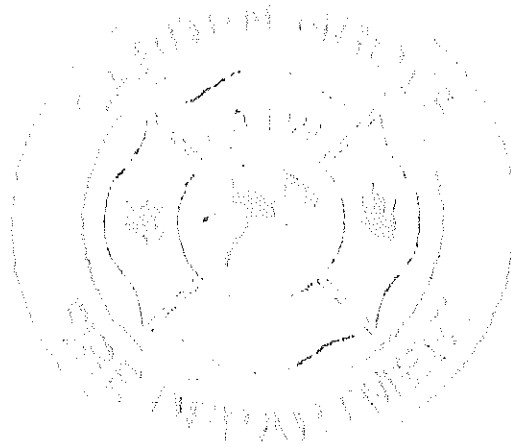


**CITY OF GARDEN GROVE**

**EVALUATION FORM:  
REQUEST FOR PROPOSAL  
RFP NO. S-1206**

**Provide Ambulance Transportation and Billing  
Services**



CITY OF GARDEN GROVE

Name of Proposer: *Americare*

Rater Number:

## SCORING GUIDELINES

Only those proposals consistent with, and meeting minimum requirements of this RFP and submission form, will be considered.

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The Review Panel will rate each proposal utilizing a ranking system to denote how each Proposer is graded with respect to each category of evaluation. The following evaluation criteria, with a maximum of 550 points, is what the Review Panel will use to assess and rate each proposal:

- |  |  |
|--|--|
| i. Experience                            | 0 – 100  |
| ii. Operational Systems                  | 0 – 100  |
| iii. Patient Billing Systems             | 0 – 100  |
| iv. Vehicle Maintenance and Records      | 0 – 50   |
| v. Personnel Training and Records        | 0 – 100  |
| vi. Patient Care/Transport System Design | 0 – 100  |
| vii. Financial Analysis                  | Not Acceptable- Outstanding<br>(No Points for this category) |

Points within each criterion will be awarded based on the following table.

<b>REVIEWER RATING CRITERIA</b>					
<b>Rating</b>	<b>Poor</b>	<b>Adequate</b>	<b>Good</b>	<b>Very Good</b>	<b>Excellent</b>
<b>Percentage of total points for criterion</b>	0%	25%	50%	75%	100%

The City of Garden Grove Finance Department will review audited financial records. A City of Garden Grove Vehicle Maintenance representative and Fire Department Officer will conduct an audit of vehicle specifications, maintenance and scheduling procedures. The Fire Department Deputy Chief of the Operations Division will review the proposed operational deployment systems. These divisions will rate the submissions according to the rating criteria and will provide a summary of the individual rating to the Panel for review.

This system is not a precise science and it is recognized that subject interpretation of the relationship between the contents of each proposal and the evaluation criteria is inevitably involved.

**EVALUATION SUMMARY FORM  
CITY OF GARDEN GROVE  
SELECTION RATING SHEET**

**Provide Ambulance Transportation and Billing Services**

**RFP No. S-1206**

Contract Administrator  
Project Mgr.

Sandra Segawa  
Paul Whittaker

RATER'S NUMBER:

NAME OF PROPOSER:

**RATING SCALE**

Use one form to compile the rating for each proposer. Rate the proposer on each criterion as they and their proposal relate to the work. NOTE: The attached narrative section must also be completed to support the evaluator's scoring for each proposal.

Criteria	Weight	Score
1. Experience	0-100	
2. Operational Systems	0-100	
3. Patient Billing Systems	0-100	
4. Vehicle Maintenance and Records	0-50	45
5. Personnel Training and Records	0-100	
6. Patient Care/Transport System Design	0-100	
7. Financial Systems	Not Acceptable- Outstanding	0
<b>Overall Score (550 points possible)</b>	-----	

I have rated the above Proposer's ability to perform the subject service according to the listed criteria and weights and calculated an overall score of \_\_\_\_\_, which is consistent with the rating criteria.

Rater: SS 2-28-17  
Signature/Date



Factory Authorized Sales, Parts and Service

AmeriCare

45

The proposer uses an adequate Fleet Maintenance Software Program (Fleet Maintenance Pro).

Maintenance Intervals and ~~Repair Procedures~~ Exceed manufactures Recommendations. Repair Procedures meet manufactures Recommendations.

The Repair Facility appears to be adequate to accommodate the proposed fleet

**HD INDUSTRIES**

A Division of Harbor Diesel and Equipment, Inc.

Phone: (562) 591-5665 Fax: (562) 591-2941 www.gohdi.com  
537 W. Anaheim St., Long Beach, CA 90813



Factory Authorized Sales, Parts and Service

The Proposer has (5) New dedicated Ambulances and (2) New Reserve Ambulances. All Vehs. are 100 days out, but Interim Ambulances are Newer, low mileage Ambulances.

Proposer Replaces Ambulances at 5 yrs. or 125,000 miles.

J.S.

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537 W. Anaheim St., Long Beach, CA 90813

## NARRATIVE SECTION

1. EXPERIENCE

2. OPERATIONAL SYSTEMS

3. PATIENT BILLING SYSTEMS

NARRATIVE SECTION CONTINUED

4. VEHICLE MAINTENANCE AND RECORDS

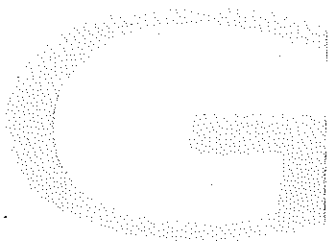
5. PERSONNEL TRAINING AND RECORDS

6. PATIENT CARE/TRANSPORT SYSTEM DESIGN

**CITY OF GARDEN GROVE**

**EVALUATION FORM:  
REQUEST FOR PROPOSAL  
RFP NO. S-1206**

**Provide Ambulance Transportation and Billing  
Services**



GARDEN GROVE

Name of Proposer: *Care*

Rater Number:



## SCORING GUIDELINES

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The Review Panel will rate each proposal utilizing a ranking system to denote how each Proposer is graded with respect to each category of evaluation. The following evaluation criteria, with a maximum of 550 points, is what the Review Panel will use to assess and rate each proposal:

- |  |  |
|--|--|
| i. Experience                            | 0 - 100  |
| ii. Operational Systems                  | 0 - 100  |
| iii. Patient Billing Systems             | 0 - 100  |
| iv. Vehicle Maintenance and Records      | 0 - 50   |
| v. Personnel Training and Records        | 0 - 100  |
| vi. Patient Care/Transport System Design | 0 - 100  |
| vii. Financial Analysis                  | Not Acceptable- Outstanding<br>(No Points for this category) |

Points within each criterion will be awarded based on the following table.

<b>REVIEWER RATING CRITERIA</b>					
<b>Rating</b>	<b>Poor</b>	<b>Adequate</b>	<b>Good</b>	<b>Very Good</b>	<b>Excellent</b>
<b>Percentage of total points for criterion</b>	0%	25%	50%	75%	100%

The City of Garden Grove Finance Department will review audited financial records. A City of Garden Grove Vehicle Maintenance representative and Fire Department Officer will conduct an audit of vehicle specifications, maintenance and scheduling procedures. The Fire Department Deputy Chief of the Operations Division will review the proposed operational deployment systems. These divisions will rate the submissions according to the rating criteria and will provide a summary of the individual rating to the Panel for review.

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**EVALUATION SUMMARY FORM  
CITY OF GARDEN GROVE  
SELECTION RATING SHEET**

**Provide Ambulance Transportation and Billing Services**

**RFP No. S-1206**

Contract Administrator  
Project Mgr.

Sandra Segawa  
Paul Whittaker

RATER'S NUMBER:

NAME OF PROPOSER:

**RATING SCALE**

Use one form to compile the rating for each proposer. Rate the proposer on each criterion as they and their proposal relate to the work. NOTE: The attached narrative section must also be completed to support the evaluator's scoring for each proposal.

Criteria	Weight	Score
1. Experience	0-100	
2. Operational Systems	0-100	
3. Patient Billing Systems	0-100	
4. Vehicle Maintenance and Records	0-50	40
5. Personnel Training and Records	0-100	
6. Patient Care/Transport System Design	0-100	
7. Financial Systems	Not Acceptable- Outstanding	0
<b>Overall Score (550 points possible)</b>	-----	

I have rated the above Proposer's ability to perform the subject service according to the listed criteria and weights and calculated an overall score of \_\_\_\_\_, which is consistent with the rating criteria.

Rater: AS      2-28-17  
Signature/Date

## **NARRATIVE SECTION**

1. EXPERIENCE

2. OPERATIONAL SYSTEMS

3. PATIENT BILLING SYSTEMS

## **NARRATIVE SECTION CONTINUED**

4. VEHICLE MAINTENANCE AND RECORDS

5. PERSONNEL TRAINING AND RECORDS

6. PATIENT CARE/TRANSPORT SYSTEM DESIGN



JOHN DEERE



Marine and Truck



of Texas, Inc.



Factory Authorized Sales, Parts and Service

Care Ambulance 40

The Proposer Uses an adequate Fleet Maintenance Software Program (eFto). Maintenance Intervals and Repair Procedures appear to be In Line with Manufactures <sup>Recommend</sup> ~~Spec~~ <sup>sations</sup>.

The Repair Facility appears to be adequate to Accomodate the proposed Fleet.

# HD INDUSTRIES

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537 W. Anaheim St., Long Beach, CA 90813



*Factory Authorized Sales, Parts and Service*

The proposer has (4) New dedicated Ambulances, and a large list of Reserve Ambulances.

The Proposer does not Indicate a maximum Age or mileage that a vehicle will be in Service.

S.S.

**HD INDUSTRIES**

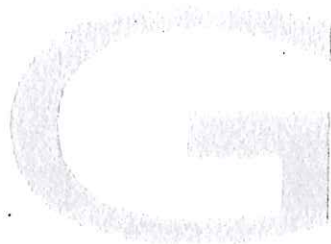
**A Division of Harbor Diesel and Equipment, Inc.**

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**CITY OF GARDEN GROVE**

**EVALUATION FORM:  
REQUEST FOR PROPOSAL  
RFP NO. S-1206**

**Provide Ambulance Transportation and Billing  
Services**



GARDEN GROVE

Name of Proposer: *AMERICALE*

Rater Number: *GGFO OPS*

## SCORING GUIDELINES

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The Review Panel will rate each proposal utilizing a ranking system to denote how each Proposer is graded with respect to each category of evaluation. The following evaluation criteria, with a maximum of 550 points, is what the Review Panel will use to assess and rate each proposal:

- |  |  |
|--|--|
| i. Experience                            | 0 – 100  |
| ii. Operational Systems                  | 0 – 100  |
| iii. Patient Billing Systems             | 0 – 100  |
| iv. Vehicle Maintenance and Records      | 0 – 50   |
| v. Personnel Training and Records        | 0 – 100  |
| vi. Patient Care/Transport System Design | 0 – 100  |
| vii. Financial Analysis                  | Not Acceptable– Outstanding<br>(No Points for this category) |

Points within each criterion will be awarded based on the following table.

<b>REVIEWER RATING CRITERIA</b>					
<b>Rating</b>	<b>Poor</b>	<b>Adequate</b>	<b>Good</b>	<b>Very Good</b>	<b>Excellent</b>
<b>Percentage of total points for criterion</b>	0%	25%	50%	75%	100%

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**EVALUATION SUMMARY FORM  
CITY OF GARDEN GROVE  
SELECTION RATING SHEET**

**Provide Ambulance Transportation and Billing Services**

**RFP No. S-1206**

Contract Administrator  
Project Mgr.

Sandra Segawa  
Paul Whittaker

RATER'S NUMBER:


NAME OF PROPOSER:

**RATING SCALE**

Use one form to compile the rating for each proposer. Rate the proposer on each criterion as they and their proposal relate to the work. NOTE: The attached narrative section must also be completed to support the evaluator's scoring for each proposal.

Criteria	Weight	Score
1. Experience	0-100	
2. Operational Systems	0-100	30
3. Patient Billing Systems	0-100	
4. Vehicle Maintenance and Records	0-50	
5. Personnel Training and Records	0-100	
6. Patient Care/Transport System Design	0-100	
7. Financial Systems	Not Acceptable- Outstanding	0
<b>Overall Score (550 points possible)</b>	-----	

I have rated the above Proposer's ability to perform the subject service according to the listed criteria and weights and calculated an overall score of 30, which is consistent with the rating criteria.

Rater:  2/24/17 T.J. McGovern  
Signature/Date

## NARRATIVE SECTION

### 1. EXPERIENCE

### 2. OPERATIONAL SYSTEMS

- DOES NOT currently have A direct CAD to CAD COMMUNICATI  
Center w/ metro NET.
- AMBULANCE locations would need to be REEVALUATED, needs to  
be LOCATED THROUGHOUT The whole city.
- MANY elements of proposal will be done only if ANNEXED  
CONTRACT. problem is: there will be A learning curve.
- AMBULANCE RESOURCE POOL is A concern.

### 3. PATIENT BILLING SYSTEMS

NARRATIVE SECTION CONTINUED

4. VEHICLE MAINTENANCE AND RECORDS

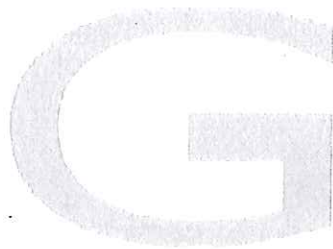
5. PERSONNEL TRAINING AND RECORDS

6. PATIENT CARE/TRANSPORT SYSTEM DESIGN

**CITY OF GARDEN GROVE**

**EVALUATION FORM:  
REQUEST FOR PROPOSAL  
RFP NO. S-1206**

**Provide Ambulance Transportation and Billing  
Services**



GARDEN GROVE

Name of Proposer: *CARE AMBULANCE*

Rater Number: *GGFO OPS*

## SCORING GUIDELINES

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i. Experience	0 - 100
ii. Operational Systems	0 - 100
iii. Patient Billing Systems	0 - 100
iv. Vehicle Maintenance and Records	0 - 50
v. Personnel Training and Records	0 - 100
vi. Patient Care/Transport System Design	0 - 100
vii. Financial Analysis	Not Acceptable- Outstanding (No Points for this category)

Points within each criterion will be awarded based on the following table.

<b>REVIEWER RATING CRITERIA</b>					
<b>Rating</b>	<b>Poor</b>	<b>Adequate</b>	<b>Good</b>	<b>Very Good</b>	<b>Excellent</b>
<b>Percentage of total points for criterion</b>	0%	25%	50%	75%	100%

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**EVALUATION SUMMARY FORM  
CITY OF GARDEN GROVE  
SELECTION RATING SHEET**

**Provide Ambulance Transportation and Billing Services**

**RFP No. S-1206**

Contract Administrator                      Sandra Segawa  
Project Mgr.                                      Paul Whittaker

RATER'S NUMBER:


NAME OF PROPOSER:

**RATING SCALE**

Use one form to compile the rating for each proposer. Rate the proposer on each criterion as they and their proposal relate to the work. NOTE: The attached narrative section must also be completed to support the evaluator's scoring for each proposal.

Criteria	Weight	Score
1. Experience	0-100	
2. Operational Systems	0-100	90
3. Patient Billing Systems	0-100	
4. Vehicle Maintenance and Records	0-50	
5. Personnel Training and Records	0-100	
6. Patient Care/Transport System Design	0-100	
7. Financial Systems	Not Acceptable- Outstanding	0
<b>Overall Score (550 points possible)</b>	-----	

I have rated the above Proposer's ability to perform the subject service according to the listed criteria and weights and calculated an overall score of 90, which is consistent with the rating criteria.

Rater:       2/24/17      T.J. McGowan  
Signature/Date

## NARRATIVE SECTION

### 1. EXPERIENCE

### 2. OPERATIONAL SYSTEMS

Care Ambulance proposal addressed all the operational standards & procedures, all the proposed ambulance locations seem to meet the response times. The locations are adequate. Ability to go direct on dispatching w/ metro net. Good training program & good detail on customer service.

### 3. PATIENT BILLING SYSTEMS



## NARRATIVE SECTION CONTINUED

4. VEHICLE MAINTENANCE AND RECORDS

5. PERSONNEL TRAINING AND RECORDS

6. PATIENT CARE/TRANSPORT SYSTEM DESIGN