## <u>APPENDIX G – CLIENT REFERENCES</u>

Please list five (5) references for ERP implementations that most closely reflect the scope of work as described in this RFP. Customer sites should be using the same major version of the software being proposed to the City, similar in scope and complexity, and geographically close the City if possible. At least three (3) of the references should be for sites at which the software has been *fully implemented* within the past 5 years.

The City prefers references for previous implementation of the same base version that will be proposed for the City (i.e. if the Vendor is proposing version 11.5, references for versions 11.0 thru 11.5 would be preferred).

REFERENCE #1	
Project Name & Location	
Completion Date (Original and Actual. If different, please explain cause Project Owners Name & Address	
Project Owner's Contact Person, Title, Telephone number, and email address	
Estimated Cost for Entire Project	
Estimated Cost for Work Which Firm was/is Responsible	
Scope of Entire Project (Please give quantitative indications wherever possible)	

REFERENCE #2	
Project Name & Location	
Completion Date (Original and Actual. If different, please explain cause	
Project Owners Name & Address	
Project Owner's Contact Person, Title, Telephone number, and email address	
Estimated Cost for Entire Project	
Estimated Cost for Work Which Firm was/is Responsible	
Scope of Entire Project (Please give quantitative indications wherever possible)	

REFERENCE #3	
Project Name & Location	
Completion Date	
(Original and Actual. If	
different, please explain cause	
cause	
Project Owners Name &	
Address	
Project Owner's Contact	
Person, Title, Telephone	
number, and email address	
Estimated Cost for Entire	
Project	
Estimated Cost for Work	
Which Firm was/is	
Responsible	
Scope of Entire Project	
(Please give quantitative	
indications wherever	
possible)	

REFERENCE #4	
Project Name & Location	
Completion Date (Original and Actual. If different, please explain cause	
Project Owners Name & Address	
Project Owner's Contact Person, Title, Telephone number, and email address	
Estimated Cost for Entire Project	
Estimated Cost for Work Which Firm was/is Responsible	
Scope of Entire Project (Please give quantitative indications wherever possible)	

REFERENCE #5	
Project Name & Location	
Completion Date	
(Original and Actual. If	
different, please explain cause	
cause	
Project Owners Name &	
Address	
Project Owner's Contact	
Person, Title, Telephone	
number, and email address	
Estimated Cost for Entire	
Project	
Estimated Cost for Work	
Which Firm was/is	
Responsible	
Scope of Entire Project	
(Please give quantitative	
indications wherever	
possible)	