

**EXHIBIT “B” (RFP S-1207)  
Proposed Equipment and Pricing Options**

Location	Current Equipment	Proposer’s Recommended Equipment			Monthly Base Lease Payment 60 Month Lease (Option A)	Monthly Base Lease Payment 60 Month Lease (Option B)	Fair Market Trade-In Value
	Model Name and Number	Model Name and Number	PPM	Monthly Volume Rating			
City Hall-Reprographics 2 <sup>nd</sup> Floor 11222 Acacia Parkway	<b>Ricoh MP 1357EX</b>	Sharp MX-M1205	120PPM	50,000- 150,000	\$783.35	\$783.35	\$1,250.00
City Hall-Reprographics 2 <sup>nd</sup> Floor 11222 Acacia Parkway	<b>Ricoh MP C651</b>	Sharp MX-6500	65PPM	30,000- 100,000	\$578.40	\$578.40	\$2,100.00
City Hall-Reprographics 2 <sup>nd</sup> Floor 11222 Acacia Parkway	<b>Ricoh MP 1107EX</b>	Sharp MX-M1205	120PPM	50,000- 150,000	\$366.59	\$366.59	\$1,200.00
City Hall-Personnel 2 <sup>nd</sup> Floor 11222 Acacia Parkway	<b>Ricoh MP C5502A</b>	Sharp MX-6050	60PPM	10,000- 20,000	\$146.52	\$146.52	\$100.00
City Hall-City Clerk 2 <sup>nd</sup> Floor 11222 Acacia Parkway	<b>Ricoh MP 6001SP</b>	Sharp MX-M654N	65PPM	10,000- 50,000	\$142.34	\$146.52	\$600.00
City Hall-Econ Dev 3 <sup>rd</sup> Floor 11222 Acacia Parkway	<b>Ricoh MP C5502A</b>	Sharp MX-6050	60PPM	10,000- 20,000	\$146.52	\$146.52	\$100.00
City Hall-City Manager 3 <sup>rd</sup> Floor 11222 Acacia Parkway	<b>Ricoh MP 6001SP</b>	Sharp MX-M654N	65PPM	10,000- 50,000	\$142.34	\$146.52	\$600.00
City Hall-Water 1 <sup>st</sup> Floor 11222 Acacia Parkway	<b>Ricoh MP 6001SP</b>	Sharp MX-M654N	65PPM	10,000- 50,000	\$142.34	\$146.52	\$600.00

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City Hall-Engineering 1 <sup>st</sup> Floor 11222 Acacia Parkway	<b>Ricoh MP C5502A</b>	Sharp MX-6050	60PPM	10,000-20,000	\$146.52	\$146.52	\$100.00
Community Meeting Center 11300 Stanford Avenue	<b>Ricoh MP6001SP</b>	Sharp MX-M564N*	56PPM*	5,000-15,000	\$88.21	\$146.52	\$600.00
Juvenile Justice Center 11301 Acacia Parkway	<b>Ricoh MP6001SP</b>	Sharp MX-M654N	65PPM	10,000-50,000	\$184.89 (w/Autostore)	\$191.07 (w/Autostore)	\$600.00
Fire Department 11301 Acacia Parkway	<b>Ricoh MP C5502A</b>	Sharp MX-6050	60PPM	10,000-20,000	\$146.52	\$146.52	\$100.00
Central Stores 13802 Newhope Street	<b>Ricoh MP6001SP</b>	Sharp MX-M564N*	56PPM*	5,000-15,000	\$88.21	\$146.52	\$600.00
Police Department (Gang Unit) 11301 Acacia Parkway	<b>Ricoh MP6001SP</b>	Sharp MX-M654N	65PPM	10,000-50,000	\$184.89 (w/Autostore)	\$191.07 (w/Autostore)	\$600.00
Public Works Main Office 13802 Newhope Street	<b>Ricoh MP C5502A</b>	Sharp MX-6050	60PPM	10,000-20,000	\$146.52	\$146.52	\$100.00
Public Works Portable 13802 Newhope Street	<b>Ricoh MP6001SP</b>	Sharp MX-M564N*	56PPM*	5,000-15,000	\$88.21	\$146.52	\$600.00
Police Department (Records) 11301 Acacia Parkway	<b>Ricoh MP7001SP</b>	Sharp MX-M754N	75PPM	10,000-50,000	\$203.80 (w/Autostore)	\$203.80 (w/Autostore)	\$600.00
Police Department (Records) 11301 Acacia Parkway	<b>Ricoh MP7001SP</b>	Sharp MX-M754N	75PPM	10,000-50,000	\$203.80 (w/Autostore)	\$203.80 (w/Autostore)	\$600.00
Police Department (2 <sup>nd</sup> Floor) 11301 Acacia Parkway	<b>Ricoh MP C5502A</b>	Sharp MX-6050	60PPM	10,000-20,000	\$191.07 (w/Autostore)	\$191.07 (w/Autostore)	\$100.00

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Police Department (1 <sup>st</sup> Floor Report Writing) 11301 Acacia Parkway	<b>Ricoh MP 6054SP</b>	MX-M654N	65PPM	10,000-50,000	\$184.89 (w/Autostore)	\$191.07 (w/Autostore)	\$2,500.00
Housing Authority 11277 Garden Grove Blvd	<b>Ricoh MP C3002</b>	MX-3050	30PPM	3,000-7,000	\$99.40	\$99.40	\$25.00
Housing Authority 12966 Euclid St, Suite 150	<b>Canon iR-2830</b>	MX-M316N	31PPM	3,000-7,000	\$55.69	\$98.90	\$50.00
Cable TV Production 11277 Garden Grove Blvd	<b>Ricoh MP 2852</b>	MX-M316N	31PPM	3,000-7,000	\$55.69	\$98.90	\$50.00
Magnolia Family Resource Center 11402 Magnolia Street	<b>Ricoh MP 2852</b>	MX-M316N	31PPM	3,000-7,000	\$55.69	\$98.90	\$50.00
Buena Clinton Family Resource Center	<b>Ricoh MP2550SPF</b>	MX-M316N	31PPM	3,000-7,000	\$55.69	\$98.90	\$50.00
Public Works Water Services 13802 Newhope Street	<b>Ricoh C5501</b>	Sharp MX-6050	60PPM	10,000-20,000	\$146.52	\$146.52	\$100.00
Senior Center 11300 Stanford Avenue	<b>Ricoh C2550</b>	MX-3050	30PPM	3,000-7,000	\$99.40	\$99.40	\$25.00
<p>*Recommended 56PPM model instead of 60PPM model due to extremely low volume and cost efficiency for the City. If the City would like to opt not to go with the 56PPM model and get the 60PPM model instead, the City can just interchange the costs.</p> <p>**All Equipment and Hardware pricing subject to Terms and Conditions of the 60 Month Lease with Optional Ownership at the end of term**</p>					<b>60 Month Lease</b> <b>\$4,874.00</b> <b>Purchase Price</b> <b>\$259,849.90</b> <b>(Both Lease and Purchase Price Includes 7.75% Applicable Sales Tax)</b>	<b>60 Month Lease</b> <b>\$5,252.86</b> <b>Purchase Price</b> <b>\$280,175.86</b> <b>(Both Lease and Purchase Price Includes 7.75% Applicable Sales Tax)</b>	<b>Total Credit Applied From Existing Equipment:</b>  <b>\$14,000</b>

