



ATTACHMENT 10
Medical Director Resume



Curriculum Vitae
Freddy Sotelo, M.D., MPH
MEDICAL DIRECTOR



Summary of Qualifications

- Physician leader with a focus on maximizing strengths of my staff and organization; encourage creative problem-solving
- Motivated in achieving positive results.
- Exceptional verbal and written communication on an individual and group level
- Have the required knowledge of medical management, evidence-based practice, and physician engagement to create a successful hospital-physician collaboration

Professional Experience

Chair, Credentials Committee, Medical Executive Committee *July 2015 – present*

Co-Chair Health Information Management Committee *Sept 2014 - present*

Crimson Clinical Advantage, Clinical Documentation Improvement Program and Emergency Department Best Practices Committee, MemorialCare Health Systems *June 2014 - present*
Physician liaison and program champion

MemorialCare Health, Medical Director, Senior Physician Advisor, Department of Health Information Management, Clinical Documentation Improvement Project *April 2014 - present*

Provide medical direction, coordination and oversight for the program and the medical centers. Challenged with a lowest quartile hospital case mix index for our large multi-specialty teaching hospital in Los Angeles I have currently led a diverse medical staff in capturing true patient severity of illness and risk or mortality. Part of the success is educating physicians and coding staff to ensure adequate and data capture practices are compliant, consistent, efficient and accurate. I developed sound and efficient clinical queries for physicians. Currently our case mix index has increased from 1.6 to 1.91 and has led to increase revenue of about 1.6M in FY 2016. In addition the improved documentation has led to a mortality ratio of over 1 to 0.5 over the last two years work. The proved required collaboration with HIM, hospital Medical Directors, the Chief of Staff, and hospital administrative staff.

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Professional Experience, continued

Department of Emergency Medicine, Long Beach Memorial Medical Center

July 2011 - present

Leader, MC-21 Lean Process, Emergency Department continuous quality improvement and process improvement

- 1) Sub-treatment-Pause Improvement Project (process owner) *11/2012-1/2013*
- Challenged by poor patient waiting room experience in the emergency department I led improvement by streamlining and increasing efficiency of patient check-in, registration and time to treatment by a physician Results: improved ED arrival to ED bed times by 20% over 3 months and anticipate improvement in AVATAR scores.
- 2) Early discharge A3 Rapid Process Improvement (process owner) *12/2013-present*
-With and increasing census our wait times were increasing leading to find an innovative way to decrease our length of stay for discharge patient. Allotted a new, previously underutilized, room in the ED to create and new pathway for early discharges and improvement in patient experience in the emergency department. The process required significant cultural change by nursing and physician practice and key frequent communication with ED staff
Results: increased efficiency by increasing capacity without changes or additions to staffing. Demonstrated reduction in AMA rates, decreased length of stay for early discharge patients and anticipating improved AVATAR scorers. AMA has decreased 50% since start of process and length of stay for early discharge has decreased below target of 210 minutes

Emergency Department and Surgical Department, Trauma service, Harbor-UCLA Medical Center

July 2015 – present

Member, Quality Improvement, Risk Management and Patient Safety Task force

Harbor UCLA Medical Center, Department of Emergency Medicine

August 2008

MSE Triage Pilot Study, Leader

Obtained data to assess change in left-without-being-seen rate before and after initiation of the newly implemented Medical Screening Exam (MSE) in the emergency room triage area

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Education

Harbor-UCLA Medical Center, Department of Emergency
Medicine **Resident Physician**, graduated June 2010 *June 2007 - June 2010*

UCLA School of Public Health, Department of Health Services
M.P.H. Public Policy and Health administration *September 2005 - June 2007*

David Geffen School of Medicine at UCLA **M.D.** *August 2002 - June 2007*

University of California, Los Angeles *September 2000 - June 2002*
B.S. Biology

Irvine Valley College *September 1997 - June 2000*

License and Certification

American Board of Emergency Medicine, Board Certified *June 2009 - present*

California license and DEA certified *January 2008 - present*

ACLS, BLS, PALS certified *June 2012 - present*

The Advisory Board Crimson Analytics Fellow *October - November 2014*

Academic Appointments

Clinical Instructor of Medicine, Volunteer Clinical Instructor
University of Southern California, Keck School of Medicine *July 2011 - present*

Clinical Instructor of Medicine, Volunteer Clinical Instructor
University of California, Irvine, School of Medicine *July 2011 - present*

Speaking Engagements

HealthCare Partners Regional Hospitalist Meeting. "Clinical documentation integrity through capture of comorbid conditions and HCC capture" *July 2014*

MemorialCare Physician Society Annual Meeting "How clinical documentation integrity can impact national quality metrics" *September 2014*

Organizations

American Association of Physician Leadership *June 2015 - present*

American College of Emergency Physicians *June 2009 - present*

MemorialCare Physician Society *June 2010 - present*