

**Exhibit "B" (RFP S-1207)**  
**Proposed Equipment and Pricing Options**

Location	Current Equipment	Proposer's Recommended Equipment					Monthly Base Lease Payment 60 month lease (Option A)	Monthly Base Lease Payment 60 month lease (Option B)	Fair Market Trade In Value
	Model Name and Number	Model Name and Number	PPM	Monthly Volume Rating	Cost Per Copy BW	Cost Per Copy Color			
City Hall-Reprographics 2nd Floor 11222 Acacia Parkway	Ricoh MP 1357EX	OCE VarioPrint 120 (A)	120	2M	0.0045	N/A	\$ 1,194.86	\$ 1,194.86	\$ 1,000.00
		OCE VarioPrint 120 (B)	120	2M	0.0045	N/A			
City Hall-Reprographics 2nd Floor 11222 Acacia Parkway	Ricoh MP C651	Canon ImagePress C700	70	400k	0.0045	0.045	\$ 920.42	\$ 920.42	\$ 1,000.00
		Canon ImagePress C700	70	400k	0.0045	0.045			
City Hall-Reprographics 2nd Floor 11222 Acacia Parkway	Ricoh MP 1107EX	OCE VarioPrint 110 (A)	110	1.7M	0.0045	N/A	\$ 549.14	\$ 549.14	\$ 1,000.00
		OCE VarioPrint 110 (B)	110	1.7M	0.0045	N/A			
City Hall-Personnel 2nd Floor 11222 Acacia Parkway	Ricoh MP C5502A	Canon iR5560 (A)	60	210k	0.005	0.05	\$ 168.09	\$ 168.09	\$ 1,000.00
		Canon iR5560 (B)	60	210k	0.005	0.05			
City Hall-City Clerk 2nd Floor 11222 Acacia Parkway	Ricoh MP 6001SP	Canon iR6565 (A)	65	200k	0.005	N/A	\$ 245.30	\$ 168.09	\$ 1,000.00
		Canon iR5560 (B)	60	210k	0.005	0.05			
City Hall-Econ Dev 3rd Floor 11222 Acacia Parkway	Ricoh MP C5502A	Canon iR5560 (A)	60	210k	0.005	0.05	\$ 168.09	\$ 168.09	\$ 1,000.00
		Canon iR5560 (B)	60	210k	0.005	0.05			
City Hall-City Manager 3rd Floor 11222 Acacia Parkway	Ricoh MP 6001SP	Canon iR6565 (A)	65	200k	0.005	N/A	\$ 245.30	\$ 168.09	\$ 1,000.00
		Canon iR5560 (B)	60	210k	0.005	0.05			

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City Hall-Water 1st Floor 11222 Acacia Parkway	Ricoh MP 601SP	Canon iR6565 (A)	65	200k	0.005	N/A	\$ 245.30	\$ 168.09	\$ 1,000.00
		Canon iR5560 (B)	60	210k	0.005	0.05			
City Hall-Engineering 1st Floor 11222 Acacia Parkway	Ricoh MP C5502A	Canon iR5560 (A)	60	210k	0.005	0.05	\$ 168.09	\$ 168.09	\$ 1,000.00
		Canon iR5560 (B)	60	210k	0.005	0.05			
Community Meeting Center 11300 Stanford Avenue	Ricoh MP 6001SP	Canon iR6565 (A)	65	200k	0.005	N/A	\$ 245.30	\$ 168.09	\$ 1,000.00
		Canon iR5560 (B)	60	210k	0.005	0.05			
Juvenile Justice Center 11301 Acacia Parkway	Ricoh MP 6001SP	Sharp MX-654 (A)	65	350k	0.005	N/A	\$ 163.57	\$ 252.08	\$ 1,000.00
		Sharp MX-6240 (B)	62	250k	0.005	0.05			
Fire Department 11301 Acacia Parkway	Ricoh MP C5502A	Canon iR5560 (A)	60	210k	0.005	0.05	\$ 168.09	\$ 168.09	\$ 1,000.00
		Canon iR5560 (B)	60	210k	0.005	0.05			
Central Stores 13802 Newhope Street	Ricoh MP 6001SP	Canon iR6565 (A)	65	200k	0.005	N/A	\$ 245.30	\$ 168.09	\$ 1,000.00
		Canon iR5560 (B)	60	210k	0.005	0.05			
Police Department (Gang unit) 11301 Acacia Parkway	Ricoh MP 6001SP	Sharp MX-654 (A)	65	350k	0.005	N/A	\$ 163.57	\$ 252.08	\$ 1,000.00
		Sharp MX-6240 (B)	60	225k	0.005	0.05			

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	Model Name and Number	Model Name and Number	PPM	Monthly Volume Rating	Cost Per Copy BW	Cost Per Copy Color			
Public Works Main Office 13802 Newhope Street	Ricoh MP C5502A	Canon iR5560 (A)	60	210k	0.005	0.05	\$ 168.09	\$ 168.09	\$ 1,000.00
		Canon iR5560 (B)	60	210k	0.005	0.05			
Public Works Portable 13802 Newhope Street	Ricoh MP 6001SP	Canon iR6565 (A)	65	200k	0.005	N/A	\$ 245.30	\$ 168.09	\$ 1,000.00
		Canon iR5560 (B)	60	210k	0.005	0.05			
Police Department (Records) 11301 Acacia Parkway	Ricoh MP 7001SP	Sharp MX-754 (A)	75	400k	0.005	N/A	\$ 197.40	\$ 197.40	\$ 1,000.00
		Sharp MX-754 (B)	75	400k	0.005	N/A			
Police Department (Records) 11301 Acacia Parkway	Ricoh MP 7001SP	Sharp MX-754 (A)	75	400k	0.005	N/A	\$ 197.40	\$ 197.40	\$ 1,000.00
		Sharp MX-754 (B)	75	400k	0.005	N/A			
Police Department (2nd Floor) 11301 Acacia Parkway	Ricoh MP C5502A	Sharp MX-6240 (A)	62	250k	0.005	0.05	\$ 252.08	\$ 252.08	\$ 1,000.00
		Sharp MX-6240 (B)	62	250k	0.005	0.05			
Police Department (1st Floor Report Writing) 11301 Acacia	Ricoh MP 6504SP	Sharp MX-654 (A)	65	350k	0.005	N/A	\$ 163.57	\$ 252.08	\$ 1,000.00
		Sharp MX-6240 (B)	62	250k	0.005	0.05			
Housing Authority 11277 Garden Grove Blvd	Ricoh MP C3002	Canon iR3330 (A)	30	110k	0.005	0.05	\$ 106.77	\$ 106.77	\$ 1,000.00
		Canon iR3330 (B)	30	110k	0.005	0.05			



