Review of Title.** Within ten (10) days after the Date of this Agreement, Agency shall cause ~~First American Title Insurance Company~~~~Western Resources Title Company~~, or another title company mutually agreeable to both parties (the "Title Company"), to deliver to Developer a preliminary title report (the "Title Report") with respect to the Site, together with legible copies of all documents underlying the exceptions ("Exceptions") set forth in the Title Report. Developer shall cause the preparation, at its cost and expense, of a ALTA Survey prepared by a California licensed surveyor (the "ALTA Survey"). Developer shall have thirty (30) days from its receipt of the Title Report and ALTA Survey within which to give written notice to Agency of Developer's approval or disapproval of any of such Exceptions. No deeds of trust, mortgages or other liens (all of which shall be removed by Agency prior to Closing), except for the lien of property taxes and assessments not yet due, shall be approved Exceptions. If Developer notifies Agency of its disapproval of any Exceptions in the Title Report or ALTA Survey, Agency shall have thirty (30) days from Agency's receipt of such notification to advise Developer that it will use commercially reasonable efforts or provide assurances satisfactory to Developer that such Exception(s) will be removed on or before the Closing. If Agency does not provide assurances satisfactory to the Developer that such Exception(s) will be removed on or before the Closing, Developer shall have thirty (30) days after the expiration of such thirty (30) day period to either give the Agency written notice that Developer elects to proceed with the purchase of the Site subject to the disapproved Exceptions and conditions set forth in the ALTA Survey (and conditioned upon the issuance of any endorsements necessary to render title acceptable to Developer), or to give the Agency written notice that the Developer elects to terminate this Agreement in which event, the Agency and Developer shall each be responsible for one-half of any Escrow cancellation charges and neither Developer nor Agency shall have any further rights or obligations hereunder except as set forth in Section 307. The Developer shall have the right to approve or disapprove any Exceptions reported by the Title Company or conditions set forth on the ALTA Survey after Developer has approved the condition of title for the Property hereunder. The foregoing periods of time shall be reasonably extended if any updates in the Title Report are provided to Developer after Developer approval of the Exceptions. Agency shall not voluntarily create any new exceptions to title following the Date of this Agreement, except for the recordation of documents in connection with the Closing as required herein. The Developer shall assume all non-delinquent assessments and taxes not specifically disapproved as provided herein.

**203. Title Policy.** At the Closing, the Title Company, as insurer, shall issue in favor of Developer, as insured, a CLTA owner's standard coverage policy or policies of title insurance with endorsements, if any, as may be required in Section 202 hereof with liability in an amount equal to the value of the Site as determined by the parties prior to Closing but not to exceed Ten Million Dollars (\$10,000,000) ("CLTA Policy"), or, at Developer's option and expense, an ALTA extended policy of title insurance and/or lender's policy of title insurance with any endorsements and/or increased coverage amounts requested by Developer or its lender ("ALTA Policies and Endorsements") (collectively, the "Title Policies"), subject to the following:

(a) All nondelinquent general and special real property taxes and assessments for the current fiscal year; and

(b) If a CLTA policy is issued, the standard printed conditions and exceptions contained in the CLTA standard owner's policy of title insurance regularly issued by the Title Company.

(c) The Redevelopment Plan.

(d) The provisions of this Agreement, the Grant Deed and the Declaration.

(e) Any Exceptions to title approved by Developer pursuant to Section 202.

The Title Policies shall be combined with a policy insuring the personal property (Eagle 9 policy from the Title Company) with tie-in endorsements to cover the full insurable cost of the Project paid for by Developer.

#### **204. Studies, Reports.**

**204.1 Site Investigation.** Representatives of the Developer and any prospective users, following execution of the Right of Entry Agreement, shall have the right of access to the Agency Property, and to the Third Party Property at such time, if ever, as Agency has the right of access to the Third Party Property, for the purpose of making necessary or appropriate inspections, including geological, soils and/or additional environmental assessments. ~~If Developer determines that there are Hazardous Materials in, on, under or about the Site, including the groundwater, or that the Site is or may be in violation of any Environmental Law, or that the condition of the Site is otherwise unacceptable to Developer, then the Developer shall notify the Agency and Escrow Holder prior to the Due Diligence Date. Agency and Developer shall thereafter have thirty (30) days to negotiate an agreement with respect to remediation of the Site, pursuant to which Agency shall commit to expend up to Two Hundred Thousand Dollars (\$200,000) for Site remediation. If, at the end of such thirty (30) day period, Developer and Agency have not come to an agreement with respect to remediation of the Site, Developer shall, within three (3) days thereafter notify Agency of whether it elects to go forward with the acquisition of the Site and pay all remediation costs in excess of Two Hundred Thousand Dollars (\$200,000), or whether it elects to terminate this Agreement, in which event the Developer and Agency shall each be responsible for one half of any Escrow cancellation charges and neither Developer nor Agency shall have any further rights or obligations hereunder except as set forth in Section 307.~~

**204.2 As-Is Environmental Site Condition.** Notwithstanding anything to the contrary contained in this Agreement, and as part of the Agency Improvements, Agency shall deliver the Site to Developer in the condition required by Section 301.2 ~~Subject to the terms of this Agreement, if the Developer elects to proceed with Close of Escrow, the Site shall be conveyed to the Developer in an "as is" environmental condition, with no warranty, express or implied by the Agency, as to the condition of the Site, the soil, its geology, the Presence of~~

~~known or unknown faults, the suitability of soils for the intended purposes or the presence of known or unknown Hazardous Materials or toxic substances (the "Site Condition").~~

### **204.3 Indemnities and Releases Re Hazardous Material.**

(a) **Developer Indemnity.** Developer hereby agrees and hereby shall Indemnify the Indemnitees from and against all Liabilities arising from, related in any respect to, or as a result of (i) the Presence of Hazardous Materials on the Site (excluding Public Streets) which Presence first occurred after Close of Escrow, and (ii) the Presence of Hazardous Materials on the Site, which Hazardous Materials were not Hazardous Materials at the time of the Close of Escrow, but became Hazardous Materials after Close of Escrow as a result of an amendment to, or interpretation of, the Environmental Law; provided, that none of the same were directly and proximately caused by Agency or any of its agents, employees or contractors. Agency shall cooperate with Developer to ensure that Agency has assigned to Developer any and all rights that Agency acquired in its acquisition of the Site or any portion thereof to permit Developer's prosecution of claims against any third parties who are potentially responsible for such Hazardous Materials.

~~(b) **Developer Release Agency Indemnity.** Agency hereby agrees and hereby shall Indemnify the Developer Parties from and against all Liabilities arising from, related in any respect to, or as a result of (i) the Presence of Hazardous Materials on the Site (excluding Public Streets) which Presence first occurred prior to the Close of Escrow, and (ii) the Presence of Hazardous Materials on the Site, which Hazardous Materials were not Hazardous Materials at the time of the Close of Escrow, but became Hazardous Materials after Close of Escrow as a result of an amendment to, or interpretation of, the Environmental Law provided that the same were directly and proximately caused by Agency or any of its agents, employees or contractors. Agency also shall cooperate with Developer to ensure that Agency has assigned to Developer, on a non-exclusive basis with Agency reserving rights therein and thereto as necessary to satisfy its obligations under this Section 204.3, any and all rights that Agency acquired in its acquisition of the Site or any portion thereof to permit Developer's prosecution of claims against any third parties who are potentially responsible for such Hazardous Materials. Developer agrees to and hereby shall release the Indemnitees from and against all Liabilities arising from, related in any respect to, or as a result of (i) the Presence of Hazardous Materials on the Site that first existed on the Site as of the Close of Escrow, but were discovered after Close of Escrow, and (ii) the Presence of Hazardous materials on the Site, which Hazardous Materials were not identified and/or defined as such under the Environmental Laws at the time of Close of Escrow but became Hazardous Materials after Close of Escrow as a result an amendment to, or interpretation of, the Environmental Law. Notwithstanding the foregoing, Developer is not releasing any person or entity other than the Indemnitees.~~

**205. Conditions to Closing. The Closing is conditioned upon the satisfaction of the following terms and conditions, which the parties shall exercise their best efforts to satisfy, within the times designated below:**

**205.1 Agency's Conditions Precedent.** Agency's obligation to proceed with the Closing is subject to the fulfillment or waiver in writing by Agency of each and all of the conditions precedent (a) through (t), inclusive, described below ("Agency's Conditions

Precedent"), which are solely for the benefit of Agency, and which shall be fulfilled or waived by the time periods provided for herein:

(a) No Default. Prior to the Close of Escrow, Developer shall not be in Default in any of its obligations under the terms of this Agreement.

(b) Execution of Documents. The Developer shall have executed any documents required hereunder and delivered such documents into Escrow.

(c) Payment of Funds. Prior to the Close of Escrow, Developer shall have paid all required costs of Closing into Escrow in accordance with Section 201.5 hereof.

(d) Land Use Approvals. The Developer shall have received all Land Use Approvals and Entitlements and a building permits shall have issued with respect to the ~~Developer Improvements required pursuant to Section 303 hereof~~ not less than one (1) of the Hotels.

(e) Insurance. The Developer shall have provided proof of insurance as required by Section 306 hereof.

(f) Financing. The Agency shall have approved the Construction Financing as defined in Section 311.1 hereof, for construction of the ~~Developer Improvements~~ Hotels as provided in Section 311.1 hereof, and such Construction Financing shall have closed and funded or ~~be ready~~ is reasonably expected to close and fund in accordance with the Schedule of Performance ~~upon the Closing in substantial accordance with the commitment for Construction Financing.~~

(g) Declaration. The parties shall have mutually agreed upon the terms of the Declaration and the same shall be ready for recordation concurrently with the Close of Escrow.

(h) Agency's Acquisition of the Third Party Property. Agency has acquired the Third Party Property in accordance with Sections 201.1 and/or 201.2 hereof.

(i) Approval of Hotel Operator, Franchisor and Franchise Agreement. The Developer shall have provided Agency and, to the extent required by this Agreement, Agency shall have approved the Hotel Operator, Franchisor and a Franchise Agreement, which approval shall be granted if each comply with the terms of this Agreement, including without limitation, Section 301.1, and the Scope of Development. ~~Blu, JW Marriott, Marriott Renaissance, Intercontinental are hereby approved as Franchisors for the Upper Upscale Hotel, and A-loft, Element, Springhill Suites, Hyatt Place, Summerfield Suites, Four Points are hereby approved as Franchisors for the Upscale Select Service Hotel.~~

(i) Pre-leasing and Approval of Tenant. Agency has approved the Tenant(s)/Operator(s) unless included in the list of Pre-approved Restaurant Tenant(s)/Operator(s). The Tenant(s) listed in Exhibit M are hereby approved.

(j) Hazardous Material Insurance. Agency and Developer shall have obtained or waived Hazardous Material Insurance pursuant to Section 204.4.

~~(k) Agency Improvements. Agency has determined, acting in its reasonable discretion, that the estimated actual and direct third party costs of the Agency Improvements will not exceed Twenty Million, Eight Hundred Thirty Five Thousand Dollars (\$20,835,000) of which the Agency has already expended Twelve Million Dollars (\$12,000,000) in connection with the acquisition of the Agency Parcel.~~

**205.2 Developer's Conditions Precedent.** Developer's obligation to proceed with the Closing is subject to the fulfillment or waiver by Developer of each and all of the conditions precedent (a) through (mm), inclusive, described below ("Developer's Conditions Precedent"), which are solely for the benefit of Developer, and which shall be fulfilled or waived by the time periods provided for herein:

(a) No Default. Prior to the Close of Escrow, Agency shall not be in default in any of its obligations under the terms of this Agreement.

(b) Execution of Documents. The Agency shall have executed the Grant Deed and any other documents required hereunder and delivered such documents into Escrow.

(c) Review and Approval of Title. Developer shall have reviewed and approved the condition of title of the Site, as provided in Section 202 hereof.

(d) Site Condition. Developer shall have determined, in its sole and absolute discretion, and advised Agency in writing that, to Developer's knowledge, the Site Condition is satisfactory in accordance with Sections 201.4, 204 and 301.2 hereof.

(e) Relocation, Demolition and Clearance of the Site. The Agency shall have relocated occupants and demolished and cleared the Site and removed all above ground structures located thereon and all substructures under existing buildings as required by Section 301.2 and otherwise completed all other Agency Improvements in accordance with this Agreement and the Schedule of Performance. Notwithstanding anything to the contrary contained herein, this condition precedent shall not be deemed satisfied until such time as (i) such action has been approved officially by the appropriate governmental authorities through duly authorized and appropriate action and all administrative appeals periods related thereto shall have expired, and (ii) if any litigation or administrative challenge shall have been filed relating thereto, there has been a final non-appealable resolution of any such litigation or challenge affirming the validity of such action by the Agency.

(f) Title Policy. The Title Company shall, upon payment of Title Company's regularly scheduled premium, have agreed to provide to the Developer the Title Policy for the Site upon the Close of Escrow, in accordance with Section 203 hereof.

(g) Land Use Approvals. The Developer shall have received all Land Use Approvals and Entitlements and building permits shall have issued with respect to the Improvements required pursuant to Section 303 hereof.



(h) Financing. The Developer shall have obtained the Construction Financing as provided in Section 311.1 hereof, and such construction financing shall have closed and funded or ~~be ready~~ is reasonably expected to close and fund upon the Closing in substantial accordance with the ~~Construction Financing~~ Schedule of Performance.

(i) Agency's Acquisition of the Third Party Property. Agency has acquired the Third Party Property in accordance with Sections 201.1 and/or 201.2 hereof.

(i) Adverse Conditions. No lawsuit (including by private parties), moratoria, or similar judicial or administrative proceeding or government action shall exist which would materially delay or significantly increase the cost of constructing the Agency Improvements.

(j) Approval of Hotel Operator, Franchisor and Franchise Agreement. The Developer shall have provided Agency and, to the extent required by this Agreement, Agency shall have approved the Hotel Operator, Franchisor and a Franchise Agreement, which approval shall be granted if each comply with the terms of this Agreement, including without limitation, Section 301.1.

(k) Pre-leasing and Approval of Tenant. Agency has approved the Tenant(s)/Operator(s) unless included in the list of Pre-approved Restaurant Tenant(s)/Operator(s).

(l) Declaration. The parties shall have mutually agreed upon the terms of the Declaration and the same shall be ready for recordation concurrently with the Close of Escrow.

(m) Development Agreement. Developer and City have executed a Development Agreement.

### **300. DEVELOPMENT OF THE SITE**

#### **301. Scope of Development.**

**301.1 Improvements.** Developer shall develop the Site in conformance with the Conceptual Site Plan, Land Use Approvals and the Scope of Development, within the time periods set forth in the Schedule of Performance. Once the Construction Drawings are approved by the Agency, as provided below, and the City, Developer's obligations under this Agreement with respect to Development Improvements shall be limited to ensuring that the Developer Improvements are constructed in accordance with the Construction Drawings. Developer shall improve the Site with the Developer Improvements. Notwithstanding anything to the contrary contained herein, Developer may elect to develop one (1) or both of the Limited Service Hotel(s) as an additional Upper Upscale Hotel, in which event the provisions of Section 409 hereof shall apply to such Hotel in lieu of the provisions of Section 410 hereof. **The physical quality of the Developer Improvements, including, without limitation, construction quality, finish material, lighting, landscaping and site amenities shall be comparable, at a minimum, to that achieved at The Westin Kierland Resort Arizona for the Upper Upscale Hotel and The Hilton Garden Inn in Cherry Creek Colorado for Upscale Select Service Hotel** each of the chosen Hotel's respective

brand standards, which shall be provided by Developer to the Agency prior to commencement of construction of such Hotel. Following the issuance of the Release of Construction Covenants for the Developer Improvements and thereafter until the expiration or termination of the Redevelopment Plan Applicable Covenants Consideration Period with respect to each Hotel, the ~~Developer Improvements~~ applicable Hotel and repair and maintenance thereof shall remain comparable in terms of quality and level of amenities to ~~any such Developer Improvements~~ Hotel as of the date of issuance of the Release of Construction Covenants; provided the foregoing is not intended to require Developer to take any action that might cause a violation of any Governmental Requirement, including without limitation, any regulations or building codes or, as a result of changes in laws, regulations or codes or other changed circumstances, require Developer to take any action to comply with the same that would make performance of the foregoing obligations commercially infeasible.

**301.2 Agency Improvements.** ~~Subject to a determination by the Agency, acting in its sole and absolute discretion as to whether or not the actual and direct third party costs ("Agency Improvement Costs") of the items described in (a), (b) and (c) below (collectively "Agency Improvements") exceeds an amount which would render the transaction economically infeasible,~~ As a portion of the Agency Improvements, and at Agency's sole cost and expense, Agency shall cause the following within the time set forth in the Schedule of Performance:

(a) Acquisition of the Site and relocation of all occupants of the Site in compliance with all applicable federal, state and local laws and regulations concerning displacement and relocation;

(b) The demolition and removal of all existing structures and improvements including foundations, and, subject to Section 204, remediation of any environmental hazards necessary to address any Recognized Environmental Concerns identified in a Phase II Environmental Site Assessment on the Site, the proper disposal and mitigation of lead-based paint, asbestos and other environmental hazards pursuant to the requirements of the Department of Health Services in compliance with all applicable federal, state and local laws and regulations with respect to demolition and/or disposal and mitigation as described above;

(c) Installation and completion of ~~A~~all offsite infrastructure, including CEQA mitigation required by Section 303, adequate utilities and utility capacity, roadway and traffic improvements, traffic mitigation measures required by the City to accommodate the project and offsite landscape.

~~The Agency's determination of the Agency Improvement Costs shall be made no later than the date set forth in the Schedule of Performance by written notice to the Developer. If Agency disapproves the Agency Improvements Costs, it shall give notice to the Developer of such disapproval in accordance with the Schedule of Performance and such notice shall include (a) the specific amount by which any cost exceeds the amount by which the Agency would approve and (b) back-up information supporting the Agency's determination of it's own budgeted expenses for such costs in sufficient detail to allow Developer to determine whether or not, without obligation, to pay any such excess of such Agency Improvement Costs in lieu of termination of the Agreement.~~

**301.3 Parking Structure.** The Developer Improvements will include a Parking Structure, as described more fully in the Scope of Development and generally shown on the Site Map ("Parking Structure") which will serve the Project. The Parking Structure shall remain open and available to the public subject to Developer's right to impose parking charges and fees to the extent not prohibited by Governmental Requirements.

The financing for the Parking Structure may be (i) part of the Construction Financing or (ii) financed through CFD Bonds ("CFD Financing"). In the case of CFD Financing, if so requested by Developer, and if economically and legally feasible, the Agency will undertake the requisite actions to cause CFD Bonds to be issued with respect to the financing of the Parking Structure, provided that the Developer (or an agent engaged by Developer and reasonably approved by the Agency) provides completion guarantees and/or completion credit enhancements (conditioned upon receipt of the CFD Financing funds) in a form, amount and quality reasonably acceptable to Agency, the bonds or certificates of participation will be rated not less than BBB or its equivalent, and such bonds or certificates of participation will be at no cost to the Agency. In the event of CFD Financing, the parties will determine, each acting in their sole and absolute discretion, the manner in which the Parking Structure will be constructed, operated and maintained as a public parking structure.

**301.4 Design Review.** The Developer Improvements shall be subject to ~~D~~design Rreview by the Agency within the timeframe set forth in this Agreement and in the Schedule of Performance. Agency's failure to provide written notice of Agency's disapproval of any plans, specifications or other documents, together with reasonably detailed identification of the objectionable aspects thereof, within the time period provided for Agency's review thereof in this Agreement and in the Schedule of Performance shall be deemed to be the Agency's approval thereof.

**302. Construction Drawings and Related Documents.** The Developer shall submit, within the time frames set forth in the Schedule of Performance, and the Agency Director or his designee shall approve, within the time periods set forth in the Schedule of Performance, preliminary building elevations, final building elevations, construction drawings, landscape plans, and related documents required for the development of the respective portions of the Site (individually and collectively, the "Construction Drawings"). The City shall have the right to review and approve all Construction Drawings. In addition to processing Construction Drawings through the City, the Agency shall have the right to review and approve the Construction Drawings as to their compliance with the description of the applicable Developer Improvements as set forth herein, and their consistency with the previously approved ~~D~~design Rreview and the Land Use Approvals. The Agency shall not have the right to disapprove any current set of Construction Drawings unless they are materially inconsistent with the review requirements of the immediately preceding sentence. Agency's failure to provide written notice of Agency's disapproval of any Construction Drawings, together with reasonably detailed identification of the objectionable aspects thereof, within the time period provided for Agency's review thereof in the Schedule of Performance shall be deemed to be the Agency's approval thereof.

**303. Land Use Approvals.** Except as otherwise expressly set forth herein, prior to commencement of construction of the Developer Improvements upon the Site and in accordance with the Schedule of Performance, ~~Developer~~Agency shall, at its sole cost and expense (other

than the cost of any plans, specifications and other design materials, the cost of which shall be paid by Developer), secure any and all land use and other entitlements, and approvals which the City may require for the construction and operation of the Developer Improvements, the Parcel Map, design review by the Agency and/or any other entitlements, permits or approvals required by or from any other governmental agency (collectively, the "Land Use Approvals"). Notwithstanding anything to the contrary herein, Developer and Agency acknowledge and agree that Agency shall prepare, at Agency's expense, and process all documentation required by the California Environmental Quality Act ("CEQA") with respect to the Project. Except as to the Agency Improvements, costs of any Project related on-site (as described in Paragraph I.E. of the Scope of Development) CEQA mitigation shall be borne by Developer, the cost of which shall be subject to Developer's approval as a condition to Developer's obligation to proceed with any such mitigation. Developer acknowledges that compliance with any such CEQA mitigation shall be a condition under applicable law for proceeding with the Project. Agency shall provide Developer with copies of all applications and other submittals for the Land Use Approvals and the CEQA compliance not less than fifteen (15) days prior to submitting them to any other Governmental Authority for Developer's prior review and written approval, and Agency shall not agree to any conditions, exactions and impositions related to the Developer Improvements or the Site without the prior written approval thereof from Developer. Notwithstanding anything to the contrary contained herein, the Land Use Approvals shall not be deemed obtained or secured until such time as (i) Developer has approved all conditions, exactions and impositions related thereto, in Developer's sole discretion, and (ii) the Land Use Approvals: (a) have been approved officially by the appropriate governmental authorities through duly authorized and appropriate action and all administrative appeals periods related thereto shall have expired, (b) are not subject to any further discretionary approvals of any kind, and (c) if any litigation or administrative challenge shall have been filed relating thereto, there has been a final non-appealable resolution of any such litigation or challenge affirming the validity of the Land Use Approvals.

**304. Schedule of Performance.** Provided that the Agency has timely met its respective obligations under the Schedule of Performance and subject to the application of Section 602 hereof, Developer shall submit the Construction Drawings, eCommence and Complete all construction of the Developer Improvements, and satisfy all other obligations and conditions of this Agreement which are the obligation of Developer within the times established therefore in the Schedule of Performance. The Schedule of Performance is subject to revision from time-to-time as provided therein and as otherwise mutually agreed upon in writing by Developer and the Agency Director.

**305. Cost of Construction.** Except as otherwise expressly set forth herein, including Sections 201, 204, 301 and 303 and costs relating to Agency Improvements, all of the cost of planning, designing, developing and constructing all of the Developer Improvements, including but not limited to ~~the securing of Land Use Approvals, permits, and entitlements of any kind, compliance with any and all environmental laws and regulations, and payment or other satisfaction of development impact fees payable in connection with the Developer Improvements,~~ shall be borne solely by Developer.

**306. Insurance Requirements.** Developer shall obtain and maintain at its sole cost and expense, or shall cause its contractor or contractors to take out and maintain at their sole cost

and expense, until the issuance of the Release of Construction Covenants pursuant to Section 310 of this Agreement, the insurance coverages described in this Section 306, with the coverage limits, conditions, and endorsements defined herein *[TO BE REVIEWED BY DEVELOPER'S INSURANCE CONSULTANT]*:

**306.1 Insurance Coverage.** Prior to the earlier to occur of the (i) Developer's exercise of a right of entry under the Right of Entry Agreement or (ii) the approval of building permits, the following policies shall be obtained and maintained by Developer or its contractor or contractors covering all activities relating to construction of Developer Improvements at the Site:

(a) Comprehensive general liability insurance in the amount no less than One Million Dollars (\$1,000,000) per occurrence, Two Million Dollars (\$2,000,000) in the aggregate for claims arising out of bodily injury, personal injury and property damage. Coverage will include contractual, owners, contractors' protective policy and products and completed operations. In addition, an excess policy in an amount of Four Million Dollars (\$4,000,000) covering the same terms and conditions will remain in force during the term of the Project.

(b) Comprehensive automobile liability insurance in the amount of One Million Dollars (\$1,000,000), combined single limit per occurrence (bodily injury and property damage liability), including coverage for liability arising out of the use of owned, non-owned, leased, or hired automobiles for performance of the work. As used herein the term "automobile" means any vehicle licensed or required to be licensed under the California or any other applicable state vehicle code. Such insurance shall apply to all operations of Developer or its contractors and subcontractors both on and away from the Site. In the event that any drivers are excluded from coverage, such drivers will not be permitted to drive in connection with construction of the Developer Improvements.

(c) Workers' compensation insurance as required by law.

Except for workers compensation insurance which shall be placed with The State Compensation Fund, acceptable insurance coverage shall be placed with carriers admitted to write insurance in California, or carriers with a rating of or equivalent to A:VII by aA.M.M. Best Company. Any deviation from this rule shall require specific approval in writing from the Agency's risk manager or City Attorney. Any deductibles or self-insured retentions in excess of \$250,000 must be declared to and approved the Agency.

**306.2 Policy Provisions.** A certificate or certificates evidencing coverage described in subsections (a) through (c) above (the "Insurance") shall be submitted to the Agency prior to issuance of building permits for and commencement of the construction of the Developer Improvements, which certificates shall be accompanied by appropriate policy endorsements stating that:

(a) The Insurance shall be primary insurance for losses at the Site, and will be noncontributing with respect to any other insurance carried by Developer or its contractor(s) with respect to any losses which do not arise out of the construction of Developer Improvements, and any other insurance carried by the Agency or City which may be applicable

shall be deemed to be excess insurance and the Insurance shall be primary for all purposes despite any conflicting provision in the Insurance to the contrary;

(b) Not less than ten (10) days advance notice shall be given in writing to the Agency and the City prior to any ~~material change, cancellation, or termination, non-renewal, or reduction in coverage~~ of the Insurance;

(c) The City and the Agency ~~and their respective officers, employees, representatives, and agents~~ are named as additional insureds. Coverage provided hereunder by Developer shall be primary insurance and not be contributing with any insurance maintained by the Agency or the City.

Upon request by Agency, Developer shall provide Agency with copies of complete insurance policies evidencing coverage as required herein. Certificates and endorsements for each insurance policy shall be signed by a person authorized by the insurer to bind coverage on its behalf. If required by Agency, Developer shall, from time to time, increase the limits of its general and automobile liability insurance to reasonable amounts customary for owners of improvements similar to those on the Site.

Notwithstanding anything to the contrary set forth in this Section, Developer's obligations to carry the insurance provided for herein may be brought within the coverage of a so-called blanket policy or policies of insurance carried and maintained by Developer or its affiliate; provided, however, (i) that the City of Garden Grove, and the Agency, ~~their officers, agents and employees~~ shall be named as an additional insureds as its interest may appear and (ii) that the coverage afforded Agency, et. al., will not be reduced or diminished by reason of the use of such blanket policy of insurance, and (iii) that the requirements set forth herein are otherwise satisfied.

The obligations set forth in this Section 306.2 shall remain in effect as to any portion of the Site only until a Release of Construction Covenants has been furnished for such portion of the Site as hereafter provided in Section 310 of this Agreement.

**306.3 Mutual Waivers.** Except as otherwise set forth in Section 307 hereof, Agency and Developer hereby waive any rights each may have against the other, on account of any loss or damage occasioned to Agency and any additional insured parties and Developer, as the case may be, or the Site, arising from any loss generally covered by all-risk insurance; and the parties each, on behalf of their respective insurance companies insuring the property of either Agency and Developer against any such loss, waive any right of subrogation that such insurer or insurers may have against Agency and Developer, as the case may be. The foregoing mutual waivers of subrogation shall be mutually operative only so long as available in the state in which the Site is situated and provided further that no such policy is invalidated thereby.

**307. Developer's Indemnity; Agency Indemnity.** Except as set forth in and subject to ~~Section 204.2 with respect to Hazardous Materials~~ and except to the extent caused by a failure of Agency's warranties for representations or Default by Agency hereunder, Developer shall Indemnify (with one (1) counsel reasonably acceptable to the Agency, unless there is a conflict of interest by, among or between any of the Indemnitees, whether individuals or entities in which

case separate counsel shall be provided by Developer for each such Indemnitee) the Indemnitees from and against any and all Liabilities which result from the performance of this Agreement by Developer or Developer's ownership, development, use, or operation of the Site or any portion thereof excepting those Liabilities which are caused by the Indemnitees' (or any of them) gross negligence or willful misconduct. The Agency, City and Developer agree to fully cooperate with one another in any case where no conflict of interest between the parties is apparent. Without limiting the generality of the foregoing, Developer specifically agrees to indemnify, defend and hold harmless Agency and City from any Liabilities resulting from Developer's failure to comply with all applicable laws in accordance with Section 309 hereof. Agency shall Indemnify (with one (1) counsel reasonably acceptable to Developer) the Developer Parties from and against any and all Liabilities which result from the Agency's relocation of the occupants and demolition and clearing of the Site and removal of all above ground structures located thereon and all substructures under existing buildings as required by this Agreement.

**308. Rights of Access.** Representatives of the Agency shall have the right of access to the Site, without charges or fees, at normal construction hours during the period of construction for the purposes of this Agreement, including but not limited to, the inspection of the work being performed in constructing the Developer Improvements and so long as Agency representatives comply with all safety rules and do not unreasonably interfere with the work of Developer. Agency shall defend, indemnify, assume all responsibility for and hold the Developer Parties harmless from and against any and all third party liabilities, suits, actions, claims, demands, penalties, damages (including, without limitation, penalties, fines and monetary sanctions), losses, costs or expenses (including, without limitation, consultants' fees, and reasonable attorneys' fees of any kind or nature and for any damages, including damages to property or injuries to persons, including accidental death (including reasonable attorneys' fees and costs), which result from the exercise of such entry. Representatives of the Developer shall have the right of access to those portions of the Site owned by Agency without charges or fees during normal construction hours for the purpose of Investigation and Grading (as those terms are defined in the Right of Entry and Reimbursement Agreement).

**309. Compliance with Governmental Requirements.** Developer shall carry out the design, construction and operation of the Project in conformity with all Governmental Requirements.

**309.1 Nondiscrimination in Employment.** Developer certifies and agrees that all persons employed or applying for employment by it, its affiliates, subsidiaries, or holding companies, and all subcontractors, bidders and vendors, with respect to the construction and operation of the Project, are and will be treated equally by it without regard to, or because of race, color, religion, ancestry, national origin, sex, age, pregnancy, childbirth or related medical condition, medical condition (cancer related) or physical or mental disability, and in compliance with Title VII of the Civil Rights Act of 1964, 42 U.S.C. Sections 2000, *et seq.*, the Federal Equal Pay Act of 1963, 29 U.S.C. Section 206(d), the Age Discrimination in Employment Act of 1967, 29 U.S.C. Sections 621, *et seq.*, the Immigration Reform and Control Act of 1986, 8 U.S.C. Sections 1324b, *et seq.*, 42 U.S.C. Section 1981, the California Fair Employment and Housing Act, California Government Code Sections 12900, *et seq.*, the California Equal Pay Law, California Labor Code Sections 1197.5, California Government Code Section 11135, the Americans with Disabilities Act, 42 U.S.C. Sections 12101, *et seq.*, and all other anti-

discrimination laws and regulations of the United States and the State of California as they now exist or may hereafter be amended. Developer shall allow representatives of the Agency access to its employment records related to this Agreement during regular business hours at Developer's principal office in Garden Grove, California to verify compliance with these provisions when so requested by the Agency.

**310. Release of Construction Covenants.** Following Completion of the Developer Improvements or portion thereof (e.g., a Hotel) in conformity with this Agreement and within thirty (30) calendar days following receipt of a written request from Developer, the Agency shall furnish Developer with a Release of Construction Covenants for the completed Developer Improvements or portion thereof. The Agency shall not unreasonably withhold or delay such Release of Construction Covenants. The Release of Construction Covenants shall be conclusive determination of satisfactory completion of the Developer Improvements (or the part thereof identified in the Release of Construction Covenants) and the Release of Construction Covenants shall so state. Any party then owning or thereafter purchasing, leasing or otherwise acquiring any interest in the Site (or part thereof which is the subject of Release of Construction Covenants) shall not (because of such ownership, purchase, lease or acquisition) incur any obligation or liability under this Agreement except for those continuing covenants as set forth in Sections 400 of this Agreement. If the Agency refuses or fails to furnish the Release of Construction Covenants for the Site (or part thereof) after written request from Developer, the Agency shall, within thirty (30) working days of receiving such written request, provide Developer with a written statement setting forth the reasons the Agency has refused or failed to furnish the Release of Construction Covenants for the Site (or part thereof). The statement shall also contain a list of the actions Developer must take to obtain a Release of Construction Covenants, which list shall be based on the requirements set forth in the Construction Documents. If the reason for the Agency's refusal to issue the Release of Construction Covenants is due to lack of availability of specific landscape and/or finish materials, the Developer may provide a completion bond reasonably acceptable to the Agency, in which case the Developer shall thereby become entitled to the Release of Construction Covenants.

Such Release of Construction Covenants shall not constitute evidence of compliance with or satisfaction of any obligation of Developer to any holder of any mortgage, or any insurer of a mortgage securing money loaned to finance the Developer Improvements, or any part thereof. Such Release of Construction Covenants is not a notice of completion as referred to in the California Civil Code, Section 3093.

### **311. Financing of the Developer Improvements.**

**311.1 Approval of Financing.** Prior to the Close of Escrow and in accordance with the Schedule of Performance, Developer shall have submitted evidence to the Agency that Developer has equity capital and/or a lender commitment from ~~an~~ one (1) or more institutional lender(s) (individually and collectively, the "Construction Lender") for the construction of the ~~Developer Improvements~~ Hotels in accordance with this Agreement ("Construction Financing"). In addition, such Construction Financing shall be funded or ~~ready~~ reasonably expected to fund in accordance with the Schedule of Performance as provided in accordance with Sections 205.1(f) and 205.2(h) hereof. Agency shall have the right to review and approve any such Construction Financing in its reasonable discretion. The Agency shall approve Construction Financing if the



debt portion, if any, is issued by an institutional lender, together with Developer's equity (and, if applicable, the commitment of a Tenant to reimburse the Developer for all or any portion of the costs of the Developer Improvement), is in an amount not less than the cost of the Developer Improvements and conditioned only upon Closing and other customary construction loan closing and funding requirements. Developer and Agency agree that Developer shall be solely responsible for all financial obligations under such financing.

**311.2 Holder Not Obligated to Construct Developer Improvements.** The holder of any mortgage or deed of trust authorized by this Agreement (a "Holder") shall not be obligated by the provisions of this Agreement to construct or Complete the Developer Improvements or any portion thereof, or to guarantee such construction or Completion; nor shall any covenant or any other provision in this Agreement be construed so to obligate such Holder. Nothing in this Agreement shall be deemed to construe, permit or authorize any such Holder to devote the Site to any uses or to construct any improvements thereon, other than those uses or Developer Improvements provided for or authorized by this Agreement.

**311.3 Notice of Default to Mortgagee or Deed of Trust Holders; Right to Cure.** With respect to any mortgage or deed of trust granted by Developer as provided herein, whenever the Agency delivers any notice of default ("Notice of Default") or demand to Developer with respect to any breach or default by Developer in the construction of the Developer Improvements, and if Developer fails to cure the Default within the time set forth in Section 501, the Agency shall deliver to each Holder of record of any mortgage or deed of trust authorized by this Agreement a copy of such notice or demand. Each such Holder shall (insofar as the rights granted by the Agency are concerned) have the right, at its option, within thirty (30) days after the receipt of the notice, to cure or remedy or commence to cure or remedy and thereafter to pursue with due diligence the cure or remedy of any such Default and to add the cost thereof to the mortgage debt and the lien of its mortgage; provided, however if the Holder is legally prevented from curing such default because of a bankruptcy by the Developer or because such cure requires physical possession of the Site then the thirty (30) day period shall be tolled until such bankruptcy is confirmed, rejected or otherwise resolved or the Holder has obtained lawful physical possession of the Site. Nothing contained in this Agreement shall be deemed to permit or authorize such Holder to undertake or continue the construction or Completion of the Developer Improvements, or any portion thereof (beyond the extent necessary to conserve or protect the improvements or construction already made) without first having expressly assumed Developer's obligations to the Agency by written agreement reasonably satisfactory to the Agency which election to assume may be made within ninety (90) days following Holder's securing of title to the Property. Such assumption shall not have the effect of causing the Holder to be responsible for any prior damage obligations of Developer to the Agency. The Holder, in that event, must agree to complete, in the manner provided in this Agreement, the Developer Improvements. Any such Holder properly completing the Developer Improvements or portion thereof shall be entitled, upon compliance with the requirements of Section 310 of this Agreement, to a Release of Construction Covenants. It is understood that a Holder shall be deemed to have satisfied the thirty (30) day time limit set forth above for commencing to cure or remedy a Developer default which requires title and/or possession of the Site (or portion thereof) if and to the extent any such Holder has within such thirty (30) day period commenced foreclosure proceedings to obtain title and/or possession and thereafter the Holder diligently pursues such proceedings to completion and cures or remedies the default. The Schedule of

Performance shall be extended for the benefit of the Holder to allow for Holder's acquisition of the Site as provided in this Section 311.3.

**311.4 Failure of Holder to Complete Developer Improvements.** In any case where, thirty (30) days after the Holder of any mortgage or deed of trust creating a lien or encumbrance upon the Site or any part thereof receives a Notice of Default by Developer in Completion of construction of any of the Developer Improvements under this Agreement, and the Holder has not exercised the option to construct as set forth in Section 311.3, or if it has exercised the option but has defaulted thereunder and failed to timely cure such default, the Agency may, by giving written notice to the Holder, purchase the mortgage or deed of trust by payment to the Holder of the amount of the unpaid mortgage or deed of trust debt, including principal and interest and all other sums secured by the mortgage or deed of trust. If the ownership of the Site or any part thereof has vested in the Holder, the Agency, if it so desires, shall be entitled to a conveyance of title to the Site or such portion thereof ~~(and a leasehold interest to the Parking Structure, if applicable)~~ from the Holder to the Agency upon payment to the Holder of an amount equal to the sum of the following [*DISCUSS WHETHER THIS SHOULD BE CHANGED TO "LOAN BALANCE"*]:

- (a) The unpaid mortgage or deed of trust debt at the time title became vested in the Holder (less all appropriate credits, including those resulting from collection and application of rentals and other income received during foreclosure proceedings);
- (b) All expenses with respect to foreclosure including reasonable attorneys' fees;
- (c) The net expense, if any (exclusive of general overhead), incurred by the Holder as a direct result of the subsequent management of the Site or part thereof;
- (d) The costs of any Developer Improvements made by such Holder;
- (e) Any prepayment charges, default interest, and/or late charges imposed pursuant to the loan documents and agreed to by Developer; and
- (f) An amount equivalent to the interest that would have accrued on the aggregate of such amounts had all such amounts become part of the mortgage or deed of trust debt and such debt had continued in existence to the date of payment by the Agency.

**311.5 Right of the Agency to Cure Mortgage or Deed of Trust Default.** In the event Developer receives a notice of default on any mortgage or deed of trust prior to the Completion of the construction of the Developer Improvements and issuance of a total Release of Construction Covenants, Developer shall immediately deliver to the Agency a copy of such notice of default. If the Holder of any mortgage or deed of trust has not exercised its option to construct, the Agency shall have the right but not the obligation to cure the default. The Agency shall be entitled to reimbursement from Developer of all proper costs and expenses incurred by the Agency in curing such default. The Agency shall also be entitled to a lien upon the Site to the extent of such costs and disbursements.

#### 400. COVENANTS AND RESTRICTIONS

**401. Covenant to Develop, Use and Operate the Site in Accordance with Redevelopment Plan, Land Use Approvals, and this Agreement.** Until expiration of the ~~Redevelopment Plan~~ Applicable Covenants Consideration Period with respect to a portion of the Site, Developer covenants and agrees for itself and its successors, assigns, and every successor in interest to such portion the Site ~~or any part thereof~~ that Developer and such successors and assignees, shall use and operate the Site in accordance with the Redevelopment Plan, the Land Use Approvals, and this Agreement, and except for a Holder who, pursuant to Section 311, has not elected to assume Developer's obligations hereunder to construct, shall construct and Complete the Developer Improvements in accordance with the Land Use Approvals, Scope of Development, Section 301.1, and Schedule of Performance.

**402. Maintenance and Security Covenants.** Developer covenants and agrees for itself, its successors and assigns and any successor in interest to the Site or part thereof to maintain, at Developer's sole cost and expense, the Site and all Developer Improvements thereon, in compliance with the terms of the Declaration, the Redevelopment Plan and with all applicable Governmental Requirements. The operation, use, security and maintenance of the Site, shall be accomplished in accordance with the Covenants and Declaration, (to be approved by the parties prior to Closing) consistent with other first-class hotel/retail/restaurant projects in Orange County, and shall include regular landscape maintenance, graffiti removal, and trash and debris removal.

**403. Nondiscrimination.** The Developer covenants by and for itself and any successors in interest that there shall be no discrimination against or segregation of any person or group of persons on account of race, color, creed, religion, sex, marital status, physical or mental disability or medical condition, national origin or ancestry in the sale, lease, sublease, transfer, use, occupancy, tenure or enjoyment of the Improvements or the Site, nor shall the Developer itself or any person claiming under or through it establish or permit any such practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees or vendees of the Project or the Site. The foregoing covenants shall run with the land.

All deeds, leases or contracts with respect to the Project or the Site shall contain or be subject to substantially the following nondiscrimination or nonsegregation clauses:

a. **In deeds:** "The grantee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through them, that there shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises herein conveyed, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land."

"Notwithstanding the immediately preceding paragraph, with respect to familial status, the immediately preceding paragraph shall not be construed to apply to housing for older persons, as defined in Section 12955.9 of the Government Code. With respect to familial status, nothing in the immediately preceding paragraph shall be construed to affect Sections 51.2, 51.3, 51.4, 51.10, 51.11, and 799.5 of the Civil Code, relating to housing for senior citizens. Subdivision (d) of Section 51 and Section 1360 of the Civil Code and subdivisions (n), (o), and (p) of Section 12955 of the Government Code shall apply to the immediately preceding paragraph."

b. **In leases:** "The lessee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through him or her, and this lease is made and accepted upon and subject to the following conditions:

"That there shall be no discrimination against or segregation of any person or group of persons, on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the leasing, subleasing, transferring, use, occupancy, tenure, or enjoyment of the premises herein leased nor shall the lessee himself or herself, or any person claiming under or through him or her, establish or permit any such practice or practices of discrimination or segregation with reference to the selection, location, number, use, or occupancy, of tenants, lessees, sublessees, subtenants, or vendees in the premises herein leased."

"Notwithstanding the immediately preceding paragraph, with respect to familial status, the immediately preceding paragraph shall not be construed to apply to housing for older persons, as defined in Section 12955.9 of the Government Code. With respect to familial status, nothing in the immediately preceding paragraph shall be construed to affect Sections 51.2, 51.3, 51.4, 51.10, 51.11, and 799.5 of the Civil Code, relating to housing for senior citizens. Subdivision (d) of Section 51 and Section 1360 of the Civil Code and subdivisions (n), (o), and (p) of Section 12955 of the Government Code shall apply to the immediately preceding paragraph."

c. **In contracts:** "There shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises which are the subject of this Agreement, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land."

**404. Assessed Value.** The Developer, and its successors in interest, shall not appeal the assessed value of the Project prior to the eleventh (11<sup>th</sup>) anniversary of the date of Completion of the last of the Hotels required to be constructed by Developer pursuant to this Agreement so as to achieve a total assessed value, during such ten-year period after Completion, of less than the greater of \$ \_\_\_\_\_ or the assessed value imposed by the County Assessor in the fiscal year following the year in which the Project was Completed.

**405. Prevailing Wages.** With respect to the construction of the Developer Improvements on the Site set forth herein and in the Scope of Work, Developer and its contractors and subcontractors shall pay prevailing wages and employ apprentices in compliance with Labor Code Section 1770, *et seq.*, and shall be responsible for the keeping of all records required pursuant to Labor Code Section 1776, complying with the maximum hours requirements of Labor Code Sections 1810 through 1815, and complying with all regulations and statutory requirements pertaining thereto. Such requirements are set forth in greater detail in Exhibit J attached hereto and incorporated herein by reference. Upon the periodic request of the Agency, the Developer shall certify to the Agency that it is in compliance with the requirements of this Section 405. Notwithstanding anything to the contrary contained in this Agreement, Developer shall not be required to pay prevailing wages or otherwise satisfy the requirements of the foregoing provisions of this Section 405 with respect to any discreet portions or scopes of the Developer Improvements with respect to which prevailing wages are not legally required to be paid. Developer shall indemnify, protect, defend and hold harmless the Agency and its officers, employees, contractors and agents, with counsel reasonably acceptable to Agency, from and against any and all loss, liability, damage, claim, cost, expense and/or "increased costs" (including reasonable attorneys fees, court and litigation costs, and fees of expert witnesses) which, in connection with the development, construction, and/or operation of the Developer Improvements, including, without limitation, any and all public works (as defined by applicable law), results or arises in any way from any of the following: (1) the noncompliance by Developer ~~of~~ with any applicable local, state and/or federal law, including, without limitation, any applicable federal and/or state labor laws (including, without limitation, if applicable, the requirement to pay state prevailing wages); (2) the implementation of Section 1781 of the Labor Code, as the same may be amended from time to time, or any other similar law; and/or (3) failure by Developer to provide any required disclosure or identification as required by Labor Code Section 1781, as the same may be amended from time to time, or any other similar law. It is agreed by the parties that, in connection with the development of the Developer Improvements, including, without limitation, any and all public works (as defined by applicable law), Developer shall bear all risks of payment or non-payment of prevailing wages under California law and/or the implementation of Labor Code Section 1781, as the same may be amended from time to time, and/or any other similar law. "Increased costs," as used in this Section 405, shall have the meaning ascribed to it in Labor Code Section 1781, as the same may be amended from time to time. The foregoing indemnity shall survive termination of this Agreement and shall continue after Completion of the construction and development of the Developer Improvements by the Developer.

**406. Point of Sale and/or Use.** The Developer, for itself and for its general contractor and subcontractor, agrees to obtain a State Board of Equalization sub-permit for the jobsite and allocate all eligible use tax payments to the City of Garden Grove and provide the Agency with either a copy of the sub-permit or a statement that the use tax does not apply to this portion of the

job, to insure that the City of Garden Grove is the point of sale and/or use under the Bradley Burns Uniform Local Sales and Use Tax Law (commencing with Section 7200 of the Revenue and Taxation Code, as amended from time to time).

**407. Agency Use of Hotel Facility.** During the period of twelve (12) years commencing upon the date the Hotel opens for business to the public, Developer will provide Agency with ~~the twenty (20)~~ ten (10) hotel room nights per year, free of charge, and will allow the Agency to use the conference and/or banquet facilities and services at the Hotels on at least three (3) occasions per year (an "occasion" means an event lasting up to two (2) days) at a fifteen percent (15%) discount from the lowest rate charged during the past twelve (12) months on a space available basis, excluding services or goods provided by third parties. However, Agency's right to such free or discounted use of rooms and/or conference and/or banquet facilities may not be exercised during prime convention and/or tourist season, and the number of rooms shall be limited to five (5) at any given time.

**408. Effect of Violation of the Terms and Provisions of this Agreement.** The Agency is deemed the beneficiary of the terms and provisions of this Agreement and of the Covenants, for and in its own right and for the purposes of protecting the interests of the community and other parties, public or private, in whose favor and for whose benefit this Agreement and the Covenants have been provided, without regard to whether the Agency has been, remains or is an owner of any land or interest therein in the Site. The Agency shall have the right (subject to Section 501 below), upon a Default by Developer of this Agreement, to exercise all rights and remedies, and to maintain any actions or suits at law or in equity or other proper proceedings to enforce the curing of such breaches to which it or any other beneficiaries of this Agreement and Covenants may be entitled. ~~Except as otherwise provided therein, the Covenants contained in Sections 103, 301, 309, and 401, 402, 404 and 406, and the Declaration shall remain in effect until the expiration of the Redevelopment Plan, as it may be amended from time to time. The Covenants set forth in Sections 204.2, 204.3, 307, 403, and 603 shall remain in effect in perpetuity. The Covenants described in Sections 304, 305, 306, 308, 405 and 503 shall remain in effect with respect to a portion of the Site until the issuance of a Release of Construction Covenants with respect to such portion of the Site and so long thereafter as shall be necessary to enforce a Default(s) thereunder. The Covenants set forth in Section 407 shall remain in effect in accordance with the terms set forth therein.~~

**409. Upper Upscale Hotel Covenant Consideration.** In consideration for the granting of the Covenants by the Developer to the Agency, Agency shall pay, or shall cause the City to pay, to the Developer annually, ~~for a period of ten (10) years from the date on which the Hotel is Completed, an amount equal to seventy five percent (75%) of the Transient Occupancy Tax Revenues, Tax Increment Revenues and Sales Tax Revenues which have been paid to and received by the City in each such year with respect to the Upper Upscale Hotel,~~ for the respective periods from the date on which the Upper Upscale Hotel is Completed and in the amounts set forth in Exhibit M attached hereto. ~~Examples of the above are shown in the DDA Revenue Sharing Example.~~

~~After payment to Developer of the amount described in (i) and (ii) above, and after receipt by the City and the Agency of an amount equal to ten percent (10%) of the Agency Improvement Costs from a combination of Transient Occupancy Tax Revenues, Tax Increment~~

~~Revenues and Sales Tax Revenues, the Developer and Agency will split equally an amount equal to all remaining Transient Occupancy Tax Revenues, Tax Increment Revenues and Sales Tax Revenues for a period of twelve (12) years from the Date of Completion.~~ Within thirty (30) days after the execution of this Agreement by the Agency and Developer, the Agency shall provide to Developer a separate guaranty by the City of the Agency's obligations under this Section 409, in form acceptable to Developer, in the event that the Agency is subsequently precluded by Governmental Requirements from paying or no longer exists or is able to pay or does pay the amounts required by this Section 409.

**410. Upscale—Select—Limited Service Hotels Covenant Consideration.** In consideration for the granting of the Covenants by the Developer to the Agency, Agency shall pay, or shall cause the City to pay, to the Developer annually, ~~the following: (i) for a period of ten (10) years from the date on which the Hotel is Completed an amount equal to fifty percent (50%) of the the Transient Occupancy Tax Revenues, Tax Increment Revenues and Sales Tax Revenues which have been paid to and received by the City in each year with respect to the each Limited Service Hotel, for the respective periods from the date on which each Limited Service Hotel is Completed and in the amounts set forth in Exhibit M attached hereto; and (ii) if the Hotel is developed in phases, for a period of ten (10) years from the date on which any new rooms of the Hotel open for business to the public an amount equal to fifty percent (50%) of the Transient Occupancy Tax Revenues. Examples of the above are shown in the DDA Revenue Sharing Example.~~ Within thirty (30) days after the execution of this Agreement by the Agency and Developer, the Agency shall provide to Developer a separate guaranty by the City of the Agency's obligations under this Section 410, in form acceptable to Developer, in the event that the Agency is subsequently precluded by Governmental Requirements from paying or no longer exists or is able to pay or does pay the amounts required by this Section 410.

~~After payment to Developer of the amount described in (i) and (ii) above, and after receipt by the City and the Agency of an amount equal to ten percent (10%) of the Agency Improvement Costs from a combination of Transient Occupancy Tax Revenues, Tax Increment Revenues and Sales Tax Revenues, the Developer and Agency will split an amount equal to all remaining Transient Occupancy Tax Revenues, Tax Increment Revenues and Sales Tax Revenues equally for a period of twelve (12) years from the Date of Completion.~~

**411. Retail/Restaurant/Entertainment Component Covenant Consideration.** In consideration for the granting of the Covenants by the Developer to the Agency, Agency shall pay, or shall cause the City to pay, to the Developer annually, Tax Increment Revenues and Sales Tax Revenues which have been paid to and received by the City in each year with respect to the Retail/Restaurant/Entertainment Component and all other portions of the Site other than the Hotels (addressed above) and the Sunbelt Property (addressed below), for the respective periods from the date on which each portion of the Retail/Restaurant/Entertainment Component is Completed and in the amounts set forth in Exhibit M attached hereto. Within thirty (30) days after the execution of this Agreement by the Agency and Developer, the Agency shall provide to Developer a separate guaranty by the City of the Agency's obligations under this Section 411, in form acceptable to Developer, in the event that the Agency is subsequently precluded by Governmental Requirements from paying or no longer exists or is able to pay or does pay the amounts required by this Section 411.

**412. Sunbelt Property Covenant Consideration.** In consideration for the granting of the Covenants by the Developer to the Agency, Agency shall pay, or shall cause the City to pay, to the Developer annually, the Tax Increment Revenues and Sales Tax Revenues which have been paid to and received by the City in each year with respect to the Sunbelt Property, for the respective periods from the date on which each portion of the improvements on the Sunbelt Property is Completed and in the amounts set forth in Exhibit M attached hereto. Within thirty (30) days after the execution of this Agreement by the Agency and Developer, the Agency shall provide to Developer a separate guaranty by the City of the Agency's obligations under this Section 412, in form acceptable to Developer, in the event that the Agency is subsequently precluded by Governmental Requirements from paying or no longer exists or is able to pay or does pay the amounts required by this Section 412.

## **500. DEFAULTS AND REMEDIES**

**501. Default Remedies.** Subject to Enforced Delay and compliance with the provisions of this Agreement which provide for the protection of Mortgagee rights, including the provisions of Section 311 of this Agreement, failure or delay by either party to perform any material term or provision of this Agreement (a "Breach") following notice and failure to cure as described hereafter constitutes a "Default" under this Agreement.

The nondefaulting party shall give written notice of any Breach to the party in Breach, specifying the Breach complained of by the nondefaulting party ("Notice of Default"). Delay in giving such Notice of Default shall not constitute a waiver of any Breach nor shall it change the time of Breach. Upon receipt of the Notice of Default, the party in Breach shall promptly commence to cure the identified Breach at the earliest reasonable time after receipt of the Notice of Default and shall complete the cure of such Breach not later than thirty (30) days after receipt of the Notice of Default, or, if such Breach cannot reasonably be cured within such thirty (30) day period, then as soon thereafter as reasonably possible, provided that the party in Breach shall diligently pursue such cure to completion("Cure Period"). Failure of the party in Breach to cure the Breach within the Cure Period set forth above shall constitute a "Default" hereunder.

Any failures or delay by either party in asserting any of its rights and remedies as to any Breach or Default shall not operate as a waiver of any Breach or Default or of any such rights or remedies. Delays by either party in asserting any of its rights and remedies shall not deprive either party of its right to institute and maintain any actions or proceedings which it may deem necessary to protect, assert or enforce any such rights or remedies.

AGENCY SHALL ALSO BE REQUIRED TO SEND NOTICES OF DEFAULT TO EACH MORTGAGEE FOR WHICH AGENCY HAS RECEIVED A MORTGAGEE NOTICE.

**502. Institution of Legal Actions.** In addition to any other rights or remedies and subject to the restrictions otherwise set forth in this Agreement, any party may institute an action at law or equity to seek specific performance of the terms of this Agreement, or to cure, correct or remedy any Default, to recover damages for any Default, or to obtain any other remedy consistent with the purpose of this Agreement. Such legal actions must be instituted in the Superior Court of the County of Orange, State of California, in an appropriate municipal court in that county, or in the United States District Court for the Central District of California.



**503. Re-entry and Revesting of Title in the Agency After the Closing and Prior to Completion of Construction.** Without limiting the rights as set forth in Section 311, and without affecting the priority of the lien of the Holder's deed of trust or mortgage, the Agency has the right, at its election, to reenter and take possession of a portion of the Site with all Developer Improvements thereon, and terminate and Revest in the Agency the estate conveyed to the Developer with respect to a portion of the Site only if after the Closing and prior to the issuance of the final Release of Construction Covenants with respect to such portion of the Site, the Developer (or its successors in interest) shall:

(a) fail to start the construction of the Developer Improvements on such portion of the Site as required by this Agreement for a period of ninety (90) days after Notice thereof from the Agency subject to extension pursuant to Section 602; or

(b) abandon or substantially suspend construction of the Developer Improvements on such portion of the Site required by this Agreement for a period of ninety (90) days after Notice thereof from the Agency subject to extension pursuant to Section 602; or

(c) contrary to the provisions of Section 103 hereof, Transfer or suffer any involuntary Transfer in violation of this Agreement, and such Transfer, if it is a Transfer requiring approval by the Agency, is not rescinded within thirty (30) days of Notice thereof from Agency to Developer.

Such right to reenter, terminate and Revest is subject to the quiet enjoyment, and, if applicable, the right to continue to complete construction by (i) Tenants or other occupants who have (a) executed leases or subleases and (b) incurred substantial expenses in connection with the design and/or construction of improvements required to be constructed by such Tenant under such lease or sublease and (ii) Developer, in the case where the Developer is in Default and, vis a vis a Holder or its Nominee, shall be exercisable only if:

1 Such Holder (or its Nominee) (a) shall have failed to cure any Default within the applicable cure periods granted to such Holder (or its Nominee), or (b) shall have given Agency written notice that it will not cure any such Default or condition or that it will otherwise not comply with the terms and conditions of this Agreement, and

2 Agency, within ninety (90) days after the occurrence of any events described in subparagraph 1. immediately above, shall commence the exercise of its right of entry and shall pay to Holder (or its Nominee) in immediately available funds, the Loan Balance prior to Revesting.

In the event of a failure or refusal to cure a Default, as described in subparagraph 1. above, Agency's sole remedy vis a vis Holder shall be the exercise of the re-entry right and Revesting in accordance herewith. Nothing herein shall be construed to prohibit or limit the Agency's exercise of its power of eminent domain.

The conditions to the commencement of the exercise of the Agency's right to re-enter and Revest as described above shall be applicable whether the re-entry and Revesting occurs (a) prior to foreclosure (or deed in lieu of foreclosure) by the Holder (or its Nominee)

under its mortgage or deed of trust; or (b) after Holder (or its Nominee) acquires title to the Site by foreclosure (or deed-in-lieu of foreclosure) under its mortgage or deed of trust.

The applicable Grant Deed shall contain appropriate reference and provision to give effect to the Agency's right as set forth in this Section 503, under specified circumstances prior to recordation of the Release of Construction Covenant, to reenter and take possession of the Site, with all improvements thereon, and to terminate and Revest in the Agency the estate conveyed to the Developer. Upon the Revesting in the Agency of title to the Site, as provided in this Section 503, the Agency shall, pursuant to its responsibilities under state law, use its reasonable efforts to resell the Site, as soon and in such manner as the Agency shall find feasible and consistent with the objectives of such law and of the Redevelopment Plan, as it exists or may be amended, to a qualified and responsible party or parties (as determined by the Agency) who will assume the obligation of constructing or completing the Developer Improvements, or such improvements in their stead as shall be satisfactory to the Agency and in accordance with the uses specified for such Site, or part thereof in the Redevelopment Plan. Upon such resale of the Site, the net proceeds thereof, shall be applied:

(i) First, to reimburse the Agency, on its own behalf or on behalf of the City, all costs and expenses incurred by the Agency, excluding City and Agency staff costs, but specifically, including, but not limited to, any expenditures by the Agency or the City in connection with the recapture, management and resale of the Site, or part thereof (but less any income derived by the Agency from the Site, or part thereof in connection with such management); all taxes, assessments and water or sewer charges with respect to the Site, or part thereof which the Developer has not paid (or, in the event that the Site is exempt from taxation or assessment of such charges during the period of ownership thereof by the Agency, an amount, if paid, equal to such taxes, assessments, or charges as would have been payable if the Site were not so exempt); any payments made or necessary to be made to discharge any encumbrances or liens existing on the Site, or part thereof at the time or Revesting of title thereto in the Agency, or to discharge or prevent from attaching or being made any subsequent encumbrances or liens due to obligations, defaults or acts of the Developer, its successors or transferees; any expenditures made or obligations incurred with respect to the constructing or completion of the improvements or any part thereof on the Site, or part thereof; and any amounts otherwise owing the Agency, and in the event additional proceeds are thereafter available, then

(ii) Second, to reimburse the Developer, its successor or transferee, up to the amount equal to the sum of (a) actual and direct third party costs incurred by the Developer for the Developer Improvements existing on the Site, at the time of the re-entry and possession, less (b) any gains or net income received by the Developer from the Site, or the improvements thereon.

Any balance remaining after such reimbursements shall be retained by the Agency as its property. The rights established in this Section 503, except as may otherwise be provided in this Section 503, are not intended to be exclusive of any other right, power or remedy, but each and every such right, power, and remedy shall be cumulative and concurrent and shall be in addition to any other right, power and remedy authorized herein or now or hereafter existing at law or in equity. These rights are to be interpreted in light of the fact that

the Agency will have conveyed the Site, to the Developer for redevelopment purposes, and not for speculation in undeveloped land.

**504. Rights and Remedies Are Cumulative.** Except as otherwise expressly stated in this Agreement, the rights and remedies of the parties are cumulative, and the exercise by either party of one or more of such rights or remedies shall not preclude the exercise by it, at the same or different times, of any other rights or remedies for the same default or any other default by the other party.

**505. Inaction Not a Waiver of Default.** Any failures or delays by either party in asserting any of its rights and remedies as to any Default shall not operate as a waiver of any Default or of any such rights or remedies, or deprive either such party of its right to institute and maintain any actions or proceedings which it may deem necessary to protect, assert or enforce any such rights or remedies.

**506. Applicable Law.** The laws of the State shall govern the interpretation and enforcement of this Agreement.

#### **600. GENERAL PROVISIONS**

**601. Notices, Demands and Communications Between the Parties.** Any approval, disapproval, demand, document or other notice ("Notice") required or permitted under this Agreement must be in writing and shall be sufficiently given if delivered by hand (and a receipt therefore is obtained or is refused to be given) or dispatched by registered or certified mail, postage prepaid, return receipt requested, or delivered by telecopy, or email or overnight delivery service to:

To Agency: Garden Grove Agency for Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

with a copy to: Stradling, Yocca, Carlson & Rauth  
660 Newport Center Drive, Suite 1600  
Newport Beach, California 92660  
Attention: Thomas P. Clark, Jr.

To Developer: Land & Design Inc.  
8130 La Mesa Boulevard, #808  
La Mesa, California 91942  
Attention: Matthew Reid

With a copy to: Allen Matkins Leck Gamble Mallory & Natsis, LLP  
501 West Broadway, 15th Floor  
San Diego, California 92101  
Attention: Tom Crosbie

Such written notices, demands and communications may be sent in the same manner to such other addresses as either party may from time to time designate by mail as provided in this Section.

**602. Extension of Times of Performance.** In addition to specific provisions of this Agreement, performance by either party hereunder shall not be deemed to be in Default, and all performance and other dates specified in this Agreement shall be extended, where delays are due to ("Enforced Delay"): litigation challenging the validity of this transaction or any element thereof or the right of either party to engage in the acts and transactions contemplated by this Agreement; eminent domain actions filed by the Agency pursuant to Section 201.2 including, without limitation, relocation obligations in connection therewith and inverse condemnation actions ~~(but only if and to the extent Item No. 9 of the Schedule of Performance is delayed)~~, inability to secure necessary labor materials or tools; actions in connection with the remediation of Hazardous Materials, including groundwater contamination; war; insurrection; strikes; lockouts; riots; floods; earthquakes; fires; casualties; acts of God; acts of the public enemy; acts of terrorism; epidemics; quarantine restrictions; freight embargoes; unanticipated subsurface conditions that delay performance; lack of transportation; governmental restrictions or priority; building moratoria; unusually severe weather; or acts or omissions of the other party; acts or failures to act of the City or any other public or governmental agency or entity (other than the acts or failures to act of the Agency which shall not excuse performance by the Agency); or during the pendency of any dispute between Agency or Developer, regarding Developer's construction obligations hereunder provided that the party claiming the right to an extension of time is determined to be the prevailing party in such dispute. Notwithstanding anything to the contrary in this Agreement, an extension of time for any such cause shall be for the period reasonably attributable to the enforced delay and shall commence to run from the time of the commencement of the cause, if notice by the party claiming such extension is sent to the other party within thirty (30) days of the later of commencement of the cause or such party's discovery of such cause. Times of performance under this Agreement may also be extended in writing by the mutual agreement of the Agency and/or Developer. Notwithstanding any provision of this Agreement to the contrary, the lack of funding to Complete the Developer Improvements shall not constitute grounds of enforced delay pursuant to this Section 602.

**603. Non Liability of Officials and Employees of Agency, City and Developer.** No member, official, shareholder or employee of either party or of the City shall be personally liable to the other party or the City, or any successor in interest, in the event of any Default or Breach by the either party or for any amount which may become due to either party or their successors, or on any obligations under the terms of this Agreement.

**604. Relationship Between Agency and Developer.** It is hereby acknowledged that the relationship between the Agency and Developer is not that of a partnership or joint venture and that the Agency and Developer shall not be deemed or construed for any purpose to be the agent of the other. Accordingly, except as expressly provided herein or in the Exhibits hereto, the Agency shall have no rights, powers, duties or obligations with respect to the development, operation, maintenance or management of the Site.

**605. Agency Approvals and Actions.** Whenever a reference is made herein to an action or approval to be undertaken by the Agency, the Agency Director or his or her designee is

authorized to act on behalf of Agency unless specifically provided otherwise or the context should require otherwise.

**606. Commencement of Agency Review Period.** The time periods set forth herein and in the Schedule of Performance for the Agency's approval of agreements, plans, drawings, or other information submitted to the Agency by Developer and for any other Agency consideration and approval hereunder which is contingent upon documentation required to be submitted by Developer shall only apply and commence upon the ~~complete~~ submittal of all the reasonably required information. In no event shall ~~an~~ a materially incomplete submittal by Developer trigger any of the Agency's obligations of review and/or approval hereunder; provided, however, that the Agency shall notify Developer of an incomplete submittal as soon as is practicable.

**607. Successors and Assigns.** All of the terms, covenants, conditions, representations, and warranties, of this Agreement shall be binding upon Agency and Developer and their respective permitted successors and assigns. Whenever the term "Developer" or "Agency," as the case may be, is used in this Agreement, such term shall include any other permitted successors and assigns as herein provided.

**608. Assignment by Agency.** The Agency may assign or transfer any of its rights or obligations under this Agreement with the approval of Developer, which approval shall not be unreasonably withheld; provided, however, that the Agency may assign or transfer any of its interests hereunder to the City at any time without the consent of Developer provided that such assignment does not negatively affect any of Developer's rights or increase Developer's obligations hereunder.

**609. Counterparts.** This Agreement may be signed in multiple counterparts which, when signed by all parties, shall constitute a binding agreement. This Agreement is executed in three (3) originals, each of which is deemed to be an original.

**610. Integration.** This Agreement contains the entire understanding between the parties relating to the transaction contemplated by this Agreement. All prior or contemporaneous agreements, understandings, representations and statements, oral or written, are merged in this Agreement and shall be of no further force or effect. Each party is entering this Agreement based solely upon the representations set forth herein and upon each party's own independent investigation of any and all facts such party deems material. This Agreement includes pages 1 through 42 (includes signature page) and Exhibits A through M, (each such Exhibit incorporated in this Agreement as if fully set forth herein) which together constitute the entire understanding and agreement of the parties, notwithstanding any previous negotiations or agreements between the parties or their predecessors in interest with respect to all or any part of the subject matter hereof.

**611. Attorneys' Fees.** In any action between the parties to interpret, enforce, reform, modify, rescind or otherwise in connection with any of the terms or provisions of this Agreement, the prevailing party in the action shall be entitled, in addition to damages, injunctive relief or any other relief to which it might be entitled, reasonable costs and expenses including, without limitation, litigation costs and reasonable attorneys' fees. Costs recoverable for enforcement of any judgment shall be deemed to include reasonable attorneys' fees.

**612. Administration.** This Agreement shall be administered and executed by the Agency Director, or his/her designated representative, following approval of this Agreement by the Agency. The Agency shall maintain authority of this Agreement through the Agency Director (or his/her authorized representative). The Agency Director shall have the authority but not the obligation to issue interpretations, waive provisions, approve the Declaration, extend time limits, make minor modifications to prior Agency design approvals, and/or enter into amendments of this Agreement on behalf of the Agency so long as such actions do not substantially change the uses or development permitted on the Site, or add to the costs to the Agency as specified herein as agreed to by the Agency Board, and such amendments may include extensions of time specified in the Schedule of Performance. All other waivers or amendments shall require the written consent of the Agency Board.

**613. Titles and Captions.** Titles and captions are for convenience of reference only and do not define, describe or limit the scope or the intent of this Agreement or of any of its terms. Reference to Section numbers are to sections in this Agreement, unless expressly stated otherwise.

**614. Interpretation.** As used in this Agreement, masculine, feminine or neuter gender and the singular or plural number shall each be deemed to include the others where and when the context so dictates. The word "including" shall be construed as if followed by the words "without limitation." This Agreement shall be interpreted as though prepared jointly by both parties.

**615. No Waiver.** A waiver by either party of a breach of any of the covenants, conditions or agreements under this Agreement to be performed by the other party shall not be construed as a waiver of any succeeding breach of the same or other covenants, agreements, restrictions or conditions of this Agreement.

**616. Modifications.** Any alteration, change or modification of or to this Agreement, in order to become effective, shall be made in writing and in each instance signed on behalf of each party.

**617. Severability.** If any term, provision, condition or covenant of this Agreement or its application to any party or circumstances shall be held, to any extent, invalid or unenforceable, the remainder of this Agreement, or the application of the term, provision, condition or covenant to persons or circumstances other than those as to whom or which it is held invalid or unenforceable, shall not be affected, and shall be valid and enforceable to the fullest extent permitted by law.

**618. Computation of Time.** The time in which any act is to be done under this Agreement is computed by excluding the first day (such as the day escrow opens) and including the last day, unless the last day is a holiday or Saturday or Sunday, and then that day is also excluded in which case such day is the day following the excluded day(s). The term "holiday" shall mean all holidays as specified in Section 6700 and 6701 of the California Government Code. If any act is to be done by a particular time during a day, that time shall be Pacific Time.

**619. Legal Advice.** Each party represents and warrants to the other the following: they have carefully read this Agreement, and in signing this Agreement, they do so with full knowledge of any right which they may have; they have received independent legal advice from their respective legal counsel as to the matters set forth in this Agreement, or have knowingly chosen not to consult legal counsel as to the matters set forth in this Agreement; and, they have freely signed this Agreement without any reliance upon any agreement, promise, statement or representation by or on behalf of the other party, or their respective agents, employees or attorneys, except as specifically set forth in this Agreement, and without duress or coercion, whether economic or otherwise.

**620. Time of Essence.** Time is expressly made of the essence with respect to the performance by the Agency and Developer of each and every obligation and condition of this Agreement.

**621. Cooperation.** Each party agrees to cooperate with the other in this transaction and, in that regard, to sign any and all documents which may be reasonably necessary, helpful or appropriate to carry out the purposes and intent of this Agreement. In this regard, Developer and the Agency agree to mutually consider reasonable requests for amendments to this Agreement and/or other estoppel documents. The party making the request shall be responsible for the costs incurred by the other party, including without limitation attorneys' fees, (the "Amendment/Estoppel Costs") in connection with any amendments to this Agreement and/or estoppel documents which are requested by such party (the "Developer/Agency Request") regardless of the outcome of the Developer/Agency Request.

**622. Conflicts of Interest.** No member, official or employee of the Agency shall have any personal interest, direct or indirect, in this Agreement, nor shall any such member, official or employee participate in any decision relating to the Agreement which affects his/her personal interests or the interests of any corporation, partnership or association in which he is directly or indirectly interested.

**623. Time for Acceptance of Agreement by the Agency.** This Agreement, when executed by Developer and delivered to the Agency, must be authorized, executed and delivered by the Agency on or before thirty (30) days after signing and delivery of this Agreement by Developer or this Agreement shall be void, except to the extent that Developer shall consent in writing to a further extension of time for the authorization, execution and delivery of this Agreement.

**624. Consideration of Agreement Modification.** The Parties recognize that due to the changing economic conditions as it relates to hotel development, there is a possibility that the terms described herein will need to be modified based on requirements of the Franchisor, Hotel Operator and/or Construction Lender and/or other debt or equity contributors. With this in mind, the parties agree that in such event, the Parties agree that they will discuss any such requested modifications with the idea in mind of modifying or amending this Agreement, if required, with each Party acting in their sole and absolute discretion and without any commitment to the other to agree to any such requested modification or revision.

**625. Recordation of Memorandum of Agreement.** The Memorandum of Agreement shall be recorded concurrently with the Close of Escrow and the terms hereof shall survive Closing and run with the land for the period of time set forth herein.

*[SIGNATURES ON NEXT PAGE]*



IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the respective dates set forth below.

**AGENCY:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Thomas P. Clark, Jr.  
Agency General Counsel

**DEVELOPER**

**LAND & DESIGN INC.**, a California corporation

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_

Matthew Reid

**EXHIBIT A**

**SITE MAP**

**EXHIBIT B**

**NEED LEGAL DESCRIPTION**

## EXHIBIT C

### SCOPE OF DEVELOPMENT

Unless otherwise specified herein, all capitalized terms in the Scope of Development shall have the meaning(s) set forth for the same Disposition and Development Agreement to which this Scope of Development is attached (DDA).

#### I. DEVELOPER IMPROVEMENTS

##### A. RETAIL/RESTAURANT/ENTERTAINMENT

The following shall be the sole cost and expense of the Developer:

1. The Developer shall construct on the Site the Retail/Restaurant/Entertainment Component(s) consisting of ~~approximately~~ a minimum of ten thousand (10,000) square feet of gross leaseable area and required parking (subject to parking structure). ~~The Developer will submit a list~~ Exhibit L, contained herein, shall be considered the agency pre-approved list of Retail/Restaurant and Entertainment uses. The Developer, from time to time, may submit additional lists of possible restaurants for Agency review and approval, which shall not be unreasonably withheld.

The design and architecture of the improvements for the restaurant(s) shall follow the City's General Plan, the Redevelopment Plan, the Harbor Corridor Specific Plan, and all other requirements and provisions of this Agreement, as applicable.

##### B. HOTEL

The following shall be the sole cost and expense of the Developer:

1. The Developer shall construct the Upper Upscale Hotel consisting a minimum of three hundred ~~sixty (360)~~ 300 rooms shall also include required parking, as well as a central lobby, full-service/specialty restaurant (with room service), ~~specialty restaurant, cocktail bar, spa, gift shop(s), business center, fitness center, concierge service, and not less than ten thousand (10,000) square feet of meeting and business space in accordance with the Agency approved Upper Upscale Hotel list.~~ ~~The Developer will submit a list of possible hotel flags and operators for Agency review and approval.~~ Exhibit L, contained herein, shall be considered the pre-approved list of Upper Upscale Hotel Flags. The Developer, from time to time, may submit additional lists of possible Limited Service Hotel Flags/Operators for Agency review and approval, which shall not be unreasonably withheld.

Similarly, all guest rooms shall be themed, ranging in size from 300 square feet to over 400 square feet. All rooms will include flat screen TV's and high speed internet access, refrigerator and microwave and other standard items such as alarm clocks, hair dryer, iron and ironing board. ~~The~~ A limited number of larger suites will provide separate bedrooms, private bathrooms, dining and separate seating/living areas, and kitchens. A selection of rooms will have lofts, fireplaces and a private deck. There will also be luxury suites with king beds, plasma flat screen televisions and wireless internet access. ~~All guest suites will have themed wallpaper, artwork and linens.~~

The Developer shall construct the ~~Upscale Select~~ Limited Service Hotel(s) consisting of a minimum of one hundred ~~fifty-five (150)~~ 105 rooms each. The ~~Upscale Select~~ Limited Service Hotels shall also include required parking, as well as a central lobby, business center, and fitness center in accordance with the Agency approved Limited Service Hotel list. ~~The Developer will submit a list of possible hotel flags and operators for Agency review and approval. Exhibit L, contained herein, shall be considered the pre-approved list of Upper Upscale Hotel Flags. The Developer, from time to time, may submit additional lists of possible Limited Service Hotel Flags/Operators for Agency review and approval, which shall not be unreasonably withheld.~~

Similarly, all guest rooms range in size from ~~429-300~~ 300 square feet to ~~599~~ over 400 square feet. All rooms will include flat screen TV's and high speed internet access, refrigerator and microwave and other standard items such as alarm clocks, hair dryer, iron and ironing board.

The design and architecture of the ~~Upscale Select~~ Limited Service Hotels shall follow the City's General Plan, the Redevelopment Plan, the Harbor Corridor Specific Plan and the all other requirements and provisions of this Agreement, as applicable. The architecture shall be consistent with the cost estimates for construction provided in the Developer's Pro Forma, the Basic Concept and Design Development Drawings and the Construction Plans and Drawings. Particular attention shall be paid to massing, scale, color, and materials.

### C. PARKING STRUCTURE

The following shall be the sole cost and expense of the Developer subject to City assistance previously mentioned:

1. The Developer shall construct, ~~and maintain~~ and operate the Parking Structure Parcel as shown on the Conceptual Site Plan.

The vehicular entry points to the Parking Structure shall be located as shown on the Conceptual Site Plan. ~~The referenced intersections shall have traffic signals to better control vehicular and pedestrian traffic.~~

The Parking Structure shall be ~~designed~~ designed for ease of operations and patron convenience with one-way traffic lanes, angled parking stalls, no parking on ramps, two lanes of continuous vertical traffic flow, and separated inbound/outbound lanes.

2. The Developer shall provide an architectural solution for the Parking Structure for the elevations that face the residential areas.

#### D. IMPROVEMENTS

The following shall be the sole cost and expense of the Developer:

1. The Developer shall construct all ~~public~~ improvements from the back of the curb face, including sidewalks, driveways, street lights, pedestrian light standards, signs, parkway landscape (but excluding traffic or pedestrian or traffic signal poles which are the responsibility of the Agency). All such improvements shall be constructed in accordance with the Harbor Boulevard Streetscape Improvement Plan. Improvements include the east side of Harbor Boulevard from the most south boundary portion of the Site to the most north boundary portion of the Site.

#### E. TENTATIVE AND FINAL MAP

The Agency shall pay for and the Developer shall prepare and process the tentative and final parcel map for the Site.

### II. AGENCY IMPROVEMENTS

The following shall be the sole cost and expense of the Agency:

1. Acquisition of the Site and relocation of all occupants of the Site in compliance with all applicable federal, state and local laws and regulations concerning displacement and relocation;
2. The demolition and removal of all existing structures and improvements, including foundations, and, subject to Section 204, remediation of any environmental hazards necessary to address any Recognized Environmental Concerns identified in a Phase II Environmental Site Assessment on the Site, the proper disposal and mitigation of lead-based paint, asbestos and other environmental hazards pursuant to the requirements of the Department of Health Services in compliance with all applicable federal, state and local laws and regulations with respect to demolition and/or disposal and mitigation as described above;

3. All offsite infrastructure, including CEQA mitigation required by Section 303, adequate utilities and utility capacity, roadway and traffic improvements, traffic mitigation measures required by the City to accommodate the project and offsite landscape work. The Off-Site improvements shall include the east side and the center median of Harbor Boulevard from the most northeast boundary portion of the Site to the southeast corner of Twintree Lane (South side of Twintree Lane). The improvements will be consistent with the Harbor Boulevard Streetscape Improvement Plan, including palm trees, groundscape, permanent automatic irrigation system, lighting (street, pedestrian, and landscape), hardscape, and banners (Items II.1,2, and 3 are collectively, "Agency Improvements"). *[NEED TO VERIFY ON A SITE PLAN]*
4. The Agency shall prepare the plans and specifications and construct, or cause the construction of, the Agency Improvements.
5. The provision of water, sewer, gas, cable television, and electricity to the Agency Property, although the point of connection will be the responsibility of the Developer, regardless of whether of whether the point of connection is at the property line of the Agency Property or within the public right-of-way adjacent to the Agency Property.
6. The provision for roadway and traffic improvements and traffic mitigation measures required to accommodate the Project.
7. The vacation or abandonment of all existing utilities on the Agency Property which would interfere with the proposed development, provided that the Developer agrees to grant easement rights which do not interfere with proposed buildings or which are required to serve the Developer Improvements.

### III. ARCHITECTURE AND DESIGN

#### A. BUILDING DESIGN

The following shall be the sole cost and expense of the Developer:

1. The Developer shall develop construction plans and design documents shall be developed in compliance with the Land Use Approvals and shall be consistent with the Conceptual Site Plan. The architecture is expected to create a unique identity with a cohesive, integrated architectural style that complements the surrounding developments. Particular attention shall be paid to massing, scale, color, and materials in order to articulate the buildings elevations. The elevations shall, to extent as possible, avoid flat or one-dimensional elevations. Architectural attention shall be given to the main entrance/lobby of the building, which shall include a porte-cochere that complements the main building.

#### B. BUILDING SERVICE, PROJECT TRAFFIC AND MANAGEMENT

The following shall be the sole cost and expense of the Developer:

1. The Developer shall develop a building service, project traffic and management plan. The Declaration shall include the following:
  - (a) A service plan that includes general times for deliveries, trash collection, street cleaning and the agreed upon routing for such service-vehicles. This plan shall include routing and stopping for patron drop-off and small service-vehicles including mail, overnight delivery and messengers as well as conference facility deliveries. This plan shall also include routing and marked areas for emergency services.
  - (b) A traffic plan that includes the Developer's commitment to pay for traffic control officers at the entrances to the Parking Structure during holiday peak periods and for special events that are expected to generate large volumes of traffic.
  - (c) A maintenance and management plan that includes cleaning and refuse policing, no visibility into service areas from public streets, degreasing and deodorizing (particularly for the service, trash and garbage areas), re-stripping, re-painting, re-lighting, drainage cleaning, signage, graffiti management and security.

The Project shall be consistent with Section 301.1 of the DDA.

#### C. LANDSCAPING

All areas of the Site that are not used for buildings, sidewalks, driveways or other hardscape improvements shall be landscaped in accordance with a landscaping plan to be approved by the Agency. The Developer, at its sole cost and expense, shall be responsible for all these area. Landscaping shall consist of ground cover, trees, potted plants, and fountains, pools, or other water features, if applicable. A permanent automatic water sprinkler system shall be provided in all landscaped areas as required for adequate coverage/maintenance.

#### D. REFUSE

Refuse areas shall be provided in accordance with the requirements of the Land Use Approvals.

#### E. SIGNS

The following shall be the sole cost and expense of the Developer:

1. The Developer shall develop a sign program. The Project shall have a comprehensive graphics/logos and sign program that shall govern the entire Project; all signs shall conform as to location, size, shape, illumination system, cabinet and copy face colors, letter style, shall be complementary to the overall architectural theme, and comply with the



high standards of Underwriter Laboratories. The sign program to be approved by the Agency.

F. UTILITIES

The following shall be the sole cost and expense of the Developer:

The Developer shall be responsible for utility installations for the Project and hookups to public utility lines. All utility service for the Project shall be installed underground or concealed within buildings and any mechanical, electrical, fire sprinkler or plumbing equipment that may be at ground level shall be aesthetically screened except where not permitted by the Garden Grove Municipal Code.

**EXHIBIT D**

**SCHEDULE OF PERFORMANCE – CONDENSED SCHEDULE**

<b>PERFORMANCE ITEM</b>	<b>DATE</b>
1. Agency and Developer execute DDA.	On or before <del>May 30</del> June 15, 2011
2. Agency and Developer open Escrow.	Within thirty (30) days after Agency and Developer execute DDA
3. Agency acquires <del>has control</del> of all Third Party Property.	On or before March 15 <del>2</del> , 2012.*
4. Developer completes its Site Investigation pursuant to Section 204.	On or before the Due Diligence Date.
5. Developer submits and Agency approves the identity of the Hotel Operator, Franchisor, and Franchise Agreement and Developer executes the Franchise Agreement.	On or before <del>September 12,</del> 2012 January 1, 2013.
6. Developer submits completed application for PUD/Site Plan approval.	On or before <del>March 2, 2012</del> June 1, 2012.
7. City approves, conditionally approves or rejects PUD/Site Plan	On or before June <del>___,</del> 2012 August 1, 2012.

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\* If the Agency does not acquire all of the Third Party Property by such date, then each subsequent date set forth in this Schedule of Performance will be extended on a day-for-day basis for each day after March 15, 2012 through and including the date upon which Agency acquires all of the Third Party Property.

PERFORMANCE ITEM	DATE
8. Agency approves or rejects cost of Agency Improvements pursuant to Section 205.1(m).	On or before <del>March __, 2012</del> June 1, 2012.
9. Developer provides evidence of financing.	On or before <del>October 27, 2011</del> March 15, 2013. <sup>+</sup>
10. Agency completes demolition, Site clearance and remediation, if applicable, pursuant to Paragraph II.1. of the Scope of Development	On or before <del>March 27, 2012</del> March 15, 2013. <sup>2</sup>
11. Developer completes Construction Drawings	On or before <del>May 27, 2012</del> January 1, 2013.
12. Developer and Agency Close Escrow and Developer commences grading.	On or before <del>May 27, 2012</del> June 15, 2013.
13. Construction Commencement Date.	On or before <del>July 27, 2012</del> June 15, 2013.
14. Developer Completes the Project	Within twenty six (26) month after Close of Escrow.

<sup>+</sup> ~~In the event the Franchise Agreement is in effect on October 27, 2011, the date for provision of evidence of financing shall be automatically extended until the earlier of (i) termination of the Franchise Agreement, or (ii) April 12, 2012. If, on April 12, 2012, the Franchise Agreement is still in effect, the date for provision of evidence of financing shall be further automatically extended until the earlier of (i) termination of the Franchise Agreement, or (ii) October 12, 2012.~~

<sup>2</sup> ~~The parties acknowledge that the completion of certain offsite improvements may be delayed so as to be constructed in coordination with the construction of the Project.~~

**EXHIBIT E**

**ASSIGNMENT AND ASSUMPTION AGREEMENT**

**THIS ASSIGNMENT AND ASSUMPTION AGREEMENT** (the "Assignment") is hereby made as of \_\_\_\_\_, 200\_, by and between \_\_\_\_\_, a \_\_\_\_\_ ("\_\_\_\_\_"), and \_\_\_\_\_, a \_\_\_\_\_ ("Assignee").

***RECITALS***

A. Assignor and the Garden Grove Agency for Community Development (the "Agency") have entered a Disposition and Development Agreement dated \_\_\_\_\_, 2009 (the "DDA"). Pursuant to the DDA, the Agency agreed to convey [or conveyed] to the Assignor a parcel of real property referred to in the DDA as the "Site," and the Assignor agreed to construct [among other things] \_\_\_\_\_ thereon.

B. Assignor and Assignee desire to provide by this Assignment for Assignor to assign to Assignee all of its rights and obligations under the DDA [with respect to the portion of the Site described on Exhibit "A" hereto] and for Assignee to accept such assignment and assume all rights and obligations thereunder [with respect to such portion of the Site].

C. Pursuant to Section 103 of the DDA, Agency approval of a Transfer of Assignor's interest in the DDA is required in connection with the construction of \_\_\_\_\_.

D. The parties also desire for Agency to consent to such assignment and assumption, and acknowledge that such assignment and assumption is permitted pursuant to Section 103 of the DDA.

NOW, THEREFORE, Assignor and Assignee hereby agree as follows:

1. **Assignment and Assumption.** Assignor hereby assigns to Assignee all of its right, title and interest in and to the DDA [with respect to the portion of the Site described on Exhibit "A" hereto], and Assignee hereby accepts such assignment and assumes performance of all terms, covenants and conditions on the part of Assignor to be performed, occurring or arising under the DDA [with respect to such portion of the Site], from and after the date hereof with respect to \_\_\_\_\_. From and after the date hereof, Assignor shall be released from and have no further obligations under the DDA [with respect to such portion of the Site], excluding actual claims of Default which Agency made against Assignor in writing prior to the date hereof, the responsibility for which claims have not been assumed by Assignee.

2. **Successors and Assigns.** This Assignment shall be binding upon and shall inure to the benefit of Assignor and Assignee, their respective successors and assigns and Agency as third party beneficiary hereof.

3. **Governing Law.** This Assignment has been entered into, is to be performed entirely within, and shall be governed by and construed in accordance with the laws of the State of California.

4. **Further Assurances.** Each party hereto covenants and agrees to perform all acts and things, and to prepare, execute, and deliver such written agreements, documents, and instruments as may be reasonably necessary to carry out the terms and provisions of this Assignment.

**NOW, THEREFORE,** the parties hereto have executed this Assignment as of the date set forth above.

ASSIGNOR:

\_\_\_\_\_,  
a \_\_\_\_\_

By: \_\_\_\_\_

Its: \_\_\_\_\_

By: \_\_\_\_\_

Its: \_\_\_\_\_

ASSIGNEE:

\_\_\_\_\_, a  
\_\_\_\_\_

By: \_\_\_\_\_

Its: \_\_\_\_\_

**CONSENT OF AGENCY TO ASSIGNMENT**

Agency hereby acknowledges and consents to the above assignment, and releases Assignor from any further liability under the DDA, except in Assignor's capacity as a member of Assignee.

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT,**  
a public body, corporate and politic

By: \_\_\_\_\_

ATTEST:

\_\_\_\_\_  
Agency Secretary

**STRADLING YOCCA CARLSON & RAUTH**

\_\_\_\_\_  
Agency Special Counsel

**EXHIBIT F**

**GRANT DEED**

RECORDING REQUESTED BY  
AND WHEN RECORDED MAIL TO  
AND SEND TAX STATEMENTS TO:

Garden Grove Agency for  
Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

This document is exempt from the payment of a recording fee pursuant to Government Code Section 27383.

**GRANT DEED**

For valuable consideration, receipt of which is hereby acknowledged,

A. The Redevelopment Plan for the Garden Grove Community Project was approved and adopted by the City Council of the City of Garden Grove by Ordinance No. 1339, as amended by Ordinance Nos. 1388, 1476, 1548, 1576, 1642, 1699, 1760, 2035 and 2232; said ordinances and the Redevelopment Plan as so approved and amended (the "Redevelopment Plan") are incorporated herein by reference.

B. The Grantee shall refrain from restricting the rental, sale or lease of the applicable portion of the Site or the Developer Improvements on the basis of race, color, creed, religion, sex, marital status, national origin or ancestry of any person. All such deeds, leases or contracts shall contain or be subject to substantially the following nondiscrimination or nonsegregation clauses:

1. In deeds: "The grantee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through them, that there shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises herein conveyed, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land."

2. In leases: "The lessee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through him or her, and this lease is made and accepted upon and subject to the following conditions:

"That there shall be no discrimination against or segregation of any person or group of persons, on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the leasing, subleasing, transferring, use, occupancy, tenure, or enjoyment of the premises herein leased nor shall the lessee himself or herself, or any person claiming under or through him or her, establish or permit any such practice or practices of discrimination or segregation with reference to the selection, location, number, use, or occupancy, of tenants, lessees, sublessees, subtenants, or vendees in the premises herein leased."

3. In contracts: "There shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises which are the subject of this Agreement, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land."

The covenants against discrimination, set forth in this Section B shall continue in effect in perpetuity.

C. No violation or breach of the covenants, conditions, restrictions, provisions or limitations contained in this Grant Deed shall defeat or render invalid or in any way impair the lien or charge of any mortgage or deed of trust or security interest permitted by this Grant Deed or the DDA; provided, however, that any subsequent owner of the Site shall be bound by such remaining covenants, conditions, restrictions, limitations and provisions, whether such owner's title was acquired by foreclosure, deed in lieu of foreclosure, trustee's sale or otherwise.

D. All of the terms, covenants and conditions of this Grant Deed shall be binding upon the Grantee and its successors and assigns. Whenever the term "Grantee" is used in this Grant Deed, such term shall include any other successors and assigns as herein provided.

E. All covenants without regard to technical classification or designation shall be binding for the benefit of the Grantor, the City of Garden Grove, and their respective successors and assigns. Such covenants shall be covenants running with the land in favor of the Grantor, the City of Garden Grove, and their respective successors and assigns for the entire period during which such covenants shall be in force and effect, without regard to whether the Grantor is or remains an owner of any land or interest therein to which such covenants relate. The



Grantor, in the event of any breach of any such covenants, shall have the right to exercise all the rights and remedies and to maintain any actions at law or suits in equity or other proper proceedings to enforce the curing of such breach.

IN WITNESS WHEREOF, the Grantor and Grantee have caused this instrument to be executed on their behalf by their respective officers hereunto duly authorized, this \_\_\_\_\_ day of \_\_\_\_\_, 2011.

**GRANTOR:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Thomas P. Clark, Jr.  
Agency General Counsel

The undersigned Grantee accepts title subject to the covenants hereinabove set forth.

**GRANTEE:**

\_\_\_\_\_

a \_\_\_\_\_

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_

Its: \_\_\_\_\_

**EXHIBIT G**

**RELEASE OF CONSTRUCTION COVENANTS**

RECORDING REQUESTED BY  
AND WHEN RECORDED MAIL TO:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_, California \_\_\_\_\_  
Attention: \_\_\_\_\_

This document is exempt from the payment of a recording fee pursuant to Government Code Section 27383.

**RELEASE OF CONSTRUCTION COVENANTS**

This RELEASE OF CONSTRUCTION COVENANTS (the "Release") is made by the GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT, a public body, corporate and politic (the "Agency"), in favor of \_\_\_\_\_, a \_\_\_\_\_ (the "Developer"), as of the date set forth below.

*RECITALS*

A. The Agency and the Developer have entered into that certain Disposition and Development Agreement dated \_\_\_\_\_ (the "DDA") concerning the redevelopment of certain real property situated in the City of Garden Grove, California as more fully described in Exhibit "A" attached hereto and made a part hereof.

B. As referenced in Section 310 of the DDA, the Agency is required to furnish the Developer or its successors with a Release of Construction Covenants (as defined in Section 100 of the DDA) upon completion of construction of the Developer Improvements (as defined in Section 100 of the DDA) or a portion thereof, which Release is required to be in such form as to permit it to be recorded in the Recorder's office of Orange County. This Release is conclusive determination of satisfactory completion of the construction and development required by the DDA of the Developer Improvements or such portion thereof as described in Exhibit "A" attached hereto and incorporated herein by reference.

C. The Agency has conclusively determined that such construction and development has been satisfactorily completed.

NOW, THEREFORE, the Agency hereby certifies as follows:

1. The Developer Improvements or portion thereof to be constructed by the Developer has been fully and satisfactorily completed in conformance with the DDA and is free of any claims and/or liens. Any operating requirements and all use, maintenance, security or

nondiscrimination covenants contained in the DDA and other documents executed and recorded pursuant to the DDA shall remain in effect and enforceable according to their terms.

2. Nothing contained in this instrument shall modify in any other way any other provisions of the DDA.

IN WITNESS WHEREOF, the Agency has executed this Release this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_.

**AGENCY:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Agency Director

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Agency Special Counsel

**DEVELOPER**

\_\_\_\_\_  
a \_\_\_\_\_

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Its: \_\_\_\_\_



STATE OF CALIFORNIA                    )  
                                                  ) ss.  
COUNTY OF \_\_\_\_\_ )

On \_\_\_\_\_ before me, \_\_\_\_\_, Notary Public, personally appeared \_\_\_\_\_, who proved to me on the basis of satisfactory evidence to be the person(s) whose names(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal

\_\_\_\_\_  
SIGNATURE OF NOTARY PUBLIC

## EXHIBIT H

### RIGHT OF ENTRY AGREEMENT

This RIGHT OF ENTRY AGREEMENT (the "Agreement") is entered into \_\_\_\_\_, 2011, by and between \_\_\_\_\_, a \_\_\_\_\_ ("GRANTEE") and the GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT, a public body, corporate and politic ("GRANTOR").

### RECITALS

A. GRANTOR, as "Agency," and GRANTEE, as "Developer," entered into that certain Disposition and Development Agreement dated \_\_\_\_\_ (the "DDA"), pursuant to which the GRANTOR agreed, subject to the fulfillment of the Agency's Conditions Precedent to convey the Site to the GRANTEE and GRANTEE agreed, subject to Developer's Conditions Precedent to accept Conveyance of the Site and construct the Developer Improvements thereon. All capitalized terms not defined herein shall have the meaning set forth in the DDA, unless the context dictates otherwise.

B. GRANTOR currently owns the Agency Parcels and is in the process of acquiring the Third Party Property. If and to the extent the GRANTOR acquires the Third Party Property or is granted the right of entry with respect to the Third Party Property such Third Party Property shall be deemed to be part of the Agency Parcels hereunder.

### RIGHT OF ENTRY AGREEMENT

1. Grant of Right of Entry. The GRANTOR hereby grants the GRANTEE, its employees, consultants, contractors, subcontractors, agents, tenants, purchasers, and designees, permission to enter upon the Agency Parcels ("Right of Entry") for the purpose of performing or causing to be performed environmental, soils, and/or topographical tests and surveys ("Investigation") and for the purpose of clearing, demolishing and rough grading ("Grading").

2. Termination. This Agreement shall terminate upon the earlier to occur of (i) \_\_\_\_\_, 20\_\_\_\_, (ii) the Closing or (iii) termination of the DDA, unless otherwise extended by mutual agreement of the parties.

3. Assumption of Risk. GRANTEE enters the Agency Parcels and performs or causes to be performed the Investigation, at its own risk and subject to whatever hazards or conditions may exist on the Agency Parcels.

4. Condition of Agency Parcels Upon Termination of DDA Prior to Conveyance. If the DDA and this Agreement are terminated prior to Conveyance (a) in the case of Investigation, GRANTEE shall restore the Agency Parcels to the condition extant immediately prior to the entry by Developer hereunder which shall include the repair or replacement of any landscaping, structures, fences, driveways, or other improvements that are removed, damaged, or destroyed by Grantee's employees, contractors, subcontractors, agents and designees, and (b) in the case of Grading of the Agency Parcels, the Developer shall provide a rough graded level site.

5. Indemnification and hold harmless. GRANTEE shall indemnify, defend and hold harmless the GRANTOR and City, their officers, directors, employees, contractors, subcontractors, agents, and volunteers ("Indemnitees") from any and all claims, suits or actions of every name, kind and description, brought forth on account of injuries to or the death of any person or damage to property arising from or connected with the willful misconduct, negligent acts, errors or omissions, ultra-hazardous activities, activities giving rise to strict liability, or defects in design by the GRANTEE or any person directly or indirectly employed by or acting as agent for GRANTEE in the performance of this Right of Entry, except that such indemnity shall not apply to the extent such matters are caused by the ~~gross~~ negligence or willful misconduct of the GRANTOR, its officers, agents, employees or volunteers.

It is understood that the duty of GRANTEE to indemnify and hold harmless includes the duty to defend as set forth in Section 2778 of the California Civil Code.

Acceptance of insurance certificates and endorsements required under this Right of Entry does not relieve GRANTEE from liability under this indemnification and hold harmless clause. This indemnification and hold harmless clause shall apply whether or not such insurance policies shall have been determined to be applicable to any of such damages or claims for damages.

6. Insurance. During the term of this Right of Entry, GRANTEE and its contractors, subcontractors and agents shall fully comply with the terms of the law of the State of California concerning worker's compensation and shall provide insurance in accordance with the DDA.

7. Recording. Neither GRANTOR nor GRANTEE shall record this Right of Entry.

8. Attorney's Fees. If any legal action or proceeding arising out of or relating to this Right of Entry is brought by either party to this Right of Entry, the prevailing party shall be entitled to receive from the other party, in addition to any other relief that may be granted, the reasonable attorneys' fees, costs, and expenses incurred in the action or proceeding by the prevailing party.

10. Notices. All notices required or permitted under the terms of this DDA shall be in writing and sent to:

To Grantor: Garden Grove Agency for Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

with a copy to: Stradling, Yocca, Carlson & Rauth  
660 Newport Center Drive, Suite 1600  
Newport Beach, California 92660  
Attention: Thomas P. Clark, Jr.

To Grantee: Matthew Reid  
Land & Design Inc.  
8130 La Mesa Boulevard #808  
La Mesa, California 91942

With a copy to: Allen Matkins Leck Gamble Mallory & Natsis LLP  
501 West Broadway, 15th Floor  
San Diego, California 92101  
Attention: Tom Crosbie

11. Time is of the Essence; Entire Agreement. Time is of the essence of the terms and provisions of this Right of Entry. This Right of Entry constitutes the entire agreement between GRANTEE and GRANTOR with respect to the matters contained herein, and no alteration, amendment or any part thereof shall be affective unless in writing signed by parties sought to be charged or bound thereby.

12. Assignment. This Agreement shall be assignable as security to Grantee's Holder for the purposes and with the limitations set forth herein.

APPROVED BY:

GRANTEE

~~GARDEN GROVE MXD, LLCLAND &  
DESIGN, INC.,  
a Colorado-California corporation~~

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_

Its: \_\_\_\_\_

GRANTOR:

~~LAND & DESIGN, INC. GARDEN  
GROVE MXD, LLC,  
a California-Colorado corporation~~

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_

Its: \_\_\_\_\_



## EXHIBIT I

### PREVAILING WAGE AND PUBLIC WORKS REQUIREMENTS

#### **I. Developer's Requirements:**

(1) Obtain the prevailing wage rate from the Director of Industrial Relations in accordance with Labor Code Sections 1771 and 1773.

(2) Specify the appropriate prevailing wage rates, in accordance with Labor Code Sections 1773.2 and 1777.5.

(A) The posting requirement is applicable for each job site.

EXCEPTION: If more than one worksite exists on any project, then the applicable rates may be posted at a single location which is readily available to all workers.

(B) If a wage rate for a craft, classification or type of worker is not published in the Director's general prevailing wage determinations, a request for a special determination should be made by the awarding body to Chief, Division of Labor Statistics and Research, P.O. Box 420603, San Francisco, CA 94142, at least 45 days prior to the project bid advertisement date.

(3) Notify the Division of Apprenticeship Standards, Department of Industrial Relations. See Labor Code Section 1773.3.

(4) Inform prime contractors, to the extent feasible, of relevant public work requirements:

NOTE: Requirement information may be disseminated at a pre-acceptance of bid conference or in a call for bids or at an award of bid conference.

The public works requirements are:

(A) the appropriate number of apprentices are on the job site, as set forth in Labor Code Section 1777.5.

(B) workers' compensation coverage, as set forth in Labor Code Sections 1860 and 1861.

(C) keep accurate records of the work performed on public works projects, as set forth in Labor Code Section 1812.

(D) inspection of payroll records pursuant to Labor Code Section 1776, and as set forth in Section 16400 (e) of Title 8 of the California Code of Regulations.

(E) and other requirements imposed by law.

(5) Withhold monies. See Labor Code Section 1727.

(6) Ensure that public works projects are not split or separated into smaller work orders or projects for the purpose of evading the applicable provisions of Labor Code Section 1771.

(7) Deny the right to bid on public work contracts to contractors or subcontractors who have been debarred from bidding on public works contracts, as set forth in Labor Code Section 1777.7.

(8) Not permit workers on public works to work more than eight hours a day or 40 hours in any one calendar week, unless compensated at not less than time and a half as set forth in Labor Code Section 1815.

EXCEPTION: If the prevailing wage determination requires a higher rate of pay for overtime work than is required under Labor Code Section 1815, then that higher overtime rate must be paid, as specified in subsection 16200(a)(3)(F) of Title 8 of the California Code of Regulations.

(9) Not take or receive any portion of the workers' wages or accept a fee in connection with a public works project, as set forth in Labor Code Sections 1778 and 1779.

(10) Comply with those requirements as specified in Labor Code Sections 1776(g), 1777.5, 1810, 1813, and 1860.

## **II. Contractor and Subcontractor Requirements.**

The contractor and subcontractors shall:

(1) Pay not less than the prevailing wage to all workers, as defined in Section 16000 of Title 8 of the California Code of Regulations, and as set forth in Labor Code Sections 1771 and 1774;

(2) Comply with the provisions of Labor Code Sections 1773.5, 1775, and 1777.5 regarding public works jobsites;

(3) Provide workers' compensation coverage as set forth in Labor Code Section 1861;

(4) Comply with Labor Code Sections 1778 and 1779 regarding receiving a portion of wages or acceptance of a fee;

(5) Maintain and make available for inspection payroll records, as set forth in Labor Code Section 1776;

(6) Pay workers overtime pay, as set forth in Labor Code Section 1815 or as provided in the collective bargaining agreement adopted by the Director of Industrial Relations as set forth in Section 16200 (a) (3) of Title 8 of the California Code of Regulations;

(7) Comply with Section 16101 of Title 8 of the California Code of Regulations regarding discrimination;

(8) Be subject to provisions of Labor Code Section 1777.7 which specifies the penalties imposed on a contractor who willfully fails to comply with provisions of Section 1777.5;

(9) Comply with those requirements as specified in Labor Code Sections 1810 and 1813; and

(10) Comply with other requirements imposed by law.

**EXHIBIT J**

**CONCEPTUAL SITE PLAN**

**EXHIBIT K**

**MEMORANDUM OF AGREEMENT**

RECORDING REQUESTED BY  
AND WHEN RECORDED MAIL TO  
AND SEND TAX STATEMENTS TO:

Garden Grove Agency for  
Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

This document is exempt from the payment of a recording fee pursuant to Government Code Section 27383.

**MEMORANDUM OF AGREEMENT**

This **MEMORANDUM OF AGREEMENT** (the "Agreement") is entered into as of \_\_\_\_\_, 2011 by and between the **GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT**, a public body, corporate and politic (the "Agency"), and **LAND & DESIGN INC.**, a California corporation (hereinafter referred to as "Developer").

**RECITALS**

1. Recordation of Memorandum of Agreement. This Memorandum of Agreement evidences that certain Disposition and Development Agreement between the Agency and the Developer dated \_\_\_\_\_ ("DDA"). Capitalized terms not defined herein shall have the meaning set forth in the DDA. When recorded at the Closing the DDA is a burden against Developer's fee simple interest in the Site which Site is more particularly described in Attachment No. 1 attached hereto and incorporated herein by reference. The DDA provides, among other things, and subject to the fulfillment of certain Condition Precedent, for a conveyance of the Site to the Developer and for the development and operation by Developer thereon of a Hotel and Retail/Restaurant/Entertainment Component. The Covenants shall run with the land and be binding upon the heirs, successors and assigns of Developer.

*[SIGNATURES FOLLOW ON NEXT PAGE]*

IN WITNESS WHEREOF, the undersigned have executed this Memorandum of Agreement as of the \_\_\_\_ day of \_\_\_\_\_, 2011.

**AGENCY:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Agency Director

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Stradling Yocca Carlson & Rauth  
Agency General Counsel

**DEVELOPER**

**LAND & DESIGN INC.**, a California corporation

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Its: \_\_\_\_\_

STATE OF CALIFORNIA                    )  
                                                  ) ss.  
COUNTY OF \_\_\_\_\_ )

On \_\_\_\_\_ before me, \_\_\_\_\_, Notary Public, personally appeared \_\_\_\_\_, who proved to me on the basis of satisfactory evidence to be the person(s) whose names(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal

\_\_\_\_\_  
SIGNATURE OF NOTARY PUBLIC

STATE OF CALIFORNIA                     )  
                                                          ) ss.  
COUNTY OF \_\_\_\_\_ )

On \_\_\_\_\_ before me, \_\_\_\_\_, Notary Public, personally appeared \_\_\_\_\_, who proved to me on the basis of satisfactory evidence to be the person(s) whose names(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal

\_\_\_\_\_  
SIGNATURE OF NOTARY PUBLIC



STATE OF CALIFORNIA                    )  
                                                          ) ss.  
COUNTY OF \_\_\_\_\_ )

On \_\_\_\_\_ before me, \_\_\_\_\_, Notary Public, personally appeared \_\_\_\_\_, who proved to me on the basis of satisfactory evidence to be the person(s) whose names(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal

\_\_\_\_\_  
SIGNATURE OF NOTARY PUBLIC

**ATTACHMENT NO. 1 TO EXHIBIT K**

**LEGAL DESCRIPTION**

ATTACHMENT  
NO. 1 TO  
EXHIBIT K

**EXHIBIT L**

**PRE-APPROVED HOTEL FRANCHISES AND  
RESTAURANT TENANT(S)/OPERATOR(S)**

**Pre-Approved Limited Service Hotels**

Hyatt Place (Hyatt)  
Summerfield Suites (Hyatt)  
Aloft (Starwood)  
Element (Starwood)  
Four Points by Sheraton (Starwood)  
Cambria Suites (Choice Hotels)  
Country Inn and Suites (Carlson)  
Springhill Suites (Marriott)  
Towne Place Suites (Marriott)  
Fairfield Inn and Suites (Marriott)  
Courtyard (Marriott)  
Wingate (Wyndham)  
Hotel Indigo (IHG)

**Pre Approved Upper Upscale Hotels**

Autograph Collection (Marriott)  
JW Marriott  
Radisson Blu  
Destination Hotels and Resorts  
Fairmont  
Four Seasons  
Inter-Continental Hotel  
Joie de Vivre Hotels  
Jumeira Hotels  
Loews  
Kessler Collection  
Kimpton Hotel  
Marriott Hotels  
Le Meridien  
Luxury Collection (Starwood)  
MGM Hotel  
Omni  
Pan Pacific Hotel  
Peabody Hotel  
Planet Hollywood Hotel  
Renaissance  
Rosen Hotel  
Sol Melia Hotels  
Sonesta  
Taj Hotel(s)  
W Hotels

Westin  
Wyndham Collection/Resort

**Pre-Approved List of Full-Service Restaurants:**

Yard House  
RockSugar  
Season's 52  
Grand Luxe Cafe  
Maggiano's  
T-Rex  
BJ Restaurant and Brewery  
Claim Jumper  
Roadhouse Grill  
TGI Fridays  
Spaghetti Factory  
Macaroni Grill  
Romanos  
Chili's Grill and Bar  
Margaretville  
Nascar Café  
Hard Rock Café  
Emeralds  
Gladstones  
Lucilles BBQ  
King's Fishhouse  
Daily Grill  
California Pizza Kitchen  
Uno Chicago Grill  
Papa Bello  
Granite City Food and Brewery  
Corner Bakery Café  
Sevilla  
Il Fornaio Cucina Italiano  
Chuy's Mesquite Broiler  
RA Shushi Bar  
Buffalo Wild Wings Grill and Bar  
Smokey Bones BBQ  
Johnny Carrino's  
Daily Grill/The Grill  
King's Fish House  
Landry's Seafood  
Houston's  
Burgerville USA  
Lone Star Steakhouse  
Maloney's  
Smith & Wollensky  
Applebees  
Olive Garden  
Z Tejas Grill  
Pizzeria Uno  
Pat and Oscars  
Chevy's  
Moe's Southwest Grill

Carrabba's Italian Grill  
Cheeseburger in Paradise  
Logan's Roadhouse  
Islands  
Bahama Breeze  
Golden Corral  
Famous Dave's  
Texas Roadhouse  
Black Angus  
Ruby Tuesday's  
Prego  
Ruby's Diner  
Johnny Rockets  
Old Chicago  
Qdoba Mexican Grill  
Farrell's  
Marie Callendar's/Babe's BBQ  
Johnny Carino's  
Elephant Bar  
On the Border  
Fleming's Steakhouse  
Bahama Breeze  
Capital Grill  
Wolfgang Pucks  
Panda Inn  
Nobu

**Pre-Approved List of Quick-Service Restaurants:**

Panera Bread  
Portillos  
The Hat  
Subway  
Quiznos  
Earl of Sandwich  
Panda Express  
Crepe Cafe  
Pink's Famous Hot Dogs  
Jerry Woodfired Hot Dogs  
Tommy's World Famous Hamburgers  
Five Guys Hamburgers

**Pre-Approved List of Specialty Restaurants:**

Jamba Juice  
Coffee Bean  
Starbucks  
Dunkin Donuts

Southern Maid Donut Shops  
Yogurt Land  
Pink Berry  
Haagen Dazs  
Wetzels Pretzels  
Ghirardelli Soda Fountain & Chocolate Shop

Pre-Approved List of Entertainment Uses

Wonderworks  
Ripley's Believe it or Not  
Fox Sports Grill  
House of Blues  
NBA Café/City  
B.B. King's Blues Cafe  
Jillians  
Improv  
Howl at the Moon

~~Upscale Select Service Hotels~~

~~Hyatt Place (Hyatt)  
Summerfield Suites (Hyatt)  
Aloft (Starwood)  
Element (Starwood)  
Cambria Suites (Choice Hotels)  
Country Inn and Suites (Carlson)  
Springhill Suites (Marriott)  
Towne Place Suites (Marriott)  
Fairfield Inn and Suites (Marriott)  
Courtyard (Marriott)  
Wingate (Wyndham)  
Hotel Indigo~~

~~Pre-Approved Upper Upscale Hotels~~

~~JW Marriott  
Radisson Blu  
Doral  
Fairmont  
Four Seasons  
Grand Bay Hotels  
Helmsley  
Hotel Sofitel  
Hyatt  
Inter-Continental  
Loews  
Marriott Hotels~~

**Meridien**  
**Nikko**  
**Omni**  
**Preferred**  
**Raphael Hotels**  
**Renaissance**  
**Ritz-Carlton**  
**Hard Rock**  
**W Hotels**  
**Westin**  
**Wyndham**

**List of Full-Service Restaurants:**

1. — Yard House
2. — RockSugar
3. — Season's 52
4. — Grand Luxe Cafe
5. — Maggiano's
6. — T Rex
7. — BJ Restaurant and Brewery
8. — Claim Jumper
9. — Roadhouse Grill
10. — TGI Fridays
11. — Spaghetti Factory
12. — Macaroni Grill
13. — Romanos
14. — Chili's Grill and Bar
15. — Margaretville
16. — Nascar Café
17. — Hard Rock Café
18. — Emeralds
19. — Gladstones
20. — Lucilles BBQ
21. — King's Fishhouse
22. — Daily Grill
23. — California Pizza Kitchen
24. — Uno Chicago Grill
25. — Papa Belle
26. — Granite City Food and Brewery
27. — Corner Bakery Café
28. — Wingnuts

**List of Quick-Service Restaurants:**

1. — Panera
2. — Portillos



3. — The Hat
4. — Longhorn Steakhouse
5. — Fleming Prime Steakhouse
6. — Baham Breeze
7. — Hemmingway's

**List of Specialty Restaurants:**

1. — Jamba Juice
2. — Coffee Bean
3. — Starbucks
4. — Dunkin Donuts
5. — Southern Maid Donut Shops
6. — Yogurt Land
7. — Pink Berry



**Subject:** Friday Meeting

**From:** "Matthew Reid" <matt.reid@landanddesign.com>

**Date:** Tue, 17 May 2011 11:22:35 -0700

**To:** "Greg Blodgett" <greg1@zimbra.ci.garden-grove.ca.us>

**CC:** <drose3@charter.net>, <tcrosbie@allenmatkins.com>

Greg,

I'm still checking to see if Friday works. I presume we will receive the new draft prior to the meeting?

***Matthew W. Reid***

LAND & DESIGN, Inc.

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

619.335.5896 Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

**Subject:** Friday 10am works

**From:** "Matthew Reid" <matt.reid@landanddesign.com>

**Date:** Tue, 17 May 2011 11:51:41 -0700

**To:** "Greg Blodgett" <gregl@zimbra.ci.garden-grove.ca.us>

I'll see you in your office at 10am Friday.

***Matthew W. Reid***

LAND & DESIGN, Inc.

8130 La Mesa Blvd | Suite 808 | La Mesa, CA 91942

[619.335.5896](tel:619.335.5896) Google voice | 619.462.4144 f

Skype - matthew.reid.ca

matt.reid@landanddesign.com

Subject: Disposition and Development Agreement by and between Garden Grove and Land & Design Inc.  
From: "Clark, Thomas P. Jr." <TCLARK@SYCR.com>  
Date: Wed, 18 May 2011 13:53:31 -0700  
To: "matt reid@landanddesign.com" <matt.reid@landanddesign.com>, "drose3@charter.net" <drose3@charter.net>, "trosbie@allenmatkins.com" <trosbie@allenmatkins.com>, "Florida Booth" <FBooth@HorwathHTL.com>  
CC: "Greg Blodgett" <greg1@ci.garden-grove.ca.us>, "Clark, Thomas P. Jr." <TCLARK@SYCR.com>

Message from Tom Clark:

Attached is the revised DDA redlined against Tom Crosby's last draft. Please note that I haven't made changes to the Exhibits but the following should be addressed:

- Exhibit A: Need Site Map
- Exhibit B: Need Legal Description
- Exhibit C: Scope references 105 rooms for Select Service. Also probably need to address Phases.
- Exhibit D: Needs to be modified to reflect final version. Need an absolute (force majeure notwithstanding) outside date
- Exhibit E: OK
- Exhibit F: OK
- Exhibit G: OK
- Exhibit H: OK
- Exhibit I: OK
- Exhibit J: Need Conceptual Site Plan
- Exhibit K: OK
- Exhibit L: Staff and Florida need to review and approve
- Exhibit M: Needs to be reformatted

Tina Allred  
Stradling Yocca Carlson & Rauth  
660 Newport Center Drive, Suite 1600  
Newport Beach, California 92660-6422  
Direct Tel: 949-725-4091  
Direct Fax: 949-823-5091  
tallred@sy-cr.com

**CONFIDENTIALITY NOTICE**

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**DISCLAIMER**

Circular 230 Disclosure: Any federal tax advice contained herein (including any attachments) is not intended or written to be used, and it cannot be used, for the purpose of (i) avoiding penalties under the Internal Revenue Code of 1986 as amended, or (ii) promoting marketing or recommending to another party any transaction or matter addressed herein.

DOCSOC-#1489312-v3-DDA_-_Garden_Grove_Agency_-_Land_and_Design.DOC	Content-Description: DOCSOC-#1489312-v3-DDA_-_Garden_Grove_Agency_-_Land_and_Design.DOC
	Content-Type: application/msword
	Content-Encoding: base64

DVComparison\_DOCSOC-#1489312-v1-DDA\_-\_Garden\_Grove\_Agency\_-\_Land\_and\_Design-DOCSOC-#1489312-v3-DDA\_-\_Garden\_Grove\_Agency\_-\_Land\_and\_Design.doc

DVComparison\_DOCSOC-#1489312-v1-DDA\_-\_Garden\_Grove\_Agency\_-\_Land\_and\_Design-DOCSOC-#1489312-v3-DDA\_-\_Garden\_Grove\_Agency\_-\_Land\_and\_Des

**DISPOSITION AND DEVELOPMENT AGREEMENT**

**By and Between**

**GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT**

**and**

**LAND & DESIGN INC.**

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## DISPOSITION AND DEVELOPMENT AGREEMENT

This **DISPOSITION AND DEVELOPMENT AGREEMENT** (this "Agreement") dated for purposes of identification only as of March \_\_, 2011 (the "Date of this Agreement"), is entered into by and between the **GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT**, a public body, corporate and politic (the "Agency"), and **LAND & DESIGN INC.**, a California corporation (the "Developer").

### *RECITALS*

A. The Redevelopment Plan for the Garden Grove Community Project was approved and adopted by the City Council of the City of Garden Grove by Ordinance No. 1339, as amended by Ordinance Nos. 1388, 1476, 1548, 1576, 1642, 1699, 1760, 2035 and 2232; said ordinances and the Redevelopment Plan as so approved and amended (the "Redevelopment Plan") are incorporated herein by reference. The property within the geographical boundaries of the Redevelopment Plan are described in the Redevelopment Plan and are referred to as the "Project Area."

B. The property which is the subject of this Agreement is approximately five acres (5) acres located within the boundaries of the Project Area and is comprised of certain property owned by the Agency ("Agency Property") and property currently owned by third parties ("Third Party Property"). The Agency Property and Third Party Property are shown on the Site Map (Exhibit A) and legally described in the Legal Description (Exhibit B) (the "Site").

C. The Developer has proposed a hotel with approximately nineteen (19) stories and between three hundred (300) and four hundred rooms (400), as well as a minimum of ten thousand (10,000) square feet of retail/restaurant/entertainment, including one (1) or more restaurants (the "Retail/Restaurant/Entertainment Component"), a Parking Structure, and not less than Ten Thousand (10,000) square feet of meeting space (the "Meeting Space Component") as more specifically described in the Scope of Development (Exhibit C) (collectively, the "Upper Upscale Hotel" and each a "Limited Service Hotel"). In addition, Developer has also proposed up to two (2) Limited/Select/Focus Service/Suites/Extended Stay type hotels (collectively, the "Limited Service Hotels"), consisting of approximately 125 – 300 rooms each. The Limited Service Hotels are more specifically described in the Scope of Development. The Upper Upscale Hotel, the Limited Service Hotels and the other improvements required to be constructed on the Site pursuant to this Agreement are collectively referred to herein as the "Developer Improvements" or "Project."

D. The Agency and the Developer desire by this Agreement, and subject to its terms and provisions, (1) to provide for the Agency, (a) to sell the Site to the Developer in accordance with the terms contained herein, (b) to pay the Covenant Consideration, (c) to accommodate, if economically feasible and legally permissible, the financing of the Parking Facility, and (d) to construct the Agency Improvements, and (2) for the Developer (a) to purchase the Site, and (b) to construct and operate the Developer Improvements.

E. The development and operation of the Project on the Site, as provided in this Agreement, is in the vital and best interest of the City and the welfare of its residents and is in accordance with the public purposes and provisions of applicable state and local laws. Without limiting the foregoing, development and operation of the Project will result in substantial benefits to the City and Agency, which includes (i) elimination of blight, (ii) job creation and enhanced revenues to the City resulting from construction and operation of the Project, including property taxes, sales

taxes, and transient occupancy taxes, (iii) enhanced marketability that is likely to extend out-of-town leisure and convention visitors' lengths of stay in the City as a result of additional attractions and high-quality retail shopping and dining opportunities, and (iv) additional high-quality entertainment, restaurant and retail opportunities for the residents of Garden Grove and the surrounding area(s).

**NOW, THEREFORE**, the Agency and the Developer hereby agree as follows:

## **100. INTRODUCTORY PROVISIONS**

**101. Definitions.** Capitalized terms within this Agreement shall have the meanings set forth below, or if not defined in this Section 101, shall have the meaning ascribed thereto when such terms are first used herein:

**"Agency"** means the Garden Grove Agency for Community Development, a public body, corporate and politic, exercising governmental functions and powers and organized and existing under Chapter 2 of the Community Redevelopment Law, and any assignee of or successor to its rights, powers and responsibilities.

**"Agency Director"** means the executive director of the Agency, or his designee.

**"Agency Improvements"** means the improvements and work to be performed by the Agency pursuant to Section 301.2.

**"Agency Property"** means that certain property shown as Agency Property on the Site Map and described in the Legal Description.

**"Agency's Conditions Precedent"** is defined in Section 205.1.

**"Agreement"** means this Disposition and Development Agreement by and between the Agency and Developer, including all exhibits.

**"ALTA Policies and Endorsements"** is defined in Section 203.

**"Amendment/Estoppel Costs"** is defined in Section 621.

**"Applicable Covenants Consideration Period"** means, with respect to any portion of the Site and/or Developer Improvements, the period during which any of the Covenants Consideration with respect to the applicable portion of the Site and/or Developer Improvements is required to be paid pursuant to Sections 409, 410, 411 and/or 412 hereof.

**"Assignment and Assumption Agreement"** is attached hereto as Exhibit E and incorporated herein by reference.

**"Breach"** is defined in Section 501.

**"CFD"** means a community facilities district formed pursuant to Mello-Roos Community Facilities Act of 1982 (Government Code §§ 53311 *et seq.*).

**"CFD Bonds"** means bonds issued by a CFD.

**“CFD Financing”** is defined in Section 301.3.

**“City”** means the City of Garden Grove, a California municipal corporation.

**“Closing”** or **“Close of Escrow”** is defined in Section 201.5.

**“Closing Date”** is the date upon which conveyance of the Site is consummated in accordance with Section 201.5 hereof.

**“CLTA Policy”** is defined in Section 203.

**“Commence Construction”** or **“Commencement of Construction”** means the commencement of construction of the applicable portion of the Developer Improvements pursuant to a validly issued building permit, it being agreed that the pouring of foundations for such portion of the Developer Improvements constitutes commencement of construction thereof (without limiting other indicia of such commencement).

**“Community Redevelopment Law”** means California Health and Safety Code Sections 33000, *et seq.* as the same now exists or may hereafter be amended.

**“Completion of Construction”** or **“Completes Construction”** or **“Completed Construction”** means the completion of construction of the Developer Improvements as evidenced by a final Certificate of Occupancy issued by the City, certification by the Project Architect and the Agency Director that the Developer Improvement are complete in accordance with the Construction Drawings and the Hotel and all its rooms are open and available to the public.

**“Conceptual Site Plan”** is attached hereto as Exhibit J and incorporated herein by reference and generally depicts the proposed development and use of the Site, as the same may be hereafter modified as provided in this Agreement.

**“Conditions Precedent”** shall mean the Agency’s Conditions Precedent and Developer’s Conditions Precedent set forth in Section 205.

**“Conditions Precedent to Third Party Acquisition”** is defined in Section 201.2.

**“Construction Commencement Date”** means, with respect to each Hotel, the date that is set forth in the Schedule of Performance as the date upon which the Commencement of Construction of such Hotel is to occur.

**“Construction Drawings”** is defined in Section 302.

**“Construction Financing”** is defined in Section 311.1 hereof.

**“Construction Lender”** is defined in Section 311.

**“Conveyance”** means the conveyance of the Site to the Developer by Grant Deed.

**“Cost of the Agency Improvements”** means the actual and direct costs of the Agency Improvements plus assumed interest costs of twenty-five percent (25%) of the capital and direct costs.

**“Cost Reimbursement Deposit”** is defined in Section 201.3.

**“Covenants”** means the covenants, obligations and promises of Developer hereunder, including without limitation the covenants, obligations and promises set forth in Section 102.2, 103, 204.2, 204.3, 304 through 309, inclusive, 400, 503 and 603, which Covenants shall survive the Closing, run with the land and be binding upon heirs, successors and assigns of Developer.

**“Covenants Consideration”** means, collectively, the aggregate amounts to be paid to Developer pursuant to Sections 409, 410, 411 and 412 hereof.

**“Covenants Consideration Computation Example”** is attached hereto as Exhibit M and incorporated herein by reference.

**“Date of this Agreement”** means the date of approval of the Agreement by the Agency.

**“Declaration”** means a Declaration of Covenants, Conditions and Restrictions which will be entered into by the parties prior to Closing which Declaration shall address the management, operation, rules of conduct, security and access rights and other easements with respect to the Project.

**“Default”** is defined in Section 501.

**“Deposit”** is defined in Section 201.3.

**“Developer”** means Land & Design Inc., a California corporation, and any affiliate, assignee or successor thereto permitted pursuant to the terms of this Agreement. As of the date of this Agreement, Matthew Reid has (i) at least a fifty-one percent (51%) interest in profits and losses in Land & Design Inc., and (ii) subject to the customary rights of other non-managerial members, partners or shareholders, as applicable, operational and managerial control of Developer and, subject to Section 103 hereof, will retain same until the issuance of Release of Construction Covenants.

**“Developer Improvements”** is generally described in Recital C above and are more particularly described herein and in the Scope of Development and may include not more than thirty (30) Vacation Membership Rental Units.

**“Developer/Agency Request”** is defined in Section 621.

**“Developer’s Conditions Precedent”** is defined in Section 205.2.

**“Development Agreement”** means a development agreement pursuant to Government Code Section 65864 *et seq.*

**“Due Diligence Date”** means ninety (90) days following the later of (a) Date of this Agreement or (b) the date the Agency has fee title to all of the Site.

**“Enforced Delay”** is defined in Section 602.

**“Environmental Law”** means the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended (42 USC §§ 9601 *et seq.*), the Hazardous Materials Transportation Act, as amended (49 USC §§ 1801 *et seq.*), the Resource Conservation and Recovery

Act of 1976, as amended (42 USC §§ 6901 *et seq.*), the Toxic Substances Control Act (15 USC §§ 2601 *et seq.*), the Insecticide, Fungicide, Rodenticide Act (7 USC §§ 136 *et seq.*), the Superfund Amendments and Reauthorization Act (42 USC §§ 6901 *et seq.*), the Clean Air Act (42 USC §§ 7401 *et seq.*), the Safe Drinking Water Act (42 USC §§ 300f *et seq.*), the Solid Waste Disposal Act (42 USC §§ 6901 *et seq.*), the Surface Mining Control and Reclamation Act (30 USC §§ 1201 *et seq.*), the Emergency Planning and Community Right to Know Act (42 USC §§ 11001 *et seq.*), the Occupational Safety and Health Act (29 USC §§ 655 and 657), the California Underground Storage of Hazardous Substances Act (Health and Safety Code §§ 25280 *et seq.*), the California Hazardous Substances Account Act (Health & Safety Code §§ 25300 *et seq.*), the Porter-Cologne Water Quality Act (Water Code §§ 13000 *et seq.*), together with any amendments of or regulations promulgated thereunder and any other federal, state, and local laws, statutes, ordinances, or regulations now in effect that pertain to occupational health or industrial hygiene.

**“Escrow”** is defined in Section 201.5.

**“Escrow Agent”** is defined in Section 201.5.

**“Franchisor”** is defined in Section 103.6.

**“Franchise Agreement”** is defined in Section 103.6.

**“Governmental Requirement(s)”** means all valid and enforceable laws, ordinances, statutes, codes, rules, regulations, orders and decrees of the United States, the State, the County, the City or any other political subdivision in which the Site is located, and of any other political subdivision, agency or instrumentality exercising jurisdiction over the Agency, the Developer or the Site, including, without limitation, all applicable state labor standards, the City zoning and development standards, building, plumbing, mechanical and electrical codes, and all other provisions of the City Municipal Code, and all applicable disabled and handicapped access requirements, including without limitation (to the extent applicable), Labor Code Sections 1770 *et seq.*, the Americans With Disabilities Act, 42 U.S.C. Section 12101, *et seq.*, Government Code Section 4450, *et seq.*, Government Code Section 11135, *et seq.*, and the Unruh Civil Rights Act, Civil Code Section 51, *et seq.*

**“Grant Deed”** means a grant deed in the form of Exhibit F attached hereto and incorporated herein by reference, by which the Agency shall convey fee title to the Site to Developer.

**“Hazardous Materials”** means any toxic substance, material, or waste which is now regulated by any local governmental authority, the State of California, or the United States Government under any Environmental Law including, but not limited to, any material or substance which is (i) defined as a “hazardous waste,” “extremely hazardous waste,” or “restricted hazardous waste” under Sections 25115, 25117, or 25122.7, or listed pursuant to Section 25140 of the California Health and Safety Code, Division 20, Chapter 6.5 (Hazardous Waste Control Law), (ii) defined as “hazardous substance” under Section 25316 of the California Health and Safety Code, Division 20, Chapter 6.8 (Carpenter-Presley-Tanner Hazardous Substance Account Act), (iii) defined as a “hazardous material,” “hazardous substance,” or hazardous waste” under Section 25501 of the California Health and Safety Code, Division 20, Chapter 6.95 (Hazardous Materials Release Response Plans and Inventory), (iv) defined as a “hazardous substance” under Section 25281 of the California Health and Safety Code, Division 20, Chapter 6.7 (Underground Storage of Hazardous Substances), (v) a petroleum or refined petroleum product, including without limitation petroleum-

based paints and solvents, (vi) asbestos, (vii) polychlorinated biphenyls, (viii) methyl tertiary butyl ether (MTBE); (ix) listed under Article 9 or defined as “hazardous” or “extremely hazardous” pursuant to Article 11 of Title 22 of the California Administrative Code, Division 4, Chapter 20, (x) designated as a “hazardous substance” pursuant to Section 311 of the Clean Water Act (33 U.S.C. § 1317), (xi) defined as a “hazardous waste” pursuant to Section 1004 of the Resource Conservation and Recovery Act, 42 U.S.C. § 6901 *et seq.*, (xii) defined as a “hazardous substance” pursuant to Section 101 of the Comprehensive Environmental Response, Compensation, and Liability Act, 42 U.S.C. § 9601 *et seq.*, (xiii) any flammable or explosive materials, (xiv) a radioactive material, or (x) lead, cyanide, DDT, printing inks, acids, pesticides, ammonia compounds and other chemical products, asbestos, PCBs and similar compounds and including any different products and materials which have been found to have adverse effects on the environment or the health and safety of persons.

“**Holder**” is defined in Section 311.2.

“**Hotel(s)**” means the Upper Upscale Hotel and, if constructed, the Limited Service Hotels, and “**Hotel**” means any one (1) of the Upper Upscale Hotel and the Limited Service Hotels.

“**Hotel Operator**” is defined in Section 103.6.

“**Indemnify**” means indemnify, defend, pay for and hold harmless.

“**Indemnitees**” means the Agency and the City, and their respective representatives, officers and employees.

“**Insurance**” is defined in Section 306 *et seq.*

“**Land Use Approvals**” is defined in Section 303.

“**Legal Description**” means the legal description of the Site attached hereto as Exhibit B and incorporated herein by reference.

“**Liabilities**” means liabilities, suits, actions, claims, demands, penalties, damages (including without limitation, penalties, fines, and monetary sanctions), giving rise to losses, costs or expenses (including, without limitation, consultants’ fees, and reasonable attorneys’ fees) of any kind or nature and for any damages, including damages to property or injuries to person, including accidental death, (including reasonable attorneys’ fees and costs in connection therewith).

“**Limited Service Hotels**” is defined in Recital C above, and, subject to Section 301.1 hereof, the minimum standards for which are described therein and in Section 301.1 and in Scope of Development. “**Limited Service Hotel**” means one of the Limited Service Hotels.

“**Loan Balance**” means, with respect to any Holder and its mortgage or deed of trust, the sum of the following amounts: (a) the aggregate unpaid amount (including, but not limited to, principal, protective advances, interest, fees, costs and expenses) owing to the Holder under the loan documents (“Holder Loan Documents”) secured by such Holder’s mortgage or deed of trust upon the Site (or any part thereof) immediately prior to the reversion of title in Agency (referred to herein as “Reversion”) in accordance with this Agreement, whether Agency exercises such right of Reversion prior to such Holder’s acquisition of Site (or portion thereof) by foreclosure or deed in lieu of foreclosure, or after completion of a foreclosure under such Holder’s mortgage or deed of trust (or



acceptance and recordation of a deed-in-lieu of such foreclosure); plus (b) all third party costs and expenses reasonably incurred by such Holder (and/or such Holder's Nominee) under, or in connection with the enforcement of the applicable Holder Loan Documents, including, without limitation, foreclosure costs and expenses (or deed-in-lieu of foreclosure costs and expenses) (such costs and expenses to include, but not be limited to, title charges, default interest, appraisals, environmental assessments and reasonable attorneys' fees and expenses); plus (c) if Agency commences the exercise of its Revesting after such Holder's (or its Nominee's) acquisition of the Site (or any portion thereof) by foreclosure or deed-in-lieu of foreclosure, all third party costs and expenses, if any, reasonably incurred by such Holder (and/or such Holder's Nominee) in connection with the management and operation of the Site subsequent to the date upon which a foreclosure under such mortgage or deed of trust is completed [or such Holder or its Nominee accepts a deed in lieu of foreclosure]; plus (d) all third party costs and expenses reasonably incurred by such Holder (and/or such Holder's Nominee) in connection with the construction, Developer Improvements (including tenant improvements), restoration, repair and equipping of the Site (or any portion thereof); plus (e) if Agency commences the exercise of its right of Revesting after such Holder's (or its Nominee's) acquisition of the Site (or any portion thereof) by foreclosure or deed-in-lieu of foreclosure, an amount equal to the interest that would have accrued on the aggregate of the amounts described above under the Holder Loan Documents had all such amounts become part of the debt secured by such Holder's mortgage or deed of trust and had such debt continued in existence from the date of such foreclosure (or acceptance of a deed-in-lieu of foreclosure) by such Holder or its Nominee to the date the Revesting occurs and Agency reenters in accordance with this Agreement. (For purposes of this definition, the Agency's right to Revest in accordance with this Agreement shall not be deemed to have occurred prior to the date the Loan Balance is paid to the Holder (or its Nominee) in accordance with the Agreement). Each Holder (or its Nominee) shall provide Agency with its calculations of the Loan Balance and documents in support thereof within ten (10) days after written demand therefore by the Agency.

**"Memorandum of Agreement"** is attached hereto as Exhibit K and incorporated herein by reference.

**"Negotiated Purchase Agreement"** is defined in Section 201.1.

**"Net Tax Increment Revenues"** means seventy percent (70%) of the Tax Increment Revenues.

**"Nominee"** means an entity which is owned and controlled by any Holder.

**"Notice"** is defined in Section 601.

**"Official Records"** means the official records of the Office of the Registrar Recorder of Orange County, California.

**"Parcel(s)"** means one or more of the parcels into which the Site is divided pursuant to the Parcel Map.

**"Parcel Map"** means a parcel map, lot line adjustment and/or other subdivision in compliance with all applicable laws, creating five (5) or more separate legal parcels (with each of the Hotels, the Parking Structure and the Retail/Restaurant/Entertainment Component to be located on separate legal parcels).

**“Parking Structure”** is the multi-level parking structure described in the Scope of Development.

**“Permitted Transferee[s]”** is defined in Section 103.2.

**“Phase 1 Developer Improvements”** means (i) an Upper Scale Hotel consisting of not less than 400 rooms, or (ii) an Upper Upscale Hotel of less than 400 rooms but 300 or more plus not less than one (1) additional Hotel.

**“Phase 2 Developer Improvements”** means the Developer Improvements that are not included in the Phase 1 Developer Improvements.

**“Phase 1 Environmental Assessment”** means an assessment to identify Recognized Environmental Concerns defined under ASTM Standards E-1527-00 as the presence or likely presence of any hazardous substances or petroleum products on a property under conditions that indicate an existing release, past release, or material threat of a release of any hazardous substance or petroleum products into structures on the property or into the ground, groundwater, or surface water of the property.

**“Phase II Environmental Assessment”** means an evaluation of the Recognized Environmental Concerns identified in the Phase I Environmental Site Assessment for the purpose of providing sufficient information regarding the nature and extent of contamination.

**“Pre-Approved Limited Service Flag(s)/Operator(s)”** is attached hereto as Exhibit L and incorporated herein by reference.

**“Pre-approved Retail/Restaurant/Entertainment Tenant(s)/Operator(s)”** is attached hereto as Exhibit L and incorporated herein by reference.

**“Pre-Approved Upper-Upscale Flag(s)/Operator(s)”** is attached hereto as Exhibit L and incorporated herein by reference.

**“Presence”** means the presence, release, use, generation, discharge, storage and disposal of any Hazardous Materials.

**“Prevailing Wage and Public Works Requirements”** are attached hereto as Exhibit I and incorporated herein by reference.

**“Project”** means the development and operation of the Developer Improvements.

**“Project Architect”** means the architect retained by the Developer to prepare the Construction Drawings and supervise construction of the Project.

**“Project Area”** is defined in Recital A.

**“Recognized Environmental Concerns”** means the presence or possible presence of any hazardous substances or petroleum products on the Site under conditions that indicate an existing or possible release, a past release, or a material threat of a release of any hazardous substances or petroleum products into structures on the Site or into the ground, ground water, or surface water of the Site. The term is not intended to include de minimis conditions that generally do not present a

threat to human health or the environment and that generally would not be the subject of an enforcement action if brought to the attention of appropriate governmental agencies. Conditions determined to be de minimis are not Recognized Environmental Conditions.

**“Redevelopment Plan”** is defined in Recital A.

**“Release of Construction Covenants”** means the document which evidences Developer’s satisfactory completion of the Developer Improvements, or a part thereof, as set forth in Section 310, in the form of Exhibit G attached hereto and incorporated herein by reference.

**“Retail/Restaurant/Entertainment Component”** is defined in Recital C and, as provided therein, means the retail/restaurant/entertainment portion of the Upper Upscale Hotel, consisting of a minimum of ten thousand (10,000) square feet, including at least one (1) restaurant, as shown on the Conceptual Site Plan.

**“Revesting”** is defined in the definition of “Loan Balance.”

**“Right of Entry”** is described in Section 204 hereof and attached hereto as Exhibit H and incorporated herein by reference.

**“Sales Tax Revenue”** means the sales tax received by the City pursuant to the Bradley-Burns Uniform Sales and Use Tax Law (Revenue Code Sections 7200 *et seq.*) with respect to the operation of the Developer Improvements.

**“Schedule of Performance”** means that certain Schedule of Performance attached hereto as Exhibit D and incorporated herein by reference, setting out the dates and/or time periods by which certain obligations set forth in this Agreement must be accomplished. The Schedule of Performance is subject to revision from time to time due to the application of Section 602 hereof and as otherwise mutually agreed upon in writing between Developer and the Agency Director, and the Agency Director is authorized to make such revisions as he deems reasonably necessary.

**“Scope of Development”** means that certain Scope of Development attached hereto as Exhibit C, which describes the scope, amount and quality of development of the Developer Improvements to be completed by Developer and Agency Improvements to be completed by Agency pursuant to the terms and conditions of this Agreement.

**“Site”** means, collectively, the Agency Property and Third Party Property.

**“Site Condition”** is defined in Section 204.2.

**“Site Map”** means the map of the Site which is attached hereto as Exhibit A and incorporated herein by reference.

**“State”** means the State of California.

**“Sunbelt Property”** is that certain Third Party Property as shown on the Site Map. Agency has a right to lease the Sunbelt Property and is willing to assign that lease to Developer hereunder at the Closing pursuant and subject to Section 201.

**“Tax Increment Revenues”** means the total amount of taxes allocated to and received by the Agency pursuant to Health & Safety Code Section 33670(b) with respect to the Site and Developer Improvements.

**“Tenant(s)”** mean the tenant(s) of the Retail/Restaurant/Entertainment Component.

**“Third Party Property”** means that certain property shown on the Site Map as Third Party Property and owned by third parties. Without limiting the foregoing, Developer shall have the right to elect to have the Sunbelt Property constitute a portion of the Third Party Property for purposes of this Agreement, as provided in and pursuant to Section 201.

**“Title Company”** is defined in Section 202 hereof.

**“TID Assessment”** means an assessment pursuant to the Property and Tourist Improvement which was formed December 13, 2011 by the City of Garden Grove and the City of Anaheim to fund the marketing of the Anaheim/Orange County Visitors and Convention Bureau and other Anaheim Resort improvements.

**“Title Policies”** means the CLTA Policy and the ALTA Policies and Endorsements as defined in Section 203 hereof.

**“Title Report”** is defined in Section 202.

**“Transfer”** means any total or partial sale, transfer, conveyance, assignment, subdivision, financing, refinancing, lease or sublease of the Site or any portion thereof.

**“Transferee”** means a voluntary or involuntary successor in interest to the Developer.

**“Transient Occupancy Tax Revenues”** means those revenues imposed and collected by the City with respect to the Hotel pursuant to Section 3.12.010 of the Garden Grove Municipal Code.

**“Upper Upscale Hotel”** is defined in Recital C above and, as provided therein, means a hotel, the minimum standards for which are described therein and in Section 301.1 and the Scope of Development.

**“Vacation Membership Rental Unit(s)”** means a hotel room within a Hotel in which a person or entity receives the right in perpetuity, for life or for a specific period of time, to the recurrent, exclusive use or occupancy of a lot, parcel, unit, space, or portion of real property for a period of time which has been or will be allocated from the use or occupancy periods into which the facility has been divided. An interest in a Vacation Membership Rental Unit may be coupled with an estate in real property, or it may entail a license, contract, membership, or other right of occupancy not coupled with an estate in the real property.

## **102. Representations, Warranties and Covenants.**

**102.1 Agency Representations Warranties and Covenants.** The Agency hereby makes the representations, warranties and covenants contained below in this Section 102.1. All of the representations and warranties set forth in this Section 102.1 are effective as of the Date of this Agreement, are true in all material respects as of the Date of this Agreement, and shall be true in all

material respects as of the Closing Date, and each shall survive the execution of this Agreement without limitation as to time.

(a) The Agency is a public body, corporate and politic, validly created and existing pursuant to the Community Redevelopment Law, which has been authorized to transact business pursuant to action of the City. The execution and delivery of this Agreement by the Agency has been fully authorized by all requisite actions.

(b) The Agency's execution and delivery of this Agreement does not violate any applicable laws, regulations, or rules nor to the best of Agency's knowledge after due inquiry, will it constitute a breach or default under any contract, agreement, or instrument to which the Agency is a party, or any judicial or regulatory decree or order to which the Agency is a party or by which it is bound; provided however that while Agency believes this Agreement to be enforceable in accordance with its terms, Agency makes no representations or warranties regarding the enforceability hereof.

(c) The Agency has not made an assignment for benefit of creditors, filed a petition in bankruptcy, been adjudicated insolvent or bankrupt, petitioned a court for the appointment of any receiver of or trustee for it or any substantial part of its property, or commenced any proceeding relating to the Agency under any reorganization, arrangement, readjustment of debt, dissolution, or liquidation law or statute of any jurisdiction, whether now or later in effect. There has not been commenced nor is there pending against the Agency any proceeding of the nature described in the first sentence of this subsection (c). No order for relief has been entered with respect to the Agency under the Federal Bankruptcy Code.

(d) All documents, instruments and other information delivered by the Agency to Developer pursuant to this Agreement, other than documents, instruments and other information received by Agency from third parties, are, to the best of Agency's knowledge, true, accurate, correct and complete in all material respects.

(e) The Agency has taken all legally required actions, and no further consent, approval, or authorization of any third person is required with respect to the Agency's execution delivery, and performance of this Agreement, other than consents, approvals, and authorizations which have already been unconditionally given.

(f) Contingent upon the acquisition of the Third Party Property, the Agency has or will have at the Closing, full right, power and lawful authority to grant, sell and convey the Third Party Property as provided herein.

(g) The Agency is not a "foreign person" within the parameters of Foreign Investors in U.S. Real Property Tax Act ("FIRPTA"), or is exempt from the provisions of FIRPTA, or the Agency has complied and will comply with all the requirements under FIRPTA.

(h) Until the Closing Date and thereafter, the Agency shall, upon learning of any fact or condition which would cause any of the warranties and representations in this Section 102.1 not to be true as of the Closing Date, give written notice of such fact or condition to Developer as soon as is reasonably practicable.

Each of the foregoing items (a) through (h), inclusive shall be deemed to be ongoing representations, warranties and covenants.

**102.2 Developer's Representations, Warranties and Covenants.** Developer hereby makes the representations, warranties and covenants contained below in this Section 102.2. All of the representations and warranties set forth in this Section 102.2 are effective as of the Date of this Agreement, are true in all material respects as of the Date of this Agreement, and shall be true in all material respects as of the Closing Date, and each shall survive the execution of this Agreement without limitation as to time.

(a) Developer is a duly organized California corporation and in good standing under the laws of the State of California and is authorized to carry on its business in California as such business is now conducted and to own and operate its properties and assets now owned and being operated by it, and as set forth in and anticipated by this Agreement. Developer has full right, power and lawful authority to enter into this Agreement and the execution and delivery of this Agreement by Developer has been fully authorized by all requisite actions on the part of Developer. Developer has provided the Agency with true and correct copies of documentation reasonably acceptable to the Agency Director, or his/her designee, designating the party authorized to execute this Agreement on behalf of Developer.

(b) Developer's execution, delivery and performance of its obligations under this Agreement will not violate any applicable laws, regulations, or rules nor to the best of Developer's knowledge after due inquiry, will it constitute a breach or default under any contract, agreement, or instrument to which Developer is a party, or any judicial or regulatory decree or order to which Developer is a party or by which it is bound.

(c) Developer has not made an assignment for the benefit of creditors, filed a petition in bankruptcy, been adjudicated insolvent or bankrupt, petitioned a court for the appointment of any receiver of or trustee for it or any substantial part of its property, or commenced any proceeding relating to Developer under any reorganization, arrangement, readjustment of debt, dissolution, or liquidation law or statute of any jurisdiction, whether now or later in effect. There has not been commenced nor is there pending against Developer any proceeding of the nature described in the first sentence of this subsection (c). No order for relief has been entered with respect to Developer under the Federal Bankruptcy Code.

(d) All documents, instruments, and other information delivered by Developer to the Agency pursuant to this Agreement are, to the best of Developer's knowledge, true, accurate, correct and complete in all material respects.

(e) This Agreement and all documents to be delivered by Developer pursuant to this Agreement, when executed by Developer and delivered, shall constitute the legal, valid and binding obligation of Developer. The Developer has taken all legally required actions, and no further consent, approval, or authorization of any third person is required with respect to the Developer's execution delivery, and performance of this Agreement, other than consents, approvals, and authorizations which have already been unconditionally given.

(f) Until the Closing Date and thereafter, Developer shall, upon learning of any fact or condition which would cause any of the warranties and representations in this

Section 102.2 not to be true as of the Closing Date, immediately give written notice of such fact or conditions to the Agency.

Each of the foregoing items (a) to (f), inclusive shall be deemed to be ongoing representations, warranties and covenants.

**102.3 Agency and Developer Representation Re Authority and Enforceability.**

Agency and Developer hereby covenant, represent and warrant to each other that neither will assert the lack of authority or enforceability of this Agreement against the other.

**103. Transfers of Interest in Site or Agreement.**

**103.1 Prohibition Against Transfer Prior to Release of Construction Covenants.** The qualifications and identity of Developer are of particular concern to the Agency. It is because of those qualifications and identity that the Agency has entered into this Agreement with Developer. Except as expressly set forth in Section 103.2 below, for the period commencing upon the Date of this Agreement and until the issuance of the Release of Construction Covenants, no Transferee shall acquire any rights or powers under this Agreement, nor shall Developer make any Transfer, of the whole of the Site or any part, or the Developer Improvements without the prior written approval of the Agency, which approval may be granted or withheld in the sole and absolute discretion of the Agency. Following the issuance of the Release of Construction Covenants, any Transfer shall be governed by Section 103.3. Agency and Developer hereby acknowledge that, subject to Section 103.2 below, Developer likely will form separate legal entities to own and develop the separate components (i.e., each Hotel, the Parking Structure, the separate pads comprising the Retail/Restaurant/Entertainment Component, etc.) of the Developer Improvements. Notwithstanding anything herein to the contrary, the Parking Structure shall, by appropriate legal documentation, approved by the Agency and Developer, each acting in their reasonable discretion, be made available for use by the public generally.

**103.2 Permitted Transfers.** Notwithstanding any other provision of this Agreement to the contrary, both before and after the issuance of the Release of Construction Covenants, the Agency approval of an assignment of this Agreement or Transfer of the Site (or any portion thereof), shall not be required in connection with any of the following (each of which shall be "Permitted Transfer"):

(a) The conveyance or dedication of any portion of the Site to the City, Agency or other appropriate governmental agency, or for the purpose of the granting of easements, permits or similar rights to facilitate construction, use and/or operation of the Developer Improvements.

(b) Any Transfer for Construction Financing purposes (subject to such Construction Financing being in compliance with Section 311.1 herein), including the grant of a deed of trust to secure the funds necessary for land acquisition, construction and permanent financing of the Developer Improvements, as applicable.

(c) Any collateral assignment of the Covenant Consideration for purposes of borrowing money to be used on the Project.

(d) Any Transfer to an entity in which (a) Developer and/or Matthew Reid and David Rose, or any combination thereof, retain operational control over the management, development and construction of the Developer Improvements (subject to the right of non-managerial members, partners, or shareholders, as applicable, to exercise voting rights with respect to so-called "major decisions") and (b) Developer and/or Matthew Reid and/or David Rose in the aggregate have not less than fifty-one percent (51%) interest in profits and losses.

(e) Any Transfer to a Holder, or its Nominee by foreclosure or deed in lieu of foreclosure, or to a third party purchaser at a foreclosure sale or after foreclosure by the Holder or its Nominee.

(f) Any Transfer to a lessee or sublessee of a portion of the Project that is incidental to the primary purpose of the Developer Improvements (by example only, and not as a limitation, lease of restaurant space), provided such lessee or sublessee is consistent with the overall purposes of the Development Improvements.

(g) Any Transfer of a separate legal parcel within the Site and the Hotel(s) thereon after the Applicable Covenants Consideration Period with respect thereto has expired.

**103.3 Agency Consideration of Requested Transfer After Release of Construction Covenants.** Subject to and in accordance with the provisions of this Section 103.3, and without limiting Developer's rights under Section 103.2 above, the Developer shall have the right following issuance of a Release of Construction Covenants with respect to all of the Developer Improvements, to Transfer the entire Site; or specific Parcels, if the applicable portion of the Site is being operated as and/or by a Pre-Approved Upper-Upscale Flag(s)/Operator(s), a Pre-Approved Limited Service Flag(s)/Operator(s), or a Pre-approved Retail/Restaurant/Entertainment Tenant(s)/Operator(s), as applicable. In the event of any other proposed Transfer, Developer shall deliver written Notice to Agency requesting approval of such Transfer, which Notice shall be accompanied by sufficient evidence regarding the proposed Transferee's net worth, development and operational qualifications and experience, and its financial resources, in sufficient detail to enable the Agency to evaluate the proposed Transferee pursuant to the criteria set forth hereinbelow and as reasonably determined by the Agency. In this regard, and to the extent approval is required by this Section 103.3, the Agency agrees that it will not unreasonably withhold approval of a request of a Transfer made after the issuance of the Release of Construction Covenants with respect to the applicable portion of the Site. The Agency shall evaluate each proposed Transferee over which Agency has approval rights on the basis of its qualifications and experience, and its financial commitments and resources. Agency may not disapprove any such proposed Transferee that demonstrates to the reasonable satisfaction of the Agency that the transferee/assignee or its guarantor has a net worth sufficient to provide the prerequisite equity and access to debt offered by an institutional commercial real estate lender so as to permit the financing of the acquisition and operation of the Developer Improvements located on the applicable portion of the Site and transferee/assignee and/or its contract manager or the individual within the contract management entity responsible for management of such Developer Improvements has at least ten (10) years recent experience owning or operating hotel/retail/restaurant projects similar to such Hotel(s).

**103.4 Assignment and Assumption Agreement.** An executed Assignment and Assumption Agreement (or a document effecting a Transfer that includes the substantive provisions of the Assignment and Assumption Agreement) shall also be required for all proposed Transfers with



respect to the portion of the Site so transferred whether or not Agency's consent is required with respect to such Transfer. If the Transfer involves the obligation of the Transferee to construct specific Developer Improvements, Agency is hereby granted the right to compel Developer to enforce any such construction obligation.

**103.5 Agency Action Re Requested Transfer.** Within thirty (30) days after the receipt of a written Notice requesting Agency approval of a Transfer pursuant to Sections 103.3 and 103.7, the Agency shall either approve or disapprove such proposed assignment or shall respond in writing by stating what further information, if any, the Agency reasonably requires in order to determine the request complete and determine whether or not to grant the requested approval. Upon receipt of such a response, Developer shall promptly furnish to the Agency such further information as may be reasonably requested.

**103.6 Initial Selection and/or Transfers with Respect to the Hotel Operator, Franchisor, and Tenants; Approval of the Franchise Agreement.** The selection of the operator ("Hotel Operator") and brand or franchisor for a Hotel (the "Franchisor"), as well as the franchise agreement or management agreement between Franchisor and Developer for such Hotel (the "Franchise Agreement"), shall be subject to approval by the Agency, acting in its reasonable discretion and based on consistency with the quality of the Hotel as described in Section 301.1 and the Scope of Development both initially and until expiration of the Applicable Covenants Consideration Period for such Hotel. During the Applicable Covenants Consideration Period, Agency shall also have the right to approve, acting in its reasonable discretion, the Tenants based on consistency with the quality of the Hotel as required herein. Notwithstanding anything to the contrary contained herein, the Pre-Approved Upper-Upscale Flag(s)/Operator(s), Pre-Approved Limited Service Flag(s)/Operator(s) and Pre-approved Retail/Restaurant/Entertainment Tenant(s)/Operator(s) are each hereby approved by the Agency for all purposes of this Agreement.

**103.7 Transfer of Covenant Consideration.** Notwithstanding anything herein to the contrary (i) both before and after the issuance of the Release of Construction Covenants, except as to a collateral assignment described in Section 103.3(c), the approval of an assignment of the Covenant Consideration separate and apart from a Transfer of the Site or the corresponding part thereof (i.e., an assignment of the Covenant Consideration not in conjunction with the Transfer of the applicable portion of the Site and Hotel(s)), shall require the consent of the Agency which consent shall be granted or withheld in the absolute discretion of the Agency; and (ii) no separate or additional approval of an assignment of the applicable Covenant Consideration that is made in conjunction with a Transfer of the Site or the corresponding part thereof shall be required from the Agency.

## **200. DISPOSITION OF THE SITE**

**201. Conveyance of the Site to Developer.** Subject to the satisfaction of the Conditions Precedent set forth hereinbelow, on or before the date set forth in the Schedule of Performance, but in no event later than the Outside Date, the Agency shall cause the Conveyance of the Site to Developer in the condition described in Sections 201.4, 204.2 and 301.2 and the Scope of Development in consideration for compliance with the terms and conditions of this Agreement and Developer shall accept Conveyance in accordance with the terms of this Section 201.

**201.1 Acquisition of Third Party Property by Negotiated Purchase.** Subject to the availability of funds, as determined in the absolute discretion of the Agency, the Agency agrees

to use its commercially reasonable efforts to acquire by negotiation the Third Party Property, subject to the terms, covenants and conditions of this Agreement, and the Agency may enter into an agreement for the purchase of the Third Party Property (a "Negotiated Purchase Agreement") without further approval by Developer, provided Developer has approved the terms and conditions of the Negotiated Purchase Agreement as it relates to the title and condition of the property being acquired. Notwithstanding anything to the contrary contained herein, and if and as required by Developer, Agency shall assign the lease of the Sunbelt Property to Developer or sublease the Sunbelt Property to Developer, in each case on terms agreed upon by Agency and Developer within the Due Diligence Period. Notwithstanding the foregoing or any such assignment or sublease, Agency shall remain responsible for all (and Developer shall not be required to pay any) rental to be paid under the lease(s) of the Sunbelt Property or otherwise until such time as Developer commences the precise grading of the construction pads located on the Sunbelt Property. In addition, Agency acknowledges that Developer has informed Agency that Developer considers the rent to be paid under the lease between Agency and the owner of the Sunbelt Property to be substantially "above market", and Developer and Agency acknowledge and agree that Agency will remain responsible for and shall pay the difference between the rental amount Developer determines during the Due Diligence Period to be "market" for the Sunbelt Property and the amount that Agency agreed to pay under such lease.

**201.2 Acquisition of Third Party Property by Eminent Domain.** If the Agency's efforts to negotiate the purchase of the Third Party Property pursuant to Section 201.1 are unsuccessful, and provided that the parties have fulfilled the Conditions Precedent to Third Party Property Acquisition, as defined below, the Agency shall consider adoption of a resolution of necessity to acquire the Third Party Property by eminent domain. In no event shall the Agency's decision not to adopt a resolution of necessity to acquire the Third Party Property be considered a Default of the Agency's obligations under this Agreement, it being understood and acknowledged by the Developer that the Agency retains full and complete discretion with respect to the adoption of such a resolution. Subject to the provisions of this Agreement, if the Agency, in its discretion, adopts a resolution of necessity to acquire the Third Party Property, the Agency shall pursue to completion the acquisition of such Third Party Property through eminent domain (or settlement) as long as Developer is not in Default hereunder.

Notwithstanding any other provision of this Agreement to the contrary, so long as the Conditions Precedent to Closing (other than Sections 205.1(h) and 205.2(i)) have been satisfied, if;

(a) The Agency provides to the Developer a copy of an effective, non-appealable order of prejudgment possession as to the Third Party Property for which fee title has not yet been acquired, free and clear of any other right of possession, together with a covenant in favor of Developer that Agency will not abandon the eminent domain action.

(b) The Agency delivers effective possession of the Third Party Property and the Title Company issues to the Developer (and Developer's Holder) the Title Policies provided for in Section 203 hereof (subject only to delivery to Title Company of an agreement mutually approved by Agency for Agency to indemnify Title Company as set forth in Section 204); and

(c) The right of possession of, and the covenant to vest all, subsequently acquired title to the Third Party Property conveyed by the Agency to the Developer is sufficient to allow Developer to close the Construction Financing without additional expense, interest or concessions and commence construction of the Developer Improvements;

then the Agency shall convey and the Developer shall, in such event, accept possession of the Third Party Property and the right to subsequently acquire title thereto, and the Developer shall proceed with the development of the Third Party Property, with the date of transfer of possession from the Agency to the Developer treated the same as the date for the Close of Escrow for purposes of the Developer's obligation to proceed with and complete construction of the Developer Improvements. The conditions Precedent to Third Party Property Acquisition are as follows:

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**201.3 Consideration for Site.** The consideration for the Conveyance will be the Developer's construction and operation of the Project in accordance with this Agreement, and its promise to otherwise be bound by the Covenants set forth herein; provided however, Developer has deposited with the Agency the sum of Fifty Thousand Dollars (\$50,000) ("Cost Reimbursement Deposit") which Cost Reimbursement Deposit the Agency may use to pay for costs incurred by Agency in connection with the implementation of the Agreement Developer will be refunded the unexpended portion of the Cost Reimbursement Deposit in the event that Developer acquires the Site pursuant to this Agreement (in which case the unexpended portion of the Cost Reimbursement Deposit will be refunded to Developer upon the Commencement of the Phase 1 Developer Improvements) or this Agreement is terminated (in which case the unexpended portion of the Cost Reimbursement Deposit will be refunded to Developer upon the termination of this Agreement) other than due to a Default by Developer.

**201.4 Condition of Site.** EXCEPT AS SET FORTH IN SECTIONS 204 AND 301.2, DEVELOPER HAS AGREED TO ACCEPT POSSESSION OF THE SITE ON THE CLOSING DATE ON AN "AS IS" BASIS. AGENCY AND DEVELOPER AGREE THAT, SUBJECT TO SECTIONS 204 AND 301.2 HEREOF, THE PROPERTY SHALL BE SOLD "AS IS, WHERE IS, WITH ALL FAULTS" WITH NO RIGHT OF SET OFF OR REDUCTION IN CONSIDERATION, AND, EXCEPT AS SET FORTH IN SECTIONS 204 AND 301.2 HEREOF, SUCH SALE SHALL BE WITHOUT REPRESENTATION OR WARRANTY OF ANY KIND, EXPRESS OR IMPLIED (INCLUDING WITHOUT LIMITATION, WARRANTY OF INCOME POTENTIAL, OPERATING EXPENSES, USES, MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE), AND SELLER DISCLAIMS AND RENOUNCES ANY SUCH REPRESENTATION OR WARRANTY.

**201.5 Opening and Close of Escrow.** The Conveyance of the Site shall be consummated on the date ("Closing Date") set forth in the Schedule of Performance but in no event later than May 27, 2012 ("Closing" or "Close of Escrow"), subject to extension as provided in the Schedule of Performance, through an escrow (the "Escrow") established at West Coast Escrow or another escrow company mutually agreeable to the parties (the "Escrow Agent") which Escrow shall be opened within thirty (30) days following the Date of this Agreement. Escrow Agent is hereby authorized to effect the Closing upon satisfaction of the Conditions to Closing set forth in Section 205 by taking the following actions:

(a) Current real property taxes, personal property taxes, and installments of assessments and all items of income (if any) and expense regarding the Site shall be prorated as of the Closing.

(b) Concurrently with the Closing of Escrow, Escrow Agent shall cause the Title Company to issue the Title Policy, as described in Section 203.

(c) Escrow Agent shall pay and charge: (i) Developer for the following: (aa) the recording cost of the Grant Deed and other closing documents, (bb) the premium for the CLTA Policy, (cc) the additional premium for the ALTA Policies and Endorsements (as hereinafter defined), if any, (dd) half of the escrow fees charged by the Escrow Agent, (ee) Developer's share of proration; and (ii) Agency for the following (ff) Agency's share of prorations, (gg) one-half (1/2) the cost of the CLTA Policy and (hh) any transfer taxes or fees.

(d) Escrow Agent shall record, in the following order, the following documents:

- (i) The Declaration;
- (ii) The Grant Deed; and
- (iii) The Memorandum of Agreement.

all duly executed and acknowledged by the appropriate party.

#### **201.6 Submittal of Documents.**

(a) At least two (2) days prior to the Close of Escrow, Developer shall execute and submit to Escrow Agent the following:

(i) Two (2) originals of a certificate of acceptance of the Grant Deed duly executed by Developer and acknowledged.

(ii) Two (2) originals of the Declaration and Memorandum of Agreement duly executed by Developer and acknowledged.

(iii) Any documents to be recorded as part of Developer's financing of the Project which Agency has approved in writing pursuant to Section 311, along with a request for notice of default executed by the Agency.

(b) At least two (2) days prior to the Close of Escrow, Agency shall execute and deliver to Escrow the following:

(i) Two (2) originals of the Grant Deed duly executed by Agency and acknowledged; and

(ii) Two (2) originals of the Declaration and Memorandum of Agreement duly executed by Agency and acknowledged.

#### **201.7 Post-Closing Deliveries by Escrow.**

(a) After the Close of Escrow, the Developer shall be delivered the following documents:

(i) This Agreement and the Grant Deed duly executed by the appropriate party or parties and recorded in the Official Records of Orange County.

- Developer.
- (ii) A non-foreign affidavit in a form reasonably acceptable to
  - (iii) A conformed copy of the Declaration.
  - (iv) A conformed copy of the Memorandum of Agreement.
- documents:
- (b) After the Close of Escrow, Agency shall be delivered the following
- Agreement.
- (i) A conformed copy of the recorded Grant Deed and this
  - (ii) The recorded original of the Declaration.
  - (iii) The recorded original of the Memorandum of Agreement.
  - (iv) The recorded original of the request for notice of default.
- (c) At Close of Escrow, the Agency and Developer shall each execute counterpart closing statements in customary form together with such other documents as are reasonably necessary to consummate the Closing.

**201.8 Payment of Escrow Costs.** At Close of Escrow, both parties shall pay their respective costs by wire transfer, or by cashier's check drawn on a bank reasonably acceptable to the Escrow Agent. In the event of termination of this Agreement prior to the Close of Escrow due to failure of a condition set forth in Section 205, the parties shall each be responsible for one-half of any Escrow cancellation costs. In the case of termination prior to the Close of Escrow due to a default by one of the parties hereto, such defaulting party shall pay one hundred percent (100%) of all Escrow Cancellation Costs.

**202. Review of Title.** Within ten (10) days after the Date of this Agreement, Agency shall cause First American Title Insurance Company, or another title company mutually agreeable to both parties (the "Title Company"), to deliver to Developer a preliminary title report (the "Title Report") with respect to the Site, together with legible copies of all documents underlying the exceptions ("Exceptions") set forth in the Title Report. Developer shall cause the preparation, at its cost and expense, of a ALTA Survey prepared by a California licensed surveyor (the "ALTA Survey"). Developer shall have thirty (30) days from its receipt of the Title Report and ALTA Survey within which to give written notice to Agency of Developer's approval or disapproval of any of such Exceptions. No deeds of trust, mortgages or other liens (all of which shall be removed by Agency prior to Closing), except for the lien of property taxes and assessments not yet due, shall be approved Exceptions. If Developer notifies Agency of its disapproval of any Exceptions in the Title Report or ALTA Survey, Agency shall have thirty (30) days from Agency's receipt of such notification to advise Developer that it will use commercially reasonable efforts or provide assurances satisfactory to Developer that such Exception(s) will be removed on or before the Closing. If Agency does not provide assurances satisfactory to the Developer that such Exception(s) will be removed on or before the Closing, Developer shall have thirty (30) days after the expiration of such thirty (30) day period to either give the Agency written notice that Developer elects to proceed with the purchase of the Site subject to the disapproved Exceptions and conditions set forth in the ALTA Survey (and conditioned

upon the issuance of any endorsements necessary to render title acceptable to Developer), or to give the Agency written notice that the Developer elects to terminate this Agreement in which event, the Agency and Developer shall each be responsible for one-half of any Escrow cancellation charges and neither Developer nor Agency shall have any further rights or obligations hereunder except as set forth in Section 307. The Developer shall have the right to approve or disapprove any Exceptions reported by the Title Company or conditions set forth on the ALTA Survey after Developer has approved the condition of title for the Property hereunder. The foregoing periods of time shall be reasonably extended if any updates in the Title Report are provided to Developer after Developer approval of the Exceptions. Agency shall not voluntarily create any new exceptions to title following the Date of this Agreement, except for the recordation of documents in connection with the Closing as required herein. The Developer shall assume all non-delinquent assessments and taxes not specifically disapproved as provided herein.

**203. Title Policy.** At the Closing, the Title Company, as insurer, shall issue in favor of Developer, as insured, a CLTA owner's standard coverage policy or policies of title insurance with endorsements, if any, as may be required in Section 202 hereof with liability in an amount equal to the value of the Site as determined by the parties prior to Closing but not to exceed Ten Million Dollars (\$10,000,000) ("CLTA Policy"), or, at Developer's option and expense, an ALTA extended policy of title insurance and/or lender's policy of title insurance with any endorsements and/or increased coverage amounts requested by Developer or its lender ("ALTA Policies and Endorsements") (collectively, the "Title Policies"), subject to the following:

(a) All nondelinquent general and special real property taxes and assessments for the current fiscal year; and

(b) If a CLTA policy is issued, the standard printed conditions and exceptions contained in the CLTA standard owner's policy of title insurance regularly issued by the Title Company.

(c) The Redevelopment Plan.

(d) The provisions of this Agreement, the Grant Deed and the Declaration.

(e) Any Exceptions to title approved by Developer pursuant to Section 202.

The Title Policies shall be combined with a policy insuring the personal property (Eagle 9 policy from the Title Company) with tie-in endorsements to cover the full insurable cost of the Project paid for by Developer.

#### **204. Studies, Reports.**

**204.1 Site Investigation.** Representatives of the Developer and any prospective users, following execution of the Right of Entry Agreement, shall have the right of access to the Agency Property, and to the Third Party Property at such time, if ever, as Agency has the right of access to the Third Party Property, for the purpose of making necessary or appropriate inspections, including geological, soils and/or additional environmental assessments. If Developer determines that there are Hazardous Materials in, on, under or about the Site, including the groundwater, or that

the Site is or may be in violation of any Environmental Law, or that the condition of the Site is otherwise unacceptable to Developer, then the Developer shall notify the Agency and Escrow Holder prior to the Due Diligence Date. Agency and Developer shall thereafter have thirty (30) days to negotiate an agreement with respect to remediation of the Site, pursuant to which Agency shall commit to expend up to Two Hundred Thousand Dollars (\$200,000) for Site remediation which amount shall be included in the Agency Improvement Costs. If, at the end of such thirty (30) day period, Developer and Agency have not come to an agreement with respect to remediation of the Site, Developer shall, within three (3) days thereafter notify Agency of whether it elects to go forward with the acquisition of the Site and pay all remediation costs in excess of Two Hundred Thousand Dollars (\$200,000), or whether it elects to terminate this Agreement, in which event the Developer and Agency shall each be responsible for one-half of any Escrow cancellation charges and neither Developer nor Agency shall have any further rights or obligations hereunder except as set forth in Section 307.

**204.2 As-Is Environmental Condition.** Subject to the terms of this Agreement, if the Developer elects to proceed with Close of Escrow, the Site shall be conveyed to the Developer in an "as is" environmental condition, with no warranty, express or implied by the Agency, as to the condition of the Site, the soil, its geology, the Presence of known or unknown faults, the suitability of soils for the intended purposes or the presence of known or unknown Hazardous Materials or toxic substances.

**204.3 Indemnities and Release Re Hazardous Material.**

(a) **Developer Indemnity.** Developer hereby agrees and hereby shall Indemnify the Indemnitees from and against all Liabilities arising from, related in any respect to, or as a result of (i) the Presence of Hazardous Materials on the Site (excluding Public Streets) which Presence first occurred after Close of Escrow, and (ii) the Presence of Hazardous Materials on the Site, which Hazardous Materials were not Hazardous Materials at the time of the Close of Escrow, but became Hazardous Materials after Close of Escrow as a result of an amendment to, or interpretation of, the Environmental Law; provided, that none of the same were directly and proximately caused by Agency or any of its agents, employees or contractors. Agency shall cooperate with Developer to ensure that Agency has assigned to Developer any and all rights that Agency acquired in its acquisition of the Site or any portion thereof to permit Developer's prosecution of claims against any third parties who are potentially responsible for such Hazardous Materials.

(b) **Developer Release.** Developer agrees to and hereby shall release the Indemnitees from and against all Liabilities arising from, related in any respect to, or as a result of (i) the Presence of Hazardous Materials on the Site that first existed on the Site as of the Close of Escrow, but were discovered after Close of Escrow, and (ii) the Presence of Hazardous materials on the Site, which Hazardous Materials were not identified and/or defined as such under the Environmental Laws at the time of Close of Escrow but became Hazardous Materials after Close of Escrow as a result an amendment to, or interpretation of, the Environmental Law. Notwithstanding the foregoing, Developer is not releasing any person or entity other than the Indemnitees.

**205. Conditions to Closing.** The Closing is conditioned upon the satisfaction of the following terms and conditions, which the parties shall exercise their best efforts to satisfy, within the times designated below:

**205.1 Agency's Conditions Precedent.** Agency's obligation to proceed with the Closing is subject to the fulfillment or waiver in writing by Agency of each and all of the conditions precedent (a) through (l), inclusive, described below ("Agency's Conditions Precedent"), which are solely for the benefit of Agency, and which shall be fulfilled or waived by the time periods provided for herein:

(a) **No Default.** Prior to the Close of Escrow, Developer shall not be in Default in any of its obligations under the terms of this Agreement.

(b) **Execution of Documents.** The Developer shall have executed any documents required hereunder and delivered such documents into Escrow.

(c) **Payment of Funds.** Prior to the Close of Escrow, Developer shall have paid all required costs of Closing into Escrow in accordance with Section 201.5 hereof.

(d) **Land Use Approvals.** The Developer shall have received all Land Use Approvals and a building permit shall have issued with respect to not less than the Phase 1 Developer Improvements.

(e) **Insurance.** The Developer shall have provided proof of insurance as required by Section 306 hereof.

(f) **Financing.** The Agency shall have approved the Construction Financing as defined in Section 311.1 hereof, for construction of not less than the Phase 1 Developer Improvements as provided in Section 311.1 hereof, and such Construction Financing shall have closed and funded or be ready to close and fund upon the Closing in substantial accordance with the commitment for Construction Financing.

(g) **Declaration.** The parties shall have mutually agreed upon the terms of the Declaration and the same shall be ready for recordation concurrently with the Close of Escrow.

(h) **Agency's Acquisition of the Third Party Property.** Agency has acquired the Third Party Property in accordance with Sections 201.1 and/or 201.2 hereof.

(i) **Approval of Hotel Operator, Franchisor and Franchise Agreement.** The Developer shall have provided Agency and, to the extent required by this Agreement, Agency shall have approved the Hotel Operator, Franchisor and a Franchise Agreement, which approval shall be granted if each comply with the terms of this Agreement, including without limitation, Section 301.1, and the Scope of Development.

(j) **Pre-leasing and Approval of Tenant.** Agency has approved the Tenant(s)/Operator(s) unless included in the list of Pre-approved Restaurant Tenant(s)/Operator(s). The Tenant(s) listed in Exhibit M are hereby approved.

(k) **Hazardous Material Insurance.** Agency and Developer shall have obtained or waived Hazardous Material Insurance pursuant to Section 204.4.

(l) **Agency Improvements.** Agency has determined, acting in its reasonable discretion, the cost of the Agency Improvements will not exceed Twenty Million, Eight



Hundred Thirty Five Thousand Dollars (\$20,835,000) of which the Agency has already expended Twelve Million Dollars (\$12,000,000) in connection with the acquisition of the Agency Property.

**205.2 Developer's Conditions Precedent.** Developer's obligation to proceed with the Closing is subject to the fulfillment or waiver by Developer of each and all of the conditions precedent (a) through (n), inclusive, described below ("Developer's Conditions Precedent"), which are solely for the benefit of Developer, and which shall be fulfilled or waived by the time periods provided for herein:

(a) **No Default.** Prior to the Close of Escrow, Agency shall not be in default in any of its obligations under the terms of this Agreement.

(b) **Execution of Documents.** The Agency shall have executed the Grant Deed and any other documents required hereunder and delivered such documents into Escrow.

(c) **Review and Approval of Title.** Developer shall have reviewed and approved the condition of title of the Site, as provided in Section 202 hereof.

(d) **Site Condition.** Developer shall have determined, in its sole and absolute discretion, and advised Agency in writing that, to Developer's knowledge, the Site Condition is satisfactory in accordance with Sections 201.4, 204 and 301.2 hereof.

(e) **Relocation, Demolition and Clearance of the Site.** The Agency shall have relocated occupants and demolished and cleared the Site and removed all above ground structures located thereon and all substructures under existing buildings as required by Section 301.2. Notwithstanding anything to the contrary contained herein, this Condition Precedent shall not be deemed satisfied until such time as (i) any such relocation has been approved officially by the appropriate governmental authorities through duly authorized and appropriate action and all administrative appeals periods related thereto shall have expired, and (ii) if any litigation or administrative challenge of such relocation shall have been filed, there has been a final non-appealable resolution of any such litigation or challenge affirming the validity of such action by the Agency.

(f) **Title Policy.** The Title Company shall, upon payment of Title Company's regularly scheduled premium, have agreed to provide to the Developer the Title Policy for the Site upon the Close of Escrow, in accordance with Section 203 hereof.

(g) **Land Use Approvals.** The Developer shall have received all Land Use Approvals and building permits shall have issued with respect to the Improvements required pursuant to Section 303 hereof.

(h) **Financing.** The Developer shall have obtained the Construction Financing as provided in Section 311.1 hereof, and such construction financing shall have closed and funded or to close and fund upon the Closing in accordance with the Construction Financing.

(i) **Agency's Acquisition of the Third Party Property.** Agency has acquired the Third Party Property in accordance with Sections 201.1 and/or 201.2 hereof.

(j) **Adverse Conditions.** No lawsuit (including by private parties), moratoria, or similar judicial or administrative proceeding or government action shall exist which would materially delay or significantly increase the cost of constructing the Agency Improvements.

(k) **Approval of Hotel Operator, Franchisor and Franchise Agreement.** The Developer shall have provided Agency and, to the extent required by this Agreement, Agency shall have approved the Hotel Operator, Franchisor and a Franchise Agreement, which approval shall be granted if each comply with the terms of this Agreement, including without limitation, Section 301.1.

(l) **Pre-leasing and Approval of Tenant.** Agency has approved the Tenant(s)/Operator(s) unless included in the list of Pre-approved Restaurant Tenant(s)/Operator(s).

(m) **Declaration.** The parties shall have mutually agreed upon the terms of the Declaration and the same shall be ready for recordation concurrently with the Close of Escrow.

(n) **Development Agreement.** Developer and City have executed a Development Agreement.

### **300. DEVELOPMENT OF THE SITE**

#### **301. Scope of Development.**

**301.1 Improvements.** Developer shall develop the Site in conformance with the Conceptual Site Plan, Land Use Approvals and the Scope of Development, within the time periods set forth in the Schedule of Performance. Once the Construction Drawings are approved by the Agency, as provided below, and the City, Developer's obligations under this Agreement with respect to Development Improvements shall be limited to ensuring that the Developer Improvements are constructed in accordance with the Construction Drawings. Developer shall improve the Site with the Developer Improvements. Notwithstanding anything to the contrary contained herein, Developer may elect to develop one (1) or both of the Limited Service Hotel(s) as an additional Upper Upscale Hotel, in which event the provisions of Section 409 hereof shall apply to such Hotel in lieu of the provisions of Section 410 hereof. The physical quality of the Developer Improvements, including, without limitation, construction quality, finish material, lighting, landscaping and site amenities shall be comparable, at a minimum, to each of the chosen Hotel's respective brand standards, which shall be provided by Developer to the Agency prior to Closing. In addition, as to the Upper Upscale Hotel(s) the physical quality, finish materials, lighting, landscaping and site amenities shall be comparable, at a minimum to that achieved at The Westin Kierland Resort Arizona for the Upper Upscale Hotel and The Hilton Garden Inn in Cherry Creek Colorado for Upscale Select Service Hotel. Following the issuance of the Release of Construction Covenants for the Developer Improvements and thereafter until the expiration or termination of the Applicable Covenants Consideration Period with respect to each Hotel, the applicable Hotel and repair and maintenance thereof shall remain comparable in terms of quality and level of amenities to such Hotel as of the date of issuance of the Release of Construction Covenants; provided the foregoing is not intended to require Developer to take any action that might cause a violation of any Governmental Requirement, including without limitation, any regulations or building codes or, as a result of changes in laws, regulations or codes or other changed circumstances, require Developer to take any action to comply with the same that would make performance of the foregoing obligations commercially infeasible.

**301.2 Agency Improvements.** Subject to a determination by the Agency, acting in its sole and absolute discretion as to whether or not the cost of the Agency Improvements of the items described in (a), (b) and (c) below (collectively "Agency Improvements") exceeds an amount which would render the transaction economically infeasible, Agency shall cause, at its cost and expense, the following within the time set forth in the Schedule of Performance:

(a) Acquisition of the Site and relocation of all occupants of the Site in compliance with all applicable federal, state and local laws and regulations concerning displacement and relocation in accordance with Section 201.1 and 201.2, as applicable;

(b) The demolition and removal of all existing structures and improvements including foundations, and, subject to Section 204, remediation of any environmental hazards necessary to address any Recognized Environmental Concerns identified in a Phase II Environmental Site Assessment on the Site, the proper disposal and mitigation of lead-based paint, asbestos and other environmental hazards pursuant to the requirements of the Department of Health Services in compliance with all applicable federal, state and local laws and regulations with respect to demolition and/or disposal and mitigation as described above;

(c) Installation and completion of all offsite infrastructure, as required by the City as a condition of the Land Use Approvals to accommodate the project and offsite landscape.

The Agency's determination of the Agency Improvement Costs shall be made no later than the date set forth in the Schedule of Performance by written notice to the Developer. If Agency disapproves the Agency Improvements Costs, it shall give notice to the Developer of such disapproval in accordance with the Schedule of Performance and such notice shall include (a) the specific amount by which any cost exceeds the amount by which the Agency would approve and (b) back up information supporting the Agency's determination of its own budgeted expenses for such costs in sufficient detail to allow Developer to determine whether or not, without obligation, to pay any such excess of such Agency Improvement Costs in lieu of termination of the Agreement.

**301.3 Parking Structure.** The Developer Improvements will include a Parking Structure, as described more fully in the Scope of Development and generally shown on the Site Map ("Parking Structure") which will serve the Project. The Parking Structure shall remain open and available to the public subject to Developer's right to impose parking charges and fees to the extent not prohibited by Governmental Requirements and/or the CFD Financing.

The financing for the Parking Structure may be (i) part of the Construction Financing or (ii) financed through CFD Bonds ("CFD Financing"). In the case of CFD Financing, if so requested by Developer, and if economically and legally feasible, the Agency will undertake the requisite actions to cause CFD Bonds to be issued with respect to the financing of the Parking Structure, provided that the Developer (or an agent engaged by Developer and reasonably approved by the Agency) provides completion guarantees and/or credit enhancements (conditioned upon receipt of the CFD Financing funds) in a form, amount and quality reasonably acceptable to Agency, the bonds or certificates of participation will be rated not less than BBB or its equivalent, and such bonds or certificates of participation will be at no cost to the Agency. In the event of CFD Financing, the parties will determine, each acting in their sole and absolute discretion, the manner in which the Parking Structure will be constructed, operated and maintained as a public parking structure.

**301.4 Design Review.** The Developer Improvements shall be subject to design review by the Agency within the timeframe set forth in this Agreement and in the Schedule of Performance.

**302. Construction Drawings and Related Documents.** The Developer shall submit, within the time frames set forth in the Schedule of Performance, and the Agency Director or his designee shall approve, within the time periods set forth in the Schedule of Performance, preliminary building elevations, final building elevations, construction drawings, landscape plans, and related documents required for the development of the respective portions of the Site (individually and collectively, the "Construction Drawings"). The City shall have the right to review and approve all Construction Drawings. In addition to processing Construction Drawings through the City, the Agency shall have the right to review and approve the Construction Drawings as to their compliance with the description of the applicable Developer Improvements as set forth herein, and their consistency with the previously approved design review and the Land Use Approvals. The Agency shall not have the right to disapprove any current set of Construction Drawings unless they are materially inconsistent with the review requirements of the immediately preceding sentence.

**303. Land Use Approvals.** Except as otherwise expressly set forth herein, prior to commencement of construction of the Developer Improvements upon the Site and in accordance with the Schedule of Performance, Agency shall, at its sole cost and expense (other than the cost of any plans, specifications and other design materials, the cost of which shall be paid by Developer), secure any and all land use and other entitlements and approvals which the City may require for the construction and operation of the Developer Improvements, the Parcel Map, design review by the Agency and/or any other entitlements, permits or approvals required by or from any other governmental agency (collectively, the "Land Use Approvals"). Notwithstanding anything to the contrary herein, Developer and Agency acknowledge and agree that Agency shall prepare, at Agency's expense, and process all documentation required by the California Environmental Quality Act ("CEQA") with respect to the Project. Except as to the Agency Improvements, costs of any Project related on-site (as described in Paragraph I.E. of the Scope of Development) CEQA mitigation shall be borne by Developer, the cost of which shall be subject to Developer's approval as a condition to Developer's obligation to proceed with any such mitigation. Developer acknowledges that compliance with any such CEQA mitigation shall be a condition under applicable law for proceeding with the Project. Agency shall provide Developer with copies of all applications and other submittals for the Land Use Approvals and the CEQA compliance not less than fifteen (15) days prior to submitting them to any other Governmental Authority for Developer's prior review and written approval, and Agency shall not agree to any conditions, exactions and impositions related to the Developer Improvements or the Site without the prior written approval thereof from Developer. Notwithstanding anything to the contrary contained herein, the Land Use Approvals shall not be deemed obtained or secured until such time as (i) Developer has approved all conditions, exactions and impositions related thereto, in Developer's sole discretion, and (ii) the Land Use Approvals: (a) have been approved officially by the appropriate governmental authorities through duly authorized and appropriate action and all administrative appeals periods related thereto shall have expired, (b) are not subject to any further discretionary approvals of any kind, and (c) if any litigation or administrative challenge shall have been filed relating thereto, there has been a final non-appealable resolution of any such litigation or challenge affirming the validity of the Land Use Approvals.

**304. Schedule of Performance.** Provided that the Agency has timely met its respective obligations under the Schedule of Performance and subject to the application of Section 602 hereof,

Developer shall submit the Construction Drawings, Commence and Complete all construction of the Developer Improvements, and satisfy all other obligations and conditions of this Agreement which are the obligation of Developer within the times established therefor in the Schedule of Performance. The Schedule of Performance is subject to revision from time-to-time as provided therein and as otherwise mutually agreed upon in writing by Developer and the Agency Director.

**305. Cost of Construction.** Except as otherwise expressly set forth herein, including Sections 201, 204, 301 and 303 and costs relating to Agency Improvements, all of the cost of planning, designing, developing and constructing all of the Developer Improvements, including but not limited to payment or other satisfaction of development impact fees payable in connection with the Developer Improvements, shall be borne solely by Developer.

**306. Insurance Requirements.** Developer shall obtain and maintain at its sole cost and expense, or shall cause its contractor or contractors to take out and maintain at their sole cost and expense, until the issuance of the Release of Construction Covenants pursuant to Section 310 of this Agreement, the insurance coverages described in this Section 306, with the coverage limits, conditions, and endorsements defined herein *[TO BE REVIEWED BY DEVELOPER'S AND AGENCY'S INSURANCE CONSULTANT]*:

**306.1 Insurance Coverage.** Prior to the earlier to occur of the (i) Developer's exercise of a right of entry under the Right of Entry Agreement or (ii) the approval of building permits, the following policies shall be obtained and maintained by Developer or its contractor or contractors covering all activities relating to construction of Developer Improvements at the Site:

(a) Comprehensive general liability insurance in the amount no less than One Million Dollars (\$1,000,000) per occurrence, Two Million Dollars (\$2,000,000) in the aggregate for claims arising out of bodily injury, personal injury and property damage. Coverage will include contractual, owners, contractors' protective policy and products and completed operations. In addition, an excess policy in an amount of Four Million Dollars (\$4,000,000) covering the same terms and conditions will remain in force during the term of the Project.

(b) Comprehensive automobile liability insurance in the amount of One Million Dollars (\$1,000,000), combined single limit per occurrence (bodily injury and property damage liability), including coverage for liability arising out of the use of owned, non-owned, leased, or hired automobiles for performance of the work. As used herein the term "automobile" means any vehicle licensed or required to be licensed under the California or any other applicable state vehicle code. Such insurance shall apply to all operations of Developer or its contractors and subcontractors both on and away from the Site. In the event that any drivers are excluded from coverage, such drivers will not be permitted to drive in connection with construction of the Developer Improvements.

(c) Workers' compensation insurance as required by law.

Except for workers compensation insurance which shall be placed with The State Compensation Fund, acceptable insurance coverage shall be placed with carriers admitted to write insurance in California, or carriers with a rating of or equivalent to A:VII by A.M. Best Company. Any deviation from this rule shall require specific approval in writing from the Agency's risk manager or City Attorney. Any deductibles or self-insured retentions in excess of \$250,000 must be declared to and approved the Agency.

**306.2 Policy Provisions.** A certificate or certificates evidencing coverage described in subsections (a) through (c) above (the "Insurance") shall be submitted to the Agency prior to issuance of building permits for and commencement of the construction of the Developer Improvements, which certificates shall be accompanied by appropriate policy endorsements stating that:

(a) The Insurance shall be primary insurance for losses at the Site, and will be noncontributing with respect to any other insurance carried by Developer or its contractor(s) with respect to any losses which do not arise out of the construction of Developer Improvements, and any other insurance carried by the Agency or City which may be applicable shall be deemed to be excess insurance and the Insurance shall be primary for all purposes despite any conflicting provision in the Insurance to the contrary;

(b) Not less than ten (10) days advance notice shall be given in writing to the Agency and the City prior to any cancellation or termination of the Insurance;

(c) The City and the Agency are named as additional insureds. Coverage provided hereunder by Developer shall be primary insurance and not be contributing with any insurance maintained by the Agency or the City.

Upon request by Agency, Developer shall provide Agency with copies of complete insurance policies evidencing coverage as required herein. Certificates and endorsements for each insurance policy shall be signed by a person authorized by the insurer to bind coverage on its behalf. If required by Agency, Developer shall, from time to time, increase the limits of its general and automobile liability insurance to reasonable amounts customary for owners of improvements similar to those on the Site.

Notwithstanding anything to the contrary set forth in this Section, Developer's obligations to carry the insurance provided for herein may be brought within the coverage of a so-called blanket policy or policies of insurance carried and maintained by Developer or its affiliate; provided, however, (i) that the City of Garden Grove and the Agency shall be named as an additional insureds as its interest may appear and (ii) that the coverage afforded Agency, et. al., will not be reduced or diminished by reason of the use of such blanket policy of insurance, and (iii) that the requirements set forth herein are otherwise satisfied.

The obligations set forth in this Section 306.2 shall remain in effect as to any portion of the Site only until a Release of Construction Covenants has been furnished for such portion of the Site as hereafter provided in Section 310 of this Agreement.

**306.3 Mutual Waivers.** Except as otherwise set forth in Section 307 hereof, Agency and Developer hereby waive any rights each may have against the other, on account of any loss or damage occasioned to Agency and any additional insured parties and Developer, as the case may be, or the Site, arising from any loss generally covered by all-risk insurance; and the parties each, on behalf of their respective insurance companies insuring the property of either Agency and Developer against any such loss, waive any right of subrogation that such insurer or insurers may have against Agency and Developer, as the case may be. The foregoing mutual waivers of subrogation shall be mutually operative only so long as available in the state in which the Site is situated and provided further that no such policy is invalidated thereby.

**307. Developer's Indemnity; Agency Indemnity.** Except as set forth in Section 204 and except to the extent caused by a failure of Agency's warranties for representations or Default by Agency hereunder, Developer shall Indemnify (with one (1) counsel reasonably acceptable to the Agency, unless there is a conflict of interest by, among or between any of the Indemnitees, whether individuals or entities in which case separate counsel shall be provided by Developer for each such Indemnatee) the Indemnitees from and against any and all Liabilities which result from the performance of this Agreement by Developer or Developer's ownership, development, use, or operation of the Site or any portion thereof excepting those Liabilities which are caused by the Indemnitees' (or any of them) gross negligence or willful misconduct. The Agency, City and Developer agree to fully cooperate with one another in any case where no conflict of interest between the parties is apparent. Without limiting the generality of the foregoing, Developer specifically agrees to indemnify, defend and hold harmless Agency and City from any Liabilities resulting from Developer's failure to comply with all applicable laws in accordance with Section 309 hereof. Agency shall Indemnify (with one (1) counsel reasonably acceptable to Developer) the Developer from and against any and all Liabilities which result from the Agency's relocation of the occupants.

**308. Rights of Access.** Representatives of the Agency shall have the right of access to the Site, without charges or fees, at normal construction hours during the period of construction for the purposes of this Agreement, including but not limited to, the inspection of the work being performed in constructing the Developer Improvements and so long as Agency representatives comply with all safety rules and do not unreasonably interfere with the work of Developer. Agency shall defend, indemnify, assume all responsibility for and hold the Developer Parties harmless from and against any and all third party liabilities, suits, actions, claims, demands, penalties, damages (including, without limitation, penalties, fines and monetary sanctions), losses, costs or expenses (including, without limitation, consultants' fees, and reasonable attorneys' fees of any kind or nature and for any damages, including damages to property or injuries to persons, including accidental death (including reasonable attorneys' fees and costs), which result from the exercise of such entry. Representatives of the Developer shall have the right of access to those portions of the Site owned by Agency without charges or fees during normal construction hours for the purpose of Investigation and Grading (as those terms are defined in the Right of Entry and Reimbursement Agreement).

**309. Compliance with Governmental Requirements.** Developer shall carry out the design, construction and operation of the Project in conformity with all Governmental Requirements.

**309.1 Nondiscrimination in Employment.** Developer certifies and agrees that all persons employed or applying for employment by it, its affiliates, subsidiaries, or holding companies, and all subcontractors, bidders and vendors, with respect to the construction and operation of the Project, are and will be treated equally by it without regard to, or because of race, color, religion, ancestry, national origin, sex, age, pregnancy, childbirth or related medical condition, medical condition (cancer related) or physical or mental disability, and in compliance with Title VII of the Civil Rights Act of 1964, 42 U.S.C. Sections 2000, *et seq.*, the Federal Equal Pay Act of 1963, 29 U.S.C. Section 206(d), the Age Discrimination in Employment Act of 1967, 29 U.S.C. Sections 621, *et seq.*, the Immigration Reform and Control Act of 1986, 8 U.S.C. Sections 1324b, *et seq.*, 42 U.S.C. Section 1981, the California Fair Employment and Housing Act, California Government Code Sections 12900, *et seq.*, the California Equal Pay Law, California Labor Code Sections 1197.5, California Government Code Section 11135, the Americans with Disabilities Act, 42 U.S.C. Sections 12101, *et seq.*, and all other anti-discrimination laws and regulations of the United States and the State of California as they now exist or may hereafter be amended. Developer shall allow representatives of the Agency access to its employment records related to this Agreement during

regular business hours at Developer's principal office in Garden Grove, California to verify compliance with these provisions when so requested by the Agency.

**310. Release of Construction Covenants.** Following Completion of the Phase 1 Developer Improvements and/or Phase 2 Developer Improvements in conformity with this Agreement and within thirty (30) calendar days following receipt of a written request from Developer, the Agency shall furnish Developer with a Release of Construction Covenants for the completed Developer Improvements or portion thereof. The Agency shall not unreasonably withhold or delay such Release of Construction Covenants. The Release of Construction Covenants shall be conclusive determination of satisfactory completion of the Developer Improvements (or the part thereof identified in the Release of Construction Covenants) and the Release of Construction Covenants shall so state. Any party then owning or thereafter purchasing, leasing or otherwise acquiring any interest in the Site (or part thereof which is the subject of Release of Construction Covenants) shall not (because of such ownership, purchase, lease or acquisition) incur any obligation or liability under this Agreement except for those continuing covenants as set forth in Sections 400 of this Agreement. If the Agency refuses or fails to furnish the Release of Construction Covenants for the Site (or part thereof) after written request from Developer, the Agency shall, within thirty (30) working days of receiving such written request, provide Developer with a written statement setting forth the reasons the Agency has refused or failed to furnish the Release of Construction Covenants for the Site (or part thereof). The statement shall also contain a list of the actions Developer must take to obtain a Release of Construction Covenants, which list shall be based on the requirements set forth in the Construction Documents. If the reason for the Agency's refusal to issue the Release of Construction Covenants is due to lack of availability of specific landscape and/or finish materials, the Developer may provide a completion bond reasonably acceptable to the Agency, in which case the Developer shall thereby become entitled to the Release of Construction Covenants.

Such Release of Construction Covenants shall not constitute evidence of compliance with or satisfaction of any obligation of Developer to any holder of any mortgage, or any insurer of a mortgage securing money loaned to finance the Developer Improvements, or any part thereof. Such Release of Construction Covenants is not a notice of completion as referred to in the California Civil Code, Section 3093.

### **311. Financing of the Developer Improvements.**

**311.1 Approval of Financing.** Prior to the Close of Escrow and in accordance with the Schedule of Performance, Developer shall have submitted evidence to the Agency that Developer has equity capital and/or a lender commitment from one (1) or more institutional lender(s) (individually and collectively, the "Construction Lender") for the construction of the Hotels in accordance with this Agreement ("Construction Financing"). In addition, such Construction Financing shall be funded or to fund at the Closing in accordance with the Schedule of Performance as provided in accordance with Sections 205.1(f) and 205.2(h) hereof. Agency shall have the right to review and approve any such Construction Financing in its reasonable discretion. The Agency shall approve Construction Financing if the debt portion, if any, is issued by an institutional lender, together with Developer's equity (and, if applicable, the commitment of a Tenant to reimburse the Developer for all or any portion of the costs of the Developer Improvement), is in an amount not less than the cost of the Developer Improvements and conditioned only upon Closing and other customary construction loan closing and funding requirements. Developer and Agency agree that Developer shall be solely responsible for all financial obligations under such financing.



**311.2 Holder Not Obligated to Construct Developer Improvements.** The holder of any mortgage or deed of trust authorized by this Agreement (a "Holder") shall not be obligated by the provisions of this Agreement to construct or Complete the Developer Improvements or any portion thereof, or to guarantee such construction or Completion; nor shall any covenant or any other provision in this Agreement be construed so to obligate such Holder. Nothing in this Agreement shall be deemed to construe, permit or authorize any such Holder to devote the Site to any uses or to construct any improvements thereon, other than those uses or Developer Improvements provided for or authorized by this Agreement.

**311.3 Notice of Default to Mortgagee or Deed of Trust Holders; Right to Cure.** With respect to any mortgage or deed of trust granted by Developer as provided herein, whenever the Agency delivers any notice of default ("Notice of Default") or demand to Developer with respect to any breach or default by Developer in the construction of the Developer Improvements, and if Developer fails to cure the Default within the time set forth in Section 501, the Agency shall deliver to each Holder of record of any mortgage or deed of trust authorized by this Agreement a copy of such notice or demand. Each such Holder shall (insofar as the rights granted by the Agency are concerned) have the right, at its option, within thirty (30) days after the receipt of the notice, to cure or remedy or commence to cure or remedy and thereafter to pursue with due diligence the cure or remedy of any such Default and to add the cost thereof to the mortgage debt and the lien of its mortgage; provided, however if the Holder is legally prevented from curing such default because of a bankruptcy by the Developer or because such cure requires physical possession of the Site then the thirty (30) day period shall be tolled until such bankruptcy is confirmed, rejected or otherwise resolved or the Holder has obtained lawful physical possession of the Site. Nothing contained in this Agreement shall be deemed to permit or authorize such Holder to undertake or continue the construction or Completion of the Developer Improvements, or any portion thereof (beyond the extent necessary to conserve or protect the improvements or construction already made) without first having expressly assumed Developer's obligations to the Agency by written agreement reasonably satisfactory to the Agency which election to assume may be made within ninety (90) days following Holder's securing of title to the Property. Such assumption shall not have the effect of causing the Holder to be responsible for any prior damage obligations of Developer to the Agency. The Holder, in that event, must agree to complete, in the manner provided in this Agreement, the Developer Improvements. Any such Holder properly completing the Developer Improvements or portion thereof shall be entitled, upon compliance with the requirements of Section 310 of this Agreement, to a Release of Construction Covenants. It is understood that a Holder shall be deemed to have satisfied the thirty (30) day time limit set forth above for commencing to cure or remedy a Developer default which requires title and/or possession of the Site (or portion thereof) if and to the extent any such Holder has within such thirty (30) day period commenced foreclosure proceedings to obtain title and/or possession and thereafter the Holder diligently pursues such proceedings to completion and cures or remedies the default.

**311.4 Failure of Holder to Complete Developer Improvements.** In any case where, thirty (30) days after the Holder of any mortgage or deed of trust creating a lien or encumbrance upon the Site or any part thereof receives a Notice of Default by Developer in Completion of construction of any of the Developer Improvements under this Agreement, and the Holder has not exercised the option to construct as set forth in Section 311.3, or if it has exercised the option but has defaulted thereunder and failed to timely cure such default, the Agency may, by giving written notice to the Holder, purchase the mortgage or deed of trust by payment to the Holder of the amount of the unpaid mortgage or deed of trust debt, including principal and interest and all other sums secured by the mortgage or deed of trust. If the ownership of the Site or any part thereof has

vested in the Holder, the Agency, if it so desires, shall be entitled to a conveyance of title to the Site or such portion thereof from the Holder to the Agency upon payment to the Holder of an amount equal to the sum of the following:

- (a) The unpaid mortgage or deed of trust debt at the time title became vested in the Holder (less all appropriate credits, including those resulting from collection and application of rentals and other income received during foreclosure proceedings);
- (b) All expenses with respect to foreclosure including reasonable attorneys' fees;
- (c) The net expense, if any (exclusive of general overhead), incurred by the Holder as a direct result of the subsequent management of the Site or part thereof;
- (d) The costs of any Developer Improvements made by such Holder;
- (e) Any prepayment charges, default interest, and/or late charges imposed pursuant to the loan documents and agreed to by Developer; and
- (f) An amount equivalent to the interest that would have accrued on the aggregate of such amounts had all such amounts become part of the mortgage or deed of trust debt and such debt had continued in existence to the date of payment by the Agency.

**311.5 Right of the Agency to Cure Mortgage or Deed of Trust Default.** In the event Developer receives a notice of default on any mortgage or deed of trust prior to the Completion of the construction of the Developer Improvements and issuance of a total Release of Construction Covenants, Developer shall immediately deliver to the Agency a copy of such notice of default. If the Holder of any mortgage or deed of trust has not exercised its option to construct, the Agency shall have the right but not the obligation to cure the default. The Agency shall be entitled to reimbursement from Developer of all proper costs and expenses incurred by the Agency in curing such default. The Agency shall also be entitled to a lien upon the Site to the extent of such costs and disbursements.

#### **400. COVENANTS AND RESTRICTIONS**

**401. Covenant to Develop, Use and Operate the Site in Accordance with Redevelopment Plan, Land Use Approvals, and this Agreement.** Until expiration of the Redevelopment Plan, Developer covenants and agrees for itself and its successors, assigns, and every successor in interest to such portion the Site, or any part thereof, that Developer and such successors and assignees, shall use and operate the Site in accordance with the Redevelopment Plan, the Land Use Approvals, and this Agreement, and except for a Holder who, pursuant to Section 311, has not elected to assume Developer's obligations hereunder to construct, shall construct and Complete the Developer Improvements in accordance with the Land Use Approvals, Scope of Development, Section 301.1, and Schedule of Performance.

**402. Maintenance and Security Covenants.** Developer covenants and agrees for itself, its successors and assigns and any successor in interest to the Site or part thereof to maintain, at Developer's sole cost and expense, the Site and all Developer Improvements thereon, in compliance with the terms of the Declaration, the Redevelopment Plan and with all applicable Governmental

Requirements. The operation, use, security and maintenance of the Site, shall be accomplished in accordance with the Covenants and Declaration (to be approved by the parties prior to Closing) consistent with other first-class hotel/retail/restaurant projects in Orange County, and shall include regular landscape maintenance, graffiti removal, and trash and debris removal.

**403. Nondiscrimination.** The Developer covenants by and for itself and any successors in interest that there shall be no discrimination against or segregation of any person or group of persons on account of race, color, creed, religion, sex, marital status, physical or mental disability or medical condition, national origin or ancestry in the sale, lease, sublease, transfer, use, occupancy, tenure or enjoyment of the Improvements or the Site, nor shall the Developer itself or any person claiming under or through it establish or permit any such practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees or vendees of the Project or the Site. The foregoing covenants shall run with the land.

All deeds, leases or contracts with respect to the Project or the Site shall contain or be subject to substantially the following nondiscrimination or nonsegregation clauses:

a. **In deeds:** “The grantee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through them, that there shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises herein conveyed, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land.”

“Notwithstanding the immediately preceding paragraph, with respect to familial status, the immediately preceding paragraph shall not be construed to apply to housing for older persons, as defined in Section 12955.9 of the Government Code. With respect to familial status, nothing in the immediately preceding paragraph shall be construed to affect Sections 51.2, 51.3, 51.4, 51.10, 51.11, and 799.5 of the Civil Code, relating to housing for senior citizens. Subdivision (d) of Section 51 and Section 1360 of the Civil Code and subdivisions (n), (o), and (p) of Section 12955 of the Government Code shall apply to the immediately preceding paragraph.”

b. **In leases:** “The lessee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through him or her, and this lease is made and accepted upon and subject to the following conditions:

“That there shall be no discrimination against or segregation of any person or group of persons, on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the leasing, subleasing, transferring, use, occupancy, tenure, or enjoyment of the premises herein leased nor shall the lessee himself or herself, or any person

claiming under or through him or her, establish or permit any such practice or practices of discrimination or segregation with reference to the selection, location, number, use, or occupancy, of tenants, lessees, sublessees, subtenants, or vendees in the premises herein leased.”

“Notwithstanding the immediately preceding paragraph, with respect to familial status, the immediately preceding paragraph shall not be construed to apply to housing for older persons, as defined in Section 12955.9 of the Government Code. With respect to familial status, nothing in the immediately preceding paragraph shall be construed to affect Sections 51.2, 51.3, 51.4, 51.10, 51.11, and 799.5 of the Civil Code, relating to housing for senior citizens. Subdivision (d) of Section 51 and Section 1360 of the Civil Code and subdivisions (n), (o), and (p) of Section 12955 of the Government Code shall apply to the immediately preceding paragraph.”

c. **In contracts:** “There shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises which are the subject of this Agreement, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land.”

**404. Assessed Value.** The Developer, and its successors in interest, shall not appeal the assessed value of the Project prior to the expiration of the Redevelopment Plan so as to achieve a total assessed value, after Completion, of less than the greater of \$\_\_\_\_\_ or the assessed value imposed by the County Assessor in the fiscal year following the year in which the Project was Completed.

**405. Prevailing Wages.** With respect to the construction of the Developer Improvements on the Site set forth herein and in the Scope of Work, Developer and its contractors and subcontractors shall pay prevailing wages and employ apprentices in compliance with Labor Code Section 1770, *et seq.*, and shall be responsible for the keeping of all records required pursuant to Labor Code Section 1776, complying with the maximum hours requirements of Labor Code Sections 1810 through 1815, and complying with all regulations and statutory requirements pertaining thereto. Such requirements are set forth in greater detail in Exhibit J attached hereto and incorporated herein by reference. The referenced Labor Code sections and Exhibit J are referred to herein collectively as the “Prevailing Wage Requirements.” Upon the periodic request of the Agency, the Developer shall certify to the Agency that it is in compliance with the requirements of this Section 405. Notwithstanding anything to the contrary contained in this Agreement, Developer shall not be required to comply with the Prevailing Wages Requirements with respect to any discreet portions of the Developer Improvements if and to the extent the Prevailing Wage Requirements are inapplicable to such discreet portions. Developer shall indemnify, protect, defend and hold harmless the Agency and its officers, employees, contractors and agents, with counsel reasonably acceptable to Agency, from and against any and all loss, liability, damage, claim, cost, expense and/or “increased costs” (including reasonable attorneys fees, court and litigation costs, and fees of expert witnesses)

which, in connection with the development, construction, and/or operation of the Developer Improvements, including, without limitation, any and all public works (as defined by applicable law), results or arises in any way from any of the following: (1) the noncompliance by Developer with any applicable local, state and/or federal law, including, without limitation, any applicable federal and/or state labor laws (including, without limitation, if applicable, the requirement to pay state prevailing wages); (2) the implementation of Section 1781 of the Labor Code, as the same may be amended from time to time, or any other similar law; and/or (3) failure by Developer to provide any required disclosure or identification as required by Labor Code Section 1781, as the same may be amended from time to time, or any other similar law. It is agreed by the parties that, in connection with the development of the Developer Improvements, including, without limitation, any and all public works (as defined by applicable law), Developer shall bear all risks of payment or non-payment of prevailing wages under California law and/or the implementation of Labor Code Section 1781, as the same may be amended from time to time, and/or any other similar law. "Increased costs," as used in this Section 405, shall have the meaning ascribed to it in Labor Code Section 1781, as the same may be amended from time to time. The foregoing indemnity shall survive termination of this Agreement and shall continue after Completion of the construction and development of the Developer Improvements by the Developer.

**406. Point of Sale and/or Use.** The Developer, for itself and for its general contractor and subcontractor, agrees to obtain a State Board of Equalization sub-permit for the jobsite and allocate all eligible use tax payments to the City of Garden Grove and provide the Agency with either a copy of the sub-permit or a statement that the use tax does not apply to this portion of the job, to insure that the City of Garden Grove is the point of sale and/or use under the Bradley Burns Uniform Local Sales and Use Tax Law (commencing with Section 7200 of the Revenue and Taxation Code, as amended from time to time).

**407. Agency Use of Hotel Facility.** During the period of twelve (12) years commencing upon the date the Hotel opens for business to the public, Developer will provide Agency with ten (10) hotel room nights per year, free of charge, and will allow the Agency to use the conference and/or banquet facilities and services at the Hotels on at least three (3) occasions per year (an "occasion" means an event lasting up to two (2) days) at a fifteen percent (15%) discount from the lowest rate charged during the past twelve (12) months on a space available basis, excluding services or goods provided by third parties. However, Agency's right to such free or discounted use of rooms and/or conference and/or banquet facilities may not be exercised during prime convention and/or tourist season, and the number of rooms shall be limited to five (5) at any given time.

**408. Effect of Violation of the Terms and Provisions of this Agreement.** The Agency is deemed the beneficiary of the terms and provisions of this Agreement and of the Covenants, for and in its own right and for the purposes of protecting the interests of the community and other parties, public or private, in whose favor and for whose benefit this Agreement and the Covenants have been provided, without regard to whether the Agency has been, remains or is an owner of any land or interest therein in the Site. The Agency shall have the right (subject to Section 501 below), upon a Default by Developer of this Agreement, to exercise all rights and remedies, and to maintain any actions or suits at law or in equity or other proper proceedings to enforce the curing of such breaches to which it or any other beneficiaries of this Agreement and Covenants may be entitled. Except as otherwise provided therein, the Covenants contained in Sections 103, 301, 309, and 401, 402, 404 and 406, and the Declaration shall remain in effect until the expiration of the Redevelopment Plan, as it may be amended from time to time. The Covenants set forth in Sections 204.2, 204.3, 307, 403, and 603 shall remain in effect in perpetuity. The Covenants described in

Sections 304, 305, 306, 308, 405 and 503 shall remain in effect with respect to a portion of the Site until the issuance of a Release of Construction Covenants with respect to such portion of the Site and so long thereafter as shall be necessary to enforce a Default(s) thereunder. The Covenants set forth in Section 407 shall remain in effect in accordance with the terms set forth therein.

**409. Upper Upscale Hotel Covenant Consideration.** In consideration for the granting of the Covenants by the Developer to the Agency, Agency shall pay to the Developer annually, for a period of thirty (30) years from the date on which the Hotel is Completed, an amount equal to forty percent (40%) of the Transient Occupancy Tax Revenues which have been paid to and received by the City in each year with respect to the Upper Upscale Hotel(s).

After payment to Developer of the amount described above, and after receipt by the City and the Agency of an amount equal to ten percent (10%) of the Agency Improvement Costs from a combination of Transient Occupancy Tax Revenues, Tax Increment Revenues and Sales Tax Revenues, the Developer will receive an amount equal to (i) fifty percent (50%) all remaining Transient Occupancy Tax Revenues from the Upper Upscale Hotel, and (ii) sixty percent (60%) of Tax Increment Revenues and Sales Tax Revenues from the Site for a period of twelve (12) years from the Date of Completion.

Examples of the above are shown in the Covenant Consideration Computation Example.

**410. Limited Service Hotel Covenant Consideration.** In consideration for the granting of the Covenants by the Developer to the Agency, Agency shall pay to the Developer annually, for a period of ten (10) years from the date on which a Hotel is Completed an amount equal to fifty percent (50%) of the Transient Occupancy Tax Revenues which have been paid to and received by the City in each year with respect to such Hotel.

After payment to Developer of the amount described in (i) and (ii) above, and after receipt by the City and the Agency of an amount equal to ten percent (10%) of the Agency Improvement Costs from a combination of Transient Occupancy Tax Revenues, Tax Increment Revenues and Sales Tax Revenues, the Developer will receive an amount equal to (i) fifty percent (50%) of all remaining Transient Occupancy Tax Revenues from such Select Service Hotel(s), and (ii) forty percent (40%) Tax Increment Revenues and Sales Tax Revenues equally for a period of twelve (12) years from the Date of Completion.

Examples of the above are shown in the Covenant Consideration Computation Example.

**411. Sunbelt Property Covenant Consideration.** In consideration for the granting of the Covenants by the Developer to the Agency, Agency shall pay to the Developer an amount equal to Sales Tax Revenues which have been paid to and received by the City in each year with respect to the Sunbelt Property, for the respective periods from the date on which each portion of the improvements on the Sunbelt Property is Completed.

## **500. DEFAULTS AND REMEDIES**

**501. Default Remedies.** Subject to Enforced Delay and compliance with the provisions of this Agreement which provide for the protection of Mortgagee rights, including the provisions of Section 311 of this Agreement, failure or delay by either party to perform any material term or

provision of this Agreement (a "Breach") following notice and failure to cure as described hereafter constitutes a "Default" under this Agreement.

The nondefaulting party shall give written notice of any Breach to the party in Breach, specifying the Breach complained of by the nondefaulting party ("Notice of Default"). Delay in giving such Notice of Default shall not constitute a waiver of any Breach nor shall it change the time of Breach. Upon receipt of the Notice of Default, the party in Breach shall promptly commence to cure the identified Breach at the earliest reasonable time after receipt of the Notice of Default and shall complete the cure of such Breach not later than thirty (30) days after receipt of the Notice of Default, or, if such Breach cannot reasonably be cured within such thirty (30) day period, then as soon thereafter as reasonably possible, provided that the party in Breach shall diligently pursue such cure to completion("Cure Period"). Failure of the party in Breach to cure the Breach within the Cure Period set forth above shall constitute a "Default" hereunder.

Any failures or delay by either party in asserting any of its rights and remedies as to any Breach or Default shall not operate as a waiver of any Breach or Default or of any such rights or remedies. Delays by either party in asserting any of its rights and remedies shall not deprive either party of its right to institute and maintain any actions or proceedings which it may deem necessary to protect, assert or enforce any such rights or remedies.

AGENCY SHALL ALSO BE REQUIRED TO SEND NOTICES OF DEFAULT TO EACH MORTGAGEE FOR WHICH AGENCY HAS RECEIVED A MORTGAGEE NOTICE.

**502. Institution of Legal Actions.** In addition to any other rights or remedies and subject to the restrictions otherwise set forth in this Agreement, any party may institute an action at law or equity to seek specific performance of the terms of this Agreement, or to cure, correct or remedy any Default, to recover damages for any Default, or to obtain any other remedy consistent with the purpose of this Agreement. Such legal actions must be instituted in the Superior Court of the County of Orange, State of California, in an appropriate municipal court in that county, or in the United States District Court for the Central District of California.

**503. Re-entry and Revesting of Title in the Agency After the Closing and Prior to Completion of Construction.** Without limiting the rights as set forth in Section 311, and without affecting the priority of the lien of the Holder's deed of trust or mortgage, the Agency has the right, at its election, to reenter and take possession of a portion of the Site with all Developer Improvements thereon, and terminate and Revest in the Agency the estate conveyed to the Developer with respect to a portion of the Site only if after the Closing and prior to the issuance of the final Release of Construction Covenants with respect to such portion of the Site, the Developer (or its successors in interest) shall:

(a) fail to start the construction of the Developer Improvements on such portion of the Site as required by this Agreement for a period of ninety (90) days after Notice thereof from the Agency subject to extension pursuant to Section 602; or

(b) abandon or substantially suspend construction of the Developer Improvements on such portion of the Site required by this Agreement for a period of ninety (90) days after Notice thereof from the Agency subject to extension pursuant to Section 602; or

(c) contrary to the provisions of Section 103 hereof, Transfer or suffer any involuntary Transfer in violation of this Agreement, and such Transfer, if it is a Transfer requiring approval by the Agency, is not rescinded within thirty (30) days of Notice thereof from Agency to Developer.

Such right to reenter, terminate and Revest is subject to the quiet enjoyment, and, if applicable, the right to continue to complete construction by (i) Tenants or other occupants who have (a) executed leases or subleases and (b) incurred substantial expenses in connection with the design and/or construction of improvements required to be constructed by such Tenant under such lease or sublease and (ii) Developer, in the case where the Developer is in Default and, vis a vis a Holder or its Nominee, shall be exercisable only if:

1 Such Holder (or its Nominee) (a) shall have failed to cure any Default within the applicable cure periods granted to such Holder (or its Nominee), or (b) shall have given Agency written notice that it will not cure any such Default or condition or that it will otherwise not comply with the terms and conditions of this Agreement, and

2 Agency, within ninety (90) days after the occurrence of any events described in subparagraph 1. immediately above, shall commence the exercise of its right of entry and shall pay to Holder (or its Nominee) in immediately available funds, the Loan Balance prior to Revesting.

In the event of a failure or refusal to cure a Default, as described in subparagraph 1. above, Agency's sole remedy *vis a vis* Holder shall be the exercise of the re-entry right and Revesting in accordance herewith. Nothing herein shall be construed to prohibit or limit the Agency's exercise of its power of eminent domain.

The conditions to the commencement of the exercise of the Agency's right to re-enter and Revest as described above shall be applicable whether the re-entry and Revesting occurs (a) prior to foreclosure (or deed in lieu of foreclosure) by the Holder (or its Nominee) under its mortgage or deed of trust; or (b) after Holder (or its Nominee) acquires title to the Site by foreclosure (or deed-in-lieu of foreclosure) under its mortgage or deed of trust.

The applicable Grant Deed shall contain appropriate reference and provision to give effect to the Agency's right as set forth in this Section 503, under specified circumstances prior to recordation of the Release of Construction Covenant, to reenter and take possession of the Site, with all improvements thereon, and to terminate and Revest in the Agency the estate conveyed to the Developer. Upon the Revesting in the Agency of title to the Site, as provided in this Section 503, the Agency shall, pursuant to its responsibilities under state law, use its reasonable efforts to resell the Site, as soon and in such manner as the Agency shall find feasible and consistent with the objectives of such law and of the Redevelopment Plan, as it exists or may be amended, to a qualified and responsible party or parties (as determined by the Agency) who will assume the obligation of constructing or completing the Developer Improvements, or such improvements in their stead as shall be satisfactory to the Agency and in accordance with the uses specified for such Site, or part thereof in the Redevelopment Plan. Upon such resale of the Site, the net proceeds thereof, shall be applied:

(i) First, to reimburse the Agency, on its own behalf or on behalf of the City, all costs and expenses incurred by the Agency, excluding City and Agency staff costs, but



specifically, including, but not limited to, any expenditures by the Agency or the City in connection with the recapture, management and resale of the Site, or part thereof (but less any income derived by the Agency from the Site, or part thereof in connection with such management); all taxes, assessments and water or sewer charges with respect to the Site, or part thereof which the Developer has not paid (or, in the event that the Site is exempt from taxation or assessment of such charges during the period of ownership thereof by the Agency, an amount, if paid, equal to such taxes, assessments, or charges as would have been payable if the Site were not so exempt); any payments made or necessary to be made to discharge any encumbrances or liens existing on the Site, or part thereof at the time or Revesting of title thereto in the Agency, or to discharge or prevent from attaching or being made any subsequent encumbrances or liens due to obligations, defaults or acts of the Developer, its successors or transferees; any expenditures made or obligations incurred with respect to the constructing or completion of the improvements or any part thereof on the Site, or part thereof; and any amounts otherwise owing the Agency, and in the event additional proceeds are thereafter available, then

(ii) Second, to reimburse the Developer, its successor or transferee, up to the amount equal to the sum of (a) actual and direct third party costs incurred by the Developer for the Developer Improvements existing on the Site, at the time of the re-entry and possession, less (b) any gains or net income received by the Developer from the Site, or the improvements thereon.

Any balance remaining after such reimbursements shall be retained by the Agency as its property. The rights established in this Section 503, except as may otherwise be provided in this Section 503, are not intended to be exclusive of any other right, power or remedy, but each and every such right, power, and remedy shall be cumulative and concurrent and shall be in addition to any other right, power and remedy authorized herein or now or hereafter existing at law or in equity. These rights are to be interpreted in light of the fact that the Agency will have conveyed the Site, to the Developer for redevelopment purposes, and not for speculation in undeveloped land.

**504. Rights and Remedies Are Cumulative.** Except as otherwise expressly stated in this Agreement, the rights and remedies of the parties are cumulative, and the exercise by either party of one or more of such rights or remedies shall not preclude the exercise by it, at the same or different times, of any other rights or remedies for the same default or any other default by the other party.

**505. Inaction Not a Waiver of Default.** Any failures or delays by either party in asserting any of its rights and remedies as to any Default shall not operate as a waiver of any Default or of any such rights or remedies, or deprive either such party of its right to institute and maintain any actions or proceedings which it may deem necessary to protect, assert or enforce any such rights or remedies.

**506. Applicable Law.** The laws of the State shall govern the interpretation and enforcement of this Agreement.

## **600. GENERAL PROVISIONS**

**601. Notices, Demands and Communications Between the Parties.** Any approval, disapproval, demand, document or other notice ("Notice") required or permitted under this Agreement must be in writing and shall be sufficiently given if delivered by hand (and a receipt therefore is obtained or is refused to be given) or dispatched by registered or certified mail, postage prepaid, return receipt requested, or delivered by telecopy, or email or overnight delivery service to:

To Agency: Garden Grove Agency for Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

with a copy to: Stradling, Yocca, Carlson & Rauth  
660 Newport Center Drive, Suite 1600  
Newport Beach, California 92660  
Attention: Thomas P. Clark, Jr.

To Developer: Land & Design Inc.  
8130 La Mesa Boulevard, #808  
La Mesa, California 91942  
Attention: Matthew Reid

With a copy to: Allen Matkins Leck Gamble Mallory & Natsis, LLP  
501 West Broadway, 15th Floor  
San Diego, California 92101  
Attention: Tom Crosbie

Such written notices, demands and communications may be sent in the same manner to such other addresses as either party may from time to time designate by mail as provided in this Section.

**602. Extension of Times of Performance.** In addition to specific provisions of this Agreement, performance by either party hereunder shall not be deemed to be in Default, and all performance and other dates specified in this Agreement shall be extended, where delays are due to ("Enforced Delay"): litigation challenging the validity of this transaction or any element thereof or the right of either party to engage in the acts and transactions contemplated by this Agreement; eminent domain actions filed by the Agency pursuant to Section 201.2 including, without limitation, relocation obligations in connection therewith and inverse condemnation actions, inability to secure necessary labor materials or tools; actions in connection with the remediation of Hazardous Materials, including groundwater contamination; war; insurrection; strikes; lockouts; riots; floods; earthquakes; fires; casualties; acts of God; acts of the public enemy; acts of terrorism; epidemics; quarantine restrictions; freight embargoes; unanticipated subsurface conditions that delay performance; lack of transportation; governmental restrictions or priority; building moratoria; unusually severe weather; or acts or omissions of the other party; acts or failures to act of the City or any other public or governmental agency or entity (other than the acts or failures to act of the Agency which shall not excuse performance by the Agency); or during the pendency of any dispute between Agency or Developer, regarding Developer's construction obligations hereunder provided that the party claiming the right to an extension of time is determined to be the prevailing party in such dispute. Notwithstanding anything to the contrary in this Agreement, an extension of time for any such cause shall be for the period reasonably attributable to the enforced delay and shall commence to run from the time of the commencement of the cause, if notice by the party claiming such extension is sent to the other party within thirty (30) days of the later of commencement of the cause or such party's discovery of such cause. Times of performance under this Agreement may also be extended in writing by the mutual agreement of the Agency and/or Developer. Notwithstanding any provision of this Agreement to the contrary, the lack of funding to Complete the Developer Improvements shall not constitute grounds of enforced delay pursuant to this Section 602.

**603. Non Liability of Officials and Employees of Agency, City and Developer.** No member, official, shareholder or employee of either party or of the City shall be personally liable to the other party or the City, or any successor in interest, in the event of any Default or Breach by the either party or for any amount which may become due to either party or their successors, or on any obligations under the terms of this Agreement.

**604. Relationship Between Agency and Developer.** It is hereby acknowledged that the relationship between the Agency and Developer is not that of a partnership or joint venture and that the Agency and Developer shall not be deemed or construed for any purpose to be the agent of the other. Accordingly, except as expressly provided herein or in the Exhibits hereto, the Agency shall have no rights, powers, duties or obligations with respect to the development, operation, maintenance or management of the Site.

**605. Agency Approvals and Actions.** Whenever a reference is made herein to an action or approval to be undertaken by the Agency, the Agency Director or his or her designee is authorized to act on behalf of Agency unless specifically provided otherwise or the context should require otherwise.

**606. Commencement of Agency Review Period.** The time periods set forth herein and in the Schedule of Performance for the Agency's approval of agreements, plans, drawings, or other information submitted to the Agency by Developer and for any other Agency consideration and approval hereunder which is contingent upon documentation required to be submitted by Developer shall only apply and commence upon the submittal of all the reasonably required information. In no event shall a materially incomplete submittal by Developer trigger any of the Agency's obligations of review and/or approval hereunder; provided, however, that the Agency shall notify Developer of an incomplete submittal as soon as is practicable.

**607. Successors and Assigns.** All of the terms, covenants, conditions, representations, and warranties, of this Agreement shall be binding upon Agency and Developer and their respective permitted successors and assigns. Whenever the term "Developer" or "Agency," as the case may be, is used in this Agreement, such term shall include any other permitted successors and assigns as herein provided.

**608. Assignment by Agency.** The Agency may assign or transfer any of its rights or obligations under this Agreement with the approval of Developer, which approval shall not be unreasonably withheld; provided, however, that the Agency may assign or transfer any of its interests hereunder to the City at any time without the consent of Developer provided that such assignment does not negatively affect any of Developer's rights or increase Developer's obligations hereunder.

**609. Counterparts.** This Agreement may be signed in multiple counterparts which, when signed by all parties, shall constitute a binding agreement. This Agreement is executed in three (3) originals, each of which is deemed to be an original.

**610. Integration.** This Agreement contains the entire understanding between the parties relating to the transaction contemplated by this Agreement. All prior or contemporaneous agreements, understandings, representations and statements, oral or written, are merged in this Agreement and shall be of no further force or effect. Each party is entering this Agreement based solely upon the representations set forth herein and upon each party's own independent investigation of any and all facts such party deems material. This Agreement includes pages 1 through 42

(includes signature page) and Exhibits A through M, (each such Exhibit incorporated in this Agreement as if fully set forth herein) which together constitute the entire understanding and agreement of the parties, notwithstanding any previous negotiations or agreements between the parties or their predecessors in interest with respect to all or any part of the subject matter hereof.

**611. Attorneys' Fees.** In any action between the parties to interpret, enforce, reform, modify, rescind or otherwise in connection with any of the terms or provisions of this Agreement, the prevailing party in the action shall be entitled, in addition to damages, injunctive relief or any other relief to which it might be entitled, reasonable costs and expenses including, without limitation, litigation costs and reasonable attorneys' fees. Costs recoverable for enforcement of any judgment shall be deemed to include reasonable attorneys' fees.

**612. Administration.** This Agreement shall be administered and executed by the Agency Director, or his/her designated representative, following approval of this Agreement by the Agency. The Agency shall maintain authority of this Agreement through the Agency Director (or his/her authorized representative). The Agency Director shall have the authority but not the obligation to issue interpretations, waive provisions, approve the Declaration, extend time limits, make minor modifications to prior Agency design approvals, and/or enter into amendments of this Agreement on behalf of the Agency so long as such actions do not substantially change the uses or development permitted on the Site, or add to the costs to the Agency as specified herein as agreed to by the Agency Board, and such amendments may include extensions of time specified in the Schedule of Performance. All other waivers or amendments shall require the written consent of the Agency Board.

**613. Titles and Captions.** Titles and captions are for convenience of reference only and do not define, describe or limit the scope or the intent of this Agreement or of any of its terms. Reference to Section numbers are to sections in this Agreement, unless expressly stated otherwise.

**614. Interpretation.** As used in this Agreement, masculine, feminine or neuter gender and the singular or plural number shall each be deemed to include the others where and when the context so dictates. The word "including" shall be construed as if followed by the words "without limitation." This Agreement shall be interpreted as though prepared jointly by both parties.

**615. No Waiver.** A waiver by either party of a breach of any of the covenants, conditions or agreements under this Agreement to be performed by the other party shall not be construed as a waiver of any succeeding breach of the same or other covenants, agreements, restrictions or conditions of this Agreement.

**616. Modifications.** Any alteration, change or modification of or to this Agreement, in order to become effective, shall be made in writing and in each instance signed on behalf of each party.

**617. Severability.** If any term, provision, condition or covenant of this Agreement or its application to any party or circumstances shall be held, to any extent, invalid or unenforceable, the remainder of this Agreement, or the application of the term, provision, condition or covenant to persons or circumstances other than those as to whom or which it is held invalid or unenforceable, shall not be affected, and shall be valid and enforceable to the fullest extent permitted by law.

**618. Computation of Time.** The time in which any act is to be done under this Agreement is computed by excluding the first day (such as the day escrow opens) and including the last day, unless the last day is a holiday or Saturday or Sunday, and then that day is also excluded in which case such day is the day following the excluded day(s). The term "holiday" shall mean all holidays as specified in Section 6700 and 6701 of the California Government Code. If any act is to be done by a particular time during a day, that time shall be Pacific Time.

**619. Legal Advice.** Each party represents and warrants to the other the following: they have carefully read this Agreement, and in signing this Agreement, they do so with full knowledge of any right which they may have; they have received independent legal advice from their respective legal counsel as to the matters set forth in this Agreement, or have knowingly chosen not to consult legal counsel as to the matters set forth in this Agreement; and, they have freely signed this Agreement without any reliance upon any agreement, promise, statement or representation by or on behalf of the other party, or their respective agents, employees or attorneys, except as specifically set forth in this Agreement, and without duress or coercion, whether economic or otherwise.

**620. Time of Essence.** Time is expressly made of the essence with respect to the performance by the Agency and Developer of each and every obligation and condition of this Agreement.

**621. Cooperation.** Each party agrees to cooperate with the other in this transaction and, in that regard, to sign any and all documents which may be reasonably necessary, helpful or appropriate to carry out the purposes and intent of this Agreement. In this regard, Developer and the Agency agree to mutually consider reasonable requests for amendments to this Agreement and/or other estoppel documents. The party making the request shall be responsible for the costs incurred by the other party, including without limitation attorneys' fees, (the "Amendment/Estoppel Costs") in connection with any amendments to this Agreement and/or estoppel documents which are requested by such party (the "Developer/Agency Request") regardless of the outcome of the Developer/Agency Request.

**622. Conflicts of Interest.** No member, official or employee of the Agency shall have any personal interest, direct or indirect, in this Agreement, nor shall any such member, official or employee participate in any decision relating to the Agreement which affects his/her personal interests or the interests of any corporation, partnership or association in which he is directly or indirectly interested.

**623. Time for Acceptance of Agreement by the Agency.** This Agreement, when executed by Developer and delivered to the Agency, must be authorized, executed and delivered by the Agency on or before thirty (30) days after signing and delivery of this Agreement by Developer or this Agreement shall be void, except to the extent that Developer shall consent in writing to a further extension of time for the authorization, execution and delivery of this Agreement.

**624. Consideration of Agreement Modification.** The Parties recognize that due to the changing economic conditions as it relates to hotel development, there is a possibility that the terms described herein will need to be modified based on requirements of the Franchisor, Hotel Operator and/or Construction Lender and/or other debt or equity contributors. With this in mind, the parties agree that in such event, the Parties agree that they will discuss any such requested modifications with the idea in mind of modifying or amending this Agreement, if required, with each Party acting

in their sole and absolute discretion and without any commitment to the other to agree to any such requested modification or revision.

**625. Recordation of Memorandum of Agreement.** The Memorandum of Agreement shall be recorded concurrently with the Close of Escrow and the terms hereof shall survive Closing and run with the land for the period of time set forth herein.

*[SIGNATURES ON NEXT PAGE]*

**IN WITNESS WHEREOF**, the parties hereto have executed this Agreement on the respective dates set forth below.

**AGENCY:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Thomas P. Clark, Jr.  
Agency General Counsel

**DEVELOPER**

**LAND & DESIGN INC.**, a California corporation

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Matthew Reid

**EXHIBIT A**

**SITE MAP**



**EXHIBIT B**

**NEED LEGAL DESCRIPTION**

## EXHIBIT C

### SCOPE OF DEVELOPMENT

Unless otherwise specified herein, all capitalized terms in the Scope of Development shall have the meaning(s) set forth for the same Disposition and Development Agreement to which this Scope of Development is attached (DDA).

#### I. DEVELOPER IMPROVEMENTS

##### A. RETAIL/RESTAURANT/ENTERTAINMENT

The following shall be the sole cost and expense of the Developer:

1. The Developer shall construct on the Site the Retail/Restaurant/Entertainment Component(s) consisting of a minimum of ten thousand (10,000) square feet of gross leaseable area and required parking (subject to parking structure). Exhibit L, contained herein, shall be considered the agency pre-approved list of Retail/Restaurant and Entertainment uses. The Developer, from time to time, may submit additional lists of possible restaurants for Agency review and approval, which shall not be unreasonably withheld.

The design and architecture of the improvements for the restaurant(s) shall follow the City's General Plan, the Redevelopment Plan, the Harbor Corridor Specific Plan, and all other requirements and provisions of this Agreement, as applicable.

##### B. HOTEL

The following shall be the sole cost and expense of the Developer:

1. The Developer shall construct the Upper Upscale Hotel consisting a minimum of three hundred (300) rooms shall also include required parking, as well as a central lobby, full-service/specialty restaurant (with room service), cocktail bar, spa, gift shop(s), business center, fitness center, concierge service, and not less than ten thousand (10,000) square feet of meeting and business space in accordance with the Agency approved Upper Upscale Hotel list. Exhibit L, contained herein, shall be considered the pre-approved list of Upper Upscale Hotel Flags. The Developer, from time to time, may submit additional lists of possible Limited Service Hotel Flags/Operators for Agency review and approval, which shall not be unreasonably withheld.

Similarly, all guest rooms shall range in size from 300 square feet to over 400 square feet. All rooms will include flat screen TV's and high speed internet access, and other standard items such as alarm clocks, hair dryer, iron and ironing board. A limited number of larger suites will provide separate bedrooms, private bathrooms, and separate seating/living areas. There will also be luxury suites with king beds, flat screen televisions and wireless internet access.

The Developer shall construct the Limited Service Hotels consisting of a minimum of one hundred five (105) rooms each. The Limited Service Hotels shall also include required parking, as well as a central lobby, business center, and fitness center in accordance with the Agency approved Limited Service Hotel list. Exhibit L, contained herein, shall be considered the pre-approved list of Upper Upscale Hotel Flags. The Developer, from time to time, may submit additional lists of possible Limited Service Hotel Flags/Operators for Agency review and approval, which shall not be unreasonably withheld.

Similarly, all guest rooms range in size from 300 square feet to over 400 square feet. All rooms will include flat screen TV's and high speed internet access, and other standard items such as alarm clocks, hair dryer, iron and ironing board.

The design and architecture of the Limited Service Hotels shall follow the City's General Plan, the Redevelopment Plan, the Harbor Corridor Specific Plan and the all other requirements and provisions of this Agreement, as applicable. The architecture shall be consistent with the cost estimates for construction provided in the Developer's Pro Forma, the Basic Concept and Design Development Drawings and the Construction Plans and Drawings. Particular attention shall be paid to massing, scale, color, and materials.

#### C. PARKING STRUCTURE

The following shall be the sole cost and expense of the Developer subject to City assistance previously mentioned:

1. The Developer shall construct, maintain and operate the Parking Structure Parcel as shown on the Conceptual Site Plan.

The vehicular entry points to the Parking Structure shall be located as shown on the Conceptual Site Plan.

The Parking Structure shall be designed for ease of operations and patron convenience with one-way traffic lanes, angled parking stalls, no parking on ramps, two lanes of continuous vertical traffic flow, and separated inbound/outbound lanes.

2. The Developer shall provide an architectural solution for the Parking Structure for the elevations that face the residential areas.

#### D. IMPROVEMENTS

The following shall be the sole cost and expense of the Developer:

1. The Developer shall construct all improvements from the back of the curb face, including sidewalks, driveways, street lights, pedestrian light standards, signs, parkway landscape (but excluding traffic or pedestrian or traffic signal poles which are the responsibility of the Agency). All such improvements shall be constructed in accordance with the Harbor Boulevard Streetscape

Improvement Plan. Improvements include the east side of Harbor Boulevard from the most south boundary portion of the Site to the most north boundary portion of the Site.

E. TENTATIVE AND FINAL MAP

The Agency shall pay for and the Developer shall prepare and process the tentative and final parcel map for the Site.

II. AGENCY IMPROVEMENTS

The following shall be the sole cost and expense of the Agency:

1. Acquisition of the Site and relocation of all occupants of the Site in compliance with all applicable federal, state and local laws and regulations concerning displacement and relocation;
2. The demolition and removal of all existing structures and improvements, including foundations, and, subject to Section 204, remediation of any environmental hazards necessary to address any Recognized Environmental Concerns identified in a Phase II Environmental Site Assessment on the Site, the proper disposal and mitigation of lead-based paint, asbestos and other environmental hazards pursuant to the requirements of the Department of Health Services in compliance with all applicable federal, state and local laws and regulations with respect to demolition and/or disposal and mitigation as described above;
3. All offsite infrastructure, including CEQA mitigation required by Section 303, adequate utilities and utility capacity, roadway and traffic improvements, traffic mitigation measures required by the City to accommodate the project and offsite landscape work. The Off-Site improvements shall include the east side and the center median of Harbor Boulevard from the most northeast boundary portion of the Site to the southeast corner of Twintree Lane (South side of Twintree Lane). The improvements will be consistent with the Harbor Boulevard Streetscape Improvement Plan, including palm trees, groundscape, permanent automatic irrigation system, lighting (street, pedestrian, and landscape), hardscape, and banners (Items II.1,2, and 3 are collectively, "Agency Improvements"). ***[NEED TO VERIFY ON A SITE PLAN]***
4. The Agency shall prepare the plans and specifications and construct, or cause the construction of, the Agency Improvements.
5. The provision of water, sewer, gas, cable television, and electricity to the Agency Property, although the point of connection will be the responsibility of the Developer, regardless of whether the point of connection is at the property line of the Agency Property or within the public right-of-way adjacent to the Agency Property.
6. The provision for roadway and traffic improvements and traffic mitigation measures required to accommodate the Project.

7. The vacation or abandonment of all existing utilities on the Agency Property which would interfere with the proposed development, provided that the Developer agrees to grant easement rights which do not interfere with proposed buildings or which are required to serve the Developer Improvements.

### III. ARCHITECTURE AND DESIGN

#### A. BUILDING DESIGN

The following shall be the sole cost and expense of the Developer:

1. The Developer shall develop construction plans and design documents shall be developed in compliance with the Land Use Approvals and shall be consistent with the Conceptual Site Plan. The architecture is expected to create a unique identity with a cohesive, integrated architectural style that complements the surrounding developments. Particular attention shall be paid to massing, scale, color, and materials in order to articulate the buildings elevations. The elevations shall, to extent as possible, avoid flat or one-dimensional elevations. Architectural attention shall be given to the main entrance/lobby of the building, which shall include a porte-cochere that complements the main building.

#### B. BUILDING SERVICE, PROJECT TRAFFIC AND MANAGEMENT

The following shall be the sole cost and expense of the Developer:

1. The Developer shall develop a building service, project traffic and management plan. The Declaration shall include the following:
  - (a) A service plan that includes general times for deliveries, trash collection, street cleaning and the agreed upon routing for such service-vehicles. This plan shall include routing and stopping for patron drop-off and small service-vehicles including mail, overnight delivery and messengers as well as conference facility deliveries. This plan shall also include routing and marked areas for emergency services.
  - (b) A traffic plan that includes the Developer's commitment to pay for traffic control officers at the entrances to the Parking Structure during holiday peak periods and for special events that are expected to generate large volumes of traffic.
  - (c) A maintenance and management plan that includes cleaning and refuse policing, no visibility into service areas from public streets, degreasing and deodorizing (particularly for the service, trash and garbage areas), re-stripping, re-painting, re-lighting, drainage cleaning, signage, graffiti management and security.

The Project shall be consistent with Section 301.1 of the DDA.

C. LANDSCAPING

All areas of the Site that are not used for buildings, sidewalks, driveways or other hardscape improvements shall be landscaped in accordance with a landscaping plan to be approved by the Agency. The Developer, at its sole cost and expense, shall be responsible for all these area. Landscaping shall consist of ground cover, trees, potted plants, and fountains, pools, or other water features, if applicable. A permanent automatic water sprinkler system shall be provided in all landscaped areas as required for adequate coverage/maintenance.

D. REFUSE

Refuse areas shall be provided in accordance with the requirements of the Land Use Approvals.

E. SIGNS

The following shall be the sole cost and expense of the Developer:

1. The Developer shall develop a sign program. The Project shall have a comprehensive graphics/logos and sign program that shall govern the entire Project; all signs shall conform as to location, size, shape, illumination system, cabinet and copy face colors, letter style, shall be complementary to the overall architectural theme, and comply with the high standards of Underwriter Laboratories. The sign program to be approved by the Agency.

F. UTILITIES

The following shall be the sole cost and expense of the Developer:

The Developer shall be responsible for utility installations for the Project and hookups to public utility lines. All utility service for the Project shall be installed underground or concealed within buildings and any mechanical, electrical, fire sprinkler or plumbing equipment that may be at ground level shall be aesthetically screened except where not permitted by the Garden Grove Municipal Code.

**EXHIBIT D**

**SCHEDULE OF PERFORMANCE – CONDENSED SCHEDULE**

	<b>PERFORMANCE ITEM</b>	<b>DATE</b>
1.	Agency and Developer execute DDA.	On or before June 15, 2011
2.	Agency and Developer open Escrow.	Within thirty (30) days after Agency and Developer execute DDA
3.	Agency acquires/has control of all Third Party Property.	On or before March 15, 2012.*
4.	Developer completes its Site Investigation pursuant to Section 204.	On or before the Due Diligence Date.
5.	Developer submits and Agency approves the identity of the Hotel Operator, Franchisor, and Franchise Agreement and Developer executes the Franchise Agreement.	On or before January 1, 2013.
6.	Developer submits completed application for PUD/Site Plan approval.	On or before June 1, 2012.
7.	City approves, conditionally approves or rejects PUD/Site Plan	On or before August 1, 2012.
8.	Agency approves or rejects cost of Agency Improvements pursuant to Section 205.1(m).	On or before June 1, 2012.
9.	Developer provides evidence of financing.	On or before March 15, 2013.

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\* If the Agency does not acquire all of the Third Party Property by such date, then each subsequent date set forth in this Schedule of Performance will be extended on a day-for-day basis for each day after March 15, 2012 through and including the date upon which Agency acquires all of the Third Party Property.

<b>PERFORMANCE ITEM</b>	<b>DATE</b>
10. Agency completes demolition, Site clearance and remediation, if applicable, pursuant to Paragraph II.1. of the Scope of Development	On or before March 15, 2013.
11. Developer completes Construction Drawings	On or before January 1, 2013.
12. Developer and Agency Close Escrow and Developer commences grading.	On or before June 15, 2013.
13. Construction Commencement Date.	On or before June 15, 2013.
14. Developer Completes the Project	Within twenty six (26) month after Close of Escrow.



**EXHIBIT E**

**ASSIGNMENT AND ASSUMPTION AGREEMENT**

**THIS ASSIGNMENT AND ASSUMPTION AGREEMENT** (the "Assignment") is hereby made as of \_\_\_\_\_, 200\_, by and between \_\_\_\_\_, a \_\_\_\_\_ ("\_\_\_\_\_"), and \_\_\_\_\_, a \_\_\_\_\_ ("Assignee").

***RECITALS***

A. Assignor and the Garden Grove Agency for Community Development (the "Agency") have entered a Disposition and Development Agreement dated \_\_\_\_\_, 2009 (the "DDA"). Pursuant to the DDA, the Agency agreed to convey [or conveyed] to the Assignor a parcel of real property referred to in the DDA as the "Site," and the Assignor agreed to construct [among other things] \_\_\_\_\_ thereon.

B. Assignor and Assignee desire to provide by this Assignment for Assignor to assign to Assignee all of its rights and obligations under the DDA [with respect to the portion of the Site described on Exhibit "A" hereto] and for Assignee to accept such assignment and assume all rights and obligations thereunder [with respect to such portion of the Site].

C. Pursuant to Section 103 of the DDA, Agency approval of a Transfer of Assignor's interest in the DDA is required in connection with the construction of \_\_\_\_\_.

D. The parties also desire for Agency to consent to such assignment and assumption, and acknowledge that such assignment and assumption is permitted pursuant to Section 103 of the DDA.

NOW, THEREFORE, Assignor and Assignee hereby agree as follows:

1. **Assignment and Assumption.** Assignor hereby assigns to Assignee all of its right, title and interest in and to the DDA [with respect to the portion of the Site described on Exhibit "A" hereto], and Assignee hereby accepts such assignment and assumes performance of all terms, covenants and conditions on the part of Assignor to be performed, occurring or arising under the DDA [with respect to such portion of the Site], from and after the date hereof with respect to \_\_\_\_\_. From and after the date hereof, Assignor shall be released from and have no further obligations under the DDA [with respect to such portion of the Site], excluding actual claims of Default which Agency made against Assignor in writing prior to the date hereof, the responsibility for which claims have not been assumed by Assignee.

2. **Successors and Assigns.** This Assignment shall be binding upon and shall inure to the benefit of Assignor and Assignee, their respective successors and assigns and Agency as third party beneficiary hereof.

3. **Governing Law.** This Assignment has been entered into, is to be performed entirely within, and shall be governed by and construed in accordance with the laws of the State of California.

**4. Further Assurances.** Each party hereto covenants and agrees to perform all acts and things, and to prepare, execute, and deliver such written agreements, documents, and instruments as may be reasonably necessary to carry out the terms and provisions of this Assignment.

**NOW, THEREFORE,** the parties hereto have executed this Assignment as of the date set forth above.

ASSIGNOR:

\_\_\_\_\_,  
a \_\_\_\_\_

By: \_\_\_\_\_

Its: \_\_\_\_\_

By: \_\_\_\_\_

Its: \_\_\_\_\_

ASSIGNEE:

\_\_\_\_\_,  
a \_\_\_\_\_

By: \_\_\_\_\_

Its: \_\_\_\_\_

**CONSENT OF AGENCY TO ASSIGNMENT**

Agency hereby acknowledges and consents to the above assignment, and releases Assignor from any further liability under the DDA, except in Assignor's capacity as a member of Assignee.

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT,**  
a public body, corporate and politic

By:

ATTEST:

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Agency Secretary

**STRADLING YOCCA CARLSON & RAUTH**

---

Agency Special Counsel

**EXHIBIT F**

**GRANT DEED**

RECORDING REQUESTED BY  
AND WHEN RECORDED MAIL TO  
AND SEND TAX STATEMENTS TO:

Garden Grove Agency for  
Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

This document is exempt from the payment of a recording fee pursuant to Government Code Section 27383.

**GRANT DEED**

For valuable consideration, receipt of which is hereby acknowledged,

A. The Redevelopment Plan for the Garden Grove Community Project was approved and adopted by the City Council of the City of Garden Grove by Ordinance No. 1339, as amended by Ordinance Nos. 1388, 1476, 1548, 1576, 1642, 1699, 1760, 2035 and 2232; said ordinances and the Redevelopment Plan as so approved and amended (the "Redevelopment Plan") are incorporated herein by reference.

B. The Grantee shall refrain from restricting the rental, sale or lease of the applicable portion of the Site or the Developer Improvements on the basis of race, color, creed, religion, sex, marital status, national origin or ancestry of any person. All such deeds, leases or contracts shall contain or be subject to substantially the following nondiscrimination or nonsegregation clauses:

1. In deeds: "The grantee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through them, that there shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises herein conveyed, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land."

2. In leases: "The lessee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through him or her, and this lease is made and accepted upon and subject to the following conditions:

“That there shall be no discrimination against or segregation of any person or group of persons, on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the leasing, subleasing, transferring, use, occupancy, tenure, or enjoyment of the premises herein leased nor shall the lessee himself or herself, or any person claiming under or through him or her, establish or permit any such practice or practices of discrimination or segregation with reference to the selection, location, number, use, or occupancy, of tenants, lessees, sublessees, subtenants, or vendees in the premises herein leased.”

3. In contracts: “There shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises which are the subject of this Agreement, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land.”

The covenants against discrimination, set forth in this Section B shall continue in effect in perpetuity.

C. No violation or breach of the covenants, conditions, restrictions, provisions or limitations contained in this Grant Deed shall defeat or render invalid or in any way impair the lien or charge of any mortgage or deed of trust or security interest permitted by this Grant Deed or the DDA; provided, however, that any subsequent owner of the Site shall be bound by such remaining covenants, conditions, restrictions, limitations and provisions, whether such owner’s title was acquired by foreclosure, deed in lieu of foreclosure, trustee’s sale or otherwise.

D. All of the terms, covenants and conditions of this Grant Deed shall be binding upon the Grantee and its successors and assigns. Whenever the term “Grantee” is used in this Grant Deed, such term shall include any other successors and assigns as herein provided.

E. All covenants without regard to technical classification or designation shall be binding for the benefit of the Grantor, the City of Garden Grove, and their respective successors and assigns. Such covenants shall be covenants running with the land in favor of the Grantor, the City of Garden Grove, and their respective successors and assigns for the entire period during which such covenants shall be in force and effect, without regard to whether the Grantor is or remains an owner of any land or interest therein to which such covenants relate. The Grantor, in the event of any breach of any such covenants, shall have the right to exercise all the rights and remedies and to maintain any actions at law or suits in equity or other proper proceedings to enforce the curing of such breach.

IN WITNESS WHEREOF, the Grantor and Grantee have caused this instrument to be executed on their behalf by their respective officers hereunto duly authorized, this \_\_\_\_\_ day of \_\_\_\_\_, 2011.

**GRANTOR:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Thomas P. Clark, Jr.  
Agency General Counsel

The undersigned Grantee accepts title subject to the covenants hereinabove set forth.

**GRANTEE:**

\_\_\_\_\_  
a \_\_\_\_\_

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Its: \_\_\_\_\_

**EXHIBIT G**

**RELEASE OF CONSTRUCTION COVENANTS**

RECORDING REQUESTED BY  
AND WHEN RECORDED MAIL TO:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_, California \_\_\_\_\_  
Attention: \_\_\_\_\_

This document is exempt from the payment  
of a recording fee pursuant to Government  
Code Section 27383.

**RELEASE OF CONSTRUCTION COVENANTS**

This RELEASE OF CONSTRUCTION COVENANTS (the "Release") is made by the  
GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT, a public body, corporate and  
politic (the "Agency"), in favor of \_\_\_\_\_, a \_\_\_\_\_ (the  
"Developer"), as of the date set forth below.

*RECITALS*

A. The Agency and the Developer have entered into that certain Disposition and  
Development Agreement dated \_\_\_\_\_ (the "DDA") concerning the redevelopment  
of certain real property situated in the City of Garden Grove, California as more fully described in  
Exhibit "A" attached hereto and made a part hereof.

B. As referenced in Section 310 of the DDA, the Agency is required to furnish the  
Developer or its successors with a Release of Construction Covenants (as defined in Section 100 of  
the DDA) upon completion of construction of the Developer Improvements (as defined in  
Section 100 of the DDA) or a portion thereof, which Release is required to be in such form as to  
permit it to be recorded in the Recorder's office of Orange County. This Release is conclusive  
determination of satisfactory completion of the construction and development required by the DDA  
of the Developer Improvements or such portion thereof as described in Exhibit "A" attached hereto  
and incorporated herein by reference.

C. The Agency has conclusively determined that such construction and development has  
been satisfactorily completed.

NOW, THEREFORE, the Agency hereby certifies as follows:

1. The Developer Improvements or portion thereof to be constructed by the Developer  
has been fully and satisfactorily completed in conformance with the DDA and is free of any claims  
and/or liens. Any operating requirements and all use, maintenance, security or nondiscrimination  
covenants contained in the DDA and other documents executed and recorded pursuant to the DDA  
shall remain in effect and enforceable according to their terms.

2. Nothing contained in this instrument shall modify in any other way any other provisions of the DDA.

IN WITNESS WHEREOF, the Agency has executed this Release this \_\_\_\_ day of \_\_\_\_\_, 20\_\_.

**AGENCY:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Agency Director

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Agency Special Counsel

**DEVELOPER**

\_\_\_\_\_  
a \_\_\_\_\_

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Its: \_\_\_\_\_





## EXHIBIT H

### RIGHT OF ENTRY AGREEMENT

This RIGHT OF ENTRY AGREEMENT (the "Agreement") is entered into \_\_\_\_\_, 2011, by and between \_\_\_\_\_, a \_\_\_\_\_ ("GRANTEE") and the GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT, a public body, corporate and politic ("GRANTOR").

#### RECITALS

A. GRANTOR, as "Agency," and GRANTEE, as "Developer," entered into that certain Disposition and Development Agreement dated \_\_\_\_\_ (the "DDA"), pursuant to which the GRANTOR agreed, subject to the fulfillment of the Agency's Conditions Precedent to convey the Site to the GRANTEE and GRANTEE agreed, subject to Developer's Conditions Precedent to accept Conveyance of the Site and construct the Developer Improvements thereon. All capitalized terms not defined herein shall have the meaning set forth in the DDA, unless the context dictates otherwise.

B. GRANTOR currently owns the Agency Parcels and is in the process of acquiring the Third Party Property. If and to the extent the GRANTOR acquires the Third Party Property or is granted the right of entry with respect to the Third Party Property such Third Party Property shall be deemed to be part of the Agency Parcels hereunder.

### RIGHT OF ENTRY AGREEMENT

1. Grant of Right of Entry. The GRANTOR hereby grants the GRANTEE, its employees, consultants, contractors, subcontractors, agents, tenants, purchasers, and designees, permission to enter upon the Agency Parcels ("Right of Entry") for the purpose of performing or causing to be performed environmental, soils, and/or topographical tests and surveys ("Investigation") and for the purpose of clearing, demolishing and rough grading ("Grading").

2. Termination. This Agreement shall terminate upon the earlier to occur of (i) \_\_\_\_\_, 20\_\_\_\_, (ii) the Closing or (iii) termination of the DDA, unless otherwise extended by mutual agreement of the parties.

3. Assumption of Risk. GRANTEE enters the Agency Parcels and performs or causes to be performed the Investigation, at its own risk and subject to whatever hazards or conditions may exist on the Agency Parcels.

4. Condition of Agency Parcels Upon Termination of DDA Prior to Conveyance. If the DDA and this Agreement are terminated prior to Conveyance (a) in the case of Investigation, GRANTEE shall repair or replace any landscaping, structures, fences, driveways, or other improvements that are removed, damaged, or destroyed by Grantee's employees, contractors, subcontractors, agents and designees, and (b) in the case of Grading of the Agency Parcels, the Developer shall provide a rough graded level site.

5. Indemnification and hold harmless. GRANTEE shall indemnify, defend and hold harmless the GRANTOR and City, their officers, directors, employees, contractors, subcontractors,

agents, and volunteers (“Indemnites”) from any and all claims, suits or actions of every name, kind and description, brought forth on account of injuries to or the death of any person or damage to property arising from or connected with the willful misconduct, negligent acts, errors or omissions, ultra-hazardous activities, activities giving rise to strict liability, or defects in design by the GRANTEE or any person directly or indirectly employed by or acting as agent for GRANTEE in the performance of this Right of Entry, except that such indemnity shall not apply to the extent such matters are caused by the negligence or willful misconduct of the GRANTOR, its officers, agents, employees or volunteers.

It is understood that the duty of GRANTEE to indemnify and hold harmless includes the duty to defend as set forth in Section 2778 of the California Civil Code.

Acceptance of insurance certificates and endorsements required under this Right of Entry does not relieve GRANTEE from liability under this indemnification and hold harmless clause. This indemnification and hold harmless clause shall apply whether or not such insurance policies shall have been determined to be applicable to any of such damages or claims for damages.

6. Insurance. During the term of this Right of Entry, GRANTEE and its contractors, subcontractors and agents shall fully comply with the terms of the law of the State of California concerning worker’s compensation and shall provide insurance in accordance with the DDA.

7. Recording. Neither GRANTOR nor GRANTEE shall record this Right of Entry.

8. Attorney’s Fees. If any legal action or proceeding arising out of or relating to this Right of Entry is brought by either party to this Right of Entry, the prevailing party shall be entitled to receive from the other party, in addition to any other relief that may be granted, the reasonable attorneys’ fees, costs, and expenses incurred in the action or proceeding by the prevailing party.

9. Notices. All notices required or permitted under the terms of this DDA shall be in writing and sent to:

To Grantor: Garden Grove Agency for Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

with a copy to: Stradling, Yocca, Carlson & Rauth  
660 Newport Center Drive, Suite 1600  
Newport Beach, California 92660  
Attention: Thomas P. Clark, Jr.

To Grantee: Matthew Reid  
Land & Design Inc.  
8130 La Mesa Boulevard #808  
La Mesa, California 91942

With a copy to: Allen Matkins Leck Gamble Mallory & Natsis LLP  
501 West Broadway, 15th Floor  
San Diego, California 92101  
Attention: Tom Crosbie

10. Time is of the Essence; Entire Agreement. Time is of the essence of the terms and provisions of this Right of Entry. This Right of Entry constitutes the entire agreement between GRANTEE and GRANTOR with respect to the matters contained herein, and no alteration, amendment or any part thereof shall be affective unless in writing signed by parties sought to be charged or bound thereby.

11. Assignment. This Agreement shall be assignable as security to Grantee's Holder for the purposes and with the limitations set forth herein.

APPROVED BY:

GRANTEE

LAND & DESIGN, INC.,  
a California corporation

Dated: \_\_\_\_\_, 2011

By:

Its:

GRANTOR:

GARDEN GROVE MXD, LLC,  
a Colorado corporation

Dated: \_\_\_\_\_, 2011

By:

Its:

## EXHIBIT I

### PREVAILING WAGE AND PUBLIC WORKS REQUIREMENTS

#### I. Developer's Requirements:

(1) Obtain the prevailing wage rate from the Director of Industrial Relations in accordance with Labor Code Sections 1771 and 1773.

(2) Specify the appropriate prevailing wage rates, in accordance with Labor Code Sections 1773.2 and 1777.5.

(A) The posting requirement is applicable for each job site.

EXCEPTION: If more than one worksite exists on any project, then the applicable rates may be posted at a single location which is readily available to all workers.

(B) If a wage rate for a craft, classification or type of worker is not published in the Director's general prevailing wage determinations, a request for a special determination should be made by the awarding body to Chief, Division of Labor Statistics and Research, P.O. Box 420603, San Francisco, CA 94142, at least 45 days prior to the project bid advertisement date.

(3) Notify the Division of Apprenticeship Standards, Department of Industrial Relations. See Labor Code Section 1773.3.

(4) Inform prime contractors, to the extent feasible, of relevant public work requirements:

NOTE: Requirement information may be disseminated at a pre-acceptance of bid conference or in a call for bids or at an award of bid conference.

The public works requirements are:

(A) the appropriate number of apprentices are on the job site, as set forth in Labor Code Section 1777.5.

(B) workers' compensation coverage, as set forth in Labor Code Sections 1860 and 1861.

(C) keep accurate records of the work performed on public works projects, as set forth in Labor Code Section 1812.

(D) inspection of payroll records pursuant to Labor Code Section 1776, and as set forth in Section 16400 (e) of Title 8 of the California Code of Regulations.

(E) and other requirements imposed by law.

(5) Withhold monies. See Labor Code Section 1727.

(6) Ensure that public works projects are not split or separated into smaller work orders or projects for the purpose of evading the applicable provisions of Labor Code Section 1771.

(7) Deny the right to bid on public work contracts to contractors or subcontractors who have been debarred from bidding on public works contracts, as set forth in Labor Code Section 1777.7.

(8) Not permit workers on public works to work more than eight hours a day or 40 hours in any one calendar week, unless compensated at not less than time and a half as set forth in Labor Code Section 1815.

EXCEPTION: If the prevailing wage determination requires a higher rate of pay for overtime work than is required under Labor Code Section 1815, then that higher overtime rate must be paid, as specified in subsection 16200(a)(3)(F) of Title 8 of the California Code of Regulations.

(9) Not take or receive any portion of the workers' wages or accept a fee in connection with a public works project, as set forth in Labor Code Sections 1778 and 1779.

(10) Comply with those requirements as specified in Labor Code Sections 1776(g), 1777.5, 1810, 1813, and 1860.

## **II. Contractor and Subcontractor Requirements.**

The contractor and subcontractors shall:

(1) Pay not less than the prevailing wage to all workers, as defined in Section 16000 of Title 8 of the California Code of Regulations, and as set forth in Labor Code Sections 1771 and 1774;

(2) Comply with the provisions of Labor Code Sections 1773.5, 1775, and 1777.5 regarding public works jobsites;

(3) Provide workers' compensation coverage as set forth in Labor Code Section 1861;

(4) Comply with Labor Code Sections 1778 and 1779 regarding receiving a portion of wages or acceptance of a fee;

(5) Maintain and make available for inspection payroll records, as set forth in Labor Code Section 1776;

(6) Pay workers overtime pay, as set forth in Labor Code Section 1815 or as provided in the collective bargaining agreement adopted by the Director of Industrial Relations as set forth in Section 16200 (a) (3) of Title 8 of the California Code of Regulations;

(7) Comply with Section 16101 of Title 8 of the California Code of Regulations regarding discrimination;

(8) Be subject to provisions of Labor Code Section 1777.7 which specifies the penalties imposed on a contractor who willfully fails to comply with provisions of Section 1777.5;

- and
- (9) Comply with those requirements as specified in Labor Code Sections 1810 and 1813;
  - (10) Comply with other requirements imposed by law.

**EXHIBIT J**  
**CONCEPTUAL SITE PLAN**



**EXHIBIT K**

**MEMORANDUM OF AGREEMENT**

RECORDING REQUESTED BY  
AND WHEN RECORDED MAIL TO  
AND SEND TAX STATEMENTS TO:

Garden Grove Agency for  
Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

This document is exempt from the payment of a recording fee pursuant to Government Code Section 27383.

**MEMORANDUM OF AGREEMENT**

This **MEMORANDUM OF AGREEMENT** (the "Agreement") is entered into as of \_\_\_\_\_, 2011 by and between the **GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT**, a public body, corporate and politic (the "Agency"), and **LAND & DESIGN INC.**, a California corporation (hereinafter referred to as "Developer").

**RECITALS**

1. Recordation of Memorandum of Agreement. This Memorandum of Agreement evidences that certain Disposition and Development Agreement between the Agency and the Developer dated \_\_\_\_\_ ("DDA"). Capitalized terms not defined herein shall have the meaning set forth in the DDA. When recorded at the Closing the DDA is a burden against Developer's fee simple interest in the Site which Site is more particularly described in Attachment No. 1 attached hereto and incorporated herein by reference. The DDA provides, among other things, and subject to the fulfillment of certain Condition Precedent, for a conveyance of the Site to the Developer and for the development and operation by Developer thereon of a Hotel and Retail/Restaurant/Entertainment Component. The Covenants shall run with the land and be binding upon the heirs, successors and assigns of Developer.

*[SIGNATURES FOLLOW ON NEXT PAGE]*

IN WITNESS WHEREOF, the undersigned have executed this Memorandum of Agreement as of the \_\_\_\_ day of \_\_\_\_\_, 2011.

**AGENCY:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Agency Director

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Stradling Yocca Carlson & Rauth  
Agency General Counsel

**DEVELOPER**

**LAND & DESIGN INC.**, a California corporation

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Its:





**ATTACHMENT NO. 1 TO EXHIBIT K**

**LEGAL DESCRIPTION**

ATTACHMENT NO. 1 TO  
EXHIBIT K-1

**EXHIBIT L**

**PRE-APPROVED HOTEL FRANCHISES AND  
RESTAURANT TENANT(S)/OPERATOR(S)**

**Pre-Approved Limited Service Hotels**

Hyatt Place (Hyatt)  
Summerfield Suites (Hyatt)  
Aloft (Starwood)  
Element (Starwood)  
Four Points by Sheraton (Starwood)  
Cambria Suites (Choice Hotels)  
Country Inn and Suites (Carlson)  
Springhill Suites (Marriott)  
Towne Place Suites (Marriott)  
Fairfield Inn and Suites (Marriott)  
Courtyard (Marriott)  
Wingate (Wyndham)  
Hotel Indigo (IHG)

**Pre Approved Upper Upscale Hotels**

Autograph Collection (Marriott)  
JW Marriott  
Radisson Blu  
Destination Hotels and Resorts  
Fairmont  
Four Seasons  
Inter-Continental Hotel  
Joie de Vivre Hotels  
Jumeira Hotels  
Loews  
Kessler Collection  
Kimpton Hotel  
Marriott Hotels  
Le Meridien  
Luxury Collection (Starwood)  
MGM Hotel  
Omni  
Pan Pacific Hotel  
Peabody Hotel  
Planet Hollywood Hotel  
Renaissance  
Rosen Hotel  
Sol Melia Hotels  
Sonesta  
Taj Hotel(s)

W Hotels  
Westin  
Wyndham Collection/Resort

**Pre-Approved List of Full-Service Restaurants:**

Yard House  
RockSugar  
Season's 52  
Grand Luxe Cafe  
Maggiano's  
T-Rex  
BJ Restaurant and Brewery  
Claim Jumper  
Roadhouse Grill  
TGI Fridays  
Spaghetti Factory  
Macaroni Grill  
Romanos  
Chili's Grill and Bar  
Margaretville  
Nascar Café  
Hard Rock Café  
Emeralds  
Gladstones  
Lucilles BBQ  
King's Fishhouse  
Daily Grill  
California Pizza Kitchen  
Uno Chicago Grill  
Papa Bello  
Granite City Food and Brewery  
Corner Bakery Café  
Sevilla  
Il Fornaio Cucina Italiano  
Chuy's Mesquite Broiler  
RA Shushi Bar  
Buffalo Wild Wings Grill and Bar  
Smokey Bones BBQ  
Johnny Carrino's  
Daily Grill/The Grill  
King's Fish House  
Landry's Seafood  
Houston's  
Burgerville USA  
Lone Star Steakhouse  
Maloney's  
Smith & Wollensky  
Applebees

Olive Garden  
Z Tejas Grill  
Pizzeria Uno  
Pat and Oscars  
Chevy's  
Moe's Southwest Grill  
Carrabba's Italian Grill  
Cheeseburger in Paradise  
Logan's Roadhouse  
Islands  
Bahama Breeze  
Golden Corral  
Famous Dave's  
Texas Roadhouse  
Black Angus  
Ruby Tuesday's  
Prego  
Ruby's Diner  
Johnny Rockets  
Old Chicago  
Qdoba Mexican Grill  
Farrell's  
Marie Callendar's/Babe's BBQ  
Johnny Carino's  
Elephant Bar  
On the Border  
Fleming's Steakhouse  
Bahama Breeze  
Capital Grill  
Wolfgang Pucks  
Panda Inn  
Nobu

**Pre-Approved List of Quick-Service Restaurants:**

Panera Bread  
Portillos  
The Hat  
Subway  
Quiznos  
Earl of Sandwich  
Panda Express  
Crepe Café  
Pink's Famous Hot Dogs  
Jerry Woodfired Hot Dogs  
Tommy's World Famous Hamburgers  
Five Guys Hamburgers



**Pre-Approved List of Specialty Restaurants:**

Jamba Juice  
Coffee Bean  
Starbucks  
Dunkin Donuts  
Southern Maid Donut Shops  
Yogurt Land  
Pink Berry  
Haagen Dazs  
Wetzels Pretzels  
Ghirardelli Soda Fountain & Chocolate Shop

**Pre-Approved List of Entertainment Uses**

Wonderworks  
Ripley's Believe it or Not  
Fox Sports Grill  
House of Blues  
NBA Café/City  
B.B. King's Blues Cafe  
Jillians  
Improv  
Howl at the Moon



**DISPOSITION AND DEVELOPMENT AGREEMENT**

**By and Between**

**GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT**

**and**

**LAND & DESIGN INC.**

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## DISPOSITION AND DEVELOPMENT AGREEMENT

This **DISPOSITION AND DEVELOPMENT AGREEMENT** (this "Agreement") dated for purposes of identification only as of March \_\_, 2011 (the "Date of this Agreement"), is entered into by and between the **GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT**, a public body, corporate and politic (the "Agency"), and **LAND & DESIGN INC.**, a California corporation (the "Developer").

### *RECITALS*

A. The Redevelopment Plan for the Garden Grove Community Project was approved and adopted by the City Council of the City of Garden Grove by Ordinance No. 1339, as amended by Ordinance Nos. 1388, 1476, 1548, 1576, 1642, 1699, 1760, 2035 and 2232; said ordinances and the Redevelopment Plan as so approved and amended (the "Redevelopment Plan") are incorporated herein by reference. The property within the geographical boundaries of the Redevelopment Plan are described in the Redevelopment Plan and are referred to as the "Project Area."

B. The property which is the subject of this Agreement is approximately five acres (5) acres located within the boundaries of the Project Area and is comprised of certain property owned by the Agency ("Agency Property") and property currently owned by third parties ("Third Party Property"). The Agency Property and Third Party Property are shown on the Site Map (Exhibit A) and legally described in the Legal Description (Exhibit B) (the "Site").

C. The Developer has proposed a hotel with approximately nineteen (19) stories and between three hundred (300) and four hundred rooms (400), as well as a minimum of ten thousand (10,000) square feet of retail/restaurant/entertainment, including one (1) or more restaurants (the "Retail/Restaurant/Entertainment Component"), a Parking Structure, and not less than Ten Thousand (10,000) square feet of meeting space (the "Meeting Space Component") as more specifically described in the Scope of Development (Exhibit C) (collectively, the "Upper Upscale Hotel" and each a "Limited Service Hotel"). In addition, Developer has also proposed up to two (2) Limited/Select/Focus Service/Suites/Extended Stay type hotels (collectively, the "Limited Service Hotels"), consisting of approximately 125 – 300 rooms each. The Limited Service Hotels are more specifically described in the Scope of Development. The Upper Upscale Hotel, the Limited Service Hotels and the other improvements required to be constructed on the Site pursuant to this Agreement are collectively referred to herein as the "Developer Improvements" or "Project."

D. The Agency and the Developer desire by this Agreement, and subject to its terms and provisions, (1) to provide for the Agency, (a) to sell the Site to the Developer in accordance with the terms contained herein, (b) to pay the Covenant Consideration, (c) to accommodate, if economically feasible and legally permissible, the financing of the Parking Facility, and (d) to construct the Agency Improvements, and (2) for the Developer (a) to purchase the Site, and (b) to construct and operate the Developer Improvements.

E. The development and operation of the Project on the Site, as provided in this Agreement, is in the vital and best interest of the City and the welfare of its residents and is in accordance with the public purposes and provisions of applicable state and local laws. Without limiting the foregoing, development and operation of the Project will result in substantial benefits to the City and Agency, which includes (i) elimination of blight, (ii) job creation and enhanced revenues to the City resulting from construction and operation of the Project, including property taxes, sales

taxes, and transient occupancy taxes, (iii) enhanced marketability that is likely to extend out-of-town leisure and convention visitors' lengths of stay in the City as a result of additional attractions and high-quality retail shopping and dining opportunities, and (iv) additional high-quality entertainment, restaurant and retail opportunities for the residents of Garden Grove and the surrounding area(s).

**NOW, THEREFORE**, the Agency and the Developer hereby agree as follows:

## **100. INTRODUCTORY PROVISIONS**

**101. Definitions.** Capitalized terms within this Agreement shall have the meanings set forth below, or if not defined in this Section 101, shall have the meaning ascribed thereto when such terms are first used herein:

**"Agency"** means the Garden Grove Agency for Community Development, a public body, corporate and politic, exercising governmental functions and powers and organized and existing under Chapter 2 of the Community Redevelopment Law, and any assignee of or successor to its rights, powers and responsibilities.

**"Agency Director"** means the executive director of the Agency, or his designee.

**"Agency Improvements"** means the improvements and work to be performed by the Agency pursuant to ~~Sections 201, 204.2 and 301.2 and the Scope of Development~~ Section 301.2.

**"Agency Property"** means that certain property shown as Agency Property on the Site Map and described in the Legal Description.

**"Agency's Conditions Precedent"** is defined in Section 205.1.

**"Agreement"** means this Disposition and Development Agreement by and between the Agency and Developer, including all exhibits.

**"ALTA Policies and Endorsements"** is defined in Section 203.

**"Amendment/Estoppel Costs"** is defined in Section 621.

**"Applicable Covenants Consideration Period"** means, with respect to any portion of the Site and/or Developer Improvements, the period during which any of the Covenants Consideration with respect to the applicable portion of the Site and/or Developer Improvements is required to be paid pursuant to Sections 409, 410, 411 and/or 412 hereof.

**"Assignment and Assumption Agreement"** is attached hereto as Exhibit E and incorporated herein by reference.

**"Breach"** is defined in Section 501.

**"CFD"** means a community facilities district formed pursuant to Mello-Roos Community Facilities Act of 1982 (Government Code §§ 53311 *et seq.*).

**"CFD Bonds"** means bonds issued by a CFD.



**“CFD Financing”** is defined in Section 301.3.

**“City”** means the City of Garden Grove, a California municipal corporation.

**“Closing”** or **“Close of Escrow”** is defined in Section 201.5.

**“Closing Date”** is the date upon which conveyance of the Site is consummated in accordance with Section 201.5 hereof.

**“CLTA Policy”** is defined in Section 203.

**“Commence Construction”** or **“Commencement of Construction”** means the commencement of construction of the applicable portion of the Developer Improvements pursuant to a validly issued building permit, it being agreed that the pouring of foundations for such portion of the Developer Improvements constitutes commencement of construction thereof (without limiting other indicia of such commencement).

**“Community Redevelopment Law”** means California Health and Safety Code Sections 33000, *et seq.* as the same now exists or may hereafter be amended.

**“Completion of Construction”** or **“Completes Construction”** or **“Completed Construction”** means the completion of construction of the Developer Improvements as evidenced by a final Certificate of Occupancy issued by the City, certification by the Project Architect and the Agency Director that the Developer Improvement are complete in accordance in all material respects with the Construction Drawings and the Hotel and all its rooms are open and available to the public.

**“Conceptual Site Plan”** is attached hereto as Exhibit J and incorporated herein by reference and generally depicts the proposed development and use of the Site, as the same may be hereafter modified as provided in this Agreement.

**“Conditions Precedent”** shall mean the Agency’s Conditions Precedent and Developer’s Conditions Precedent set forth in Section 205.

**“Conditions Precedent to Third Party Acquisition”** mean \_\_\_\_\_ is defined in Section 201.2.

**“Construction Commencement Date”** means, with respect to each Hotel, the date that is set forth in the Schedule of Performance as the date upon which the ~~construction~~ Commencement of Construction of such Hotel, ~~pursuant to validly issued building permits,~~ is to ~~commence~~ occur.

**“Construction Drawings”** is defined in Section 302.

**“Construction Financing”** is defined in Section 311.1 hereof.

**“Construction Lender”** is defined in Section 311.

**“Conveyance”** means the conveyance of the Site to the Developer by Grant Deed.

**“Cost of the Agency Improvements” means the actual and direct costs of the Agency Improvements plus assumed interest costs of twenty-five percent (25%) of the capital and direct costs.**

**“Cost Reimbursement Deposit”** is defined in Section 201.3.

**“Covenants”** means the covenants, obligations and promises of Developer hereunder, including without limitation the covenants, obligations and promises set forth in Section 102.2, 103, 204.2, 204.3, 304 through 309, inclusive, 400, 503 and 603, which Covenants shall survive the Closing, run with the land and be binding upon heirs, successors and assigns of Developer.

**“Covenants Consideration”** means, collectively, the aggregate amounts to be paid to Developer pursuant to Sections 409, 410, 411 and 412 hereof.

**“Covenants Consideration Computation Example” is attached hereto as Exhibit M and incorporated herein by reference.**

**“Date of this Agreement”** means the date of approval of the Agreement by the Agency.

**~~“DDA Revenue Sharing Example”~~** is attached hereto ~~as Exhibit N and incorporated herein by reference.~~

**“Declaration”** means a Declaration of Covenants, Conditions and Restrictions which will be entered into by the parties prior to Closing which Declaration shall address the management, operation, rules of conduct, security and access rights and other easements with respect to the Project.

**“Default”** is defined in Section 501.

**“Deposit”** is defined in Section 201.3.

**“Developer”** means Land & Design Inc., a California corporation, and any affiliate, assignee or successor thereto permitted pursuant to the terms of this Agreement. As of the date of this Agreement, Matthew Reid has (i) at least a fifty~~one~~ percent (~~50~~**51**%) interest in **profits and losses in Land & Design Inc., a California corporation,** and (ii) subject to the customary rights of other non-managerial members, partners or shareholders, as applicable, operational and managerial control of Developer and, subject to Section 103 hereof, will retain same until the issuance of Release of Construction Covenants.

**“Developer Improvements”** is generally described in Recital C above and ~~is~~**are** more particularly described herein and in the Scope of Development. ~~“Developer Parties” means collectively Developer and its affiliates, officers, directors, shareholders and employees. and may include not more than thirty (30) Vacation Membership Rental Units.~~

**“Developer/Agency Request”** is defined in Section 621.

**“Developer’s Conditions Precedent”** is defined in Section 205.2.

**“Development Agreement”** means a development agreement pursuant to Government Code Section 65864 *et seq.*

**“Due Diligence Date”** means ~~one hundred twenty (120)~~ninety (90) days following the later of (a) Date of this Agreement or (b) the date the Agency has fee title to all of the Site.

**“Enforced Delay”** is defined in Section 602.

**“Environmental Law”** means the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended (42 USC §§ 9601 *et seq.*), the Hazardous Materials Transportation Act, as amended (49 USC §§ 1801 *et seq.*), the Resource Conservation and Recovery Act of 1976, as amended (42 USC §§ 6901 *et seq.*), the Toxic Substances Control Act (15 USC §§ 2601 *et seq.*), the Insecticide, Fungicide, Rodenticide Act (7 USC §§ 136 *et seq.*), the Superfund Amendments and Reauthorization Act (42 USC §§ 6901 *et seq.*), the Clean Air Act (42 USC §§ 7401 *et seq.*), the Safe Drinking Water Act (42 USC §§ 300f *et seq.*), the Solid Waste Disposal Act (42 USC §§ 6901 *et seq.*), the Surface Mining Control and Reclamation Act (30 USC §§ 1201 *et seq.*), the Emergency Planning and Community Right to Know Act (42 USC §§ 11001 *et seq.*), the Occupational Safety and Health Act (29 USC §§ 655 and 657), the California Underground Storage of Hazardous Substances Act (Health and Safety Code §§ 25280 *et seq.*), the California Hazardous Substances Account Act (Health & Safety Code §§ 25300 *et seq.*), the Porter-Cologne Water Quality Act (Water Code §§ 13000 *et seq.*), together with any amendments of or regulations promulgated thereunder and any other federal, state, and local laws, statutes, ordinances, or regulations now in effect that pertain to occupational health or industrial hygiene.

**“Escrow”** is defined in Section 201.5.

**“Escrow Agent”** is defined in Section 201.5.

**“Franchisor”** is defined in Section 103.6.

**“Franchise Agreement”** is defined in Section 103.6.

**“Governmental Requirement(s)”** means all valid and enforceable laws, ordinances, statutes, codes, rules, regulations, orders and decrees of the United States, the State, the County, the City ~~(to the extent generally applicable within the City and not applied to the Project in a discriminatory manner)~~ or any other political subdivision in which the Site is located, and of any other political subdivision, agency or instrumentality exercising jurisdiction over the Agency, the Developer or the Site, including, without limitation, all applicable state labor standards, the City zoning and development standards, building, plumbing, mechanical and electrical codes, and all other provisions of the City Municipal Code, and all applicable disabled and handicapped access requirements, including without limitation (to the extent applicable), Labor Code Sections 1770 *et seq.*, the Americans With Disabilities Act, 42 U.S.C. Section 12101, *et seq.*, Government Code Section 4450, *et seq.*, Government Code Section 11135, *et seq.*, and the Unruh Civil Rights Act, Civil Code Section 51, *et seq.*

**“Grant Deed”** means a grant deed in the form of Exhibit F attached hereto and incorporated herein by reference, by which the Agency shall convey fee title to the Site to Developer.

**“Hazardous Materials”** means any toxic substance, material, or waste which is now regulated by any local governmental authority, the State of California, or the United States Government under any Environmental Law including, but not limited to, any material or substance which is (i) defined as a “hazardous waste,” “extremely hazardous waste,” or “restricted hazardous

waste” under Sections 25115, 25117, or 25122.7, or listed pursuant to Section 25140 of the California Health and Safety Code, Division 20, Chapter 6.5 (Hazardous Waste Control Law), (ii) defined as “hazardous substance” under Section 25316 of the California Health and Safety Code, Division 20, Chapter 6.8 (Carpenter-Presley-Tanner Hazardous Substance Account Act), (iii) defined as a “hazardous material,” “hazardous substance,” or hazardous waste” under Section 25501 of the California Health and Safety Code, Division 20, Chapter 6.95 (Hazardous Materials Release Response Plans and Inventory), (iv) defined as a “hazardous substance” under Section 25281 of the California Health and Safety Code, Division 20, Chapter 6.7 (Underground Storage of Hazardous Substances), (v) a petroleum or refined petroleum product, including without limitation petroleum-based paints and solvents, (vi) asbestos, (vii) polychlorinated biphenyls, (viii) methyl tertiary butyl ether (MTBE); (ix) listed under Article 9 or defined as “hazardous” or “extremely hazardous” pursuant to Article 11 of Title 22 of the California Administrative Code, Division 4, Chapter 20, (x) designated as a “hazardous substance” pursuant to Section 311 of the Clean Water Act (33 U.S.C. § 1317), (xi) defined as a “hazardous waste” pursuant to Section 1004 of the Resource Conservation and Recovery Act, 42 U.S.C. § 6901 *et seq.*, (xii) defined as a “hazardous substance” pursuant to Section 101 of the Comprehensive Environmental Response, Compensation, and Liability Act, 42 U.S.C. § 9601 *et seq.*, (xiii) any flammable or explosive materials, (xiv) a radioactive material, or (x) lead, cyanide, DDT, printing inks, acids, pesticides, ammonia compounds and other chemical products, asbestos, PCBs and similar compounds and including any different products and materials which have been found to have adverse effects on the environment or the health and safety of persons.

“**Holder**” is defined in Section 311.2.

“**Hotels**”/“**Hotel(s)**” means the Upper Upscale Hotel and, if constructed, the Limited Service Hotels, and “**Hotel**” means any one (1) of the Upper Upscale Hotel and the Limited Service Hotels.

~~“**Hotel Commencement Security**” means funds or a letter of credit in the amount of \$ \_\_\_\_\_, which is to be held to secure, and to be released to Developer upon, Developer’s Commencement of the Upper Upscale Hotel in accordance with this Agreement.~~

“**Hotel Operator**” is defined in Section 103.6.

“**Indemnify**” means indemnify, defend, pay for and hold harmless.

“**Indemnitees**” means the Agency and the City, and their respective ~~public~~ representatives, officers and employees.

“**Insurance**” is defined in Section 306 *et seq.*

“**Land Use Approvals**” is defined in Section 303.

“**Legal Description**” means the legal description of the Site attached hereto as Exhibit B and incorporated herein by reference.

“**Liabilities**” means liabilities, suits, actions, claims, demands, penalties, damages (including without limitation, penalties, fines, and monetary sanctions), giving rise to losses, costs or expenses (including, without limitation, consultants’ fees, and reasonable attorneys’ fees) of any kind or nature

and for any damages, including damages to property or injuries to person, including accidental death, (including reasonable attorneys' fees and costs in connection therewith).

**"Limited Service Hotels"** is defined in Recital C above, and, subject to Section 301.1 hereof, the minimum standards for which are described therein and in Section 301.1 and in Scope of Development. **"Limited Service Hotel"** means one of the Limited Service Hotels. ~~Notwithstanding anything to the contrary contained in this Agreement, the Limited Service Hotels may include a vacation ownership rental component.~~

**"Loan Balance"** means, with respect to any Holder and its mortgage or deed of trust, the sum of the following amounts: (a) the aggregate unpaid amount (including, but not limited to, principal, protective advances, interest, fees, costs and expenses) owing to the Holder under the loan documents ("Holder Loan Documents") secured by such Holder's mortgage or deed of trust upon the Site (or any part thereof) immediately prior to the revesting of title in Agency (referred to herein as "Revesting") in accordance with this Agreement, whether Agency exercises such right of Revesting prior to such Holder's acquisition of Site (or portion thereof) by foreclosure or deed in lieu of foreclosure, or after completion of a foreclosure under such Holder's mortgage or deed of trust (or acceptance and recordation of a deed-in-lieu of such foreclosure); plus (b) all third party costs and expenses reasonably incurred by such Holder (and/or such Holder's Nominee) under, or in connection with the enforcement of the applicable Holder Loan Documents, including, without limitation, foreclosure costs and expenses (or deed-in-lieu of foreclosure costs and expenses) (such costs and expenses to include, but not be limited to, title charges, default interest, appraisals, environmental assessments and reasonable attorneys' fees and expenses); plus (c) if Agency commences the exercise of its Revesting after such Holder's (or its Nominee's) acquisition of the Site (or any portion thereof) by foreclosure or deed-in-lieu of foreclosure, all third party costs and expenses, if any, reasonably incurred by such Holder (and/or such Holder's Nominee) in connection with the management and operation of the Site subsequent to the date upon which a foreclosure under such mortgage or deed of trust is completed [or such Holder or its Nominee accepts a deed in lieu of foreclosure]; plus (d) all third party costs and expenses reasonably incurred by such Holder (and/or such Holder's Nominee) in connection with the construction, Developer Improvements (including tenant improvements), restoration, repair and equipping of the Site (or any portion thereof); plus (e) if Agency commences the exercise of its right of Revesting after such Holder's (or its Nominee's) acquisition of the Site (or any portion thereof) by foreclosure or deed-in-lieu of foreclosure, an amount equal to the interest that would have accrued on the aggregate of the amounts described above under the Holder Loan Documents had all such amounts become part of the debt secured by such Holder's mortgage or deed of trust and had such debt continued in existence from the date of such foreclosure (or acceptance of a deed-in-lieu of foreclosure) by such Holder or its Nominee to the date the Revesting occurs and Agency reenters in accordance with this Agreement. (For purposes of this definition, the Agency's right to Revest in accordance with this Agreement shall not be deemed to have occurred prior to the date the Loan Balance is paid to the Holder (or its Nominee) in accordance with the Agreement). Each Holder (or its Nominee) shall provide Agency with its calculations of the Loan Balance and documents in support thereof within ten (10) days after written demand therefore by the Agency.

**"Memorandum of Agreement"** is attached hereto as Exhibit K and incorporated herein by reference.

**"Negotiated Purchase Agreement"** is defined in Section 201.1.

**“Net Tax Increment Revenues” means seventy percent (70%) of the Tax Increment Revenues.**

“Nominee” means an entity which is owned and controlled by any Holder.

“Notice” is defined in Section 601.

“Official Records” means the official records of the Office of the Registrar Recorder of Orange County, California.

**“Parcel(s)” means one or more of the parcels into which the Site is divided pursuant to the Parcel Map.**

“Parcel Map” means a parcel map, lot line adjustment and/or other subdivision in compliance with all applicable laws, ~~creating the Site as five (5) or more separate legal parcels (with each of the Hotels, the Parking Structure and the Retail/Restaurant/Entertainment Component to be located on separate legal parcels) as required by Developer and in compliance with all applicable laws.~~

“Parking Structure” is the multi-level parking structure described in the Scope of Development.

“Permitted Transferee[s]” is defined in Section 103.2.

**“Phase 1 Developer Improvements” means (i) an Upper Scale Hotel consisting of not less than 400 rooms, or (ii) an Upper Upscale Hotel of less than 400 rooms but 300 or more plus not less than one (1) additional Hotel.**

**“Phase 2 Developer Improvements” means the Developer Improvements that are not included in the Phase 1 Developer Improvements.**

“Phase 1 Environmental Assessment” means an assessment to identify Recognized Environmental Concerns defined under ASTM Standards E-1527-00 as the presence or likely presence of any hazardous substances or petroleum products on a property under conditions that indicate an existing release, past release, or material threat of a release of any hazardous substance or petroleum products into structures on the property or into the ground, groundwater, or surface water of the property.

“Phase II Environmental Assessment” means an evaluation of the Recognized Environmental Concerns identified in the Phase I Environmental Site Assessment for the purpose of providing sufficient information regarding the nature and extent of contamination.

“Pre-Approved Limited Service Flag(s)/Operator(s)” is attached hereto as Exhibit L and incorporated herein by reference.

“Pre-approved Retail/Restaurant/Entertainment Tenant(s)/Operator(s)” is attached hereto as Exhibit L and incorporated herein by reference.

“Pre-Approved Upper-Upscale Flag(s)/Operator(s)” is attached hereto as Exhibit L and incorporated herein by reference.

**“Presence”** means the presence, release, use, generation, discharge, storage and disposal of any Hazardous Materials.

**“Prevailing Wage and Public Works Requirements”** are attached hereto as Exhibit I and incorporated herein by reference.

**“Project”** means the development and operation of the Developer Improvements.

**“Project Architect”** means the architect retained by the Developer to prepare the Construction Drawings and supervise construction of the Project.

**“Project Area”** is defined in Recital A.

**“Recognized Environmental Concerns”** means the presence or possible presence of any hazardous substances or petroleum products on the Site under conditions that indicate an existing or possible release, a past release, or a material threat of a release of any hazardous substances or petroleum products into structures on the Site or into the ground, ground water, or surface water of the Site. The term is not intended to include de minimis conditions that generally do not present a threat to human health or the environment and that generally would not be the subject of an enforcement action if brought to the attention of appropriate governmental agencies. Conditions determined to be de minimis are not Recognized Environmental Conditions.

**“Redevelopment Plan”** is defined in Recital A.

**“Release of Construction Covenants”** means the document which evidences Developer’s satisfactory completion of the Developer Improvements, or a part thereof, as set forth in Section 310, in the form of Exhibit G attached hereto and incorporated herein by reference.

**“Retail/Restaurant/Entertainment Component”** is defined in Recital C and, as provided therein, means the retail/restaurant/entertainment portion of the ~~Developer Improvements~~ Upper Upscale Hotel, consisting of a minimum of ten thousand (10,000) square feet, including at least one (1) restaurant, as shown on the Conceptual Site Plan.

**“Revesting”** is defined in the definition of “Loan Balance.”

**“Right of Entry”** is described in Section 204 hereof and attached hereto as Exhibit H and incorporated herein by reference.

**“Sales Tax Revenue”** means the sales tax received by the City pursuant to the Bradley-Burns Uniform Sales and Use Tax Law (Revenue Code Sections 7200 *et seq.*) with respect to the operation of the Developer Improvements.

**“Schedule of Performance”** means that certain Schedule of Performance attached hereto as Exhibit D and incorporated herein by reference, setting out the dates and/or time periods by which certain obligations set forth in this Agreement must be accomplished. The Schedule of Performance is subject to revision from time to time due to the application of Section 602 hereof and ~~as set forth therein~~ or as otherwise mutually agreed upon in writing between Developer and the Agency Director, and the Agency Director is authorized to make such revisions as he deems reasonably necessary.

**“Scope of Development”** means that certain Scope of Development attached hereto as Exhibit C, which describes the scope, amount and quality of development of the Developer Improvements to be completed by Developer and Agency Improvements to be completed by Agency pursuant to the terms and conditions of this Agreement.

**“Site”** means, collectively, the Agency Property and Third Party Property.

**“Site Condition”** is defined in Section 204.2.

**“Site Map”** means the map of the Site which is attached hereto as Exhibit A and incorporated herein by reference.

**“State”** means the State of California.

**“Sunbelt Property”** is that certain Third Party Property as shown on the Site Map. Agency has a right to lease the Sunbelt Property and is willing to assign that lease to Developer hereunder at the Closing pursuant and subject to Section 201.

**“Tax Increment Revenues”** means the total amount of taxes allocated to and received by the Agency pursuant to Health & Safety Code Section 33670(b) with respect to the Site and Developer Improvements.

**“Tenant(s)”** mean the tenant(s) of the Retail/Restaurant/Entertainment Component.

**“Third Party Property”** means that certain property shown on the Site Map as Third Party Property and owned by third parties. Without limiting the foregoing, Developer shall have the right to elect to have the Sunbelt Property constitute a portion of the Third Party Property for purposes of this Agreement, as provided in and pursuant to Section 201. ~~{CONFIRM WHETHER THERE IS ANY OTHER THIRD PARTY PROPERTY OTHER THAN THE SUNBELT PROPERTY}~~

**“Title Company”** is defined in Section 202 hereof.

**“TID Assessment”** means an assessment pursuant to the Property and Tourist Improvement which was formed December 13, 2011 by the City of Garden Grove and the City of Anaheim to fund the marketing of the Anaheim/Orange County Visitors and Convention Bureau and other Anaheim Resort improvements.

**“Title Policies”** means the CLTA Policy and the ALTA Policies and Endorsements as defined in Section 203 hereof.

**“Title Report”** is defined in Section 202.

**“Transfer”** means any total or partial sale, transfer, conveyance, assignment, subdivision, financing, refinancing, lease or sublease of the Site or any portion thereof.

**“Transferee”** means a voluntary or involuntary successor in interest to the Developer.

**“Transient Occupancy Tax Revenues”** means those revenues imposed and collected by the City with respect to the Hotel pursuant to Section 3.12.010 of the Garden Grove Municipal Code.



*“Upper Upscale Hotel”* is defined in Recital C above and, as provided therein, means a hotel, the minimum standards for which are described therein and in Section 301.1 and the Scope of Development. ~~Notwithstanding anything to the contrary contained in this Agreement, the Upper Upscale Hotel may include a vacation ownership rental component~~

*“Vacation Membership Rental Unit(s)” means a hotel room within a Hotel in which a person or entity receives the right in perpetuity, for life or for a specific period of time, to the recurrent, exclusive use or occupancy of a lot, parcel, unit, space, or portion of real property for a period of time which has been or will be allocated from the use or occupancy periods into which the facility has been divided. An interest in a Vacation Membership Rental Unit may be coupled with an estate in real property, or it may entail a license, contract, membership, or other right of occupancy not coupled with an estate in the real property.*

## 102. Representations, Warranties and Covenants.

**102.1 Agency Representations Warranties and Covenants.** The Agency hereby makes the representations, warranties and covenants contained below in this Section 102.1. All of the representations and warranties set forth in this Section 102.1 are effective as of the Date of this Agreement, are true in all material respects as of the Date of this Agreement, and shall be true in all material respects as of the Closing Date, and each shall survive the execution of this Agreement without limitation as to time.

(a) The Agency is a public body, corporate and politic, validly created and existing pursuant to the Community Redevelopment Law, which has been authorized to transact business pursuant to action of the City. The execution and delivery of this Agreement by the Agency has been fully authorized by all requisite actions.

(b) The Agency’s execution and delivery of this Agreement does not violate any applicable laws, regulations, or rules nor to the best of Agency’s knowledge after due inquiry, will it constitute a breach or default under any contract, agreement, or instrument to which the Agency is a party, or any judicial or regulatory decree or order to which the Agency is a party or by which it is bound; provided however that while Agency believes this Agreement to be enforceable in accordance with its terms, Agency makes no representations or warranties regarding the enforceability hereof.

(c) The Agency has not made an assignment for benefit of creditors, filed a petition in bankruptcy, been adjudicated insolvent or bankrupt, petitioned a court for the appointment of any receiver of or trustee for it or any substantial part of its property, or commenced any proceeding relating to the Agency under any reorganization, arrangement, readjustment of debt, dissolution, or liquidation law or statute of any jurisdiction, whether now or later in effect. There has not been commenced nor is there pending against the Agency any proceeding of the nature described in the first sentence of this subsection (c). No order for relief has been entered with respect to the Agency under the Federal Bankruptcy Code.

(d) All documents, instruments and other information delivered by the Agency to Developer pursuant to this Agreement, other than documents, instruments and other information received by Agency from third parties, are, to the best of Agency’s knowledge, true, accurate, correct and complete in all material respects.

(e) The Agency has taken all legally required actions, and no further consent, approval, or authorization of any third person is required with respect to the Agency's execution, delivery, and performance of this Agreement, other than consents, approvals, and authorizations which have already been unconditionally given.

(f) Contingent upon the acquisition of the Third Party Property, the Agency has or will have at the Closing, full right, power and lawful authority to grant, sell and convey the Third Party Property as provided herein.

(g) The Agency is not a "foreign person" within the parameters of Foreign Investors in U.S. Real Property Tax Act ("FIRPTA"), or is exempt from the provisions of FIRPTA, or the Agency has complied and will comply with all the requirements under FIRPTA.

(h) Until the Closing Date and thereafter, the Agency shall, upon learning of any fact or condition which would cause any of the warranties and representations in this Section 102.1 not to be true as of the Closing Date, give written notice of such fact or condition to Developer as soon as is reasonably practicable.

Each of the foregoing items (a) through (h), inclusive shall be deemed to be ongoing representations, warranties and covenants.

**102.2 Developer's Representations, Warranties and Covenants.** Developer hereby makes the representations, warranties and covenants contained below in this Section 102.2. All of the representations and warranties set forth in this Section 102.2 are effective as of the Date of this Agreement, are true in all material respects as of the Date of this Agreement, and shall be true in all material respects as of the Closing Date, and each shall survive the execution of this Agreement without limitation as to time.

(a) Developer is a duly organized California corporation and in good standing under the laws of the State of California and is authorized to carry on its business in California as such business is now conducted and to own and operate its properties and assets now owned and being operated by it, and as set forth in and anticipated by this Agreement. Developer has full right, power and lawful authority to enter into this Agreement and the execution and delivery of this Agreement by Developer has been fully authorized by all requisite actions on the part of Developer. Developer has provided the Agency with true and correct copies of documentation reasonably acceptable to the Agency Director, or his/her designee, designating the party authorized to execute this Agreement on behalf of Developer.

(b) Developer's execution, delivery and performance of its obligations under this Agreement will not violate any applicable laws, regulations, or rules nor to the best of Developer's knowledge after due inquiry, will it constitute a breach or default under any contract, agreement, or instrument to which Developer is a party, or any judicial or regulatory decree or order to which Developer is a party or by which it is bound.

(c) Developer has not made an assignment for the benefit of creditors, filed a petition in bankruptcy, been adjudicated insolvent or bankrupt, petitioned a court for the appointment of any receiver of or trustee for it or any substantial part of its property, or commenced any proceeding relating to Developer under any reorganization, arrangement, readjustment of debt, dissolution, or liquidation law or statute of any jurisdiction, whether now or later in effect. There has

not been commenced nor is there pending against Developer any proceeding of the nature described in the first sentence of this subsection (c). No order for relief has been entered with respect to Developer under the Federal Bankruptcy Code.

(d) All documents, instruments, and other information delivered by Developer to the Agency pursuant to this Agreement are, to the best of Developer's knowledge, true, accurate, correct and complete in all material respects.

(e) This Agreement and all documents to be delivered by Developer pursuant to this Agreement, when executed by Developer and delivered, shall constitute the legal, valid and binding obligation of Developer. The Developer has taken all legally required actions, and no further consent, approval, or authorization of any third person is required with respect to the Developer's execution delivery, and performance of this Agreement, other than consents, approvals, and authorizations which have already been unconditionally given.

(f) Until the Closing Date and thereafter, Developer shall, upon learning of any fact or condition which would cause any of the warranties and representations in this Section 102.2 not to be true as of the Closing Date, immediately give written notice of such fact or conditions to the Agency.

Each of the foregoing items (a) to (f), inclusive shall be deemed to be ongoing representations, warranties and covenants.

**102.3 Agency and Developer Representation Re Authority and Enforceability.** Agency and Developer hereby covenant, represent and warrant to each other that neither will assert the lack of authority or enforceability of this Agreement against the other.

### **103. Transfers of Interest in Site or Agreement.**

**103.1 Prohibition Against Transfer Prior to Release of Construction Covenants.** The qualifications and identity of Developer are of particular concern to the Agency. It is because of those qualifications and identity that the Agency has entered into this Agreement with Developer. Except as expressly set forth in Section 103.2 below, for the period commencing upon the Date of this Agreement and until the issuance of the Release of Construction Covenants, no Transferee shall acquire any rights or powers under this Agreement, nor shall Developer make any Transfer, of the whole of the Site or any part, or the Developer Improvements without the prior written approval of the Agency, which approval may be granted or withheld in the sole and absolute discretion of the Agency. Following the issuance of the Release of Construction Covenants, any Transfer shall be governed by Section 103.3. Agency and Developer hereby acknowledge that, subject to Section 103.2 below, Developer likely will form separate legal entities to own and develop the separate components (i.e., each Hotel, the Parking Structure, the separate pads comprising the Retail/Restaurant/Entertainment Component, etc.) of the Developer Improvements. Notwithstanding anything herein to the contrary, the Parking Structure shall, by appropriate legal documentation, approved by the Agency and Developer, each acting in their reasonable discretion, be made available for use by the public generally.

**103.2 Permitted Transfers.** Notwithstanding any other provision of this Agreement to the contrary, both before and after the issuance of the Release of Construction Covenants, the Agency approval of an assignment of this Agreement or Transfer of the Site (or any

portion thereof), shall not be required in connection with any of the following (each of which shall be "Permitted Transfer"):

(a) The conveyance or dedication of any portion of the Site to the City, Agency or other appropriate governmental agency, or for the purpose of the granting of easements, permits or similar rights to facilitate construction, use and/or operation of the Developer Improvements.

(b) Any Transfer for Construction Financing purposes (subject to such Construction Financing being in compliance with Section 311.1 herein), including the grant of a deed of trust to secure the funds necessary for land acquisition, construction and permanent financing of the Developer Improvements, as applicable.

(c) Any collateral assignment of the Covenant Consideration for purposes of borrowing money to be used on the Project.

(d) Any Transfer to an entity in which (a) Developer and/or Matthew Reid and David Rose ~~directly or indirectly, or any combination thereof,~~ retain operational control over the management, development and construction of the Developer Improvements (subject to the right of non-managerial members, partners, or shareholders, as applicable, to exercise voting rights with respect to so-called "major decisions") and (b) Developer and/or Matthew Reid and/or David Rose in the aggregate have not less than ~~ten~~fifty-one percent (10%) ~~direct or indirect ownership~~51% interest; ~~provided, however, that a Transfer to an entity in which Matthew Reid and David Rose in the aggregate have not less than ten percent (10%) direct or indirect ownership interest but in which Matthew Reid and/or David Rose do not retain exclusive operational control shall be permitted subject to receipt of the Agency's prior written approval, not to be unreasonably withheld.~~ in profits and losses.

(e) Any Transfer to a Holder, or its Nominee by foreclosure or deed in lieu of foreclosure, or to a third party purchaser at a foreclosure sale or after foreclosure by the Holder or its Nominee.

(f) Any Transfer to a lessee or sublessee of a portion of the Project that is incidental to the primary purpose of the Developer Improvements (by example only, and not as a limitation, lease of restaurant space), provided such lessee or sublessee is consistent with the overall purposes of the Development Improvements.

(g) Any Transfer of a separate legal parcel within the Site and the Hotel(s) thereon after the Applicable Covenants Consideration Period with respect thereto has expired.

**103.3 Agency Consideration of Requested Transfer After Release of Construction Covenants.** Subject to and in accordance with the provisions of this Section 103.3, and without limiting Developer's rights under Section 103.2 above, the Developer shall have the right ~~(i) following issuance of a Release of Construction Covenants with respect to all or substantially all of the Site~~Developer Improvements, to Transfer the entire Site; ~~and (ii) following issuance of a Release of Construction Covenants with respect to one or both of the Limited Service Hotel(s) but prior to the issuance of a Release of Construction Covenants with respect to the Upper Upscale Hotel, to Transfer the portion of the Site on which the Limited Service Hotel(s) is(are)~~

located provided that Developer (y) has commenced the Upper Upscale Hotel, or (z) if Developer has not Commenced the Upper Upscale Hotel at such time, also deposits with Agency the Hotel Commencement Security. In the event of a proposed Transfer as provided in (i) or (ii) above, the Agency's consent thereto shall not be required in connection with a Transfer; or specific Parcels, if the applicable portion of the Site is being operated as and/or by a Pre-Approved Upper-Upscale Flag(s)/Operator(s), a Pre-Approved Limited Service Flag(s)/Operator(s), or a Pre-approved Retail/Restaurant/Entertainment Tenant(s)/Operator(s), as applicable. In the event of any other proposed Transfer as provided in (i) or (ii) above, Developer shall deliver written Notice to Agency requesting approval of such Transfer, which Notice shall be accompanied by sufficient evidence regarding the proposed Transferee's net worth, development and operational qualifications and experience, and its financial resources, in sufficient detail to enable the Agency to evaluate the proposed Transferee pursuant to the criteria set forth hereinbelow and as reasonably determined by the Agency. In this regard, and to the extent approval is required by this Section 103.3, the Agency agrees that it will not unreasonably withhold approval of a request of a Transfer made after the issuance of the Release of Construction Covenants with respect to the applicable portion of the Site. The Agency shall evaluate each proposed Transferee over which Agency has approval rights on the basis of its qualifications and experience, and its financial commitments and resources. Agency may not disapprove any such proposed Transferee that demonstrates to the reasonable satisfaction of the Agency that the transferee/assignee or its guarantor has a net worth sufficient to provide the prerequisite equity and access to debt offered by an institutional commercial real estate lender so as to permit the financing of the acquisition and operation of the Developer Improvements located on the applicable portion of the Site and transferee/assignee and/or its contract manager or the individual within the contract management entity responsible for management of such Developer Improvements has at least ten (10) years recent experience owning or operating hotel/retail/restaurant projects similar to such Hotel(s). If the proposed Transfer is for a portion of the Site prior to the issuance of a Release of Construction Covenants with respect to the Upper Upscale Hotel as provided in (ii) above and Developer deposits the Hotel Commencement Security as provided in (ii)(z) above, then Agency shall hold the Hotel Commencement Security in a separate escrow account until (a) Developer Commences the Upper Upscale Hotel, at which time the Hotel Commencement Security shall be automatically returned to Developer, or (b) such amount is released to Agency as liquidated damages pursuant to Section 503 due to Developer's failure to Commence the Upper Upscale Hotel as required by this Agreement.

**103.4 Assignment and Assumption Agreement.** An executed Assignment and Assumption Agreement (or a document effecting a Transfer that includes the substantive provisions of the Assignment and Assumption Agreement) shall also be required for all proposed Transfers to a Transferee who has an obligation to construct all or any portion of the Developer Improvements, with respect to the portion of the Site so transferred whether or not Agency's consent is required with respect to such Transfer. If the Transfer involves the obligation of the Transferee to construct specific Developer Improvements, Agency is hereby granted the right to compel Developer to enforce any such construction obligation.

**103.5 Agency Action Re Requested Transfer.** Within thirty (30) days after the receipt of a written Notice requesting Agency approval of a Transfer pursuant to Sections 103.3 and 103.7, the Agency shall either approve or disapprove such proposed assignment or shall respond in writing by stating what further information, if any, the Agency reasonably requires in order to determine the request complete and determine whether or not to grant the requested approval. Upon receipt of such a response, Developer shall promptly furnish to the Agency such further information

as may be reasonably requested. ~~Agency's failure to timely so approve, disapprove or otherwise respond shall be deemed to be Agency's approval of the proposed Transfer.~~

**103.6 Initial Selection and/or Transfers with Respect to the Hotel Operator, Franchisor, and Tenants; Approval of the Franchise Agreement.** The selection of the operator ("Hotel Operator") and brand or franchisor for a Hotel (the "Franchisor"), as well as the franchise agreement or management agreement between Franchisor and Developer for such Hotel (the "Franchise Agreement"), shall be subject to approval by the Agency, acting in its reasonable discretion and based on consistency with the quality of the Hotel as described in Section 301.1 and the Scope of Development both initially and until expiration of the Applicable Covenants Consideration Period for such Hotel. During the Applicable Covenants Consideration Period, Agency shall also have the right to approve, acting in its reasonable discretion, the Tenants based on consistency with the quality of the Hotel as required herein. Notwithstanding anything to the contrary contained herein, the Pre-Approved Upper-Up-scale Flag(s)/Operator(s), Pre-Approved Limited Service Flag(s)/Operator(s) and Pre-approved Retail/Restaurant/Entertainment Tenant(s)/Operator(s) are each hereby approved by the Agency for all purposes of this Agreement.

**103.7 Transfer of Covenant Consideration.** Notwithstanding anything herein to the contrary (i) both before and after the issuance of the Release of Construction Covenants, except as to a collateral assignment described in Section 103.3(c), the approval of an assignment of the Covenant Consideration separate and apart from a Transfer of the Site or the corresponding part thereof (i.e., an assignment of the Covenant Consideration not in conjunction with the Transfer of the applicable portion of the Site and Hotel(s)), shall require the consent of the Agency which consent shall be granted or withheld in the ~~reasonable~~absolute discretion of the Agency; and (ii) no separate or additional approval of an assignment of the applicable Covenant Consideration that is made in conjunction with ~~an~~ Transfer of the Site or the corresponding part thereof shall be required from the Agency.

## **200. DISPOSITION OF THE SITE**

**201. Conveyance of the Site to Developer.** Subject to the satisfaction of the Conditions Precedent set forth hereinbelow, on or before the date set forth in the Schedule of Performance, but in no event later than the Outside Date, the Agency shall cause the Conveyance of the Site to Developer in the condition described in Sections 201.4, 204.2 and 301.2 and the Scope of Development in consideration for compliance with the terms and conditions of this Agreement and Developer shall accept Conveyance in accordance with the terms of this Section 201.

**201.1 Acquisition of Third Party Property by Negotiated Purchase.** Subject to the availability of funds, as determined in the absolute discretion of the Agency, the Agency agrees to use its commercially reasonable efforts to acquire by negotiation the Third Party Property, subject to the terms, covenants and conditions of this Agreement, and the Agency may enter into an agreement for the purchase of the Third Party Property (a "Negotiated Purchase Agreement") without further approval by Developer, provided Developer has approved the terms and conditions of the Negotiated Purchase Agreement as it relates to the title and condition of the property being acquired. Notwithstanding anything to the contrary contained herein, and if and as required by Developer, Agency shall assign the lease of the Sunbelt Property to Developer or sublease the Sunbelt Property to Developer, in each case on terms agreed upon by Agency and Developer within the Due Diligence Period. Notwithstanding the foregoing or any such assignment or sublease, Agency shall remain responsible for all (and Developer shall not be required to pay any) rental to be paid under the

lease(s) of the Sunbelt Property or otherwise until such time as Developer commences the precise grading of the construction pads located on the Sunbelt Property. In addition, Agency acknowledges that Developer has informed Agency that Developer considers the rent to be paid under the lease between Agency and the owner of the Sunbelt Property to be substantially “above market”, and Developer and Agency acknowledge and agree that Agency will remain responsible for and shall pay the difference between the rental amount Developer determines during the Due Diligence Period to be “market” for the Sunbelt Property and the amount that Agency agreed to pay under such lease.

**201.2 Acquisition of Third Party Property by Eminent Domain.** If the Agency’s efforts to negotiate the purchase of the Third Party Property pursuant to Section 201.1 are unsuccessful, and provided that the parties have fulfilled the Conditions Precedent to Third Party Property Acquisition, as defined below, the Agency shall consider adoption of a resolution of necessity to acquire the Third Party Property by eminent domain. In no event shall the Agency’s decision not to adopt a resolution of necessity to acquire the Third Party Property be considered a Default of the Agency’s obligations under this Agreement, it being understood and acknowledged by the Developer that the Agency retains full and complete discretion with respect to the adoption of such a resolution. Subject to the provisions of this Agreement, if the Agency, in its discretion, adopts a resolution of necessity to acquire the Third Party Property, the Agency shall pursue to completion the acquisition of such Third Party Property through eminent domain (or settlement) as long as Developer is not in Default hereunder.

Notwithstanding any other provision of this Agreement to the contrary, so long as the Conditions Precedent to Closing (other than Sections 205.1(h) and 205.2(i)) have been satisfied, if;

(a) The Agency provides to the Developer a copy of an effective, non-appealable order of prejudgment possession as to the Third Party Property for which fee title has not yet been acquired, free and clear of any other right of possession, together with a covenant in favor of Developer that Agency will not abandon the eminent domain action.

(b) The Agency delivers effective possession of the Third Party Property and the Title Company issues to the Developer (and Developer’s Holder) the Title Policies provided for in Section 203 hereof (subject only to delivery to Title Company of an agreement mutually approved by Agency for Agency to indemnify Title Company as set forth in Section 204); and

(c) The right of possession of, and the covenant to vest all, subsequently acquired title to the Third Party Property conveyed by the Agency to the Developer is sufficient to allow Developer to close the Construction Financing without additional expense, interest or concessions and commence construction of the Developer Improvements;

then the Agency shall convey and the Developer shall, in such event, accept possession of the Third Party Property and the right to subsequently acquire title thereto, and the Developer shall proceed with the development of the Third Party Property, with the date of transfer of possession from the Agency to the Developer treated the same as the date for the Close of Escrow for purposes of the Developer’s obligation to proceed with and complete construction of the Developer Improvements. **The conditions Precedent to Third Party Property Acquisition are as follows:**

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**201.3 Consideration for Site.** The consideration for the Conveyance will be the Developer’s construction and operation of the Project in accordance with this Agreement, and its

promise to otherwise be bound by the Covenants set forth herein; provided however, Developer has deposited with the Agency the sum of Fifty Thousand Dollars (\$50,000) ("Cost Reimbursement Deposit") which Cost Reimbursement Deposit the Agency may use to pay for costs incurred by Agency in connection with the implementation of the Agreement ~~if, but only if, Developer fails to acquire the Site in Default under this Agreement; the parties acknowledging and agreeing that~~ Developer will be refunded the amount unexpended portion of the Cost Reimbursement Deposit in the event that Developer acquires the Site pursuant to this Agreement (in which case the unexpended portion of the Cost Reimbursement Deposit will be refunded to Developer upon the Commencement of the ~~first Hotel~~ Phase 1 Developer Improvements) or this Agreement is terminated (in which case the unexpended portion of the Cost Reimbursement Deposit will be refunded to Developer upon the termination of this Agreement) other than due to a Default by Developer.

**201.4 Condition of Site.** EXCEPT AS SET FORTH IN SECTIONS 204 AND ~~301~~ 301.2 ~~HEREOF AND IN THE SCOPE OF DEVELOPMENT (INCLUDING, WITHOUT LIMITATION, AGENCY'S OBLIGATION TO COMPLETE THE AGENCY IMPROVEMENTS),~~ 301.2, DEVELOPER HAS AGREED TO ACCEPT POSSESSION OF THE SITE ON THE CLOSING DATE ON AN "AS IS" BASIS. AGENCY AND DEVELOPER AGREE THAT, SUBJECT TO SECTIONS 204 AND ~~301~~ 301.2 ~~HEREOF AND IN THE SCOPE OF DEVELOPMENT, THE PROPERTY SHALL BE SOLD "AS IS, WHERE IS, WITH ALL FAULTS" WITH NO RIGHT OF SET OFF OR REDUCTION IN CONSIDERATION, AND, EXCEPT AS SET FORTH IN SECTIONS~~ ~~102.1,~~ 204 AND ~~301~~ 301.2 ~~HEREOF AND IN THE SCOPE OF DEVELOPMENT, SUCH SALE SHALL BE WITHOUT REPRESENTATION OR WARRANTY OF ANY KIND, EXPRESS OR IMPLIED (INCLUDING WITHOUT LIMITATION, WARRANTY OF INCOME POTENTIAL, OPERATING EXPENSES, USES, MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE), AND SELLER DISCLAIMS AND RENOUNCES ANY SUCH REPRESENTATION OR WARRANTY.~~

**201.5 Opening and Close of Escrow.** The Conveyance of the Site shall be consummated on the date ("Closing Date") set forth in the Schedule of Performance but in no event later than May 27, 2012 ("Closing" or "Close of Escrow"), subject to extension as provided in the Schedule of Performance, through an escrow (the "Escrow") established at ~~First American Title Insurance Company (Lynn Graham)~~ West Coast Escrow or another escrow company mutually agreeable to the parties (the "Escrow Agent") which Escrow shall be opened within thirty (30) days following the Date of this Agreement. Escrow Agent is hereby authorized to effect the Closing upon satisfaction of the Conditions to Closing set forth in Section 205 by taking the following actions:

(a) Current real property taxes, personal property taxes, and installments of assessments and all items of income (if any) and expense regarding the Site shall be prorated as of the Closing.

(b) Concurrently with the Closing of Escrow, Escrow Agent shall cause the Title Company to issue the Title Policy, as described in Section 203.

(c) Escrow Agent shall pay and charge: (i) Developer for the following: (aa) the recording cost of the Grant Deed and other closing documents, (bb) ~~one-half (1/2)~~ the premium for the CLTA Policy, (cc) the additional premium for the ALTA Policies and Endorsements (as hereinafter defined), if any, (dd) half of the escrow fees charged by the Escrow Agent, (ee) Developer's share of proration; and (ii) Agency for the following (ff) ~~one-half of escrow fees,~~ (gg)



Agency's share of prorations, (~~hhgg~~) one-half (1/2) the cost of the CLTA Policy and (~~hh~~) any transfer taxes or fees.

(d) Escrow Agent shall record, in the following order, the following documents:

- (i) The Declaration;
- (ii) The Grant Deed; and
- (iii) The Memorandum of Agreement.

all duly executed and acknowledged by the appropriate party.

#### **201.6 Submittal of Documents.**

(a) At least two (2) days prior to the Close of Escrow, Developer shall execute and submit to Escrow Agent the following:

(i) Two (2) originals of a certificate of acceptance of the Grant Deed duly executed by Developer and acknowledged.

(ii) Two (2) originals of the Declaration and Memorandum of Agreement duly executed by Developer and acknowledged.

(iii) Any documents to be recorded as part of Developer's financing of the Project which Agency has approved in writing pursuant to Section 311, along with a request for notice of default executed by the Agency.

(b) At least two (2) days prior to the Close of Escrow, Agency shall execute and deliver to Escrow the following:

(i) Two (2) originals of the Grant Deed duly executed by Agency and acknowledged; and

(ii) Two (2) originals of the Declaration and Memorandum of Agreement duly executed by Agency and acknowledged.

#### **201.7 Post-Closing Deliveries by Escrow.**

(a) After the Close of Escrow, the Developer shall be delivered the following documents:

(i) This Agreement and the Grant Deed duly executed by the appropriate party or parties and recorded in the Official Records of Orange County.

(ii) A non-foreign affidavit in a form reasonably acceptable to Developer.

(iii) A conformed copy of the Declaration.

- (iv) A conformed copy of the Memorandum of Agreement.
- (b) After the Close of Escrow, Agency shall be delivered the following documents:
  - (i) A conformed copy of the recorded Grant Deed and this Agreement.
  - (ii) The recorded original of the Declaration.
  - (iii) The recorded original of the Memorandum of Agreement.
  - (iv) The recorded original of the request for notice of default.
- (c) At Close of Escrow, the Agency and Developer shall each execute counterpart closing statements in customary form together with such other documents as are reasonably necessary to consummate the Closing.

**201.8 Payment of Escrow Costs.** At Close of Escrow, both parties shall pay their respective costs by wire transfer, or by cashier's check drawn on a bank reasonably acceptable to the Escrow Agent. In the event of termination of this Agreement prior to the Close of Escrow due to failure of a condition set forth in Section 205, the parties shall each be responsible for one-half of any Escrow cancellation costs. In the case of termination prior to the Close of Escrow due to a default by one of the parties hereto, such defaulting party shall pay one hundred percent (100%) of all Escrow Cancellation Costs.

**202. Review of Title.** Within ten (10) days after the Date of this Agreement, Agency shall cause First American Title Insurance Company, or another title company mutually agreeable to both parties (the "Title Company"), to deliver to Developer a preliminary title report (the "Title Report") with respect to the Site, together with legible copies of all documents underlying the exceptions ("Exceptions") set forth in the Title Report. Developer shall cause the preparation, at its cost and expense, of a ALTA Survey prepared by a California licensed surveyor (the "ALTA Survey"). Developer shall have thirty (30) days from its receipt of the Title Report and ALTA Survey within which to give written notice to Agency of Developer's approval or disapproval of any of such Exceptions. No deeds of trust, mortgages or other liens (all of which shall be removed by Agency prior to Closing), except for the lien of property taxes and assessments not yet due, shall be approved Exceptions. If Developer notifies Agency of its disapproval of any Exceptions in the Title Report or ALTA Survey, Agency shall have thirty (30) days from Agency's receipt of such notification to advise Developer that it will use commercially reasonable efforts or provide assurances satisfactory to Developer that such Exception(s) will be removed on or before the Closing. If Agency does not provide assurances satisfactory to the Developer that such Exception(s) will be removed on or before the Closing, Developer shall have thirty (30) days after the expiration of such thirty (30) day period to either give the Agency written notice that Developer elects to proceed with the purchase of the Site subject to the disapproved Exceptions and conditions set forth in the ALTA Survey (and conditioned upon the issuance of any endorsements necessary to render title acceptable to Developer), or to give the Agency written notice that the Developer elects to terminate this Agreement in which event, the Agency and Developer shall each be responsible for one-half of any Escrow cancellation charges and neither Developer nor Agency shall have any further rights or obligations hereunder except as set forth in Section 307. The Developer shall have the right to approve or disapprove any Exceptions

reported by the Title Company or conditions set forth on the ALTA Survey after Developer has approved the condition of title for the Property hereunder. The foregoing periods of time shall be reasonably extended if any updates in the Title Report are provided to Developer after Developer approval of the Exceptions. Agency shall not voluntarily create any new exceptions to title following the Date of this Agreement, except for the recordation of documents in connection with the Closing as required herein. The Developer shall assume all non-delinquent assessments and taxes not specifically disapproved as provided herein.

**203. Title Policy.** At the Closing, the Title Company, as insurer, shall issue in favor of Developer, as insured, a CLTA owner's standard coverage policy or policies of title insurance with endorsements, if any, as may be required in Section 202 hereof with liability in an amount equal to the value of the Site as determined by the parties prior to Closing but not to exceed Ten Million Dollars (\$10,000,000) ("CLTA Policy"), or, at Developer's option and expense, an ALTA extended policy of title insurance and/or lender's policy of title insurance with any endorsements and/or increased coverage amounts requested by Developer or its lender ("ALTA Policies and Endorsements") (collectively, the "Title Policies"), subject to the following:

(a) All nondelinquent general and special real property taxes and assessments for the current fiscal year; and

(b) If a CLTA policy is issued, the standard printed conditions and exceptions contained in the CLTA standard owner's policy of title insurance regularly issued by the Title Company.

(c) The Redevelopment Plan.

(d) The provisions of this Agreement, the Grant Deed and the Declaration.

(e) Any Exceptions to title approved by Developer pursuant to Section 202.

The Title Policies shall be combined with a policy insuring the personal property (Eagle 9 policy from the Title Company) with tie-in endorsements to cover the full insurable cost of the Project paid for by Developer.

#### **204. Studies, Reports.**

**204.1 Site Investigation.** Representatives of the Developer and any prospective users, following execution of the Right of Entry Agreement, shall have the right of access to the Agency Property, and to the Third Party Property at such time, if ever, as Agency has the right of access to the Third Party Property, for the purpose of making necessary or appropriate inspections, including geological, soils and/or additional environmental assessments. **If Developer determines that there are Hazardous Materials in, on, under or about the Site, including the groundwater, or that the Site is or may be in violation of any Environmental Law, or that the condition of the Site is otherwise unacceptable to Developer, then the Developer shall notify the Agency and Escrow Holder prior to the Due Diligence Date. Agency and Developer shall thereafter have thirty (30) days to negotiate an agreement with respect to remediation of the Site, pursuant to which Agency shall commit to expend up to Two Hundred Thousand Dollars (\$200,000) for**

Site remediation which amount shall be included in the Agency Improvement Costs. If, at the end of such thirty (30) day period, Developer and Agency have not come to an agreement with respect to remediation of the Site, Developer shall, within three (3) days thereafter notify Agency of whether it elects to go forward with the acquisition of the Site and pay all remediation costs in excess of Two Hundred Thousand Dollars (\$200,000), or whether it elects to terminate this Agreement, in which event the Developer and Agency shall each be responsible for one-half of any Escrow cancellation charges and neither Developer nor Agency shall have any further rights or obligations hereunder except as set forth in Section 307.

**204.2 Site Condition.** Notwithstanding anything to the contrary contained in this Agreement, and as part of the Agency Improvements, Agency shall deliver the Site to Developer in the condition required by Section 301.2 (the "Site Condition"). As-Is Environmental Condition. Subject to the terms of this Agreement, if the Developer elects to proceed with Close of Escrow, the Site shall be conveyed to the Developer in an "as is" environmental condition, with no warranty, express or implied by the Agency, as to the condition of the Site, the soil, its geology, the Presence of known or unknown faults, the suitability of soils for the intended purposes or the presence of known or unknown Hazardous Materials or toxic substances.

### **204.3 Indemnities and Release Re Hazardous Material.**

(a) **Developer Indemnity.** Developer hereby agrees and hereby shall Indemnify the Indemnitees from and against all Liabilities arising from, related in any respect to, or as a result of (i) the Presence of Hazardous Materials on the Site (excluding Public Streets) which Presence first occurred after Close of Escrow, and (ii) the Presence of Hazardous Materials on the Site, which Hazardous Materials were not Hazardous Materials at the time of the Close of Escrow, but became Hazardous Materials after Close of Escrow as a result of an amendment to, or interpretation of, the Environmental Law; provided, that none of the same were directly and proximately caused by Agency or any of its agents, employees or contractors. Agency shall cooperate with Developer to ensure that Agency has assigned to Developer any and all rights that Agency acquired in its acquisition of the Site or any portion thereof to permit Developer's prosecution of claims against any third parties who are potentially responsible for such Hazardous Materials.

(b) **Agency Indemnity.** ~~Agency hereby~~ Developer Release. Developer agrees ~~to~~ and hereby shall ~~Indemnify~~ release the ~~Developer Parties~~ Indemnitees from and against all Liabilities arising from, related in any respect to, or as a result of (i) the Presence of Hazardous Materials on the Site (excluding Public Streets) which Presence first occurred prior to ~~the~~ that first existed on the Site as of the Close of Escrow, but were discovered after Close of Escrow, and (ii) the Presence of Hazardous ~~Materials~~ materials on the Site, which Hazardous Materials were not ~~Hazardous Materials~~ identified and/or defined as such under the Environmental Laws at the time of ~~the~~ Close of Escrow; but became Hazardous Materials after Close of Escrow as a result of an amendment to, or interpretation of, the Environmental Law ~~provided that the same were directly and proximately caused by Agency or any of its agents, employees or contractors. Agency also shall cooperate with Developer to ensure that Agency has assigned to Developer, on a non-exclusive basis with Agency reserving rights therein and thereto as necessary to satisfy its obligations under this Section 204.3, any and all rights that Agency acquired in its acquisition of the Site or any portion thereof to permit Developer's prosecution of claims against any third parties who are potentially responsible for such Hazardous Materials.~~ Notwithstanding the foregoing, Developer is not releasing any person or entity other than the Indemnitees.

**205. Conditions to Closing.** The Closing is conditioned upon the satisfaction of the following terms and conditions, which the parties shall exercise their best efforts to satisfy, within the times designated below:

**205.1 Agency's Conditions Precedent.** Agency's obligation to proceed with the Closing is subject to the fulfillment or waiver in writing by Agency of each and all of the conditions precedent (a) through (j), inclusive, described below ("Agency's Conditions Precedent"), which are solely for the benefit of Agency, and which shall be fulfilled or waived by the time periods provided for herein:

(a) **No Default.** Prior to the Close of Escrow, Developer shall not be in Default in any of its obligations under the terms of this Agreement.

(b) **Execution of Documents.** The Developer shall have executed any documents required hereunder and delivered such documents into Escrow.

(c) **Payment of Funds.** Prior to the Close of Escrow, Developer shall have paid all required costs of Closing into Escrow in accordance with Section 201.5 hereof.

(d) **Land Use Approvals.** The Developer shall have received all Land Use Approvals and a building permit shall have issued with respect to not less than ~~one (1)~~ of the ~~Hotels~~ Phase 1 Developer Improvements.

(e) **Insurance.** The Developer shall have provided proof of insurance as required by Section 306 hereof.

(f) **Financing.** The Agency shall have approved the Construction Financing as defined in Section 311.1 hereof, for construction of ~~the Hotels~~ not less than the Phase 1 Developer Improvements as provided in Section 311.1 hereof, and such Construction Financing shall have closed and funded or is ~~reasonably expected~~ be ready to close and fund ~~in~~ upon the Closing in substantial accordance with the ~~Schedule of Performance~~ commitment for Construction Financing.

(g) **Declaration.** The parties shall have mutually agreed upon the terms of the Declaration and the same shall be ready for recordation concurrently with the Close of Escrow.

(h) **Agency's Acquisition of the Third Party Property.** Agency has acquired the Third Party Property in accordance with Sections 201.1 and/or 201.2 hereof.

(i) **Approval of Hotel Operator, Franchisor and Franchise Agreement.** The Developer shall have provided Agency and, to the extent required by this Agreement, Agency shall have approved the Hotel Operator, Franchisor and a Franchise Agreement, which approval shall be granted if each comply with the terms of this Agreement, including without limitation, Section 301.1, and the Scope of Development.

(j) **Pre-leasing and Approval of Tenant.** Agency has approved the Tenant(s)/Operator(s) unless included in the list of Pre-approved Restaurant Tenant(s)/Operator(s). The Tenant(s) listed in Exhibit M are hereby approved.

(k) **Hazardous Material Insurance.** Agency and Developer shall have obtained or waived Hazardous Material Insurance pursuant to Section 204.4.

(l) **Agency Improvements.** Agency has determined, acting in its reasonable discretion, the cost of the Agency Improvements will not exceed Twenty Million, Eight Hundred Thirty Five Thousand Dollars (\$20,835,000) of which the Agency has already expended Twelve Million Dollars (\$12,000,000) in connection with the acquisition of the Agency Property.

**205.2 Developer's Conditions Precedent.** Developer's obligation to proceed with the Closing is subject to the fulfillment or waiver by Developer of each and all of the conditions precedent (a) through (m), inclusive, described below ("Developer's Conditions Precedent"), which are solely for the benefit of Developer, and which shall be fulfilled or waived by the time periods provided for herein:

(a) **No Default.** Prior to the Close of Escrow, Agency shall not be in default in any of its obligations under the terms of this Agreement.

(b) **Execution of Documents.** The Agency shall have executed the Grant Deed and any other documents required hereunder and delivered such documents into Escrow.

(c) **Review and Approval of Title.** Developer shall have reviewed and approved the condition of title of the Site, as provided in Section 202 hereof.

(d) **Site Condition.** Developer shall have determined, in its sole and absolute discretion, and advised Agency in writing that, to Developer's knowledge, the Site Condition is satisfactory in accordance with Sections 201.4, 204 and 301.2 hereof.

(e) **Relocation, Demolition and Clearance of the Site.** The Agency shall have relocated occupants and demolished and cleared the Site and removed all above ground structures located thereon and all substructures under existing buildings as required by Section ~~301.2~~ and otherwise completed all other Agency Improvements in accordance with this Agreement and the Schedule of Performance. ~~301.2.~~ Notwithstanding anything to the contrary contained herein, this ~~condition precedent~~ **Condition Precedent** shall not be deemed satisfied until such time as (i) any such action relocation has been approved officially by the appropriate governmental authorities through duly authorized and appropriate action and all administrative appeals periods thereto shall have expired, and (ii) if any litigation or administrative challenge of such relocation shall have been filed ~~relating thereto~~, there has been a final non-appealable resolution of any such litigation or challenge affirming the validity of such action by the Agency.

(f) **Title Policy.** The Title Company shall, upon payment of Title Company's regularly scheduled premium, have agreed to provide to the Developer the Title Policy for the Site upon the Close of Escrow, in accordance with Section 203 hereof.

(g) **Land Use Approvals.** The Developer shall have received all Land Use Approvals and building permits shall have issued with respect to the Improvements required pursuant to Section 303 hereof.

(h) **Financing.** The Developer shall have obtained the Construction Financing as provided in Section 311.1 hereof, and such construction financing shall have closed and funded or is ~~reasonably expected to close and fund upon the Closing in accordance with the Schedule of Performance~~ Construction Financing.

(i) **Agency's Acquisition of the Third Party Property.** Agency has acquired the Third Party Property in accordance with Sections 201.1 and/or 201.2 hereof.

(j) **Adverse Conditions.** No lawsuit (including by private parties), moratoria, or similar judicial or administrative proceeding or government action shall exist which would materially delay or significantly increase the cost of constructing the Agency Improvements.

(k) **Approval of Hotel Operator, Franchisor and Franchise Agreement.** The Developer shall have provided Agency and, to the extent required by this Agreement, Agency shall have approved the Hotel Operator, Franchisor and a Franchise Agreement, which approval shall be granted if each comply with the terms of this Agreement, including without limitation, Section 301.1.

(l) **Pre-leasing and Approval of Tenant.** Agency has approved the Tenant(s)/Operator(s) unless included in the list of Pre-approved Restaurant Tenant(s)/Operator(s).

(m) **Declaration.** The parties shall have mutually agreed upon the terms of the Declaration and the same shall be ready for recordation concurrently with the Close of Escrow.

(n) **Development Agreement.** Developer and City have executed a Development Agreement.

### 300. DEVELOPMENT OF THE SITE

#### 301. Scope of Development.

**301.1 Improvements.** Developer shall develop the Site in conformance with the Conceptual Site Plan, Land Use Approvals and the Scope of Development, within the time periods set forth in the Schedule of Performance. Once the Construction Drawings are approved by the Agency, as provided below, and the City, Developer's obligations under this Agreement with respect to Development Improvements shall be limited to ensuring that the Developer Improvements are constructed in accordance with the Construction Drawings. Developer shall improve the Site with the Developer Improvements. Notwithstanding anything to the contrary contained herein, Developer may elect to develop one (1) or both of the Limited Service Hotel(s) as an additional Upper Upscale Hotel, in which event the provisions of Section 409 hereof shall apply to such Hotel in lieu of the provisions of Section 410 hereof. The physical quality of the Developer Improvements, including, without limitation, construction quality, finish material, lighting, landscaping and site amenities shall be comparable, at a minimum, to ~~that~~ each of the chosen Hotel's respective brand standards, which shall be provided by Developer to the Agency prior to ~~commencement of construction of such~~ Closing. In addition, as to the Upper Upscale Hotel(s) the physical quality, finish materials, lighting, landscaping and site amenities shall be comparable, at a minimum to that achieved at The Westin Kierland Resort Arizona for the Upper Upscale Hotel and The Hilton Garden Inn in Cherry Creek Colorado for Upscale Select Service Hotel. Following the issuance of the Release of Construction Covenants for the Developer Improvements and thereafter until the

expiration or termination of the Applicable Covenants Consideration Period with respect to each Hotel, the applicable Hotel and repair and maintenance thereof shall remain comparable in terms of quality and level of amenities to such Hotel as of the date of issuance of the Release of Construction Covenants; provided the foregoing is not intended to require Developer to take any action that might cause a violation of any Governmental Requirement, including without limitation, any regulations or building codes or, as a result of changes in laws, regulations or codes or other changed circumstances, require Developer to take any action to comply with the same that would make performance of the foregoing obligations commercially infeasible.

**301.2 Agency Improvements.** ~~As a portion of the Agency Improvements, and at Agency's sole cost and expense, Agency shall cause~~ Subject to a determination by the Agency, acting in its sole and absolute discretion as to whether or not the cost of the Agency Improvements of the items described in (a), (b) and (c) below (collectively "Agency Improvements") exceeds an amount which would render the transaction economically infeasible, Agency shall cause, at its cost and expense, the following within the time set forth in the Schedule of Performance:

(a) Acquisition of the Site and relocation of all occupants of the Site in compliance with all applicable federal, state and local laws and regulations concerning displacement and relocation in accordance with Section 201.1 and 201.2, as applicable;

(b) The demolition and removal of all existing structures and improvements including foundations, and, subject to Section 204, remediation of any environmental hazards necessary to address any Recognized Environmental Concerns identified in a Phase II Environmental Site Assessment on the Site, the proper disposal and mitigation of lead-based paint, asbestos and other environmental hazards pursuant to the requirements of the Department of Health Services in compliance with all applicable federal, state and local laws and regulations with respect to demolition and/or disposal and mitigation as described above;

(c) Installation and completion of all offsite infrastructure, ~~including CEQA mitigation required by Section 303, adequate utilities and utility capacity, roadway and traffic improvements, traffic mitigation measures~~ as required by the City as a condition of the Land Use Approvals to accommodate the project and offsite landscape.

The Agency's determination of the Agency Improvement Costs shall be made no later than the date set forth in the Schedule of Performance by written notice to the Developer. If Agency disapproves the Agency Improvements Costs, it shall give notice to the Developer of such disapproval in accordance with the Schedule of Performance and such notice shall include (a) the specific amount by which any cost exceeds the amount by which the Agency would approve and (b) back up information supporting the Agency's determination of its own budgeted expenses for such costs in sufficient detail to allow Developer to determine whether or not, without obligation, to pay any such excess of such Agency Improvement Costs in lieu of termination of the Agreement.

**301.3 Parking Structure.** The Developer Improvements will include a Parking Structure, as described more fully in the Scope of Development and generally shown on the Site Map ("Parking Structure") which will serve the Project. The Parking Structure shall remain open and available to the public subject to Developer's right to impose parking charges and fees to the extent not prohibited by Governmental Requirements and/or the CFD Financing.



The financing for the Parking Structure may be (i) part of the Construction Financing or (ii) financed through CFD Bonds ("CFD Financing"). In the case of CFD Financing, if so requested by Developer, and if economically and legally feasible, the Agency will undertake the requisite actions to cause CFD Bonds to be issued with respect to the financing of the Parking Structure, provided that the Developer (or an agent engaged by Developer and reasonably approved by the Agency) provides completion guarantees and/or ~~completion~~ credit enhancements (conditioned upon receipt of the CFD Financing funds) in a form, amount and quality reasonably acceptable to Agency, the bonds or certificates of participation will be rated not less than BBB or its equivalent, and such bonds or certificates of participation will be at no cost to the Agency. In the event of CFD Financing, the parties will determine, each acting in their sole and absolute discretion, the manner in which the Parking Structure will be constructed, operated and maintained as a public parking structure.

**301.4 Design Review.** The Developer Improvements shall be subject to design review by the Agency within the timeframe set forth in this Agreement and in the Schedule of Performance. ~~Agency's failure to provide written notice of Agency's disapproval of any plans, specifications or other documents, together with reasonably detailed identification of the objectionable aspects thereof, within the time period provided for Agency's review thereof in this Agreement and in the Schedule of Performance shall be deemed to be the Agency's approval thereof.~~

**302. Construction Drawings and Related Documents.** The Developer shall submit, within the time frames set forth in the Schedule of Performance, and the Agency Director or his designee shall approve, within the time periods set forth in the Schedule of Performance, preliminary building elevations, final building elevations, construction drawings, landscape plans, and related documents required for the development of the respective portions of the Site (individually and collectively, the "Construction Drawings"). The City shall have the right to review and approve all Construction Drawings. In addition to processing Construction Drawings through the City, the Agency shall have the right to review and approve the Construction Drawings as to their compliance with the description of the applicable Developer Improvements as set forth herein, and their consistency with the previously approved design review and the Land Use Approvals. The Agency shall not have the right to disapprove any current set of Construction Drawings unless they are materially inconsistent with the review requirements of the immediately preceding sentence. ~~Agency's failure to provide written notice of Agency's disapproval of any Construction Drawings, together with reasonably detailed identification of the objectionable aspects thereof, within the time period provided for Agency's review thereof in the Schedule of Performance shall be deemed to be the Agency's approval thereof.~~

**303. Land Use Approvals.** Except as otherwise expressly set forth herein, prior to commencement of construction of the Developer Improvements upon the Site and in accordance with the Schedule of Performance, Agency shall, at its sole cost and expense (other than the cost of any plans, specifications and other design materials, the cost of which shall be paid by Developer), secure any and all land use and other entitlements and approvals which the City may require for the construction and operation of the Developer Improvements, the Parcel Map, design review by the Agency and/or any other entitlements, permits or approvals required by or from any other governmental agency (collectively, the "Land Use Approvals"). Notwithstanding anything to the contrary herein, Developer and Agency acknowledge and agree that Agency shall prepare, at Agency's expense, and process all documentation required by the California Environmental Quality Act ("CEQA") with respect to the Project. Except as to the Agency Improvements, costs of any Project related on-site (as described in Paragraph I.E. of the Scope of Development) CEQA mitigation shall be borne by Developer, the cost of which shall be subject to Developer's approval as

a condition to Developer's obligation to proceed with any such mitigation. Developer acknowledges that compliance with any such CEQA mitigation shall be a condition under applicable law for proceeding with the Project. Agency shall provide Developer with copies of all applications and other submittals for the Land Use Approvals and the CEQA compliance not less than fifteen (15) days prior to submitting them to any other Governmental Authority for Developer's prior review and written approval, and Agency shall not agree to any conditions, exactions and impositions related to the Developer Improvements or the Site without the prior written approval thereof from Developer. Notwithstanding anything to the contrary contained herein, the Land Use Approvals shall not be deemed obtained or secured until such time as (i) Developer has approved all conditions, exactions and impositions related thereto, in Developer's sole discretion, and (ii) the Land Use Approvals: (a) have been approved officially by the appropriate governmental authorities through duly authorized and appropriate action and all administrative appeals periods related thereto shall have expired, (b) are not subject to any further discretionary approvals of any kind, and (c) if any litigation or administrative challenge shall have been filed relating thereto, there has been a final non-appealable resolution of any such litigation or challenge affirming the validity of the Land Use Approvals.

**304. Schedule of Performance.** Provided that the Agency has timely met its respective obligations under the Schedule of Performance and subject to the application of Section 602 hereof, Developer shall submit the Construction Drawings, Commence and Complete all construction of the Developer Improvements, and satisfy all other obligations and conditions of this Agreement which are the obligation of Developer within the times established therefor in the Schedule of Performance. The Schedule of Performance is subject to revision from time-to-time as provided therein and as otherwise mutually agreed upon in writing by Developer and the Agency Director.

**305. Cost of Construction.** Except as otherwise expressly set forth herein, including Sections 201, 204, 301 and 303 and costs relating to Agency Improvements, all of the cost of planning, designing, developing and constructing all of the Developer Improvements, including but not limited to payment or other satisfaction of development impact fees payable in connection with the Developer Improvements, shall be borne solely by Developer.

**306. Insurance Requirements.** Developer shall obtain and maintain at its sole cost and expense, or shall cause its contractor or contractors to take out and maintain at their sole cost and expense, until the issuance of the Release of Construction Covenants pursuant to Section 310 of this Agreement, the insurance coverages described in this Section 306, with the coverage limits, conditions, and endorsements defined herein **[TO BE REVIEWED BY DEVELOPER'S AND AGENCY'S INSURANCE CONSULTANT]**:

**306.1 Insurance Coverage.** Prior to the earlier to occur of the (i) Developer's exercise of a right of entry under the Right of Entry Agreement or (ii) the approval of building permits, the following policies shall be obtained and maintained by Developer or its contractor or contractors covering all activities relating to construction of Developer Improvements at the Site:

(a) Comprehensive general liability insurance in the amount no less than One Million Dollars (\$1,000,000) per occurrence, Two Million Dollars (\$2,000,000) in the aggregate for claims arising out of bodily injury, personal injury and property damage. Coverage will include contractual, owners, contractors' protective policy and products and completed operations. In addition, an excess policy in an amount of Four Million Dollars (\$4,000,000) covering the same terms and conditions will remain in force during the term of the Project.

(b) Comprehensive automobile liability insurance in the amount of One Million Dollars (\$1,000,000), combined single limit per occurrence (bodily injury and property damage liability), including coverage for liability arising out of the use of owned, non-owned, leased, or hired automobiles for performance of the work. As used herein the term "automobile" means any vehicle licensed or required to be licensed under the California or any other applicable state vehicle code. Such insurance shall apply to all operations of Developer or its contractors and subcontractors both on and away from the Site. In the event that any drivers are excluded from coverage, such drivers will not be permitted to drive in connection with construction of the Developer Improvements.

(c) Workers' compensation insurance as required by law.

Except for workers compensation insurance which shall be placed with The State Compensation Fund, acceptable insurance coverage shall be placed with carriers admitted to write insurance in California, or carriers with a rating of or equivalent to A:VII by A.M. Best Company. Any deviation from this rule shall require specific approval in writing from the Agency's risk manager or City Attorney. Any deductibles or self-insured retentions in excess of \$250,000 must be declared to and approved the Agency.

**306.2 Policy Provisions.** A certificate or certificates evidencing coverage described in subsections (a) through (c) above (the "Insurance") shall be submitted to the Agency prior to issuance of building permits for and commencement of the construction of the Developer Improvements, which certificates shall be accompanied by appropriate policy endorsements stating that:

(a) The Insurance shall be primary insurance for losses at the Site, and will be noncontributing with respect to any other insurance carried by Developer or its contractor(s) with respect to any losses which do not arise out of the construction of Developer Improvements, and any other insurance carried by the Agency or City which may be applicable shall be deemed to be excess insurance and the Insurance shall be primary for all purposes despite any conflicting provision in the Insurance to the contrary;

(b) Not less than ten (10) days advance notice shall be given in writing to the Agency and the City prior to any cancellation or termination of the Insurance;

(c) The City and the Agency are named as additional insureds. Coverage provided hereunder by Developer shall be primary insurance and not be contributing with any insurance maintained by the Agency or the City.

Upon request by Agency, Developer shall provide Agency with copies of complete insurance policies evidencing coverage as required herein. Certificates and endorsements for each insurance policy shall be signed by a person authorized by the insurer to bind coverage on its behalf. If required by Agency, Developer shall, from time to time, increase the limits of its general and automobile liability insurance to reasonable amounts customary for owners of improvements similar to those on the Site.

Notwithstanding anything to the contrary set forth in this Section, Developer's obligations to carry the insurance provided for herein may be brought within the coverage of a so-called blanket policy or policies of insurance carried and maintained by Developer or its affiliate;

provided, however, (i) that the City of Garden Grove and the Agency shall be named as an additional insureds as its interest may appear and (ii) that the coverage afforded Agency, et. al., will not be reduced or diminished by reason of the use of such blanket policy of insurance, and (iii) that the requirements set forth herein are otherwise satisfied.

The obligations set forth in this Section 306.2 shall remain in effect as to any portion of the Site only until a Release of Construction Covenants has been furnished for such portion of the Site as hereafter provided in Section 310 of this Agreement.

**306.3 Mutual Waivers.** Except as otherwise set forth in Section 307 hereof, Agency and Developer hereby waive any rights each may have against the other, on account of any loss or damage occasioned to Agency and any additional insured parties and Developer, as the case may be, or the Site, arising from any loss generally covered by all-risk insurance; and the parties each, on behalf of their respective insurance companies insuring the property of either Agency and Developer against any such loss, waive any right of subrogation that such insurer or insurers may have against Agency and Developer, as the case may be. The foregoing mutual waivers of subrogation shall be mutually operative only so long as available in the state in which the Site is situated and provided further that no such policy is invalidated thereby.

**307. Developer's Indemnity; Agency Indemnity.** Except as set forth in ~~and subject to~~ Section 204 and except to the extent caused by a failure of Agency's warranties for representations or Default by Agency hereunder, Developer shall Indemnify (with one (1) counsel reasonably acceptable to the Agency, unless there is a conflict of interest by, among or between any of the Indemnitees, whether individuals or entities in which case separate counsel shall be provided by Developer for each such Indemnitee) the Indemnitees from and against any and all Liabilities which result from the performance of this Agreement by Developer or Developer's ownership, development, use, or operation of the Site or any portion thereof excepting those Liabilities which are caused by the Indemnitees' (or any of them) gross negligence or willful misconduct. The Agency, City and Developer agree to fully cooperate with one another in any case where no conflict of interest between the parties is apparent. Without limiting the generality of the foregoing, Developer specifically agrees to indemnify, defend and hold harmless Agency and City from any Liabilities resulting from Developer's failure to comply with all applicable laws in accordance with Section 309 hereof. Agency shall Indemnify (with one (1) counsel reasonably acceptable to Developer) the ~~Developer Parties~~ from and against any and all Liabilities which result from the Agency's relocation of the occupants ~~and demolition and clearing of the Site and removal of all above ground structures located thereon and all substructures under existing buildings as required by this Agreement.~~

**308. Rights of Access.** Representatives of the Agency shall have the right of access to the Site, without charges or fees, at normal construction hours during the period of construction for the purposes of this Agreement, including but not limited to, the inspection of the work being performed in constructing the Developer Improvements and so long as Agency representatives comply with all safety rules and do not unreasonably interfere with the work of Developer. Agency shall defend, indemnify, assume all responsibility for and hold the Developer Parties harmless from and against any and all third party liabilities, suits, actions, claims, demands, penalties, damages (including, without limitation, penalties, fines and monetary sanctions), losses, costs or expenses (including, without limitation, consultants' fees, and reasonable attorneys' fees of any kind or nature and for any damages, including damages to property or injuries to persons, including accidental death (including reasonable attorneys' fees and costs), which result from the exercise of such entry. Representatives of the Developer shall have the right of access to those portions of the Site owned by Agency without

charges or fees during normal construction hours for the purpose of Investigation and Grading (as those terms are defined in the Right of Entry and Reimbursement Agreement).

**309. Compliance with Governmental Requirements.** Developer shall carry out the design, construction and operation of the Project in conformity with all Governmental Requirements.

**309.1 Nondiscrimination in Employment.** Developer certifies and agrees that all persons employed or applying for employment by it, its affiliates, subsidiaries, or holding companies, and all subcontractors, bidders and vendors, with respect to the construction and operation of the Project, are and will be treated equally by it without regard to, or because of race, color, religion, ancestry, national origin, sex, age, pregnancy, childbirth or related medical condition, medical condition (cancer related) or physical or mental disability, and in compliance with Title VII of the Civil Rights Act of 1964, 42 U.S.C. Sections 2000, *et seq.*, the Federal Equal Pay Act of 1963, 29 U.S.C. Section 206(d), the Age Discrimination in Employment Act of 1967, 29 U.S.C. Sections 621, *et seq.*, the Immigration Reform and Control Act of 1986, 8 U.S.C. Sections 1324b, *et seq.*, 42 U.S.C. Section 1981, the California Fair Employment and Housing Act, California Government Code Sections 12900, *et seq.*, the California Equal Pay Law, California Labor Code Sections 1197.5, California Government Code Section 11135, the Americans with Disabilities Act, 42 U.S.C. Sections 12101, *et seq.*, and all other anti-discrimination laws and regulations of the United States and the State of California as they now exist or may hereafter be amended. Developer shall allow representatives of the Agency access to its employment records related to this Agreement during regular business hours at Developer's principal office in Garden Grove, California to verify compliance with these provisions when so requested by the Agency.

**310. Release of Construction Covenants.** Following Completion of the Phase 1 Developer Improvements or portion thereof (e.g., a Hotel) and/or Phase 2 Developer Improvements in conformity with this Agreement and within thirty (30) calendar days following receipt of a written request from Developer, the Agency shall furnish Developer with a Release of Construction Covenants for the completed Developer Improvements or portion thereof. The Agency shall not unreasonably withhold or delay such Release of Construction Covenants. The Release of Construction Covenants shall be conclusive determination of satisfactory completion of the Developer Improvements (or the part thereof identified in the Release of Construction Covenants) and the Release of Construction Covenants shall so state. Any party then owning or thereafter purchasing, leasing or otherwise acquiring any interest in the Site (or part thereof which is the subject of Release of Construction Covenants) shall not (because of such ownership, purchase, lease or acquisition) incur any obligation or liability under this Agreement except for those continuing covenants as set forth in Sections 400 of this Agreement. If the Agency refuses or fails to furnish the Release of Construction Covenants for the Site (or part thereof) after written request from Developer, the Agency shall, within thirty (30) working days of receiving such written request, provide Developer with a written statement setting forth the reasons the Agency has refused or failed to furnish the Release of Construction Covenants for the Site (or part thereof). The statement shall also contain a list of the actions Developer must take to obtain a Release of Construction Covenants, which list shall be based on the requirements set forth in the Construction Documents. If the reason for the Agency's refusal to issue the Release of Construction Covenants is due to lack of availability of specific landscape and/or finish materials, the Developer may provide a completion bond reasonably acceptable to the Agency, in which case the Developer shall thereby become entitled to the Release of Construction Covenants.

Such Release of Construction Covenants shall not constitute evidence of compliance with or satisfaction of any obligation of Developer to any holder of any mortgage, or any insurer of a mortgage securing money loaned to finance the Developer Improvements, or any part thereof. Such Release of Construction Covenants is not a notice of completion as referred to in the California Civil Code, Section 3093.

### **311. Financing of the Developer Improvements.**

**311.1 Approval of Financing.** Prior to the Close of Escrow and in accordance with the Schedule of Performance, Developer shall have submitted evidence to the Agency that Developer has equity capital and/or a lender commitment from one (1) or more institutional lender(s) (individually and collectively, the "Construction Lender") for the construction of the Hotels in accordance with this Agreement ("Construction Financing"). In addition, such Construction Financing shall be funded or ~~reasonably expected to fund~~ at the Closing in accordance with the Schedule of Performance as provided in accordance with Sections 205.1(f) and 205.2(h) hereof. Agency shall have the right to review and approve any such Construction Financing in its reasonable discretion. The Agency shall approve Construction Financing if the debt portion, if any, is issued by an institutional lender, together with Developer's equity (and, if applicable, the commitment of a Tenant to reimburse the Developer for all or any portion of the costs of the Developer Improvement), is in an amount not less than the cost of the Developer Improvements and conditioned only upon Closing and other customary construction loan closing and funding requirements. Developer and Agency agree that Developer shall be solely responsible for all financial obligations under such financing.

**311.2 Holder Not Obligated to Construct Developer Improvements.** The holder of any mortgage or deed of trust authorized by this Agreement (a "Holder") shall not be obligated by the provisions of this Agreement to construct or Complete the Developer Improvements or any portion thereof, or to guarantee such construction or Completion; nor shall any covenant or any other provision in this Agreement be construed so to obligate such Holder. Nothing in this Agreement shall be deemed to construe, permit or authorize any such Holder to devote the Site to any uses or to construct any improvements thereon, other than those uses or Developer Improvements provided for or authorized by this Agreement.

**311.3 Notice of Default to Mortgagee or Deed of Trust Holders; Right to Cure.** With respect to any mortgage or deed of trust granted by Developer as provided herein, whenever the Agency delivers any notice of default ("Notice of Default") or demand to Developer with respect to any breach or default by Developer in the construction of the Developer Improvements, and if Developer fails to cure the Default within the time set forth in Section 501, the Agency shall deliver to each Holder of record of any mortgage or deed of trust authorized by this Agreement a copy of such notice or demand. Each such Holder shall (insofar as the rights granted by the Agency are concerned) have the right, at its option, within thirty (30) days after the receipt of the notice, to cure or remedy or commence to cure or remedy and thereafter to pursue with due diligence the cure or remedy of any such Default and to add the cost thereof to the mortgage debt and the lien of its mortgage; provided, however if the Holder is legally prevented from curing such default because of a bankruptcy by the Developer or because such cure requires physical possession of the Site then the thirty (30) day period shall be tolled until such bankruptcy is confirmed, rejected or otherwise resolved or the Holder has obtained lawful physical possession of the Site. Nothing contained in this Agreement shall be deemed to permit or authorize such Holder to undertake or continue the construction or Completion of the Developer Improvements, or any portion thereof (beyond the

extent necessary to conserve or protect the improvements or construction already made) without first having expressly assumed Developer's obligations to the Agency by written agreement reasonably satisfactory to the Agency which election to assume may be made within ninety (90) days following Holder's securing of title to the Property. Such assumption shall not have the effect of causing the Holder to be responsible for any prior damage obligations of Developer to the Agency. The Holder, in that event, must agree to complete, in the manner provided in this Agreement, the Developer Improvements. Any such Holder properly completing the Developer Improvements or portion thereof shall be entitled, upon compliance with the requirements of Section 310 of this Agreement, to a Release of Construction Covenants. It is understood that a Holder shall be deemed to have satisfied the thirty (30) day time limit set forth above for commencing to cure or remedy a Developer default which requires title and/or possession of the Site (or portion thereof) if and to the extent any such Holder has within such thirty (30) day period commenced foreclosure proceedings to obtain title and/or possession and thereafter the Holder diligently pursues such proceedings to completion and cures or remedies the default. ~~The Schedule of Performance shall be extended for the benefit of the Holder to allow for Holder's acquisition of the Site as provided in this Section 311.3.~~

**311.4 Failure of Holder to Complete Developer Improvements.** In any case where, thirty (30) days after the Holder of any mortgage or deed of trust creating a lien or encumbrance upon the Site or any part thereof receives a Notice of Default by Developer in Completion of construction of any of the Developer Improvements under this Agreement, and the Holder has not exercised the option to construct as set forth in Section 311.3, or if it has exercised the option but has defaulted thereunder and failed to timely cure such default, the Agency may, by giving written notice to the Holder, purchase the mortgage or deed of trust by payment to the Holder of the amount of the unpaid mortgage or deed of trust debt, including principal and interest and all other sums secured by the mortgage or deed of trust. If the ownership of the Site or any part thereof has vested in the Holder, the Agency, if it so desires, shall be entitled to a conveyance of title to the Site or such portion thereof from the Holder to the Agency upon payment to the Holder of an amount equal to the sum of the following ~~DISCUSS WHETHER THIS SHOULD BE CHANGED TO "LOAN BALANCE"~~:

- (a) The unpaid mortgage or deed of trust debt at the time title became vested in the Holder (less all appropriate credits, including those resulting from collection and application of rentals and other income received during foreclosure proceedings);
- (b) All expenses with respect to foreclosure including reasonable attorneys' fees;
- (c) The net expense, if any (exclusive of general overhead), incurred by the Holder as a direct result of the subsequent management of the Site or part thereof;
- (d) The costs of any Developer Improvements made by such Holder;
- (e) Any prepayment charges, default interest, and/or late charges imposed pursuant to the loan documents and agreed to by Developer; and
- (f) An amount equivalent to the interest that would have accrued on the aggregate of such amounts had all such amounts become part of the mortgage or deed of trust debt and such debt had continued in existence to the date of payment by the Agency.

**311.5 Right of the Agency to Cure Mortgage or Deed of Trust Default.** In the event Developer receives a notice of default on any mortgage or deed of trust prior to the Completion of the construction of the Developer Improvements and issuance of a total Release of Construction Covenants, Developer shall immediately deliver to the Agency a copy of such notice of default. If the Holder of any mortgage or deed of trust has not exercised its option to construct, the Agency shall have the right but not the obligation to cure the default. The Agency shall be entitled to reimbursement from Developer of all proper costs and expenses incurred by the Agency in curing such default. The Agency shall also be entitled to a lien upon the Site to the extent of such costs and disbursements.

#### **400. COVENANTS AND RESTRICTIONS**

**401. Covenant to Develop, Use and Operate the Site in Accordance with Redevelopment Plan, Land Use Approvals, and this Agreement.** Until expiration of the ~~Applicable Covenants Consideration Period with respect to a portion of the Site~~ Redevelopment Plan, Developer covenants and agrees for itself and its successors, assigns, and every successor in interest to such portion the Site, or any part thereof, that Developer and such successors and assignees, shall use and operate the Site in accordance with the Redevelopment Plan, the Land Use Approvals, and this Agreement, and except for a Holder who, pursuant to Section 311, has not elected to assume Developer's obligations hereunder to construct, shall construct and Complete the Developer Improvements in accordance with the Land Use Approvals, Scope of Development, Section 301.1, and Schedule of Performance.

**402. Maintenance and Security Covenants.** Developer covenants and agrees for itself, its successors and assigns and any successor in interest to the Site or part thereof to maintain, at Developer's sole cost and expense, the Site and all Developer Improvements thereon, in compliance with the terms of the Declaration, the Redevelopment Plan and with all applicable Governmental Requirements. The operation, use, security and maintenance of the Site, shall be accomplished in accordance with the Covenants and Declaration (to be approved by the parties prior to Closing) consistent with other first-class hotel/retail/restaurant projects in Orange County, and shall include regular landscape maintenance, graffiti removal, and trash and debris removal.

**403. Nondiscrimination.** The Developer covenants by and for itself and any successors in interest that there shall be no discrimination against or segregation of any person or group of persons on account of race, color, creed, religion, sex, marital status, physical or mental disability or medical condition, national origin or ancestry in the sale, lease, sublease, transfer, use, occupancy, tenure or enjoyment of the Improvements or the Site, nor shall the Developer itself or any person claiming under or through it establish or permit any such practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees or vendees of the Project or the Site. The foregoing covenants shall run with the land.

All deeds, leases or contracts with respect to the Project or the Site shall contain or be subject to substantially the following nondiscrimination or nonsegregation clauses:

a. **In deeds:** "The grantee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through them, that there shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases



are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises herein conveyed, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land.”

“Notwithstanding the immediately preceding paragraph, with respect to familial status, the immediately preceding paragraph shall not be construed to apply to housing for older persons, as defined in Section 12955.9 of the Government Code. With respect to familial status, nothing in the immediately preceding paragraph shall be construed to affect Sections 51.2, 51.3, 51.4, 51.10, 51.11, and 799.5 of the Civil Code, relating to housing for senior citizens. Subdivision (d) of Section 51 and Section 1360 of the Civil Code and subdivisions (n), (o), and (p) of Section 12955 of the Government Code shall apply to the immediately preceding paragraph.”

b. **In leases:** “The lessee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through him or her, and this lease is made and accepted upon and subject to the following conditions:

“That there shall be no discrimination against or segregation of any person or group of persons, on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the leasing, subleasing, transferring, use, occupancy, tenure, or enjoyment of the premises herein leased nor shall the lessee himself or herself, or any person claiming under or through him or her, establish or permit any such practice or practices of discrimination or segregation with reference to the selection, location, number, use, or occupancy, of tenants, lessees, sublessees, subtenants, or vendees in the premises herein leased.”

“Notwithstanding the immediately preceding paragraph, with respect to familial status, the immediately preceding paragraph shall not be construed to apply to housing for older persons, as defined in Section 12955.9 of the Government Code. With respect to familial status, nothing in the immediately preceding paragraph shall be construed to affect Sections 51.2, 51.3, 51.4, 51.10, 51.11, and 799.5 of the Civil Code, relating to housing for senior citizens. Subdivision (d) of Section 51 and Section 1360 of the Civil Code and subdivisions (n), (o), and (p) of Section 12955 of the Government Code shall apply to the immediately preceding paragraph.”

c. **In contracts:** “There shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises which are the subject of this Agreement, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with

reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land.”

**404. Assessed Value.** The Developer, and its successors in interest, shall not appeal the assessed value of the Project prior to the ~~eleventh (11<sup>th</sup>) anniversary of the date of Completion of the last of the Hotels required to be constructed by Developer pursuant to this Agreement~~expiration of the Redevelopment Plan so as to achieve a total assessed value, ~~during such ten year period after Completion,~~ of less than the greater of \$ \_\_\_\_\_ or the assessed value imposed by the County Assessor in the fiscal year following the year in which the Project was Completed.

**405. Prevailing Wages.** With respect to the construction of the Developer Improvements on the Site set forth herein and in the Scope of Work, Developer and its contractors and subcontractors shall pay prevailing wages and employ apprentices in compliance with Labor Code Section 1770, *et seq.*, and shall be responsible for the keeping of all records required pursuant to Labor Code Section 1776, complying with the maximum hours requirements of Labor Code Sections 1810 through 1815, and complying with all regulations and statutory requirements pertaining thereto. Such requirements are set forth in greater detail in Exhibit J attached hereto and incorporated herein by reference. The referenced Labor Code sections and Exhibit J are referred to herein collectively as the “Prevailing Wage Requirements.” Upon the periodic request of the Agency, the Developer shall certify to the Agency that it is in compliance with the requirements of this Section 405. Notwithstanding anything to the contrary contained in this Agreement, Developer shall not be required to ~~pay prevailing wages or otherwise satisfy the requirements of the foregoing provisions of this Section 405~~comply with the Prevailing Wages Requirements with respect to any discreet portions ~~or scopes of the Developer Improvements with respect to which prevailing wages are not legally required to be paid~~if and to the extent the Prevailing Wage Requirements are inapplicable to such discreet portions. Developer shall indemnify, protect, defend and hold harmless the Agency and its officers, employees, contractors and agents, with counsel reasonably acceptable to Agency, from and against any and all loss, liability, damage, claim, cost, expense and/or “increased costs” (including reasonable attorneys fees, court and litigation costs, and fees of expert witnesses) which, in connection with the development, construction, and/or operation of the Developer Improvements, including, without limitation, any and all public works (as defined by applicable law), results or arises in any way from any of the following: (1) the noncompliance by Developer with any applicable local, state and/or federal law, including, without limitation, any applicable federal and/or state labor laws (including, without limitation, if applicable, the requirement to pay state prevailing wages); (2) the implementation of Section 1781 of the Labor Code, as the same may be amended from time to time, or any other similar law; and/or (3) failure by Developer to provide any required disclosure or identification as required by Labor Code Section 1781, as the same may be amended from time to time, or any other similar law. It is agreed by the parties that, in connection with the development of the Developer Improvements, including, without limitation, any and all public works (as defined by applicable law), Developer shall bear all risks of payment or non-payment of prevailing wages under California law and/or the implementation of Labor Code Section 1781, as the same may be amended from time to time, and/or any other similar law. “Increased costs,” as used in this Section 405, shall have the meaning ascribed to it in Labor Code Section 1781, as the same may be amended from time to time. The foregoing indemnity shall survive termination of this Agreement and shall continue after Completion of the construction and development of the Developer Improvements by the Developer.

**406. Point of Sale and/or Use.** The Developer, for itself and for its general contractor and subcontractor, agrees to obtain a State Board of Equalization sub-permit for the jobsite and allocate all eligible use tax payments to the City of Garden Grove and provide the Agency with either a copy of the sub-permit or a statement that the use tax does not apply to this portion of the job, to insure that the City of Garden Grove is the point of sale and/or use under the Bradley Burns Uniform Local Sales and Use Tax Law (commencing with Section 7200 of the Revenue and Taxation Code, as amended from time to time).

**407. Agency Use of Hotel Facility.** During the period of twelve (12) years commencing upon the date the Hotel opens for business to the public, Developer will provide Agency with ten (10) hotel room nights per year, free of charge, and will allow the Agency to use the conference and/or banquet facilities and services at the Hotels on at least three (3) occasions per year (an "occasion" means an event lasting up to two (2) days) at a fifteen percent (15%) discount from the lowest rate charged during the past twelve (12) months on a space available basis, excluding services or goods provided by third parties. However, Agency's right to such free or discounted use of rooms and/or conference and/or banquet facilities may not be exercised during prime convention and/or tourist season, and the number of rooms shall be limited to five (5) at any given time.

**408. Effect of Violation of the Terms and Provisions of this Agreement.** The Agency is deemed the beneficiary of the terms and provisions of this Agreement and of the Covenants, for and in its own right and for the purposes of protecting the interests of the community and other parties, public or private, in whose favor and for whose benefit this Agreement and the Covenants have been provided, without regard to whether the Agency has been, remains or is an owner of any land or interest therein in the Site. The Agency shall have the right (subject to Section 501 below), upon a Default by Developer of this Agreement, to exercise all rights and remedies, and to maintain any actions or suits at law or in equity or other proper proceedings to enforce the curing of such breaches to which it or any other beneficiaries of this Agreement and Covenants may be entitled. Except as otherwise provided therein, the Covenants contained in Sections 103, 301, 309, and 401, 402, 404 and 406, and the Declaration shall remain in effect until the expiration of the Redevelopment Plan, as it may be amended from time to time. The Covenants set forth in Sections 204.2, 204.3, 307, 403, and 603 shall remain in effect in perpetuity. The Covenants described in Sections 304, 305, 306, 308, 405 and 503 shall remain in effect with respect to a portion of the Site until the issuance of a Release of Construction Covenants with respect to such portion of the Site and so long thereafter as shall be necessary to enforce a Default(s) thereunder. The Covenants set forth in Section 407 shall remain in effect in accordance with the terms set forth therein.

**409. Upper Upscale Hotel Covenant Consideration.** In consideration for the granting of the Covenants by the Developer to the Agency, Agency shall pay, ~~or shall cause the City to pay,~~ to the Developer annually, for a period of thirty (30) years from the date on which the Hotel is Completed, an amount equal to forty percent (40%) of the Transient Occupancy Tax Revenues, Tax Increment Revenues and Sales Tax Revenues which have been paid to and received by the City in each such year with respect to the Upper Upscale Hotel, ~~for the respective periods from the date on which the Upper Upscale Hotel is Completed and in the amounts set forth in Exhibit M attached hereto.~~ (s).

~~Within thirty (30) days after the execution of this Agreement by the Agency and Developer, the Agency shall provide to Developer a separate guaranty by the City of the Agency's obligations under this Section 409, in form acceptable to Developer, in the event that the Agency is subsequently~~

precluded by Governmental Requirements from paying or no longer exists or is able to pay or does pay the amounts required by this Section 409.

After payment to Developer of the amount described above, and after receipt by the City and the Agency of an amount equal to ten percent (10%) of the Agency Improvement Costs from a combination of Transient Occupancy Tax Revenues, Tax Increment Revenues and Sales Tax Revenues, the Developer will receive an amount equal to (i) fifty percent (50%) all remaining Transient Occupancy Tax Revenues from the Upper Upscale Hotel, and (ii) sixty percent (60%) of Tax Increment Revenues and Sales Tax Revenues from the Site for a period of twelve (12) years from the Date of Completion.

Examples of the above are shown in the Covenant Consideration Computation Example.

~~410. Limited Service Hotels~~Hotel ~~Covenant Consideration.~~ In consideration for the granting of the Covenants by the Developer to the Agency, Agency shall pay, ~~or shall cause the City to pay,~~ to the Developer annually, for a period of ten (10) years from the date on which a Hotel is Completed an amount equal to fifty percent (50%) of the Transient Occupancy Tax Revenues, Tax Increment Revenues and Sales Tax Revenues which have been paid to and received by the City in each year with respect to each Limited Service Hotel, for the respective periods from the date on which each Limited Service Hotel is Completed and in the amounts set forth in Exhibit M attached hereto such Hotel. Within thirty (30) days after the execution of this Agreement by the Agency and Developer, the Agency shall provide to Developer a separate guaranty by the City of the Agency's obligations under this Section 410, in form acceptable to Developer, in the event that the Agency is subsequently precluded by Governmental Requirements from paying or no longer exists or is able to pay or does pay the amounts required by this Section 410.

~~411. Retail/Restaurant/Entertainment Component Covenant Consideration.~~ In consideration for the granting of the Covenants by the Developer to the Agency, Agency shall pay, or shall cause the City to pay, to the Developer annually, Tax Increment Revenues and Sales Tax Revenues which have been paid to and received by the City in each year with respect to the Retail/Restaurant/Entertainment Component and all other portions of the Site other than the Hotels (addressed above) and the Sunbelt Property (addressed below), for the respective periods from the date on which each portion of the Retail/Restaurant/Entertainment Component is Completed and in the amounts set forth in Exhibit M attached hereto. Within thirty (30) days after the execution of this Agreement by the Agency and Developer, the Agency shall provide to Developer a separate guaranty by the City of the Agency's obligations under this Section 411, in form acceptable to Developer, in the event that the Agency is subsequently precluded by Governmental Requirements from paying or no longer exists or is able to pay or does pay the amounts required by this Section 411.

After payment to Developer of the amount described in (i) and (ii) above, and after receipt by the City and the Agency of an amount equal to ten percent (10%) of the Agency Improvement Costs from a combination of Transient Occupancy Tax Revenues, Tax Increment Revenues and Sales Tax Revenues, the Developer will receive an amount equal to (i) fifty percent (50%) of all remaining Transient Occupancy Tax Revenues from such Select Service Hotel(s), and (ii) forty percent (40%) Tax Increment Revenues and Sales Tax Revenues equally for a period of twelve (12) years from the Date of Completion.

Examples of the above are shown in the Covenant Consideration Computation Example.

~~411. 412. Sunbelt Property Covenant Consideration.~~ In consideration for the granting of the Covenants by the Developer to the Agency, Agency shall pay, ~~or shall cause the City to pay,~~ to the Developer annually, ~~the Tax Increment Revenues and~~ an amount equal to Sales Tax Revenues which have been paid to and received by the City in each year with respect to the Sunbelt Property, for the respective periods from the date on which each portion of the improvements on the Sunbelt Property is Completed ~~and in the amounts set forth in Exhibit M attached hereto.~~ Within thirty (30) days after the execution of this Agreement by the Agency and Developer, ~~the Agency shall provide to Developer a separate guaranty by the City of the Agency's obligations under this Section 412, in form acceptable to Developer, in the event that the Agency is subsequently precluded by Governmental Requirements from paying or no longer exists or is able to pay or does pay the amounts required by this Section 412.~~

**500. DEFAULTS AND REMEDIES**

**501. Default Remedies.** Subject to Enforced Delay and compliance with the provisions of this Agreement which provide for the protection of Mortgagee rights, including the provisions of Section 311 of this Agreement, failure or delay by either party to perform any material term or provision of this Agreement (a "Breach") following notice and failure to cure as described hereafter constitutes a "Default" under this Agreement.

The nondefaulting party shall give written notice of any Breach to the party in Breach, specifying the Breach complained of by the nondefaulting party ("Notice of Default"). Delay in giving such Notice of Default shall not constitute a waiver of any Breach nor shall it change the time of Breach. Upon receipt of the Notice of Default, the party in Breach shall promptly commence to cure the identified Breach at the earliest reasonable time after receipt of the Notice of Default and shall complete the cure of such Breach not later than thirty (30) days after receipt of the Notice of Default, or, if such Breach cannot reasonably be cured within such thirty (30) day period, then as soon thereafter as reasonably possible, provided that the party in Breach shall diligently pursue such cure to completion ("Cure Period"). Failure of the party in Breach to cure the Breach within the Cure Period set forth above shall constitute a "Default" hereunder.

Any failures or delay by either party in asserting any of its rights and remedies as to any Breach or Default shall not operate as a waiver of any Breach or Default or of any such rights or remedies. Delays by either party in asserting any of its rights and remedies shall not deprive either party of its right to institute and maintain any actions or proceedings which it may deem necessary to protect, assert or enforce any such rights or remedies.

AGENCY SHALL ALSO BE REQUIRED TO SEND NOTICES OF DEFAULT TO EACH MORTGAGEE FOR WHICH AGENCY HAS RECEIVED A MORTGAGEE NOTICE.

**502. Institution of Legal Actions.** In addition to any other rights or remedies and subject to the restrictions otherwise set forth in this Agreement, any party may institute an action at law or equity to seek specific performance of the terms of this Agreement, or to cure, correct or remedy any Default, to recover damages for any Default, or to obtain any other remedy consistent with the purpose of this Agreement. Such legal actions must be instituted in the Superior Court of the County

of Orange, State of California, in an appropriate municipal court in that county, or in the United States District Court for the Central District of California.

**503. Re-entry and Revesting of Title in the Agency After the Closing and Prior to Completion of Construction.** Without limiting the rights as set forth in Section 311, and without affecting the priority of the lien of the Holder's deed of trust or mortgage, the Agency has the right, at its election, to reenter and take possession of a portion of the Site with all Developer Improvements thereon, and terminate and Revest in the Agency the estate conveyed to the Developer with respect to a portion of the Site only if after the Closing and prior to the issuance of the final Release of Construction Covenants with respect to such portion of the Site, the Developer (or its successors in interest) shall:

(a) fail to start the construction of the Developer Improvements on such portion of the Site as required by this Agreement for a period of ninety (90) days after Notice thereof from the Agency subject to extension pursuant to Section 602; or

(b) abandon or substantially suspend construction of the Developer Improvements on such portion of the Site required by this Agreement for a period of ninety (90) days after Notice thereof from the Agency subject to extension pursuant to Section 602; or

(c) contrary to the provisions of Section 103 hereof, Transfer or suffer any involuntary Transfer in violation of this Agreement, and such Transfer, if it is a Transfer requiring approval by the Agency, is not rescinded within thirty (30) days of Notice thereof from Agency to Developer.

Such right to reenter, terminate and Revest is subject to the quiet enjoyment, and, if applicable, the right to continue to complete construction by (i) Tenants or other occupants who have (a) executed leases or subleases and (b) incurred substantial expenses in connection with the design and/or construction of improvements required to be constructed by such Tenant under such lease or sublease and (ii) Developer, in the case where the Developer is in Default and, vis a vis a Holder or its Nominee, shall be exercisable only if:

1 Such Holder (or its Nominee) (a) shall have failed to cure any Default within the applicable cure periods granted to such Holder (or its Nominee), or (b) shall have given Agency written notice that it will not cure any such Default or condition or that it will otherwise not comply with the terms and conditions of this Agreement, and

2 Agency, within ninety (90) days after the occurrence of any events described in subparagraph 1. immediately above, shall commence the exercise of its right of entry and shall pay to Holder (or its Nominee) in immediately available funds, the Loan Balance prior to Revesting.

In the event of a failure or refusal to cure a Default, as described in subparagraph 1. above, Agency's sole remedy vis a vis Holder shall be the exercise of the re-entry right and Revesting in accordance herewith. Nothing herein shall be construed to prohibit or limit the Agency's exercise of its power of eminent domain.

The conditions to the commencement of the exercise of the Agency's right to re-enter and Revest as described above shall be applicable whether the re-entry and Revesting occurs (a) prior

to foreclosure (or deed in lieu of foreclosure) by the Holder (or its Nominee) under its mortgage or deed of trust; or (b) after Holder (or its Nominee) acquires title to the Site by foreclosure (or deed-in-lieu of foreclosure) under its mortgage or deed of trust.

The applicable Grant Deed shall contain appropriate reference and provision to give effect to the Agency's right as set forth in this Section 503, under specified circumstances prior to recordation of the Release of Construction Covenant, to reenter and take possession of the Site, with all improvements thereon, and to terminate and Revest in the Agency the estate conveyed to the Developer. Upon the Revesting in the Agency of title to the Site, as provided in this Section 503, the Agency shall, pursuant to its responsibilities under state law, use its reasonable efforts to resell the Site, as soon and in such manner as the Agency shall find feasible and consistent with the objectives of such law and of the Redevelopment Plan, as it exists or may be amended, to a qualified and responsible party or parties (as determined by the Agency) who will assume the obligation of constructing or completing the Developer Improvements, or such improvements in their stead as shall be satisfactory to the Agency and in accordance with the uses specified for such Site, or part thereof in the Redevelopment Plan. Upon such resale of the Site, the net proceeds thereof, shall be applied:

(i) First, to reimburse the Agency, on its own behalf or on behalf of the City, all costs and expenses incurred by the Agency, excluding City and Agency staff costs, but specifically, including, but not limited to, any expenditures by the Agency or the City in connection with the recapture, management and resale of the Site, or part thereof (but less any income derived by the Agency from the Site, or part thereof in connection with such management); all taxes, assessments and water or sewer charges with respect to the Site, or part thereof which the Developer has not paid (or, in the event that the Site is exempt from taxation or assessment of such charges during the period of ownership thereof by the Agency, an amount, if paid, equal to such taxes, assessments, or charges as would have been payable if the Site were not so exempt); any payments made or necessary to be made to discharge any encumbrances or liens existing on the Site, or part thereof at the time or Revesting of title thereto in the Agency, or to discharge or prevent from attaching or being made any subsequent encumbrances or liens due to obligations, defaults or acts of the Developer, its successors or transferees; any expenditures made or obligations incurred with respect to the constructing or completion of the improvements or any part thereof on the Site, or part thereof; and any amounts otherwise owing the Agency, and in the event additional proceeds are thereafter available, then

(ii) Second, to reimburse the Developer, its successor or transferee, up to the amount equal to the sum of (a) actual and direct third party costs incurred by the Developer for the Developer Improvements existing on the Site, at the time of the re-entry and possession, less (b) any gains or net income received by the Developer from the Site, or the improvements thereon.

Any balance remaining after such reimbursements shall be retained by the Agency as its property. The rights established in this Section 503, except as may otherwise be provided in this Section 503, are not intended to be exclusive of any other right, power or remedy, but each and every such right, power, and remedy shall be cumulative and concurrent and shall be in addition to any other right, power and remedy authorized herein or now or hereafter existing at law or in equity. These rights are to be interpreted in light of the fact that the Agency will have conveyed the Site, to the Developer for redevelopment purposes, and not for speculation in undeveloped land.

**504. Rights and Remedies Are Cumulative.** Except as otherwise expressly stated in this Agreement, the rights and remedies of the parties are cumulative, and the exercise by either party of one or more of such rights or remedies shall not preclude the exercise by it, at the same or different times, of any other rights or remedies for the same default or any other default by the other party.

**505. Inaction Not a Waiver of Default.** Any failures or delays by either party in asserting any of its rights and remedies as to any Default shall not operate as a waiver of any Default or of any such rights or remedies, or deprive either such party of its right to institute and maintain any actions or proceedings which it may deem necessary to protect, assert or enforce any such rights or remedies.

**506. Applicable Law.** The laws of the State shall govern the interpretation and enforcement of this Agreement.

## **600. GENERAL PROVISIONS**

**601. Notices, Demands and Communications Between the Parties.** Any approval, disapproval, demand, document or other notice ("Notice") required or permitted under this Agreement must be in writing and shall be sufficiently given if delivered by hand (and a receipt therefore is obtained or is refused to be given) or dispatched by registered or certified mail, postage prepaid, return receipt requested, or delivered by telecopy, or email or overnight delivery service to:

To Agency: Garden Grove Agency for Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

with a copy to: Stradling, Yocca, Carlson & Rauth  
660 Newport Center Drive, Suite 1600  
Newport Beach, California 92660  
Attention: Thomas P. Clark, Jr.

To Developer: Land & Design Inc.  
8130 La Mesa Boulevard, #808  
La Mesa, California 91942  
Attention: Matthew Reid

With a copy to: Allen Matkins Leck Gamble Mallory & Natsis, LLP  
501 West Broadway, 15th Floor  
San Diego, California 92101  
Attention: Tom Crosbie

Such written notices, demands and communications may be sent in the same manner to such other addresses as either party may from time to time designate by mail as provided in this Section.

**602. Extension of Times of Performance.** In addition to specific provisions of this Agreement, performance by either party hereunder shall not be deemed to be in Default, and all performance and other dates specified in this Agreement shall be extended, where delays are due to ("Enforced Delay"): litigation challenging the validity of this transaction or any element thereof or



the right of either party to engage in the acts and transactions contemplated by this Agreement; eminent domain actions filed by the Agency pursuant to Section 201.2 including, without limitation, relocation obligations in connection therewith and inverse condemnation actions, inability to secure necessary labor materials or tools; actions in connection with the remediation of Hazardous Materials, including groundwater contamination; war; insurrection; strikes; lockouts; riots; floods; earthquakes; fires; casualties; acts of God; acts of the public enemy; acts of terrorism; epidemics; quarantine restrictions; freight embargoes; unanticipated subsurface conditions that delay performance; lack of transportation; governmental restrictions or priority; building moratoria; unusually severe weather; or acts or omissions of the other party; acts or failures to act of the City or any other public or governmental agency or entity (other than the acts or failures to act of the Agency which shall not excuse performance by the Agency); or during the pendency of any dispute between Agency or Developer, regarding Developer's construction obligations hereunder provided that the party claiming the right to an extension of time is determined to be the prevailing party in such dispute. Notwithstanding anything to the contrary in this Agreement, an extension of time for any such cause shall be for the period reasonably attributable to the enforced delay and shall commence to run from the time of the commencement of the cause, if notice by the party claiming such extension is sent to the other party within thirty (30) days of the later of commencement of the cause or such party's discovery of such cause. Times of performance under this Agreement may also be extended in writing by the mutual agreement of the Agency and/or Developer. Notwithstanding any provision of this Agreement to the contrary, the lack of funding to Complete the Developer Improvements shall not constitute grounds of enforced delay pursuant to this Section 602.

**603. Non Liability of Officials and Employees of Agency, City and Developer.** No member, official, shareholder or employee of either party or of the City shall be personally liable to the other party or the City, or any successor in interest, in the event of any Default or Breach by the either party or for any amount which may become due to either party or their successors, or on any obligations under the terms of this Agreement.

**604. Relationship Between Agency and Developer.** It is hereby acknowledged that the relationship between the Agency and Developer is not that of a partnership or joint venture and that the Agency and Developer shall not be deemed or construed for any purpose to be the agent of the other. Accordingly, except as expressly provided herein or in the Exhibits hereto, the Agency shall have no rights, powers, duties or obligations with respect to the development, operation, maintenance or management of the Site.

**605. Agency Approvals and Actions.** Whenever a reference is made herein to an action or approval to be undertaken by the Agency, the Agency Director or his or her designee is authorized to act on behalf of Agency unless specifically provided otherwise or the context should require otherwise.

**606. Commencement of Agency Review Period.** The time periods set forth herein and in the Schedule of Performance for the Agency's approval of agreements, plans, drawings, or other information submitted to the Agency by Developer and for any other Agency consideration and approval hereunder which is contingent upon documentation required to be submitted by Developer shall only apply and commence upon the submittal of all the reasonably required information. In no event shall a materially incomplete submittal by Developer trigger any of the Agency's obligations of review and/or approval hereunder; provided, however, that the Agency shall notify Developer of an incomplete submittal as soon as is practicable.

**607. Successors and Assigns.** All of the terms, covenants, conditions, representations, and warranties, of this Agreement shall be binding upon Agency and Developer and their respective permitted successors and assigns. Whenever the term "Developer" or "Agency," as the case may be, is used in this Agreement, such term shall include any other permitted successors and assigns as herein provided.

**608. Assignment by Agency.** The Agency may assign or transfer any of its rights or obligations under this Agreement with the approval of Developer, which approval shall not be unreasonably withheld; provided, however, that the Agency may assign or transfer any of its interests hereunder to the City at any time without the consent of Developer provided that such assignment does not negatively affect any of Developer's rights or increase Developer's obligations hereunder.

**609. Counterparts.** This Agreement may be signed in multiple counterparts which, when signed by all parties, shall constitute a binding agreement. This Agreement is executed in three (3) originals, each of which is deemed to be an original.

**610. Integration.** This Agreement contains the entire understanding between the parties relating to the transaction contemplated by this Agreement. All prior or contemporaneous agreements, understandings, representations and statements, oral or written, are merged in this Agreement and shall be of no further force or effect. Each party is entering this Agreement based solely upon the representations set forth herein and upon each party's own independent investigation of any and all facts such party deems material. This Agreement includes pages 1 through 42 (includes signature page) and Exhibits A through M, (each such Exhibit incorporated in this Agreement as if fully set forth herein) which together constitute the entire understanding and agreement of the parties, notwithstanding any previous negotiations or agreements between the parties or their predecessors in interest with respect to all or any part of the subject matter hereof.

**611. Attorneys' Fees.** In any action between the parties to interpret, enforce, reform, modify, rescind or otherwise in connection with any of the terms or provisions of this Agreement, the prevailing party in the action shall be entitled, in addition to damages, injunctive relief or any other relief to which it might be entitled, reasonable costs and expenses including, without limitation, litigation costs and reasonable attorneys' fees. Costs recoverable for enforcement of any judgment shall be deemed to include reasonable attorneys' fees.

**612. Administration.** This Agreement shall be administered and executed by the Agency Director, or his/her designated representative, following approval of this Agreement by the Agency. The Agency shall maintain authority of this Agreement through the Agency Director (or his/her authorized representative). The Agency Director shall have the authority but not the obligation to issue interpretations, waive provisions, approve the Declaration, extend time limits, make minor modifications to prior Agency design approvals, and/or enter into amendments of this Agreement on behalf of the Agency so long as such actions do not substantially change the uses or development permitted on the Site, or add to the costs to the Agency as specified herein as agreed to by the Agency Board, and such amendments may include extensions of time specified in the Schedule of Performance. All other waivers or amendments shall require the written consent of the Agency Board.

**613. Titles and Captions.** Titles and captions are for convenience of reference only and do not define, describe or limit the scope or the intent of this Agreement or of any of its terms. Reference to Section numbers are to sections in this Agreement, unless expressly stated otherwise.

**614. Interpretation.** As used in this Agreement, masculine, feminine or neuter gender and the singular or plural number shall each be deemed to include the others where and when the context so dictates. The word “including” shall be construed as if followed by the words “without limitation.” This Agreement shall be interpreted as though prepared jointly by both parties.

**615. No Waiver.** A waiver by either party of a breach of any of the covenants, conditions or agreements under this Agreement to be performed by the other party shall not be construed as a waiver of any succeeding breach of the same or other covenants, agreements, restrictions or conditions of this Agreement.

**616. Modifications.** Any alteration, change or modification of or to this Agreement, in order to become effective, shall be made in writing and in each instance signed on behalf of each party.

**617. Severability.** If any term, provision, condition or covenant of this Agreement or its application to any party or circumstances shall be held, to any extent, invalid or unenforceable, the remainder of this Agreement, or the application of the term, provision, condition or covenant to persons or circumstances other than those as to whom or which it is held invalid or unenforceable, shall not be affected, and shall be valid and enforceable to the fullest extent permitted by law.

**618. Computation of Time.** The time in which any act is to be done under this Agreement is computed by excluding the first day (such as the day escrow opens) and including the last day, unless the last day is a holiday or Saturday or Sunday, and then that day is also excluded in which case such day is the day following the excluded day(s). The term “holiday” shall mean all holidays as specified in Section 6700 and 6701 of the California Government Code. If any act is to be done by a particular time during a day, that time shall be Pacific Time.

**619. Legal Advice.** Each party represents and warrants to the other the following: they have carefully read this Agreement, and in signing this Agreement, they do so with full knowledge of any right which they may have; they have received independent legal advice from their respective legal counsel as to the matters set forth in this Agreement, or have knowingly chosen not to consult legal counsel as to the matters set forth in this Agreement; and, they have freely signed this Agreement without any reliance upon any agreement, promise, statement or representation by or on behalf of the other party, or their respective agents, employees or attorneys, except as specifically set forth in this Agreement, and without duress or coercion, whether economic or otherwise.

**620. Time of Essence.** Time is expressly made of the essence with respect to the performance by the Agency and Developer of each and every obligation and condition of this Agreement.

**621. Cooperation.** Each party agrees to cooperate with the other in this transaction and, in that regard, to sign any and all documents which may be reasonably necessary, helpful or appropriate to carry out the purposes and intent of this Agreement. In this regard, Developer and the Agency agree to mutually consider reasonable requests for amendments to this Agreement and/or other estoppel documents. The party making the request shall be responsible for the costs incurred by the other party, including without limitation attorneys’ fees, (the “Amendment/Estoppel Costs”) in connection with any amendments to this Agreement and/or estoppel documents which are requested by such party (the “Developer/Agency Request”) regardless of the outcome of the Developer/Agency Request.

**622. Conflicts of Interest.** No member, official or employee of the Agency shall have any personal interest, direct or indirect, in this Agreement, nor shall any such member, official or employee participate in any decision relating to the Agreement which affects his/her personal interests or the interests of any corporation, partnership or association in which he is directly or indirectly interested.

**623. Time for Acceptance of Agreement by the Agency.** This Agreement, when executed by Developer and delivered to the Agency, must be authorized, executed and delivered by the Agency on or before thirty (30) days after signing and delivery of this Agreement by Developer or this Agreement shall be void, except to the extent that Developer shall consent in writing to a further extension of time for the authorization, execution and delivery of this Agreement.

**624. Consideration of Agreement Modification.** The Parties recognize that due to the changing economic conditions as it relates to hotel development, there is a possibility that the terms described herein will need to be modified based on requirements of the Franchisor, Hotel Operator and/or Construction Lender and/or other debt or equity contributors. With this in mind, the parties agree that in such event, the Parties agree that they will discuss any such requested modifications with the idea in mind of modifying or amending this Agreement, if required, with each Party acting in their sole and absolute discretion and without any commitment to the other to agree to any such requested modification or revision.

**625. Recordation of Memorandum of Agreement.** The Memorandum of Agreement shall be recorded concurrently with the Close of Escrow and the terms hereof shall survive Closing and run with the land for the period of time set forth herein.

*[SIGNATURES ON NEXT PAGE]*

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the respective dates set forth below.

**AGENCY:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Thomas P. Clark, Jr.  
Agency General Counsel

**DEVELOPER**

**LAND & DESIGN INC.**, a California corporation

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Matthew Reid

**EXHIBIT A**

**SITE MAP**

**EXHIBIT B**

**NEED LEGAL DESCRIPTION**

## EXHIBIT C

### SCOPE OF DEVELOPMENT

Unless otherwise specified herein, all capitalized terms in the Scope of Development shall have the meaning(s) set forth for the same Disposition and Development Agreement to which this Scope of Development is attached (DDA).

#### I. DEVELOPER IMPROVEMENTS

##### A. RETAIL/RESTAURANT/ENTERTAINMENT

The following shall be the sole cost and expense of the Developer:

1. The Developer shall construct on the Site the Retail/Restaurant/Entertainment Component(s) consisting of a minimum of ten thousand (10,000) square feet of gross leaseable area and required parking (subject to parking structure). Exhibit L, contained herein, shall be considered the agency pre-approved list of Retail/Restaurant and Entertainment uses. The Developer, from time to time, may submit additional lists of possible restaurants for Agency review and approval, which shall not be unreasonably withheld.

The design and architecture of the improvements for the restaurant(s) shall follow the City's General Plan, the Redevelopment Plan, the Harbor Corridor Specific Plan, and all other requirements and provisions of this Agreement, as applicable.

##### B. HOTEL

The following shall be the sole cost and expense of the Developer:

1. The Developer shall construct the Upper Upscale Hotel consisting a minimum of three hundred (300) rooms shall also include required parking, as well as a central lobby, full-service/specialty restaurant (with room service), cocktail bar, spa, gift shop(s), business center, fitness center, concierge service, and not less than ten thousand (10,000) square feet of meeting and business space in accordance with the Agency approved Upper Upscale Hotel list. Exhibit L, contained herein, shall be considered the pre-approved list of Upper Upscale Hotel Flags. The Developer, from time to time, may submit additional lists of possible Limited Service Hotel Flags/Operators for Agency review and approval, which shall not be unreasonably withheld.

Similarly, all guest rooms shall range in size from 300 square feet to over 400 square feet. All rooms will include flat screen TV's and high speed internet access, and other standard items such as alarm clocks, hair dryer, iron and ironing board. A limited number of larger suites will provide separate bedrooms, private bathrooms, and separate seating/living areas. There will also be luxury suites with king beds, flat screen televisions and wireless internet access.



The Developer shall construct the Limited Service Hotels consisting of a minimum of one hundred five (105) rooms each. The Limited Service Hotels shall also include required parking, as well as a central lobby, business center, and fitness center in accordance with the Agency approved Limited Service Hotel list. Exhibit L, contained herein, shall be considered the pre-approved list of Upper Upscale Hotel Flags. The Developer, from time to time, may submit additional lists of possible Limited Service Hotel Flags/Operators for Agency review and approval, which shall not be unreasonably withheld.

Similarly, all guest rooms range in size from 300 square feet to over 400 square feet. All rooms will include flat screen TV's and high speed internet access, and other standard items such as alarm clocks, hair dryer, iron and ironing board.

The design and architecture of the Limited Service Hotels shall follow the City's General Plan, the Redevelopment Plan, the Harbor Corridor Specific Plan and the all other requirements and provisions of this Agreement, as applicable. The architecture shall be consistent with the cost estimates for construction provided in the Developer's Pro Forma, the Basic Concept and Design Development Drawings and the Construction Plans and Drawings. Particular attention shall be paid to massing, scale, color, and materials.

#### C. PARKING STRUCTURE

The following shall be the sole cost and expense of the Developer subject to City assistance previously mentioned:

1. The Developer shall construct, maintain and operate the Parking Structure Parcel as shown on the Conceptual Site Plan.

The vehicular entry points to the Parking Structure shall be located as shown on the Conceptual Site Plan.

The Parking Structure shall be designed for ease of operations and patron convenience with one-way traffic lanes, angled parking stalls, no parking on ramps, two lanes of continuous vertical traffic flow, and separated inbound/outbound lanes.

2. The Developer shall provide an architectural solution for the Parking Structure for the elevations that face the residential areas.

#### D. IMPROVEMENTS

The following shall be the sole cost and expense of the Developer:

1. The Developer shall construct all improvements from the back of the curb face, including sidewalks, driveways, street lights, pedestrian light standards, signs, parkway landscape (but excluding traffic or pedestrian or traffic signal poles which are the responsibility of the Agency). All such improvements shall be constructed in accordance with the Harbor Boulevard Streetscape

Improvement Plan. Improvements include the east side of Harbor Boulevard from the most south boundary portion of the Site to the most north boundary portion of the Site.

E. TENTATIVE AND FINAL MAP

The Agency shall pay for and the Developer shall prepare and process the tentative and final parcel map for the Site.

II. AGENCY IMPROVEMENTS

The following shall be the sole cost and expense of the Agency:

1. Acquisition of the Site and relocation of all occupants of the Site in compliance with all applicable federal, state and local laws and regulations concerning displacement and relocation;
2. The demolition and removal of all existing structures and improvements, including foundations, and, subject to Section 204, remediation of any environmental hazards necessary to address any Recognized Environmental Concerns identified in a Phase II Environmental Site Assessment on the Site, the proper disposal and mitigation of lead-based paint, asbestos and other environmental hazards pursuant to the requirements of the Department of Health Services in compliance with all applicable federal, state and local laws and regulations with respect to demolition and/or disposal and mitigation as described above;
3. All offsite infrastructure, including CEQA mitigation required by Section 303, adequate utilities and utility capacity, roadway and traffic improvements, traffic mitigation measures required by the City to accommodate the project and offsite landscape work. The Off-Site improvements shall include the east side and the center median of Harbor Boulevard from the most northeast boundary portion of the Site to the southeast corner of Twintree Lane (South side of Twintree Lane). The improvements will be consistent with the Harbor Boulevard Streetscape Improvement Plan, including palm trees, groundscape, permanent automatic irrigation system, lighting (street, pedestrian, and landscape), hardscape, and banners (Items II.1,2, and 3 are collectively, "Agency Improvements"). ***[NEED TO VERIFY ON A SITE PLAN]***
4. The Agency shall prepare the plans and specifications and construct, or cause the construction of, the Agency Improvements.
5. The provision of water, sewer, gas, cable television, and electricity to the Agency Property, although the point of connection will be the responsibility of the Developer, regardless of whether the point of connection is at the property line of the Agency Property or within the public right-of-way adjacent to the Agency Property.
6. The provision for roadway and traffic improvements and traffic mitigation measures required to accommodate the Project.

7. The vacation or abandonment of all existing utilities on the Agency Property which would interfere with the proposed development, provided that the Developer agrees to grant easement rights which do not interfere with proposed buildings or which are required to serve the Developer Improvements.

### III. ARCHITECTURE AND DESIGN

#### A. BUILDING DESIGN

The following shall be the sole cost and expense of the Developer:

1. The Developer shall develop construction plans and design documents shall be developed in compliance with the Land Use Approvals and shall be consistent with the Conceptual Site Plan. The architecture is expected to create an unique identity with a cohesive, integrated architectural style that complements the surrounding developments. Particular attention shall be paid to massing, scale, color, and materials in order to articulate the buildings elevations. The elevations shall, to extent as possible, avoid flat or one-dimensional elevations. Architectural attention shall be given to the main entrance/lobby of the building, which shall include a porte-cochere that complements the main building.

#### B. BUILDING SERVICE, PROJECT TRAFFIC AND MANAGEMENT

The following shall be the sole cost and expense of the Developer:

1. The Developer shall develop a building service, project traffic and management plan. The Declaration shall include the following:
  - (a) A service plan that includes general times for deliveries, trash collection, street cleaning and the agreed upon routing for such service-vehicles. This plan shall include routing and stopping for patron drop-off and small service-vehicles including mail, overnight delivery and messengers as well as conference facility deliveries. This plan shall also include routing and marked areas for emergency services.
  - (b) A traffic plan that includes the Developer's commitment to pay for traffic control officers at the entrances to the Parking Structure during holiday peak periods and for special events that are expected to generate large volumes of traffic.
  - (c) A maintenance and management plan that includes cleaning and refuse policing, no visibility into service areas from public streets, degreasing and deodorizing (particularly for the service, trash and garbage areas), re-stripping, re-painting, re-lighting, drainage cleaning, signage, graffiti management and security.

The Project shall be consistent with Section 301.1 of the DDA.

C. LANDSCAPING

All areas of the Site that are not used for buildings, sidewalks, driveways or other hardscape improvements shall be landscaped in accordance with a landscaping plan to be approved by the Agency. The Developer, at its sole cost and expense, shall be responsible for all these area. Landscaping shall consist of ground cover, trees, potted plants, and fountains, pools, or other water features, if applicable. A permanent automatic water sprinkler system shall be provided in all landscaped areas as required for adequate coverage/maintenance.

D. REFUSE

Refuse areas shall be provided in accordance with the requirements of the Land Use Approvals.

E. SIGNS

The following shall be the sole cost and expense of the Developer:

1. The Developer shall develop a sign program. The Project shall have a comprehensive graphics/logos and sign program that shall govern the entire Project; all signs shall conform as to location, size, shape, illumination system, cabinet and copy face colors, letter style, shall be complementary to the overall architectural theme, and comply with the high standards of Underwriter Laboratories. The sign program to be approved by the Agency.

F. UTILITIES

The following shall be the sole cost and expense of the Developer:

The Developer shall be responsible for utility installations for the Project and hookups to public utility lines. All utility service for the Project shall be installed underground or concealed within buildings and any mechanical, electrical, fire sprinkler or plumbing equipment that may be at ground level shall be aesthetically screened except where not permitted by the Garden Grove Municipal Code.

**EXHIBIT D**

**SCHEDULE OF PERFORMANCE – CONDENSED SCHEDULE**

<b>PERFORMANCE ITEM</b>	<b>DATE</b>
1. Agency and Developer execute DDA.	On or before June 15, 2011
2. Agency and Developer open Escrow.	Within thirty (30) days after Agency and Developer execute DDA
3. Agency acquires/has control of all Third Party Property.	On or before March 15, 2012.*
4. Developer completes its Site Investigation pursuant to Section 204.	On or before the Due Diligence Date.
5. Developer submits and Agency approves the identity of the Hotel Operator, Franchisor, and Franchise Agreement and Developer executes the Franchise Agreement.	On or before January 1, 2013.
6. Developer submits completed application for PUD/Site Plan approval.	On or before June 1, 2012.
7. City approves, conditionally approves or rejects PUD/Site Plan	On or before August 1, 2012.
8. Agency approves or rejects cost of Agency Improvements pursuant to Section 205.1(m).	On or before June 1, 2012.
9. Developer provides evidence of financing.	On or before March 15, 2013.

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\* If the Agency does not acquire all of the Third Party Property by such date, then each subsequent date set forth in this Schedule of Performance will be extended on a day-for-day basis for each day after March 15, 2012 through and including the date upon which Agency acquires all of the Third Party Property.

PERFORMANCE ITEM	DATE
10. Agency completes demolition, Site clearance and remediation, if applicable, pursuant to Paragraph II.1. of the Scope of Development	On or before March 15, 2013.
11. Developer completes Construction Drawings	On or before January 1, 2013.
12. Developer and Agency Close Escrow and Developer commences grading.	On or before June 15, 2013.
13. Construction Commencement Date.	On or before June 15, 2013.
14. Developer Completes the Project	Within twenty six (26) month after Close of Escrow.

**EXHIBIT E**

**ASSIGNMENT AND ASSUMPTION AGREEMENT**

**THIS ASSIGNMENT AND ASSUMPTION AGREEMENT** (the "Assignment") is hereby made as of \_\_\_\_\_, 200\_, by and between \_\_\_\_\_, a \_\_\_\_\_ ("\_\_\_\_\_"), and \_\_\_\_\_, a \_\_\_\_\_ ("Assignee").

***RECITALS***

A. Assignor and the Garden Grove Agency for Community Development (the "Agency") have entered a Disposition and Development Agreement dated \_\_\_\_\_, 2009 (the "DDA"). Pursuant to the DDA, the Agency agreed to convey [or conveyed] to the Assignor a parcel of real property referred to in the DDA as the "Site," and the Assignor agreed to construct [among other things] \_\_\_\_\_ thereon.

B. Assignor and Assignee desire to provide by this Assignment for Assignor to assign to Assignee all of its rights and obligations under the DDA [with respect to the portion of the Site described on Exhibit "A" hereto] and for Assignee to accept such assignment and assume all rights and obligations thereunder [with respect to such portion of the Site].

C. Pursuant to Section 103 of the DDA, Agency approval of a Transfer of Assignor's interest in the DDA is required in connection with the construction of \_\_\_\_\_.

D. The parties also desire for Agency to consent to such assignment and assumption, and acknowledge that such assignment and assumption is permitted pursuant to Section 103 of the DDA.

NOW, THEREFORE, Assignor and Assignee hereby agree as follows:

1. **Assignment and Assumption.** Assignor hereby assigns to Assignee all of its right, title and interest in and to the DDA [with respect to the portion of the Site described on Exhibit "A" hereto], and Assignee hereby accepts such assignment and assumes performance of all terms, covenants and conditions on the part of Assignor to be performed, occurring or arising under the DDA [with respect to such portion of the Site], from and after the date hereof with respect to \_\_\_\_\_. From and after the date hereof, Assignor shall be released from and have no further obligations under the DDA [with respect to such portion of the Site], excluding actual claims of Default which Agency made against Assignor in writing prior to the date hereof, the responsibility for which claims have not been assumed by Assignee.

2. **Successors and Assigns.** This Assignment shall be binding upon and shall inure to the benefit of Assignor and Assignee, their respective successors and assigns and Agency as third party beneficiary hereof.

3. **Governing Law.** This Assignment has been entered into, is to be performed entirely within, and shall be governed by and construed in accordance with the laws of the State of California.

**4. Further Assurances.** Each party hereto covenants and agrees to perform all acts and things, and to prepare, execute, and deliver such written agreements, documents, and instruments as may be reasonably necessary to carry out the terms and provisions of this Assignment.

**NOW, THEREFORE,** the parties hereto have executed this Assignment as of the date set forth above.

ASSIGNOR:

\_\_\_\_\_,  
a \_\_\_\_\_

By: \_\_\_\_\_

Its: \_\_\_\_\_

By: \_\_\_\_\_

Its: \_\_\_\_\_

ASSIGNEE:

\_\_\_\_\_,  
a \_\_\_\_\_

By: \_\_\_\_\_

Its: \_\_\_\_\_



**CONSENT OF AGENCY TO ASSIGNMENT**

Agency hereby acknowledges and consents to the above assignment, and releases Assignor from any further liability under the DDA, except in Assignor's capacity as a member of Assignee.

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT,**  
a public body, corporate and politic

By:

ATTEST:

\_\_\_\_\_  
Agency Secretary

**STRADLING YOCCA CARLSON & RAUTH**

\_\_\_\_\_  
Agency Special Counsel

**EXHIBIT F**

**GRANT DEED**

RECORDING REQUESTED BY  
AND WHEN RECORDED MAIL TO  
AND SEND TAX STATEMENTS TO:

Garden Grove Agency for  
Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

This document is exempt from the payment of a recording fee pursuant to Government Code Section 27383.

**GRANT DEED**

For valuable consideration, receipt of which is hereby acknowledged,

A. The Redevelopment Plan for the Garden Grove Community Project was approved and adopted by the City Council of the City of Garden Grove by Ordinance No. 1339, as amended by Ordinance Nos. 1388, 1476, 1548, 1576, 1642, 1699, 1760, 2035 and 2232; said ordinances and the Redevelopment Plan as so approved and amended (the "Redevelopment Plan") are incorporated herein by reference.

B. The Grantee shall refrain from restricting the rental, sale or lease of the applicable portion of the Site or the Developer Improvements on the basis of race, color, creed, religion, sex, marital status, national origin or ancestry of any person. All such deeds, leases or contracts shall contain or be subject to substantially the following nondiscrimination or nonsegregation clauses:

1. In deeds: "The grantee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through them, that there shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises herein conveyed, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land."

2. In leases: "The lessee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through him or her, and this lease is made and accepted upon and subject to the following conditions:

“That there shall be no discrimination against or segregation of any person or group of persons, on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the leasing, subleasing, transferring, use, occupancy, tenure, or enjoyment of the premises herein leased nor shall the lessee himself or herself, or any person claiming under or through him or her, establish or permit any such practice or practices of discrimination or segregation with reference to the selection, location, number, use, or occupancy, of tenants, lessees, sublessees, subtenants, or vendees in the premises herein leased.”

3. In contracts: “There shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises which are the subject of this Agreement, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land.”

The covenants against discrimination, set forth in this Section B shall continue in effect in perpetuity.

C. No violation or breach of the covenants, conditions, restrictions, provisions or limitations contained in this Grant Deed shall defeat or render invalid or in any way impair the lien or charge of any mortgage or deed of trust or security interest permitted by this Grant Deed or the DDA; provided, however, that any subsequent owner of the Site shall be bound by such remaining covenants, conditions, restrictions, limitations and provisions, whether such owner’s title was acquired by foreclosure, deed in lieu of foreclosure, trustee’s sale or otherwise.

D. All of the terms, covenants and conditions of this Grant Deed shall be binding upon the Grantee and its successors and assigns. Whenever the term “Grantee” is used in this Grant Deed, such term shall include any other successors and assigns as herein provided.

E. All covenants without regard to technical classification or designation shall be binding for the benefit of the Grantor, the City of Garden Grove, and their respective successors and assigns. Such covenants shall be covenants running with the land in favor of the Grantor, the City of Garden Grove, and their respective successors and assigns for the entire period during which such covenants shall be in force and effect, without regard to whether the Grantor is or remains an owner of any land or interest therein to which such covenants relate. The Grantor, in the event of any breach of any such covenants, shall have the right to exercise all the rights and remedies and to maintain any actions at law or suits in equity or other proper proceedings to enforce the curing of such breach.

IN WITNESS WHEREOF, the Grantor and Grantee have caused this instrument to be executed on their behalf by their respective officers hereunto duly authorized, this \_\_\_\_\_ day of \_\_\_\_\_, 2011.

**GRANTOR:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By:

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Thomas P. Clark, Jr.  
Agency General Counsel

The undersigned Grantee accepts title subject to the covenants hereinabove set forth.

**GRANTEE:**

\_\_\_\_\_  
a \_\_\_\_\_

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Its:

**EXHIBIT G**

**RELEASE OF CONSTRUCTION COVENANTS**

RECORDING REQUESTED BY  
AND WHEN RECORDED MAIL TO:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_, California \_\_\_\_\_  
Attention: \_\_\_\_\_

This document is exempt from the payment  
of a recording fee pursuant to Government  
Code Section 27383.

**RELEASE OF CONSTRUCTION COVENANTS**

This RELEASE OF CONSTRUCTION COVENANTS (the "Release") is made by the GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT, a public body, corporate and politic (the "Agency"), in favor of \_\_\_\_\_, a \_\_\_\_\_ (the "Developer"), as of the date set forth below.

*RECITALS*

A. The Agency and the Developer have entered into that certain Disposition and Development Agreement dated \_\_\_\_\_ (the "DDA") concerning the redevelopment of certain real property situated in the City of Garden Grove, California as more fully described in Exhibit "A" attached hereto and made a part hereof.

B. As referenced in Section 310 of the DDA, the Agency is required to furnish the Developer or its successors with a Release of Construction Covenants (as defined in Section 100 of the DDA) upon completion of construction of the Developer Improvements (as defined in Section 100 of the DDA) or a portion thereof, which Release is required to be in such form as to permit it to be recorded in the Recorder's office of Orange County. This Release is conclusive determination of satisfactory completion of the construction and development required by the DDA of the Developer Improvements or such portion thereof as described in Exhibit "A" attached hereto and incorporated herein by reference.

C. The Agency has conclusively determined that such construction and development has been satisfactorily completed.

NOW, THEREFORE, the Agency hereby certifies as follows:

1. The Developer Improvements or portion thereof to be constructed by the Developer has been fully and satisfactorily completed in conformance with the DDA and is free of any claims and/or liens. Any operating requirements and all use, maintenance, security or nondiscrimination covenants contained in the DDA and other documents executed and recorded pursuant to the DDA shall remain in effect and enforceable according to their terms.

2. Nothing contained in this instrument shall modify in any other way any other provisions of the DDA.

IN WITNESS WHEREOF, the Agency has executed this Release this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_.

**AGENCY:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Agency Director

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Agency Special Counsel

**DEVELOPER**

\_\_\_\_\_  
a \_\_\_\_\_

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Its: \_\_\_\_\_

STATE OF CALIFORNIA                    )  
                                                  ) ss.  
COUNTY OF                                )

On \_\_\_\_\_ before me, \_\_\_\_\_, Notary Public,  
personally appeared \_\_\_\_\_, who proved  
to me on the basis of satisfactory evidence to be the person(s) whose names(s) is/are subscribed to  
the within instrument and acknowledged to me that he/she/they executed the same in his/her/their  
authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the  
entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing  
paragraph is true and correct.

WITNESS my hand and official seal

\_\_\_\_\_  
SIGNATURE OF NOTARY PUBLIC

STATE OF CALIFORNIA                    )  
                                                  ) ss.  
COUNTY OF                                )

On \_\_\_\_\_ before me, \_\_\_\_\_, Notary Public,  
personally appeared \_\_\_\_\_, who proved  
to me on the basis of satisfactory evidence to be the person(s) whose names(s) is/are subscribed to  
the within instrument and acknowledged to me that he/she/they executed the same in his/her/their  
authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the  
entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing  
paragraph is true and correct.

WITNESS my hand and official seal

\_\_\_\_\_  
SIGNATURE OF NOTARY PUBLIC



## EXHIBIT H

### RIGHT OF ENTRY AGREEMENT

This RIGHT OF ENTRY AGREEMENT (the "Agreement") is entered into \_\_\_\_\_, 2011, by and between \_\_\_\_\_, a \_\_\_\_\_ ("GRANTEE") and the GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT, a public body, corporate and politic ("GRANTOR").

### RECITALS

A. GRANTOR, as "Agency," and GRANTEE, as "Developer," entered into that certain Disposition and Development Agreement dated \_\_\_\_\_ (the "DDA"), pursuant to which the GRANTOR agreed, subject to the fulfillment of the Agency's Conditions Precedent to convey the Site to the GRANTEE and GRANTEE agreed, subject to Developer's Conditions Precedent to accept Conveyance of the Site and construct the Developer Improvements thereon. All capitalized terms not defined herein shall have the meaning set forth in the DDA, unless the context dictates otherwise.

B. GRANTOR currently owns the Agency Parcels and is in the process of acquiring the Third Party Property. If and to the extent the GRANTOR acquires the Third Party Property or is granted the right of entry with respect to the Third Party Property such Third Party Property shall be deemed to be part of the Agency Parcels hereunder.

### RIGHT OF ENTRY AGREEMENT

1. Grant of Right of Entry. The GRANTOR hereby grants the GRANTEE, its employees, consultants, contractors, subcontractors, agents, tenants, purchasers, and designees, permission to enter upon the Agency Parcels ("Right of Entry") for the purpose of performing or causing to be performed environmental, soils, and/or topographical tests and surveys ("Investigation") and for the purpose of clearing, demolishing and rough grading ("Grading").

2. Termination. This Agreement shall terminate upon the earlier to occur of (i) \_\_\_\_\_, 20\_\_\_\_, (ii) the Closing or (iii) termination of the DDA, unless otherwise extended by mutual agreement of the parties.

3. Assumption of Risk. GRANTEE enters the Agency Parcels and performs or causes to be performed the Investigation, at its own risk and subject to whatever hazards or conditions may exist on the Agency Parcels.

4. Condition of Agency Parcels Upon Termination of DDA Prior to Conveyance. If the DDA and this Agreement are terminated prior to Conveyance (a) in the case of Investigation, GRANTEE shall repair or replace any landscaping, structures, fences, driveways, or other improvements that are removed, damaged, or destroyed by Grantee's employees, contractors, subcontractors, agents and designees, and (b) in the case of Grading of the Agency Parcels, the Developer shall provide a rough graded level site.

5. Indemnification and hold harmless. GRANTEE shall indemnify, defend and hold harmless the GRANTOR and City, their officers, directors, employees, contractors, subcontractors,

agents, and volunteers (“Indemnitees”) from any and all claims, suits or actions of every name, kind and description, brought forth on account of injuries to or the death of any person or damage to property arising from or connected with the willful misconduct, negligent acts, errors or omissions, ultra-hazardous activities, activities giving rise to strict liability, or defects in design by the GRANTEE or any person directly or indirectly employed by or acting as agent for GRANTEE in the performance of this Right of Entry, except that such indemnity shall not apply to the extent such matters are caused by the negligence or willful misconduct of the GRANTOR, its officers, agents, employees or volunteers.

It is understood that the duty of GRANTEE to indemnify and hold harmless includes the duty to defend as set forth in Section 2778 of the California Civil Code.

Acceptance of insurance certificates and endorsements required under this Right of Entry does not relieve GRANTEE from liability under this indemnification and hold harmless clause. This indemnification and hold harmless clause shall apply whether or not such insurance policies shall have been determined to be applicable to any of such damages or claims for damages.

6. Insurance. During the term of this Right of Entry, GRANTEE and its contractors, subcontractors and agents shall fully comply with the terms of the law of the State of California concerning worker’s compensation and shall provide insurance in accordance with the DDA.

7. Recording. Neither GRANTOR nor GRANTEE shall record this Right of Entry.

8. Attorney’s Fees. If any legal action or proceeding arising out of or relating to this Right of Entry is brought by either party to this Right of Entry, the prevailing party shall be entitled to receive from the other party, in addition to any other relief that may be granted, the reasonable attorneys’ fees, costs, and expenses incurred in the action or proceeding by the prevailing party.

~~10.9.~~ Notices. All notices required or permitted under the terms of this DDA shall be in writing and sent to:

To Grantor: Garden Grove Agency for Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

with a copy to: Stradling, Yocca, Carlson & Rauth  
660 Newport Center Drive, Suite 1600  
Newport Beach, California 92660  
Attention: Thomas P. Clark, Jr.

To Grantee: Matthew Reid  
Land & Design Inc.  
8130 La Mesa Boulevard #808  
La Mesa, California 91942

With a copy to: Allen Matkins Leck Gamble Mallory & Natsis LLP  
501 West Broadway, 15th Floor  
San Diego, California 92101  
Attention: Tom Crosbie

~~11-10.~~ Time is of the Essence; Entire Agreement. Time is of the essence of the terms and provisions of this Right of Entry. This Right of Entry constitutes the entire agreement between GRANTEE and GRANTOR with respect to the matters contained herein, and no alteration, amendment or any part thereof shall be affective unless in writing signed by parties sought to be charged or bound thereby.

~~12-11.~~ Assignment. This Agreement shall be assignable as security to Grantee's Holder for the purposes and with the limitations set forth herein.

APPROVED BY:

GRANTEE

LAND & DESIGN, INC.,  
a California corporation

Dated: \_\_\_\_\_, 2011

By:

Its:

GRANTOR:

GARDEN GROVE MXD, LLC,  
a Colorado corporation

Dated: \_\_\_\_\_, 2011

By:

Its:

## EXHIBIT I

### PREVAILING WAGE AND PUBLIC WORKS REQUIREMENTS

#### **I. Developer's Requirements:**

(1) Obtain the prevailing wage rate from the Director of Industrial Relations in accordance with Labor Code Sections 1771 and 1773.

(2) Specify the appropriate prevailing wage rates, in accordance with Labor Code Sections 1773.2 and 1777.5.

(A) The posting requirement is applicable for each job site.

EXCEPTION: If more than one worksite exists on any project, then the applicable rates may be posted at a single location which is readily available to all workers.

(B) If a wage rate for a craft, classification or type of worker is not published in the Director's general prevailing wage determinations, a request for a special determination should be made by the awarding body to Chief, Division of Labor Statistics and Research, P.O. Box 420603, San Francisco, CA 94142, at least 45 days prior to the project bid advertisement date.

(3) Notify the Division of Apprenticeship Standards, Department of Industrial Relations. See Labor Code Section 1773.3.

(4) Inform prime contractors, to the extent feasible, of relevant public work requirements:

NOTE: Requirement information may be disseminated at a pre-acceptance of bid conference or in a call for bids or at an award of bid conference.

The public works requirements are:

(A) the appropriate number of apprentices are on the job site, as set forth in Labor Code Section 1777.5.

(B) workers' compensation coverage, as set forth in Labor Code Sections 1860 and 1861.

(C) keep accurate records of the work performed on public works projects, as set forth in Labor Code Section 1812.

(D) inspection of payroll records pursuant to Labor Code Section 1776, and as set forth in Section 16400 (e) of Title 8 of the California Code of Regulations.

(E) and other requirements imposed by law.

(5) Withhold monies. See Labor Code Section 1727.

(6) Ensure that public works projects are not split or separated into smaller work orders or projects for the purpose of evading the applicable provisions of Labor Code Section 1771.

(7) Deny the right to bid on public work contracts to contractors or subcontractors who have been debarred from bidding on public works contracts, as set forth in Labor Code Section 1777.7.

(8) Not permit workers on public works to work more than eight hours a day or 40 hours in any one calendar week, unless compensated at not less than time and a half as set forth in Labor Code Section 1815.

EXCEPTION: If the prevailing wage determination requires a higher rate of pay for overtime work than is required under Labor Code Section 1815, then that higher overtime rate must be paid, as specified in subsection 16200(a)(3)(F) of Title 8 of the California Code of Regulations.

(9) Not take or receive any portion of the workers' wages or accept a fee in connection with a public works project, as set forth in Labor Code Sections 1778 and 1779.

(10) Comply with those requirements as specified in Labor Code Sections 1776(g), 1777.5, 1810, 1813, and 1860.

## **II. Contractor and Subcontractor Requirements.**

The contractor and subcontractors shall:

(1) Pay not less than the prevailing wage to all workers, as defined in Section 16000 of Title 8 of the California Code of Regulations, and as set forth in Labor Code Sections 1771 and 1774;

(2) Comply with the provisions of Labor Code Sections 1773.5, 1775, and 1777.5 regarding public works jobsites;

(3) Provide workers' compensation coverage as set forth in Labor Code Section 1861;

(4) Comply with Labor Code Sections 1778 and 1779 regarding receiving a portion of wages or acceptance of a fee;

(5) Maintain and make available for inspection payroll records, as set forth in Labor Code Section 1776;

(6) Pay workers overtime pay, as set forth in Labor Code Section 1815 or as provided in the collective bargaining agreement adopted by the Director of Industrial Relations as set forth in Section 16200 (a) (3) of Title 8 of the California Code of Regulations;

(7) Comply with Section 16101 of Title 8 of the California Code of Regulations regarding discrimination;

(8) Be subject to provisions of Labor Code Section 1777.7 which specifies the penalties imposed on a contractor who willfully fails to comply with provisions of Section 1777.5;

- and
- (9) Comply with those requirements as specified in Labor Code Sections 1810 and 1813;
  - (10) Comply with other requirements imposed by law.

**EXHIBIT J**  
**CONCEPTUAL SITE PLAN**

**EXHIBIT K**

**MEMORANDUM OF AGREEMENT**

RECORDING REQUESTED BY  
AND WHEN RECORDED MAIL TO  
AND SEND TAX STATEMENTS TO:

Garden Grove Agency for  
Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

This document is exempt from the payment of a recording fee pursuant to Government Code Section 27383.

**MEMORANDUM OF AGREEMENT**

This **MEMORANDUM OF AGREEMENT** (the "Agreement") is entered into as of \_\_\_\_\_, 2011 by and between the **GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT**, a public body, corporate and politic (the "Agency"), and **LAND & DESIGN INC.**, a California corporation (hereinafter referred to as "Developer").

**RECITALS**

1. Recordation of Memorandum of Agreement. This Memorandum of Agreement evidences that certain Disposition and Development Agreement between the Agency and the Developer dated \_\_\_\_\_ ("DDA"). Capitalized terms not defined herein shall have the meaning set forth in the DDA. When recorded at the Closing the DDA is a burden against Developer's fee simple interest in the Site which Site is more particularly described in Attachment No. 1 attached hereto and incorporated herein by reference. The DDA provides, among other things, and subject to the fulfillment of certain Condition Precedent, for a conveyance of the Site to the Developer and for the development and operation by Developer thereon of a Hotel and Retail/Restaurant/Entertainment Component. The Covenants shall run with the land and be binding upon the heirs, successors and assigns of Developer.

*[SIGNATURES FOLLOW ON NEXT PAGE]*



IN WITNESS WHEREOF, the undersigned have executed this Memorandum of Agreement as of the \_\_\_\_ day of \_\_\_\_\_, 2011.

**AGENCY:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Agency Director

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Stradling Yocca Carlson & Rauth  
Agency General Counsel

**DEVELOPER**

**LAND & DESIGN INC.**, a California corporation

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Its:

STATE OF CALIFORNIA )  
 ) ss.  
COUNTY OF )

On \_\_\_\_\_ before me, \_\_\_\_\_, Notary Public, personally appeared \_\_\_\_\_, who proved to me on the basis of satisfactory evidence to be the person(s) whose names(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal

\_\_\_\_\_  
SIGNATURE OF NOTARY PUBLIC

STATE OF CALIFORNIA )  
 ) ss.  
COUNTY OF )

On \_\_\_\_\_ before me, \_\_\_\_\_, Notary Public, personally appeared \_\_\_\_\_, who proved to me on the basis of satisfactory evidence to be the person(s) whose names(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal

\_\_\_\_\_  
SIGNATURE OF NOTARY PUBLIC

STATE OF CALIFORNIA                    )  
                                                  ) ss.  
COUNTY OF                                )

On \_\_\_\_\_ before me, \_\_\_\_\_, Notary Public,  
personally appeared \_\_\_\_\_, who proved  
to me on the basis of satisfactory evidence to be the person(s) whose names(s) is/are subscribed to  
the within instrument and acknowledged to me that he/she/they executed the same in his/her/their  
authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the  
entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing  
paragraph is true and correct.

WITNESS my hand and official seal

\_\_\_\_\_  
SIGNATURE OF NOTARY PUBLIC

**ATTACHMENT NO. 1 TO EXHIBIT K**

**LEGAL DESCRIPTION**

ATTACHMENT NO. 1 TO  
EXHIBIT K-1

**EXHIBIT L**

**PRE-APPROVED HOTEL FRANCHISES AND  
RESTAURANT TENANT(S)/OPERATOR(S)**

**Pre-Approved Limited Service Hotels**

Hyatt Place (Hyatt)  
Summerfield Suites (Hyatt)  
Aloft (Starwood)  
Element (Starwood)  
Four Points by Sheraton (Starwood)  
Cambria Suites (Choice Hotels)  
Country Inn and Suites (Carlson)  
Springhill Suites (Marriott)  
Towne Place Suites (Marriott)  
Fairfield Inn and Suites (Marriott)  
Courtyard (Marriott)  
Wingate (Wyndham)  
Hotel Indigo (IHG)

**Pre Approved Upper Upscale Hotels**

Autograph Collection (Marriott)  
JW Marriott  
Radisson Blu  
Destination Hotels and Resorts  
Fairmont  
Four Seasons  
Inter-Continental Hotel  
Joie de Vivre Hotels  
Jumeira Hotels  
Loews  
Kessler Collection  
Kimpton Hotel  
Marriott Hotels  
Le Meridien  
Luxury Collection (Starwood)  
MGM Hotel  
Omni  
Pan Pacific Hotel  
Peabody Hotel  
Planet Hollywood Hotel  
Renaissance  
Rosen Hotel  
Sol Melia Hotels  
Sonesta  
Taj Hotel(s)

W Hotels  
Westin  
Wyndham Collection/Resort

**Pre-Approved List of Full-Service Restaurants:**

Yard House  
RockSugar  
Season's 52  
Grand Luxe Cafe  
Maggiano's  
T-Rex  
BJ Restaurant and Brewery  
Claim Jumper  
Roadhouse Grill  
TGI Fridays  
Spaghetti Factory  
Macaroni Grill  
Romanos  
Chili's Grill and Bar  
Margaretville  
Nascar Café  
Hard Rock Café  
Emeralds  
Gladstones  
Lucilles BBQ  
King's Fishhouse  
Daily Grill  
California Pizza Kitchen  
Uno Chicago Grill  
Papa Bello  
Granite City Food and Brewery  
Corner Bakery Café  
Sevilla  
Il Fornaio Cucina Italiano  
Chuy's Mesquite Broiler  
RA Shushi Bar  
Buffalo Wild Wings Grill and Bar  
Smokey Bones BBQ  
Johnny Carrino's  
Daily Grill/The Grill  
King's Fish House  
Landry's Seafood  
Houston's  
Burgerville USA  
Lone Star Steakhouse  
Maloney's  
Smith & Wollensky  
Applebees

Olive Garden  
Z Tejas Grill  
Pizzeria Uno  
Pat and Oscars  
Chevy's  
Moe's Southwest Grill  
Carrabba's Italian Grill  
Cheeseburger in Paradise  
Logan's Roadhouse  
Islands  
Bahama Breeze  
Golden Corral  
Famous Dave's  
Texas Roadhouse  
Black Angus  
Ruby Tuesday's  
Prego  
Ruby's Diner  
Johnny Rockets  
Old Chicago  
Qdoba Mexican Grill  
Farrell's  
Marie Callendar's/Babe's BBQ  
Johnny Carino's  
Elephant Bar  
On the Border  
Fleming's Steakhouse  
Bahama Breeze  
Capital Grill  
Wolfgang Pucks  
Panda Inn  
Nobu

**Pre-Approved List of Quick-Service Restaurants:**

Panera Bread  
Portillos  
The Hat  
Subway  
Quiznos  
Earl of Sandwich  
Panda Express  
Crepe Café  
Pink's Famous Hot Dogs  
Jerry Woodfired Hot Dogs  
Tommy's World Famous Hamburgers  
Five Guys Hamburgers

**Pre-Approved List of Specialty Restaurants:**

Jamba Juice  
Coffee Bean  
Starbucks  
Dunkin Donuts  
Southern Maid Donut Shops  
Yogurt Land  
Pink Berry  
Haagen Dazs  
Wetzels Pretzels  
Ghirardelli Soda Fountain & Chocolate Shop

**Pre-Approved List of Entertainment Uses**

Wonderworks  
Ripley's Believe it or Not  
Fox Sports Grill  
House of Blues  
NBA Café/City  
B.B. King's Blues Cafe  
Jillians  
Improv  
Howl at the Moon



# EXHIBIT M

## REVENUE SHARING EXAMPLE

Revised: N/A  
13 Apr 11

REVENUE SHARING (13.1) 13.1 HAWAII JAVIER ORIENTED HOTEL FOR 10 YEARS  
Years 1 through 10  
50% TOT Developer Share, 2025 Split of Revenue: Franchise, and Local Taxback in \* Years

Revised: N/A  
13 Apr 11

REVENUE SHARE FOR (4 STAR) UPPER MIDDLE FULL SERVICE HOTEL FOR 12 YEARS  
Years 1 through 7  
50% Revenue Split  
Years 8 through 12  
45% TOT Developer Share, Remaining Back to Co

Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32
Revenue	\$1,000,000	\$1,050,000	\$1,100,000	\$1,150,000	\$1,200,000	\$1,250,000	\$1,300,000	\$1,350,000	\$1,400,000	\$1,450,000	\$1,500,000	\$1,550,000	\$1,600,000	\$1,650,000	\$1,700,000	\$1,750,000	\$1,800,000	\$1,850,000	\$1,900,000	\$1,950,000	\$2,000,000	\$2,050,000	\$2,100,000	\$2,150,000	\$2,200,000	\$2,250,000	\$2,300,000	\$2,350,000	\$2,400,000	\$2,450,000	\$2,500,000	
Developer Share	\$500,000	\$525,000	\$550,000	\$575,000	\$600,000	\$625,000	\$650,000	\$675,000	\$700,000	\$725,000	\$750,000	\$775,000	\$800,000	\$825,000	\$850,000	\$875,000	\$900,000	\$925,000	\$950,000	\$975,000	\$1,000,000	\$1,025,000	\$1,050,000	\$1,075,000	\$1,100,000	\$1,125,000	\$1,150,000	\$1,175,000	\$1,200,000	\$1,225,000	\$1,250,000	
Local Taxback	\$100,000	\$105,000	\$110,000	\$115,000	\$120,000	\$125,000	\$130,000	\$135,000	\$140,000	\$145,000	\$150,000	\$155,000	\$160,000	\$165,000	\$170,000	\$175,000	\$180,000	\$185,000	\$190,000	\$195,000	\$200,000	\$205,000	\$210,000	\$215,000	\$220,000	\$225,000	\$230,000	\$235,000	\$240,000	\$245,000	\$250,000	
Franchise Fee	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	
Revenue After	\$700,000	\$725,000	\$750,000	\$775,000	\$800,000	\$825,000	\$850,000	\$875,000	\$900,000	\$925,000	\$950,000	\$975,000	\$1,000,000	\$1,025,000	\$1,050,000	\$1,075,000	\$1,100,000	\$1,125,000	\$1,150,000	\$1,175,000	\$1,200,000	\$1,225,000	\$1,250,000	\$1,275,000	\$1,300,000	\$1,325,000	\$1,350,000	\$1,375,000	\$1,400,000	\$1,425,000	\$1,450,000	
Revenue Split	\$350,000	\$362,500	\$375,000	\$387,500	\$400,000	\$412,500	\$425,000	\$437,500	\$450,000	\$462,500	\$475,000	\$487,500	\$500,000	\$512,500	\$525,000	\$537,500	\$550,000	\$562,500	\$575,000	\$587,500	\$600,000	\$612,500	\$625,000	\$637,500	\$650,000	\$662,500	\$675,000	\$687,500	\$700,000	\$712,500	\$725,000	
Revenue Split	\$350,000	\$362,500	\$375,000	\$387,500	\$400,000	\$412,500	\$425,000	\$437,500	\$450,000	\$462,500	\$475,000	\$487,500	\$500,000	\$512,500	\$525,000	\$537,500	\$550,000	\$562,500	\$575,000	\$587,500	\$600,000	\$612,500	\$625,000	\$637,500	\$650,000	\$662,500	\$675,000	\$687,500	\$700,000	\$712,500	\$725,000	
Revenue Split	\$350,000	\$362,500	\$375,000	\$387,500	\$400,000	\$412,500	\$425,000	\$437,500	\$450,000	\$462,500	\$475,000	\$487,500	\$500,000	\$512,500	\$525,000	\$537,500	\$550,000	\$562,500	\$575,000	\$587,500	\$600,000	\$612,500	\$625,000	\$637,500	\$650,000	\$662,500	\$675,000	\$687,500	\$700,000	\$712,500	\$725,000	

Document comparison by Workshare Professional on Wednesday, May 18, 2011  
1:47:39 PM

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Deletions	183
Moved from	5
Moved to	5
Style change	0
Format changed	0
Total changes	402

**Subject:** RE: Disposition and Development Agreement by and between Garden Grove and Land & Design Inc.

**From:** "Crosbie, Tom" <TCrosbie@allenmatkins.com>

**Date:** Thu, 19 May 2011 17:28:13 -0700

**To:** "Clark, Thomas P. Jr." <TCLARK@SYCR.com>, <matt.reid@landanddesign.com>, <drose3@charter.net>, Florida Booth <FBooth@HorwathHTL.com>

**CC:** Greg Blodgett <greg1@ci.garden-grove.ca.us>

Good afternoon – In preparation for our call tomorrow morning, I will be distributing our revised version of the DDA shortly. Thanks

---

**From:** Allred, Tina [mailto:TALLRED@SYCR.com] **On Behalf Of** Clark, Thomas P. Jr.

**Sent:** Wednesday, May 18, 2011 1:54 PM

**To:** 'matt.reid@landanddesign.com'; 'drose3@charter.net'; Crosbie, Tom; 'Florida Booth'

**Cc:** Greg Blodgett; Clark, Thomas P. Jr.

**Subject:** Disposition and Development Agreement by and between Garden Grove and Land & Design Inc.

**Message from Tom Clark:**

**Attached is the revised DDA redlined against Tom Crosby's last draft. Please note that I haven't made changes to the Exhibits but the following should be addressed:**

<b>Exhibit A:</b>	<b>Need Site Map</b>
<b>Exhibit B:</b>	<b>Need Legal Description</b>
<b>Exhibit C:</b>	<b>Scope references 105 rooms for Select Service. Also probably need to address Phases.</b>
<b>Exhibit D:</b>	<b>Needs to be modified to reflect final version. Need an absolute (force majeure notwithstanding) outside date</b>
<b>Exhibit E:</b>	<b>OK</b>
<b>Exhibit F:</b>	<b>OK</b>
<b>Exhibit G:</b>	<b>OK</b>
<b>Exhibit H:</b>	<b>OK</b>
<b>Exhibit I:</b>	<b>OK</b>
<b>Exhibit J:</b>	<b>Need Conceptual Site Plan</b>
<b>Exhibit K:</b>	<b>OK</b>
<b>Exhibit L:</b>	<b>Staff and Florida need to review and approve</b>
<b>Exhibit M:</b>	<b>Needs to be reformatted</b>

Tina Allred

Stradling Yocca Carlson & Rauth

660 Newport Center Drive, Suite 1600

Newport Beach, California 92660-6422

Direct Tel: 949-725-4091

Direct Fax: 949-823-5091

[tallred@sycr.com](mailto:tallred@sycr.com)

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Subject: DDA

From: "Crosbie, Tom" <TCrosbie@allenmatkins.com>

Date: Thu, 19 May 2011 17:39:06 -0700

To: "Clark, Thomas P. Jr." <TCLARK@SYCR.com>, <tclark@SYCR.com>

CC: <gregl@ci.garden-grove.ca.us>, <FBooth@HorwathHTL.com>, <matt.reid@landanddesign.com>, <drose3@charter.net>

Per my prior email, attached is a revised version of the DDA, together with a redline showing the changes made from the version we received from Tom yesterday. Although there a likely to be some typos, the attached draft will give us a good outline of the open issues for tomorrow's call. Thanks. Tom

Tom Crosbie  
Allen Matkins Leck Gamble Mallory & Natis LLP  
501 W Broadway, 15th Floor  
San Diego CA 92101  
Telephone 619-235-1514  
Fax 619-233-1158  
tcrosbie@allenmatkins.com

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**DISPOSITION AND DEVELOPMENT AGREEMENT**

**By and Between**

**GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT**

**and**

**LAND & DESIGN INC.**

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## **DISPOSITION AND DEVELOPMENT AGREEMENT**

This **DISPOSITION AND DEVELOPMENT AGREEMENT** (this "Agreement") dated for purposes of identification only as of March \_\_, 2011 (the "Date of this Agreement"), is entered into by and between the **GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT**, a public body, corporate and politic (the "Agency"), and **LAND & DESIGN INC.**, a California corporation (the "Developer").

### *RECITALS*

A. The Redevelopment Plan for the Garden Grove Community Project was approved and adopted by the City Council of the City of Garden Grove by Ordinance No. 1339, as amended by Ordinance Nos. 1388, 1476, 1548, 1576, 1642, 1699, 1760, 2035 and 2232; said ordinances and the Redevelopment Plan as so approved and amended (the "Redevelopment Plan") are incorporated herein by reference. The property within the geographical boundaries of the Redevelopment Plan are described in the Redevelopment Plan and are referred to as the "Project Area."

B. The property which is the subject of this Agreement is approximately five acres (5) acres located within the boundaries of the Project Area and is comprised of certain property owned by the Agency ("Agency Property") and property currently owned by third parties ("Third Party Property"). The Agency Property and Third Party Property are shown on the Site Map (Exhibit A) and legally described in the Legal Description (Exhibit B) (the "Site").

C. The Developer has proposed a hotel with approximately nineteen (19) stories and between three hundred (300) and four hundred rooms (400), as well as a minimum of ten thousand (10,000) square feet of retail/restaurant/entertainment, including one (1) or more restaurants (the "Retail/Restaurant/Entertainment Component"), a Parking Structure, and not less than Ten Thousand (10,000) square feet of meeting space (the "Meeting Space Component") as more specifically described in the Scope of Development (Exhibit C) (collectively, the "Upper Upscale Hotel"). In addition, Developer has also proposed up to two (2) Limited/Select/Focus Service/Suites/Extended Stay type hotels (collectively, the "Limited Service Hotels" and each a "Limited Service Hotel"), consisting of approximately 125 – 300 rooms each. The Limited Service Hotels are more specifically described in the Scope of Development. The Upper Upscale Hotel, the Limited Service Hotels and the other improvements required to be constructed on the Site pursuant to this Agreement are collectively referred to herein as the "Developer Improvements" or "Project."

D. The Agency and the Developer desire by this Agreement, and subject to its terms and provisions, (1) to provide for the Agency, (a) to sell the Site to the Developer in accordance with the terms contained herein, (b) to pay the Covenant Consideration, (c) to accommodate, if economically feasible and legally permissible, the financing of the Parking Facility, and (d) to construct the Agency Improvements, and (2) for the Developer (a) to purchase the Site, and (b) to construct and operate the Developer Improvements.

E. The development and operation of the Project on the Site, as provided in this Agreement, is in the vital and best interest of the City and the welfare of its residents and is in

accordance with the public purposes and provisions of applicable state and local laws. Without limiting the foregoing, development and operation of the Project will result in substantial benefits to the City and Agency, which includes (i) elimination of blight, (ii) job creation and enhanced revenues to the City resulting from construction and operation of the Project, including property taxes, sales taxes, and transient occupancy taxes, (iii) enhanced marketability that is likely to extend out-of-town leisure and convention visitors' lengths of stay in the City as a result of additional attractions and high-quality retail shopping and dining opportunities, and (iv) additional high-quality entertainment, restaurant and retail opportunities for the residents of Garden Grove and the surrounding area(s).

**NOW, THEREFORE,** the Agency and the Developer hereby agree as follows:

#### **100. INTRODUCTORY PROVISIONS**

**101. Definitions.** Capitalized terms within this Agreement shall have the meanings set forth below, or if not defined in this Section 101, shall have the meaning ascribed thereto when such terms are first used herein:

**"Agency"** means the Garden Grove Agency for Community Development, a public body, corporate and politic, exercising governmental functions and powers and organized and existing under Chapter 2 of the Community Redevelopment Law, and any assignee of or successor to its rights, powers and responsibilities.

**"Agency Director"** means the executive director of the Agency, or his designee.

**"Agency Improvements"** means the improvements and work to be performed by the Agency pursuant to Section 301.2.

**"Agency Property"** means that certain property shown as Agency Property on the Site Map and described in the Legal Description.

**"Agency's Conditions Precedent"** is defined in Section 205.1.

**"Agreement"** means this Disposition and Development Agreement by and between the Agency and Developer, including all exhibits.

**"ALTA Policies and Endorsements"** is defined in Section 203.

**"Amendment/Estoppel Costs"** is defined in Section 621.

**"Applicable Covenants Consideration Period"** means, with respect to any portion of the Site and/or Developer Improvements, the period during which any of the Covenants Consideration with respect to the applicable portion of the Site and/or Developer Improvements is required to be paid pursuant to Sections 409, 410, 411 and/or 412 hereof.

**"Assignment and Assumption Agreement"** is attached hereto as Exhibit E and incorporated herein by reference.

**"Breach"** is defined in Section 501.

**"CFD"** means a community facilities district formed pursuant to Mello-Roos Community Facilities Act of 1982 (Government Code §§ 53311 *et seq.*).

**"CFD Bonds"** means bonds issued by a CFD.

**"CFD Financing"** is defined in Section 301.3.

**"City"** means the City of Garden Grove, a California municipal corporation.

**"Closing"** or **"Close of Escrow"** is defined in Section 201.5.

**"Closing Date"** is the date upon which conveyance of the Site is consummated in accordance with Section 201.5 hereof.

**"CLTA Policy"** is defined in Section 203.

**"Commence Construction"** or **"Commencement of Construction"** means the commencement of construction of the applicable portion of the Developer Improvements pursuant to a validly issued building permit, it being agreed that the pouring of foundations for such portion of the Developer Improvements constitutes commencement of construction thereof (without limiting other indicia of such commencement).

**"Community Redevelopment Law"** means California Health and Safety Code Sections 33000, *et seq.* as the same now exists or may hereafter be amended.

**"Completion of Construction"** or **"Completes Construction"** or **"Completed Construction"** means the completion of construction of the Developer Improvements as evidenced by a final Certificate of Occupancy issued by the City, certification by the Project Architect and the Agency Director that the Developer Improvement are complete in accordance with the Construction Drawings and the Hotel.

**"Conceptual Site Plan"** is attached hereto as Exhibit J and incorporated herein by reference and generally depicts the proposed development and use of the Site, as the same may be hereafter modified as provided in this Agreement.

**"Conditions Precedent"** shall mean the Agency's Conditions Precedent and Developer's Conditions Precedent set forth in Section 205.

**"Conditions Precedent to Third Party Acquisition"** is defined in Section 201.2

**"Construction Commencement Date"** means, with respect to each Hotel, the date that is set forth in the Schedule of Performance as the date upon which the Commencement of Construction of such Hotel is to occur.

**"Construction Drawings"** is defined in Section 302.

**"Construction Financing"** is defined in Section 311.1 hereof.

**"Construction Lender"** is defined in Section 311.

**"Conveyance"** means the conveyance of the Site to the Developer by Grant Deed.

**"Cost of the Agency Improvements"** means the actual and direct costs of the Agency Improvements.

**"Cost Reimbursement Deposit"** is defined in Section 201.3.

**"Covenants"** means the covenants, obligations and promises of Developer hereunder, including without limitation the covenants, obligations and promises set forth in Section 102.2, 103, 204.2, 204.3, 304 through 309, inclusive, 400, 503 and 603, which Covenants shall survive the Closing, run with the land and be binding upon heirs, successors and assigns of Developer.

**"Covenants Consideration"** means, collectively, the aggregate amounts to be paid to Developer pursuant to Sections 409, 410, 411 and 412 hereof.

**"Covenants Consideration Computation Example"** is attached hereto as Exhibit M and incorporated herein by reference. [NOTE: TO BE DISCUSSED]

**"Date of this Agreement"** means the date of approval of the Agreement by the Agency.

**"Declaration"** means a Declaration of Covenants, Conditions and Restrictions which will be entered into by the parties prior to Closing which Declaration shall address the management, operation, rules of conduct, security and access rights and other easements with respect to the Project.

**"Default"** is defined in Section 501.

**"Deposit"** is defined in Section 201.3.

**"Developer"** means Land & Design Inc., a California corporation, and any affiliate, assignee or successor thereto permitted pursuant to the terms of this Agreement. As of the date of this Agreement, Matthew Reid has, subject to the customary rights of other non-managerial members, partners or shareholders, as applicable, operational and managerial control of Developer and, subject to Section 103 hereof, will retain same until the issuance of Release of Construction Covenants.

**"Developer Improvements"** means the Phase 1 Developer Improvements and so much of the Phase 2 Developer Improvements as Developer elects, in Developer's sole discretion, to develop (and without the obligation to develop the same), each as generally described in Recital C above and more particularly described herein and in the Scope of Development; the Developer Improvements may include not more than thirty (30) Vacation Membership Rental Units.

**"Developer Parties"** means collectively Developer, Matthew Reid, David Rose, any owner of fee title to a Parcel and each of their respective lenders having an interest in or a loan secured by any portion of the Property.

**"Developer/Agency Request"** is defined in Section 621.

**"Developer's Conditions Precedent"** is defined in Section 205.2.

**"Development Agreement"** means a development agreement pursuant to Government Code Section 65864 *et seq.*

**"Due Diligence Date"** means ninety (90) days following the later of (a) Date of this Agreement or (b) the date the Agency has fee title to all of the Site.

**"Enforced Delay"** is defined in Section 602.

**"Environmental Law"** means the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended (42 USC §§ 9601 *et seq.*), the Hazardous Materials Transportation Act, as amended (49 USC §§ 1801 *et seq.*), the Resource Conservation and Recovery Act of 1976, as amended (42 USC §§ 6901 *et seq.*), the Toxic Substances Control Act (15 USC §§ 2601 *et seq.*), the Insecticide, Fungicide, Rodenticide Act (7 USC §§ 136 *et seq.*), the Superfund Amendments and Reauthorization Act (42 USC §§ 6901 *et seq.*), the Clean Air Act (42 USC §§ 7401 *et seq.*), the Safe Drinking Water Act (42 USC §§ 300f *et seq.*), the Solid Waste Disposal Act (42 USC §§ 6901 *et seq.*), the Surface Mining Control and Reclamation Act (30 USC §§ 1201 *et seq.*), the Emergency Planning and Community Right to Know Act (42 USC §§ 11001 *et seq.*), the Occupational Safety and Health Act (29 USC §§ 655 and 657), the California Underground Storage of Hazardous Substances Act (Health and Safety Code §§ 25280 *et seq.*), the California Hazardous Substances Account Act (Health & Safety Code §§ 25300 *et seq.*), the Porter-Cologne Water Quality Act (Water Code §§ 13000 *et seq.*), together with any amendments of or regulations promulgated thereunder and any other federal, state, and local laws, statutes, ordinances, or regulations now in effect that pertain to occupational health or industrial hygiene.

**"Escrow"** is defined in Section 201.5.

**"Escrow Agent"** is defined in Section 201.5.

**"Franchisor"** is defined in Section 103.6.

**"Franchise Agreement"** is defined in Section 103.6.

**"Governmental Requirement(s)"** means all valid and enforceable laws, ordinances, statutes, codes, rules, regulations, orders and decrees of the United States, the State, the County, the City (provided that the same do not adversely affect Developer's rights under this Agreement) or any other political subdivision in which the Site is located, and of any other political subdivision, agency or instrumentality exercising jurisdiction over the Agency, the Developer or the Site, including, without limitation, all applicable state labor standards, the City zoning and development standards, building, plumbing, mechanical and electrical codes, and all other provisions of the City Municipal Code, and all applicable disabled and handicapped access requirements, including without limitation (to the extent applicable), Labor Code Sections 1770 *et seq.*, the Americans With Disabilities Act, 42 U.S.C. Section 12101, *et seq.*, Government Code



Section 4450, *et seq.*, Government Code Section 11135, *et seq.*, and the Unruh Civil Rights Act, Civil Code Section 51, *et seq.*

**"Grant Deed"** means a grant deed in the form of Exhibit F attached hereto and incorporated herein by reference, by which the Agency shall convey fee title to the Site to Developer.

**"Hazardous Materials"** means any toxic substance, material, or waste which is now regulated by any local governmental authority, the State of California, or the United States Government under any Environmental Law including, but not limited to, any material or substance which is (i) defined as a "hazardous waste," "extremely hazardous waste," or "restricted hazardous waste" under Sections 25115, 25117, or 25122.7, or listed pursuant to Section 25140 of the California Health and Safety Code, Division 20, Chapter 6.5 (Hazardous Waste Control Law), (ii) defined as "hazardous substance" under Section 25316 of the California Health and Safety Code, Division 20, Chapter 6.8 (Carpenter-Presley-Tanner Hazardous Substance Account Act), (iii) defined as a "hazardous material," "hazardous substance," or hazardous waste" under Section 25501 of the California Health and Safety Code, Division 20, Chapter 6.95 (Hazardous Materials Release Response Plans and Inventory), (iv) defined as a "hazardous substance" under Section 25281 of the California Health and Safety Code, Division 20, Chapter 6.7 (Underground Storage of Hazardous Substances), (v) a petroleum or refined petroleum product, including without limitation petroleum-based paints and solvents, (vi) asbestos, (vii) polychlorinated biphenyls, (viii) methyl tertiary butyl ether (MTBE); (ix) listed under Article 9 or defined as "hazardous" or "extremely hazardous" pursuant to Article 11 of Title 22 of the California Administrative Code, Division 4, Chapter 20, (x) designated as a "hazardous substance" pursuant to Section 311 of the Clean Water Act (33 U.S.C. § 1317), (xi) defined as a "hazardous waste" pursuant to Section 1004 of the Resource Conservation and Recovery Act, 42 U.S.C. § 6901 *et seq.*, (xii) defined as a "hazardous substance" pursuant to Section 101 of the Comprehensive Environmental Response, Compensation, and Liability Act, 42 U.S.C. § 9601 *et seq.*, (xiii) any flammable or explosive materials, (xiv) a radioactive material, or (x) lead, cyanide, DDT, printing inks, acids, pesticides, ammonia compounds and other chemical products, asbestos, PCBs and similar compounds and including any different products and materials which have been found to have adverse effects on the environment or the health and safety of persons.

**"Holder"** is defined in Section 311.2.

**"Hotel(s)"** means the Upper Upscale Hotel and, if constructed, the Limited Service Hotels, and **"Hotel"** means any one (1) of the Upper Upscale Hotel and the Limited Service Hotels.

**"Hotel Operator"** is defined in Section 103.6.

**"Indemnify"** means indemnify, defend, pay for and hold harmless.

**"Indemnitees"** means the Agency and the City, and their respective representatives, officers and employees.

**"Insurance"** is defined in Section 306 *et seq.*

**"Land Use Approvals"** is defined in Section 303.

**"Legal Description"** means the legal description of the Site attached hereto as Exhibit B and incorporated herein by reference.

**"Liabilities"** means liabilities, suits, actions, claims, demands, penalties, damages (including without limitation, penalties, fines, and monetary sanctions), giving rise to losses, costs or expenses (including, without limitation, consultants' fees, and reasonable attorneys' fees) of any kind or nature and for any damages, including damages to property or injuries to person, including accidental death, (including reasonable attorneys' fees and costs in connection therewith).

**"Limited Service Hotels"** is defined in Recital C above, and, subject to Section 301.1 hereof, the minimum standards for which are described therein and in Section 301.1 and in Scope of Development. **"Limited Service Hotel"** means one of the Limited Service Hotels.

**"Loan Balance"** means, with respect to any Holder and its mortgage or deed of trust, the sum of the following amounts: (a) the aggregate unpaid amount (including, but not limited to, principal, protective advances, interest, fees, costs and expenses) owing to the Holder under the loan documents ("Holder Loan Documents") secured by such Holder's mortgage or deed of trust upon the Site (or any part thereof) immediately prior to the revesting of title in Agency (referred to herein as "Revesting") in accordance with this Agreement, whether Agency exercises such right of Revesting prior to such Holder's acquisition of Site (or portion thereof) by foreclosure or deed in lieu of foreclosure, or after completion of a foreclosure under such Holder's mortgage or deed of trust (or acceptance and recordation of a deed-in-lieu of such foreclosure); plus (b) all third party costs and expenses reasonably incurred by such Holder (and/or such Holder's Nominee) under, or in connection with the enforcement of the applicable Holder Loan Documents, including, without limitation, foreclosure costs and expenses (or deed-in-lieu of foreclosure costs and expenses) (such costs and expenses to include, but not be limited to, title charges, default interest, appraisals, environmental assessments and reasonable attorneys' fees and expenses); plus (c) if Agency commences the exercise of its Revesting after such Holder's (or its Nominee's) acquisition of the Site (or any portion thereof) by foreclosure or deed-in-lieu of foreclosure, all third party costs and expenses, if any, reasonably incurred by such Holder (and/or such Holder's Nominee) in connection with the management and operation of the Site subsequent to the date upon which a foreclosure under such mortgage or deed of trust is completed [or such Holder or its Nominee accepts a deed in lieu of foreclosure]; plus (d) all third party costs and expenses reasonably incurred by such Holder (and/or such Holder's Nominee) in connection with the construction, Developer Improvements (including tenant improvements), restoration, repair and equipping of the Site (or any portion thereof); plus (e) if Agency commences the exercise of its right of Revesting after such Holder's (or its Nominee's) acquisition of the Site (or any portion thereof) by foreclosure or deed-in-lieu of foreclosure, an amount equal to the interest that would have accrued on the aggregate of the amounts described above under the Holder Loan Documents had all such amounts become part of the debt secured by such Holder's mortgage or deed of trust and had such debt continued in existence from the date of such foreclosure (or acceptance of a deed-in-lieu of foreclosure) by such Holder or its Nominee to the date the Revesting occurs and Agency reenters in accordance with this Agreement. (For purposes of this definition, the Agency's right to Revest in accordance with this

Agreement shall not be deemed to have occurred prior to the date the Loan Balance is paid to the Holder (or its Nominee) in accordance with the Agreement). Each Holder (or its Nominee) shall provide Agency with its calculations of the Loan Balance and documents in support thereof within ten (10) days after written demand therefore by the Agency.

**"Memorandum of Agreement"** is attached hereto as Exhibit K and incorporated herein by reference.

**"Negotiated Purchase Agreement"** is defined in Section 201.1.

**"Net Tax Increment Revenues"** means seventy percent (70%) of the Tax Increment Revenues.

**"Nominee"** means an entity which is owned and controlled by any Holder.

**"Notice"** is defined in Section 601.

**"Official Records"** means the official records of the Office of the Registrar Recorder of Orange County, California.

**"Parcel(s)"** means one or more of the parcels into which the Site is divided pursuant to the Parcel Map.

**"Parcel Map"** means a parcel map, lot line adjustment and/or other subdivision in compliance with all applicable laws, creating five (5) or more separate legal parcels (with each of the Hotels, the Parking Structure and the Retail/Restaurant/Entertainment Component to be located on separate legal parcels) to the extent and in size and location required by Developer.

**"Parking Structure"** is the multi-level parking structure described in the Scope of Development.

**"Permitted Transferee[s]"** is defined in Section 103.2.

**"Phase 1 Developer Improvements"** means (i) an Upper Scale Hotel consisting of not less than 400 rooms, or (ii) an Upper Upscale Hotel of less than 400 rooms but 300 or more plus not less than one (1) additional Hotel.

**"Phase 2 Developer Improvements"** means the Developer Improvements that are not included in the Phase 1 Developer Improvements.

**"Phase 1 Environmental Assessment"** means an assessment to identify Recognized Environmental Concerns defined under ASTM Standards E-1527-00 as the presence or likely presence of any hazardous substances or petroleum products on a property under conditions that indicate an existing release, past release, or material threat of a release of any hazardous substance or petroleum products into structures on the property or into the ground, groundwater, or surface water of the property.

**"Phase II Environmental Assessment"** means an evaluation of the Recognized Environmental Concerns identified in the Phase I Environmental Site Assessment for the purpose of providing sufficient information regarding the nature and extent of contamination.

**"Pre-Approved Limited Service Flag(s)/Operator(s)"** is attached hereto as Exhibit L and incorporated herein by reference.

**"Pre-approved Retail/Restaurant/Entertainment Tenant(s)/Operator(s)"** is attached hereto as Exhibit L and incorporated herein by reference.

**"Pre-Approved Upper-UpScale Flag(s)/Operator(s)"** is attached hereto as Exhibit L and incorporated herein by reference.

**"Presence"** means the presence, release, use, generation, discharge, storage and disposal of any Hazardous Materials.

**"Prevailing Wage and Public Works Requirements"** are attached hereto as Exhibit I and incorporated herein by reference.

**"Project"** means the development and operation of the Developer Improvements.

**"Project Architect"** means the architect retained by the Developer to prepare the Construction Drawings and supervise construction of the Project.

**"Project Area"** is defined in Recital A.

**"Recognized Environmental Concerns"** means the presence or possible presence of any hazardous substances or petroleum products on the Site under conditions that indicate an existing or possible release, a past release, or a material threat of a release of any hazardous substances or petroleum products into structures on the Site or into the ground, ground water, or surface water of the Site. The term is not intended to include de minimis conditions that generally do not present a threat to human health or the environment and that generally would not be the subject of an enforcement action if brought to the attention of appropriate governmental agencies. Conditions determined to be de minimis are not Recognized Environmental Conditions.

**"Redevelopment Plan"** is defined in Recital A.

**"Release of Construction Covenants"** means the document which evidences Developer's satisfactory completion of the Developer Improvements, or a part thereof, as set forth in Section 310, in the form of Exhibit G attached hereto and incorporated herein by reference.

**"Retail/Restaurant/Entertainment Component"** is defined in Recital C and, as provided therein, means the retail/restaurant/entertainment portion of the Upper Upscale Hotel, consisting of a minimum of ten thousand (10,000) square feet, including at least one (1) restaurant, as shown on the Conceptual Site Plan.

**"Revesting"** is defined in the definition of "Loan Balance."

**"Right of Entry"** is described in Section 204 hereof and attached hereto as Exhibit H and incorporated herein by reference.

**"Sales Tax Revenue"** means the sales tax received by the City pursuant to the Bradley-Burns Uniform Sales and Use Tax Law (Revenue Code Sections 7200 *et seq.*) with respect to the operation of the Developer Improvements.

**"Schedule of Performance"** means that certain Schedule of Performance attached hereto as Exhibit D and incorporated herein by reference, setting out the dates and/or time periods by which certain obligations set forth in this Agreement must be accomplished. The Schedule of Performance is subject to revision from time to time due to the application of Section 602 hereof and as set forth therein or as otherwise mutually agreed upon in writing between Developer and the Agency Director, and the Agency Director is authorized to make such revisions as he deems reasonably necessary.

**"Scope of Development"** means that certain Scope of Development attached hereto as Exhibit C, which describes the scope, amount and quality of development of the Developer Improvements to be completed by Developer and Agency Improvements to be completed by Agency pursuant to the terms and conditions of this Agreement.

**"Site"** means, collectively, the Agency Property and Third Party Property.

**"Site Condition"** is defined in Section 204.2.

**"Site Map"** means the map of the Site which is attached hereto as Exhibit A and incorporated herein by reference.

**"State"** means the State of California.

**"Sunbelt Property"** is that certain Third Party Property as shown on the Site Map. Agency has a right to lease the Sunbelt Property and is willing to assign that lease to Developer hereunder at the Closing pursuant and subject to Section 201.

**"Tax Increment Revenues"** means the total amount of taxes allocated to and received by the Agency pursuant to Health & Safety Code Section 33670(b) with respect to the Site and Developer Improvements.

**"Tenant(s)"** mean the tenant(s) of the Retail/Restaurant/Entertainment Component.

**"Third Party Property"** means that certain property shown on the Site Map as Third Party Property and owned by third parties, the legal descriptions and assessor parcel numbers of which are set forth on Exhibit B attached hereto. Without limiting the foregoing, Developer shall have the right to elect to have the Sunbelt Property constitute a portion of the Third Party Property for purposes of this Agreement, as provided in and pursuant to Section 201.

**"Title Company"** is defined in Section 202 hereof.

**"TID Assessment"** means an assessment pursuant to the Property and Tourist Improvement which was formed December 13, 2011 by the City of Garden Grove and the City of Anaheim to fund the marketing of the Anaheim/Orange County Visitors and Convention Bureau and other Anaheim Resort improvements.

**"Title Policies"** means the CLTA Policy and the ALTA Policies and Endorsements as defined in Section 203 hereof.

**"Title Report"** is defined in Section 202.

**"Transfer"** means any total or partial sale, transfer, conveyance, assignment, subdivision, financing, refinancing, lease or sublease of the Site or any portion thereof.

**"Transferee"** means a voluntary or involuntary successor in interest to the Developer.

**"Transient Occupancy Tax Revenues"** means those revenues imposed and collected by the City with respect to the Hotel pursuant to Section 3.12.010 of the Garden Grove Municipal Code.

**"Upper Upscale Hotel"** is defined in Recital C above and, as provided therein, means a hotel, the minimum standards for which are described therein and in Section 301.1 and the Scope of Development.

**"Vacation Membership Rental Unit(s)"** means a hotel room within a Hotel in which a person or entity receives the right in perpetuity, for life or for a specific period of time, to the recurrent, exclusive use or occupancy thereof. An interest in a Vacation Membership Rental Unit may be coupled with an estate in real property, or it may entail a license, contract, membership, or other right of occupancy not coupled with an estate in the real property. **[NOTE: DEFINITION TO BE CONFIRMED]**

## **102. Representations, Warranties and Covenants.**

**102.1 Agency Representations Warranties and Covenants.** The Agency hereby makes the representations, warranties and covenants contained below in this Section 102.1. All of the representations and warranties set forth in this Section 102.1 are effective as of the Date of this Agreement, are true in all material respects as of the Date of this Agreement, and shall be true in all material respects as of the Closing Date, and each shall survive the execution of this Agreement without limitation as to time.

(a) The Agency is a public body, corporate and politic, validly created and existing pursuant to the Community Redevelopment Law, which has been authorized to transact business pursuant to action of the City. The execution and delivery of this Agreement by the Agency has been fully authorized by all requisite actions.

(b) The Agency's execution and delivery of this Agreement does not violate any applicable laws, regulations, or rules nor to the best of Agency's knowledge after due inquiry, will it constitute a breach or default under any contract, agreement, or instrument to which the Agency is a party, or any judicial or regulatory decree or order to which the Agency is a party or

by which it is bound; provided however that while Agency believes this Agreement to be enforceable in accordance with its terms, Agency makes no representations or warranties regarding the enforceability hereof.

(c) The Agency has not made an assignment for benefit of creditors, filed a petition in bankruptcy, been adjudicated insolvent or bankrupt, petitioned a court for the appointment of any receiver of or trustee for it or any substantial part of its property, or commenced any proceeding relating to the Agency under any reorganization, arrangement, readjustment of debt, dissolution, or liquidation law or statute of any jurisdiction, whether now or later in effect. There has not been commenced nor is there pending against the Agency any proceeding of the nature described in the first sentence of this subsection (c). No order for relief has been entered with respect to the Agency under the Federal Bankruptcy Code.

(d) All documents, instruments and other information delivered by the Agency to Developer pursuant to this Agreement, other than documents, instruments and other information received by Agency from third parties, are, to the best of Agency's knowledge, true, accurate, correct and complete in all material respects.

(e) The Agency has taken all legally required actions, and no further consent, approval, or authorization of any third person is required with respect to the Agency's execution delivery, and performance of this Agreement, other than consents, approvals, and authorizations which have already been unconditionally given.

(f) Contingent upon the acquisition of the Third Party Property, the Agency has or will have at the Closing, full right, power and lawful authority to grant, sell and convey the Third Party Property as provided herein.

(g) The Agency is not a "foreign person" within the parameters of Foreign Investors in U.S. Real Property Tax Act ("FIRPTA"), or is exempt from the provisions of FIRPTA, or the Agency has complied and will comply with all the requirements under FIRPTA.

(h) Until the Closing Date and thereafter, the Agency shall, upon learning of any fact or condition which would cause any of the warranties and representations in this Section 102.1 not to be true as of the Closing Date, give written notice of such fact or condition to Developer as soon as is reasonably practicable.

Each of the foregoing items (a) through (h), inclusive shall be deemed to be ongoing representations, warranties and covenants.

**102.2 Developer's Representations, Warranties and Covenants.** Developer hereby makes the representations, warranties and covenants contained below in this Section 102.2. All of the representations and warranties set forth in this Section 102.2 are effective as of the Date of this Agreement, are true in all material respects as of the Date of this Agreement, and shall be true in all material respects as of the Closing Date, and each shall survive the execution of this Agreement without limitation as to time.

(a) Developer is a duly organized California corporation and in good standing under the laws of the State of California and is authorized to carry on its business in

California as such business is now conducted and to own and operate its properties and assets now owned and being operated by it, and as set forth in and anticipated by this Agreement. Developer has full right, power and lawful authority to enter into this Agreement and the execution and delivery of this Agreement by Developer has been fully authorized by all requisite actions on the part of Developer. Developer has provided the Agency with true and correct copies of documentation reasonably acceptable to the Agency Director, or his/her designee, designating the party authorized to execute this Agreement on behalf of Developer.

(b) Developer's execution, delivery and performance of its obligations under this Agreement will not violate any applicable laws, regulations, or rules nor to the best of Developer's knowledge after due inquiry, will it constitute a breach or default under any contract, agreement, or instrument to which Developer is a party, or any judicial or regulatory decree or order to which Developer is a party or by which it is bound.

(c) Developer has not made an assignment for the benefit of creditors, filed a petition in bankruptcy, been adjudicated insolvent or bankrupt, petitioned a court for the appointment of any receiver of or trustee for it or any substantial part of its property, or commenced any proceeding relating to Developer under any reorganization, arrangement, readjustment of debt, dissolution, or liquidation law or statute of any jurisdiction, whether now or later in effect. There has not been commenced nor is there pending against Developer any proceeding of the nature described in the first sentence of this subsection (c). No order for relief has been entered with respect to Developer under the Federal Bankruptcy Code.

(d) All documents, instruments, and other information delivered by Developer to the Agency pursuant to this Agreement are, to the best of Developer's knowledge, true, accurate, correct and complete in all material respects.

(e) This Agreement and all documents to be delivered by Developer pursuant to this Agreement, when executed by Developer and delivered, shall constitute the legal, valid and binding obligation of Developer. The Developer has taken all legally required actions, and no further consent, approval, or authorization of any third person is required with respect to the Developer's execution delivery, and performance of this Agreement, other than consents, approvals, and authorizations which have already been unconditionally given.

(f) Until the Closing Date and thereafter, Developer shall, upon learning of any fact or condition which would cause any of the warranties and representations in this Section 102.2 not to be true as of the Closing Date, immediately give written notice of such fact or conditions to the Agency.

Each of the foregoing items (a) to (f), inclusive shall be deemed to be ongoing representations, warranties and covenants.

**102.3 Agency and Developer Representation Re Authority and Enforceability.** Agency and Developer hereby covenant, represent and warrant to each other that neither will assert the lack of authority or enforceability of this Agreement against the other.



### **103. Transfers of Interest in Site or Agreement.**

**103.1 Prohibition Against Transfer Prior to Release of Construction Covenants.** The qualifications and identity of Developer are of particular concern to the Agency. It is because of those qualifications and identity that the Agency has entered into this Agreement with Developer. Except as expressly set forth in Section 103.2 below, for the period commencing upon the Date of this Agreement and until the issuance of the Release of Construction Covenants, no Transferee shall acquire any rights or powers under this Agreement, nor shall Developer make any Transfer, of the whole of the Site or any part, or the Developer Improvements without the prior written approval of the Agency, which approval may be granted or withheld in the sole and absolute discretion of the Agency. Following the issuance of the Release of Construction Covenants, any Transfer shall be governed by Section 103.3. Agency and Developer hereby acknowledge that, subject to Section 103.2 below, Developer likely will form separate legal entities to own and develop the separate components (i.e., each Hotel, the Parking Structure, the separate pads comprising the Retail/Restaurant/Entertainment Component, etc.) of the Developer Improvements. Notwithstanding anything herein to the contrary, the Parking Structure shall, by appropriate legal documentation, approved by the Agency and Developer, each acting in their reasonable discretion, be made available for use by the public generally subject to the right to charge parking fees as provided in Section 301.3 below.

**103.2 Permitted Transfers.** Notwithstanding any other provision of this Agreement to the contrary, both before and after the issuance of the Release of Construction Covenants, the Agency approval of an assignment of this Agreement or Transfer of the Site (or any portion thereof), shall not be required in connection with any of the following (each of which shall be "Permitted Transfer"):

(a) The conveyance or dedication of any portion of the Site to the City, Agency or other appropriate governmental agency, or for the purpose of the granting of easements, permits or similar rights to facilitate construction, use and/or operation of the Developer Improvements.

(b) Any Transfer for Construction Financing purposes (subject to such Construction Financing being in compliance with Section 311.1 herein), including the grant of a deed of trust to secure the funds necessary for land acquisition, construction and permanent financing of the Developer Improvements, as applicable.

(c) Any collateral assignment of the Covenant Consideration for purposes of borrowing money to be used on the Project.

(d) Any Transfer to an entity in which (a) Developer and/or Matthew Reid and David Rose, or any combination thereof, directly or through the control of one (1) or more intermediate entity(ies), retain operational control over the management, development and construction of the Developer Improvements (subject to the right of non-managerial members, partners, or shareholders, as applicable, to exercise voting rights with respect to so-called "major decisions") and (b) Developer and/or Matthew Reid and/or David Rose in the aggregate have not less than ten percent (10%) direct or indirect ownership interest; provided, however, that a Transfer to an entity in which Matthew Reid and David Rose in the aggregate have not less than ten percent

(10%) direct or indirect ownership interest but in which Matthew Reid and/or David Rose do not retain exclusive operational control shall be permitted subject to receipt of the Agency's prior written approval, not to be unreasonably withheld.

(e) Any Transfer to a Holder, or its Nominee by foreclosure or deed in lieu of foreclosure, or to a third party purchaser at a foreclosure sale or after foreclosure by the Holder or its Nominee.

(f) Any Transfer to a lessee or sublessee of a portion of the Project that is incidental to the primary purpose of the Developer Improvements (by example only, and not as a limitation, lease of restaurant space), provided such lessee or sublessee is consistent with the overall purposes of the Development Improvements.

(g) Any Transfer of a separate legal parcel within the Site and the Hotel(s) thereon after the Applicable Covenants Consideration Period with respect thereto has expired.

**103.3 Agency Consideration of Requested Transfer After Release of Construction Covenants.** Subject to and in accordance with the provisions of this Section 103.3, and without limiting Developer's rights under Section 103.2 above, the Developer shall have the right, without the Agency's consent, to Transfer (i) the entire Site following issuance of a Release of Construction Covenants with respect to all of the Developer Improvements; and/or (ii) a specific Parcel and the Developer Improvements thereon following issuance of a Release of Construction Covenants with respect to such Parcel and Developer Improvements provided that such Developer Improvements are being operated by and/or as a Pre-Approved Upper-Up-scale Flag(s)/Operator(s), a Pre-Approved Limited Service Flag(s)/Operator(s), or a Pre-approved Retail/Restaurant/Entertainment Tenant(s)/Operator(s), as applicable. In the event of any other proposed Transfer following the issuance of a Release of Construction Covenants with respect to all of the Developer Improvements, Developer shall deliver written Notice to Agency requesting approval of such Transfer, which Notice shall be accompanied by sufficient evidence regarding the proposed Transferee's net worth, development and operational qualifications and experience, and its financial resources, in sufficient detail to enable the Agency to evaluate the proposed Transferee pursuant to the criteria set forth hereinbelow and as reasonably determined by the Agency. In this regard, and to the extent approval is required by this Section 103.3, the Agency agrees that it will not unreasonably withhold approval of a request of a Transfer made after the issuance of the Release of Construction Covenants with respect to the applicable portion of the Site. The Agency shall evaluate each proposed Transferee over which Agency has approval rights on the basis of its qualifications and experience, and its financial commitments and resources. Agency may not disapprove any such proposed Transferee that demonstrates to the reasonable satisfaction of the Agency that the transferee/assignee or its guarantor has a net worth sufficient to provide the prerequisite equity and access to debt offered by an institutional commercial real estate lender so as to permit the financing of the acquisition and operation of the Developer Improvements located on the applicable portion of the Site and transferee/assignee and/or its contract manager or the individual within the contract management entity responsible for management of such Developer Improvements has at least ten (10) years recent experience owning or operating hotel/retail/restaurant projects similar to such Hotel(s).

**103.4 Assignment and Assumption Agreement.** An executed Assignment and Assumption Agreement (or a document effecting a Transfer that includes the substantive provisions of the Assignment and Assumption Agreement) shall also be required for all proposed Transfers with respect to the portion of the Site so transferred whether or not Agency's consent is required with respect to such Transfer. If the Transfer involves the obligation of the Transferee to construct specific Developer Improvements, Agency is hereby granted the right to compel Developer to enforce any such construction obligation.

**103.5 Agency Action Re Requested Transfer.** Within thirty (30) days after the receipt of a written Notice requesting Agency approval of a Transfer pursuant to Sections 103.3 and 103.7, the Agency shall either approve or disapprove such proposed assignment or shall respond in writing by stating what further information, if any, the Agency reasonably requires in order to determine the request complete and determine whether or not to grant the requested approval. Upon receipt of such a response, Developer shall promptly furnish to the Agency such further information as may be reasonably requested.

**103.6 Initial Selection and/or Transfers with Respect to the Hotel Operator, Franchisor, and Tenants; Approval of the Franchise Agreement.** The selection of the operator ("Hotel Operator") and brand or franchisor for a Hotel (the "Franchisor"), as well as the franchise agreement or management agreement between Franchisor and Developer for such Hotel (the "Franchise Agreement"), shall be subject to approval by the Agency, acting in its reasonable discretion and based on consistency with the quality of the Hotel as described in Section 301.1 and the Scope of Development both initially and until expiration of the Applicable Covenants Consideration Period for such Hotel. During the Applicable Covenants Consideration Period, Agency shall also have the right to approve, acting in its reasonable discretion, the Tenants based on consistency with the quality of the Hotel as required herein. Notwithstanding anything to the contrary contained herein, the Pre-Approved Upper-Upscale Flag(s)/Operator(s), Pre-Approved Limited Service Flag(s)/Operator(s) and Pre-approved Retail/Restaurant/Entertainment Tenant(s)/Operator(s) are each hereby approved by the Agency for all purposes of this Agreement.

**103.7 Transfer of Covenant Consideration.** Notwithstanding anything herein to the contrary (i) both before and after the issuance of the Release of Construction Covenants, except as to a collateral assignment described in Section 103.3(c), the approval of an assignment of the Covenant Consideration separate and apart from a Transfer of the Site or the corresponding part thereof (i.e., an assignment of the Covenant Consideration not in conjunction with the Transfer of the applicable portion of the Site and Hotel(s)), shall require the consent of the Agency which consent shall be granted or withheld in the absolute discretion of the Agency; and (ii) no separate or additional approval of an assignment of the applicable Covenant Consideration that is made in conjunction with a Transfer of the Site or the corresponding part thereof shall be required from the Agency.

## **200. DISPOSITION OF THE SITE**

**201. Conveyance of the Site to Developer.** Subject to the satisfaction of the Conditions Precedent set forth hereinbelow, on or before the date set forth in the Schedule of Performance, but in no event later than the Outside Date, the Agency shall cause the Conveyance

of the Site to Developer in the condition described in Sections 201.4, 204.2 and 301.2 and the Scope of Development in consideration for compliance with the terms and conditions of this Agreement and Developer shall accept Conveyance in accordance with the terms of this Section 201.

**201.1 Acquisition of Third Party Property by Negotiated Purchase.** Subject to the availability of funds, as determined in the absolute discretion of the Agency, the Agency agrees to use its commercially reasonable efforts to acquire by negotiation the Third Party Property, subject to the terms, covenants and conditions of this Agreement, and the Agency may enter into an agreement for the purchase of the Third Party Property (a "Negotiated Purchase Agreement") without further approval by Developer, provided Developer has approved the terms and conditions of the Negotiated Purchase Agreement as it relates to the title and condition of the property being acquired. Notwithstanding anything to the contrary contained herein, and if and as required by Developer, Agency shall assign the lease of the Sunbelt Property to Developer or sublease the Sunbelt Property to Developer, in each case on terms agreed upon by Agency and Developer within the Due Diligence Period. Notwithstanding the foregoing or any such assignment or sublease, Agency shall remain responsible for all (and Developer shall not be required to pay any) rental to be paid under the lease(s) of the Sunbelt Property or otherwise until such time as Developer commences the precise grading of the construction pads located on the Sunbelt Property. In addition, Agency acknowledges that Developer has informed Agency that Developer considers the rent to be paid under the lease between Agency and the owner of the Sunbelt Property to be substantially "above market", and Developer and Agency acknowledge and agree that Agency will remain responsible for and shall pay the difference between the rental amount Developer determines during the Due Diligence Period to be "market" for the Sunbelt Property and the amount that Agency agreed to pay under such lease.

**201.2 Acquisition of Third Party Property by Eminent Domain.** If the Agency's efforts to negotiate the purchase of the Third Party Property pursuant to Section 201.1 are unsuccessful, and provided that the parties have fulfilled the Conditions Precedent to Third Party Property Acquisition, as defined below, the Agency shall consider adoption of a resolution of necessity to acquire the Third Party Property by eminent domain. In no event shall the Agency's decision not to adopt a resolution of necessity to acquire the Third Party Property be considered a Default of the Agency's obligations under this Agreement, it being understood and acknowledged by the Developer that the Agency retains full and complete discretion with respect to the adoption of such a resolution. Subject to the provisions of this Agreement, if the Agency, in its discretion, adopts a resolution of necessity to acquire the Third Party Property, the Agency shall pursue to completion the acquisition of such Third Party Property through eminent domain (or settlement) as long as Developer is not in Default hereunder.

Notwithstanding any other provision of this Agreement to the contrary, so long as the Conditions Precedent to Closing (other than Sections 205.1(h) and 205.2(i)) have been satisfied, if;

(a) The Agency provides to the Developer a copy of an effective, non-appealable order of prejudgment possession as to the Third Party Property for which fee title has not yet been acquired, free and clear of any other right of possession, together with a covenant in favor of Developer that Agency will not abandon the eminent domain action.

(b) The Agency delivers effective possession of the Third Party Property and the Title Company issues to the Developer (and Developer's Holder) the Title Policies provided for in Section 203 hereof (subject only to delivery to Title Company of an agreement mutually approved by Agency for Agency to indemnify Title Company as set forth in Section 204); and

(c) The right of possession of, and the covenant to vest all, subsequently acquired title to the Third Party Property conveyed by the Agency to the Developer is sufficient to allow Developer to close the Construction Financing without additional expense, interest or concessions and commence construction of the Developer Improvements;

then the Agency shall convey and the Developer shall, in such event, accept possession of the Third Party Property and the right to subsequently acquire title thereto, and the Developer shall proceed with the development of the Third Party Property, with the date of transfer of possession from the Agency to the Developer treated the same as the date for the Close of Escrow for purposes of the Developer's obligation to proceed with and complete construction of the Developer Improvements. The conditions Precedent to Third Party Property Acquisition are as follows: \_\_\_\_\_.

**201.3 Consideration for Site.** The consideration for the Conveyance will be the Developer's construction and operation of the Project in accordance with this Agreement, and its promise to otherwise be bound by the Covenants set forth herein; provided however, Developer has deposited with the Agency the sum of Fifty Thousand Dollars (\$50,000) ("Cost Reimbursement Deposit") which Cost Reimbursement Deposit the Agency may use to pay for costs incurred by Agency in connection with the implementation of the Agreement Developer will be refunded the unexpended portion of the Cost Reimbursement Deposit in the event that Developer acquires the Site pursuant to this Agreement (in which case the unexpended portion of the Cost Reimbursement Deposit will be refunded to Developer upon the Commencement of the Phase 1 Developer Improvements) or this Agreement is terminated (in which case the unexpended portion of the Cost Reimbursement Deposit will be refunded to Developer upon the termination of this Agreement) other than due to a Default by Developer.

**201.4 Condition of Site.** EXCEPT AS SET FORTH IN SECTIONS 204 AND 301.2, DEVELOPER HAS AGREED TO ACCEPT POSSESSION OF THE SITE ON THE CLOSING DATE ON AN "AS IS" BASIS. AGENCY AND DEVELOPER AGREE THAT, SUBJECT TO SECTIONS 204 AND 301.2 HEREOF, THE PROPERTY SHALL BE SOLD "AS IS, WHERE IS, WITH ALL FAULTS" WITH NO RIGHT OF SET OFF OR REDUCTION IN CONSIDERATION, AND, EXCEPT AS SET FORTH IN SECTIONS 204 AND 301.2 HEREOF, SUCH SALE SHALL BE WITHOUT REPRESENTATION OR WARRANTY OF ANY KIND, EXPRESS OR IMPLIED (INCLUDING WITHOUT LIMITATION, WARRANTY OF INCOME POTENTIAL, OPERATING EXPENSES, USES, MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE), AND SELLER DISCLAIMS AND RENOUNCES ANY SUCH REPRESENTATION OR WARRANTY.

**201.5 Opening and Close of Escrow.** The Conveyance of the Site shall be consummated on the date ("Closing Date") set forth in the Schedule of Performance but in no event later than May 27, 2012 ("Closing" or "Close of Escrow"), subject to extension as provided in the Schedule of Performance, through an escrow (the "Escrow") established at West Coast

Escrow or another escrow company mutually agreeable to the parties (the "Escrow Agent") which Escrow shall be opened within thirty (30) days following the Date of this Agreement. Escrow Agent is hereby authorized to effect the Closing upon satisfaction of the Conditions to Closing set forth in Section 205 by taking the following actions:

(a) Current real property taxes, personal property taxes, and installments of assessments and all items of income (if any) and expense regarding the Site shall be prorated as of the Closing.

(b) Concurrently with the Closing of Escrow, Escrow Agent shall cause the Title Company to issue the Title Policy, as described in Section 203.

(c) Escrow Agent shall pay and charge: (i) Developer for the following: (aa) the recording cost of the Grant Deed and other closing documents, (bb) the premium for the CLTA Policy, (cc) the additional premium for the ALTA Policies and Endorsements (as hereinafter defined), if any, (dd) half of the escrow fees charged by the Escrow Agent, (ee) Developer's share of proration; and (ii) Agency for the following (ff) Agency's share of prorations, (gg) one-half (1/2) the cost of the CLTA Policy and (hh) any transfer taxes or fees.

(d) Escrow Agent shall record, in the following order, the following documents:

- (i) The Declaration;
- (ii) The Grant Deed; and
- (iii) The Memorandum of Agreement.

all duly executed and acknowledged by the appropriate party.

#### **201.6 Submittal of Documents.**

(a) At least two (2) days prior to the Close of Escrow, Developer shall execute and submit to Escrow Agent the following:

(i) Two (2) originals of a certificate of acceptance of the Grant Deed duly executed by Developer and acknowledged.

(ii) Two (2) originals of the Declaration and Memorandum of Agreement duly executed by Developer and acknowledged.

(iii) Any documents to be recorded as part of Developer's financing of the Project which Agency has approved in writing pursuant to Section 311, along with a request for notice of default executed by the Agency.

(b) At least two (2) days prior to the Close of Escrow, Agency shall execute and deliver to Escrow the following:

(i) Two (2) originals of the Grant Deed duly executed by Agency and acknowledged; and

(ii) Two (2) originals of the Declaration and Memorandum of Agreement duly executed by Agency and acknowledged.

**201.7 Post-Closing Deliveries by Escrow.**

(a) After the Close of Escrow, the Developer shall be delivered the following documents:

(i) This Agreement and the Grant Deed duly executed by the appropriate party or parties and recorded in the Official Records of Orange County.

(ii) A non-foreign affidavit in a form reasonably acceptable to Developer.

(iii) A conformed copy of the Declaration.

(iv) A conformed copy of the Memorandum of Agreement.

(b) After the Close of Escrow, Agency shall be delivered the following documents:

(i) A conformed copy of the recorded Grant Deed and this Agreement.

(ii) The recorded original of the Declaration.

(iii) The recorded original of the Memorandum of Agreement.

(iv) The recorded original of the request for notice of default.

(c) At Close of Escrow, the Agency and Developer shall each execute counterpart closing statements in customary form together with such other documents as are reasonably necessary to consummate the Closing.

**201.8 Payment of Escrow Costs.** At Close of Escrow, both parties shall pay their respective costs by wire transfer, or by cashier's check drawn on a bank reasonably acceptable to the Escrow Agent. In the event of termination of this Agreement prior to the Close of Escrow due to failure of a condition set forth in Section 205, the parties shall each be responsible for one-half of any Escrow cancellation costs. In the case of termination prior to the Close of Escrow due to a default by one of the parties hereto, such defaulting party shall pay one hundred percent (100%) of all Escrow Cancellation Costs.

**202. Review of Title.** Within ten (10) days after the Date of this Agreement, Agency shall cause First American Title Insurance Company, or another title company mutually agreeable to both parties (the "Title Company"), to deliver to Developer a preliminary title report

(the "Title Report") with respect to the Site, together with legible copies of all documents underlying the exceptions ("Exceptions") set forth in the Title Report. Developer shall cause the preparation, at its cost and expense, of a ALTA Survey prepared by a California licensed surveyor (the "ALTA Survey"). Developer shall have thirty (30) days from its receipt of the Title Report and ALTA Survey within which to give written notice to Agency of Developer's approval or disapproval of any of such Exceptions. No deeds of trust, mortgages or other liens (all of which shall be removed by Agency prior to Closing), except for the lien of property taxes and assessments not yet due, shall be approved Exceptions. If Developer notifies Agency of its disapproval of any Exceptions in the Title Report or ALTA Survey, Agency shall have thirty (30) days from Agency's receipt of such notification to advise Developer that it will use commercially reasonable efforts or provide assurances satisfactory to Developer that such Exception(s) will be removed on or before the Closing. If Agency does not provide assurances satisfactory to the Developer that such Exception(s) will be removed on or before the Closing, Developer shall have thirty (30) days after the expiration of such thirty (30) day period to either give the Agency written notice that Developer elects to proceed with the purchase of the Site subject to the disapproved Exceptions and conditions set forth in the ALTA Survey (and conditioned upon the issuance of any endorsements necessary to render title acceptable to Developer), or to give the Agency written notice that the Developer elects to terminate this Agreement in which event, the Agency and Developer shall each be responsible for one-half of any Escrow cancellation charges and neither Developer nor Agency shall have any further rights or obligations hereunder except as set forth in Section 307. The Developer shall have the right to approve or disapprove any Exceptions reported by the Title Company or conditions set forth on the ALTA Survey after Developer has approved the condition of title for the Property hereunder. The foregoing periods of time shall be reasonably extended if any updates in the Title Report are provided to Developer after Developer approval of the Exceptions. Agency shall not voluntarily create any new exceptions to title following the Date of this Agreement, except for the recordation of documents in connection with the Closing as required herein. The Developer shall assume all non-delinquent assessments and taxes not specifically disapproved as provided herein.

**203. Title Policy.** At the Closing, the Title Company, as insurer, shall issue in favor of Developer, as insured, a CLTA owner's standard coverage policy or policies of title insurance with endorsements, if any, as may be required in Section 202 hereof with liability in an amount equal to the value of the Site as determined by the parties prior to Closing but not to exceed Ten Million Dollars (\$10,000,000) ("CLTA Policy"), or, at Developer's option and expense, an ALTA extended policy of title insurance and/or lender's policy of title insurance with any endorsements and/or increased coverage amounts requested by Developer or its lender ("ALTA Policies and Endorsements") (collectively, the "Title Policies"), subject to the following:

(a) All nondelinquent general and special real property taxes and assessments for the current fiscal year; and

(b) If a CLTA policy is issued, the standard printed conditions and exceptions contained in the CLTA standard owner's policy of title insurance regularly issued by the Title Company.

(c) The Redevelopment Plan.



- (d) The provisions of this Agreement, the Grant Deed and the Declaration.
- (e) Any Exceptions to title approved by Developer pursuant to

Section 202.

The Title Policies shall be combined with a policy insuring the personal property (Eagle 9 policy from the Title Company) with tie-in endorsements to cover the full insurable cost of the Project paid for by Developer.

## **204. Studies, Reports.**

**204.1 Site Investigation.** Representatives of the Developer and any prospective users, following execution of the Right of Entry Agreement, shall have the right of access to the Agency Property, and to the Third Party Property at such time, if ever, as Agency has the right of access to the Third Party Property, for the purpose of making necessary or appropriate inspections, including geological, soils and/or additional environmental assessments. If Developer determines that there are Hazardous Materials in, on, under or about the Site, including the groundwater, or that the Site is or may be in violation of any Environmental Law, or that the condition of the Site is otherwise unacceptable to Developer, then the Developer shall notify the Agency and Escrow Holder prior to the Due Diligence Date [NOTE: DISCUSS]. Agency and Developer shall thereafter have thirty (30) days to negotiate an agreement with respect to remediation of the Site, pursuant to which Agency shall commit to expend up to Two Hundred Fifty Thousand Dollars (\$250,000) for Site remediation. If, at the end of such thirty (30) day period, Developer and Agency have not come to an agreement with respect to remediation of the Site, Developer shall, within three (3) days thereafter notify Agency of whether it elects to go forward with the acquisition of the Site and pay all remediation costs in excess of Two Hundred Fifty Thousand Dollars (\$250,000), or whether it elects to terminate this Agreement, in which event the Developer and Agency shall each be responsible for one-half of any Escrow cancellation charges and neither Developer nor Agency shall have any further rights or obligations hereunder except as set forth in Section 307.

**204.2 As-Is Environmental Condition.** Subject to the terms of this Agreement, if the Developer elects to proceed with Close of Escrow, the Site shall be conveyed to the Developer in an "as is" environmental condition, with no warranty, express or implied by the Agency, as to the condition of the Site, the soil, its geology, the Presence of known or unknown faults, the suitability of soils for the intended purposes or the presence of known or unknown Hazardous Materials or toxic substances.

## **204.3 Indemnities and Release Re Hazardous Material.**

(a) **Developer Indemnity.** Developer hereby agrees and hereby shall Indemnify the Indemnitees from and against all Liabilities arising from, related in any respect to, or as a result of (i) the Presence of Hazardous Materials on the Site (excluding Public Streets) which Presence first occurred after Close of Escrow, and (ii) the Presence of Hazardous Materials on the Site, which Hazardous Materials were not Hazardous Materials at the time of the Close of Escrow, but became Hazardous Materials after Close of Escrow as a result of an amendment to, or interpretation of, the Environmental Law; provided, that none of the same were directly and

proximately caused by Agency or any of its agents, employees or contractors. Agency shall cooperate with Developer to ensure that Agency has assigned to Developer any and all rights that Agency acquired in its acquisition of the Site or any portion thereof to permit Developer's prosecution of claims against any third parties who are potentially responsible for such Hazardous Materials.

(b) **Developer Release.** Developer agrees to and hereby shall release the Indemnitees from and after the Close of Escrow from and against all Liabilities arising from, related in any respect to, or as a result of (i) the Presence of Hazardous Materials on the Site that first existed on the Site as of the Close of Escrow, but were discovered after Close of Escrow, and (ii) the Presence of Hazardous Materials on the Site, which Hazardous Materials were not identified and/or defined as such under the Environmental Laws at the time of Close of Escrow, but became Hazardous Materials after Close of Escrow as a result an amendment to, or interpretation of, the Environmental Law. Notwithstanding the foregoing, Developer is not releasing any person or entity other than the Indemnitees.

**205. Conditions to Closing. The Closing is conditioned upon the satisfaction of the following terms and conditions, which the parties shall exercise their best efforts to satisfy, within the times designated below:**

**205.1 Agency's Conditions Precedent.** Agency's obligation to proceed with the Closing is subject to the fulfillment or waiver in writing by Agency of each and all of the conditions precedent (a) through (j), inclusive, described below ("Agency's Conditions Precedent"), which are solely for the benefit of Agency, and which shall be fulfilled or waived by the time periods provided for herein:

(a) No Default. Prior to the Close of Escrow, Developer shall not be in Default in any of its obligations under the terms of this Agreement.

(b) Execution of Documents. The Developer shall have executed any documents required hereunder and delivered such documents into Escrow.

(c) Payment of Funds. Prior to the Close of Escrow, Developer shall have paid all required costs of Closing into Escrow in accordance with Section 201.5 hereof.

(d) Land Use Approvals. The Developer shall have received all Land Use Approvals and a building permit shall have issued with respect to not less than the Phase 1 Developer Improvements.

(e) Insurance. The Developer shall have provided proof of insurance as required by Section 306 hereof.

(f) Financing. The Agency shall have approved the Construction Financing as defined in Section 311.1 hereof, for construction of not less than the Phase 1 Developer Improvements as provided in Section 311.1 hereof, and such Construction Financing shall have closed and funded or be ready to close and fund upon the Closing in substantial accordance with the commitment for Construction Financing.

(g) Declaration. The parties shall have mutually agreed upon the terms of the Declaration and the same shall be ready for recordation concurrently with the Close of Escrow.

(h) Agency's Acquisition of the Third Party Property. Agency has acquired the Third Party Property in accordance with Sections 201.1 and/or 201.2 hereof.

(i) Approval of Hotel Operator, Franchisor and Franchise Agreement. The Developer shall have provided Agency and, to the extent required by this Agreement, Agency shall have approved the Hotel Operator, Franchisor and a Franchise Agreement, which approval shall be granted if each comply with the terms of this Agreement, including without limitation, Section 301.1, and the Scope of Development.

(j) Pre-leasing and Approval of Tenant. Agency has approved the Tenant(s)/Operator(s) unless included in the list of Pre-approved Restaurant Tenant(s)/Operator(s). The Tenant(s) listed in Exhibit M are hereby approved.

(k) Hazardous Material Insurance. Agency and Developer shall have obtained or waived Hazardous Material Insurance pursuant to Section 204.4.

(l) Agency Improvements. Agency has determined, acting in its reasonable discretion, the cost of the Agency Improvements will not exceed \_\_\_\_\_ Dollars (\$ \_\_\_\_\_) of which the Agency has already expended \_\_\_\_\_ Dollars (\$ \_\_\_\_\_) in connection with the acquisition of the Agency Property.

**205.2 Developer's Conditions Precedent.** Developer's obligation to proceed with the Closing is subject to the fulfillment or waiver by Developer of each and all of the conditions precedent (a) through (m), inclusive, described below ("Developer's Conditions Precedent"), which are solely for the benefit of Developer, and which shall be fulfilled or waived by the time periods provided for herein:

(a) No Default. Prior to the Close of Escrow, Agency shall not be in default in any of its obligations under the terms of this Agreement.

(b) Execution of Documents. The Agency shall have executed the Grant Deed and any other documents required hereunder and delivered such documents into Escrow.

(c) Review and Approval of Title. Developer shall have reviewed and approved the condition of title of the Site, as provided in Section 202 hereof.

(d) Site Condition. Developer shall have determined, in its sole and absolute discretion, and advised Agency in writing that, to Developer's knowledge, the Site Condition is satisfactory in accordance with Sections 201.4, 204 and 301.2 hereof.

(e) Relocation, Demolition and Clearance of the Site. The Agency shall have relocated occupants and demolished and cleared the Site and removed all above ground structures located thereon and all substructures under existing buildings as required by Section 301.2 and otherwise completed all other Agency Improvements in accordance with this Agreement and the

Schedule of Performance. Notwithstanding anything to the contrary contained herein, this Condition Precedent shall not be deemed satisfied until such time as (i) such action has been approved officially by the appropriate governmental authorities through duly authorized and appropriate action and all administrative appeals periods related thereto shall have expired, and (ii) if any litigation or administrative challenge shall have been filed relating thereto, there has been a final non-appealable resolution of any such litigation or challenge affirming the validity of such action by the Agency.

(f) Title Policy. The Title Company shall, upon payment of Title Company's regularly scheduled premium, have agreed to provide to the Developer the Title Policy for the Site upon the Close of Escrow, in accordance with Section 203 hereof.

(g) Land Use Approvals. The Developer shall have received all Land Use Approvals and building permits shall have issued with respect to the Improvements required pursuant to Section 303 hereof.

(h) Financing. The Developer shall have obtained the Construction Financing as provided in Section 311.1 hereof, and such construction financing shall have closed and funded or to close and fund upon the Closing in accordance with the Construction Financing.

(i) Agency's Acquisition of the Third Party Property. Agency has acquired the Third Party Property in accordance with Sections 201.1 and/or 201.2 hereof.

(j) Adverse Conditions. No lawsuit (including by private parties), moratoria, or similar judicial or administrative proceeding or government action shall exist which would materially delay or significantly increase the cost of constructing the Agency Improvements.

(k) Approval of Hotel Operator, Franchisor and Franchise Agreement. The Developer shall have provided Agency and, to the extent required by this Agreement, Agency shall have approved the Hotel Operator, Franchisor and a Franchise Agreement, which approval shall be granted if each comply with the terms of this Agreement, including without limitation, Section 301.1.

(l) Pre-leasing and Approval of Tenant. Agency has approved the Tenant(s)/Operator(s) unless included in the list of Pre-approved Restaurant Tenant(s)/Operator(s).

(m) Declaration. The parties shall have mutually agreed upon the terms of the Declaration and the same shall be ready for recordation concurrently with the Close of Escrow.

(n) Development Agreement. Developer and City have executed a Development Agreement.

### **300. DEVELOPMENT OF THE SITE**

#### **301. Scope of Development.**

**301.1 Improvements.** Developer shall develop the Site in conformance with the Conceptual Site Plan, Land Use Approvals and the Scope of Development, within the time periods set forth in the Schedule of Performance. Once the Construction Drawings are approved

by the Agency, as provided below, and the City, Developer's obligations under this Agreement with respect to Development Improvements shall be limited to ensuring that the Developer Improvements are constructed in accordance with the Construction Drawings. Developer shall improve the Site with the Developer Improvements. Notwithstanding anything to the contrary contained herein, Developer may elect to develop one (1) or both of the Limited Service Hotel(s) as an additional Upper Upscale Hotel, in which event the provisions of Section 409 hereof shall apply to such Hotel in lieu of the provisions of Section 410 hereof. The physical quality of the Developer Improvements, including, without limitation, construction quality, finish material, lighting, landscaping and site amenities shall be comparable, at a minimum, to each of the chosen Hotel's respective brand standards, which shall be provided by Developer to the Agency prior to Closing. In addition, as to the Upper Upscale Hotel(s) the physical quality, finish materials, lighting, landscaping and site amenities shall be comparable, at a minimum to that achieved at \_\_\_\_\_ for the Upper Upscale Hotel and \_\_\_\_\_ for Limited Service Hotel [NOTE: DISCUSS]. Following the issuance of the Release of Construction Covenants for the Developer Improvements and thereafter until the expiration or termination of the Applicable Covenants Consideration Period with respect to each Hotel, the applicable Hotel and repair and maintenance thereof shall remain comparable in terms of quality and level of amenities to such Hotel as of the date of issuance of the Release of Construction Covenants; provided the foregoing is not intended to require Developer to take any action that might cause a violation of any Governmental Requirement, including without limitation, any regulations or building codes or, as a result of changes in laws, regulations or codes or other changed circumstances, require Developer to take any action to comply with the same that would make performance of the foregoing obligations commercially infeasible.

**301.2 Agency Improvements.** Subject to a determination by the Agency, acting in its reasonable discretion as to whether or not the cost of the Agency Improvements of the items described in (a), (b), (c) and (d) below (collectively "Agency Improvements") exceeds \_\_\_\_\_ Dollars (\$ \_\_\_\_\_) (the "Agency Improvements Contribution Cap"), Agency shall cause, at its cost and expense, the following within the time set forth in the Schedule of Performance:

(a) Acquisition of the Site and relocation of all occupants of the Site in compliance with all applicable federal, state and local laws and regulations concerning displacement and relocation in accordance with Section 201.1 and 201.2, as applicable;

(b) The demolition and removal of all existing structures and improvements including foundations, and, subject to and as provided in Section 204, remediation of any Hazardous Materials on the Site, the proper disposal and mitigation of lead-based paint, asbestos and other environmental hazards pursuant to the requirements of the Department of Health Services in compliance with all applicable federal, state and local laws and regulations with respect to demolition and/or disposal and mitigation as described above;

(c) Installation and completion of all offsite infrastructure, including CEQA mitigation required by Section 303, adequate utilities and utility capacity, roadway and traffic improvements, traffic mitigation measures required by the City to accommodate the project and offsite landscape; and

(d) Completion of all other work that is the responsibility of the Agency, as provided and described in the Schedule of Performance.

The Agency's determination of the Agency Improvement Costs shall be made no later than the date set forth in the Schedule of Performance by written notice to the Developer. If Agency determines that the Agency Improvements Costs exceeds the Agency Improvements Contribution Cap, it shall give notice to the Developer of such disapproval in accordance with the Schedule of Performance and such notice shall include (a) the specific amount by which any cost exceeds the Agency Improvements Contribution Cap and (b) back up information supporting the Agency's determination of its own budgeted expenses for such costs in sufficient detail to allow Developer to determine whether or not, without obligation, to pay any such excess of such Agency Improvement Costs above the Agency Improvements Contribution Cap in lieu of termination of the Agreement.

**301.3 Parking Structure.** The Developer Improvements will include a Parking Structure, as described more fully in the Scope of Development and generally shown on the Site Map ("Parking Structure") which will serve the Project. The Parking Structure shall remain open and available to the public subject to Developer's right to impose parking charges and fees to the extent not prohibited by Governmental Requirements and/or the CFD Financing.

The financing for the Parking Structure may be (i) part of the Construction Financing or (ii) financed through CFD Bonds ("CFD Financing"). In the case of CFD Financing, if so requested by Developer, and if economically and legally feasible, the Agency will undertake the requisite actions to cause CFD Bonds to be issued with respect to the financing of the Parking Structure, provided that the Developer (or an agent engaged by Developer and reasonably approved by the Agency) provides completion guarantees and/or credit enhancements (conditioned upon receipt of the CFD Financing funds) in a form, amount and quality reasonably acceptable to Agency, the bonds or certificates of participation will be rated not less than BBB or its equivalent, and such bonds or certificates of participation will be at no cost to the Agency. In the event of CFD Financing, the parties will determine, each acting in their sole and absolute discretion, the manner in which the Parking Structure will be constructed, operated and maintained as a public parking structure.

**301.4 Design Review.** The Developer Improvements shall be subject to design review by the Agency within the timeframe set forth in this Agreement and in the Schedule of Performance.

**302. Construction Drawings and Related Documents.** The Developer shall submit, within the time frames set forth in the Schedule of Performance, and the Agency Director or his designee shall approve, within the time periods set forth in the Schedule of Performance, preliminary building elevations, final building elevations, construction drawings, landscape plans, and related documents required for the development of the respective portions of the Site (individually and collectively, the "Construction Drawings"). The City shall have the right to review and approve all Construction Drawings. In addition to processing Construction Drawings through the City, the Agency shall have the right to review and approve the Construction Drawings as to their compliance with the description of the applicable Developer Improvements as set forth herein, and their consistency with the previously approved design review and the

Land Use Approvals. The Agency shall not have the right to disapprove any current set of Construction Drawings unless they are materially inconsistent with the review requirements of the immediately preceding sentence.

**303. Land Use Approvals.** Except as otherwise expressly set forth herein, prior to commencement of construction of the Developer Improvements upon the Site and in accordance with the Schedule of Performance, Agency shall, at its sole cost and expense (other than the cost of any plans, specifications and other design materials, the cost of which shall be paid by Developer), secure any and all land use and other entitlements and approvals which the City may require for the construction and operation of the Developer Improvements, the Parcel Map, design review by the Agency and/or any other entitlements, permits or approvals required by or from any other governmental agency (collectively, the "Land Use Approvals"). Notwithstanding anything to the contrary herein, Developer and Agency acknowledge and agree that Agency shall prepare, at Agency's expense, and process all documentation required by the California Environmental Quality Act ("CEQA") with respect to the Project. Except as to the Agency Improvements, costs of any Project related on-site (as described in Paragraph I.E. of the Scope of Development) CEQA mitigation shall be borne by Developer, the cost of which shall be subject to Developer's approval as a condition to Developer's obligation to proceed with any such mitigation. Developer acknowledges that compliance with any such CEQA mitigation shall be a condition under applicable law for proceeding with the Project. Agency shall provide Developer with copies of all applications and other submittals for the Land Use Approvals and the CEQA compliance not less than fifteen (15) days prior to submitting them to any other Governmental Authority for Developer's prior review and written approval, and Agency shall not agree to any conditions, exactions and impositions related to the Developer Improvements or the Site without the prior written approval thereof from Developer. Notwithstanding anything to the contrary contained herein, the Land Use Approvals shall not be deemed obtained or secured until such time as (i) Developer has approved all conditions, exactions and impositions related thereto, in Developer's sole discretion, and (ii) the Land Use Approvals: (a) have been approved officially by the appropriate governmental authorities through duly authorized and appropriate action and all administrative appeals periods related thereto shall have expired, (b) are not subject to any further discretionary approvals of any kind, and (c) if any litigation or administrative challenge shall have been filed relating thereto, there has been a final non-appealable resolution of any such litigation or challenge affirming the validity of the Land Use Approvals.

**304. Schedule of Performance.** Provided that the Agency has timely met its respective obligations under the Schedule of Performance and subject to the application of Section 602 hereof, Developer shall submit the Construction Drawings, Commence and Complete all construction of the Developer Improvements, and satisfy all other obligations and conditions of this Agreement which are the obligation of Developer within the times established therefor in the Schedule of Performance. The Schedule of Performance is subject to revision from time-to-time as provided therein and as otherwise mutually agreed upon in writing by Developer and the Agency Director.

**305. Cost of Construction.** Except as otherwise expressly set forth herein, including Sections 201, 204, 301 and 303 and costs relating to Agency Improvements, all of the cost of planning, designing, developing and constructing all of the Developer Improvements, including

but not limited to payment or other satisfaction of development impact fees payable in connection with the Developer Improvements, shall be borne solely by Developer.

**306. Insurance Requirements.** Developer shall obtain and maintain at its sole cost and expense, or shall cause its contractor or contractors to take out and maintain at their sole cost and expense, until the issuance of the Release of Construction Covenants pursuant to Section 310 of this Agreement, the insurance coverages described in this Section 306, with the coverage limits, conditions, and endorsements defined herein *[TO BE REVIEWED BY DEVELOPER'S AND AGENCY'S INSURANCE CONSULTANT]*:

**306.1 Insurance Coverage.** Prior to the earlier to occur of the (i) Developer's exercise of a right of entry under the Right of Entry Agreement or (ii) the approval of building permits, the following policies shall be obtained and maintained by Developer or its contractor or contractors covering all activities relating to construction of Developer Improvements at the Site:

(a) Comprehensive general liability insurance in the amount no less than One Million Dollars (\$1,000,000) per occurrence, Two Million Dollars (\$2,000,000) in the aggregate for claims arising out of bodily injury, personal injury and property damage. Coverage will include contractual, owners, contractors' protective policy and products and completed operations. In addition, an excess policy in an amount of Four Million Dollars (\$4,000,000) covering the same terms and conditions will remain in force during the term of the Project.

(b) Comprehensive automobile liability insurance in the amount of One Million Dollars (\$1,000,000), combined single limit per occurrence (bodily injury and property damage liability), including coverage for liability arising out of the use of owned, non-owned, leased, or hired automobiles for performance of the work. As used herein the term "automobile" means any vehicle licensed or required to be licensed under the California or any other applicable state vehicle code. Such insurance shall apply to all operations of Developer or its contractors and subcontractors both on and away from the Site. In the event that any drivers are excluded from coverage, such drivers will not be permitted to drive in connection with construction of the Developer Improvements.

(c) Workers' compensation insurance as required by law.

Except for workers compensation insurance which shall be placed with The State Compensation Fund, acceptable insurance coverage shall be placed with carriers admitted to write insurance in California, or carriers with a rating of or equivalent to A:VII by A.M. Best Company. Any deviation from this rule shall require specific approval in writing from the Agency's risk manager or City Attorney. Any deductibles or self-insured retentions in excess of \$250,000 must be declared to and approved the Agency.

**306.2 Policy Provisions.** A certificate or certificates evidencing coverage described in subsections (a) through (c) above (the "Insurance") shall be submitted to the Agency prior to issuance of building permits for and commencement of the construction of the Developer Improvements, which certificates shall be accompanied by appropriate policy endorsements stating that:



(a) The Insurance shall be primary insurance for losses at the Site, and will be noncontributing with respect to any other insurance carried by Developer or its contractor(s) with respect to any losses which do not arise out of the construction of Developer Improvements, and any other insurance carried by the Agency or City which may be applicable shall be deemed to be excess insurance and the Insurance shall be primary for all purposes despite any conflicting provision in the Insurance to the contrary;

(b) Not less than ten (10) days advance notice shall be given in writing to the Agency and the City prior to any cancellation or termination of the Insurance;

(c) The City and the Agency are named as additional insureds. Coverage provided hereunder by Developer shall be primary insurance and not be contributing with any insurance maintained by the Agency or the City.

Upon request by Agency, Developer shall provide Agency with copies of complete insurance policies evidencing coverage as required herein. Certificates and endorsements for each insurance policy shall be signed by a person authorized by the insurer to bind coverage on its behalf. If required by Agency, Developer shall, from time to time, increase the limits of its general and automobile liability insurance to reasonable amounts customary for owners of improvements similar to those on the Site.

Notwithstanding anything to the contrary set forth in this Section, Developer's obligations to carry the insurance provided for herein may be brought within the coverage of a so-called blanket policy or policies of insurance carried and maintained by Developer or its affiliate; provided, however, (i) that the City of Garden Grove and the Agency shall be named as an additional insureds as its interest may appear and (ii) that the coverage afforded Agency, et. al., will not be reduced or diminished by reason of the use of such blanket policy of insurance, and (iii) that the requirements set forth herein are otherwise satisfied.

The obligations set forth in this Section 306.2 shall remain in effect as to any portion of the Site only until a Release of Construction Covenants has been furnished for such portion of the Site as hereafter provided in Section 310 of this Agreement.

**306.3 Mutual Waivers.** Except as otherwise set forth in Section 307 hereof, Agency and Developer hereby waive any rights each may have against the other, on account of any loss or damage occasioned to Agency and any additional insured parties and Developer, as the case may be, or the Site, arising from any loss generally covered by all-risk insurance; and the parties each, on behalf of their respective insurance companies insuring the property of either Agency and Developer against any such loss, waive any right of subrogation that such insurer or insurers may have against Agency and Developer, as the case may be. The foregoing mutual waivers of subrogation shall be mutually operative only so long as available in the state in which the Site is situated and provided further that no such policy is invalidated thereby.

**307. Developer's Indemnity; Agency Indemnity.** Except as set forth in Section 204 and except to the extent caused by a failure of Agency's warranties for representations or Default by Agency hereunder, Developer shall Indemnify (with one (1) counsel reasonably acceptable to the Agency, unless there is a conflict of interest by, among or between any of the Indemnitees,

whether individuals or entities in which case separate counsel shall be provided by Developer for each such Indemnitee) the Indemnitees from and against any and all Liabilities which result from the performance of this Agreement by Developer or Developer's ownership, development, use, or operation of the Site or any portion thereof excepting those Liabilities which are caused by the Indemnitees' (or any of them) negligence or willful misconduct. The Agency, City and Developer agree to fully cooperate with one another in any case where no conflict of interest between the parties is apparent. Without limiting the generality of the foregoing, Developer specifically agrees to indemnify, defend and hold harmless Agency and City from any Liabilities resulting from Developer's failure to comply with all applicable laws in accordance with Section 309 hereof. Agency shall Indemnify (with one (1) counsel reasonably acceptable to Developer) the Developer Parties from and against any and all Liabilities which result from the Agency's relocation of the occupants and demolition and clearing of the Site and removal of all above ground structures located thereon and all substructures under existing buildings as required by this Agreement.

**308. Rights of Access.** Representatives of the Agency shall have the right of access to the Site, without charges or fees, at normal construction hours during the period of construction for the purposes of this Agreement, including but not limited to, the inspection of the work being performed in constructing the Developer Improvements and so long as Agency representatives comply with all safety rules and do not unreasonably interfere with the work of Developer. Agency shall defend, indemnify, assume all responsibility for and hold the Developer Parties harmless from and against any and all third party liabilities, suits, actions, claims, demands, penalties, damages (including, without limitation, penalties, fines and monetary sanctions), losses, costs or expenses (including, without limitation, consultants' fees, and reasonable attorneys' fees of any kind or nature and for any damages, including damages to property or injuries to persons, including accidental death (including reasonable attorneys' fees and costs), which result from the exercise of such entry. Representatives of the Developer shall have the right of access to those portions of the Site owned by Agency without charges or fees during normal construction hours for the purpose of Investigation and Grading (as those terms are defined in the Right of Entry and Reimbursement Agreement).

**309. Compliance with Governmental Requirements.** Developer shall carry out the design, construction and operation of the Project in conformity with all Governmental Requirements.

**309.1 Nondiscrimination in Employment.** Developer certifies and agrees that all persons employed or applying for employment by it, its affiliates, subsidiaries, or holding companies, and all subcontractors, bidders and vendors, with respect to the construction and operation of the Project, are and will be treated equally by it without regard to, or because of race, color, religion, ancestry, national origin, sex, age, pregnancy, childbirth or related medical condition, medical condition (cancer related) or physical or mental disability, and in compliance with Title VII of the Civil Rights Act of 1964, 42 U.S.C. Sections 2000, *et seq.*, the Federal Equal Pay Act of 1963, 29 U.S.C. Section 206(d), the Age Discrimination in Employment Act of 1967, 29 U.S.C. Sections 621, *et seq.*, the Immigration Reform and Control Act of 1986, 8 U.S.C. Sections 1324b, *et seq.*, 42 U.S.C. Section 1981, the California Fair Employment and Housing Act, California Government Code Sections 12900, *et seq.*, the California Equal Pay Law, California Labor Code Sections 1197.5, California Government Code Section 11135, the

Americans with Disabilities Act, 42 U.S.C. Sections 12101, *et seq.*, and all other anti-discrimination laws and regulations of the United States and the State of California as they now exist or may hereafter be amended. Developer shall allow representatives of the Agency access to its employment records related to this Agreement during regular business hours at Developer's principal office in Garden Grove, California to verify compliance with these provisions when so requested by the Agency.

**310. Release of Construction Covenants.** Following Completion of the Phase 1 Developer Improvements and/or Phase 2 Developer Improvements in conformity with this Agreement and within thirty (30) calendar days following receipt of a written request from Developer, the Agency shall furnish Developer with a Release of Construction Covenants for the completed Developer Improvements or portion thereof. The Agency shall not unreasonably withhold or delay such Release of Construction Covenants. The Release of Construction Covenants shall be conclusive determination of satisfactory completion of the Developer Improvements (or the part thereof identified in the Release of Construction Covenants) and the Release of Construction Covenants shall so state. Any party then owning or thereafter purchasing, leasing or otherwise acquiring any interest in the Site (or part thereof which is the subject of Release of Construction Covenants) shall not (because of such ownership, purchase, lease or acquisition) incur any obligation or liability under this Agreement except for those continuing covenants as set forth in Sections 400 of this Agreement. If the Agency refuses or fails to furnish the Release of Construction Covenants for the Site (or part thereof) after written request from Developer, the Agency shall, within thirty (30) working days of receiving such written request, provide Developer with a written statement setting forth the reasons the Agency has refused or failed to furnish the Release of Construction Covenants for the Site (or part thereof). The statement shall also contain a list of the actions Developer must take to obtain a Release of Construction Covenants, which list shall be based on the requirements set forth in the Construction Documents. If the reason for the Agency's refusal to issue the Release of Construction Covenants is due to lack of availability of specific landscape and/or finish materials, the Developer may provide a completion bond reasonably acceptable to the Agency, in which case the Developer shall thereby become entitled to the Release of Construction Covenants.

Such Release of Construction Covenants shall not constitute evidence of compliance with or satisfaction of any obligation of Developer to any holder of any mortgage, or any insurer of a mortgage securing money loaned to finance the Developer Improvements, or any part thereof. Such Release of Construction Covenants is not a notice of completion as referred to in the California Civil Code, Section 3093.

**311. Financing of the Developer Improvements.**

**311.1 Approval of Financing.** Prior to the Close of Escrow and in accordance with the Schedule of Performance, Developer shall have submitted evidence to the Agency that Developer has equity capital and/or a lender commitment from one (1) or more institutional lender(s) (individually and collectively, the "Construction Lender") for the construction of the Hotels in accordance with this Agreement ("Construction Financing"). In addition, such Construction Financing shall be funded or to fund at the Closing in accordance with the Schedule of Performance as provided in accordance with Sections 205.1(f) and 205.2(h) hereof. Agency

shall have the right to review and approve any such Construction Financing in its reasonable discretion. The Agency shall approve Construction Financing if the debt portion, if any, is issued by an institutional lender, together with Developer's equity (and, if applicable, the commitment of a Tenant to reimburse the Developer for all or any portion of the costs of the Developer Improvement), is in an amount not less than the cost of the Developer Improvements and conditioned only upon Closing and other customary construction loan closing and funding requirements. Developer and Agency agree that Developer shall be solely responsible for all financial obligations under such financing.

**311.2 Holder Not Obligated to Construct Developer Improvements.** The holder of any mortgage or deed of trust authorized by this Agreement (a "Holder") shall not be obligated by the provisions of this Agreement to construct or Complete the Developer Improvements or any portion thereof, or to guarantee such construction or Completion; nor shall any covenant or any other provision in this Agreement be construed so to obligate such Holder. Nothing in this Agreement shall be deemed to construe, permit or authorize any such Holder to devote the Site to any uses or to construct any improvements thereon, other than those uses or Developer Improvements provided for or authorized by this Agreement.

**311.3 Notice of Default to Mortgagee or Deed of Trust Holders; Right to Cure.** With respect to any mortgage or deed of trust granted by Developer as provided herein, whenever the Agency delivers any notice of default ("Notice of Default") or demand to Developer with respect to any breach or default by Developer in the construction of the Developer Improvements, and if Developer fails to cure the Default within the time set forth in Section 501, the Agency shall deliver to each Holder of record of any mortgage or deed of trust authorized by this Agreement a copy of such notice or demand. Each such Holder shall (insofar as the rights granted by the Agency are concerned) have the right, at its option, within thirty (30) days after the receipt of the notice, to cure or remedy or commence to cure or remedy and thereafter to pursue with due diligence the cure or remedy of any such Default and to add the cost thereof to the mortgage debt and the lien of its mortgage; provided, however if the Holder is legally prevented from curing such default because of a bankruptcy by the Developer or because such cure requires physical possession of the Site then the thirty (30) day period shall be tolled until such bankruptcy is confirmed, rejected or otherwise resolved or the Holder has obtained lawful physical possession of the Site. Nothing contained in this Agreement shall be deemed to permit or authorize such Holder to undertake or continue the construction or Completion of the Developer Improvements, or any portion thereof (beyond the extent necessary to conserve or protect the improvements or construction already made) without first having expressly assumed Developer's obligations to the Agency by written agreement reasonably satisfactory to the Agency which election to assume may be made within ninety (90) days following Holder's securing of title to the Property. Such assumption shall not have the effect of causing the Holder to be responsible for any prior damage obligations of Developer to the Agency. The Holder, in that event, must agree to complete, in the manner provided in this Agreement, the Developer Improvements. Any such Holder properly completing the Developer Improvements or portion thereof shall be entitled, upon compliance with the requirements of Section 310 of this Agreement, to a Release of Construction Covenants. It is understood that a Holder shall be deemed to have satisfied the thirty (30) day time limit set forth above for commencing to cure or remedy a Developer default which requires title and/or possession of the Site (or portion thereof) if and to the extent any such Holder has within such thirty (30) day period commenced

foreclosure proceedings to obtain title and/or possession and thereafter the Holder diligently pursues such proceedings to completion and cures or remedies the default.

**311.4 Failure of Holder to Complete Developer Improvements.** In any case where, thirty (30) days after the Holder of any mortgage or deed of trust creating a lien or encumbrance upon the Site or any part thereof receives a Notice of Default by Developer in Completion of construction of any of the Developer Improvements under this Agreement, and the Holder has not exercised the option to construct as set forth in Section 311.3, or if it has exercised the option but has defaulted thereunder and failed to timely cure such default, the Agency may, by giving written notice to the Holder, purchase the mortgage or deed of trust by payment to the Holder of the amount of the unpaid mortgage or deed of trust debt, including principal and interest and all other sums secured by the mortgage or deed of trust. If the ownership of the Site or any part thereof has vested in the Holder, the Agency, if it so desires, shall be entitled to a conveyance of title to the Site or such portion thereof from the Holder to the Agency upon payment to the Holder of an amount equal to the sum of the following:

- (a) The unpaid mortgage or deed of trust debt at the time title became vested in the Holder (less all appropriate credits, including those resulting from collection and application of rentals and other income received during foreclosure proceedings);
- (b) All expenses with respect to foreclosure including reasonable attorneys' fees;
- (c) The net expense, if any (exclusive of general overhead), incurred by the Holder as a direct result of the subsequent management of the Site or part thereof;
- (d) The costs of any Developer Improvements made by such Holder;
- (e) Any prepayment charges, default interest, and/or late charges imposed pursuant to the loan documents and agreed to by Developer; and
- (f) An amount equivalent to the interest that would have accrued on the aggregate of such amounts had all such amounts become part of the mortgage or deed of trust debt and such debt had continued in existence to the date of payment by the Agency.

**311.5 Right of the Agency to Cure Mortgage or Deed of Trust Default.** In the event Developer receives a notice of default on any mortgage or deed of trust prior to the Completion of the construction of the Developer Improvements and issuance of a total Release of Construction Covenants, Developer shall immediately deliver to the Agency a copy of such notice of default. If the Holder of any mortgage or deed of trust has not exercised its option to construct, the Agency shall have the right but not the obligation to cure the default. The Agency shall be entitled to reimbursement from Developer of all proper costs and expenses incurred by the Agency in curing such default. The Agency shall also be entitled to a lien upon the Site to the extent of such costs and disbursements.

#### 400. COVENANTS AND RESTRICTIONS

**401. Covenant to Develop, Use and Operate the Site in Accordance with Redevelopment Plan, Land Use Approvals, and this Agreement.** Until expiration of the Redevelopment Plan, Developer covenants and agrees for itself and its successors, assigns, and every successor in interest to such portion the Site, or any part thereof that Developer and such successors and assignees, shall use and operate the Site in accordance with the Redevelopment Plan, the Land Use Approvals, and this Agreement, and except for a Holder who, pursuant to Section 311, has not elected to assume Developer's obligations hereunder to construct, shall construct and Complete the Developer Improvements in accordance with the Land Use Approvals, Scope of Development, Section 301.1, and Schedule of Performance.

**402. Maintenance and Security Covenants.** Developer covenants and agrees for itself, its successors and assigns and any successor in interest to the Site or part thereof to maintain, at Developer's sole cost and expense, the Site and all Developer Improvements thereon, in compliance with the terms of the Declaration, the Redevelopment Plan and with all applicable Governmental Requirements. The operation, use, security and maintenance of the Site, shall be accomplished in accordance with the Covenants and Declaration (to be approved by the parties prior to Closing) consistent with other first-class hotel/retail/restaurant projects in Orange County, and shall include regular landscape maintenance, graffiti removal, and trash and debris removal.

**403. Nondiscrimination.** The Developer covenants by and for itself and any successors in interest that there shall be no discrimination against or segregation of any person or group of persons on account of race, color, creed, religion, sex, marital status, physical or mental disability or medical condition, national origin or ancestry in the sale, lease, sublease, transfer, use, occupancy, tenure or enjoyment of the Improvements or the Site, nor shall the Developer itself or any person claiming under or through it establish or permit any such practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees or vendees of the Project or the Site. The foregoing covenants shall run with the land.

All deeds, leases or contracts with respect to the Project or the Site shall contain or be subject to substantially the following nondiscrimination or nonsegregation clauses:

a. **In deeds:** "The grantee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through them, that there shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises herein conveyed, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land."

"Notwithstanding the immediately preceding paragraph, with respect to familial status, the immediately preceding paragraph shall not be construed to apply to housing for older persons, as defined in Section 12955.9 of the Government Code. With respect to familial status, nothing in the immediately preceding paragraph shall be construed to affect Sections 51.2, 51.3, 51.4, 51.10, 51.11, and 799.5 of the Civil Code, relating to housing for senior citizens. Subdivision (d) of Section 51 and Section 1360 of the Civil Code and subdivisions (n), (o), and (p) of Section 12955 of the Government Code shall apply to the immediately preceding paragraph."

b. **In leases:** "The lessee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through him or her, and this lease is made and accepted upon and subject to the following conditions:

"That there shall be no discrimination against or segregation of any person or group of persons, on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the leasing, subleasing, transferring, use, occupancy, tenure, or enjoyment of the premises herein leased nor shall the lessee himself or herself, or any person claiming under or through him or her, establish or permit any such practice or practices of discrimination or segregation with reference to the selection, location, number, use, or occupancy, of tenants, lessees, sublessees, subtenants, or vendees in the premises herein leased."

"Notwithstanding the immediately preceding paragraph, with respect to familial status, the immediately preceding paragraph shall not be construed to apply to housing for older persons, as defined in Section 12955.9 of the Government Code. With respect to familial status, nothing in the immediately preceding paragraph shall be construed to affect Sections 51.2, 51.3, 51.4, 51.10, 51.11, and 799.5 of the Civil Code, relating to housing for senior citizens. Subdivision (d) of Section 51 and Section 1360 of the Civil Code and subdivisions (n), (o), and (p) of Section 12955 of the Government Code shall apply to the immediately preceding paragraph."

c. **In contracts:** "There shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises which are the subject of this Agreement, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land."

**404. Assessed Value.** The Developer, and its successors in interest, shall not appeal the assessed value of the Project prior to the expiration of the Redevelopment Plan so as to achieve a total assessed value after Completion, of less than the greater of \$ \_\_\_\_\_ or the assessed value imposed by the County Assessor in the fiscal year following the year in which the Project was Completed.

**405. Prevailing Wages.** With respect to the construction of the Developer Improvements on the Site set forth herein and in the Scope of Work, Developer and its contractors and subcontractors shall pay prevailing wages and employ apprentices in compliance with Labor Code Section 1770, *et seq.*, and shall be responsible for the keeping of all records required pursuant to Labor Code Section 1776, complying with the maximum hours requirements of Labor Code Sections 1810 through 1815, and complying with all regulations and statutory requirements pertaining thereto. Such requirements are set forth in greater detail in Exhibit J attached hereto and incorporated herein by reference. The referenced Labor Code sections and Exhibit J are referred to herein collectively as the "Prevailing Wage Requirements." Upon the periodic request of the Agency, the Developer shall certify to the Agency that it is in compliance with the requirements of this Section 405. Notwithstanding anything to the contrary contained in this Agreement, Developer shall not be required to comply with the Prevailing Wage Requirements with respect to any discreet portions of the Developer Improvements if and to the extent the Prevailing Wage Requirements are inapplicable to such discreet portions. Developer shall indemnify, protect, defend and hold harmless the Agency and its officers, employees, contractors and agents, with counsel reasonably acceptable to Agency, from and against any and all loss, liability, damage, claim, cost, expense and/or "increased costs" (including reasonable attorneys fees, court and litigation costs, and fees of expert witnesses) which, in connection with the development, construction, and/or operation of the Developer Improvements, including, without limitation, any and all public works (as defined by applicable law), results or arises in any way from any of the following: (1) the noncompliance by Developer with any applicable local, state and/or federal law, including, without limitation, any applicable federal and/or state labor laws (including, without limitation, if applicable, the requirement to pay state prevailing wages); (2) the implementation of Section 1781 of the Labor Code, as the same may be amended from time to time, or any other similar law; and/or (3) failure by Developer to provide any required disclosure or identification as required by Labor Code Section 1781, as the same may be amended from time to time, or any other similar law. It is agreed by the parties that, in connection with the development of the Developer Improvements, including, without limitation, any and all public works (as defined by applicable law), Developer shall bear all risks of payment or non-payment of prevailing wages under California law and/or the implementation of Labor Code Section 1781, as the same may be amended from time to time, and/or any other similar law. "Increased costs," as used in this Section 405, shall have the meaning ascribed to it in Labor Code Section 1781, as the same may be amended from time to time. The foregoing indemnity shall survive termination of this Agreement and shall continue after Completion of the construction and development of the Developer Improvements by the Developer.

**406. Point of Sale and/or Use.** The Developer, for itself and for its general contractor and subcontractor, agrees to obtain a State Board of Equalization sub-permit for the jobsite and allocate all eligible use tax payments to the City of Garden Grove and provide the Agency with either a copy of the sub-permit or a statement that the use tax does not apply to this portion of the



job, to insure that the City of Garden Grove is the point of sale and/or use under the Bradley Burns Uniform Local Sales and Use Tax Law (commencing with Section 7200 of the Revenue and Taxation Code, as amended from time to time).

**407. Agency Use of Hotel Facility.** During the period of twelve (12) years commencing upon the date the Hotel opens for business to the public, Developer will provide Agency with ten (10) hotel room nights per year, free of charge, and will allow the Agency to use the conference and/or banquet facilities and services at the Hotels on at least three (3) occasions per year (an "occasion" means an event lasting up to two (2) days) at a fifteen percent (15%) discount from the lowest rate charged during the past twelve (12) months on a space available basis, excluding services or goods provided by third parties. However, Agency's right to such free or discounted use of rooms and/or conference and/or banquet facilities may not be exercised during prime convention and/or tourist season, and the number of rooms shall be limited to five (5) at any given time.

**408. Effect of Violation of the Terms and Provisions of this Agreement.** The Agency is deemed the beneficiary of the terms and provisions of this Agreement and of the Covenants, for and in its own right and for the purposes of protecting the interests of the community and other parties, public or private, in whose favor and for whose benefit this Agreement and the Covenants have been provided, without regard to whether the Agency has been, remains or is an owner of any land or interest therein in the Site. The Agency shall have the right (subject to Section 501 below), upon a Default by Developer of this Agreement, to exercise all rights and remedies, and to maintain any actions or suits at law or in equity or other proper proceedings to enforce the curing of such breaches to which it or any other beneficiaries of this Agreement and Covenants may be entitled. Except as otherwise provided therein, the Covenants contained in Sections 103, 301, 309, and 401, 402, 404 and 406, and the Declaration shall remain in effect until the expiration of the Redevelopment Plan, as it may be amended from time to time. The Covenants set forth in Sections 204.2, 204.3, 307, 403, and 603 shall remain in effect in perpetuity. The Covenants described in Sections 304, 305, 306, 308, 405 and 503 shall remain in effect with respect to a portion of the Site until the issuance of a Release of Construction Covenants with respect to such portion of the Site and so long thereafter as shall be necessary to enforce a Default(s) thereunder. The Covenants set forth in Section 407 shall remain in effect in accordance with the terms set forth therein.

**409. Upper Upscale Hotel Covenant Consideration.** In consideration for the granting of the Covenants by the Developer to the Agency, Agency shall pay to the Developer annually, for a period of thirty (30) years from the date on which the Hotel is Completed, an amount equal to forty percent (40%) of the Transient Occupancy Tax Revenues which have been paid to and received by the City in each year with respect to the Upper Upscale Hotel(s).  
**[NOTE: SECTIONS 409-411 SUBJECT TO DISCUSSION]**

After payment to Developer of the amount described above, and after receipt by the City and the Agency of an amount equal to ten percent (10%) of the Agency Improvement Costs from a combination of Transient Occupancy Tax Revenues, Tax Increment Revenues and Sales Tax Revenues, the Developer will receive an amount equal to (i) fifty percent (50%) all remaining Transient Occupancy Tax Revenues from the Upper Upscale Hotel, and (ii) sixty percent (60%)

of Tax Increment Revenues and Sales Tax Revenues from the Site for a period of twelve (12) years from the Date of Completion.

Examples of the above are shown in the Covenant Consideration Computation Example.

**410. Limited Service Hotel Covenant Consideration.** In consideration for the granting of the Covenants by the Developer to the Agency, Agency shall pay to the Developer annually, for a period of ten (10) years from the date on which a Hotel is Completed an amount equal to fifty percent (50%) of the Transient Occupancy Tax Revenues which have been paid to and received by the City in each year with respect to such Hotel.

After payment to Developer of the amount described in (i) and (ii) above, and after receipt by the City and the Agency of an amount equal to ten percent (10%) of the Agency Improvement Costs from a combination of Transient Occupancy Tax Revenues, Tax Increment Revenues and Sales Tax Revenues, the Developer will receive an amount equal to (i) fifty percent (50%) of all remaining Transient Occupancy Tax Revenues from such Select Service Hotel(s), and (ii) forty percent (40%) Tax Increment Revenues and Sales Tax Revenues equally for a period of twelve (12) years from the Date of Completion.

Examples of the above are shown in the Covenant Consideration Computation Example.

**411. Sunbelt Property Covenant Consideration.** In consideration for the granting of the Covenants by the Developer to the Agency, Agency shall pay to the Developer an amount equal to Sales Tax Revenues which have been paid to and received by the City in each year with respect to the Sunbelt Property, for the respective periods from the date on which each portion of the improvements on the Sunbelt Property is Completed.

## **500. DEFAULTS AND REMEDIES**

**501. Default Remedies.** Subject to Enforced Delay and compliance with the provisions of this Agreement which provide for the protection of Mortgagee rights, including the provisions of Section 311 of this Agreement, failure or delay by either party to perform any material term or provision of this Agreement (a "Breach") following notice and failure to cure as described hereafter constitutes a "Default" under this Agreement.

The nondefaulting party shall give written notice of any Breach to the party in Breach, specifying the Breach complained of by the nondefaulting party ("Notice of Default"). Delay in giving such Notice of Default shall not constitute a waiver of any Breach nor shall it change the time of Breach. Upon receipt of the Notice of Default, the party in Breach shall promptly commence to cure the identified Breach at the earliest reasonable time after receipt of the Notice of Default and shall complete the cure of such Breach not later than thirty (30) days after receipt of the Notice of Default, or, if such Breach cannot reasonably be cured within such thirty (30) day period, then as soon thereafter as reasonably possible, provided that the party in Breach shall diligently pursue such cure to completion("Cure Period"). Failure of the party in Breach to cure the Breach within the Cure Period set forth above shall constitute a "Default" hereunder.

Any failures or delay by either party in asserting any of its rights and remedies as to any Breach or Default shall not operate as a waiver of any Breach or Default or of any such rights or

remedies. Delays by either party in asserting any of its rights and remedies shall not deprive either party of its right to institute and maintain any actions or proceedings which it may deem necessary to protect, assert or enforce any such rights or remedies.

AGENCY SHALL ALSO BE REQUIRED TO SEND NOTICES OF DEFAULT TO EACH MORTGAGEE FOR WHICH AGENCY HAS RECEIVED A MORTGAGEE NOTICE.

**502. Institution of Legal Actions.** In addition to any other rights or remedies and subject to the restrictions otherwise set forth in this Agreement, any party may institute an action at law or equity to seek specific performance of the terms of this Agreement, or to cure, correct or remedy any Default, to recover damages for any Default, or to obtain any other remedy consistent with the purpose of this Agreement. Such legal actions must be instituted in the Superior Court of the County of Orange, State of California, in an appropriate municipal court in that county, or in the United States District Court for the Central District of California.

**503. Re-entry and Revesting of Title in the Agency After the Closing and Prior to Completion of Construction.** Without limiting the rights as set forth in Section 311, and without affecting the priority of the lien of the Holder's deed of trust or mortgage, the Agency has the right, at its election, to reenter and take possession of a portion of the Site with all Developer Improvements thereon, and terminate and Revest in the Agency the estate conveyed to the Developer with respect to a portion of the Site only if after the Closing and prior to the issuance of the final Release of Construction Covenants with respect to such portion of the Site, the Developer (or its successors in interest) shall:

(a) fail to start the construction of the Developer Improvements on such portion of the Site as required by this Agreement for a period of ninety (90) days after Notice thereof from the Agency subject to extension pursuant to Section 602; or

(b) abandon or substantially suspend construction of the Developer Improvements on such portion of the Site required by this Agreement for a period of ninety (90) days after Notice thereof from the Agency subject to extension pursuant to Section 602; or

(c) contrary to the provisions of Section 103 hereof, Transfer or suffer any involuntary Transfer in violation of this Agreement, and such Transfer, if it is a Transfer requiring approval by the Agency, is not rescinded within thirty (30) days of Notice thereof from Agency to Developer.

Such right to reenter, terminate and Revest is subject to the quiet enjoyment, and, if applicable, the right to continue to complete construction by (i) Tenants or other occupants who have (a) executed leases or subleases and (b) incurred substantial expenses in connection with the design and/or construction of improvements required to be constructed by such Tenant under such lease or sublease and (ii) Developer, in the case where the Developer is in Default and, vis a vis a Holder or its Nominee, shall be exercisable only if:

1 Such Holder (or its Nominee) (a) shall have failed to cure any Default within the applicable cure periods granted to such Holder (or its Nominee), or (b) shall have given Agency written notice that it will not cure any such Default or condition or that it will otherwise not comply with the terms and conditions of this Agreement, and

2 Agency, within ninety (90) days after the occurrence of any events described in subparagraph 1. immediately above, shall commence the exercise of its right of entry and shall pay to Holder (or its Nominee) in immediately available funds, the Loan Balance prior to Revesting.

In the event of a failure or refusal to cure a Default, as described in subparagraph 1. above, Agency's sole remedy *vis a vis* Holder shall be the exercise of the re-entry right and Revesting in accordance herewith. Nothing herein shall be construed to prohibit or limit the Agency's exercise of its power of eminent domain.

The conditions to the commencement of the exercise of the Agency's right to re-enter and Revest as described above shall be applicable whether the re-entry and Revesting occurs (a) prior to foreclosure (or deed in lieu of foreclosure) by the Holder (or its Nominee) under its mortgage or deed of trust; or (b) after Holder (or its Nominee) acquires title to the Site by foreclosure (or deed-in-lieu of foreclosure) under its mortgage or deed of trust.

The applicable Grant Deed shall contain appropriate reference and provision to give effect to the Agency's right as set forth in this Section 503, under specified circumstances prior to recordation of the Release of Construction Covenant, to reenter and take possession of the Site, with all improvements thereon, and to terminate and Revest in the Agency the estate conveyed to the Developer. Upon the Revesting in the Agency of title to the Site, as provided in this Section 503, the Agency shall, pursuant to its responsibilities under state law, use its reasonable efforts to resell the Site, as soon and in such manner as the Agency shall find feasible and consistent with the objectives of such law and of the Redevelopment Plan, as it exists or may be amended, to a qualified and responsible party or parties (as determined by the Agency) who will assume the obligation of constructing or completing the Developer Improvements, or such improvements in their stead as shall be satisfactory to the Agency and in accordance with the uses specified for such Site, or part thereof in the Redevelopment Plan. Upon such resale of the Site, the net proceeds thereof, shall be applied:

(i) First, to reimburse the Agency, on its own behalf or on behalf of the City, all costs and expenses incurred by the Agency, excluding City and Agency staff costs, but specifically, including, but not limited to, any expenditures by the Agency or the City in connection with the recapture, management and resale of the Site, or part thereof (but less any income derived by the Agency from the Site, or part thereof in connection with such management); all taxes, assessments and water or sewer charges with respect to the Site, or part thereof which the Developer has not paid (or, in the event that the Site is exempt from taxation or assessment of such charges during the period of ownership thereof by the Agency, an amount, if paid, equal to such taxes, assessments, or charges as would have been payable if the Site were not so exempt); any payments made or necessary to be made to discharge any encumbrances or liens existing on the Site, or part thereof at the time or Revesting of title thereto in the Agency, or to discharge or prevent from attaching or being made any subsequent encumbrances or liens due to obligations, defaults or acts of the Developer, its successors or transferees; any expenditures made or obligations incurred with respect to the constructing or completion of the improvements or any part thereof on the Site, or part thereof; and any amounts otherwise owing the Agency, and in the event additional proceeds are thereafter available, then

(ii) Second, to reimburse the Developer, its successor or transferee, up to the amount equal to the sum of (a) actual and direct third party costs incurred by the Developer for the Developer Improvements existing on the Site, at the time of the re-entry and possession, less (b) any gains or net income received by the Developer from the Site, or the improvements thereon.

Any balance remaining after such reimbursements shall be retained by the Agency as its property. The rights established in this Section 503, except as may otherwise be provided in this Section 503, are not intended to be exclusive of any other right, power or remedy, but each and every such right, power, and remedy shall be cumulative and concurrent and shall be in addition to any other right, power and remedy authorized herein or now or hereafter existing at law or in equity. These rights are to be interpreted in light of the fact that the Agency will have conveyed the Site, to the Developer for redevelopment purposes, and not for speculation in undeveloped land.

**504. Rights and Remedies Are Cumulative.** Except as otherwise expressly stated in this Agreement, the rights and remedies of the parties are cumulative, and the exercise by either party of one or more of such rights or remedies shall not preclude the exercise by it, at the same or different times, of any other rights or remedies for the same default or any other default by the other party.

**505. Inaction Not a Waiver of Default.** Any failures or delays by either party in asserting any of its rights and remedies as to any Default shall not operate as a waiver of any Default or of any such rights or remedies, or deprive either such party of its right to institute and maintain any actions or proceedings which it may deem necessary to protect, assert or enforce any such rights or remedies.

**506. Applicable Law.** The laws of the State shall govern the interpretation and enforcement of this Agreement.

## **600. GENERAL PROVISIONS**

**601. Notices, Demands and Communications Between the Parties.** Any approval, disapproval, demand, document or other notice ("Notice") required or permitted under this Agreement must be in writing and shall be sufficiently given if delivered by hand (and a receipt therefore is obtained or is refused to be given) or dispatched by registered or certified mail, postage prepaid, return receipt requested, or delivered by telecopy, or email or overnight delivery service to:

To Agency:                   Garden Grove Agency for Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

with a copy to:               Stradling, Yocca, Carlson & Rauth  
660 Newport Center Drive, Suite 1600  
Newport Beach, California 92660  
Attention: Thomas P. Clark, Jr.

To Developer: Land & Design Inc.  
8130 La Mesa Boulevard, #808  
La Mesa, California 91942  
Attention: Matthew Reid

with a copy to: E-Ticket Hospitality, LLC  
420 McKinley Street, Suite 111  
Corona, California 92879  
Attention: David Rose With a copy to: Allen Matkins Leck  
Gamble Mallory & Natsis, LLP  
501 West Broadway, 15th Floor  
San Diego, California 92101  
Attention: Tom Crosbie

Such written notices, demands and communications may be sent in the same manner to such other addresses as either party may from time to time designate by mail as provided in this Section.

**602. Extension of Times of Performance.** In addition to specific provisions of this Agreement, performance by either party hereunder shall not be deemed to be in Default, and all performance and other dates specified in this Agreement shall be extended, where delays are due to ("Enforced Delay"): litigation challenging the validity of this transaction or any element thereof or the right of either party to engage in the acts and transactions contemplated by this Agreement; eminent domain actions filed by the Agency pursuant to Section 201.2 including, without limitation, relocation obligations in connection therewith and inverse condemnation actions, inability to secure necessary labor materials or tools; actions in connection with the remediation of Hazardous Materials, including groundwater contamination; war; insurrection; strikes; lockouts; riots; floods; earthquakes; fires; casualties; acts of God; acts of the public enemy; acts of terrorism; epidemics; quarantine restrictions; freight embargoes; unanticipated subsurface conditions that delay performance; lack of transportation; governmental restrictions or priority; building moratoria; unusually severe weather; or acts or omissions of the other party; acts or failures to act of the City or any other public or governmental agency or entity (other than the acts or failures to act of the Agency which shall not excuse performance by the Agency); or during the pendency of any dispute between Agency or Developer, regarding Developer's construction obligations hereunder provided that the party claiming the right to an extension of time is determined to be the prevailing party in such dispute. Notwithstanding anything to the contrary in this Agreement, an extension of time for any such cause shall be for the period reasonably attributable to the enforced delay and shall commence to run from the time of the commencement of the cause, if notice by the party claiming such extension is sent to the other party within thirty (30) days of the later of commencement of the cause or such party's discovery of such cause. Times of performance under this Agreement may also be extended in writing by the mutual agreement of the Agency and/or Developer. Notwithstanding any provision of this Agreement to the contrary, the lack of funding to Complete the Developer Improvements shall not constitute grounds of enforced delay pursuant to this Section 602.

**603. Non Liability of Officials and Employees of Agency, City and Developer.** No member, official, shareholder or employee of either party or of the City shall be personally liable

to the other party or the City, or any successor in interest, in the event of any Default or Breach by the either party or for any amount which may become due to either party or their successors, or on any obligations under the terms of this Agreement.

**604. Relationship Between Agency and Developer.** It is hereby acknowledged that the relationship between the Agency and Developer is not that of a partnership or joint venture and that the Agency and Developer shall not be deemed or construed for any purpose to be the agent of the other. Accordingly, except as expressly provided herein or in the Exhibits hereto, the Agency shall have no rights, powers, duties or obligations with respect to the development, operation, maintenance or management of the Site.

**605. Agency Approvals and Actions.** Whenever a reference is made herein to an action or approval to be undertaken by the Agency, the Agency Director or his or her designee is authorized to act on behalf of Agency unless specifically provided otherwise or the context should require otherwise.

**606. Commencement of Agency Review Period.** The time periods set forth herein and in the Schedule of Performance for the Agency's approval of agreements, plans, drawings, or other information submitted to the Agency by Developer and for any other Agency consideration and approval hereunder which is contingent upon documentation required to be submitted by Developer shall only apply and commence upon the submittal of all the reasonably required information. In no event shall a materially incomplete submittal by Developer trigger any of the Agency's obligations of review and/or approval hereunder; provided, however, that the Agency shall notify Developer of an incomplete submittal as soon as is practicable.

**607. Successors and Assigns.** All of the terms, covenants, conditions, representations, and warranties, of this Agreement shall be binding upon Agency and Developer and their respective permitted successors and assigns. Whenever the term "Developer" or "Agency," as the case may be, is used in this Agreement, such term shall include any other permitted successors and assigns as herein provided.

**608. Assignment by Agency.** The Agency may assign or transfer any of its rights or obligations under this Agreement with the approval of Developer, which approval shall not be unreasonably withheld; provided, however, that the Agency may assign or transfer any of its interests hereunder to the City at any time without the consent of Developer provided that such assignment does not negatively affect any of Developer's rights or increase Developer's obligations hereunder.

**609. Counterparts.** This Agreement may be signed in multiple counterparts which, when signed by all parties, shall constitute a binding agreement. This Agreement is executed in three (3) originals, each of which is deemed to be an original.

**610. Integration.** This Agreement contains the entire understanding between the parties relating to the transaction contemplated by this Agreement. All prior or contemporaneous agreements, understandings, representations and statements, oral or written, are merged in this Agreement and shall be of no further force or effect. Each party is entering this Agreement based solely upon the representations set forth herein and upon each party's own independent

investigation of any and all facts such party deems material. This Agreement includes pages 1 through 42 (includes signature page) and Exhibits A through M, (each such Exhibit incorporated in this Agreement as if fully set forth herein) which together constitute the entire understanding and agreement of the parties, notwithstanding any previous negotiations or agreements between the parties or their predecessors in interest with respect to all or any part of the subject matter hereof.

**611. Attorneys' Fees.** In an action between the parties to interpret, enforce, reform, modify, rescind or otherwise in connection with any of the terms or provisions of this Agreement, the prevailing party in the action shall be entitled, in addition to damages, injunctive relief or any other relief to which it might be entitled, reasonable costs and expenses including, without limitation, litigation costs and reasonable attorneys' fees. Costs recoverable for enforcement of any judgment shall be deemed to include reasonable attorneys' fees.

**612. Administration.** This Agreement shall be administered and executed by the Agency Director, or his/her designated representative, following approval of this Agreement by the Agency. The Agency shall maintain authority of this Agreement through the Agency Director (or his/her authorized representative). The Agency Director shall have the authority but not the obligation to issue interpretations, waive provisions, approve the Declaration, extend time limits, make minor modifications to prior Agency design approvals, and/or enter into amendments of this Agreement on behalf of the Agency so long as such actions do not substantially change the uses or development permitted on the Site, or add to the costs to the Agency as specified herein as agreed to by the Agency Board, and such amendments may include extensions of time specified in the Schedule of Performance. All other waivers or amendments shall require the written consent of the Agency Board.

**613. Titles and Captions.** Titles and captions are for convenience of reference only and do not define, describe or limit the scope or the intent of this Agreement or of any of its terms. Reference to Section numbers are to sections in this Agreement, unless expressly stated otherwise.

**614. Interpretation.** As used in this Agreement, masculine, feminine or neuter gender and the singular or plural number shall each be deemed to include the others where and when the context so dictates. The word "including" shall be construed as if followed by the words "without limitation." This Agreement shall be interpreted as though prepared jointly by both parties.

**615. No Waiver.** A waiver by either party of a breach of any of the covenants, conditions or agreements under this Agreement to be performed by the other party shall not be construed as a waiver of any succeeding breach of the same or other covenants, agreements, restrictions or conditions of this Agreement.

**616. Modifications.** Any alteration, change or modification of or to this Agreement, in order to become effective, shall be made in writing and in each instance signed on behalf of each party.



**617. Severability.** If any term, provision, condition or covenant of this Agreement or its application to any party or circumstances shall be held, to any extent, invalid or unenforceable, the remainder of this Agreement, or the application of the term, provision, condition or covenant to persons or circumstances other than those as to whom or which it is held invalid or unenforceable, shall not be affected, and shall be valid and enforceable to the fullest extent permitted by law.

**618. Computation of Time.** The time in which any act is to be done under this Agreement is computed by excluding the first day (such as the day escrow opens) and including the last day, unless the last day is a holiday or Saturday or Sunday, and then that day is also excluded in which case such day is the day following the excluded day(s). The term "holiday" shall mean all holidays as specified in Section 6700 and 6701 of the California Government Code. If any act is to be done by a particular time during a day, that time shall be Pacific Time.

**619. Legal Advice.** Each party represents and warrants to the other the following: they have carefully read this Agreement, and in signing this Agreement, they do so with full knowledge of any right which they may have; they have received independent legal advice from their respective legal counsel as to the matters set forth in this Agreement, or have knowingly chosen not to consult legal counsel as to the matters set forth in this Agreement; and, they have freely signed this Agreement without any reliance upon any agreement, promise, statement or representation by or on behalf of the other party, or their respective agents, employees or attorneys, except as specifically set forth in this Agreement, and without duress or coercion, whether economic or otherwise.

**620. Time of Essence.** Time is expressly made of the essence with respect to the performance by the Agency and Developer of each and every obligation and condition of this Agreement.

**621. Cooperation.** Each party agrees to cooperate with the other in this transaction and, in that regard, to sign any and all documents which may be reasonably necessary, helpful or appropriate to carry out the purposes and intent of this Agreement. In this regard, Developer and the Agency agree to mutually consider reasonable requests for amendments to this Agreement and/or other estoppel documents. The party making the request shall be responsible for the costs incurred by the other party, including without limitation attorneys' fees, (the "Amendment/Estoppel Costs") in connection with any amendments to this Agreement and/or estoppel documents which are requested by such party (the "Developer/Agency Request") regardless of the outcome of the Developer/Agency Request.

**622. Conflicts of Interest.** No member, official or employee of the Agency shall have any personal interest, direct or indirect, in this Agreement, nor shall any such member, official or employee participate in any decision relating to the Agreement which affects his/her personal interests or the interests of any corporation, partnership or association in which he is directly or indirectly interested.

**623. Time for Acceptance of Agreement by the Agency.** This Agreement, when executed by Developer and delivered to the Agency, must be authorized, executed and delivered by the Agency on or before thirty (30) days after signing and delivery of this Agreement by

Developer or this Agreement shall be void, except to the extent that Developer shall consent in writing to a further extension of time for the authorization, execution and delivery of this Agreement.

**624. Consideration of Agreement Modification.** The Parties recognize that due to the changing economic conditions as it relates to hotel development, there is a possibility that the terms described herein will need to be modified based on requirements of the Franchisor, Hotel Operator and/or Construction Lender and/or other debt or equity contributors. With this in mind, the parties agree that in such event, the Parties agree that they will discuss any such requested modifications with the idea in mind of modifying or amending this Agreement, if required, with each Party acting in their sole and absolute discretion and without any commitment to the other to agree to any such requested modification or revision.

**625. Recordation of Memorandum of Agreement.** The Memorandum of Agreement shall be recorded concurrently with the Close of Escrow and the terms hereof shall survive Closing and run with the land for the period of time set forth herein.

*[SIGNATURES ON NEXT PAGE]*

**IN WITNESS WHEREOF**, the parties hereto have executed this Agreement on the respective dates set forth below.

**AGENCY:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Thomas P. Clark, Jr.  
Agency General Counsel

**DEVELOPER**

**LAND & DESIGN INC.**, a California corporation

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_

Matthew Reid

**EXHIBIT A**

**SITE MAP**

**EXHIBIT B**

**NEED LEGAL DESCRIPTION**

## EXHIBIT C

### SCOPE OF DEVELOPMENT

Unless otherwise specified herein, all capitalized terms in the Scope of Development shall have the meaning(s) set forth for the same Disposition and Development Agreement to which this Scope of Development is attached (DDA).

#### I. DEVELOPER IMPROVEMENTS

##### A. RETAIL/RESTAURANT/ENTERTAINMENT

The following shall be the sole cost and expense of the Developer:

1. The Developer shall construct on the Site the Retail/Restaurant/Entertainment Component(s) consisting of a minimum of ten thousand (10,000) square feet of gross leaseable area and required parking (subject to parking structure). Exhibit L, contained herein, shall be considered the agency pre-approved list of Retail/Restaurant and Entertainment uses. The Developer, from time to time, may submit additional lists of possible restaurants for Agency review and approval, which shall not be unreasonably withheld.

The design and architecture of the improvements for the restaurant(s) shall follow the City's General Plan, the Redevelopment Plan, the Harbor Corridor Specific Plan, and all other requirements and provisions of this Agreement, as applicable. Each of the Retail/Restaurant/Entertainment Component(s) may sell beer, wine and spirits for on- and off-site consumption.

##### B. HOTEL

The following shall be the sole cost and expense of the Developer:

1. The Developer shall construct the Upper Upscale Hotel consisting a minimum of three hundred (300) rooms shall also include required parking, as well as a central lobby, full-service/specialty restaurant (with room service), cocktail bar, spa (including, without limitation, facial, aroma therapy, acupressure, massage, manicure and pedicure facilities and services), gift shop(s), business center, fitness center, concierge service, and not less than ten thousand (10,000) square feet of meeting and business space in accordance with the Agency approved Upper Upscale Hotel list. The Upper Upscale Hotel may sell beer, wine and spirits for on- and off-site consumption. Exhibit L, contained herein, shall be considered the pre-approved list of Upper Upscale Hotel Flags. The Developer, from time to time, may submit additional lists of possible

Limited Service Hotel Flags/Operators for Agency review and approval, which shall not be unreasonably withheld.

Similarly, all guest rooms shall range in size from 300 square feet to over 400 square feet. All rooms will include flat screen TV's and high speed internet access, and other standard items such as alarm clocks, hair dryer, iron and ironing board. A limited number of larger suites will provide separate bedrooms, private bathrooms, and separate seating/living areas. There will also be luxury suites with king beds, flat screen televisions and wireless internet access.

The Developer shall construct the Limited Service Hotels consisting of a minimum of one hundred five (105) rooms each. The Limited Service Hotels shall also include required parking, as well as a central lobby, business center, and fitness center in accordance with the Agency approved Limited Service Hotel list. Exhibit L, contained herein, shall be considered the pre-approved list of Upper Upscale Hotel Flags. The Developer, from time to time, may submit additional lists of possible Limited Service Hotel Flags/Operators for Agency review and approval, which shall not be unreasonably withheld.

Similarly, all guest rooms range in size from 300 square feet to over 400 square feet. All rooms will include flat screen TV's and high speed internet access, and other standard items such as alarm clocks, hair dryer, iron and ironing board. Each Limited Service Hotel may sell beer, wine and spirits for on- and off-site consumption.

The design and architecture of the Limited Service Hotels shall follow the City's General Plan, the Redevelopment Plan, the Harbor Corridor Specific Plan and the all other requirements and provisions of this Agreement, as applicable. The architecture shall be consistent with the cost estimates for construction provided in the Developer's Pro Forma, the Basic Concept and Design Development Drawings and the Construction Plans and Drawings. Particular attention shall be paid to massing, scale, color, and materials.

### C. PARKING STRUCTURE

The following shall be the sole cost and expense of the Developer subject to City assistance previously mentioned:

1. The Developer shall construct, maintain and operate the Parking Structure Parcel as shown on the Conceptual Site Plan.

The vehicular entry points to the Parking Structure shall be located as shown on the Conceptual Site Plan.

The Parking Structure shall be designed for ease of operations and patron convenience with one-way traffic lanes, angled parking stalls, no parking on ramps, two lanes of continuous vertical traffic flow, and separated inbound/outbound lanes.

2. The Developer shall provide an architectural solution for the Parking Structure for the elevations that face the residential areas.

#### D. IMPROVEMENTS

The following shall be the sole cost and expense of the Developer:

1. The Developer shall construct all improvements from the back of the curb face, including sidewalks, driveways, street lights, pedestrian light standards, signs, parkway landscape (but excluding traffic or pedestrian or traffic signal poles which are the responsibility of the Agency). All such improvements shall be constructed in accordance with the Harbor Boulevard Streetscape Improvement Plan. Improvements include the east side of Harbor Boulevard from the most south boundary portion of the Site to the most north boundary portion of the Site.

#### E. TENTATIVE AND FINAL MAP

At Developer's direction, the Agency shall pay for, prepare and process a tentative and final parcel map for the Site.

### II. AGENCY IMPROVEMENTS

The following shall be the sole cost and expense of the Agency:

1. Acquisition of the Site and relocation of all occupants of the Site in compliance with all applicable federal, state and local laws and regulations concerning displacement and relocation;
2. The demolition and removal of all existing structures and improvements, including foundations, and, subject to Section 204, remediation of any environmental hazards necessary to address any Recognized Environmental Concerns identified in a Phase II Environmental Site Assessment on the Site, the proper disposal and mitigation of lead-based paint, asbestos and other environmental hazards pursuant to the requirements of the Department of Health Services in compliance with all applicable federal, state and local laws and regulations with respect to demolition and/or disposal and mitigation as described above;
3. All offsite infrastructure, including CEQA mitigation required by Section 303, adequate utilities and utility capacity, roadway and traffic improvements, traffic mitigation measures required by the City to accommodate the project and offsite landscape work. The Off-Site improvements shall include the east side and the



center median of Harbor Boulevard from the most northeast boundary portion of the Site to the southeast corner of Twintree Lane (South side of Twintree Lane). The improvements will be consistent with the Harbor Boulevard Streetscape Improvement Plan, including palm trees, groundscape, permanent automatic irrigation system, lighting (street, pedestrian, and landscape), hardscape, and banners (Items II.1,2, and 3 are collectively, "Agency Improvements"). ***[NEED TO VERIFY ON A SITE PLAN]***

4. The Agency shall prepare the plans and specifications and construct, or cause the construction of, the Agency Improvements.
5. The provision of water, sewer, gas, cable television, and electricity to the Agency Property, although the point of connection will be the responsibility of the Developer, regardless of whether the point of connection is at the property line of the Agency Property or within the public right-of-way adjacent to the Agency Property.
6. The provision for roadway and traffic improvements and traffic mitigation measures required to accommodate the Project.
7. The vacation or abandonment of all existing utilities on the Agency Property which would interfere with the proposed development, provided that the Developer agrees to grant easement rights which do not interfere with proposed buildings or which are required to serve the Developer Improvements.

### III. ARCHITECTURE AND DESIGN

#### A. BUILDING DESIGN

The following shall be the sole cost and expense of the Developer:

1. The Developer shall develop construction plans and design documents shall be developed in compliance with the Land Use Approvals and shall be consistent with the Conceptual Site Plan. The architecture is expected to create a unique identity with a cohesive, integrated architectural style that complements the surrounding developments. Particular attention shall be paid to massing, scale, color, and materials in order to articulate the buildings elevations. The elevations shall, to extent as possible, avoid flat or one-dimensional elevations. Architectural attention shall be given to the main entrance/lobby of the building, which shall include a porte-cochere that complements the main building.

#### B. BUILDING SERVICE, PROJECT TRAFFIC AND MANAGEMENT

The following shall be the sole cost and expense of the Developer:

1. The Developer shall develop a building service, project traffic and management plan. The Declaration shall include the following:

- (a) A service plan that includes general times for deliveries, trash collection, street cleaning and the agreed upon routing for such service-vehicles. This plan shall include routing and stopping for patron drop-off and small service-vehicles including mail, overnight delivery and messengers as well as conference facility deliveries. This plan shall also include routing and marked areas for emergency services.
- (b) A traffic plan that includes the Developer's commitment to pay for traffic control officers at the entrances to the Parking Structure during holiday peak periods and for special events that are expected to generate large volumes of traffic.
- (c) A maintenance and management plan that includes cleaning and refuse policing, no visibility into service areas from public streets, degreasing and deodorizing (particularly for the service, trash and garbage areas), re-stripping, re-painting, re-lighting, drainage cleaning, signage, graffiti management and security.

The Project shall be consistent with Section 301.1 of the DDA.

C: LANDSCAPING

All areas of the Site that are not used for buildings, sidewalks, driveways or other hardscape improvements shall be landscaped in accordance with a landscaping plan to be approved by the Agency. The Developer, at its sole cost and expense, shall be responsible for all these area. Landscaping shall consist of ground cover, trees, potted plants, and fountains, pools, or other water features, if applicable. A permanent automatic water sprinkler system shall be provided in all landscaped areas as required for adequate coverage/maintenance.

D. REFUSE

Refuse areas shall be provided in accordance with the requirements of the Land Use Approvals.

E. SIGNS

The following shall be the sole cost and expense of the Developer:

- 1. The Developer shall develop a sign program. The Project shall have a comprehensive graphics/logos and sign program that shall govern the entire Project; all signs shall conform as to location, size, shape, illumination system, cabinet and copy face colors, letter style, shall be complementary to the overall architectural theme, and comply with the high standards of Underwriter Laboratories. The sign program to be approved by the Agency.

F. UTILITIES

The following shall be the sole cost and expense of the Developer:

The Developer shall be responsible for utility installations for the Project and hookups to public utility lines. All utility service for the Project shall be installed underground or concealed within buildings and any mechanical, electrical, fire sprinkler or plumbing equipment that may be at ground level shall be aesthetically screened except where not permitted by the Garden Grove Municipal Code.

**EXHIBIT D**

**SCHEDULE OF PERFORMANCE – CONDENSED SCHEDULE**

<b>PERFORMANCE ITEM</b>	<b>DATE</b>
1. Agency and Developer execute DDA.	On or before June 15, 2011
2. Agency and Developer open Escrow.	Within thirty (30) days after Agency and Developer execute DDA
3. Agency acquires/has control of all Third Party Property.	On or before March 15, 2012.*
4. Developer completes its Site Investigation pursuant to Section 204.	On or before the Due Diligence Date.
5. Developer submits and Agency approves the identity of the Hotel Operator, Franchisor, and Franchise Agreement and Developer executes the Franchise Agreement.	On or before January 1, 2013.
6. Developer submits completed application for PUD/Site Plan approval.	On or before June 1, 2012.
7. City approves, conditionally approves or rejects PUD/Site Plan	On or before August 1, 2012.

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\* If the Agency does not acquire all of the Third Party Property by such date, then each subsequent date set forth in this Schedule of Performance will be extended on a day-for-day basis for each day after March 15, 2012 through and including the date upon which Agency acquires all of the Third Party Property.

PERFORMANCE ITEM	DATE
8. Agency approves or rejects cost of Agency Improvements pursuant to Section 205.1(m).	On or before June 1, 2012.
9. Developer provides evidence of financing.	On or before March 15, 2013.
10. Agency completes demolition, Site clearance and remediation, if applicable, pursuant to Paragraph II.1. of the Scope of Development	On or before March 15, 2013.
11. Developer completes Construction Drawings	On or before January 1, 2013.
12. Developer and Agency Close Escrow and Developer commences grading.	On or before June 15, 2013.
13. Construction Commencement Date.	On or before June 15, 2013.
14. Developer Completes the Project	Within twenty six (26) month after Close of Escrow.

**EXHIBIT E**

**ASSIGNMENT AND ASSUMPTION AGREEMENT**

**THIS ASSIGNMENT AND ASSUMPTION AGREEMENT** (the "Assignment") is hereby made as of \_\_\_\_\_, 200\_, by and between \_\_\_\_\_, a \_\_\_\_\_ ("\_\_\_\_\_"), and \_\_\_\_\_, a \_\_\_\_\_ ("Assignee").

***RECITALS***

A. Assignor and the Garden Grove Agency for Community Development (the "Agency") have entered a Disposition and Development Agreement dated \_\_\_\_\_, 2009 (the "DDA"). Pursuant to the DDA, the Agency agreed to convey [or conveyed] to the Assignor a parcel of real property referred to in the DDA as the "Site," and the Assignor agreed to construct [among other things] \_\_\_\_\_ thereon.

B. Assignor and Assignee desire to provide by this Assignment for Assignor to assign to Assignee all of its rights and obligations under the DDA [with respect to the portion of the Site described on Exhibit "A" hereto] and for Assignee to accept such assignment and assume all rights and obligations thereunder [with respect to such portion of the Site].

C. Pursuant to Section 103 of the DDA, Agency approval of a Transfer of Assignor's interest in the DDA is required in connection with the construction of \_\_\_\_\_.

D. The parties also desire for Agency to consent to such assignment and assumption, and acknowledge that such assignment and assumption is permitted pursuant to Section 103 of the DDA.

NOW, THEREFORE, Assignor and Assignee hereby agree as follows:

1. **Assignment and Assumption.** Assignor hereby assigns to Assignee all of its right, title and interest in and to the DDA [with respect to the portion of the Site described on Exhibit "A" hereto], and Assignee hereby accepts such assignment and assumes performance of all terms, covenants and conditions on the part of Assignor to be performed, occurring or arising under the DDA [with respect to such portion of the Site], from and after the date hereof with respect to \_\_\_\_\_. From and after the date hereof, Assignor shall be released from and have no further obligations under the DDA [with respect to such portion of the Site], excluding actual claims of Default which Agency made against Assignor in writing prior to the date hereof, the responsibility for which claims have not been assumed by Assignee.

2. **Successors and Assigns.** This Assignment shall be binding upon and shall inure to the benefit of Assignor and Assignee, their respective successors and assigns and Agency as third party beneficiary hereof.

3. **Governing Law.** This Assignment has been entered into, is to be performed entirely within, and shall be governed by and construed in accordance with the laws of the State of California.

4. **Further Assurances.** Each party hereto covenants and agrees to perform all acts and things, and to prepare, execute, and deliver such written agreements, documents, and instruments as may be reasonably necessary to carry out the terms and provisions of this Assignment.

**NOW, THEREFORE,** the parties hereto have executed this Assignment as of the date set forth above.

ASSIGNOR:

\_\_\_\_\_,  
a \_\_\_\_\_

By: \_\_\_\_\_

Its: \_\_\_\_\_

By: \_\_\_\_\_

Its: \_\_\_\_\_

ASSIGNEE:

\_\_\_\_\_, a  
\_\_\_\_\_

By: \_\_\_\_\_

Its: \_\_\_\_\_

**CONSENT OF AGENCY TO ASSIGNMENT**

Agency hereby acknowledges and consents to the above assignment, and releases Assignor from any further liability under the DDA, except in Assignor's capacity as a member of Assignee.

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT,**  
a public body, corporate and politic

By: \_\_\_\_\_

ATTEST:

\_\_\_\_\_  
Agency Secretary

**STRADLING YOCCA CARLSON & RAUTH**

\_\_\_\_\_  
Agency Special Counsel



**EXHIBIT F**

**GRANT DEED**

RECORDING REQUESTED BY  
AND WHEN RECORDED MAIL TO  
AND SEND TAX STATEMENTS TO:

Garden Grove Agency for  
Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

This document is exempt from the payment of a recording fee pursuant to Government Code Section 27383.

**GRANT DEED**

For valuable consideration, receipt of which is hereby acknowledged,

A. The Redevelopment Plan for the Garden Grove Community Project was approved and adopted by the City Council of the City of Garden Grove by Ordinance No. 1339, as amended by Ordinance Nos. 1388, 1476, 1548, 1576, 1642, 1699, 1760, 2035 and 2232; said ordinances and the Redevelopment Plan as so approved and amended (the "Redevelopment Plan") are incorporated herein by reference.

B. The Grantee shall refrain from restricting the rental, sale or lease of the applicable portion of the Site or the Developer Improvements on the basis of race, color, creed, religion, sex, marital status, national origin or ancestry of any person. All such deeds, leases or contracts shall contain or be subject to substantially the following nondiscrimination or nonsegregation clauses:

1. In deeds: "The grantee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through them, that there shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises herein conveyed, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land."

2. In leases: "The lessee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through him or her, and this lease is made and accepted upon and subject to the following conditions:

"That there shall be no discrimination against or segregation of any person or group of persons, on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the leasing, subleasing, transferring, use, occupancy, tenure, or enjoyment of the premises herein leased nor shall the lessee himself or herself, or any person claiming under or through him or her, establish or permit any such practice or practices of discrimination or segregation with reference to the selection, location, number, use, or occupancy, of tenants, lessees, sublessees, subtenants, or vendees in the premises herein leased."

3. In contracts: "There shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises which are the subject of this Agreement, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land."

The covenants against discrimination, set forth in this Section B shall continue in effect in perpetuity.

C. No violation or breach of the covenants, conditions, restrictions, provisions or limitations contained in this Grant Deed shall defeat or render invalid or in any way impair the lien or charge of any mortgage or deed of trust or security interest permitted by this Grant Deed or the DDA; provided, however, that any subsequent owner of the Site shall be bound by such remaining covenants, conditions, restrictions, limitations and provisions, whether such owner's title was acquired by foreclosure, deed in lieu of foreclosure, trustee's sale or otherwise.

D. All of the terms, covenants and conditions of this Grant Deed shall be binding upon the Grantee and its successors and assigns. Whenever the term "Grantee" is used in this Grant Deed, such term shall include any other successors and assigns as herein provided.

E. All covenants without regard to technical classification or designation shall be binding for the benefit of the Grantor, the City of Garden Grove, and their respective successors and assigns. Such covenants shall be covenants running with the land in favor of the Grantor, the City of Garden Grove, and their respective successors and assigns for the entire period during which such covenants shall be in force and effect, without regard to whether the Grantor is or remains an owner of any land or interest therein to which such covenants relate. The

Grantor, in the event of any breach of any such covenants, shall have the right to exercise all the rights and remedies and to maintain any actions at law or suits in equity or other proper proceedings to enforce the curing of such breach.

IN WITNESS WHEREOF, the Grantor and Grantee have caused this instrument to be executed on their behalf by their respective officers hereunto duly authorized, this \_\_\_\_\_ day of \_\_\_\_\_, 2011.

**GRANTOR:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Thomas P. Clark, Jr.  
Agency General Counsel

The undersigned Grantee accepts title subject to the covenants hereinabove set forth.

**GRANTEE:**

\_\_\_\_\_  
a \_\_\_\_\_

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_

Its: \_\_\_\_\_

**EXHIBIT G**

**RELEASE OF CONSTRUCTION COVENANTS**

RECORDING REQUESTED BY  
AND WHEN RECORDED MAIL TO:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_, California \_\_\_\_\_  
Attention: \_\_\_\_\_

This document is exempt from the payment of a recording fee pursuant to Government Code Section 27383.

**RELEASE OF CONSTRUCTION COVENANTS**

This RELEASE OF CONSTRUCTION COVENANTS (the "Release") is made by the GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT, a public body, corporate and politic (the "Agency"), in favor of \_\_\_\_\_, a \_\_\_\_\_ (the "Developer"), as of the date set forth below.

*RECITALS*

A. The Agency and the Developer have entered into that certain Disposition and Development Agreement dated \_\_\_\_\_ (the "DDA") concerning the redevelopment of certain real property situated in the City of Garden Grove, California as more fully described in Exhibit "A" attached hereto and made a part hereof.

B. As referenced in Section 310 of the DDA, the Agency is required to furnish the Developer or its successors with a Release of Construction Covenants (as defined in Section 100 of the DDA) upon completion of construction of the Developer Improvements (as defined in Section 100 of the DDA) or a portion thereof, which Release is required to be in such form as to permit it to be recorded in the Recorder's office of Orange County. This Release is conclusive determination of satisfactory completion of the construction and development required by the DDA of the Developer Improvements or such portion thereof as described in Exhibit "A" attached hereto and incorporated herein by reference.

C. The Agency has conclusively determined that such construction and development has been satisfactorily completed.

NOW, THEREFORE, the Agency hereby certifies as follows:

1. The Developer Improvements or portion thereof to be constructed by the Developer has been fully and satisfactorily completed in conformance with the DDA and is free of any claims and/or liens. Any operating requirements and all use, maintenance, security or

nondiscrimination covenants contained in the DDA and other documents executed and recorded pursuant to the DDA shall remain in effect and enforceable according to their terms.

2. Nothing contained in this instrument shall modify in any other way any other provisions of the DDA.

IN WITNESS WHEREOF, the Agency has executed this Release this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_.

**AGENCY:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Agency Director

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Agency Special Counsel

**DEVELOPER**

\_\_\_\_\_  
a \_\_\_\_\_

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Its: \_\_\_\_\_



STATE OF CALIFORNIA )  
 ) ss.  
COUNTY OF \_\_\_\_\_ )

On \_\_\_\_\_ before me, \_\_\_\_\_, Notary Public, personally appeared \_\_\_\_\_, who proved to me on the basis of satisfactory evidence to be the person(s) whose names(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal

\_\_\_\_\_  
SIGNATURE OF NOTARY PUBLIC

## EXHIBIT H

### RIGHT OF ENTRY AGREEMENT

This RIGHT OF ENTRY AGREEMENT (the "Agreement") is entered into \_\_\_\_\_, 2011, by and between \_\_\_\_\_, a \_\_\_\_\_ ("GRANTEE") and the GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT, a public body, corporate and politic ("GRANTOR").

### RECITALS

A. GRANTOR, as "Agency," and GRANTEE, as "Developer," entered into that certain Disposition and Development Agreement dated \_\_\_\_\_ (the "DDA"), pursuant to which the GRANTOR agreed, subject to the fulfillment of the Agency's Conditions Precedent to convey the Site to the GRANTEE and GRANTEE agreed, subject to Developer's Conditions Precedent to accept Conveyance of the Site and construct the Developer Improvements thereon. All capitalized terms not defined herein shall have the meaning set forth in the DDA, unless the context dictates otherwise.

B. GRANTOR currently owns the Agency Parcels and is in the process of acquiring the Third Party Property. If and to the extent the GRANTOR acquires the Third Party Property or is granted the right of entry with respect to the Third Party Property such Third Party Property shall be deemed to be part of the Agency Parcels hereunder.

### RIGHT OF ENTRY AGREEMENT

1. Grant of Right of Entry. The GRANTOR hereby grants the GRANTEE, its employees, consultants, contractors, subcontractors, agents, tenants, purchasers, and designees, permission to enter upon the Agency Parcels ("Right of Entry") for the purpose of performing or causing to be performed environmental, soils, and/or topographical tests and surveys ("Investigation") and for the purpose of clearing, demolishing and rough grading ("Grading").

2. Termination. This Agreement shall terminate upon the earlier to occur of (i) \_\_\_\_\_, 20\_\_\_\_, (ii) the Closing or (iii) termination of the DDA, unless otherwise extended by mutual agreement of the parties.

3. Assumption of Risk. GRANTEE enters the Agency Parcels and performs or causes to be performed the Investigation, at its own risk and subject to whatever hazards or conditions may exist on the Agency Parcels.

4. Condition of Agency Parcels Upon Termination of DDA Prior to Conveyance. If the DDA and this Agreement are terminated prior to Conveyance (a) in the case of Investigation, GRANTEE shall repair or replace any landscaping, structures, fences, driveways, or other improvements that are removed, damaged, or destroyed by Grantee's employees, contractors, subcontractors, agents and designees, and (b) in the case of Grading of the Agency Parcels, the Developer shall provide a rough graded level site.



5. Indemnification and hold harmless. GRANTEE shall indemnify, defend and hold harmless the GRANTOR and City, their officers, directors, employees, contractors, subcontractors, agents, and volunteers ("Indemnitees") from any and all claims, suits or actions of every name, kind and description, brought forth on account of injuries to or the death of any person or damage to property arising from or connected with the willful misconduct, negligent acts, errors or omissions, ultra-hazardous activities, activities giving rise to strict liability, or defects in design by the GRANTEE or any person directly or indirectly employed by or acting as agent for GRANTEE in the performance of this Right of Entry, except that such indemnity shall not apply to the extent such matters are caused by the negligence or willful misconduct of the GRANTOR, its officers, agents, employees or volunteers.

It is understood that the duty of GRANTEE to indemnify and hold harmless includes the duty to defend as set forth in Section 2778 of the California Civil Code.

Acceptance of insurance certificates and endorsements required under this Right of Entry does not relieve GRANTEE from liability under this indemnification and hold harmless clause. This indemnification and hold harmless clause shall apply whether or not such insurance policies shall have been determined to be applicable to any of such damages or claims for damages.

6. Insurance. During the term of this Right of Entry, GRANTEE and its contractors, subcontractors and agents shall fully comply with the terms of the law of the State of California concerning worker's compensation and shall provide insurance in accordance with the DDA.

7. Recording. Neither GRANTOR nor GRANTEE shall record this Right of Entry.

8. Attorney's Fees. If any legal action or proceeding arising out of or relating to this Right of Entry is brought by either party to this Right of Entry, the prevailing party shall be entitled to receive from the other party, in addition to any other relief that may be granted, the reasonable attorneys' fees, costs, and expenses incurred in the action or proceeding by the prevailing party.

9. Notices. All notices required or permitted under the terms of this DDA shall be in writing and sent to:

To Grantor: Garden Grove Agency for Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

with a copy to: Stradling, Yocca, Carlson & Rauth  
660 Newport Center Drive, Suite 1600  
Newport Beach, California 92660  
Attention: Thomas P. Clark, Jr.

To Grantee: Matthew Reid  
Land & Design Inc.  
8130 La Mesa Boulevard #808  
La Mesa, California 91942

With a copy to: Allen Matkins Leck Gamble Mallory & Natsis LLP  
501 West Broadway, 15th Floor  
San Diego, California 92101  
Attention: Tom Crosbie

10. Time is of the Essence; Entire Agreement. Time is of the essence of the terms and provisions of this Right of Entry. This Right of Entry constitutes the entire agreement between GRANTEE and GRANTOR with respect to the matters contained herein, and no alteration, amendment or any part thereof shall be affective unless in writing signed by parties sought to be charged or bound thereby.

11. Assignment. This Agreement shall be assignable as security to Grantee's Holder for the purposes and with the limitations set forth herein.

APPROVED BY:

GRANTEE

LAND & DESIGN, INC.,  
a California corporation

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_

Its: \_\_\_\_\_

GRANTOR:

GARDEN GROVE MXD, LLC,  
a Colorado corporation

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_

Its: \_\_\_\_\_

## EXHIBIT I

### PREVAILING WAGE AND PUBLIC WORKS REQUIREMENTS

#### I. Developer's Requirements:

(1) Obtain the prevailing wage rate from the Director of Industrial Relations in accordance with Labor Code Sections 1771 and 1773.

(2) Specify the appropriate prevailing wage rates, in accordance with Labor Code Sections 1773.2 and 1777.5.

(A) The posting requirement is applicable for each job site.

EXCEPTION: If more than one worksite exists on any project, then the applicable rates may be posted at a single location which is readily available to all workers.

(B) If a wage rate for a craft, classification or type of worker is not published in the Director's general prevailing wage determinations, a request for a special determination should be made by the awarding body to Chief, Division of Labor Statistics and Research, P.O. Box 420603, San Francisco, CA 94142, at least 45 days prior to the project bid advertisement date.

(3) Notify the Division of Apprenticeship Standards, Department of Industrial Relations. See Labor Code Section 1773.3.

(4) Inform prime contractors, to the extent feasible, of relevant public work requirements:

NOTE: Requirement information may be disseminated at a pre-acceptance of bid conference or in a call for bids or at an award of bid conference.

The public works requirements are:

(A) the appropriate number of apprentices are on the job site, as set forth in Labor Code Section 1777.5.

(B) workers' compensation coverage, as set forth in Labor Code Sections 1860 and 1861.

(C) keep accurate records of the work performed on public works projects, as set forth in Labor Code Section 1812.

(D) inspection of payroll records pursuant to Labor Code Section 1776, and as set forth in Section 16400 (e) of Title 8 of the California Code of Regulations.

(E) and other requirements imposed by law.

(5) Withhold monies. See Labor Code Section 1727.

(6) Ensure that public works projects are not split or separated into smaller work orders or projects for the purpose of evading the applicable provisions of Labor Code Section 1771.

(7) Deny the right to bid on public work contracts to contractors or subcontractors who have been debarred from bidding on public works contracts, as set forth in Labor Code Section 1777.7.

(8) Not permit workers on public works to work more than eight hours a day or 40 hours in any one calendar week, unless compensated at not less than time and a half as set forth in Labor Code Section 1815.

EXCEPTION: If the prevailing wage determination requires a higher rate of pay for overtime work than is required under Labor Code Section 1815, then that higher overtime rate must be paid, as specified in subsection 16200(a)(3)(F) of Title 8 of the California Code of Regulations.

(9) Not take or receive any portion of the workers' wages or accept a fee in connection with a public works project, as set forth in Labor Code Sections 1778 and 1779.

(10) Comply with those requirements as specified in Labor Code Sections 1776(g), 1777.5, 1810, 1813, and 1860.

## **II. Contractor and Subcontractor Requirements.**

The contractor and subcontractors shall:

(1) Pay not less than the prevailing wage to all workers, as defined in Section 16000 of Title 8 of the California Code of Regulations, and as set forth in Labor Code Sections 1771 and 1774;

(2) Comply with the provisions of Labor Code Sections 1773.5, 1775, and 1777.5 regarding public works jobsites;

(3) Provide workers' compensation coverage as set forth in Labor Code Section 1861;

(4) Comply with Labor Code Sections 1778 and 1779 regarding receiving a portion of wages or acceptance of a fee;

(5) Maintain and make available for inspection payroll records, as set forth in Labor Code Section 1776;

(6) Pay workers overtime pay, as set forth in Labor Code Section 1815 or as provided in the collective bargaining agreement adopted by the Director of Industrial Relations as set forth in Section 16200 (a) (3) of Title 8 of the California Code of Regulations;

(7) Comply with Section 16101 of Title 8 of the California Code of Regulations regarding discrimination;

(8) Be subject to provisions of Labor Code Section 1777.7 which specifies the penalties imposed on a contractor who willfully fails to comply with provisions of Section 1777.5;

(9) Comply with those requirements as specified in Labor Code Sections 1810 and 1813; and

(10) Comply with other requirements imposed by law.

**EXHIBIT J**

**CONCEPTUAL SITE PLAN**

**EXHIBIT K**

**MEMORANDUM OF AGREEMENT**

RECORDING REQUESTED BY  
AND WHEN RECORDED MAIL TO  
AND SEND TAX STATEMENTS TO:

Garden Grove Agency for  
Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

This document is exempt from the payment of a recording fee  
pursuant to Government Code Section 27383.

**MEMORANDUM OF AGREEMENT**

This **MEMORANDUM OF AGREEMENT** (the "Agreement") is entered into as of \_\_\_\_\_, 2011 by and between the **GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT**, a public body, corporate and politic (the "Agency"), and **LAND & DESIGN INC.**, a California corporation (hereinafter referred to as "Developer").

**RECITALS**

1. Recordation of Memorandum of Agreement. This Memorandum of Agreement evidences that certain Disposition and Development Agreement between the Agency and the Developer dated \_\_\_\_\_ ("DDA"). Capitalized terms not defined herein shall have the meaning set forth in the DDA. When recorded at the Closing the DDA is a burden against Developer's fee simple interest in the Site which Site is more particularly described in Attachment No. 1 attached hereto and incorporated herein by reference. The DDA provides, among other things, and subject to the fulfillment of certain Condition Precedent, for a conveyance of the Site to the Developer and for the development and operation by Developer thereon of a Hotel and Retail/Restaurant/Entertainment Component. The Covenants shall run with the land and be binding upon the heirs, successors and assigns of Developer.

*[SIGNATURES FOLLOW ON NEXT PAGE]*

IN WITNESS WHEREOF, the undersigned have executed this Memorandum of Agreement as of the \_\_\_\_ day of \_\_\_\_\_, 2011.

**AGENCY:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Agency Director

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Stradling Yocca Carlson & Rauth  
Agency General Counsel

**DEVELOPER**

**LAND & DESIGN INC.**, a California corporation

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Its: \_\_\_\_\_



STATE OF CALIFORNIA )  
 ) ss.  
COUNTY OF \_\_\_\_\_ )

On \_\_\_\_\_ before me, \_\_\_\_\_, Notary Public, personally appeared \_\_\_\_\_, who proved to me on the basis of satisfactory evidence to be the person(s) whose names(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal

\_\_\_\_\_  
SIGNATURE OF NOTARY PUBLIC



STATE OF CALIFORNIA                    )  
                                                  ) ss.  
COUNTY OF \_\_\_\_\_ )

On \_\_\_\_\_ before me, \_\_\_\_\_, Notary Public, personally appeared \_\_\_\_\_, who proved to me on the basis of satisfactory evidence to be the person(s) whose names(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal

\_\_\_\_\_  
SIGNATURE OF NOTARY PUBLIC

**ATTACHMENT NO. 1 TO EXHIBIT K**

**LEGAL DESCRIPTION**

ATTACHMENT  
NO. 1 TO  
EXHIBIT K

**EXHIBIT L**

**PRE-APPROVED HOTEL FRANCHISES AND  
RESTAURANT TENANT(S)/OPERATOR(S)**

**Pre-Approved Limited Service Hotels**

Hyatt Place (Hyatt)  
Summerfield Suites (Hyatt)  
Aloft (Starwood)  
Element (Starwood)  
Four Points by Sheraton (Starwood)  
Cambria Suites (Choice Hotels)  
Country Inn and Suites (Carlson)  
Springhill Suites (Marriott)  
Towne Place Suites (Marriott)  
Fairfield Inn and Suites (Marriott)  
Courtyard (Marriott)  
Wingate (Wyndham)  
Hotel Indigo (IHG)

**Pre Approved Upper Upscale Hotels**

Autograph Collection (Marriott)  
JW Marriott  
Radisson Blu  
Destination Hotels and Resorts  
Fairmont  
Four Seasons  
Inter-Continental Hotel  
Joie de Vivre Hotels  
Jumeira Hotels  
Loews  
Kessler Collection  
Kimpton Hotel  
Marriott Hotels  
Le Meridien  
Luxury Collection (Starwood)  
MGM Hotel  
Omni  
Pan Pacific Hotel  
Peabody Hotel  
Planet Hollywood Hotel  
Renaissance  
Rosen Hotel  
Sol Melia Hotels  
Sonesta  
Taj Hotel(s)  
W Hotels  
Westin  
Wyndham Collection/Resort

**Pre-Approved List of Full-Service Restaurants:**

Yard House  
RockSugar  
Season's 52  
Grand Luxe Cafe  
Maggiano's  
T-Rex  
BJ Restaurant and Brewery  
Claim Jumper  
Roadhouse Grill  
TGI Fridays  
Spaghetti Factory  
Macaroni Grill  
Romanos  
Chili's Grill and Bar  
Margaretville  
Nascar Café  
Hard Rock Café  
Emeralds  
Gladstones  
Lucilles BBQ  
King's Fishhouse  
Daily Grill  
California Pizza Kitchen  
Uno Chicago Grill  
Papa Bello  
Granite City Food and Brewery  
Corner Bakery Café  
Sevilla  
Il Fornaio Cucina Italiano  
Chuy's Mesquite Broiler  
RA Shushi Bar  
Buffalo Wild Wings Grill and Bar  
Smokey Bones BBQ  
Johnny Carrino's  
Daily Grill/The Grill  
King's Fish House  
Landry's Seafood  
Houston's  
Burgerville USA  
Lone Star Steakhouse  
Maloney's  
Smith & Wollensky  
Applebees  
Olive Garden  
Z Tejas Grill  
Pizzeria Uno  
Pat and Oscars  
Chevy's  
Moe's Southwest Grill

EXHIBIT L

Carrabba's Italian Grill  
Cheeseburger in Paradise  
Logan's Roadhouse  
Islands  
Bahama Breeze  
Golden Corral  
Famous Dave's  
Texas Roadhouse  
Black Angus  
Ruby Tuesday's  
Prego  
Ruby's Diner  
Johnny Rockets  
Old Chicago  
Qdoba Mexican Grill  
Farrell's  
Marie Callendar's/Babe's BBQ  
Johnny Carino's  
Elephant Bar  
On the Border  
Fleming's Steakhouse  
Bahama Breeze  
Capital Grill  
Wolfgang Pucks  
Panda Inn  
Nobu

**Pre-Approved List of Quick-Service Restaurants:**

Panera Bread  
Portillos  
The Hat  
Subway  
Quiznos  
Earl of Sandwich  
Panda Express  
Crepe Café  
Pink's Famous Hot Dogs  
Jerry Woodfired Hot Dogs  
Tommy's World Famous Hamburgers  
Five Guys Hamburgers

**Pre-Approved List of Specialty Restaurants:**

Jamba Juice  
Coffee Bean  
Starbucks  
Dunkin Donuts

Southern Maid Donut Shops  
Yogurt Land  
Pink Berry  
Haagen Dazs  
Wetzels Pretzels  
Ghirardelli Soda Fountain & Chocolate Shop

**Pre-Approved List of Entertainment Uses**

Wonderworks  
Ripley's Believe it or Not  
Fox Sports Grill  
House of Blues  
NBA Café/City  
B.B. King's Blues Cafe  
Jillians  
Improv  
Howl at the Moon





**DISPOSITION AND DEVELOPMENT AGREEMENT**

**By and Between**

**GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT**

**and**

**LAND & DESIGN INC.**

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- EXHIBIT B LEGAL DESCRIPTION
- EXHIBIT C SCOPE OF DEVELOPMENT
- EXHIBIT D SCHEDULE OF PERFORMANCE
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TENANT(S)/OPERATOR(S)

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EXHIBIT M COVENANT CONSIDERATION COMPUTATION EXAMPLE



## DISPOSITION AND DEVELOPMENT AGREEMENT

This **DISPOSITION AND DEVELOPMENT AGREEMENT** (this "Agreement") dated for purposes of identification only as of March \_\_, 2011 (the "Date of this Agreement"), is entered into by and between the **GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT**, a public body, corporate and politic (the "Agency"), and **LAND & DESIGN INC.**, a California corporation (the "Developer").

### RECITALS

A. The Redevelopment Plan for the Garden Grove Community Project was approved and adopted by the City Council of the City of Garden Grove by Ordinance No. 1339, as amended by Ordinance Nos. 1388, 1476, 1548, 1576, 1642, 1699, 1760, 2035 and 2232; said ordinances and the Redevelopment Plan as so approved and amended (the "Redevelopment Plan") are incorporated herein by reference. The property within the geographical boundaries of the Redevelopment Plan are described in the Redevelopment Plan and are referred to as the "Project Area."

B. The property which is the subject of this Agreement is approximately five acres (5) acres located within the boundaries of the Project Area and is comprised of certain property owned by the Agency ("Agency Property") and property currently owned by third parties ("Third Party Property"). The Agency Property and Third Party Property are shown on the Site Map (Exhibit A) and legally described in the Legal Description (Exhibit B) (the "Site").

C. The Developer has proposed a hotel with approximately nineteen (19) stories and between three hundred (300) and four hundred rooms (400), as well as a minimum of ten thousand (10,000) square feet of retail/restaurant/entertainment, including one (1) or more restaurants (the "Retail/Restaurant/Entertainment Component"), a Parking Structure, and not less than Ten Thousand (10,000) square feet of meeting space (the "Meeting Space Component") as more specifically described in the Scope of Development (Exhibit C) (collectively, the "Upper Upscale Hotel" and each a "Limited Service Hotel"). In addition, Developer has also proposed up to two (2) Limited/Select/Focus Service/Suites/Extended Stay type hotels (collectively, the "Limited Service Hotels" and each a "Limited Service Hotel"), consisting of approximately 125 – 300 rooms each. The Limited Service Hotels are more specifically described in the Scope of Development. The Upper Upscale Hotel, the Limited Service Hotels and the other improvements required to be constructed on the Site pursuant to this Agreement are collectively referred to herein as the "Developer Improvements" or "Project."

D. The Agency and the Developer desire by this Agreement, and subject to its terms and provisions, (1) to provide for the Agency, (a) to sell the Site to the Developer in accordance with the terms contained herein, (b) to pay the Covenant Consideration, (c) to accommodate, if economically feasible and legally permissible, the financing of the Parking Facility, and (d) to construct the Agency Improvements, and (2) for the Developer (a) to purchase the Site, and (b) to construct and operate the Developer Improvements.

E. The development and operation of the Project on the Site, as provided in this Agreement, is in the vital and best interest of the City and the welfare of its residents and is in

accordance with the public purposes and provisions of applicable state and local laws. Without limiting the foregoing, development and operation of the Project will result in substantial benefits to the City and Agency, which includes (i) elimination of blight, (ii) job creation and enhanced revenues to the City resulting from construction and operation of the Project, including property taxes, sales taxes, and transient occupancy taxes, (iii) enhanced marketability that is likely to extend out-of-town leisure and convention visitors' lengths of stay in the City as a result of additional attractions and high-quality retail shopping and dining opportunities, and (iv) additional high-quality entertainment, restaurant and retail opportunities for the residents of Garden Grove and the surrounding area(s).

**NOW, THEREFORE,** the Agency and the Developer hereby agree as follows:

**100. INTRODUCTORY PROVISIONS**

**101. Definitions.** Capitalized terms within this Agreement shall have the meanings set forth below, or if not defined in this Section 101, shall have the meaning ascribed thereto when such terms are first used herein:

**"Agency"** means the Garden Grove Agency for Community Development, a public body, corporate and politic, exercising governmental functions and powers and organized and existing under Chapter 2 of the Community Redevelopment Law, and any assignee of or successor to its rights, powers and responsibilities.

**"Agency Director"** means the executive director of the Agency, or his designee.

**"Agency Improvements"** means the improvements and work to be performed by the Agency pursuant to Section 301.2.

**"Agency Property"** means that certain property shown as Agency Property on the Site Map and described in the Legal Description.

**"Agency's Conditions Precedent"** is defined in Section 205.1.

**"Agreement"** means this Disposition and Development Agreement by and between the Agency and Developer, including all exhibits.

**"ALTA Policies and Endorsements"** is defined in Section 203.

**"Amendment/Estoppel Costs"** is defined in Section 621.

**"Applicable Covenants Consideration Period"** means, with respect to any portion of the Site and/or Developer Improvements, the period during which any of the Covenants Consideration with respect to the applicable portion of the Site and/or Developer Improvements is required to be paid pursuant to Sections 409, 410, 411 and/or 412 hereof.

**"Assignment and Assumption Agreement"** is attached hereto as Exhibit E and incorporated herein by reference.

**"Breach"** is defined in Section 501.

**"CFD"** means a community facilities district formed pursuant to Mello-Roos Community Facilities Act of 1982 (Government Code §§ 53311 *et seq.*).

**"CFD Bonds"** means bonds issued by a CFD.

**"CFD Financing"** is defined in Section 301.3.

**"City"** means the City of Garden Grove, a California municipal corporation.

**"Closing"** or **"Close of Escrow"** is defined in Section 201.5.

**"Closing Date"** is the date upon which conveyance of the Site is consummated in accordance with Section 201.5 hereof.

**"CLTA Policy"** is defined in Section 203.

**"Commence Construction"** or **"Commencement of Construction"** means the commencement of construction of the applicable portion of the Developer Improvements pursuant to a validly issued building permit, it being agreed that the pouring of foundations for such portion of the Developer Improvements constitutes commencement of construction thereof (without limiting other indicia of such commencement).

**"Community Redevelopment Law"** means California Health and Safety Code Sections 33000, *et seq.* as the same now exists or may hereafter be amended.

**"Completion of Construction"** or **"Completes Construction"** or **"Completed Construction"** means the completion of construction of the Developer Improvements as evidenced by a final Certificate of Occupancy issued by the City, certification by the Project Architect and the Agency Director that the Developer Improvement are complete in accordance with the Construction Drawings and the Hotel ~~and all its rooms are open and available to the public.~~

**"Conceptual Site Plan"** is attached hereto as Exhibit J and incorporated herein by reference and generally depicts the proposed development and use of the Site, as the same may be hereafter modified as provided in this Agreement.

**"Conditions Precedent"** shall mean the Agency's Conditions Precedent and Developer's Conditions Precedent set forth in Section 205.

**"Conditions Precedent to Third Party Acquisition"** is defined in Section ~~201.2~~ 201.2

**"Construction Commencement Date"** means, with respect to each Hotel, the date that is set forth in the Schedule of Performance as the date upon which the Commencement of Construction of such Hotel is to occur.

**"Construction Drawings"** is defined in Section 302.

**“Construction Financing”** is defined in Section 311.1 hereof.

**“Construction Lender”** is defined in Section 311.

**“Conveyance”** means the conveyance of the Site to the Developer by Grant Deed.

**“Cost of the Agency Improvements”** means the actual and direct costs of the Agency Improvements ~~plus assumed interest costs of twenty five percent (25%) of the capital and direct costs.~~

**“Cost Reimbursement Deposit”** is defined in Section 201.3.

**“Covenants”** means the covenants, obligations and promises of Developer hereunder, including without limitation the covenants, obligations and promises set forth in Section 102.2, 103, 204.2, 204.3, 304 through 309, inclusive, 400, 503 and 603, which Covenants shall survive the Closing, run with the land and be binding upon heirs, successors and assigns of Developer.

**“Covenants Consideration”** means, collectively, the aggregate amounts to be paid to Developer pursuant to Sections 409, 410, 411 and 412 hereof.

**“Covenants Consideration Computation Example”** is attached hereto as Exhibit M and incorporated herein by reference. **[NOTE: TO BE DISCUSSED]**

**“Date of this Agreement”** means the date of approval of the Agreement by the Agency.

**“Declaration”** means a Declaration of Covenants, Conditions and Restrictions which will be entered into by the parties prior to Closing which Declaration shall address the management, operation, rules of conduct, security and access rights and other easements with respect to the Project.

**“Default”** is defined in Section 501.

**“Deposit”** is defined in Section 201.3.

**“Developer”** means Land & Design Inc., a California corporation, and any affiliate, assignee or successor thereto permitted pursuant to the terms of this Agreement. As of the date of this Agreement, Matthew Reid has ~~(i) at least a fifty one percent (51%) interest in profits and losses in Land & Design Inc., and (ii),~~ subject to the customary rights of other non-managerial members, partners or shareholders, as applicable, operational and managerial control of Developer and, subject to Section 103 hereof, will retain same until the issuance of Release of Construction Covenants.

**“Developer Improvements”** ~~is~~ means the Phase 1 Developer Improvements and so much of the Phase 2 Developer Improvements as Developer elects, in Developer's sole discretion, to develop (and without the obligation to develop the same), each as generally described in Recital C above and ~~are~~ more particularly described herein and in the Scope of

Development and the Developer Improvements may include not more than thirty (30) Vacation Membership Rental Units.

"Developer Parties" means collectively Developer, Matthew Reid, David Rose, any owner of fee title to a Parcel and each of their respective lenders having an interest in or a loan secured by any portion of the Property.

"Developer/Agency Request" is defined in Section 621.

"Developer's Conditions Precedent" is defined in Section 205.2.

"Development Agreement" means a development agreement pursuant to Government Code Section 65864 *et seq.*

"Due Diligence Date" means ninety (90) days following the later of (a) Date of this Agreement or (b) the date the Agency has fee title to all of the Site.

"Enforced Delay" is defined in Section 602.

"Environmental Law" means the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended (42 USC §§ 9601 *et seq.*), the Hazardous Materials Transportation Act, as amended (49 USC §§ 1801 *et seq.*), the Resource Conservation and Recovery Act of 1976, as amended (42 USC §§ 6901 *et seq.*), the Toxic Substances Control Act (15 USC §§ 2601 *et seq.*), the Insecticide, Fungicide, Rodenticide Act (7 USC §§ 136 *et seq.*), the Superfund Amendments and Reauthorization Act (42 USC §§ 6901 *et seq.*), the Clean Air Act (42 USC §§ 7401 *et seq.*), the Safe Drinking Water Act (42 USC §§ 300f *et seq.*), the Solid Waste Disposal Act (42 USC §§ 6901 *et seq.*), the Surface Mining Control and Reclamation Act (30 USC §§ 1201 *et seq.*), the Emergency Planning and Community Right to Know Act (42 USC §§ 11001 *et seq.*), the Occupational Safety and Health Act (29 USC §§ 655 and 657), the California Underground Storage of Hazardous Substances Act (Health and Safety Code §§ 25280 *et seq.*), the California Hazardous Substances Account Act (Health & Safety Code §§ 25300 *et seq.*), the Porter-Cologne Water Quality Act (Water Code §§ 13000 *et seq.*), together with any amendments of or regulations promulgated thereunder and any other federal, state, and local laws, statutes, ordinances, or regulations now in effect that pertain to occupational health or industrial hygiene.

"Escrow" is defined in Section 201.5.

"Escrow Agent" is defined in Section 201.5.

"Franchisor" is defined in Section 103.6.

"Franchise Agreement" is defined in Section 103.6.

"Governmental Requirement(s)" means all valid and enforceable laws, ordinances, statutes, codes, rules, regulations, orders and decrees of the United States, the State, the County, the City (provided that the same do not adversely affect Developer's rights under this Agreement) or any other political subdivision in which the Site is located, and of any other

political subdivision, agency or instrumentality exercising jurisdiction over the Agency, the Developer or the Site, including, without limitation, all applicable state labor standards, the City zoning and development standards, building, plumbing, mechanical and electrical codes, and all other provisions of the City Municipal Code, and all applicable disabled and handicapped access requirements, including without limitation (to the extent applicable), Labor Code Sections 1770 *et seq.*, the Americans With Disabilities Act, 42 U.S.C. Section 12101, *et seq.*, Government Code Section 4450, *et seq.*, Government Code Section 11135, *et seq.*, and the Unruh Civil Rights Act, Civil Code Section 51, *et seq.*

**“Grant Deed”** means a grant deed in the form of Exhibit F attached hereto and incorporated herein by reference, by which the Agency shall convey fee title to the Site to Developer.

**“Hazardous Materials”** means any toxic substance, material, or waste which is now regulated by any local governmental authority, the State of California, or the United States Government under any Environmental Law including, but not limited to, any material or substance which is (i) defined as a “hazardous waste,” “extremely hazardous waste,” or “restricted hazardous waste” under Sections 25115, 25117, or 25122.7, or listed pursuant to Section 25140 of the California Health and Safety Code, Division 20, Chapter 6.5 (Hazardous Waste Control Law), (ii) defined as “hazardous substance” under Section 25316 of the California Health and Safety Code, Division 20, Chapter 6.8 (Carpenter-Presley-Tanner Hazardous Substance Account Act), (iii) defined as a “hazardous material,” “hazardous substance,” or hazardous waste” under Section 25501 of the California Health and Safety Code, Division 20, Chapter 6.95 (Hazardous Materials Release Response Plans and Inventory), (iv) defined as a “hazardous substance” under Section 25281 of the California Health and Safety Code, Division 20, Chapter 6.7 (Underground Storage of Hazardous Substances), (v) a petroleum or refined petroleum product, including without limitation petroleum-based paints and solvents, (vi) asbestos, (vii) polychlorinated biphenyls, (viii) methyl tertiary butyl ether (MTBE); (ix) listed under Article 9 or defined as “hazardous” or “extremely hazardous” pursuant to Article 11 of Title 22 of the California Administrative Code, Division 4, Chapter 20, (x) designated as a “hazardous substance” pursuant to Section 311 of the Clean Water Act (33 U.S.C. § 1317), (xi) defined as a “hazardous waste” pursuant to Section 1004 of the Resource Conservation and Recovery Act, 42 U.S.C. § 6901 *et seq.*, (xii) defined as a “hazardous substance” pursuant to Section 101 of the Comprehensive Environmental Response, Compensation, and Liability Act, 42 U.S.C. § 9601 *et seq.*, (xiii) any flammable or explosive materials, (xiv) a radioactive material, or (x) lead, cyanide, DDT, printing inks, acids, pesticides, ammonia compounds and other chemical products, asbestos, PCBs and similar compounds and including any different products and materials which have been found to have adverse effects on the environment or the health and safety of persons.

**“Holder”** is defined in Section 311.2.

**“Hotel(s)”** means the Upper Upscale Hotel and, if constructed, the Limited Service Hotels, and **“Hotel”** means any one (1) of the Upper Upscale Hotel and the Limited Service Hotels.

**“Hotel Operator”** is defined in Section 103.6.

**"Indemnify"** means indemnify, defend, pay for and hold harmless.

**"Indemnitees"** means the Agency and the City, and their respective representatives, officers and employees.

**"Insurance"** is defined in Section 306 *et seq.*

**"Land Use Approvals"** is defined in Section 303.

**"Legal Description"** means the legal description of the Site attached hereto as Exhibit B and incorporated herein by reference.

**"Liabilities"** means liabilities, suits, actions, claims, demands, penalties, damages (including without limitation, penalties, fines, and monetary sanctions), giving rise to losses, costs or expenses (including, without limitation, consultants' fees, and reasonable attorneys' fees) of any kind or nature and for any damages, including damages to property or injuries to person, including accidental death, (including reasonable attorneys' fees and costs in connection therewith).

**"Limited Service Hotels"** is defined in Recital C above, and, subject to Section 301.1 hereof, the minimum standards for which are described therein and in Section 301.1 and in Scope of Development. **"Limited Service Hotel"** means one of the Limited Service Hotels.

**"Loan Balance"** means, with respect to any Holder and its mortgage or deed of trust, the sum of the following amounts: (a) the aggregate unpaid amount (including, but not limited to, principal, protective advances, interest, fees, costs and expenses) owing to the Holder under the loan documents ("Holder Loan Documents") secured by such Holder's mortgage or deed of trust upon the Site (or any part thereof) immediately prior to the revesting of title in Agency (referred to herein as "Revesting") in accordance with this Agreement, whether Agency exercises such right of Revesting prior to such Holder's acquisition of Site (or portion thereof) by foreclosure or deed in lieu of foreclosure, or after completion of a foreclosure under such Holder's mortgage or deed of trust (or acceptance and recordation of a deed-in-lieu of such foreclosure); plus (b) all third party costs and expenses reasonably incurred by such Holder (and/or such Holder's Nominee) under, or in connection with the enforcement of the applicable Holder Loan Documents, including, without limitation, foreclosure costs and expenses (or deed-in-lieu of foreclosure costs and expenses) (such costs and expenses to include, but not be limited to, title charges, default interest, appraisals, environmental assessments and reasonable attorneys' fees and expenses); plus (c) if Agency commences the exercise of its Revesting after such Holder's (or its Nominee's) acquisition of the Site (or any portion thereof) by foreclosure or deed-in-lieu of foreclosure, all third party costs and expenses, if any, reasonably incurred by such Holder (and/or such Holder's Nominee) in connection with the management and operation of the Site subsequent to the date upon which a foreclosure under such mortgage or deed of trust is completed [or such Holder or its Nominee accepts a deed in lieu of foreclosure]; plus (d) all third party costs and expenses reasonably incurred by such Holder (and/or such Holder's Nominee) in connection with the construction, Developer Improvements (including tenant improvements), restoration, repair and equipping of the Site (or any portion thereof); plus (e) if Agency commences the exercise of its right of Revesting after such Holder's (or its Nominee's)

acquisition of the Site (or any portion thereof) by foreclosure or deed-in-lieu of foreclosure, an amount equal to the interest that would have accrued on the aggregate of the amounts described above under the Holder Loan Documents had all such amounts become part of the debt secured by such Holder's mortgage or deed of trust and had such debt continued in existence from the date of such foreclosure (or acceptance of a deed-in-lieu of foreclosure) by such Holder or its Nominee to the date the Revesting occurs and Agency reenters in accordance with this Agreement. (For purposes of this definition, the Agency's right to Revest in accordance with this Agreement shall not be deemed to have occurred prior to the date the Loan Balance is paid to the Holder (or its Nominee) in accordance with the Agreement). Each Holder (or its Nominee) shall provide Agency with its calculations of the Loan Balance and documents in support thereof within ten (10) days after written demand therefore by the Agency.

**"Memorandum of Agreement"** is attached hereto as Exhibit K and incorporated herein by reference.

**"Negotiated Purchase Agreement"** is defined in Section 201.1.

**"Net Tax Increment Revenues"** means seventy percent (70%) of the Tax Increment Revenues.

**"Nominee"** means an entity which is owned and controlled by any Holder.

**"Notice"** is defined in Section 601.

**"Official Records"** means the official records of the Office of the Registrar Recorder of Orange County, California.

**"Parcel(s)"** means one or more of the parcels into which the Site is divided pursuant to the Parcel Map.

**"Parcel Map"** means a parcel map, lot line adjustment and/or other subdivision in compliance with all applicable laws, creating five (5) or more separate legal parcels (with each of the Hotels, the Parking Structure and the Retail/Restaurant/Entertainment Component to be located on separate legal parcels) to the extent and in size and location required by Developer.

**"Parking Structure"** is the multi-level parking structure described in the Scope of Development.

**"Permitted Transferee[s]"** is defined in Section 103.2.

**"Phase 1 Developer Improvements"** means (i) an Upper Scale Hotel consisting of not less than 400 rooms, or (ii) an Upper Upscale Hotel of less than 400 rooms but 300 or more plus not less than one (1) additional Hotel.

**"Phase 2 Developer Improvements"** means the Developer Improvements that are not included in the Phase 1 Developer Improvements.



**“Phase I Environmental Assessment”** means an assessment to identify Recognized Environmental Concerns defined under ASTM Standards E-1527-00 as the presence or likely presence of any hazardous substances or petroleum products on a property under conditions that indicate an existing release, past release, or material threat of a release of any hazardous substance or petroleum products into structures on the property or into the ground, groundwater, or surface water of the property.

**“Phase II Environmental Assessment”** means an evaluation of the Recognized Environmental Concerns identified in the Phase I Environmental Site Assessment for the purpose of providing sufficient information regarding the nature and extent of contamination.

**“Pre-Approved Limited Service Flag(s)/Operator(s)”** is attached hereto as Exhibit L and incorporated herein by reference.

**“Pre-approved Retail/Restaurant/Entertainment Tenant(s)/Operator(s)”** is attached hereto as Exhibit L and incorporated herein by reference.

**“Pre-Approved Upper-Upscale Flag(s)/Operator(s)”** is attached hereto as Exhibit L and incorporated herein by reference.

**“Presence”** means the presence, release, use, generation, discharge, storage and disposal of any Hazardous Materials.

**“Prevailing Wage and Public Works Requirements”** are attached hereto as Exhibit I and incorporated herein by reference.

**“Project”** means the development and operation of the Developer Improvements.

**“Project Architect”** means the architect retained by the Developer to prepare the Construction Drawings and supervise construction of the Project.

**“Project Area”** is defined in Recital A.

**“Recognized Environmental Concerns”** means the presence or possible presence of any hazardous substances or petroleum products on the Site under conditions that indicate an existing or possible release, a past release, or a material threat of a release of any hazardous substances or petroleum products into structures on the Site or into the ground, ground water, or surface water of the Site. The term is not intended to include de minimis conditions that generally do not present a threat to human health or the environment and that generally would not be the subject of an enforcement action if brought to the attention of appropriate governmental agencies. Conditions determined to be de minimis are not Recognized Environmental Conditions.

**“Redevelopment Plan”** is defined in Recital A.

**“Release of Construction Covenants”** means the document which evidences Developer's satisfactory completion of the Developer Improvements, or a part thereof, as set

forth in Section 310, in the form of Exhibit G attached hereto and incorporated herein by reference.

**“Retail/Restaurant/Entertainment Component”** is defined in Recital C and, as provided therein, means the retail/restaurant/entertainment portion of the Upper Upscale Hotel, consisting of a minimum of ten thousand (10,000) square feet, including at least one (1) restaurant, as shown on the Conceptual Site Plan.

**“Revesting”** is defined in the definition of **“Loan Balance.”**

**“Right of Entry”** is described in Section 204 hereof and attached hereto as Exhibit H and incorporated herein by reference.

**“Sales Tax Revenue”** means the sales tax received by the City pursuant to the Bradley-Burns Uniform Sales and Use Tax Law (Revenue Code Sections 7200 *et seq.*) with respect to the operation of the Developer Improvements.

**“Schedule of Performance”** means that certain Schedule of Performance attached hereto as Exhibit D and incorporated herein by reference, setting out the dates and/or time periods by which certain obligations set forth in this Agreement must be accomplished. The Schedule of Performance is subject to revision from time to time due to the application of Section 602 hereof and as set forth therein or as otherwise mutually agreed upon in writing between Developer and the Agency Director, and the Agency Director is authorized to make such revisions as he deems reasonably necessary.

**“Scope of Development”** means that certain Scope of Development attached hereto as Exhibit C, which describes the scope, amount and quality of development of the Developer Improvements to be completed by Developer and Agency Improvements to be completed by Agency pursuant to the terms and conditions of this Agreement.

**“Site”** means, collectively, the Agency Property and Third Party Property.

**“Site Condition”** is defined in Section 204.2.

**“Site Map”** means the map of the Site which is attached hereto as Exhibit A and incorporated herein by reference.

**“State”** means the State of California.

**“Sunbelt Property”** is that certain Third Party Property as shown on the Site Map. Agency has a right to lease the Sunbelt Property and is willing to assign that lease to Developer hereunder at the Closing pursuant and subject to Section 201.

**“Tax Increment Revenues”** means the total amount of taxes allocated to and received by the Agency pursuant to Health & Safety Code Section 33670(b) with respect to the Site and Developer Improvements.

**“Tenant(s)”** mean the tenant(s) of the Retail/Restaurant/Entertainment Component.

**“Third Party Property”** means that certain property shown on the Site Map as Third Party Property and owned by third parties, the legal descriptions and assessor parcel numbers of which are set forth on Exhibit B attached hereto. Without limiting the foregoing, Developer shall have the right to elect to have the Sunbelt Property constitute a portion of the Third Party Property for purposes of this Agreement, as provided in and pursuant to Section 201.

**“Title Company”** is defined in Section 202 hereof.

**“TID Assessment”** means an assessment pursuant to the Property and Tourist Improvement which was formed December 13, 2011 by the City of Garden Grove and the City of Anaheim to fund the marketing of the Anaheim/Orange County Visitors and Convention Bureau and other Anaheim Resort improvements.

**“Title Polices”** means the CLTA Policy and the ALTA Policies and Endorsements as defined in Section 203 hereof.

**“Title Report”** is defined in Section 202.

**“Transfer”** means any total or partial sale, transfer, conveyance, assignment, subdivision, financing, refinancing, lease or sublease of the Site or any portion thereof.

**“Transferee”** means a voluntary or involuntary successor in interest to the Developer.

**“Transient Occupancy Tax Revenues”** means those revenues imposed and collected by the City with respect to the Hotel pursuant to Section 3.12.010 of the Garden Grove Municipal Code.

**“Upper Upscale Hotel”** is defined in Recital C above and, as provided therein, means a hotel, the minimum standards for which are described therein and in Section 301.1 and the Scope of Development.

**“Vacation Membership Rental Unit(s)”** means a hotel room within a Hotel in which a person or entity receives the right in perpetuity, for life or for a specific period of time, to the recurrent, exclusive use or occupancy of a lot, parcel, unit, space, or portion of real property for a period of time which has been or will be allocated from the use or occupancy periods into which the facility has been divided thereof. An interest in a Vacation Membership Rental Unit may be coupled with an estate in real property, or it may entail a license, contract, membership, or other right of occupancy not coupled with an estate in the real property. **[NOTE: DEFINITION TO BE CONFIRMED]**

## 102. Representations, Warranties and Covenants.

**102.1 Agency Representations Warranties and Covenants.** The Agency hereby makes the representations, warranties and covenants contained below in this Section 102.1. All of the representations and warranties set forth in this Section 102.1 are effective as of the Date of this Agreement, are true in all material respects as of the Date of this Agreement, and shall be true in all material respects as of the Closing Date, and each shall survive the execution of this Agreement without limitation as to time.

(a) The Agency is a public body, corporate and politic, validly created and existing pursuant to the Community Redevelopment Law, which has been authorized to transact business pursuant to action of the City. The execution and delivery of this Agreement by the Agency has been fully authorized by all requisite actions.

(b) The Agency's execution and delivery of this Agreement does not violate any applicable laws, regulations, or rules nor to the best of Agency's knowledge after due inquiry, will it constitute a breach or default under any contract, agreement, or instrument to which the Agency is a party, or any judicial or regulatory decree or order to which the Agency is a party or by which it is bound; provided however that while Agency believes this Agreement to be enforceable in accordance with its terms, Agency makes no representations or warranties regarding the enforceability hereof.

(c) The Agency has not made an assignment for benefit of creditors, filed a petition in bankruptcy, been adjudicated insolvent or bankrupt, petitioned a court for the appointment of any receiver of or trustee for it or any substantial part of its property, or commenced any proceeding relating to the Agency under any reorganization, arrangement, readjustment of debt, dissolution, or liquidation law or statute of any jurisdiction, whether now or later in effect. There has not been commenced nor is there pending against the Agency any proceeding of the nature described in the first sentence of this subsection (c). No order for relief has been entered with respect to the Agency under the Federal Bankruptcy Code.

(d) All documents, instruments and other information delivered by the Agency to Developer pursuant to this Agreement, other than documents, instruments and other information received by Agency from third parties, are, to the best of Agency's knowledge, true, accurate, correct and complete in all material respects.

(e) The Agency has taken all legally required actions, and no further consent, approval, or authorization of any third person is required with respect to the Agency's execution delivery, and performance of this Agreement, other than consents, approvals, and authorizations which have already been unconditionally given.

(f) Contingent upon the acquisition of the Third Party Property, the Agency has or will have at the Closing, full right, power and lawful authority to grant, sell and convey the Third Party Property as provided herein.

(g) The Agency is not a "foreign person" within the parameters of Foreign Investors in U.S. Real Property Tax Act ("FIRPTA"), or is exempt from the provisions of FIRPTA, or the Agency has complied and will comply with all the requirements under FIRPTA.

(h) Until the Closing Date and thereafter, the Agency shall, upon learning of any fact or condition which would cause any of the warranties and representations in this Section 102.1 not to be true as of the Closing Date, give written notice of such fact or condition to Developer as soon as is reasonably practicable.

Each of the foregoing items (a) through (h), inclusive shall be deemed to be ongoing representations, warranties and covenants.

**102.2 Developer's Representations, Warranties and Covenants.** Developer hereby makes the representations, warranties and covenants contained below in this Section 102.2. All of the representations and warranties set forth in this Section 102.2 are effective as of the Date of this Agreement, are true in all material respects as of the Date of this Agreement, and shall be true in all material respects as of the Closing Date, and each shall survive the execution of this Agreement without limitation as to time.

(a) Developer is a duly organized California corporation and in good standing under the laws of the State of California and is authorized to carry on its business in California as such business is now conducted and to own and operate its properties and assets now owned and being operated by it, and as set forth in and anticipated by this Agreement. Developer has full right, power and lawful authority to enter into this Agreement and the execution and delivery of this Agreement by Developer has been fully authorized by all requisite actions on the part of Developer. Developer has provided the Agency with true and correct copies of documentation reasonably acceptable to the Agency Director, or his/her designee, designating the party authorized to execute this Agreement on behalf of Developer.

(b) Developer's execution, delivery and performance of its obligations under this Agreement will not violate any applicable laws, regulations, or rules nor to the best of Developer's knowledge after due inquiry, will it constitute a breach or default under any contract, agreement, or instrument to which Developer is a party, or any judicial or regulatory decree or order to which Developer is a party or by which it is bound.

(c) Developer has not made an assignment for the benefit of creditors, filed a petition in bankruptcy, been adjudicated insolvent or bankrupt, petitioned a court for the appointment of any receiver of or trustee for it or any substantial part of its property, or commenced any proceeding relating to Developer under any reorganization, arrangement, readjustment of debt, dissolution, or liquidation law or statute of any jurisdiction, whether now or later in effect. There has not been commenced nor is there pending against Developer any proceeding of the nature described in the first sentence of this subsection (c). No order for relief has been entered with respect to Developer under the Federal Bankruptcy Code.

(d) All documents, instruments, and other information delivered by Developer to the Agency pursuant to this Agreement are, to the best of Developer's knowledge, true, accurate, correct and complete in all material respects.

(e) This Agreement and all documents to be delivered by Developer pursuant to this Agreement, when executed by Developer and delivered, shall constitute the legal, valid and binding obligation of Developer. The Developer has taken all legally required actions, and no further consent, approval, or authorization of any third person is required with respect to the Developer's execution delivery, and performance of this Agreement, other than consents, approvals, and authorizations which have already been unconditionally given.

(f) Until the Closing Date and thereafter, Developer shall, upon learning of any fact or condition which would cause any of the warranties and representations in this Section 102.2 not to be true as of the Closing Date, immediately give written notice of such fact or conditions to the Agency.

Each of the foregoing items (a) to (f), inclusive shall be deemed to be ongoing representations, warranties and covenants.

**102.3 Agency and Developer Representation Re Authority and Enforceability.** Agency and Developer hereby covenant, represent and warrant to each other that neither will assert the lack of authority or enforceability of this Agreement against the other.

**103. Transfers of Interest in Site or Agreement.**

**103.1 Prohibition Against Transfer Prior to Release of Construction Covenants.** The qualifications and identity of Developer are of particular concern to the Agency. It is because of those qualifications and identity that the Agency has entered into this Agreement with Developer. Except as expressly set forth in Section 103.2 below, for the period commencing upon the Date of this Agreement and until the issuance of the Release of Construction Covenants, no Transferee shall acquire any rights or powers under this Agreement, nor shall Developer make any Transfer, of the whole of the Site or any part, or the Developer Improvements without the prior written approval of the Agency, which approval may be granted or withheld in the sole and absolute discretion of the Agency. Following the issuance of the Release of Construction Covenants, any Transfer shall be governed by Section 103.3. Agency and Developer hereby acknowledge that, subject to Section 103.2 below, Developer likely will form separate legal entities to own and develop the separate components (i.e., each Hotel, the Parking Structure, the separate pads comprising the Retail/Restaurant/Entertainment Component, etc.) of the Developer Improvements. Notwithstanding anything herein to the contrary, the Parking Structure shall, by appropriate legal documentation, approved by the Agency and Developer, each acting in their reasonable discretion, be made available for use by the public generally subject to the right to charge parking fees as provided in Section 301.3 below.

**103.2 Permitted Transfers.** Notwithstanding any other provision of this Agreement to the contrary, both before and after the issuance of the Release of Construction Covenants, the Agency approval of an assignment of this Agreement or Transfer of the Site (or any portion thereof), shall not be required in connection with any of the following (each of which shall be "Permitted Transfer"):

(a) The conveyance or dedication of any portion of the Site to the City, Agency or other appropriate governmental agency, or for the purpose of the granting of easements, permits or similar rights to facilitate construction, use and/or operation of the Developer Improvements.

(b) Any Transfer for Construction Financing purposes (subject to such Construction Financing being in compliance with Section 311.1 herein), including the grant of a deed of trust to secure the funds necessary for land acquisition, construction and permanent financing of the Developer Improvements, as applicable.

(c) Any collateral assignment of the Covenant Consideration for purposes of borrowing money to be used on the Project.

(d) Any Transfer to an entity in which (a) Developer and/or Matthew Reid and David Rose, or any combination thereof, directly or through the control of one (1) or more

intermediate entity(ies), retain operational control over the management, development and construction of the Developer Improvements (subject to the right of non-managerial members, partners, or shareholders, as applicable, to exercise voting rights with respect to so-called "major decisions") and (b) Developer and/or Matthew Reid and/or David Rose in the aggregate have not less than fifty one percent (51%) interest in profits and losses—ten percent (10%) direct or indirect ownership interest; provided, however, that a Transfer to an entity in which Matthew Reid and David Rose in the aggregate have not less than ten percent (10%) direct or indirect ownership interest but in which Matthew Reid and/or David Rose do not retain exclusive operational control shall be permitted subject to receipt of the Agency's prior written approval, not to be unreasonably withheld.

(e) Any Transfer to a Holder, or its Nominee by foreclosure or deed in lieu of foreclosure, or to a third party purchaser at a foreclosure sale or after foreclosure by the Holder or its Nominee.

(f) Any Transfer to a lessee or sublessee of a portion of the Project that is incidental to the primary purpose of the Developer Improvements (by example only, and not as a limitation, lease of restaurant space), provided such lessee or sublessee is consistent with the overall purposes of the Development Improvements.

(g) Any Transfer of a separate legal parcel within the Site and the Hotel(s) thereon after the Applicable Covenants Consideration Period with respect thereto has expired.

**103.3 Agency Consideration of Requested Transfer After Release of Construction Covenants.** Subject to and in accordance with the provisions of this Section 103.3, and without limiting Developer's rights under Section 103.2 above, the Developer shall have the right, without the Agency's consent, to Transfer (i) the entire Site following issuance of a Release of Construction Covenants with respect to all of the Developer Improvements, to Transfer the entire Site; and/or specific Parcels, if the applicable portion of the Site is being operated as and/or by (i) a specific Parcel and the Developer Improvements thereon following issuance of a Release of Construction Covenants with respect to such Parcel and Developer Improvements provided that such Developer Improvements are being operated by and/or as a Pre-Approved Upper-Upscale Flag(s)/Operator(s), a Pre-Approved Limited Service Flag(s)/Operator(s), or a Pre-approved Retail/Restaurant/Entertainment Tenant(s)/Operator(s), as applicable. In the event of any other proposed Transfer following the issuance of a Release of Construction Covenants with respect to all of the Developer Improvements, Developer shall deliver written Notice to Agency requesting approval of such Transfer, which Notice shall be accompanied by sufficient evidence regarding the proposed Transferee's net worth, development and operational qualifications and experience, and its financial resources, in sufficient detail to enable the Agency to evaluate the proposed Transferee pursuant to the criteria set forth hereinbelow and as reasonably determined by the Agency. In this regard, and to the extent approval is required by this Section 103.3, the Agency agrees that it will not unreasonably withhold approval of a request of a Transfer made after the issuance of the Release of Construction Covenants with respect to the applicable portion of the Site. The Agency shall evaluate each proposed Transferee over which Agency has approval rights on the basis of its qualifications and experience, and its financial commitments and resources. Agency may not disapprove any such proposed Transferee that demonstrates to the reasonable satisfaction of the Agency that the

transferee/assignee or its guarantor has a net worth sufficient to provide the prerequisite equity and access to debt offered by an institutional commercial real estate lender so as to permit the financing of the acquisition and operation of the Developer Improvements located on the applicable portion of the Site and transferee/assignee and/or its contract manager or the individual within the contract management entity responsible for management of such Developer Improvements has at least ten (10) years recent experience owning or operating hotel/retail/restaurant projects similar to such Hotel(s).

**103.4 Assignment and Assumption Agreement.** An executed Assignment and Assumption Agreement (or a document effecting a Transfer that includes the substantive provisions of the Assignment and Assumption Agreement) shall also be required for all proposed Transfers with respect to the portion of the Site so transferred whether or not Agency's consent is required with respect to such Transfer. If the Transfer involves the obligation of the Transferee to construct specific Developer Improvements, Agency is hereby granted the right to compel Developer to enforce any such construction obligation.

**103.5 Agency Action Re Requested Transfer.** Within thirty (30) days after the receipt of a written Notice requesting Agency approval of a Transfer pursuant to Sections 103.3 and 103.7, the Agency shall either approve or disapprove such proposed assignment or shall respond in writing by stating what further information, if any, the Agency reasonably requires in order to determine the request complete and determine whether or not to grant the requested approval. Upon receipt of such a response, Developer shall promptly furnish to the Agency such further information as may be reasonably requested.

**103.6 Initial Selection and/or Transfers with Respect to the Hotel Operator, Franchisor, and Tenants; Approval of the Franchise Agreement.** The selection of the operator ("Hotel Operator") and brand or franchisor for a Hotel (the "Franchisor"), as well as the franchise agreement or management agreement between Franchisor and Developer for such Hotel (the "Franchise Agreement"), shall be subject to approval by the Agency, acting in its reasonable discretion and based on consistency with the quality of the Hotel as described in Section 301.1 and the Scope of Development both initially and until expiration of the Applicable Covenants Consideration Period for such Hotel. During the Applicable Covenants Consideration Period, Agency shall also have the right to approve, acting in its reasonable discretion, the Tenants based on consistency with the quality of the Hotel as required herein. Notwithstanding anything to the contrary contained herein, the Pre-Approved Upper-Upscale Flag(s)/Operator(s), Pre-Approved Limited Service Flag(s)/Operator(s) and Pre-approved Retail/Restaurant/Entertainment Tenant(s)/Operator(s) are each hereby approved by the Agency for all purposes of this Agreement.

**103.7 Transfer of Covenant Consideration.** Notwithstanding anything herein to the contrary (i) both before and after the issuance of the Release of Construction Covenants, except as to a collateral assignment described in Section 103.3(c), the approval of an assignment of the Covenant Consideration separate and apart from a Transfer of the Site or the corresponding part thereof (i.e., an assignment of the Covenant Consideration not in conjunction with the Transfer of the applicable portion of the Site and Hotel(s)), shall require the consent of the Agency which consent shall be granted or withheld in the absolute discretion of the Agency; and (ii) no separate or additional approval of an assignment of the applicable Covenant



Consideration that is made in conjunction with a Transfer of the Site or the corresponding part thereof shall be required from the Agency.

## **200. DISPOSITION OF THE SITE**

**201. Conveyance of the Site to Developer.** Subject to the satisfaction of the Conditions Precedent set forth hereinbelow, on or before the date set forth in the Schedule of Performance, but in no event later than the Outside Date, the Agency shall cause the Conveyance of the Site to Developer in the condition described in Sections 201.4, 204.2 and 301.2 and the Scope of Development in consideration for compliance with the terms and conditions of this Agreement and Developer shall accept Conveyance in accordance with the terms of this Section 201.

**201.1 Acquisition of Third Party Property by Negotiated Purchase.** Subject to the availability of funds, as determined in the absolute discretion of the Agency, the Agency agrees to use its commercially reasonable efforts to acquire by negotiation the Third Party Property, subject to the terms, covenants and conditions of this Agreement, and the Agency may enter into an agreement for the purchase of the Third Party Property (a "Negotiated Purchase Agreement") without further approval by Developer, provided Developer has approved the terms and conditions of the Negotiated Purchase Agreement as it relates to the title and condition of the property being acquired. Notwithstanding anything to the contrary contained herein, and if and as required by Developer, Agency shall assign the lease of the Sunbelt Property to Developer or sublease the Sunbelt Property to Developer, in each case on terms agreed upon by Agency and Developer within the Due Diligence Period. Notwithstanding the foregoing or any such assignment or sublease, Agency shall remain responsible for all (and Developer shall not be required to pay any) rental to be paid under the lease(s) of the Sunbelt Property or otherwise until such time as Developer commences the precise grading of the construction pads located on the Sunbelt Property. In addition, Agency acknowledges that Developer has informed Agency that Developer considers the rent to be paid under the lease between Agency and the owner of the Sunbelt Property to be substantially "above market", and Developer and Agency acknowledge and agree that Agency will remain responsible for and shall pay the difference between the rental amount Developer determines during the Due Diligence Period to be "market" for the Sunbelt Property and the amount that Agency agreed to pay under such lease.

**201.2 Acquisition of Third Party Property by Eminent Domain.** If the Agency's efforts to negotiate the purchase of the Third Party Property pursuant to Section 201.1 are unsuccessful, and provided that the parties have fulfilled the Conditions Precedent to Third Party Property Acquisition, as defined below, the Agency shall consider adoption of a resolution of necessity to acquire the Third Party Property by eminent domain. In no event shall the Agency's decision not to adopt a resolution of necessity to acquire the Third Party Property be considered a Default of the Agency's obligations under this Agreement, it being understood and acknowledged by the Developer that the Agency retains full and complete discretion with respect to the adoption of such a resolution. Subject to the provisions of this Agreement, if the Agency, in its discretion, adopts a resolution of necessity to acquire the Third Party Property, the Agency shall pursue to completion the acquisition of such Third Party Property through eminent domain (or settlement) as long as Developer is not in Default hereunder.

Notwithstanding any other provision of this Agreement to the contrary, so long as the Conditions Precedent to Closing (other than Sections 205.1(h) and 205.2(i)) have been satisfied, if;

(a) The Agency provides to the Developer a copy of an effective, non-appealable order of prejudgment possession as to the Third Party Property for which fee title has not yet been acquired, free and clear of any other right of possession, together with a covenant in favor of Developer that Agency will not abandon the eminent domain action.

(b) The Agency delivers effective possession of the Third Party Property and the Title Company issues to the Developer (and Developer's Holder) the Title Policies provided for in Section 203 hereof (subject only to delivery to Title Company of an agreement mutually approved by Agency for Agency to indemnify Title Company as set forth in Section 204); and

(c) The right of possession of, and the covenant to vest all, subsequently acquired title to the Third Party Property conveyed by the Agency to the Developer is sufficient to allow Developer to close the Construction Financing without additional expense, interest or concessions and commence construction of the Developer Improvements;

then the Agency shall convey and the Developer shall, in such event, accept possession of the Third Party Property and the right to subsequently acquire title thereto, and the Developer shall proceed with the development of the Third Party Property, with the date of transfer of possession from the Agency to the Developer treated the same as the date for the Close of Escrow for purposes of the Developer's obligation to proceed with and complete construction of the Developer Improvements. The conditions Precedent to Third Party Property Acquisition are as follows:

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**201.3 Consideration for Site.** The consideration for the Conveyance will be the Developer's construction and operation of the Project in accordance with this Agreement, and its promise to otherwise be bound by the Covenants set forth herein; provided however, Developer has deposited with the Agency the sum of Fifty Thousand Dollars (\$50,000) ("Cost Reimbursement Deposit") which Cost Reimbursement Deposit the Agency may use to pay for costs incurred by Agency in connection with the implementation of the Agreement Developer will be refunded the unexpended portion of the Cost Reimbursement Deposit in the event that Developer acquires the Site pursuant to this Agreement (in which case the unexpended portion of the Cost Reimbursement Deposit will be refunded to Developer upon the Commencement of the Phase 1 Developer Improvements) or this Agreement is terminated (in which case the unexpended portion of the Cost Reimbursement Deposit will be refunded to Developer upon the termination of this Agreement) other than due to a Default by Developer.

**201.4 Condition of Site.** EXCEPT AS SET FORTH IN SECTIONS 204 AND 301.2, DEVELOPER HAS AGREED TO ACCEPT POSSESSION OF THE SITE ON THE CLOSING DATE ON AN "AS IS" BASIS. AGENCY AND DEVELOPER AGREE THAT, SUBJECT TO SECTIONS 204 AND 301.2 HEREOF, THE PROPERTY SHALL BE SOLD "AS IS, WHERE IS, WITH ALL FAULTS"" WITH NO RIGHT OF SET OFF OR

REDUCTION IN CONSIDERATION, AND, EXCEPT AS SET FORTH IN SECTIONS 204 AND 301.2 HEREOF, SUCH SALE SHALL BE WITHOUT REPRESENTATION OR WARRANTY OF ANY KIND, EXPRESS OR IMPLIED (INCLUDING WITHOUT LIMITATION, WARRANTY OF INCOME POTENTIAL, OPERATING EXPENSES, USES, MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE), AND SELLER DISCLAIMS AND RENOUNCES ANY SUCH REPRESENTATION OR WARRANTY.

**201.5 Opening and Close of Escrow.** The Conveyance of the Site shall be consummated on the date ("Closing Date") set forth in the Schedule of Performance but in no event later than May 27, 2012 ("Closing" or "Close of Escrow"), subject to extension as provided in the Schedule of Performance, through an escrow (the "Escrow") established at West Coast Escrow or another escrow company mutually agreeable to the parties (the "Escrow Agent") which Escrow shall be opened within thirty (30) days following the Date of this Agreement. Escrow Agent is hereby authorized to effect the Closing upon satisfaction of the Conditions to Closing set forth in Section 205 by taking the following actions:

(a) Current real property taxes, personal property taxes, and installments of assessments and all items of income (if any) and expense regarding the Site shall be prorated as of the Closing.

(b) Concurrently with the Closing of Escrow, Escrow Agent shall cause the Title Company to issue the Title Policy, as described in Section 203.

(c) Escrow Agent shall pay and charge: (i) Developer for the following: (aa) the recording cost of the Grant Deed and other closing documents, (bb) the premium for the CLTA Policy, (cc) the additional premium for the ALTA Policies and Endorsements (as hereinafter defined), if any, (dd) half of the escrow fees charged by the Escrow Agent, (ee) Developer's share of proration; and (ii) Agency for the following (ff) Agency's share of prorations, (gg) one-half (1/2) the cost of the CLTA Policy and (hh) any transfer taxes or fees.

(d) Escrow Agent shall record, in the following order, the following documents:

- (i) The Declaration;
- (ii) The Grant Deed; and
- (iii) The Memorandum of Agreement.

all duly executed and acknowledged by the appropriate party.

#### **201.6 Submittal of Documents.**

(a) At least two (2) days prior to the Close of Escrow, Developer shall execute and submit to Escrow Agent the following:

(i) Two (2) originals of a certificate of acceptance of the Grant Deed duly executed by Developer and acknowledged.

(ii) Two (2) originals of the Declaration and Memorandum of Agreement duly executed by Developer and acknowledged.

(iii) Any documents to be recorded as part of Developer's financing of the Project which Agency has approved in writing pursuant to Section 311, along with a request for notice of default executed by the Agency.

(b) At least two (2) days prior to the Close of Escrow, Agency shall execute and deliver to Escrow the following:

(i) Two (2) originals of the Grant Deed duly executed by Agency and acknowledged; and

(ii) Two (2) originals of the Declaration and Memorandum of Agreement duly executed by Agency and acknowledged.

#### **201.7 Post-Closing Deliveries by Escrow.**

(a) After the Close of Escrow, the Developer shall be delivered the following documents:

(i) This Agreement and the Grant Deed duly executed by the appropriate party or parties and recorded in the Official Records of Orange County.

(ii) A non-foreign affidavit in a form reasonably acceptable to Developer.

(iii) A conformed copy of the Declaration.

(iv) A conformed copy of the Memorandum of Agreement.

(b) After the Close of Escrow, Agency shall be delivered the following documents:

(i) A conformed copy of the recorded Grant Deed and this Agreement.

(ii) The recorded original of the Declaration.

(iii) The recorded original of the Memorandum of Agreement.

(iv) The recorded original of the request for notice of default.

(c) At Close of Escrow, the Agency and Developer shall each execute counterpart closing statements in customary form together with such other documents as are reasonably necessary to consummate the Closing.

**201.8 Payment of Escrow Costs.** At Close of Escrow, both parties shall pay their respective costs by wire transfer, or by cashier's check drawn on a bank reasonably

acceptable to the Escrow Agent. In the event of termination of this Agreement prior to the Close of Escrow due to failure of a condition set forth in Section 205, the parties shall each be responsible for one-half of any Escrow cancellation costs. In the case of termination prior to the Close of Escrow due to a default by one of the parties hereto, such defaulting party shall pay one hundred percent (100%) of all Escrow Cancellation Costs.

**202. Review of Title.** Within ten (10) days after the Date of this Agreement, Agency shall cause First American Title Insurance Company, or another title company mutually agreeable to both parties (the "Title Company"), to deliver to Developer a preliminary title report (the "Title Report") with respect to the Site, together with legible copies of all documents underlying the exceptions ("Exceptions") set forth in the Title Report. Developer shall cause the preparation, at its cost and expense, of a ALTA Survey prepared by a California licensed surveyor (the "ALTA Survey"). Developer shall have thirty (30) days from its receipt of the Title Report and ALTA Survey within which to give written notice to Agency of Developer's approval or disapproval of any of such Exceptions. No deeds of trust, mortgages or other liens (all of which shall be removed by Agency prior to Closing), except for the lien of property taxes and assessments not yet due, shall be approved Exceptions. If Developer notifies Agency of its disapproval of any Exceptions in the Title Report or ALTA Survey, Agency shall have thirty (30) days from Agency's receipt of such notification to advise Developer that it will use commercially reasonable efforts or provide assurances satisfactory to Developer that such Exception(s) will be removed on or before the Closing. If Agency does not provide assurances satisfactory to the Developer that such Exception(s) will be removed on or before the Closing, Developer shall have thirty (30) days after the expiration of such thirty (30) day period to either give the Agency written notice that Developer elects to proceed with the purchase of the Site subject to the disapproved Exceptions and conditions set forth in the ALTA Survey (and conditioned upon the issuance of any endorsements necessary to render title acceptable to Developer), or to give the Agency written notice that the Developer elects to terminate this Agreement in which event, the Agency and Developer shall each be responsible for one-half of any Escrow cancellation charges and neither Developer nor Agency shall have any further rights or obligations hereunder except as set forth in Section 307. The Developer shall have the right to approve or disapprove any Exceptions reported by the Title Company or conditions set forth on the ALTA Survey after Developer has approved the condition of title for the Property hereunder. The foregoing periods of time shall be reasonably extended if any updates in the Title Report are provided to Developer after Developer approval of the Exceptions. Agency shall not voluntarily create any new exceptions to title following the Date of this Agreement, except for the recordation of documents in connection with the Closing as required herein. The Developer shall assume all non-delinquent assessments and taxes not specifically disapproved as provided herein.

**203. Title Policy.** At the Closing, the Title Company, as insurer, shall issue in favor of Developer, as insured, a CLTA owner's standard coverage policy or policies of title insurance with endorsements, if any, as may be required in Section 202 hereof with liability in an amount equal to the value of the Site as determined by the parties prior to Closing but not to exceed Ten Million Dollars (\$10,000,000) ("CLTA Policy"), or, at Developer's option and expense, an ALTA extended policy of title insurance and/or lender's policy of title insurance with any endorsements and/or increased coverage amounts requested by Developer or its lender ("ALTA Policies and Endorsements") (collectively, the "Title Policies"), subject to the following:

(a) All nondelinquent general and special real property taxes and assessments for the current fiscal year; and

(b) If a CLTA policy is issued, the standard printed conditions and exceptions contained in the CLTA standard owner's policy of title insurance regularly issued by the Title Company.

(c) The Redevelopment Plan.

(d) The provisions of this Agreement, the Grant Deed and the Declaration.

(e) Any Exceptions to title approved by Developer pursuant to Section 202.

The Title Policies shall be combined with a policy insuring the personal property (Eagle 9 policy from the Title Company) with tie-in endorsements to cover the full insurable cost of the Project paid for by Developer.

#### **204. Studies, Reports.**

**204.1 Site Investigation.** Representatives of the Developer and any prospective users, following execution of the Right of Entry Agreement, shall have the right of access to the Agency Property, and to the Third Party Property at such time, if ever, as Agency has the right of access to the Third Party Property, for the purpose of making necessary or appropriate inspections, including geological, soils and/or additional environmental assessments. If Developer determines that there are Hazardous Materials in, on, under or about the Site, including the groundwater, or that the Site is or may be in violation of any Environmental Law, or that the condition of the Site is otherwise unacceptable to Developer, then the Developer shall notify the Agency and Escrow Holder prior to the Due Diligence Date [NOTE: DISCUSS]. Agency and Developer shall thereafter have thirty (30) days to negotiate an agreement with respect to remediation of the Site, pursuant to which Agency shall commit to expend up to Two Hundred Fifty Thousand Dollars (\$200,000250,000) for Site remediation ~~which amount shall be included in the Agency Improvement Costs.~~ If, at the end of such thirty (30) day period, Developer and Agency have not come to an agreement with respect to remediation of the Site, Developer shall, within three (3) days thereafter notify Agency of whether it elects to go forward with the acquisition of the Site and pay all remediation costs in excess of Two Hundred Fifty Thousand Dollars (\$200,000250,000), or whether it elects to terminate this Agreement, in which event the Developer and Agency shall each be responsible for one-half of any Escrow cancellation charges and neither Developer nor Agency shall have any further rights or obligations hereunder except as set forth in Section 307.

**204.2 As-Is Environmental Condition.** Subject to the terms of this Agreement, if the Developer elects to proceed with Close of Escrow, the Site shall be conveyed to the Developer in an "as is" environmental condition, with no warranty, express or implied by the Agency, as to the condition of the Site, the soil, its geology, the Presence of known or unknown faults, the suitability of soils for the intended purposes or the presence of known or unknown Hazardous Materials or toxic substances.

### 204.3 Indemnities and Release Re Hazardous Material.

(a) **Developer Indemnity.** Developer hereby agrees and hereby shall Indemnify the Indemnitees from and against all Liabilities arising from, related in any respect to, or as a result of (i) the Presence of Hazardous Materials on the Site (excluding Public Streets) which Presence first occurred after Close of Escrow, and (ii) the Presence of Hazardous Materials on the Site, which Hazardous Materials were not Hazardous Materials at the time of the Close of Escrow, but became Hazardous Materials after Close of Escrow as a result of an amendment to, or interpretation of, the Environmental Law; provided, that none of the same were directly and proximately caused by Agency or any of its agents, employees or contractors. Agency shall cooperate with Developer to ensure that Agency has assigned to Developer any and all rights that Agency acquired in its acquisition of the Site or any portion thereof to permit Developer's prosecution of claims against any third parties who are potentially responsible for such Hazardous Materials.

(b) **Developer Release.** Developer agrees to and hereby shall release the Indemnitees from and after the Close of Escrow from and against all Liabilities arising from, related in any respect to, or as a result of (i) the Presence of Hazardous Materials on the Site that first existed on the Site as of the Close of Escrow, but were discovered after Close of Escrow, and (ii) the Presence of Hazardous ~~materials~~Materials on the Site, which Hazardous Materials were not identified and/or defined as such under the Environmental Laws at the time of Close of Escrow, but became Hazardous Materials after Close of Escrow as a result an amendment to, or interpretation of, the Environmental Law. Notwithstanding the foregoing, Developer is not releasing any person or entity other than the Indemnitees.

**205. Conditions to Closing. The Closing is conditioned upon the satisfaction of the following terms and conditions, which the parties shall exercise their best efforts to satisfy, within the times designated below:**

**205.1 Agency's Conditions Precedent.** Agency's obligation to proceed with the Closing is subject to the fulfillment or waiver in writing by Agency of each and all of the conditions precedent (a) through (j), inclusive, described below ("Agency's Conditions Precedent"), which are solely for the benefit of Agency, and which shall be fulfilled or waived by the time periods provided for herein:

(a) **No Default.** Prior to the Close of Escrow, Developer shall not be in Default in any of its obligations under the terms of this Agreement.

(b) **Execution of Documents.** The Developer shall have executed any documents required hereunder and delivered such documents into Escrow.

(c) **Payment of Funds.** Prior to the Close of Escrow, Developer shall have paid all required costs of Closing into Escrow in accordance with Section 201.5 hereof.

(d) **Land Use Approvals.** The Developer shall have received all Land Use Approvals and a building permit shall have issued with respect to not less than the Phase 1 Developer Improvements.

(e) Insurance. The Developer shall have provided proof of insurance as required by Section 306 hereof.

(f) Financing. The Agency shall have approved the Construction Financing as defined in Section 311.1 hereof, for construction of not less than the Phase 1 Developer Improvements as provided in Section 311.1 hereof, and such Construction Financing shall have closed and funded or be ready to close and fund upon the Closing in substantial accordance with the commitment for Construction Financing.

(g) Declaration. The parties shall have mutually agreed upon the terms of the Declaration and the same shall be ready for recordation concurrently with the Close of Escrow.

(h) Agency's Acquisition of the Third Party Property. Agency has acquired the Third Party Property in accordance with Sections 201.1 and/or 201.2 hereof.

(i) Approval of Hotel Operator, Franchisor and Franchise Agreement. The Developer shall have provided Agency and, to the extent required by this Agreement, Agency shall have approved the Hotel Operator, Franchisor and a Franchise Agreement, which approval shall be granted if each comply with the terms of this Agreement, including without limitation, Section 301.1, and the Scope of Development.

(j) Pre-leasing and Approval of Tenant. Agency has approved the Tenant(s)/Operator(s) unless included in the list of Pre-approved Restaurant Tenant(s)/Operator(s). The Tenant(s) listed in Exhibit M are hereby approved.

(k) Hazardous Material Insurance. Agency and Developer shall have obtained or waived Hazardous Material Insurance pursuant to Section 204.4.

(l) Agency Improvements. Agency has determined, acting in its reasonable discretion, the cost of the Agency Improvements will not exceed ~~Twenty Million, Eight Hundred Thirty Five Thousand~~ \_\_\_\_\_ Dollars (\$20,835,000 \_\_\_\_\_) of which the Agency has already expended ~~Twelve Million~~ \_\_\_\_\_ Dollars (\$12,000,000 \_\_\_\_\_) in connection with the acquisition of the Agency Property.

**205.2 Developer's Conditions Precedent.** Developer's obligation to proceed with the Closing is subject to the fulfillment or waiver by Developer of each and all of the conditions precedent (a) through (m), inclusive, described below ("Developer's Conditions Precedent"), which are solely for the benefit of Developer, and which shall be fulfilled or waived by the time periods provided for herein:

(a) No Default. Prior to the Close of Escrow, Agency shall not be in default in any of its obligations under the terms of this Agreement.

(b) Execution of Documents. The Agency shall have executed the Grant Deed and any other documents required hereunder and delivered such documents into Escrow.

(c) Review and Approval of Title. Developer shall have reviewed and approved the condition of title of the Site, as provided in Section 202 hereof.



(d) Site Condition. Developer shall have determined, in its sole and absolute discretion, and advised Agency in writing that, to Developer's knowledge, the Site Condition is satisfactory in accordance with Sections 201.4, 204 and 301.2 hereof.

(e) Relocation, Demolition and Clearance of the Site. The Agency shall have relocated occupants and demolished and cleared the Site and removed all above ground structures located thereon and all substructures under existing buildings as required by Section 301.2-301.2 and otherwise completed all other Agency Improvements in accordance with this Agreement and the Schedule of Performance. Notwithstanding anything to the contrary contained herein, this Condition Precedent shall not be deemed satisfied until such time as (i) ~~any~~ such ~~relocation~~ action has been approved officially by the appropriate governmental authorities through duly authorized and appropriate action and all administrative appeals periods related thereto shall have expired, and (ii) if any litigation or administrative challenge of ~~such relocation~~ shall have been filed relating thereto, there has been a final non-appealable resolution of any such litigation or challenge affirming the validity of such action by the Agency.

(f) Title Policy. The Title Company shall, upon payment of Title Company's regularly scheduled premium, have agreed to provide to the Developer the Title Policy for the Site upon the Close of Escrow, in accordance with Section 203 hereof.

(g) Land Use Approvals. The Developer shall have received all Land Use Approvals and building permits shall have issued with respect to the Improvements required pursuant to Section 303 hereof.

(h) Financing. The Developer shall have obtained the Construction Financing as provided in Section 311.1 hereof, and such construction financing shall have closed and funded or to close and fund upon the Closing in accordance with the Construction Financing.

(i) Agency's Acquisition of the Third Party Property. Agency has acquired the Third Party Property in accordance with Sections 201.1 and/or 201.2 hereof.

(j) Adverse Conditions. No lawsuit (including by private parties), moratoria, or similar judicial or administrative proceeding or government action shall exist which would materially delay or significantly increase the cost of constructing the Agency Improvements.

(k) Approval of Hotel Operator, Franchisor and Franchise Agreement. The Developer shall have provided Agency and, to the extent required by this Agreement, Agency shall have approved the Hotel Operator, Franchisor and a Franchise Agreement, which approval shall be granted if each comply with the terms of this Agreement, including without limitation, Section 301.1.

(l) Pre-leasing and Approval of Tenant. Agency has approved the Tenant(s)/Operator(s) unless included in the list of Pre-approved Restaurant Tenant(s)/Operator(s).

(m) Declaration. The parties shall have mutually agreed upon the terms of the Declaration and the same shall be ready for recordation concurrently with the Close of Escrow.



(b) The demolition and removal of all existing structures and improvements including foundations, and, subject to and as provided in Section 204, remediation of any environmental hazards necessary to address any ~~Recognized Environmental Concerns~~ identified in a ~~Phase II Environmental Site Assessment~~ Hazardous Materials on the Site, the proper disposal and mitigation of lead-based paint, asbestos and other environmental hazards pursuant to the requirements of the Department of Health Services in compliance with all applicable federal, state and local laws and regulations with respect to demolition and/or disposal and mitigation as described above;

(c) Installation and completion of all offsite infrastructure, as including CEQA mitigation required by Section 303, adequate utilities and utility capacity, roadway and traffic improvements, traffic mitigation measures required by the City as a condition of the Land Use Approvals to accommodate the project and offsite landscape; and

(d) Completion of all other work that is the responsibility of the Agency, as provided and described in the Schedule of Performance.

The Agency's determination of the Agency Improvement Costs shall be made no later than the date set forth in the Schedule of Performance by written notice to the Developer. If Agency ~~disapproves~~ determines that the Agency Improvements Costs exceeds the Agency Improvements Contribution Cap, it shall give notice to the Developer of such disapproval in accordance with the Schedule of Performance and such notice shall include (a) the specific amount by which any cost exceeds the ~~amount by which the Agency would approve~~ Improvements Contribution Cap and (b) back up information supporting the Agency's determination of ~~its~~ its own budgeted expenses for such costs in sufficient detail to allow Developer to determine whether or not, without obligation, to pay any such excess of such Agency Improvement Costs above the Agency Improvements Contribution Cap in lieu of termination of the Agreement.

**301.3 Parking Structure.** The Developer Improvements will include a Parking Structure, as described more fully in the Scope of Development and generally shown on the Site Map ("Parking Structure") which will serve the Project. The Parking Structure shall remain open and available to the public subject to Developer's right to impose parking charges and fees to the extent not prohibited by Governmental Requirements and/or the CFD Financing.

The financing for the Parking Structure may be (i) part of the Construction Financing or (ii) financed through CFD Bonds ("CFD Financing"). In the case of CFD Financing, if so requested by Developer, and if economically and legally feasible, the Agency will undertake the requisite actions to cause CFD Bonds to be issued with respect to the financing of the Parking Structure, provided that the Developer (or an agent engaged by Developer and reasonably approved by the Agency) provides completion guarantees and/or credit enhancements (conditioned upon receipt of the CFD Financing funds) in a form, amount and quality reasonably acceptable to Agency, the bonds or certificates of participation will be rated not less than BBB or its equivalent, and such bonds or certificates of participation will be at no cost to the Agency. In the event of CFD Financing, the parties will determine, each acting in their sole and absolute discretion, the manner in which the Parking Structure will be constructed, operated and maintained as a public parking structure.

**301.4 Design Review.** The Developer Improvements shall be subject to design review by the Agency within the timeframe set forth in this Agreement and in the Schedule of Performance.

**302. Construction Drawings and Related Documents.** The Developer shall submit, within the time frames set forth in the Schedule of Performance, and the Agency Director or his designee shall approve, within the time periods set forth in the Schedule of Performance, preliminary building elevations, final building elevations, construction drawings, landscape plans, and related documents required for the development of the respective portions of the Site (individually and collectively, the "Construction Drawings"). The City shall have the right to review and approve all Construction Drawings. In addition to processing Construction Drawings through the City, the Agency shall have the right to review and approve the Construction Drawings as to their compliance with the description of the applicable Developer Improvements as set forth herein, and their consistency with the previously approved design review and the Land Use Approvals. The Agency shall not have the right to disapprove any current set of Construction Drawings unless they are materially inconsistent with the review requirements of the immediately preceding sentence.

**303. Land Use Approvals.** Except as otherwise expressly set forth herein, prior to commencement of construction of the Developer Improvements upon the Site and in accordance with the Schedule of Performance, Agency shall, at its sole cost and expense (other than the cost of any plans, specifications and other design materials, the cost of which shall be paid by Developer), secure any and all land use and other entitlements and approvals which the City may require for the construction and operation of the Developer Improvements, the Parcel Map, design review by the Agency and/or any other entitlements, permits or approvals required by or from any other governmental agency (collectively, the "Land Use Approvals"). Notwithstanding anything to the contrary herein, Developer and Agency acknowledge and agree that Agency shall prepare, at Agency's expense, and process all documentation required by the California Environmental Quality Act ("CEQA") with respect to the Project. Except as to the Agency Improvements, costs of any Project related on-site (as described in Paragraph I.E. of the Scope of Development) CEQA mitigation shall be borne by Developer, the cost of which shall be subject to Developer's approval as a condition to Developer's obligation to proceed with any such mitigation. Developer acknowledges that compliance with any such CEQA mitigation shall be a condition under applicable law for proceeding with the Project. Agency shall provide Developer with copies of all applications and other submittals for the Land Use Approvals and the CEQA compliance not less than fifteen (15) days prior to submitting them to any other Governmental Authority for Developer's prior review and written approval, and Agency shall not agree to any conditions, exactions and impositions related to the Developer Improvements or the Site without the prior written approval thereof from Developer. Notwithstanding anything to the contrary contained herein, the Land Use Approvals shall not be deemed obtained or secured until such time as (i) Developer has approved all conditions, exactions and impositions related thereto, in Developer's sole discretion, and (ii) the Land Use Approvals: (a) have been approved officially by the appropriate governmental authorities through duly authorized and appropriate action and all administrative appeals periods related thereto shall have expired, (b) are not subject to any further discretionary approvals of any kind, and (c) if any litigation or administrative challenge shall have been filed relating thereto, there has been a final non-

appealable resolution of any such litigation or challenge affirming the validity of the Land Use Approvals.

**304. Schedule of Performance.** Provided that the Agency has timely met its respective obligations under the Schedule of Performance and subject to the application of Section 602 hereof, Developer shall submit the Construction Drawings, Commence and Complete all construction of the Developer Improvements, and satisfy all other obligations and conditions of this Agreement which are the obligation of Developer within the times established therefor in the Schedule of Performance. The Schedule of Performance is subject to revision from time-to-time as provided therein and as otherwise mutually agreed upon in writing by Developer and the Agency Director.

**305. Cost of Construction.** Except as otherwise expressly set forth herein, including Sections 201, 204, 301 and 303 and costs relating to Agency Improvements, all of the cost of planning, designing, developing and constructing all of the Developer Improvements, including but not limited to payment or other satisfaction of development impact fees payable in connection with the Developer Improvements, shall be borne solely by Developer.

**306. Insurance Requirements.** Developer shall obtain and maintain at its sole cost and expense, or shall cause its contractor or contractors to take out and maintain at their sole cost and expense, until the issuance of the Release of Construction Covenants pursuant to Section 310 of this Agreement, the insurance coverages described in this Section 306, with the coverage limits, conditions, and endorsements defined herein *[TO BE REVIEWED BY DEVELOPER'S AND AGENCY'S INSURANCE CONSULTANT]*:

**306.1 Insurance Coverage.** Prior to the earlier to occur of the (i) Developer's exercise of a right of entry under the Right of Entry Agreement or (ii) the approval of building permits, the following policies shall be obtained and maintained by Developer or its contractor or contractors covering all activities relating to construction of Developer Improvements at the Site:

(a) Comprehensive general liability insurance in the amount no less than One Million Dollars (\$1,000,000) per occurrence, Two Million Dollars (\$2,000,000) in the aggregate for claims arising out of bodily injury, personal injury and property damage. Coverage will include contractual, owners, contractors' protective policy and products and completed operations. In addition, an excess policy in an amount of Four Million Dollars (\$4,000,000) covering the same terms and conditions will remain in force during the term of the Project.

(b) Comprehensive automobile liability insurance in the amount of One Million Dollars (\$1,000,000), combined single limit per occurrence (bodily injury and property damage liability), including coverage for liability arising out of the use of owned, non-owned, leased, or hired automobiles for performance of the work. As used herein the term "automobile" means any vehicle licensed or required to be licensed under the California or any other applicable state vehicle code. Such insurance shall apply to all operations of Developer or its contractors and subcontractors both on and away from the Site. In the event that any drivers are excluded from coverage, such drivers will not be permitted to drive in connection with construction of the Developer Improvements.

(c) Workers' compensation insurance as required by law.

Except for workers compensation insurance which shall be placed with The State Compensation Fund, acceptable insurance coverage shall be placed with carriers admitted to write insurance in California, or carriers with a rating of or equivalent to A:VII by A.M. Best Company. Any deviation from this rule shall require specific approval in writing from the Agency's risk manager or City Attorney. Any deductibles or self-insured retentions in excess of \$250,000 must be declared to and approved the Agency.

**306.2 Policy Provisions.** A certificate or certificates evidencing coverage described in subsections (a) through (c) above (the "Insurance") shall be submitted to the Agency prior to issuance of building permits for and commencement of the construction of the Developer Improvements, which certificates shall be accompanied by appropriate policy endorsements stating that:

(a) The Insurance shall be primary insurance for losses at the Site, and will be noncontributing with respect to any other insurance carried by Developer or its contractor(s) with respect to any losses which do not arise out of the construction of Developer Improvements, and any other insurance carried by the Agency or City which may be applicable shall be deemed to be excess insurance and the Insurance shall be primary for all purposes despite any conflicting provision in the Insurance to the contrary;

(b) Not less than ten (10) days advance notice shall be given in writing to the Agency and the City prior to any cancellation or termination of the Insurance;

(c) The City and the Agency are named as additional insureds. Coverage provided hereunder by Developer shall be primary insurance and not be contributing with any insurance maintained by the Agency or the City.

Upon request by Agency, Developer shall provide Agency with copies of complete insurance policies evidencing coverage as required herein. Certificates and endorsements for each insurance policy shall be signed by a person authorized by the insurer to bind coverage on its behalf. If required by Agency, Developer shall, from time to time, increase the limits of its general and automobile liability insurance to reasonable amounts customary for owners of improvements similar to those on the Site.

Notwithstanding anything to the contrary set forth in this Section, Developer's obligations to carry the insurance provided for herein may be brought within the coverage of a so-called blanket policy or policies of insurance carried and maintained by Developer or its affiliate; provided, however, (i) that the City of Garden Grove and the Agency shall be named as an additional insureds as its interest may appear and (ii) that the coverage afforded Agency, et. al., will not be reduced or diminished by reason of the use of such blanket policy of insurance, and (iii) that the requirements set forth herein are otherwise satisfied.

The obligations set forth in this Section 306.2 shall remain in effect as to any portion of the Site only until a Release of Construction Covenants has been furnished for such portion of the Site as hereafter provided in Section 310 of this Agreement.

**306.3 Mutual Waivers.** Except as otherwise set forth in Section 307 hereof, Agency and Developer hereby waive any rights each may have against the other, on account of any loss or damage occasioned to Agency and any additional insured parties and Developer, as the case may be, or the Site, arising from any loss generally covered by all-risk insurance; and the parties each, on behalf of their respective insurance companies insuring the property of either Agency and Developer against any such loss, waive any right of subrogation that such insurer or insurers may have against Agency and Developer, as the case may be. The foregoing mutual waivers of subrogation shall be mutually operative only so long as available in the state in which the Site is situated and provided further that no such policy is invalidated thereby.

**307. Developer's Indemnity; Agency Indemnity.** Except as set forth in Section 204 and except to the extent caused by a failure of Agency's warranties for representations or Default by Agency hereunder, Developer shall Indemnify (with one (1) counsel reasonably acceptable to the Agency, unless there is a conflict of interest by, among or between any of the Indemnitees, whether individuals or entities in which case separate counsel shall be provided by Developer for each such Indemnitee) the Indemnitees from and against any and all Liabilities which result from the performance of this Agreement by Developer or Developer's ownership, development, use, or operation of the Site or any portion thereof excepting those Liabilities which are caused by the Indemnitees' (or any of them) gross negligence or willful misconduct. The Agency, City and Developer agree to fully cooperate with one another in any case where no conflict of interest between the parties is apparent. Without limiting the generality of the foregoing, Developer specifically agrees to indemnify, defend and hold harmless Agency and City from any Liabilities resulting from Developer's failure to comply with all applicable laws in accordance with Section 309 hereof. Agency shall Indemnify (with one (1) counsel reasonably acceptable to Developer) the Developer Parties from and against any and all Liabilities which result from the Agency's relocation of the occupants and demolition and clearing of the Site and removal of all above ground structures located thereon and all substructures under existing buildings as required by this Agreement.

**308. Rights of Access.** Representatives of the Agency shall have the right of access to the Site, without charges or fees, at normal construction hours during the period of construction for the purposes of this Agreement, including but not limited to, the inspection of the work being performed in constructing the Developer Improvements and so long as Agency representatives comply with all safety rules and do not unreasonably interfere with the work of Developer. Agency shall defend, indemnify, assume all responsibility for and hold the Developer Parties harmless from and against any and all third party liabilities, suits, actions, claims, demands, penalties, damages (including, without limitation, penalties, fines and monetary sanctions), losses, costs or expenses (including, without limitation, consultants' fees, and reasonable attorneys' fees of any kind or nature and for any damages, including damages to property or injuries to persons, including accidental death (including reasonable attorneys' fees and costs), which result from the exercise of such entry. Representatives of the Developer shall have the right of access to those portions of the Site owned by Agency without charges or fees during normal construction hours for the purpose of Investigation and Grading (as those terms are defined in the Right of Entry and Reimbursement Agreement).

**309. Compliance with Governmental Requirements.** Developer shall carry out the design, construction and operation of the Project in conformity with all Governmental Requirements.

**309.1 Nondiscrimination in Employment.** Developer certifies and agrees that all persons employed or applying for employment by it, its affiliates, subsidiaries, or holding companies, and all subcontractors, bidders and vendors, with respect to the construction and operation of the Project, are and will be treated equally by it without regard to, or because of race, color, religion, ancestry, national origin, sex, age, pregnancy, childbirth or related medical condition, medical condition (cancer related) or physical or mental disability, and in compliance with Title VII of the Civil Rights Act of 1964, 42 U.S.C. Sections 2000, *et seq.*, the Federal Equal Pay Act of 1963, 29 U.S.C. Section 206(d), the Age Discrimination in Employment Act of 1967, 29 U.S.C. Sections 621, *et seq.*, the Immigration Reform and Control Act of 1986, 8 U.S.C. Sections 1324b, *et seq.*, 42 U.S.C. Section 1981, the California Fair Employment and Housing Act, California Government Code Sections 12900, *et seq.*, the California Equal Pay Law, California Labor Code Sections 1197.5, California Government Code Section 11135, the Americans with Disabilities Act, 42 U.S.C. Sections 12101, *et seq.*, and all other anti-discrimination laws and regulations of the United States and the State of California as they now exist or may hereafter be amended. Developer shall allow representatives of the Agency access to its employment records related to this Agreement during regular business hours at Developer's principal office in Garden Grove, California to verify compliance with these provisions when so requested by the Agency.

**310. Release of Construction Covenants.** Following Completion of the Phase 1 Developer Improvements and/or Phase 2 Developer Improvements in conformity with this Agreement and within thirty (30) calendar days following receipt of a written request from Developer, the Agency shall furnish Developer with a Release of Construction Covenants for the completed Developer Improvements or portion thereof. The Agency shall not unreasonably withhold or delay such Release of Construction Covenants. The Release of Construction Covenants shall be conclusive determination of satisfactory completion of the Developer Improvements (or the part thereof identified in the Release of Construction Covenants) and the Release of Construction Covenants shall so state. Any party then owning or thereafter purchasing, leasing or otherwise acquiring any interest in the Site (or part thereof which is the subject of Release of Construction Covenants) shall not (because of such ownership, purchase, lease or acquisition) incur any obligation or liability under this Agreement except for those continuing covenants as set forth in Sections 400 of this Agreement. If the Agency refuses or fails to furnish the Release of Construction Covenants for the Site (or part thereof) after written request from Developer, the Agency shall, within thirty (30) working days of receiving such written request, provide Developer with a written statement setting forth the reasons the Agency has refused or failed to furnish the Release of Construction Covenants for the Site (or part thereof). The statement shall also contain a list of the actions Developer must take to obtain a Release of Construction Covenants, which list shall be based on the requirements set forth in the Construction Documents. If the reason for the Agency's refusal to issue the Release of Construction Covenants is due to lack of availability of specific landscape and/or finish materials, the Developer may provide a completion bond reasonably acceptable to the Agency, in which case the Developer shall thereby become entitled to the Release of Construction Covenants.



Such Release of Construction Covenants shall not constitute evidence of compliance with or satisfaction of any obligation of Developer to any holder of any mortgage, or any insurer of a mortgage securing money loaned to finance the Developer Improvements, or any part thereof. Such Release of Construction Covenants is not a notice of completion as referred to in the California Civil Code, Section 3093.

### **311. Financing of the Developer Improvements.**

**311.1 Approval of Financing.** Prior to the Close of Escrow and in accordance with the Schedule of Performance, Developer shall have submitted evidence to the Agency that Developer has equity capital and/or a lender commitment from one (1) or more institutional lender(s) (individually and collectively, the "Construction Lender") for the construction of the Hotels in accordance with this Agreement ("Construction Financing"). In addition, such Construction Financing shall be funded or to fund at the Closing in accordance with the Schedule of Performance as provided in accordance with Sections 205.1(f) and 205.2(h) hereof. Agency shall have the right to review and approve any such Construction Financing in its reasonable discretion. The Agency shall approve Construction Financing if the debt portion, if any, is issued by an institutional lender, together with Developer's equity (and, if applicable, the commitment of a Tenant to reimburse the Developer for all or any portion of the costs of the Developer Improvement), is in an amount not less than the cost of the Developer Improvements and conditioned only upon Closing and other customary construction loan closing and funding requirements. Developer and Agency agree that Developer shall be solely responsible for all financial obligations under such financing.

**311.2 Holder Not Obligated to Construct Developer Improvements.** The holder of any mortgage or deed of trust authorized by this Agreement (a "Holder") shall not be obligated by the provisions of this Agreement to construct or Complete the Developer Improvements or any portion thereof, or to guarantee such construction or Completion; nor shall any covenant or any other provision in this Agreement be construed so to obligate such Holder. Nothing in this Agreement shall be deemed to construe, permit or authorize any such Holder to devote the Site to any uses or to construct any improvements thereon, other than those uses or Developer Improvements provided for or authorized by this Agreement.

**311.3 Notice of Default to Mortgagee or Deed of Trust Holders; Right to Cure.** With respect to any mortgage or deed of trust granted by Developer as provided herein, whenever the Agency delivers any notice of default ("Notice of Default") or demand to Developer with respect to any breach or default by Developer in the construction of the Developer Improvements, and if Developer fails to cure the Default within the time set forth in Section 501, the Agency shall deliver to each Holder of record of any mortgage or deed of trust authorized by this Agreement a copy of such notice or demand. Each such Holder shall (insofar as the rights granted by the Agency are concerned) have the right, at its option, within thirty (30) days after the receipt of the notice, to cure or remedy or commence to cure or remedy and thereafter to pursue with due diligence the cure or remedy of any such Default and to add the cost thereof to the mortgage debt and the lien of its mortgage; provided, however if the Holder is legally prevented from curing such default because of a bankruptcy by the Developer or because such cure requires physical possession of the Site then the thirty (30) day period shall be tolled until such bankruptcy is confirmed, rejected or otherwise resolved or the Holder has obtained

lawful physical possession of the Site. Nothing contained in this Agreement shall be deemed to permit or authorize such Holder to undertake or continue the construction or Completion of the Developer Improvements, or any portion thereof (beyond the extent necessary to conserve or protect the improvements or construction already made) without first having expressly assumed Developer's obligations to the Agency by written agreement reasonably satisfactory to the Agency which election to assume may be made within ninety (90) days following Holder's securing of title to the Property. Such assumption shall not have the effect of causing the Holder to be responsible for any prior damage obligations of Developer to the Agency. The Holder, in that event, must agree to complete, in the manner provided in this Agreement, the Developer Improvements. Any such Holder properly completing the Developer Improvements or portion thereof shall be entitled, upon compliance with the requirements of Section 310 of this Agreement, to a Release of Construction Covenants. It is understood that a Holder shall be deemed to have satisfied the thirty (30) day time limit set forth above for commencing to cure or remedy a Developer default which requires title and/or possession of the Site (or portion thereof) if and to the extent any such Holder has within such thirty (30) day period commenced foreclosure proceedings to obtain title and/or possession and thereafter the Holder diligently pursues such proceedings to completion and cures or remedies the default.

**311.4 Failure of Holder to Complete Developer Improvements.** In any case where, thirty (30) days after the Holder of any mortgage or deed of trust creating a lien or encumbrance upon the Site or any part thereof receives a Notice of Default by Developer in Completion of construction of any of the Developer Improvements under this Agreement, and the Holder has not exercised the option to construct as set forth in Section 311.3, or if it has exercised the option but has defaulted thereunder and failed to timely cure such default, the Agency may, by giving written notice to the Holder, purchase the mortgage or deed of trust by payment to the Holder of the amount of the unpaid mortgage or deed of trust debt, including principal and interest and all other sums secured by the mortgage or deed of trust. If the ownership of the Site or any part thereof has vested in the Holder, the Agency, if it so desires, shall be entitled to a conveyance of title to the Site or such portion thereof from the Holder to the Agency upon payment to the Holder of an amount equal to the sum of the following:

- (a) The unpaid mortgage or deed of trust debt at the time title became vested in the Holder (less all appropriate credits, including those resulting from collection and application of rentals and other income received during foreclosure proceedings);
- (b) All expenses with respect to foreclosure including reasonable attorneys' fees;
- (c) The net expense, if any (exclusive of general overhead), incurred by the Holder as a direct result of the subsequent management of the Site or part thereof;
- (d) The costs of any Developer Improvements made by such Holder;
- (e) Any prepayment charges, default interest, and/or late charges imposed pursuant to the loan documents and agreed to by Developer; and

(f) An amount equivalent to the interest that would have accrued on the aggregate of such amounts had all such amounts become part of the mortgage or deed of trust debt and such debt had continued in existence to the date of payment by the Agency.

**311.5 Right of the Agency to Cure Mortgage or Deed of Trust Default.** In the event Developer receives a notice of default on any mortgage or deed of trust prior to the Completion of the construction of the Developer Improvements and issuance of a total Release of Construction Covenants, Developer shall immediately deliver to the Agency a copy of such notice of default. If the Holder of any mortgage or deed of trust has not exercised its option to construct, the Agency shall have the right but not the obligation to cure the default. The Agency shall be entitled to reimbursement from Developer of all proper costs and expenses incurred by the Agency in curing such default. The Agency shall also be entitled to a lien upon the Site to the extent of such costs and disbursements.

#### **400. COVENANTS AND RESTRICTIONS**

**401. Covenant to Develop, Use and Operate the Site in Accordance with Redevelopment Plan, Land Use Approvals, and this Agreement.** Until expiration of the Redevelopment Plan, Developer covenants and agrees for itself and its successors, assigns, and every successor in interest to such portion the Site, or any part thereof, that Developer and such successors and assignees, shall use and operate the Site in accordance with the Redevelopment Plan, the Land Use Approvals, and this Agreement, and except for a Holder who, pursuant to Section 311, has not elected to assume Developer's obligations hereunder to construct, shall construct and Complete the Developer Improvements in accordance with the Land Use Approvals, Scope of Development, Section 301.1, and Schedule of Performance.

**402. Maintenance and Security Covenants.** Developer covenants and agrees for itself, its successors and assigns and any successor in interest to the Site or part thereof to maintain, at Developer's sole cost and expense, the Site and all Developer Improvements thereon, in compliance with the terms of the Declaration, the Redevelopment Plan and with all applicable Governmental Requirements. The operation, use, security and maintenance of the Site, shall be accomplished in accordance with the Covenants and Declaration (to be approved by the parties prior to Closing) consistent with other first-class hotel/retail/restaurant projects in Orange County, and shall include regular landscape maintenance, graffiti removal, and trash and debris removal.

**403. Nondiscrimination.** The Developer covenants by and for itself and any successors in interest that there shall be no discrimination against or segregation of any person or group of persons on account of race, color, creed, religion, sex, marital status, physical or mental disability or medical condition, national origin or ancestry in the sale, lease, sublease, transfer, use, occupancy, tenure or enjoyment of the Improvements or the Site, nor shall the Developer itself or any person claiming under or through it establish or permit any such practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees or vendees of the Project or the Site. The foregoing covenants shall run with the land.

All deeds, leases or contracts with respect to the Project or the Site shall contain or be subject to substantially the following nondiscrimination or nonsegregation clauses:

a.     a.——**In deeds:**   "The grantee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through them, that there shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises herein conveyed, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land."

"Notwithstanding the immediately preceding paragraph, with respect to familial status, the immediately preceding paragraph shall not be construed to apply to housing for older persons, as defined in Section 12955.9 of the Government Code. With respect to familial status, nothing in the immediately preceding paragraph shall be construed to affect Sections 51.2, 51.3, 51.4, 51.10, 51.11, and 799.5 of the Civil Code, relating to housing for senior citizens. Subdivision (d) of Section 51 and Section 1360 of the Civil Code and subdivisions (n), (o), and (p) of Section 12955 of the Government Code shall apply to the immediately preceding paragraph."

b.     b.——**In leases:**   "The lessee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through him or her, and this lease is made and accepted upon and subject to the following conditions:

"That there shall be no discrimination against or segregation of any person or group of persons, on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the leasing, subleasing, transferring, use, occupancy, tenure, or enjoyment of the premises herein leased nor shall the lessee himself or herself, or any person claiming under or through him or her, establish or permit any such practice or practices of discrimination or segregation with reference to the selection, location, number, use, or occupancy, of tenants, lessees, sublessees, subtenants, or vendees in the premises herein leased."

"Notwithstanding the immediately preceding paragraph, with respect to familial status, the immediately preceding paragraph shall not be construed to apply to housing for older persons, as defined in Section 12955.9 of the Government Code. With respect to familial status, nothing in the immediately preceding paragraph shall be construed to affect Sections 51.2, 51.3, 51.4, 51.10, 51.11, and 799.5 of the Civil Code,

relating to housing for senior citizens. Subdivision (d) of Section 51 and Section 1360 of the Civil Code and subdivisions (n), (o), and (p) of Section 12955 of the Government Code shall apply to the immediately preceding paragraph."

c. ~~e.~~ **In contracts:** "There shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises which are the subject of this Agreement, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land."

**404. Assessed Value.** The Developer, and its successors in interest, shall not appeal the assessed value of the Project prior to the expiration of the Redevelopment Plan so as to achieve a total assessed value, after Completion, of less than the greater of \$ \_\_\_\_\_ or the assessed value imposed by the County Assessor in the fiscal year following the year in which the Project was Completed.

**405. Prevailing Wages.** With respect to the construction of the Developer Improvements on the Site set forth herein and in the Scope of Work, Developer and its contractors and subcontractors shall pay prevailing wages and employ apprentices in compliance with Labor Code Section 1770, *et seq.*, and shall be responsible for the keeping of all records required pursuant to Labor Code Section 1776, complying with the maximum hours requirements of Labor Code Sections 1810 through 1815, and complying with all regulations and statutory requirements pertaining thereto. Such requirements are set forth in greater detail in Exhibit J attached hereto and incorporated herein by reference. The referenced Labor Code sections and Exhibit J are referred to herein collectively as the "Prevailing Wage Requirements." Upon the periodic request of the Agency, the Developer shall certify to the Agency that it is in compliance with the requirements of this Section 405. Notwithstanding anything to the contrary contained in this Agreement, Developer shall not be required to comply with the Prevailing ~~Wages~~ Wage Requirements with respect to any discreet portions of the Developer Improvements if and to the extent the Prevailing Wage Requirements are inapplicable to such discreet portions. Developer shall indemnify, protect, defend and hold harmless the Agency and its officers, employees, contractors and agents, with counsel reasonably acceptable to Agency, from and against any and all loss, liability, damage, claim, cost, expense and/or "increased costs" (including reasonable attorneys fees, court and litigation costs, and fees of expert witnesses) which, in connection with the development, construction, and/or operation of the Developer Improvements, including, without limitation, any and all public works (as defined by applicable law), results or arises in any way from any of the following: (1) the noncompliance by Developer with any applicable local, state and/or federal law, including, without limitation, any applicable federal and/or state labor laws (including, without limitation, if applicable, the requirement to pay state prevailing wages); (2) the implementation of Section 1781 of the Labor Code, as the same may be amended from time to time, or any other similar

law; and/or (3) failure by Developer to provide any required disclosure or identification as required by Labor Code Section 1781, as the same may be amended from time to time, or any other similar law. It is agreed by the parties that, in connection with the development of the Developer Improvements, including, without limitation, any and all public works (as defined by applicable law), Developer shall bear all risks of payment or non-payment of prevailing wages under California law and/or the implementation of Labor Code Section 1781, as the same may be amended from time to time, and/or any other similar law. "Increased costs," as used in this Section 405, shall have the meaning ascribed to it in Labor Code Section 1781, as the same may be amended from time to time. The foregoing indemnity shall survive termination of this Agreement and shall continue after Completion of the construction and development of the Developer Improvements by the Developer.

**406. Point of Sale and/or Use.** The Developer, for itself and for its general contractor and subcontractor, agrees to obtain a State Board of Equalization sub-permit for the jobsite and allocate all eligible use tax payments to the City of Garden Grove and provide the Agency with either a copy of the sub-permit or a statement that the use tax does not apply to this portion of the job, to insure that the City of Garden Grove is the point of sale and/or use under the Bradley Burns Uniform Local Sales and Use Tax Law (commencing with Section 7200 of the Revenue and Taxation Code, as amended from time to time).

**407. Agency Use of Hotel Facility.** During the period of twelve (12) years commencing upon the date the Hotel opens for business to the public, Developer will provide Agency with ten (10) hotel room nights per year, free of charge, and will allow the Agency to use the conference and/or banquet facilities and services at the Hotels on at least three (3) occasions per year (an "occasion" means an event lasting up to two (2) days) at a fifteen percent (15%) discount from the lowest rate charged during the past twelve (12) months on a space available basis, excluding services or goods provided by third parties. However, Agency's right to such free or discounted use of rooms and/or conference and/or banquet facilities may not be exercised during prime convention and/or tourist season, and the number of rooms shall be limited to five (5) at any given time.

**408. Effect of Violation of the Terms and Provisions of this Agreement.** The Agency is deemed the beneficiary of the terms and provisions of this Agreement and of the Covenants, for and in its own right and for the purposes of protecting the interests of the community and other parties, public or private, in whose favor and for whose benefit this Agreement and the Covenants have been provided, without regard to whether the Agency has been, remains or is an owner of any land or interest therein in the Site. The Agency shall have the right (subject to Section 501 below), upon a Default by Developer of this Agreement, to exercise all rights and remedies, and to maintain any actions or suits at law or in equity or other proper proceedings to enforce the curing of such breaches to which it or any other beneficiaries of this Agreement and Covenants may be entitled. Except as otherwise provided therein, the Covenants contained in Sections 103, 301, 309, and 401, 402, 404 and 406, and the Declaration shall remain in effect until the expiration of the Redevelopment Plan, as it may be amended from time to time. The Covenants set forth in Sections 204.2, 204.3, 307, 403, and 603 shall remain in effect in perpetuity. The Covenants described in Sections 304, 305, 306, 308, 405 and 503 shall remain in effect with respect to a portion of the Site until the issuance of a Release of Construction Covenants with respect to such portion of the Site and so long thereafter as shall be

necessary to enforce a Default(s) thereunder. The Covenants set forth in Section 407 shall remain in effect in accordance with the terms set forth therein.

**409. Upper Upscale Hotel Covenant Consideration.** In consideration for the granting of the Covenants by the Developer to the Agency, Agency shall pay to the Developer annually, for a period of thirty (30) years from the date on which the Hotel is Completed, an amount equal to forty percent (40%) of the Transient Occupancy Tax Revenues which have been paid to and received by the City in each year with respect to the Upper Upscale Hotel(s). [NOTE: SECTIONS 409-411 SUBJECT TO DISCUSSION]

After payment to Developer of the amount described above, and after receipt by the City and the Agency of an amount equal to ten percent (10%) of the Agency Improvement Costs from a combination of Transient Occupancy Tax Revenues, Tax Increment Revenues and Sales Tax Revenues, the Developer will receive an amount equal to (i) fifty percent (50%) all remaining Transient Occupancy Tax Revenues from the Upper Upscale Hotel, and (ii) sixty percent (60%) of Tax Increment Revenues and Sales Tax Revenues from the Site for a period of twelve (12) years from the Date of Completion.

Examples of the above are shown in the Covenant Consideration Computation Example.

**410. Limited Service Hotel Covenant Consideration.** In consideration for the granting of the Covenants by the Developer to the Agency, Agency shall pay to the Developer annually, for a period of ten (10) years from the date on which a Hotel is Completed an amount equal to fifty percent (50%) of the Transient Occupancy Tax Revenues which have been paid to and received by the City in each year with respect to such Hotel.

After payment to Developer of the amount described in (i) and (ii) above, and after receipt by the City and the Agency of an amount equal to ten percent (10%) of the Agency Improvement Costs from a combination of Transient Occupancy Tax Revenues, Tax Increment Revenues and Sales Tax Revenues, the Developer will receive an amount equal to (i) fifty percent (50%) of all remaining Transient Occupancy Tax Revenues from such Select Service Hotel(s), and (ii) forty percent (40%) Tax Increment Revenues and Sales Tax Revenues equally for a period of twelve (12) years from the Date of Completion.

Examples of the above are shown in the Covenant Consideration Computation Example.

**411. ~~411.~~ Sunbelt Property Covenant Consideration.** In consideration for the granting of the Covenants by the Developer to the Agency, Agency shall pay to the Developer an amount equal to Sales Tax Revenues which have been paid to and received by the City in each year with respect to the Sunbelt Property, for the respective periods from the date on which each portion of the improvements on the Sunbelt Property is Completed.

## **500. DEFAULTS AND REMEDIES**

**501. Default Remedies.** Subject to Enforced Delay and compliance with the provisions of this Agreement which provide for the protection of Mortgagee rights, including the provisions of Section 311 of this Agreement, failure or delay by either party to perform any

material term or provision of this Agreement (a "Breach") following notice and failure to cure as described hereafter constitutes a "Default" under this Agreement.

The nondefaulting party shall give written notice of any Breach to the party in Breach, specifying the Breach complained of by the nondefaulting party ("Notice of Default"). Delay in giving such Notice of Default shall not constitute a waiver of any Breach nor shall it change the time of Breach. Upon receipt of the Notice of Default, the party in Breach shall promptly commence to cure the identified Breach at the earliest reasonable time after receipt of the Notice of Default and shall complete the cure of such Breach not later than thirty (30) days after receipt of the Notice of Default, or, if such Breach cannot reasonably be cured within such thirty (30) day period, then as soon thereafter as reasonably possible, provided that the party in Breach shall diligently pursue such cure to completion ("Cure Period"). Failure of the party in Breach to cure the Breach within the Cure Period set forth above shall constitute a "Default" hereunder.

Any failures or delay by either party in asserting any of its rights and remedies as to any Breach or Default shall not operate as a waiver of any Breach or Default or of any such rights or remedies. Delays by either party in asserting any of its rights and remedies shall not deprive either party of its right to institute and maintain any actions or proceedings which it may deem necessary to protect, assert or enforce any such rights or remedies.

AGENCY SHALL ALSO BE REQUIRED TO SEND NOTICES OF DEFAULT TO EACH MORTGAGEE FOR WHICH AGENCY HAS RECEIVED A MORTGAGEE NOTICE.

**502. Institution of Legal Actions.** In addition to any other rights or remedies and subject to the restrictions otherwise set forth in this Agreement, any party may institute an action at law or equity to seek specific performance of the terms of this Agreement, or to cure, correct or remedy any Default, to recover damages for any Default, or to obtain any other remedy consistent with the purpose of this Agreement. Such legal actions must be instituted in the Superior Court of the County of Orange, State of California, in an appropriate municipal court in that county, or in the United States District Court for the Central District of California.

**503. Re-entry and Revesting of Title in the Agency After the Closing and Prior to Completion of Construction.** Without limiting the rights as set forth in Section 311, and without affecting the priority of the lien of the Holder's deed of trust or mortgage, the Agency has the right, at its election, to reenter and take possession of a portion of the Site with all Developer Improvements thereon, and terminate and Revest in the Agency the estate conveyed to the Developer with respect to a portion of the Site only if after the Closing and prior to the issuance of the final Release of Construction Covenants with respect to such portion of the Site, the Developer (or its successors in interest) shall:

(a) fail to start the construction of the Developer Improvements on such portion of the Site as required by this Agreement for a period of ninety (90) days after Notice thereof from the Agency subject to extension pursuant to Section 602; or

(b) abandon or substantially suspend construction of the Developer Improvements on such portion of the Site required by this Agreement for a period of ninety (90) days after Notice thereof from the Agency subject to extension pursuant to Section 602; or



(c) contrary to the provisions of Section 103 hereof, Transfer or suffer any involuntary Transfer in violation of this Agreement, and such Transfer, if it is a Transfer requiring approval by the Agency, is not rescinded within thirty (30) days of Notice thereof from Agency to Developer.

Such right to reenter, terminate and Revest is subject to the quiet enjoyment, and, if applicable, the right to continue to complete construction by (i) Tenants or other occupants who have (a) executed leases or subleases and (b) incurred substantial expenses in connection with the design and/or construction of improvements required to be constructed by such Tenant under such lease or sublease and (ii) Developer, in the case where the Developer is in Default and, vis a vis a Holder or its Nominee, shall be exercisable only if:

1 ~~1~~—Such Holder (or its Nominee) (a) shall have failed to cure any Default within the applicable cure periods granted to such Holder (or its Nominee), or (b) shall have given Agency written notice that it will not cure any such Default or condition or that it will otherwise not comply with the terms and conditions of this Agreement, and

2 ~~2~~—Agency, within ninety (90) days after the occurrence of any events described in subparagraph 1. immediately above, shall commence the exercise of its right of entry and shall pay to Holder (or its Nominee) in immediately available funds, the Loan Balance prior to Revesting.

In the event of a failure or refusal to cure a Default, as described in subparagraph 1. above, Agency's sole remedy *vis a vis* Holder shall be the exercise of the re-entry right and Revesting in accordance herewith. Nothing herein shall be construed to prohibit or limit the Agency's exercise of its power of eminent domain.

The conditions to the commencement of the exercise of the Agency's right to re-enter and Revest as described above shall be applicable whether the re-entry and Revesting occurs (a) prior to foreclosure (or deed in lieu of foreclosure) by the Holder (or its Nominee) under its mortgage or deed of trust; or (b) after Holder (or its Nominee) acquires title to the Site by foreclosure (or deed-in-lieu of foreclosure) under its mortgage or deed of trust.

The applicable Grant Deed shall contain appropriate reference and provision to give effect to the Agency's right as set forth in this Section 503, under specified circumstances prior to recordation of the Release of Construction Covenant, to reenter and take possession of the Site, with all improvements thereon, and to terminate and Revest in the Agency the estate conveyed to the Developer. Upon the Revesting in the Agency of title to the Site, as provided in this Section 503, the Agency shall, pursuant to its responsibilities under state law, use its reasonable efforts to resell the Site, as soon and in such manner as the Agency shall find feasible and consistent with the objectives of such law and of the Redevelopment Plan, as it exists or may be amended, to a qualified and responsible party or parties (as determined by the Agency) who will assume the obligation of constructing or completing the Developer Improvements, or such improvements in their stead as shall be satisfactory to the Agency and in accordance with the uses specified for such Site, or part thereof in the Redevelopment Plan. Upon such resale of the Site, the net proceeds thereof, shall be applied:

(i) First, to reimburse the Agency, on its own behalf or on behalf of the City, all costs and expenses incurred by the Agency, excluding City and Agency staff costs, but specifically, including, but not limited to, any expenditures by the Agency or the City in connection with the recapture, management and resale of the Site, or part thereof (but less any income derived by the Agency from the Site, or part thereof in connection with such management); all taxes, assessments and water or sewer charges with respect to the Site, or part thereof which the Developer has not paid (or, in the event that the Site is exempt from taxation or assessment of such charges during the period of ownership thereof by the Agency, an amount, if paid, equal to such taxes, assessments, or charges as would have been payable if the Site were not so exempt); any payments made or necessary to be made to discharge any encumbrances or liens existing on the Site, or part thereof at the time or Revesting of title thereto in the Agency, or to discharge or prevent from attaching or being made any subsequent encumbrances or liens due to obligations, defaults or acts of the Developer, its successors or transferees; any expenditures made or obligations incurred with respect to the constructing or completion of the improvements or any part thereof on the Site, or part thereof; and any amounts otherwise owing the Agency, and in the event additional proceeds are thereafter available, then

(ii) ~~(ii)~~ Second, to reimburse the Developer, its successor or transferee, up to the amount equal to the sum of (a) actual and direct third party costs incurred by the Developer for the Developer Improvements existing on the Site, at the time of the re-entry and possession, less (b) any gains or net income received by the Developer from the Site, or the improvements thereon.

Any balance remaining after such reimbursements shall be retained by the Agency as its property. The rights established in this Section 503, except as may otherwise be provided in this Section 503, are not intended to be exclusive of any other right, power or remedy, but each and every such right, power, and remedy shall be cumulative and concurrent and shall be in addition to any other right, power and remedy authorized herein or now or hereafter existing at law or in equity. These rights are to be interpreted in light of the fact that the Agency will have conveyed the Site, to the Developer for redevelopment purposes, and not for speculation in undeveloped land.

**504. Rights and Remedies Are Cumulative.** Except as otherwise expressly stated in this Agreement, the rights and remedies of the parties are cumulative, and the exercise by either party of one or more of such rights or remedies shall not preclude the exercise by it, at the same or different times, of any other rights or remedies for the same default or any other default by the other party.

**505. Inaction Not a Waiver of Default.** Any failures or delays by either party in asserting any of its rights and remedies as to any Default shall not operate as a waiver of any Default or of any such rights or remedies, or deprive either such party of its right to institute and maintain any actions or proceedings which it may deem necessary to protect, assert or enforce any such rights or remedies.

**506. Applicable Law.** The laws of the State shall govern the interpretation and enforcement of this Agreement.

**600. GENERAL PROVISIONS**

**601. Notices, Demands and Communications Between the Parties.** Any approval, disapproval, demand, document or other notice ("Notice") required or permitted under this Agreement must be in writing and shall be sufficiently given if delivered by hand (and a receipt therefore is obtained or is refused to be given) or dispatched by registered or certified mail, postage prepaid, return receipt requested, or delivered by telecopy, or email or overnight delivery service to:

To Agency: Garden Grove Agency for Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

with a copy to: Stradling, Yocca, Carlson & Rauth  
660 Newport Center Drive, Suite 1600  
Newport Beach, California 92660  
Attention: Thomas P. Clark, Jr.

To Developer: Land & Design Inc.  
8130 La Mesa Boulevard, #808  
La Mesa, California 91942  
Attention: Matthew Reid

with a copy to: E-Ticket Hospitality, LLC  
420 McKinley Street, Suite 111  
Corona, California 92879  
Attention: David Rose With a copy to: Allen Matkins Leck  
Gamble Mallory & Natsis, LLP  
501 West Broadway, 15th Floor  
San Diego, California 92101  
Attention: Tom Crosbie

Such written notices, demands and communications may be sent in the same manner to such other addresses as either party may from time to time designate by mail as provided in this Section.

**602. Extension of Times of Performance.** In addition to specific provisions of this Agreement, performance by either party hereunder shall not be deemed to be in Default, and all performance and other dates specified in this Agreement shall be extended, where delays are due to ("Enforced Delay"): litigation challenging the validity of this transaction or any element thereof or the right of either party to engage in the acts and transactions contemplated by this Agreement; eminent domain actions filed by the Agency pursuant to Section 201.2 including, without limitation, relocation obligations in connection therewith and inverse condemnation actions, inability to secure necessary labor materials or tools; actions in connection with the remediation of Hazardous Materials, including groundwater contamination; war; insurrection; strikes; lockouts; riots; floods; earthquakes; fires; casualties; acts of God; acts of the public

enemy; acts of terrorism; epidemics; quarantine restrictions; freight embargoes; unanticipated subsurface conditions that delay performance; lack of transportation; governmental restrictions or priority; building moratoria; unusually severe weather; or acts or omissions of the other party; acts or failures to act of the City or any other public or governmental agency or entity (other than the acts or failures to act of the Agency which shall not excuse performance by the Agency); or during the pendency of any dispute between Agency or Developer, regarding Developer's construction obligations hereunder provided that the party claiming the right to an extension of time is determined to be the prevailing party in such dispute. Notwithstanding anything to the contrary in this Agreement, an extension of time for any such cause shall be for the period reasonably attributable to the enforced delay and shall commence to run from the time of the commencement of the cause, if notice by the party claiming such extension is sent to the other party within thirty (30) days of the later of commencement of the cause or such party's discovery of such cause. Times of performance under this Agreement may also be extended in writing by the mutual agreement of the Agency and/or Developer. Notwithstanding any provision of this Agreement to the contrary, the lack of funding to Complete the Developer Improvements shall not constitute grounds of enforced delay pursuant to this Section 602.

**603. Non Liability of Officials and Employees of Agency, City and Developer.** No member, official, shareholder or employee of either party or of the City shall be personally liable to the other party or the City, or any successor in interest, in the event of any Default or Breach by the either party or for any amount which may become due to either party or their successors, or on any obligations under the terms of this Agreement.

**604. Relationship Between Agency and Developer.** It is hereby acknowledged that the relationship between the Agency and Developer is not that of a partnership or joint venture and that the Agency and Developer shall not be deemed or construed for any purpose to be the agent of the other. Accordingly, except as expressly provided herein or in the Exhibits hereto, the Agency shall have no rights, powers, duties or obligations with respect to the development, operation, maintenance or management of the Site.

**605. Agency Approvals and Actions.** Whenever a reference is made herein to an action or approval to be undertaken by the Agency, the Agency Director or his or her designee is authorized to act on behalf of Agency unless specifically provided otherwise or the context should require otherwise.

**606. Commencement of Agency Review Period.** The time periods set forth herein and in the Schedule of Performance for the Agency's approval of agreements, plans, drawings, or other information submitted to the Agency by Developer and for any other Agency consideration and approval hereunder which is contingent upon documentation required to be submitted by Developer shall only apply and commence upon the submittal of all the reasonably required information. In no event shall a materially incomplete submittal by Developer trigger any of the Agency's obligations of review and/or approval hereunder; provided, however, that the Agency shall notify Developer of an incomplete submittal as soon as is practicable.

**607. Successors and Assigns.** All of the terms, covenants, conditions, representations, and warranties, of this Agreement shall be binding upon Agency and Developer and their respective permitted successors and assigns. Whenever the term "Developer" or "Agency,"

as the case may be, is used in this Agreement, such term shall include any other permitted successors and assigns as herein provided.

**608. Assignment by Agency.** The Agency may assign or transfer any of its rights or obligations under this Agreement with the approval of Developer, which approval shall not be unreasonably withheld; provided, however, that the Agency may assign or transfer any of its interests hereunder to the City at any time without the consent of Developer provided that such assignment does not negatively affect any of Developer's rights or increase Developer's obligations hereunder.

**609. Counterparts.** This Agreement may be signed in multiple counterparts which, when signed by all parties, shall constitute a binding agreement. This Agreement is executed in three (3) originals, each of which is deemed to be an original.

**610. Integration.** This Agreement contains the entire understanding between the parties relating to the transaction contemplated by this Agreement. All prior or contemporaneous agreements, understandings, representations and statements, oral or written, are merged in this Agreement and shall be of no further force or effect. Each party is entering this Agreement based solely upon the representations set forth herein and upon each party's own independent investigation of any and all facts such party deems material. This Agreement includes pages 1 through 42 (includes signature page) and Exhibits A through M, (each such Exhibit incorporated in this Agreement as if fully set forth herein) which together constitute the entire understanding and agreement of the parties, notwithstanding any previous negotiations or agreements between the parties or their predecessors in interest with respect to all or any part of the subject matter hereof.

**611. Attorneys' Fees.** In any action between the parties to interpret, enforce, reform, modify, rescind or otherwise in connection with any of the terms or provisions of this Agreement, the prevailing party in the action shall be entitled, in addition to damages, injunctive relief or any other relief to which it might be entitled, reasonable costs and expenses including, without limitation, litigation costs and reasonable attorneys' fees. Costs recoverable for enforcement of any judgment shall be deemed to include reasonable attorneys' fees.

**612. Administration.** This Agreement shall be administered and executed by the Agency Director, or his/her designated representative, following approval of this Agreement by the Agency. The Agency shall maintain authority of this Agreement through the Agency Director (or his/her authorized representative). The Agency Director shall have the authority but not the obligation to issue interpretations, waive provisions, approve the Declaration, extend time limits, make minor modifications to prior Agency design approvals, and/or enter into amendments of this Agreement on behalf of the Agency so long as such actions do not substantially change the uses or development permitted on the Site, or add to the costs to the Agency as specified herein as agreed to by the Agency Board, and such amendments may include extensions of time specified in the Schedule of Performance. All other waivers or amendments shall require the written consent of the Agency Board.

**613. Titles and Captions.** Titles and captions are for convenience of reference only and do not define, describe or limit the scope or the intent of this Agreement or of any of its

terms. Reference to Section numbers are to sections in this Agreement, unless expressly stated otherwise.

**614. Interpretation.** As used in this Agreement, masculine, feminine or neuter gender and the singular or plural number shall each be deemed to include the others where and when the context so dictates. The word "including" shall be construed as if followed by the words "without limitation." This Agreement shall be interpreted as though prepared jointly by both parties.

**615. No Waiver.** A waiver by either party of a breach of any of the covenants, conditions or agreements under this Agreement to be performed by the other party shall not be construed as a waiver of any succeeding breach of the same or other covenants, agreements, restrictions or conditions of this Agreement.

**616. Modifications.** Any alteration, change or modification of or to this Agreement, in order to become effective, shall be made in writing and in each instance signed on behalf of each party.

**617. Severability.** If any term, provision, condition or covenant of this Agreement or its application to any party or circumstances shall be held, to any extent, invalid or unenforceable, the remainder of this Agreement, or the application of the term, provision, condition or covenant to persons or circumstances other than those as to whom or which it is held invalid or unenforceable, shall not be affected, and shall be valid and enforceable to the fullest extent permitted by law.

**618. Computation of Time.** The time in which any act is to be done under this Agreement is computed by excluding the first day (such as the day escrow opens) and including the last day, unless the last day is a holiday or Saturday or Sunday, and then that day is also excluded in which case such day is the day following the excluded day(s). The term "holiday" shall mean all holidays as specified in Section 6700 and 6701 of the California Government Code. If any act is to be done by a particular time during a day, that time shall be Pacific Time.

**619. Legal Advice.** Each party represents and warrants to the other the following: they have carefully read this Agreement, and in signing this Agreement, they do so with full knowledge of any right which they may have; they have received independent legal advice from their respective legal counsel as to the matters set forth in this Agreement, or have knowingly chosen not to consult legal counsel as to the matters set forth in this Agreement; and, they have freely signed this Agreement without any reliance upon any agreement, promise, statement or representation by or on behalf of the other party, or their respective agents, employees or attorneys, except as specifically set forth in this Agreement, and without duress or coercion, whether economic or otherwise.

**620. Time of Essence.** Time is expressly made of the essence with respect to the performance by the Agency and Developer of each and every obligation and condition of this Agreement.

**621. Cooperation.** Each party agrees to cooperate with the other in this transaction and, in that regard, to sign any and all documents which may be reasonably necessary, helpful or

appropriate to carry out the purposes and intent of this Agreement. In this regard, Developer and the Agency agree to mutually consider reasonable requests for amendments to this Agreement and/or other estoppel documents. The party making the request shall be responsible for the costs incurred by the other party, including without limitation attorneys' fees, (the "Amendment/Estoppel Costs") in connection with any amendments to this Agreement and/or estoppel documents which are requested by such party (the "Developer/Agency Request") regardless of the outcome of the Developer/Agency Request.

**622. Conflicts of Interest.** No member, official or employee of the Agency shall have any personal interest, direct or indirect, in this Agreement, nor shall any such member, official or employee participate in any decision relating to the Agreement which affects his/her personal interests or the interests of any corporation, partnership or association in which he is directly or indirectly interested.

**623. Time for Acceptance of Agreement by the Agency.** This Agreement, when executed by Developer and delivered to the Agency, must be authorized, executed and delivered by the Agency on or before thirty (30) days after signing and delivery of this Agreement by Developer or this Agreement shall be void, except to the extent that Developer shall consent in writing to a further extension of time for the authorization, execution and delivery of this Agreement.

**624. Consideration of Agreement Modification.** The Parties recognize that due to the changing economic conditions as it relates to hotel development, there is a possibility that the terms described herein will need to be modified based on requirements of the Franchisor, Hotel Operator and/or Construction Lender and/or other debt or equity contributors. With this in mind, the parties agree that in such event, the Parties agree that they will discuss any such requested modifications with the idea in mind of modifying or amending this Agreement, if required, with each Party acting in their sole and absolute discretion and without any commitment to the other to agree to any such requested modification or revision.

**625. Recordation of Memorandum of Agreement.** The Memorandum of Agreement shall be recorded concurrently with the Close of Escrow and the terms hereof shall survive Closing and run with the land for the period of time set forth herein.

[SIGNATURES ON NEXT PAGE]

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the respective dates set forth below.

**AGENCY:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Thomas P. Clark, Jr.  
Agency General Counsel

**DEVELOPER**

**LAND & DESIGN INC.**, a California corporation

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_

Matthew Reid



**EXHIBIT A**

**SITE MAP**

**EXHIBIT B**

**NEED LEGAL DESCRIPTION**

## EXHIBIT C

### SCOPE OF DEVELOPMENT

Unless otherwise specified herein, all capitalized terms in the Scope of Development shall have the meaning(s) set forth for the same Disposition and Development Agreement to which this Scope of Development is attached (DDA).

#### I. DEVELOPER IMPROVEMENTS

##### A. RETAIL/RESTAURANT/ENTERTAINMENT

The following shall be the sole cost and expense of the Developer:

1. The Developer shall construct on the Site the Retail/Restaurant/Entertainment Component(s) consisting of a minimum of ten thousand (10,000) square feet of gross leaseable area and required parking (subject to parking structure). Exhibit L, contained herein, shall be considered the agency pre-approved list of Retail/Restaurant and Entertainment uses. The Developer, from time to time, may submit additional lists of possible restaurants for Agency review and approval, which shall not be unreasonably withheld.

The design and architecture of the improvements for the restaurant(s) shall follow the City's General Plan, the Redevelopment Plan, the Harbor Corridor Specific Plan, and all other requirements and provisions of this Agreement, as applicable. Each of the Retail/Restaurant/Entertainment Component(s) may sell beer, wine and spirits for on- and off-site consumption.

##### B. HOTEL

The following shall be the sole cost and expense of the Developer:

1. The Developer shall construct the Upper Upscale Hotel consisting a minimum of three hundred (300) rooms shall also include required parking, as well as a central lobby, full-service/specialty restaurant (with room service), cocktail bar, spa (including, without limitation, facial, aroma therapy, acupressure, massage, manicure and pedicure facilities and services), gift shop(s), business center, fitness center, concierge service, and not less than ten thousand (10,000) square feet of meeting and business space in accordance with the Agency approved Upper Upscale Hotel list. The Upper Upscale Hotel may sell beer, wine and spirits for on- and off-site consumption. Exhibit L, contained herein, shall be considered the pre-approved list of Upper Upscale Hotel Flags. The Developer, from time to time, may submit additional lists of possible

Limited Service Hotel Flags/Operators for Agency review and approval, which shall not be unreasonably withheld.

Similarly, all guest rooms shall range in size from 300 square feet to over 400 square feet. All rooms will include flat screen TV's and high speed internet access, and other standard items such as alarm clocks, hair dryer, iron and ironing board. A limited number of larger suites will provide separate bedrooms, private bathrooms, and separate seating/living areas. There will also be luxury suites with king beds, flat screen televisions and wireless internet access.

The Developer shall construct the Limited Service Hotels consisting of a minimum of one hundred five (105) rooms each. The Limited Service Hotels shall also include required parking, as well as a central lobby, business center, and fitness center in accordance with the Agency approved Limited Service Hotel list. Exhibit L, contained herein, shall be considered the pre-approved list of Upper Upscale Hotel Flags. The Developer, from time to time, may submit additional lists of possible Limited Service Hotel Flags/Operators for Agency review and approval, which shall not be unreasonably withheld.

Similarly, all guest rooms range in size from 300 square feet to over 400 square feet. All rooms will include flat screen TV's and high speed internet access, and other standard items such as alarm clocks, hair dryer, iron and ironing board. Each Limited Service Hotel may sell beer, wine and spirits for on- and off-site consumption.

The design and architecture of the Limited Service Hotels shall follow the City's General Plan, the Redevelopment Plan, the Harbor Corridor Specific Plan and the all other requirements and provisions of this Agreement, as applicable. The architecture shall be consistent with the cost estimates for construction provided in the Developer's Pro Forma, the Basic Concept and Design Development Drawings and the Construction Plans and Drawings. Particular attention shall be paid to massing, scale, color, and materials.

### C. PARKING STRUCTURE

The following shall be the sole cost and expense of the Developer subject to City assistance previously mentioned:

1. The Developer shall construct, maintain and operate the Parking Structure Parcel as shown on the Conceptual Site Plan.

The vehicular entry points to the Parking Structure shall be located as shown on the Conceptual Site Plan.

The Parking Structure shall be designed for ease of operations and patron convenience with one-way traffic lanes, angled parking stalls, no parking on ramps, two lanes of continuous vertical traffic flow, and separated inbound/outbound lanes.

2. The Developer shall provide an architectural solution for the Parking Structure for the elevations that face the residential areas.

#### D. IMPROVEMENTS

The following shall be the sole cost and expense of the Developer:

1. The Developer shall construct all improvements from the back of the curb face, including sidewalks, driveways, street lights, pedestrian light standards, signs, parkway landscape (but excluding traffic or pedestrian or traffic signal poles which are the responsibility of the Agency). All such improvements shall be constructed in accordance with the Harbor Boulevard Streetscape Improvement Plan. Improvements include the east side of Harbor Boulevard from the most south boundary portion of the Site to the most north boundary portion of the Site.

#### E. TENTATIVE AND FINAL MAP

~~The~~ At Developer's direction, the Agency shall pay for ~~and the Developer shall,~~ prepare and process ~~the~~ tentative and final parcel map for the Site.

### II. AGENCY IMPROVEMENTS

The following shall be the sole cost and expense of the Agency:

1. Acquisition of the Site and relocation of all occupants of the Site in compliance with all applicable federal, state and local laws and regulations concerning displacement and relocation;
2. The demolition and removal of all existing structures and improvements, including foundations, and, subject to Section 204, remediation of any environmental hazards necessary to address any Recognized Environmental Concerns identified in a Phase II Environmental Site Assessment on the Site, the proper disposal and mitigation of lead-based paint, asbestos and other environmental hazards pursuant to the requirements of the Department of Health Services in compliance with all applicable federal, state and local laws and regulations with respect to demolition and/or disposal and mitigation as described above;
3. All offsite infrastructure, including CEQA mitigation required by Section 303, adequate utilities and utility capacity, roadway and traffic improvements, traffic mitigation measures required by the City to accommodate the project and offsite landscape work. The Off-Site improvements shall include the east side and the

center median of Harbor Boulevard from the most northeast boundary portion of the Site to the southeast corner of Twintree Lane (South side of Twintree Lane). The improvements will be consistent with the Harbor Boulevard Streetscape Improvement Plan, including palm trees, groundscape, permanent automatic irrigation system, lighting (street, pedestrian, and landscape), hardscape, and banners (Items II.1,2, and 3 are collectively, "Agency Improvements"). ***[NEED TO VERIFY ON A SITE PLAN]***

4. The Agency shall prepare the plans and specifications and construct, or cause the construction of, the Agency Improvements.
5. The provision of water, sewer, gas, cable television, and electricity to the Agency Property, although the point of connection will be the responsibility of the Developer, regardless of whether the point of connection is at the property line of the Agency Property or within the public right-of-way adjacent to the Agency Property.
6. The provision for roadway and traffic improvements and traffic mitigation measures required to accommodate the Project.
7. The vacation or abandonment of all existing utilities on the Agency Property which would interfere with the proposed development, provided that the Developer agrees to grant easement rights which do not interfere with proposed buildings or which are required to serve the Developer Improvements.

### III. ARCHITECTURE AND DESIGN

#### A. BUILDING DESIGN

The following shall be the sole cost and expense of the Developer:

1. The Developer shall develop construction plans and design documents shall be developed in compliance with the Land Use Approvals and shall be consistent with the Conceptual Site Plan. The architecture is expected to create a unique identity with a cohesive, integrated architectural style that complements the surrounding developments. Particular attention shall be paid to massing, scale, color, and materials in order to articulate the buildings elevations. The elevations shall, to extent as possible, avoid flat or one-dimensional elevations. Architectural attention shall be given to the main entrance/lobby of the building, which shall include a porte-cochere that complements the main building.

#### B. BUILDING SERVICE, PROJECT TRAFFIC AND MANAGEMENT

The following shall be the sole cost and expense of the Developer:

1. The Developer shall develop a building service, project traffic and management plan. The Declaration shall include the following:

- (a) A service plan that includes general times for deliveries, trash collection, street cleaning and the agreed upon routing for such service-vehicles. This plan shall include routing and stopping for patron drop-off and small service-vehicles including mail, overnight delivery and messengers as well as conference facility deliveries. This plan shall also include routing and marked areas for emergency services.
- (b) A traffic plan that includes the Developer's commitment to pay for traffic control officers at the entrances to the Parking Structure during holiday peak periods and for special events that are expected to generate large volumes of traffic.
- (c) A maintenance and management plan that includes cleaning and refuse policing, no visibility into service areas from public streets, degreasing and deodorizing (particularly for the service, trash and garbage areas), re-stripping, re-painting, re-lighting, drainage cleaning, signage, graffiti management and security.

The Project shall be consistent with Section 301.1 of the DDA.

C. LANDSCAPING

All areas of the Site that are not used for buildings, sidewalks, driveways or other hardscape improvements shall be landscaped in accordance with a landscaping plan to be approved by the Agency. The Developer, at its sole cost and expense, shall be responsible for all these area. Landscaping shall consist of ground cover, trees, potted plants, and fountains, pools, or other water features, if applicable. A permanent automatic water sprinkler system shall be provided in all landscaped areas as required for adequate coverage/maintenance.

D. REFUSE

Refuse areas shall be provided in accordance with the requirements of the Land Use Approvals.

E. SIGNS

The following shall be the sole cost and expense of the Developer:

- 1. The Developer shall develop a sign program. The Project shall have a comprehensive graphics/logos and sign program that shall govern the entire Project; all signs shall conform as to location, size, shape, illumination system, cabinet and copy face colors, letter style, shall be complementary to the overall architectural theme, and comply with the high standards of Underwriter Laboratories. The sign program to be approved by the Agency.

F. UTILITIES

The following shall be the sole cost and expense of the Developer:

The Developer shall be responsible for utility installations for the Project and hookups to public utility lines. All utility service for the Project shall be installed underground or concealed within buildings and any mechanical, electrical, fire sprinkler or plumbing equipment that may be at ground level shall be aesthetically screened except where not permitted by the Garden Grove Municipal Code.



## EXHIBIT D

### SCHEDULE OF PERFORMANCE – CONDENSED SCHEDULE

PERFORMANCE ITEM	DATE
1. Agency and Developer execute DDA.	On or before June 15, 2011
2. Agency and Developer open Escrow.	Within thirty (30) days after Agency and Developer execute DDA
3. Agency acquires/has control of all Third Party Property.	On or before March 15, 2012.**
4. Developer completes its Site Investigation pursuant to Section 204.	On or before the Due Diligence Date.
5. Developer submits and Agency approves the identity of the Hotel Operator, Franchisor, and Franchise Agreement and Developer executes the Franchise Agreement.	On or before January 1, 2013.
6. Developer submits completed application for PUD/Site Plan approval.	On or before June 1, 2012.
7. City approves, conditionally approves or rejects PUD/Site Plan	On or before August 1, 2012.

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\*\* If the Agency does not acquire all of the Third Party Property by such date, then each subsequent date set forth in this Schedule of Performance will be extended on a day-for-day basis for each day after March 15, 2012 through and including the date upon which Agency acquires all of the Third Party Property.

PERFORMANCE ITEM	DATE
8. Agency approves or rejects cost of Agency Improvements pursuant to Section 205.1(m).	On or before June 1, 2012.
9. Developer provides evidence of financing.	On or before March 15, 2013.
10. Agency completes demolition, Site clearance and remediation, if applicable, pursuant to Paragraph II.1. of the Scope of Development	On or before March 15, 2013.
11. Developer completes Construction Drawings	On or before January 1, 2013.
12. Developer and Agency Close Escrow and Developer commences grading.	On or before June 15, 2013.
13. Construction Commencement Date.	On or before June 15, 2013.
14. Developer Completes the Project	Within twenty six (26) month after Close of Escrow.

**EXHIBIT E**

**ASSIGNMENT AND ASSUMPTION AGREEMENT**

**THIS ASSIGNMENT AND ASSUMPTION AGREEMENT** (the "Assignment") is hereby made as of \_\_\_\_\_, 200\_, by and between \_\_\_\_\_, a \_\_\_\_\_ ("Assignor"), and \_\_\_\_\_, a \_\_\_\_\_ ("Assignee").

***RECITALS***

A. Assignor and the Garden Grove Agency for Community Development (the "Agency") have entered a Disposition and Development Agreement dated \_\_\_\_\_, 2009 (the "DDA"). Pursuant to the DDA, the Agency agreed to convey [or conveyed] to the Assignor a parcel of real property referred to in the DDA as the "Site," and the Assignor agreed to construct [among other things] \_\_\_\_\_ thereon.

B. Assignor and Assignee desire to provide by this Assignment for Assignor to assign to Assignee all of its rights and obligations under the DDA [with respect to the portion of the Site described on Exhibit "A" hereto] and for Assignee to accept such assignment and assume all rights and obligations thereunder [with respect to such portion of the Site].

C. Pursuant to Section 103 of the DDA, Agency approval of a Transfer of Assignor's interest in the DDA is required in connection with the construction of \_\_\_\_\_.

D. The parties also desire for Agency to consent to such assignment and assumption, and acknowledge that such assignment and assumption is permitted pursuant to Section 103 of the DDA.

NOW, THEREFORE, Assignor and Assignee hereby agree as follows:

1. **Assignment and Assumption.** Assignor hereby assigns to Assignee all of its right, title and interest in and to the DDA [with respect to the portion of the Site described on Exhibit "A" hereto], and Assignee hereby accepts such assignment and assumes performance of all terms, covenants and conditions on the part of Assignor to be performed, occurring or arising under the DDA [with respect to such portion of the Site], from and after the date hereof with respect to \_\_\_\_\_. From and after the date hereof, Assignor shall be released from and have no further obligations under the DDA [with respect to such portion of the Site], excluding actual claims of Default which Agency made against Assignor in writing prior to the date hereof, the responsibility for which claims have not been assumed by Assignee.

2. **Successors and Assigns.** This Assignment shall be binding upon and shall inure to the benefit of Assignor and Assignee, their respective successors and assigns and Agency as third party beneficiary hereof.

3. **Governing Law.** This Assignment has been entered into, is to be performed entirely within, and shall be governed by and construed in accordance with the laws of the State of California.

4. **Further Assurances.** Each party hereto covenants and agrees to perform all acts and things, and to prepare, execute, and deliver such written agreements, documents, and instruments as may be reasonably necessary to carry out the terms and provisions of this Assignment.

**NOW, THEREFORE,** the parties hereto have executed this Assignment as of the date set forth above.

ASSIGNOR:

\_\_\_\_\_  
a \_\_\_\_\_

By: \_\_\_\_\_

Its: \_\_\_\_\_

By: \_\_\_\_\_

Its: \_\_\_\_\_

ASSIGNEE:

\_\_\_\_\_  
\_\_\_\_\_, a \_\_\_\_\_

By: \_\_\_\_\_

Its: \_\_\_\_\_

**CONSENT OF AGENCY TO ASSIGNMENT**

Agency hereby acknowledges and consents to the above assignment, and releases Assignor from any further liability under the DDA, except in Assignor's capacity as a member of Assignee.

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT,**  
a public body, corporate and politic

By: \_\_\_\_\_

ATTEST:

\_\_\_\_\_  
Agency Secretary

**STRADLING YOCCA CARLSON & RAUTH**

\_\_\_\_\_  
Agency Special Counsel

**EXHIBIT F**

**GRANT DEED**

RECORDING REQUESTED BY  
AND WHEN RECORDED MAIL TO  
AND SEND TAX STATEMENTS TO:

Garden Grove Agency for  
Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

This document is exempt from the payment of a recording fee pursuant to Government Code Section 27383.

**GRANT DEED**

For valuable consideration, receipt of which is hereby acknowledged,

A. The Redevelopment Plan for the Garden Grove Community Project was approved and adopted by the City Council of the City of Garden Grove by Ordinance No. 1339, as amended by Ordinance Nos. 1388, 1476, 1548, 1576, 1642, 1699, 1760, 2035 and 2232; said ordinances and the Redevelopment Plan as so approved and amended (the "Redevelopment Plan") are incorporated herein by reference.

B. The Grantee shall refrain from restricting the rental, sale or lease of the applicable portion of the Site or the Developer Improvements on the basis of race, color, creed, religion, sex, marital status, national origin or ancestry of any person. All such deeds, leases or contracts shall contain or be subject to substantially the following nondiscrimination or nonsegregation clauses:

1. In deeds: "The grantee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through them, that there shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises herein conveyed, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land."

2. In leases: "The lessee herein covenants by and for himself or herself, his or her heirs, executors, administrators, and assigns, and all persons claiming under or through him or her, and this lease is made and accepted upon and subject to the following conditions:

"That there shall be no discrimination against or segregation of any person or group of persons, on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the leasing, subleasing, transferring, use, occupancy, tenure, or enjoyment of the premises herein leased nor shall the lessee himself or herself, or any person claiming under or through him or her, establish or permit any such practice or practices of discrimination or segregation with reference to the selection, location, number, use, or occupancy, of tenants, lessees, sublessees, subtenants, or vendees in the premises herein leased."

3. In contracts: "There shall be no discrimination against or segregation of, any person or group of persons on account of any basis listed in subdivision (a) or (d) of Section 12955 of the Government Code, as those bases are defined in Sections 12926, 12926.1, subdivision (m) and paragraph (1) of subdivision (p) of Section 12955, and Section 12955.2 of the Government Code, in the sale, lease, sublease, transfer, use, occupancy, tenure, or enjoyment of the premises which are the subject of this Agreement, nor shall the grantee or any person claiming under or through him or her, establish or permit any practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees, or vendees in the premises herein conveyed. The foregoing covenants shall run with the land."

The covenants against discrimination, set forth in this Section B shall continue in effect in perpetuity.

C. No violation or breach of the covenants, conditions, restrictions, provisions or limitations contained in this Grant Deed shall defeat or render invalid or in any way impair the lien or charge of any mortgage or deed of trust or security interest permitted by this Grant Deed or the DDA; provided, however, that any subsequent owner of the Site shall be bound by such remaining covenants, conditions, restrictions, limitations and provisions, whether such owner's title was acquired by foreclosure, deed in lieu of foreclosure, trustee's sale or otherwise.

D. All of the terms, covenants and conditions of this Grant Deed shall be binding upon the Grantee and its successors and assigns. Whenever the term "Grantee" is used in this Grant Deed, such term shall include any other successors and assigns as herein provided.

E. All covenants without regard to technical classification or designation shall be binding for the benefit of the Grantor, the City of Garden Grove, and their respective successors and assigns. Such covenants shall be covenants running with the land in favor of the Grantor, the City of Garden Grove, and their respective successors and assigns for the entire period during which such covenants shall be in force and effect, without regard to whether the Grantor is or remains an owner of any land or interest therein to which such covenants relate. The

Grantor, in the event of any breach of any such covenants, shall have the right to exercise all the rights and remedies and to maintain any actions at law or suits in equity or other proper proceedings to enforce the curing of such breach.



IN WITNESS WHEREOF, the Grantor and Grantee have caused this instrument to be executed on their behalf by their respective officers hereunto duly authorized, this \_\_\_\_\_ day of \_\_\_\_\_, 2011.

**GRANTOR:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Thomas P. Clark, Jr.  
Agency General Counsel

The undersigned Grantee accepts title subject to the covenants hereinabove set forth.

**GRANTEE:**

\_\_\_\_\_  
a \_\_\_\_\_

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_

Its: \_\_\_\_\_

**EXHIBIT G**

**RELEASE OF CONSTRUCTION COVENANTS**

RECORDING REQUESTED BY  
AND WHEN RECORDED MAIL TO:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_, California \_\_\_\_\_  
Attention: \_\_\_\_\_

This document is exempt from the payment of a recording fee pursuant to Government Code Section 27383.

**RELEASE OF CONSTRUCTION COVENANTS**

This RELEASE OF CONSTRUCTION COVENANTS (the "Release") is made by the GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT, a public body, corporate and politic (the "Agency"), in favor of \_\_\_\_\_, a \_\_\_\_\_ (the "Developer"), as of the date set forth below.

*RECITALS*

A. The Agency and the Developer have entered into that certain Disposition and Development Agreement dated \_\_\_\_\_ (the "DDA") concerning the redevelopment of certain real property situated in the City of Garden Grove, California as more fully described in Exhibit "A" attached hereto and made a part hereof.

B. As referenced in Section 310 of the DDA, the Agency is required to furnish the Developer or its successors with a Release of Construction Covenants (as defined in Section 100 of the DDA) upon completion of construction of the Developer Improvements (as defined in Section 100 of the DDA) or a portion thereof, which Release is required to be in such form as to permit it to be recorded in the Recorder's office of Orange County. This Release is conclusive determination of satisfactory completion of the construction and development required by the DDA of the Developer Improvements or such portion thereof as described in Exhibit "A" attached hereto and incorporated herein by reference.

C. The Agency has conclusively determined that such construction and development has been satisfactorily completed.

NOW, THEREFORE, the Agency hereby certifies as follows:

1. The Developer Improvements or portion thereof to be constructed by the Developer has been fully and satisfactorily completed in conformance with the DDA and is free of any claims and/or liens. Any operating requirements and all use, maintenance, security or

nondiscrimination covenants contained in the DDA and other documents executed and recorded pursuant to the DDA shall remain in effect and enforceable according to their terms.

2. Nothing contained in this instrument shall modify in any other way any other provisions of the DDA.

IN WITNESS WHEREOF, the Agency has executed this Release this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_.

**AGENCY:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Agency Director

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Agency Special Counsel

**DEVELOPER**

\_\_\_\_\_  
a \_\_\_\_\_

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Its: \_\_\_\_\_





## EXHIBIT H

### RIGHT OF ENTRY AGREEMENT

This RIGHT OF ENTRY AGREEMENT (the "Agreement") is entered into \_\_\_\_\_, 2011, by and between \_\_\_\_\_, a \_\_\_\_\_ ("GRANTEE") and the GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT, a public body, corporate and politic ("GRANTOR").

### RECITALS

A. GRANTOR, as "Agency," and GRANTEE, as "Developer," entered into that certain Disposition and Development Agreement dated \_\_\_\_\_ (the "DDA"), pursuant to which the GRANTOR agreed, subject to the fulfillment of the Agency's Conditions Precedent to convey the Site to the GRANTEE and GRANTEE agreed, subject to Developer's Conditions Precedent to accept Conveyance of the Site and construct the Developer Improvements thereon. All capitalized terms not defined herein shall have the meaning set forth in the DDA, unless the context dictates otherwise.

B. GRANTOR currently owns the Agency Parcels and is in the process of acquiring the Third Party Property. If and to the extent the GRANTOR acquires the Third Party Property or is granted the right of entry with respect to the Third Party Property such Third Party Property shall be deemed to be part of the Agency Parcels hereunder.

### RIGHT OF ENTRY AGREEMENT

1. Grant of Right of Entry. The GRANTOR hereby grants the GRANTEE, its employees, consultants, contractors, subcontractors, agents, tenants, purchasers, and designees, permission to enter upon the Agency Parcels ("Right of Entry") for the purpose of performing or causing to be performed environmental, soils, and/or topographical tests and surveys ("Investigation") and for the purpose of clearing, demolishing and rough grading ("Grading").

2. Termination. This Agreement shall terminate upon the earlier to occur of (i) \_\_\_\_\_, 20 \_\_\_\_, (ii) the Closing or (iii) termination of the DDA, unless otherwise extended by mutual agreement of the parties.

3. Assumption of Risk. GRANTEE enters the Agency Parcels and performs or causes to be performed the Investigation, at its own risk and subject to whatever hazards or conditions may exist on the Agency Parcels.

4. Condition of Agency Parcels Upon Termination of DDA Prior to Conveyance. If the DDA and this Agreement are terminated prior to Conveyance (a) in the case of Investigation, GRANTEE shall repair or replace any landscaping, structures, fences, driveways, or other improvements that are removed, damaged, or destroyed by Grantee's employees, contractors, subcontractors, agents and designees, and (b) in the case of Grading of the Agency Parcels, the Developer shall provide a rough graded level site.

5. Indemnification and hold harmless. GRANTEE shall indemnify, defend and hold harmless the GRANTOR and City, their officers, directors, employees, contractors, subcontractors, agents, and volunteers ("Indemnitees") from any and all claims, suits or actions of every name, kind and description, brought forth on account of injuries to or the death of any person or damage to property arising from or connected with the willful misconduct, negligent acts, errors or omissions, ultra-hazardous activities, activities giving rise to strict liability, or defects in design by the GRANTEE or any person directly or indirectly employed by or acting as agent for GRANTEE in the performance of this Right of Entry, except that such indemnity shall not apply to the extent such matters are caused by the negligence or willful misconduct of the GRANTOR, its officers, agents, employees or volunteers.

It is understood that the duty of GRANTEE to indemnify and hold harmless includes the duty to defend as set forth in Section 2778 of the California Civil Code.

Acceptance of insurance certificates and endorsements required under this Right of Entry does not relieve GRANTEE from liability under this indemnification and hold harmless clause. This indemnification and hold harmless clause shall apply whether or not such insurance policies shall have been determined to be applicable to any of such damages or claims for damages.

6. Insurance. During the term of this Right of Entry, GRANTEE and its contractors, subcontractors and agents shall fully comply with the terms of the law of the State of California concerning worker's compensation and shall provide insurance in accordance with the DDA.

7. Recording. Neither GRANTOR nor GRANTEE shall record this Right of Entry.

8. Attorney's Fees. If any legal action or proceeding arising out of or relating to this Right of Entry is brought by either party to this Right of Entry, the prevailing party shall be entitled to receive from the other party, in addition to any other relief that may be granted, the reasonable attorneys' fees, costs, and expenses incurred in the action or proceeding by the prevailing party.

9. Notices. All notices required or permitted under the terms of this DDA shall be in writing and sent to:

To Grantor: Garden Grove Agency for Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

with a copy to: Stradling, Yocca, Carlson & Rauth  
660 Newport Center Drive, Suite 1600  
Newport Beach, California 92660  
Attention: Thomas P. Clark, Jr.

To Grantee: Matthew Reid  
Land & Design Inc.  
8130 La Mesa Boulevard #808  
La Mesa, California 91942

With a copy to: Allen Matkins Leck Gamble Mallory & Natsis LLP  
501 West Broadway, 15th Floor  
San Diego, California 92101  
Attention: Tom Crosbie

10. Time is of the Essence; Entire Agreement. Time is of the essence of the terms and provisions of this Right of Entry. This Right of Entry constitutes the entire agreement between GRANTEE and GRANTOR with respect to the matters contained herein, and no alteration, amendment or any part thereof shall be affective unless in writing signed by parties sought to be charged or bound thereby.

11. Assignment. This Agreement shall be assignable as security to Grantee's Holder for the purposes and with the limitations set forth herein.

APPROVED BY: GRANTEE  
LAND & DESIGN, INC.,  
a California corporation

Dated: \_\_\_\_\_, 2011 By: \_\_\_\_\_  
Its: \_\_\_\_\_

GRANTOR:  
GARDEN GROVE MXD, LLC,  
a Colorado corporation

Dated: \_\_\_\_\_, 2011 By: \_\_\_\_\_  
Its: \_\_\_\_\_



**EXHIBIT I**

**PREVAILING WAGE AND PUBLIC WORKS REQUIREMENTS**

**I. Developer's Requirements:**

(1) Obtain the prevailing wage rate from the Director of Industrial Relations in accordance with Labor Code Sections 1771 and 1773.

(2) Specify the appropriate prevailing wage rates, in accordance with Labor Code Sections 1773.2 and 1777.5.

(A) The posting requirement is applicable for each job site.

EXCEPTION: If more than one worksite exists on any project, then the applicable rates may be posted at a single location which is readily available to all workers.

(B) If a wage rate for a craft, classification or type of worker is not published in the Director's general prevailing wage determinations, a request for a special determination should be made by the awarding body to Chief, Division of Labor Statistics and Research, P.O. Box 420603, San Francisco, CA 94142, at least 45 days prior to the project bid advertisement date.

(3) Notify the Division of Apprenticeship Standards, Department of Industrial Relations. See Labor Code Section 1773.3.

(4) Inform prime contractors, to the extent feasible, of relevant public work requirements:

NOTE: Requirement information may be disseminated at a pre-acceptance of bid conference or in a call for bids or at an award of bid conference.

The public works requirements are:

(A) the appropriate number of apprentices are on the job site, as set forth in Labor Code Section 1777.5.

(B) workers' compensation coverage, as set forth in Labor Code Sections 1860 and 1861.

(C) keep accurate records of the work performed on public works projects, as set forth in Labor Code Section 1812.

(D) inspection of payroll records pursuant to Labor Code Section 1776, and as set forth in Section 16400 (e) of Title 8 of the California Code of Regulations.

(E) and other requirements imposed by law.

(5) Withhold monies. See Labor Code Section 1727.

(6) Ensure that public works projects are not split or separated into smaller work orders or projects for the purpose of evading the applicable provisions of Labor Code Section 1771.

(7) Deny the right to bid on public work contracts to contractors or subcontractors who have been debarred from bidding on public works contracts, as set forth in Labor Code Section 1777.7.

(8) Not permit workers on public works to work more than eight hours a day or 40 hours in any one calendar week, unless compensated at not less than time and a half as set forth in Labor Code Section 1815.

EXCEPTION: If the prevailing wage determination requires a higher rate of pay for overtime work than is required under Labor Code Section 1815, then that higher overtime rate must be paid, as specified in subsection 16200(a)(3)(F) of Title 8 of the California Code of Regulations.

(9) Not take or receive any portion of the workers' wages or accept a fee in connection with a public works project, as set forth in Labor Code Sections 1778 and 1779.

(10) Comply with those requirements as specified in Labor Code Sections 1776(g), 1777.5, 1810, 1813, and 1860.

## II. Contractor and Subcontractor Requirements.

The contractor and subcontractors shall:

(1) Pay not less than the prevailing wage to all workers, as defined in Section 16000 of Title 8 of the California Code of Regulations, and as set forth in Labor Code Sections 1771 and 1774;

(2) Comply with the provisions of Labor Code Sections 1773.5, 1775, and 1777.5 regarding public works jobsites;

(3) Provide workers' compensation coverage as set forth in Labor Code Section 1861;

(4) Comply with Labor Code Sections 1778 and 1779 regarding receiving a portion of wages or acceptance of a fee;

(5) Maintain and make available for inspection payroll records, as set forth in Labor Code Section 1776;

(6) Pay workers overtime pay, as set forth in Labor Code Section 1815 or as provided in the collective bargaining agreement adopted by the Director of Industrial Relations as set forth in Section 16200 (a) (3) of Title 8 of the California Code of Regulations;

(7) Comply with Section 16101 of Title 8 of the California Code of Regulations regarding discrimination;

(8) Be subject to provisions of Labor Code Section 1777.7 which specifies the penalties imposed on a contractor who willfully fails to comply with provisions of Section 1777.5;

(9) Comply with those requirements as specified in Labor Code Sections 1810 and 1813; and

(10) Comply with other requirements imposed by law.

**EXHIBIT J**

**CONCEPTUAL SITE PLAN**

**EXHIBIT K**

**MEMORANDUM OF AGREEMENT**

RECORDING REQUESTED BY  
AND WHEN RECORDED MAIL TO  
AND SEND TAX STATEMENTS TO:

Garden Grove Agency for  
Community Development  
11222 Acacia Parkway  
Garden Grove, California 92842  
Attention: Agency Director

This document is exempt from the payment of a recording fee pursuant to Government Code Section 27383.

**MEMORANDUM OF AGREEMENT**

This **MEMORANDUM OF AGREEMENT** (the "Agreement") is entered into as of \_\_\_\_\_, 2011 by and between the **GARDEN GROVE AGENCY FOR COMMUNITY DEVELOPMENT**, a public body, corporate and politic (the "Agency"), and **LAND & DESIGN INC.**, a California corporation (hereinafter referred to as "Developer").

**RECITALS**

1. Recordation of Memorandum of Agreement. This Memorandum of Agreement evidences that certain Disposition and Development Agreement between the Agency and the Developer dated \_\_\_\_\_ ("DDA"). Capitalized terms not defined herein shall have the meaning set forth in the DDA. When recorded at the Closing the DDA is a burden against Developer's fee simple interest in the Site which Site is more particularly described in Attachment No. 1 attached hereto and incorporated herein by reference. The DDA provides, among other things, and subject to the fulfillment of certain Condition Precedent, for a conveyance of the Site to the Developer and for the development and operation by Developer thereon of a Hotel and Retail/Restaurant/Entertainment Component. The Covenants shall run with the land and be binding upon the heirs, successors and assigns of Developer.

*[SIGNATURES FOLLOW ON NEXT PAGE]*

IN WITNESS WHEREOF, the undersigned have executed this Memorandum of Agreement as of the \_\_\_\_ day of \_\_\_\_\_, 2011.

**AGENCY:**

**GARDEN GROVE AGENCY FOR  
COMMUNITY DEVELOPMENT**, a public  
body, corporate and politic

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Agency Director

**ATTEST:**

\_\_\_\_\_  
Agency Secretary

**APPROVED AS TO FORM:**

\_\_\_\_\_  
Stradling Yocca Carlson & Rauth  
Agency General Counsel

**DEVELOPER**

**LAND & DESIGN INC.**, a California corporation

Dated: \_\_\_\_\_, 2011

By: \_\_\_\_\_  
Its: \_\_\_\_\_

STATE OF CALIFORNIA                    )  
                                                          ) ss.  
COUNTY OF \_\_\_\_\_ )

On \_\_\_\_\_ before me, \_\_\_\_\_, Notary Public, personally appeared \_\_\_\_\_, who proved to me on the basis of satisfactory evidence to be the person(s) whose names(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal

\_\_\_\_\_  
SIGNATURE OF NOTARY PUBLIC

\_\_\_\_\_  
SIGNATURE OF NOTARY PUBLIC

STATE OF CALIFORNIA )  
 ) ss.  
COUNTY OF \_\_\_\_\_ )

On \_\_\_\_\_ before me, \_\_\_\_\_, Notary Public,  
personally appeared \_\_\_\_\_, who proved  
to me on the basis of satisfactory evidence to be the person(s) whose names(s) is/are subscribed to  
the within instrument and acknowledged to me that he/she/they executed the same in his/her/their  
authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the  
entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing  
paragraph is true and correct.

WITNESS my hand and official seal

\_\_\_\_\_  
SIGNATURE OF NOTARY PUBLIC



STATE OF CALIFORNIA

)

) ss.

COUNTY OF

)

On \_\_\_\_\_ before me, \_\_\_\_\_, Notary Public, personally appeared \_\_\_\_\_, who proved to me on the basis of satisfactory evidence to be the person(s) whose names(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal

\_\_\_\_\_  
SIGNATURE OF NOTARY PUBLIC

STATE OF CALIFORNIA

)

) ss.

COUNTY OF

)

On \_\_\_\_\_ before me, \_\_\_\_\_, Notary  
Public, personally appeared \_\_\_\_\_,

who proved to me on the basis of satisfactory evidence to be the person(s) whose names(s) is/are  
subscribed to the within instrument and acknowledged to me that he/she/they executed the same  
in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument  
the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the  
foregoing paragraph is true and correct.

WITNESS my hand and official seal

\_\_\_\_\_  
SIGNATURE OF NOTARY PUBLIC

**ATTACHMENT NO. 1 TO EXHIBIT K**

**LEGAL DESCRIPTION**

**ATTACHMENT**  
**NO. 1 TO**  
**EXHIBIT K**

**-1-**

**[7:57 AM] DRAFT**

764987.05/SD  
371472-00002/5-19-11/tbc/tbc

ATTACHMENT NO. 1 TO

EXHIBIT K-1

DOCSOC/4489312v3.022012-0324

**EXHIBIT L**

**PRE-APPROVED HOTEL FRANCHISES AND  
RESTAURANT TENANT(S)/OPERATOR(S)**

**Pre-Approved Limited Service Hotels**

Hyatt Place (Hyatt)  
Summerfield Suites (Hyatt)  
Aloft (Starwood)  
Element (Starwood)  
Four Points by Sheraton (Starwood)  
Cambria Suites (Choice Hotels)  
Country Inn and Suites (Carlson)  
Springhill Suites (Marriott)  
Towne Place Suites (Marriott)  
Fairfield Inn and Suites (Marriott)  
Courtyard (Marriott)  
Wingate (Wyndham)  
Hotel Indigo (IHG)

**Pre Approved Upper Upscale Hotels**

Autograph Collection (Marriott)  
JW Marriott  
Radisson Blu  
Destination Hotels and Resorts  
Fairmont  
Four Seasons  
Inter-Continental Hotel  
Joie de Vivre Hotels  
Jumeira Hotels  
Loews  
Kessler Collection  
Kimpton Hotel  
Marriott Hotels  
Le Meridien  
Luxury Collection (Starwood)  
MGM Hotel  
Omni  
Pan Pacific Hotel  
Peabody Hotel  
Planet Hollywood Hotel  
Renaissance  
Rosen Hotel  
Sol Melia Hotels  
Sonesta  
Taj Hotel(s)  
W Hotels

**EXHIBIT L**

-1-

[7:57 AM] DRAFT

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371472-00002/5-19-11/tbc/tbc

EXHIBIT L-1

DOCSOC-1489312v3-022012-0324

Westin  
Wyndham Collection/Resort

**Pre-Approved List of Full-Service Restaurants:**

Yard House  
RockSugar  
Season's 52  
Grand Luxe Cafe  
Maggiano's  
T-Rex  
BJ Restaurant and Brewery  
Claim Jumper  
Roadhouse Grill  
TGI Fridays  
Spaghetti Factory  
Macaroni Grill  
Romanos  
Chili's Grill and Bar  
Margaretville  
Nascar Café  
Hard Rock Café  
Emeralds  
Gladstones  
Lucilles BBQ  
King's Fishhouse  
Daily Grill  
California Pizza Kitchen  
Uno Chicago Grill  
Papa Bello  
Granite City Food and Brewery  
Corner Bakery Café  
Sevilla  
Il Fornaio Cucina Italiano  
Chuy's Mesquite Broiler  
RA Shushi Bar  
Buffalo Wild Wings Grill and Bar  
Smokey Bones BBQ  
Johnny Carrino's  
Daily Grill/The Grill  
King's Fish House  
Landry's Seafood  
Houston's  
Burgerville USA  
Lone Star Steakhouse  
Maloney's  
Smith & Wollensky  
Applebees  
Olive Garden  
Z Tejas Grill  
Pizzeria Uno  
Pat and Oscars  
Chevy's

**EXHIBIT L**

**-3-**

[7:57 AM] DRAFT

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371472-00002/5-19-11/tbc/tbc

EXHIBIT L-3

DOCSOC 1489312v3-022012-0324

Moe's Southwest Grill  
Carrabba's Italian Grill  
Cheeseburger in Paradise  
Logan's Roadhouse  
Islands  
Bahama Breeze  
Golden Corral  
Famous Dave's  
Texas Roadhouse  
Black Angus  
Ruby Tuesday's  
Prego  
Ruby's Diner  
Johnny Rockets  
Old Chicago  
Qdoba Mexican Grill  
Farrell's  
Marie Callendar's/Babe's BBQ  
Johnny Carino's  
Elephant Bar  
On the Border  
Fleming's Steakhouse  
Bahama Breeze  
Capital Grill  
Wolfgang Pucks  
Panda Inn  
Nobu

**Pre-Approved List of Quick-Service Restaurants:**

Panera Bread  
Portillos  
The Hat  
Subway  
Quiznos  
Earl of Sandwich  
Panda Express  
Crepe Café  
Pink's Famous Hot Dogs  
Jerry Woodfired Hot Dogs  
Tommy's World Famous Hamburgers  
Five Guys Hamburgers

**Pre-Approved List of Specialty Restaurants:**

Jamba Juice  
Coffee Bean  
Starbucks

Dunkin Donuts  
Southern Maid Donut Shops  
Yogurt Land  
Pink Berry  
Haagen Dazs  
Wetzels Pretzels  
Ghirardelli Soda Fountain & Chocolate Shop

**Pre-Approved List of Entertainment Uses**

Wonderworks  
Ripley's Believe it or Not  
Fox Sports Grill  
House of Blues  
NBA Café/City  
B.B. King's Blues Cafe  
Jillians  
Improv  
Howl at the Moon



EXHIBIT M

REVENUE SHARING EXAMPLE

Revised PFE 10/16/11

REVENUE SHARE FOR (S. 67-68) BAYVIEW ORIENTED HOTEL FOR 19 YEARS  
 Years 1 through 18 50% 10/ Developer Share, 50% Split of Remainder Revenue, and Land Payment in 7 Years

REVENUE SHARE FOR (S. 67-68) UPPER UPGRADE FULL-SERVICE HOTEL FOR 12 YEARS  
 Years 1 through 7 40% 10/ Developer Share, 50% Split of Remainder Revenue, and Land Payment in 7 Years  
 Years 8 through 12 50% Remainder Revenue

SITE C  
 LAND & DESIGN, INC. PROPOSAL

Year	Submarket				Market				City				County				Total			
	ACR Items	10/1 Revenue	Total 10/1 Revenue (70% of 10/1)	Total 10/1 Revenue (30% of 10/1)	ACR Items	10/1 Revenue	Total 10/1 Revenue (70% of 10/1)	Total 10/1 Revenue (30% of 10/1)	City Revenue	County Revenue	Total City & County Revenue	City Revenue	County Revenue	Total City & County Revenue	Grand Total Revenue	Grand Total Revenue	Grand Total Revenue	Grand Total Revenue		
2014	\$2,082,848	\$497,022	\$1,585,826	\$331,245	\$2,082,848	\$497,022	\$1,585,826	\$2,082,848	\$497,022	\$1,585,826	\$2,082,848	\$497,022	\$1,585,826	\$2,082,848	\$497,022	\$1,585,826	\$2,082,848	\$497,022		
2015	\$2,155,371	\$513,740	\$1,641,631	\$348,878	\$2,155,371	\$513,740	\$1,641,631	\$2,155,371	\$513,740	\$1,641,631	\$2,155,371	\$513,740	\$1,641,631	\$2,155,371	\$513,740	\$1,641,631	\$2,155,371	\$513,740		
2016	\$2,229,997	\$530,607	\$1,699,390	\$367,594	\$2,229,997	\$530,607	\$1,699,390	\$2,229,997	\$530,607	\$1,699,390	\$2,229,997	\$530,607	\$1,699,390	\$2,229,997	\$530,607	\$1,699,390	\$2,229,997	\$530,607		
2017	\$2,306,540	\$547,782	\$1,758,758	\$387,436	\$2,306,540	\$547,782	\$1,758,758	\$2,306,540	\$547,782	\$1,758,758	\$2,306,540	\$547,782	\$1,758,758	\$2,306,540	\$547,782	\$1,758,758	\$2,306,540	\$547,782		
2018	\$2,384,978	\$565,270	\$1,819,708	\$408,438	\$2,384,978	\$565,270	\$1,819,708	\$2,384,978	\$565,270	\$1,819,708	\$2,384,978	\$565,270	\$1,819,708	\$2,384,978	\$565,270	\$1,819,708	\$2,384,978	\$565,270		
2019	\$2,465,305	\$583,074	\$1,882,231	\$430,607	\$2,465,305	\$583,074	\$1,882,231	\$2,465,305	\$583,074	\$1,882,231	\$2,465,305	\$583,074	\$1,882,231	\$2,465,305	\$583,074	\$1,882,231	\$2,465,305	\$583,074		
2020	\$2,547,521	\$601,197	\$1,946,324	\$454,127	\$2,547,521	\$601,197	\$1,946,324	\$2,547,521	\$601,197	\$1,946,324	\$2,547,521	\$601,197	\$1,946,324	\$2,547,521	\$601,197	\$1,946,324	\$2,547,521	\$601,197		
2021	\$2,631,625	\$619,638	\$2,011,987	\$479,149	\$2,631,625	\$619,638	\$2,011,987	\$2,631,625	\$619,638	\$2,011,987	\$2,631,625	\$619,638	\$2,011,987	\$2,631,625	\$619,638	\$2,011,987	\$2,631,625	\$619,638		
2022	\$2,717,616	\$638,394	\$2,079,222	\$505,728	\$2,717,616	\$638,394	\$2,079,222	\$2,717,616	\$638,394	\$2,079,222	\$2,717,616	\$638,394	\$2,079,222	\$2,717,616	\$638,394	\$2,079,222	\$2,717,616	\$638,394		
2023	\$2,805,493	\$657,463	\$2,148,030	\$533,667	\$2,805,493	\$657,463	\$2,148,030	\$2,805,493	\$657,463	\$2,148,030	\$2,805,493	\$657,463	\$2,148,030	\$2,805,493	\$657,463	\$2,148,030	\$2,805,493	\$657,463		
2024	\$2,895,256	\$676,844	\$2,218,412	\$562,968	\$2,895,256	\$676,844	\$2,218,412	\$2,895,256	\$676,844	\$2,218,412	\$2,895,256	\$676,844	\$2,218,412	\$2,895,256	\$676,844	\$2,218,412	\$2,895,256	\$676,844		
2025	\$2,986,903	\$696,536	\$2,290,367	\$593,431	\$2,986,903	\$696,536	\$2,290,367	\$2,986,903	\$696,536	\$2,290,367	\$2,986,903	\$696,536	\$2,290,367	\$2,986,903	\$696,536	\$2,290,367	\$2,986,903	\$696,536		
2026	\$3,080,434	\$716,539	\$3,000,000	\$625,061	\$3,080,434	\$716,539	\$3,000,000	\$3,080,434	\$716,539	\$3,000,000	\$3,080,434	\$716,539	\$3,000,000	\$3,080,434	\$716,539	\$3,000,000	\$3,080,434	\$716,539		
2027	\$3,185,849	\$736,854	\$3,119,000	\$657,846	\$3,185,849	\$736,854	\$3,119,000	\$3,185,849	\$736,854	\$3,119,000	\$3,185,849	\$736,854	\$3,119,000	\$3,185,849	\$736,854	\$3,119,000	\$3,185,849	\$736,854		
2028	\$3,293,148	\$757,481	\$3,245,667	\$691,886	\$3,293,148	\$757,481	\$3,245,667	\$3,293,148	\$757,481	\$3,245,667	\$3,293,148	\$757,481	\$3,245,667	\$3,293,148	\$757,481	\$3,245,667	\$3,293,148	\$757,481		
2029	\$3,402,341	\$778,420	\$3,380,921	\$727,501	\$3,402,341	\$778,420	\$3,380,921	\$3,402,341	\$778,420	\$3,380,921	\$3,402,341	\$778,420	\$3,380,921	\$3,402,341	\$778,420	\$3,380,921	\$3,402,341	\$778,420		
2030	\$3,513,428	\$799,671	\$3,523,757	\$764,786	\$3,513,428	\$799,671	\$3,523,757	\$3,513,428	\$799,671	\$3,523,757	\$3,513,428	\$799,671	\$3,523,757	\$3,513,428	\$799,671	\$3,523,757	\$3,513,428	\$799,671		
2031	\$3,626,509	\$821,234	\$3,675,275	\$803,741	\$3,626,509	\$821,234	\$3,675,275	\$3,626,509	\$821,234	\$3,675,275	\$3,626,509	\$821,234	\$3,675,275	\$3,626,509	\$821,234	\$3,675,275	\$3,626,509	\$821,234		
2032	\$3,741,584	\$843,111	\$3,738,473	\$844,362	\$3,741,584	\$843,111	\$3,738,473	\$3,741,584	\$843,111	\$3,738,473	\$3,741,584	\$843,111	\$3,738,473	\$3,741,584	\$843,111	\$3,738,473	\$3,741,584	\$843,111		
2033	\$3,858,663	\$865,302	\$3,803,361	\$886,660	\$3,858,663	\$865,302	\$3,803,361	\$3,858,663	\$865,302	\$3,803,361	\$3,858,663	\$865,302	\$3,803,361	\$3,858,663	\$865,302	\$3,803,361	\$3,858,663	\$865,302		
2034	\$3,977,746	\$887,807	\$3,889,939	\$930,667	\$3,977,746	\$887,807	\$3,889,939	\$3,977,746	\$887,807	\$3,889,939	\$3,977,746	\$887,807	\$3,889,939	\$3,977,746	\$887,807	\$3,889,939	\$3,977,746	\$887,807		
2035	\$4,098,833	\$910,626	\$3,988,207	\$976,381	\$4,098,833	\$910,626	\$3,988,207	\$4,098,833	\$910,626	\$3,988,207	\$4,098,833	\$910,626	\$3,988,207	\$4,098,833	\$910,626	\$3,988,207	\$4,098,833	\$910,626		
2036	\$4,221,926	\$933,759	\$4,098,167	\$1,023,822	\$4,221,926	\$933,759	\$4,098,167	\$4,221,926	\$933,759	\$4,098,167	\$4,221,926	\$933,759	\$4,098,167	\$4,221,926	\$933,759	\$4,098,167	\$4,221,926	\$933,759		
2037	\$4,347,025	\$957,206	\$4,229,819	\$1,073,513	\$4,347,025	\$957,206	\$4,229,819	\$4,347,025	\$957,206	\$4,229,819	\$4,347,025	\$957,206	\$4,229,819	\$4,347,025	\$957,206	\$4,229,819	\$4,347,025	\$957,206		
2038	\$4,474,130	\$981,069	\$4,373,061	\$1,125,594	\$4,474,130	\$981,069	\$4,373,061	\$4,474,130	\$981,069	\$4,373,061	\$4,474,130	\$981,069	\$4,373,061	\$4,474,130	\$981,069	\$4,373,061	\$4,474,130	\$981,069		
2039	\$4,603,241	\$1,005,348	\$4,527,893	\$1,180,565	\$4,603,241	\$1,005,348	\$4,527,893	\$4,603,241	\$1,005,348	\$4,527,893	\$4,603,241	\$1,005,348	\$4,527,893	\$4,603,241	\$1,005,348	\$4,527,893	\$4,603,241	\$1,005,348		
2040	\$4,734,358	\$1,030,053	\$4,684,305	\$1,238,926	\$4,734,358	\$1,030,053	\$4,684,305	\$4,734,358	\$1,030,053	\$4,684,305	\$4,734,358	\$1,030,053	\$4,684,305	\$4,734,358	\$1,030,053	\$4,684,305	\$4,734,358	\$1,030,053		
2041	\$4,867,481	\$1,055,184	\$4,842,297	\$1,300,707	\$4,867,481	\$1,055,184	\$4,842,297	\$4,867,481	\$1,055,184	\$4,842,297	\$4,867,481	\$1,055,184	\$4,842,297	\$4,867,481	\$1,055,184	\$4,842,297	\$4,867,481	\$1,055,184		
2042	\$4,999,599	\$1,080,731	\$4,918,868	\$1,366,008	\$4,999,599	\$1,080,731	\$4,918,868	\$4,999,599	\$1,080,731	\$4,918,868	\$4,999,599	\$1,080,731	\$4,918,868	\$4,999,599	\$1,080,731	\$4,918,868	\$4,999,599	\$1,080,731		
2043	\$5,132,712	\$1,106,694	\$5,026,018	\$1,435,039	\$5,132,712	\$1,106,694	\$5,026,018	\$5,132,712	\$1,106,694	\$5,026,018	\$5,132,712	\$1,106,694	\$5,026,018	\$5,132,712	\$1,106,694	\$5,026,018	\$5,132,712	\$1,106,694		
2044	\$5,266,821	\$1,133,071	\$5,133,750	\$1,507,900	\$5,266,821	\$1,133,071	\$5,133,750	\$5,266,821	\$1,133,071	\$5,133,750	\$5,266,821	\$1,133,071	\$5,133,750	\$5,266,821	\$1,133,071	\$5,133,750	\$5,266,821	\$1,133,071		
2045	\$5,401,926	\$1,159,862	\$5,242,064	\$1,585,201	\$5,401,926	\$1,159,862	\$5,242,064	\$5,401,926	\$1,159,862	\$5,242,064	\$5,401,926	\$1,159,862	\$5,242,064	\$5,401,926	\$1,159,862	\$5,242,064	\$5,401,926	\$1,159,862		
2046	\$5,538,027	\$1,187,067	\$5,350,960	\$1,667,153	\$5,538,027	\$1,187,067	\$5,350,960	\$5,538,027	\$1,187,067	\$5,350,960	\$5,538,027	\$1,187,067	\$5,350,960	\$5,538,027	\$1,187,067	\$5,350,960	\$5,538,027	\$1,187,067		
2047	\$5,675,124	\$1,214,686	\$5,460,438	\$1,753,854	\$5,675,124	\$1,214,686	\$5,460,438	\$5,675,124	\$1,214,686	\$5,460,438	\$5,675,124	\$1,214,686	\$5,460,438	\$5,675,124	\$1,214,686	\$5,460,438	\$5,675,124	\$1,214,686		
2048	\$5,813,217	\$1,242,769	\$5,571,448	\$1,846,685	\$5,813,217	\$1,242,769	\$5,571,448	\$5,813,217	\$1,242,769	\$5,571,448	\$5,813,217	\$1,242,769	\$5,571,448	\$5,813,217	\$1,242,769	\$5,571,448	\$5,813,217	\$1,242,769		
2049	\$5,952,306	\$1,271,216	\$5,683,090	\$1,945,874	\$5,952,306	\$1,271,216	\$5,683,090	\$5,952,306	\$1,271,216	\$5,683,090	\$5,952,306	\$1,271,216	\$5,683,090	\$5,952,306	\$1,271,216	\$5,683,090	\$5,952,306	\$1,271,216		
2050	\$6,092,391	\$1,300,027	\$5,795,364	\$2,051,621	\$6,092,391	\$1,300,027	\$5,795,364	\$6,092,391	\$1,300,027	\$5,795,364	\$6,092,391	\$1,300,027	\$5,795,364	\$6,092,391	\$1,300,027	\$5,795,364	\$6,092,391	\$1,300,027		
2051	\$6,233,472	\$1,329,202	\$5,908,270	\$2,164,066	\$6,233,472	\$1,329,202	\$5,908,270	\$6,233,472	\$1,329,202	\$5,908,270	\$6,233,472	\$1,329,202	\$5,908,270	\$6,233,472	\$1,329,202	\$5,908,270	\$6,233,472	\$1,329,202		
2052	\$6,375,549	\$1,358,741	\$6,022,808	\$2,282,307	\$6,375,549	\$1,358,741	\$6,022,808	\$6,375,549	\$1,358,741	\$6,022,808	\$6,375,549	\$1,358,741	\$6,022,808	\$6,375,549	\$1,358,741	\$6,022,808	\$6,375,549	\$1,358,741		
2053	\$6,518,622	\$1,388,644	\$6,138,976	\$2,406,446	\$6,518,622	\$1,388,644	\$6,138,976	\$6,518,622	\$1,388,644	\$6,138,976	\$6,518,622	\$1,388,644	\$6,138,976	\$6,518,622	\$1,388,644	\$6,138,976	\$6,518,622	\$1,388,644		
2054	\$6,662,691	\$1,418,911	\$6,256,780	\$2,536,585	\$6,662,691	\$1,418,911	\$6,256,780	\$6,662,691	\$1,418,911	\$6,256,780	\$6,662,691	\$1,418,911	\$6,256,780	\$6,662,691	\$1,418,911	\$6,256,780	\$6,662,691	\$1,418,911		
2055	\$6,807,756	\$1,449,542	\$6,377,214	\$2,672,824	\$6,807,756	\$1,449,542	\$6,377,214	\$6,807,756	\$1,4											

Document comparison by Workshare Professional on Thursday, May 19, 2011 5:20:53 PM

<b>Input:</b>	
Document 1 ID	file://C:\Users\CBUFFI~1\AppData\Local\Temp\Workshare\wmtmp139c\DOCSOC-#1489312-v3-DDA_-_Garden_Grove_Agency_-_Land_and_Design.DOC
Description	DOCSOC-#1489312-v3-DDA_-_Garden_Grove_Agency_-_Land_and_Design
Document 2 ID	PowerDocs://SD/764987/5
Description	SD-#764987-v5-DISPOSITION_AND_DEVELOPMENT_AGREEMENT
Rendering set	standard

<b>Legend:</b>	
<u>Insertion</u>	
<del>Deletion</del>	
<del>Moved from</del>	
<u>Moved to</u>	
Style change	
Format change	
<del>Moved deletion</del>	
Inserted cell	
Deleted cell	
Moved cell	
Split/Merged cell	
Padding cell	

<b>Statistics:</b>	
	Count
Insertions	1070
Deletions	891
Moved from	6
Moved to	6
Style change	0
Format changed	0
<b>Total changes</b>	<b>1973</b>