

	Time Warner Cable	Sunesys	Telecom Brokers	US Telepacific Holdings Corp
<b>Terms</b>	Net 30	Net 30	Net 30	Net 30
Monthly Rate	\$2,735.00	\$3,648.23	\$2,366.12	\$3,485.00
Price for 36 Months	\$98,460.00	\$131,336.28	\$85,180.32	\$125,460.00
Equipment Cost	\$0.00	\$0.00	\$1,440.00	\$2,844.00
Installation/Provisioning/Testing	\$0.00	\$0.00	\$0.00	\$0.00
Maintenance and Support	\$0.00	\$0.00	\$0.00	\$0.00
Additional Costs	\$0.00	\$0.00	\$0.00	\$0.00
<b>TOTAL COST</b>	<b>\$98,460.00</b>	<b>\$131,336.28</b>	<b>\$86,620.32</b>	<b>\$128,304.00</b>
1 Normalized Cost/Price (40)	291	234	400	270
Qualifications of the Proposer (30)	270	210	120	90
Production Plan (30)	270	300	120	180
	<b>831</b>	<b>744</b>	<b>640</b>	<b>540</b>
2 Normalized Cost/Price (40)	291	234	400	270
Qualifications of the Proposer (30)	240	210	120	120
Production Plan (30)	270	240	90	120
	<b>801</b>	<b>684</b>	<b>610</b>	<b>510</b>
3 Normalized Cost/Price (40)	291	234	400	270
Qualifications of the Proposer (30)	300	180	120	180
Production Plan (30)	270	210	60	240
	<b>861</b>	<b>624</b>	<b>580</b>	<b>690</b>
<b>TOTALS</b>	<b>2493</b>	<b>2052</b>	<b>1830</b>	<b>1740</b>
			NOT IN COMPETITIVE RANGE	NOT IN COMPETITIVE RANGE

<b>Competitive Range</b>
<b>2493 X 75%=1870</b>