



C O P Y

Tree Care Professionals Serving Communities Who Care About Trees

www.WCAINC.com

April 11, 2016

City of Garden Grove
Attn: Sandra Segawa, Purchasing Agent
11222 Acacia Parkway, Room 220
Garden Grove, CA 92840

RE: RFP No. S-1188 (Arborist Services)
Due: Monday, April 11, 2016 at 4:00PM

To whom it may concern;

Thank you for allowing West Coast Arborists, Inc. (WCA) with the opportunity to submit a proposal to provide tree maintenance services for the City of Garden Grove. WCA is a family-owned and operated company employing over 750 full-time employees providing various tasks to achieve one goal: serving communities who care about trees and landscape. We have reviewed, understand, and agree to the terms and conditions described in this RFP. We also hereby acknowledge that we meet the minimum requirements and responded to each of these requirements to the best of our ability with no exceptions.

WCA's corporate values include listening to customers and employees that will help to improve services offered. By establishing clear goals and expectations for the organization, supporting its diverse teams, and exchanging frequent feedback from customers and employees. WCA's top management team has created a culture where employees become accountable for actions and results.

WCA has a 43-year track record of working for more than 200 California, Arizona and Nevada municipalities and other various agencies. Our company has been in business since 1972 and is licensed by the California State Contractors License Boards under license #366764. We have held this license in good standing since 1978. The license specializes in Class C61 (Tree Service) as well as Class C27 (Landscaping). We currently employ over 75 Certified Arborists and over 100 Certified Tree workers, as recognized by the Western Chapter of the International Society of Arboriculture. WCA is also registered with the Department of Industrial Relations (DIR) for Public Works projects, our registration number is 1000000956. Should we be awarded this project, we shall use full-time, in-house employees; no subcontractors will be used.

Our employees operate from one of our Anaheim, California offices: Anaheim (Corporate HQ), Ventura, San Diego, Riverside, Fresno, San Jose and Stockton. For questions related to this proposal and who has the authority to negotiate, please contact Victor Gonzalez, V.P. Marketing, at (714) 991-1900 or at vgonzalez@wcainc.com. Randy Thompson, Area Manager, will be assigned to this project should WCA be awarded this contract. He can be reached at (714) 920-1273 or at rthompson@wcainc.com.

Sincerely,

Victor Gonzalez
Vice President

West Coast Arborists, Inc.

2200 E. Via Burton Street • Anaheim, CA 92806 • 714.991.1900 • 800.521.3714 • Fax 714.956.3745

CITY OF GARDEN GROVE

CITY OF GARDEN GROVE

RFP S-1188 ARBORIST SERVICES



Anaheim, CA (Corporate Office)
2200 E. Via Burton St., Anaheim, CA 92806

Regional Offices:

Fresno, CA	Riverside, CA	San Jose, CA	Ventura, CA
Phoenix, AZ	San Diego, CA	Stockton, CA	

WCA 
800.521.3714 • WCAINC.COM

CITY OF GARDEN GROVE

RFP: S-1188

PROPOSAL LETTER

RFP No. S-1183

CITY OF GARDEN GROVE

PROPOSAL REQUIREMENTS

PROPOSAL LETTER/CERTIFICATE OF ACCEPTANCE

PROPOSER NAME:

West Coast Arborists, Inc.

SANDRA SEGAWA, PURCHASING AGENT
CITY OF GARDEN GROVE
11222 ACACIA PARKWAY
GARDEN GROVE, CALIFORNIA 92840

In response to the request to Furnish all Labor, Materials, Equipment, and Traffic Control for Arborist Services, including Emergency Services, at Various Locations in the City of Garden Grove. We the undersigned hereby declare that we have carefully read and examined the RFP documents including any plans and specifications, and hereby propose to perform and complete the Work as required in the Contract.

This Contract is not exclusive. The CITY expressly reserves the right to contract for performance of services such as those described herein through other Contractors.

The undersigned agrees to supply the Scope of Work at the costs indicated in its cost proposal if its Proposal is accepted within 120 days from the date specified in the RFP for receipt of proposals.

The undersigned has reviewed the enclosed contract terms and conditions and agrees to accept all terms and conditions of the CITY's contract unless otherwise noted in the proposal response.

If recommended for Contract award, the undersigned agrees to execute a contract which will be prepared by the CITY for execution, within 10 calendar days following Notification of Award. It is understood that the recommendation for contract award will not be placed on the agenda for consideration by the City Council until the CITY has received the executed contract. The CITY will fully execute the contract subject to resolution of Protest filings, if any, and approval by the City Council.

The undersigned will also deliver to the CITY prior to the commencement of Scope of Work the necessary original Certificates of Insurance. If services are authorized to commence prior to the execution of the Contract pursuant to a Notice to Proceed issued by the CITY, pending the execution of the Contract, the services shall be subject to the terms and conditions of the Scope of Work and the Contract.

Incorporated herein and made a part of this Proposal are the Response Data and Proposal Forms required by the Proposal Requirements.

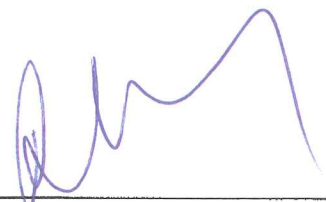
The undersigned acknowledges receipt, understanding and full consideration of the following Addenda to the RFP Documents:

Addenda No. 1, 2, 3, and 4

Proposer represents that the following person is authorized to negotiate on its behalf with the CITY in connection with this RFP:

<u>Victor Gonzalez</u>	<u>Vice President</u>	<u>(714) 991-1900</u>
(Name)	(Title)	(Phone)

The undersigned certifies that it has examined and is fully familiar with all of the provisions of the RFP Documents and is satisfied that they are accurate; that it has carefully checked all the words and figures and all statements made in the Proposal Requirements; that it has satisfied itself with respect to other matters pertaining to the proposal which in any way affect the Work or the cost thereof. The undersigned hereby agrees that the CITY will not be responsible for any errors or omissions in these RFP Documents.

BY: 

(Signature)

Patrick Mahoney

(Type or Print Name)

President

(Title)

vgonzalez@wcainc.com

(Email Address)

Proposer's Business Address
and Telephone/Fax Numbers:

Phone: (714) 991-1900

Fax: (714)991-1027

ADDENDUM No. 1

Covering

CHANGE IN SPECIFICATIONS AND/OR PLANS

Date Issued: March 10, 2016
Date Effective: March 10, 2016
RFP No. S-1188
Contract: Furnish all Labor, Materials, Equipment, and Traffic Control for Arborist Services, including Emergency Services, at Various Locations in the City of Garden Grove

INTENT

1. This addendum is issued prior to receipt of proposals to provide for modifications in plans and/or specifications. Acknowledgment of this addendum shall be made and cost for work included in proposer's submittal.
2. Pages 24-25, Attachment "A", Scope of Work, V. SPECIFICATIONS FOR WORK: COMPLETE TRIM, THIN, SHAPE, BALANCE, Item H, currently states: "The Contractor shall use lopper type trimming tools when requested. Standard chain saw type cutting tool will be acceptable." **shall be revised as follows:** The contractor shall use chain saws, or when requested, lopper type trimming tools and hand saws. When requested and trimming Canary Island Date Palms, the contract might be asked to use hand saws and disinfect tools before trimming each palm to prevent the spread of lethal fungal disease.
3. The contractor is hereby notified that Addendum No. 1 must be acknowledged and submitted as part of the proposal. Failure to do so could result in the City designating said proposal as "Non Responsive". All the terms and conditions of the PROPOSAL shall remain the same.

Issued by:


Sandra Segawa, C.P.M., CPPB
Purchasing Agent, City of Garden Grove

Addendum Acknowledged By: _____


Patrick Mahoney, President

ADDENDUM No. 2

Covering

CHANGE IN SPECIFICATIONS AND/OR PLANS

Date Issued: March 25, 2016

Date Effective: March 25, 2016

RFP No. S-1188

Contract: Furnish all Labor, Materials, Equipment, and Traffic Control for Arborist Services, including Emergency Services, at Various Locations in the City of Garden Grove.

INTENT

1. This addendum is issued prior to receipt of proposals to provide for modifications in plans and/or specifications. Acknowledgment of this addendum shall be made and cost for work included in proposer's submittal.
2. This addendum is to clarify the questions asked regarding this RFP. The City's responses can be found in bold and italicized font.
 1. Is the City on a Calendar or Fiscal Year? ***Fiscal Year***
 - If Fiscal, please provide the Start/End months? ***July 1-June 30***
 - Will the contract's annual budget match the City's fiscal Start/End months?
Yes
 2. What is the estimated annual budget for this contract? ***This information is not available at this time.***
 3. What is the estimated start date for this contract? ***July 1, 2016***
 4. Are there any full-time tree workers on the city's staff? ***Yes***
 - If yes, what are their responsibilities? ***Please see the City's website for this information.***
 5. How many trees, currently, are in the city? ***Approximately 20,000***
 6. Does the City perform general pruning on a grid? ***Yes***
 - Can we be provided with a grid map indicating the last grid that was completed and the next grid due to be pruned. ***Yes, please see the attached grid map. Grid #17 was last trimmed and the next trim is grid #06.***
 - For the Grid that was most recently completed; is the City satisfied with the pruning pattern that was used? ***Yes***
 7. How many years is your general pruning cycle? ***2-6***

- Are there any specific species, or areas that are pruned more frequently? If so, please elaborate in detail. **Yes. This information is not available at this time.**
- 8. Do you trim trees throughout the year or in specific seasons? If so, please elaborate. **Throughout the year.**
- 9. Are Parks included as part of this Contract? **Yes**
 - If so, are we allowed to drive areal lifts on the turf? **Yes**
 - What is the pruning cycle? **By districts or on an as-needed basis**
- 10. Are there any City owned facilities or properties that are not included as part of this contract? **No**
- 11. What is the current inventory you are using? **City pick file.**
- 12. When was the inventory last updated? **The system is updated as the work is completed.**
- 13. Can the City please provide a detailed inventory list which breaks out the quantities of all species, by DBH, and grid. If this can be provided in Excel format that would be best. **This information is not available.**
- 14. Is equipment staging allowed in the City? **Yes, contractor is to adhere to all parking requirements of the City of Garden Grove including street sweeping days.**
- 15. Please confirm that the Prevailing Wage Rate is Determination: SC-102-X-20-2015-1
 - Can we please be provided with a copy of the Wage Rate for the above mentioned determination? **This information is available from the Department of Industrial Relations.**
- 16. For the tree planting cost, is the cost of the physical tree included? **No**
- 17. Is the contractor required to warrantee newly planted trees for any period of time? **Yes, 30 days.**
 - What are the watering requirements for newly planted trees? **Weekly**
 - Will the Contractor be compensated for watering? **No**
 - Hypothetical Confirmation: if the warrantee period is 90 days and we do a warrantee replacement at 45 days, please confirm that the residual warrantee period is the remaining 45 days. **Not applicable**
- 18. How many trees and what size do you plan on planting over the next (3) years? **This information is not available.**
- 19. What are some instances where you would use crew rental instead of unit price? **Emergencies, Urgent Requests or as needed by the City.**
 - Is mobilization included in crew rental hours? **No**

20. Please amend the GIS inventory timeline from 6 months to in advance of upcoming grids/districts. **RFP states that the inventory must be completed and operational within 6 months.**

21. License requirements should include C61/D49 (Tree Trimmer / Arborist).
No

22. The specifications state: "Once a proposal has been found to be technically qualified, the CITY will make an award on the basis of the lowest priced technically qualified proposal." (Pg. 7_Item 9)

- Does this mean that if there are multiple bidders that our found to be "technically qualified" the City will award the contract strictly based on lowest price? **The contract will be awarded based on the evaluation criteria found on Page 6 of the RFP document and availability of funds in the budget.**

23. The specifications state that the City has the right to: "Award a contract to one or more Proposers." (Pg. 8_Item 12.11)

- How will the City split the contract up in a way that does not negatively affect the bidder's overall/comprehensive pricing? **The City's intent is to award one contract for these services.**

24. Did the previous Contractor assist in the development of this RFP Document? **No**

25. The sample contract states that Contractor: "Understands the facilities, difficulties, and restrictions of the work under this agreement." (Pg. 8_Item 12)

- Can you please expand on this detailing any specific items that would not be common knowledge to those other than the existing contractor? **This is standard language that requires the Contractor to perform their due diligence.**

26. The specifications state: "Contractor shall, if necessary, make all arrangements necessary to have all power lines or utility lines temporarily disconnected for the safe trimming of the tree." (Pg. 24_Item IV.E)

- Shouldn't high voltage trimming be deferred to SoCal Edison? **Contractor will be responsible to make these arrangements.**

27. Specs required that: "All trees on which vines are growing shall have said vines removed." This could potentially be very time intensive; would this be an instance for the use of crew rental? (Pg. 24_Item V.D) **No**

28. Specs require that: "All loose fronds sheaths shall be removed from the entire length of the palm." (Pg. 27_Item VII.B)

- Inspecting a 50ft+ palm for loose frond sheaths will be an incredibly time intensive task. Can "the entire length" be replaced with "the top three feet.?" Anything beyond that should be charged under the Palm Skinning line-item. **No**

29. Specs state that: "Work in trees shall be suspended during the periods of inclement weather." (Pg. 27_Item VIII.C)

- Will Crews be required to remain on stand-by during inclement weather?
No

- If so, how will they be compensated for their time? **Not applicable**

30. Specs require that: "Flagmen shall be stationed as reasonably necessary."
(Pg. 28_Item VIII.F)

- How will this added support personnel be compensated? **It will not be.**

31. Specs reference "Attached BMP R-6 Disposal of Green Wastes," however no attachment can be found. Can the City please provide (Pg. 28_Item VIII.G)
Please see the attached document.

32. Specs state: "The Contractor shall reimburse the City for the actual cost of overtime inspection." (Pg. 29_Item VIII.O)

- How can the contract be responsible, or dictate, how the City chooses to issue overtime to its staff? **If Contractor chooses to work overtime to complete the work, the City needs to inspect the work.**

33. Specs state: "The Contractor shall be required to remove and dispose of any fallen or hanging limbs or palm fronds for a period of thirty (30) calendar days after the completion of tree pruning in a project area." (Pg. 30_Item VIII.Q)

- This requirement seems to be in place to ensure that contractors are diligent with their post trimming clean-up; how would the City handle this requirement after a wind-storm or heavy rain that is in excess of responsible clean-up? **The Contractor shall be responsible for thirty (30) calendar days after completion of tree pruning project in the project areas.**

34. Specs state: "The Contractor, at their own expense, shall be responsible for contacting a licensed pest control applicator to eradicate beehives when they are located in a city tree." (Pg. 30_Item IX.A)

- Typically this would be the Cities responsibility; not the contractors. Can the Proposal Pricing Sheet include an hourly line item for Licensed Pest Control Applicator? That will probably also come in handy for the Sycamore Trees. **No**

35. The Proposal Pricing Sheet has Service Request Line Items for Palms (Items 8-10). When trimming palms in as part of a grid, which line item is the contractor to use? **Grid trim**

36. The Proposal Pricing Sheet has Root Pruning (Item 18) and Root Shaving (Item 23); please explain the difference? **Consider them both root pruning. Root pruning is by the foot and root shaving is by the hour.**

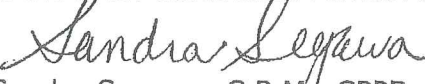
37. Proposal Pricing Sheet: Please explain how Service Request Pruning (Item 24) unique from Service Request Pruning (Items 2-10). **Item 24 is hourly.**

38. Will the City consider including a daily cost for the watering of juvenile trees that are not under warrantee? **No**

39. How will you determine the Lowest Overall Cost since there are no quantities on the proposal pricing page? **This will be based on the rates provided on the Proposal Pricing page.**

Addendum No. 2 to RFP No. S-1188
March 25, 2016
Page No. 5

- Would the City consider included estimated quantities into the pricing page to ensure apples to apples comparison? **No**
3. The contractor is hereby notified that Addenda No. 1 and 2 must be acknowledged and submitted as part of the proposal. Failure to do so could result in the City designating said proposal as "Non Responsive". All the terms and conditions of the PROPOSAL shall remain the same.

Issued by: 
Sandra Segawa, C.P.M., CPPB
Purchasing Agent, City of Garden Grove

Addendum Acknowledged By: 
Patrick Mahoney, President

ADDENDUM No. 3

Covering

CHANGE IN SPECIFICATIONS AND/OR PLANS

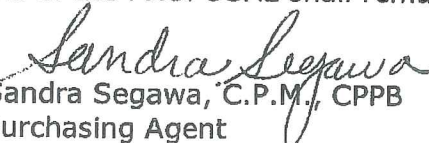
Date Issued: March 29, 2016
Date Effective: March 29, 2016
RFP No. S-1188
Contract: Furnish all Labor, Materials, Equipment, and Traffic Control for Arborist Services, including Emergency Services, at Various Locations in the City of Garden Grove

INTENT

1. This addendum is issued prior to receipt of proposals to provide for modifications in plans and/or specifications. Acknowledgment of this addendum shall be made and cost for work included in proposer's submittal.
2. Page 2, Proposal Submittal Date, Revise item as follows:

The Proposal Submittal Date is hereby changed from 4:00 p.m., Monday, April 4, 2016 to a new Proposal Submittal Date of **4:00 p.m., Monday, April 11, 2016.**
3. The contractor is hereby notified that Addenda numbers 1, 2 and 3 must be acknowledged and submitted as part of the proposal. Failure to do so could result in the City designating said proposal as "Non Responsive". All the terms and conditions of the PROPOSAL shall remain the same.

Issued by:


Sandra Segawa, C.P.M., CPPB
Purchasing Agent

Addendum Acknowledged By: _____


Patrick Mahoney, President

ADDENDUM No. 4

Covering

CHANGE IN SPECIFICATIONS AND/OR PLANS

Date Issued: April 4, 2016
Date Effective: April 4, 2016
RFP No. S-1188
Contract: Furnish all Labor, Materials, Equipment, and Traffic Control for Arborist Services, including Emergency Services, at Various Locations in the City of Garden Grove

INTENT

1. This addendum is issued prior to receipt of proposals to provide for modifications in plans and/or specifications. Acknowledgment of this addendum shall be made and cost for work included in proposer's submittal.
2. Page 23, Specifications for Tree Trimming, Item II. GIS TREE INVENTORY SYSTEM, shall be revised as follows:

II. GIS TREE INVENTORY SYSTEM

Contractor shall provide a GIS tree inventory system to track maintenance and inventory completed and operational within the first six (6) months of the contract period. The City needs the ability to integrate the tree and maintenance data with its own GIS (ESRI Ver 10) system for purposes of notifying its residents about any tree maintenance activities. This requires one of the following solutions:

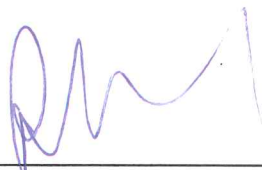
1. Publish appropriate data using WFS (Web Feature Service).
2. Ability to regularly self-initiate a download of data in any of the following formats (Shape file, CSV or tab delimited)

During the term of the contract, City shall have full and complete access to inventory system

Upon termination of the contract, the GIS tree inventory system and all information collected, shall become property of the City.

3. The contractor is hereby notified that Addenda numbers 1, 2, 3, and 4 must be acknowledged and submitted as part of the proposal. Failure to do so could result in the City designating said proposal as "Non Responsive". All the terms and conditions of the PROPOSAL shall remain the same.

Issued by: 
Sandra Segawa, C.P.M., CPPB
Purchasing Agent

Addendum Acknowledged By: 
Patrick Mahoney, President

CITY OF GARDEN GROVE

RFP: S-1188

BIDDER/CONTRACTOR STATEMENT

**BIDDER/CONTRACTOR STATEMENT
REGARDING INSURANCE COVERAGE
(Submit with IFB/RFP Package)**

This signed document must be included with your bid package in order for your bid/proposal to be considered complete!

BIDDER/CONTRACTOR HEREBY CERTIFIES that he/she has reviewed and understands the insurance coverage requirements specified as in the attached Insurance Requirements Checklist.

Should we/I be awarded the contract, we/I certify that we/I can meet the specified requirements for insurance, including insurance coverage of the subcontractors, and agree to name the **City/Successor Agency/Sanitary District** and other additional insureds as per the agreement for the work specified. And we/I will comply with the provisions of Section 3700 of the Labor Code, which require every employer to be insured against liability for worker's compensation or to undertake self-insurance in accordance with the provisions of that code, before commencing the performance of the work specified.

West Coast Arborists, Inc.

Please Print (Person, Firm, or Corporation)

Signature of Authorized Representative

Patrick Mahoney, President

Please Print (Name & Title of Authorized Representative)

4/11/16

(714) 991-1900

vgonzalez@wcainc.com

Date

Phone Number

Email

Insurance Certificates and Endorsements will also be accepted via email and must be emailed to the following email address only: sandras@garden-grove.org. This is the preferred and quickest method of submitting insurance certificates and endorsements.

Insurance Certificates and Endorsements can also be mailed to: City of Garden Grove
Attention: Sandra Segawa:
Purchasing Division
11222 Acacia Parkway
Garden Grove, CA 92840

NOTE: All insurance certificates and endorsements must be received by the City of Garden Grove Purchasing Division within ten (10) City working days of the original request or the City reserves the right to proceed with the next lowest responsible bidder or the next highest scoring proposer in the process.

CITY OF GARDEN GROVE

RFP: S-1188

PROPOSAL PRICING

**PROPOSAL PRICING SHEET (Page 1 of 2)
ATTACHMENT "B"
RFP NO. S-1188**

Please DO NOT change/alter this page in any way! This page must be submitted with your proposal to be considered complete.

	TREE MAINTENANCE SERVICE:	UNIT	UNIT PRICE	UNIT PRICE IN WRITING
1.	GRID PRUNING	EA.	\$63.00	Sixty-three dollars
2.	SVC RQST PRUNING 0"- 6" DSH	EA.	\$24.00	Twenty-four dollars
3.	SVC RQST PRUNING 7"- 12" DBH	EA.	\$63.00	Sixty-three dollars
4.	SVC RQST PRUNING 13"- 18" DBH	EA.	\$78.00	Seventy-eight dollars
5.	SVC RQST PRUNING 19"- 24" DBH	EA.	\$128.00	One hundred twenty-eight dollars
6.	SVC RQST PRUNING 25"- 30" DSH	EA.	\$168.00	One hundred sixty-eight dollars
7.	SVC RQST PRUNING > 31" DSH	EA.	\$198.00	One hundred ninety-eight dollars
8.	SVC RQST PRUNING WA ROBUSTA	EA.	\$63.00	Sixty three dollars
9.	SVC RQST PRUNING WA FILIFERA	EA.	\$63.00	Sixty three dollars
10.	SVC RQST PRUNING PHOENIX CAN	EA.	\$98.00	Ninety eight dollars
11.	PALM SKINNING	FT.	\$10.00	Ten dollars
12.	TREE AND STUMP REMOVAL	IN.	\$28.00	Twenty eight dollars
13.	TREE ONLY REMOVAL	IN.	\$18.00	Eighteen dollars
14.	STUMP ONLY REMOVAL	IN.	\$10.00	Ten dollars
15.	WA ROBUSTA REMOVAL	FT.	\$20.00	Twenty dollars
16.	WA FILIFERA REMOVAL	FT.	\$20.00	Twenty dollars
17.	PHOENIX CAN REMOVAL	FT.	\$25.00	Twenty five dollars
18.	ROOT PRUNING	FT.	\$15.00	Fifteen dollars
19.	ROOT BARRIER INSTALLATION	FT.	\$15.00	Fifteen dollars
20.	PLANT 15 GALLON TREE	EA.	\$120.00	One hundred twenty dollars
21.	PLANT 24" BOX TREE	EA.	\$160.00	One hundred sixty dollars
22.	PLANT 36" BOX TREE	EA.	\$200.00	Two hundred dollars
23.	ROOT SHAVING	HR.	\$70.00	Seventy dollars
24.	SERVICE REQUEST PRUNING	HR.	\$70.00	Seventy dollars
25.	CREW RENTAL- 1 MAN	HR.	\$70.00	Seventy dollars
26.	CREW RENTAL-ONE - 3 MAN	HR.	\$210.00	Two hundred ten dollars
27.	EMERGENCY CREW RENTAL- PER MAN	HR.	\$90.00	Ninety dollars

ALL LINES OF THIS PRICING SHEET MUST BE FILLED OR YOUR PROPOSAL MAY BE DEEMED AS NON-RESPONSIVE!

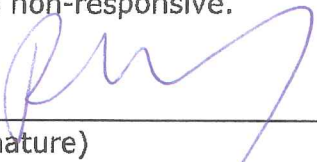
"ATTACHMENT B" (Page 2 of 2)
RFP NO. S-1188
(Arborist Services)

PROPOSAL PRICING SHEET

The undersigned hereby certifies that this Proposal is genuine and is not sham or collusive, or made in the interest or in behalf of any person not herein named, and that the undersigned has not directly or indirectly induced or solicited any other bidder to put in a sham bid, or any other person, firm or corporation to refrain from bidding, and that the undersigned has not in any manner sought, by collusion, to secure for himself an advantage over any other bidder.

Please check your calculations before submitting your Proposal; the City of Garden Grove will not be responsible for Proposer miscalculations and may deem your proposal as non-responsive.

BY:



(Signature)

(714) 991-1900

Telephone Number

Patrick Mahoney

(Type or Print Name)

President

(Title)

vgonzalez@wcainc.com

(Email Address)

COOPERATIVE PURCHASING

It is intended that any other public agency (e.g., city, county, school district, public authority, public agency, municipality, and other political subdivision or public corporation) shall have the option to participate in any award made as a result of this solicitation at the same prices. The City of Garden Grove shall incur no financial responsibility in connection with any purchase by another public agency. The public agency shall accept sole responsibility for placing orders and making payments to the vendor.

CITY OF GARDEN GROVE

RFP: S-1188

REFERENCES

WCA, INC.

REFERENCES

CURRENT CONTRACT WORK EXPERIENCE:

West Coast Arborists understands the challenge that many cities face to reduce the cost of tree maintenance services, while increasing the level of performance. Utilizing our services as a valuable, cost-effective resource, cities are able to provide better services to their community. These contracts cover a range of services from providing emergency response to maintaining the City's entire urban forest.

City of Costa Mesa

Since 1993



WCA provides complete tree maintenance services for the City. We prune nearly 5,000 trees annually and perform other various services including but not limited to removals, planting, and emergency urban forestry services.

Annual Budget: \$450,000

Contact: Bruce Hartley, Parks & Trees Superintendent

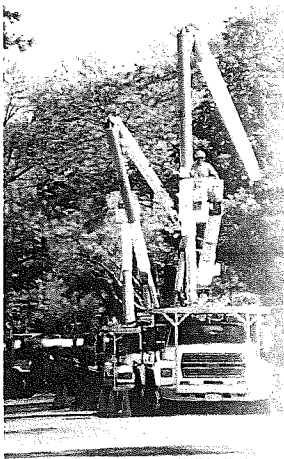
Address: P.O. Box 1200, Costa Mesa, CA 92628

Phone: (714) 754-5164

Email: bhartley@ci.costa-mesa.ca.us

City of Fullerton

Since 1993



As part of the tree care service, WCA updates the City's own tree inventory. As part of this program, we collect and provide to the City an automated record of the work completed and submit it to the City for updates. Together, we are able to prune trees more efficiently, while the City is able to maintain accurate work records and monitor predictable tree trimming schedules and guarantee the residents and businesses top quality tree care.

Annual Budget: \$900,000

Contact: Dennis Quinlivan, Landscape Maintenance Superintendent

Address: 116 S. Basque Ave., Fullerton, CA 92633

Phone: (714) 738-6805

Email: dennis@ci.fullerton.ca.us

City of Huntington Beach

Since 1995



We provide complete urban forestry management for the more than 60,000 trees, including tree pruning, removals, planting, and emergency services. In an effort to maintain a sustainable urban forest, we also provide inventory updates to the City's own inventory database. We have performed successfully in the City for four years.

Annual Budget: \$985,000
 Contact: Randy Menzel, Tree Supervisor
 Address: P.O. Box 190, Huntington Beach, CA 92648
 Phone: (714) 596-4316
 Email: rmenzel@surfcity-hb.org

City of Anaheim

Since 2007

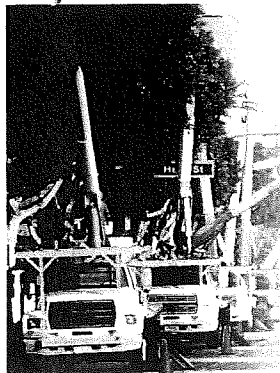


The City of Anaheim maintains their large tree population of 102,014 by utilizing the Call Management feature on ArborAccess, our inventory and management system. Since they began utilizing this feature there has been 12,329 records input into the system. These records are based on resident inquiries. During the 08/09 fiscal year 12,329 call records were input alone.

Annual Budget: \$1,500,000
 Contact: Dan Debassio, Public Works Superintendent
 Address: 1426 East Vermont, Anaheim, CA 92805
 Phone: (714) 765-4461
 Email: ddebassio@anaheim.net

City of Tustin

Since 1993

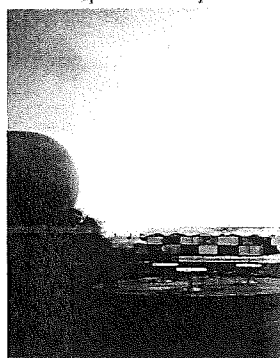


WCA has operated in the City of Tustin since 1993. The City and WCA has formed a successful corporate partnership. We provide complete urban forestry management for more than 15,000 City-owned trees, including tree pruning, removals, planting, and emergency services.

Annual Budget: \$390,000
 Contact: Jason Churchill, Field Services Manager
 Address: 300 Centennial Way, Tustin, CA 92780
 Phone: (714) 573-3023
 Email: pmadsen@tustinca.org

Orange County Parks

Since 2012



WCA has worked for OC Parks since 2012. Routine maintenance work has included tree pruning, tree plantings, and tree removals. WCA has also performed various plant health care treatments throughout the county's parks.

Annual Budget: \$750,000
 Contact: Bill Kirk, Systems & Resource Management Division
 Address: 13042 Old Myford Road, Irvine, CA 92602
 Phone: (949) 923-3736
 Email: bill.kirk@ocparks.com

CITY OF GARDEN GROVE

RFP: S-1188

QUALIFICATION STATEMENT

WCA, INC.

CORPORATE CAPABILITIES

GENERAL BUSINESS STATEMENT

West Coast Arborists, Inc., is committed to successfully completing each project in accordance with the specifications, budget, schedule and with the highest quality of service. Our customers' satisfaction is a direct result of our means to carry out each project. Listed below are some of our corporate capabilities, which not only provide a sense of comfort and confidence to our customers, but also assure them of our continuous ability to carry out the duties of managing their urban forest.

- In business continuously and actively since 1972
- Contractor's License CBI & C27
- Over \$2,000,000 line of credit available
- Bonded by CBIC, an A+ rated company
- Approximately 750 employees
- Nearly 250 contracts with public agencies
- Over 75 Certified Arborists
- Over 100 Certified Treeworkers
- Drug-free workplace
- 14,000 sq. ft. *company-owned* Headquarters (Anaheim)
- Department of Agriculture Nursery license
- Avg. 500,000 trees **pruned** annually over past 3 years
- Avg. 18,000 trees **removed** annually over past 3 years
- Avg. 14,000 trees **planted** annually over past 3 years
- Avg. 250,000 trees **inventoried** annually over past 3 years
- Fully insured with insurance up to \$5 million
- Federal Tax ID #95-3250682, current on all taxes and filings with state and federal government
- Sales volume over \$80 million annually
- Retained earnings of over \$7 million
- Fleet of approximately 1,000

Active Memberships:

- International Society of Arboriculture (ISA)
- Maintenance Superintendents Association (MSA)
- California Landscape Contractors Association (CLCA)
- Tree Care Industry Association (TCIA)
- Street Tree Seminar (STS)
- California Urban Forest Council (CaUFC)
- American Public Works Association (APWA)

CITY OF GARDEN GROVE

RFP: S-1188

WORK PLAN/TECHNICAL DESCRIPTION

WCA, INC.

METHODS

All work performed will adhere to industry ISA and ANSI standards.



Services to be Performed

WCA, Inc. is a full-service tree maintenance company that is qualified and prepared to provide the most effective and efficient means of tree care services. Work can be ordered/requested via the "List Management" tool in ArborAccess (WCA's tree maintenance and management software program). Descriptions of the most common services are provided below:

**All work performed will adhere to industry ISA and ANSI standards.*

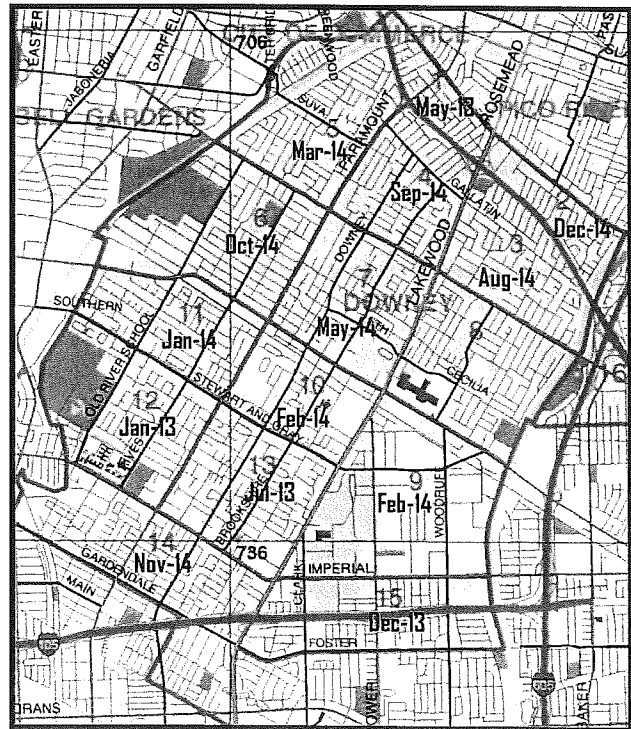
Tree Pruning Objectives:

- Reduce the risk of failure
- Provide clearance
- Reduce wind resistance
- Maintain health
- Influence flower or fruit production
- Improve a view
- Improve aesthetics
- Check for safety issues

Benefits of a Grid Tree Pruning Program

We can assist the Agency with updating or establishing grids for a long term pruning program. Maintenance should be performed throughout the entire fiscal year on a consistent basis.

Regardless of the amount of an Agency's tree management budget, systematic tree maintenance reduces costs in the long term.



Improved Public Relations

Citizens can be informed in advance when their trees are scheduled for service. This is a pro-active approach to manage the Agency's urban forest.

Equal Service

Every citizen receives service whether requested or not. Maintenance is not dependent on a formal request or individual. This helps reduce the need for "emergency" or "service request" pruning, and can prevent liability problems (such as dead or weak branches).

Preventive Maintenance- All Agency trees receive routine maintenance; problems are corrected before they reach crisis levels.

Improved Health- Grid/area pruning improves the health of the tree population through routinely pruning weakened or pest infested branches and developing sound and vigorously growing crowns.

Maintain a Capital Asset- The urban forest is one of the most valuable and overlooked capital assets. By investing in the systematic maintenance concept the Agency is maintaining its overall and real financial value to the community.

Reduced Liability- Due to the efficiency of grid trimming, all trees are serviced in a timely manner reducing liability exposure.

Efficient Record Keeping- The Foreman is able to update tree characteristic information on trees that our crew maintains over the trim cycle period. Records are maintained for current status and returned to the Agency for their files.

Clearance Pruning

Clearance pruning consists of removing branches to provide clearance from the top of the curb and sidewalk when practical, or as specified by the Agency. This operation also involves clearing limbs or branches away from wires, lights, building, and/or traffic signal devices. We will remove all trunk sprouts and suckers and clear limbs to provide for pedestrian travel above Agency-owned walkways.

Line Clearance

Trees that interfere or have the possibility of interfering with utility lines will be trimmed in a manner to achieve the required clearances as specified and in accordance with the California Public Utilities Commission. It is our goal to protect the current health and

condition of the tree and to maintain its symmetry and direct growth away from the utility lines.

Small Tree Care

Proper pruning and care during the early stages of the tree's life will save money in the future, and create a safer, more beautiful, healthy, easy-to-maintain tree. We believe that tree care that is performed early will affect its shape, strength and life span. Our specialized small tree care team consists of certified personnel trained to perform the following:

- Selective structural pruning
- Removal of dead, interfering, split and/or broken limbs
- Pre-conditioning the water retention basin built around the tree
- Staking or re-staking
- Adjusting tree ties
- Adjusting trunk protectors
- Weed abatement
- Tree watering

Each tree is inspected to determine specific needs and maintenance activities are then performed accordingly.

Palm Trunk Skinning

Palm tree skinning consists of the removal of dead frond bases (only), at the point they make contact with the trunk without damage to the live trunk tissue.

Tree Removal Operations

With a minimum of 48 hours advanced notice, WCA will inform Underground Service Alert (USA) of the location of work for the purpose of identifying any and all utility lines. The removal process consists of lowering limbs delicately onto the ground to prevent any hardscape damage. Immediately following the removal, the stump will be ground down.

Root Pruning

We strongly recommend against any root pruning, however, should you want to proceed, we recommend that it be done no closer than 3 times the diameter of the trunk. Roots will be pruned to a depth of approximately 12 inches by cleanly slicing through the roots, so as not to tear or vibrate the root causing damage to the tree. The excavated area will be backfilled with native soil and debris will be hauled away.

Tree Planting

We can replace trees that have been removed and plant new trees in accordance with specifications. We are prepared financially and logistically to acquire and purchase selected tree species for tree planting. At a minimum of 48 hours in advance we will inform Underground Service Alert (USA) of the location of work for the purpose of identifying any and all utility lines. A well-trained planting team will perform the soil preparation and installation of the tree.

Tree Watering

Tree watering will be performed by a full-time, WCA team member on various routes, when requested by the Agency. This team will also be responsible for reporting special care needs to the small tree care team. This could include reporting weeds, soil that has settled, and/or staking and tying needs.

Emergency Response

We are prepared for emergency calls 24 hours a day, 7 days a week, including holidays. The toll free number is 866-LIMB-DOWN (866-546-2369). This number will be provided to the Agency, Police Department and/or Fire Department. Our emergency response team will do what is necessary to render the hazardous tree or tree-related condition safe until the following workday.

Crew Rental

Due to our vast amount of resources, including our specialty equipment and qualified personnel we are able to extend our commitment to our customers by providing various miscellaneous services outside of the most common tree maintenance services:

- Flag hanging
- Holiday light installation
- Changing ball park lights
- Misc. use of aerial towers and cranes (including equip. rental)
- Crown reduction
- Crown restoration

Arborist Reports

We have full-time Arborists on staff that can prepare detailed arborist reports, tree evaluations and site inspections based on your specific needs. Reporting can be generated for one tree or an entire selection and is handled on a case-by-case basis.

Plant Health Care

Cris Falco

- DAL 135447 Categories B & C
- PCA 128017 Categories A & B

Our PHC program managed by Cris Falco goes beyond standard chemical applications. We have developed an efficient Integrated Pest Management Program (IPM) that requires diagnosis before treatment. WCA is staffed with licensed applicators and advisors that are environmentally conscious as well as compliant with the California Department of Pesticide Regulation. This service allows us to provide you with:


- Proper diagnosis based on on-site inspection with laboratory testing when necessary
- Proactive and preventative recommendations that reduce the amount of potential pest and disease issues
- Follow-up evaluations to ensure that the recommended treatments result in a healthy and balanced urban forest

Shot Hole Borer

The Polyphagous Shot Hole Borer (PSHB) is a new pest in Southern California. This boring beetle drills into trees and brings with it a pathogenic fungus (*Fusarium euwallacea*), as well as other fungal species. When heavily infested, the resulting *Fusarium* causes the decline and death of trees. Over 120 different tree species are affected in Southern California and over 30 reproductive hosts are of high concern. As tree care professionals, we have a responsibility to understand and report when we see a tree we are working on infested with PSHB.

Accidents happen. With manpower, reliable equipment, and expertise,
WCA, Inc. is here to help ensure your community's safety.

EMERGENCY RESPONSE



CA #366764 • WCAINC.COM

Emergency Response • Tree Pruning • Tree Removals
Tree Evaluations • Debris Clean-Up • 24 Hours 7 Days A Week

1-866-LIMB DOWN

WCA
West Coast Arborists, Inc.

UCR New invasive beetle/disease complex on California avocado and landscape trees: Polyphagous Shot Hole Borer (*Euwallacea* sp.) and Fusarium dieback (*Fusarium euwallaceae*)

Akif Eskalen (PhD), Department of Plant Pathology and Microbiology, University of California, Riverside www.eskalenlab.ucr.edu

Status: Recently a new beetle/fungal complex was detected on avocado and other host plants in Los Angeles, Orange and San Bernardino Counties. The two fungal species are *Fusarium euwallaceae* and *Graphium* sp., which form a symbiotic relationship with a recently discovered beetle that is commonly known as the polyphagous shot hole borer (PSHB, *Euwallacea* sp.) (Fig. A). Together, they cause the disease Fusarium dieback (FD). When the beetle burrows into the tree, it inoculates the host plant with the fungus (Fig. D), which is carried in its mouthparts in a structure called mycangia. The fungus attacks the vascular tissue of the tree, blocking the transport of water and nutrients from the roots to the rest of the tree, and eventually causing branch dieback. The beetle larvae live in galleries within the tree and feed on the fungus. FD has been observed on more than 110 different plant species in California, including many species common in urban landscapes and on such agriculturally important species as avocado, olive and persimmon.

Symptoms: Each host species shows different symptoms depending on the response to infection. Sycamore, box elder, maple, red willow, and castor bean are good trees to search for signs and symptoms of the beetle, as it tends to prefer to infest these hosts first. Depending on the tree species attacked, PSHB injury can be identified either by staining, gumming, or a white-sugar exudate on the outer bark in association with a single beetle entry hole.

The beetle: An exotic ambrosia beetle (*Euwallacea* sp.) is very small and hard to see. At the advanced stage of infestation, there are often many entry/exit holes on the tree (Fig. E-F). Females are black and about 1.8 – 2.5 mm (0.07-0.1 inch) long (Fig. A-B (right)); males are brown colored and about 1.5 mm (0.05 inch) long (Fig. B (left)). The entry/exit hole is about 0.85 mm (0.033 inch).

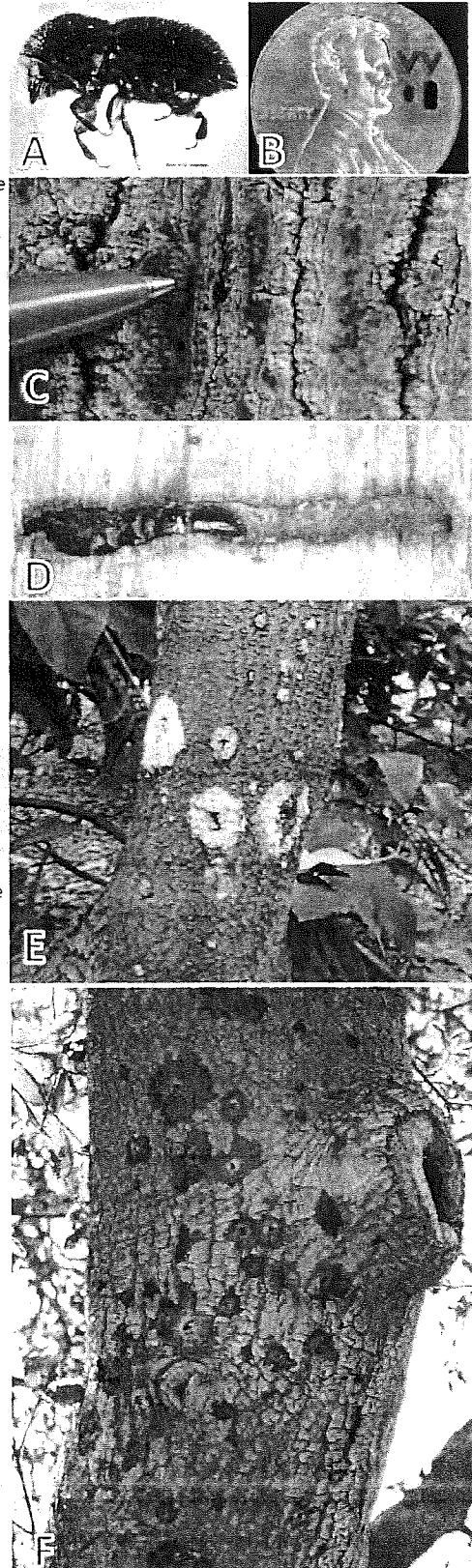
Known Hosts: The following is a selective list from over 110 hosts: Box elder (*Acer negundo*), castor bean (*Ricinus communis*), avocado (*Persea americana*), coast live oak (*Quercus agrifolia*), English oak (*Q. robur*), valley oak (*Q. lobata*), California sycamore (*Platanus racemosa*), big leaf maple (*Acer macrophyllum*), Japanese maple (*A. palmatum*), red willow (*Salix laevigata*), goldenrain (*Koelreuteria paniculata*), olive (*Olea europaea*), persimmon (*Diospyros* sp.), silk tree (*Albizia julibrissin*), American sweet gum (*Liquidambar styraciflua*), coral tree (*Erythrina corallodendron*), weeping willow (*Salix babylonica*), blue palo verde (*Parkinsonia florida*), palo verde (*Parkinsonia floridum*), tortuosa (*Salix matsudana*), white alder (*Alnus rhombifolia*).

What to do:

- Look for a single entry/exit hole surrounded by wet discoloration of the outer bark
- Scrape off the bark layer around the infected area to look for brown discolored necrosis caused by the fungus.
- Follow the gallery to look for the beetle (may or may not be present).
- Avoid movement of infested firewood and chipping material out of infested area.
- Look for other hosts (Castor bean, sycamore, maple, coast live oak, goldenrain, liquidambar) showing symptoms of the beetle/disease.
- Sterilize tools to prevent to spread of the disease with either 25% household bleach, Lysol® cleaning solution, or 70% ethyl alcohol.

Who to contact if you find the problem:

If you suspect that you have found this beetle or seen symptoms of the Fusarium dieback on your tree please contact either your local farm advisor, pest control advisor, county Ag Commissioner office or Dr. Akif Eskalen by either phone 951-827-3499 or email at akif.eskalen@ucr.edu. For more information visit www.eskalenlab.ucr.edu.



CITY OF GARDEN GROVE

RFP: S-1188

PROPOSED MANPOWER ANALYSIS

WCA, INC.

MANPOWER ANALYSIS

HOURLY SUMMARY BY MONTH:

AREA MANAGER	HOURS
MEET WITH CITY STAFF	4-8
CREW EVALUATION	8-16
MEET WITH RESIDENTS	4-8
ORGANIZE WORK*	8-16

SUPERVISOR	HOURS
MEET WITH CITY STAFF	4
CREW EVALUATION	16-24
MEET WITH RESIDENTS	4-8
ORGANIZE WORK*	8

CSR	HOURS
ORGANIZE WORK*	16-32

ORG WORK: Prepares work orders, maps, lists, USA, answer calls/emails from resident mailings, order trees, communicate with crews, etc.

WCA, INC.

ORGANIZATION

- Software Development
- Training & Support
- Internal Operating System
- ArborAccess

INFORMATION TECHNOLOGY



- Preventative Maintenance
- Major Repairs
- Gear/ Supplies / Equipment

FLEET SERVICES



- Arboricultural Training
- Customer Service Training
- Safety Training
- Certification Training/ Admin

SAFETY PROGRAM



- Contract Administration
- Public Relations
- Insurance/ Bonds/ Business Licenses

MARKETING



- Customer Service
- Billing
- Human Resources
- Claims
- Accounting
- Office Administration

CONTRACT SERVICES



- Area Managers
- Supervisors
- Crew Development

FIELD SERVICES



- Tree Production
- Recycling Services
- Logs to Lumber

NURSERY OPERATIONS



WCA, INC.

STAFF QUALIFICATIONS

Staff members have diverse educational backgrounds including accounting, business administration, engineering, and forestry.



INTRODUCTION

West Coast Arborist's (WCA) is a company comprised of a management team and a safety committee. Staff members have diverse educational backgrounds including accounting, business administration, engineering and forestry.

WORK FORCE

WCA actively maintains ongoing processes to assure that only qualified and competent staff provides safe and quality tree maintenance services. These skilled employees can only be achieved through both training and work experience. We believe that essential experience should always be obtained through qualified supervision; this includes both basic and extended skills. WCA makes every attempt to ensure that this is undertaken before performing work, leading a crew, or career advancement.

The work performed on this contract is routine, recurring and usual. The work includes watering, trimming, pruning, planting, removal and replacement of trees and plants, and servicing of irrigation. The rates included in the Cost Proposal are based on prevailing wage determination "Tree Maintenance Laborer."

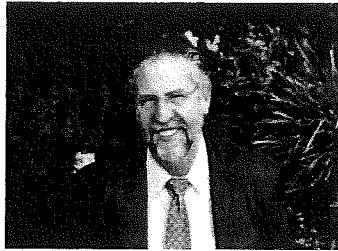
CERTIFICATION

WCA encourages its employees to get certified through the International Society of Arboriculture, in an effort to raise the standard of professional tree care companies. This standard exemplifies our company's commitment to providing customers with competent, knowledgeable certified workers. WCA employs a large number of ISA Certified Arborists and ISA Certified Tree Workers.

CREW EVALUATION

WCA employees are evaluated through an internal mechanism supervised by our Management Team. Each employee performs their duties according to a criteria-based job description that reflects safety, quality workmanship, productivity, appropriateness of care, problem solving and customer service. A performance appraisal is conducted for each employee upon completion of the probationary period and at least annually thereafter. Each worker is also required to complete a competency assessment and orientation upon hire and annually thereafter in selected areas to assure that ongoing requirements are met and opportunities for improvement are identified.

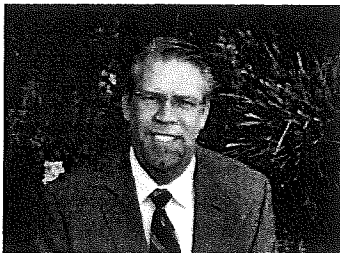
MANAGEMENT
TEAM



Patrick Mahoney, President



Rose Epperson, Vice President



Richard Mahoney, Vice President



Randy Thompson, Vice President
Area Manager



Andy Trotter, Vice President
Filed Operations Manager



Debbie DePasquale, Vice President
Contract Services



Chris Crippen, Vice President
Management Information Systems



Victor Gonzalez, President
Marketing

PATRICK MAHONEY, PRESIDENT**Professional Registration**

ISA, Certified Arborist #WE-1172A

Professional Affiliation

Founder - Southern California Tree Trimmers Jamboree

Past President and Honorary Lifetime Member - Western Chapter ISA

Served 1989-97- ISA Certification Committee

Award of Merit - Western Chapter ISA, 1997

Award of Achievement - ISA, 1998

Society of Commercial Arborists

Municipal Arborists Association

Street Tree Seminar

Tree Care Industry Association

Maintenance Superintendents Association

Utility Arborists Association

California Oak Foundation

Mr. Mahoney founded West Coast Arborists, Inc. in 1972. As President and Chief Executive Officer, Mr. Mahoney oversees the complete operation of the company. Under his direction the company has grown from 3 employees and 2 trucks to over 600 employees with a 700 plus unit fleet. In December of 2009, the Anaheim Chamber of Commerce honored Patrick as the "Business Champion of the Year" for 2009. The Business Champion of the Year Award recognizes an individual who uses their professional expertise and talents in activities that promote business and the Anaheim community.

ROSE EPPERSON, VICE PRESIDENT**Professional Registration**

B.S., Business Administration, *Argosy University, Costa Mesa, CA*

American Society of Consulting Arborists, Executive

ISA, Certified Arborist #WE-1045A

Mrs. Epperson has been with WCA since August 1979, and she has been a director at WCA since 1992. Her experience lies in accounting and administration. She is responsible for administrative and accounting functions on a corporate level. She has been involved in the implementation and management of our computerized accounting, estimating and job costing programs.

RICHARD MAHONEY, VICE PRESIDENT**Professional Registration**

B.S., Business Administration, *University of Houston, Houston, TX*

ISA, Certified Arborist #WE-1171A

Mr. Mahoney has been with WCA since 1974 and has over 35 years experience in the tree care industry. He is responsible for internal operations, management of our fleet as well as overseeing facilities, supplies and purchasing. Prior to his present position with WCA, he spent two years as Vice President of Operations for Golden Coast Environmental Services, a computer oriented urban forestry consulting firm in Irvine, CA. With an extensive background in information systems management, he oversees the computer operations of WCA. He has also served as a member of the Board of Directors since 1978.

**RANDY THOMPSON, VICE PRESIDENT /
AREA MANAGER****Professional Registration**

ISA Certified Arborist #WE-1043A

TCIA, Certified Tree Care Safety Professional, #771

Wildlife Training Institute, Certified Wildlife Protector #581

Mr. Thompson has been with WCA since 1978. He has over 30 years experience in the arboriculture field. He is responsible for estimating, scheduling, contract administration, personnel and daily operation. He is responsible for field operations, customers service, and management of crews throughout Orange County. Through his employment he has gained valuable experience in computer estimating, tree inventory systems, and costing programs which are essential in the efficient operation of tree crews.

DEBBIE DEPASQUALE, VICE PRESIDENT/ CONTRACT SERVICES

Professional Registration

B.A., Entrepreneurial Management minor in Political Science,
California State University Fullerton, Fullerton, CA

ISA, Certified Arborist #WE-3812A

Employee of the Year, *WCA 1995*

Ms. DePasquale has been with WCA since November of 1993. Before that time, she worked as a consultant for WCA and was a Senior Account Executive for a finance company for five years. Her responsibilities include managing Customer Service, Billing, Administration and Human Resources. Ms. DePasquale has over 20 years computer experience and 17 years in the tree care industry.

VICTOR GONZALEZ, VICE PRESIDENT/ MARKETING

Professional Registration

M.A., Management
Redlands University, Redlands, CA

B.S., Engineering Technology – Construction Management,
California State University, Long Beach, Long Beach, CA

ISA, Certified Arborist #WE-7175A

ATSSA, Certified Traffic Control Designer #00236811

TCIA, Certified Tree Care Safety Professional, #761

Employee of the Year, *WCA 2009*

Mr. Gonzalez has been with WCA since June of 1999. During the previous two years, he worked as a Public Works Inspector for a private engineering firm serving cities in Orange and Los Angeles Counties. Before that time, he served the City of Bellflower for four years as an Executive Assistant to the Director of Public Services. His responsibilities included contract administration, project management, and customer service. He has over seven years of city government and public works experience and nearly 15 years in the tree care industry. He is a member of the firm's Management Team that provides strategic leadership and business development. He leads the sales force in developing its customer

ANDREW TROTTER, VICE PRESIDENT/ FIELD OPERATIONS

Professional Registration

CA Urban Forests Council, Certified Urban Forester #103

ISA, Certified Utility Arborist #WE-642AU

Wildlife Training Institute, Certified Wildlife Protector #533

TCIA, Certified Tree Care Safety Professional, #142

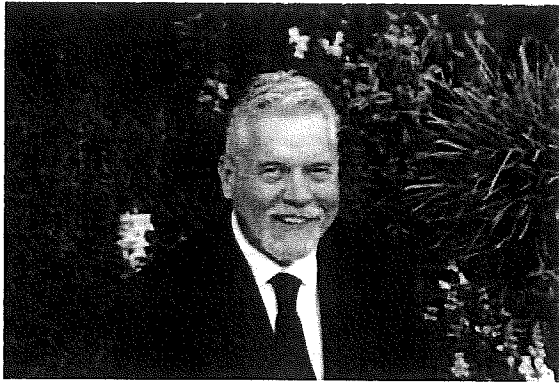
Mr. Trotter has been with WCA since August of 1982. Prior to that, he had eight years experience in the tree care industry. After working as a Foreman for eight years, Mr. Trotter was promoted to Field Operations Manager in March of 1990. As Field Operations Manager, he supervises all of the field operations as well as oversees our safety, training, nursery and wood recycling facility. He has been an industry leader in many key projects including United Voices for Healthier Communities Great Clean Air Planting Project, Toolkit for Developing Urban Forest Management Plans and the Western Chapter ISA's annual "Workday" fundraiser.

CHRIS CRIPPEN, VICE PRESIDENT/MIS

Professional Registration

Microsoft Certified Professional

Mr. Crippen has been with WCA since October of 1995. At that time, he had four years experience as a computer programmer for an insurance company. He supports the tree inventory software created by WCA, as well as customizes each software package for each City. In addition, he maintains the inventory databases compiled by the Inventory Specialists. He has over 18 years computer programming experience and over 14 years experience in the tree care industry.



PROJECT TEAM:

RANDY THOMPSON, AREA MANAGER

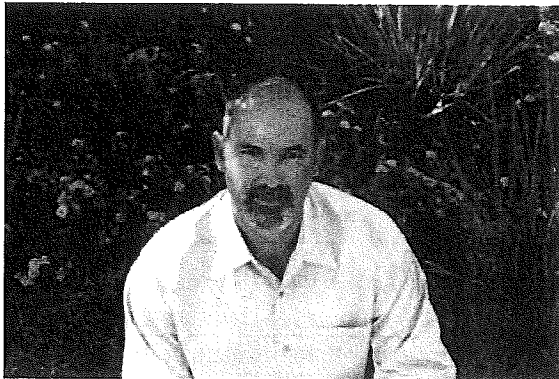
Professional Registration

ISA Certified Arborist #WE-1043A

TCIA, Certified Tree Care Safety Professional, #771

**Wildlife Training Institute, Certified Wildlife Protector
#581**

Mr. Thompson has been with WCA since 1978. He has over 30 years experience in the arboriculture field. He is responsible for estimating, scheduling, contract administration, personnel and daily operation. He is responsible for field operations, customers service, and management of crews throughout Orange County. Through his employment he has gained valuable experience in computer estimating, tree inventory systems, and costing programs which are essential in the efficient operation of tree crews.



JUAN MARQUEZ, SUPERVISOR

As Site Supervisor, Mr. Marquez is a full-time employee and speaks fluent English. He is responsible for reviewing the day's activities, assisting the Area Manager in scheduling, and insuring proper safety procedures are being followed. As Supervisor, Mr. Marquez is to communicate with city officials and other interested parties on a daily basis. Report and resolve malfunctions, damage, or industrial injury. He assists in employee training programs, maintains records, and files daily reports and receipts.



ASHLEY MANOS, CUSTOMER SERVICE REPRESENTATIVE

As the CSR (Customer Service Representative), Ms. Manos is responsible for providing support to the Area Manager, Site Supervisor and crew. The CSR is to act as a liaison between the company and it's clients as well as the general public. The CSR is responsible for responding to Customer Service inquiries and facilitating contracting functions, such as: mapping, underground service alert, data entry, field book preparation, list preparation, public relations, errands, etc.

A list of employees holding the licenses and certifications below is available upon request.

7i Certified Arborists

International Society of Arboriculture (ISA) Arborist Certification provides an educationally challenging program designed to advance the knowledge and proficiency levels in the tree care profession. Having an ISA Certified Arborist oversee a tree project is vital for the quality and craftsmanship of proper urban tree care. Our Arborists accumulate at least 10 Continuing Education Units (CEUs) annually, which help to ensure that they are keeping up with the latest research and techniques. *Municipal & Utility arborists are on staff as well.

100 Certified Tree Workers

The purpose of the ISA Tree Worker Certification is to establish a meaningful standard of skill and work quality, to establish and measure a level of training and knowledge, and to promote safe work practices. In an effort to provide the best possible urban tree care, WCA hires, trains and assigns Certified Tree Workers for our projects. This insures that a minimum level of training and knowledge for arboriculture has been obtained and that safe work practices and overall safety will be performed. We ensure continuing education and training for those Tree Workers who may wish to gain knowledge in arboriculture or who may want to become Certified Arborists.

1 Certified Urban Forester

The California Urban Forests Council's Certified Urban Forester program recognizes, encourages, and enhances the education, experience and professional status of urban forestry professionals. Andrew Trotter has completed the Certified Urban Forester Program and has been granted certification #103.

2 Board Certified Master Arborist

This is the pinnacle recognition earned through the International Society of Arboriculture. The rigorous requirements to qualify for the exam include vast arboriculture experience combined with a high level of current industry knowledge.

21 Certified Tree Care Safety Professional

The intent of certifying employees through the Tree Care Industry Association (TCIA) Certified Tree Care Safety Professionals (CTSP) is to improve our employee's well-being by empowering and encouraging the development of a culture based around safety. Currently, WCA has the greatest number of CTSP's in the state of California.

81 WCA Certified/ 211 ISA Certified Utility Line Clearance Tree Workers

The State's Occupational Safety and Health Administration (Cal/ OSHA) requires employers of line clearance tree trimmers and aerial lift operators to ensure that their workers have received specific training in accordance with the American National Standard's Institute Z133.2 guidelines. We have an extensive training program that aids in the continued development of our employees.

4 Licensed Pest Control Applicator/ Dept. of Pesticide Regulation

California Agriculture Production Consultants Association (CAPCA) is a professional association that promotes and educates the licensed Pest Control Applicator (PCA), thereby fostering the highest quality pest management standards while recognizing our responsibility to the public, our employees, and the environment.

Certified ATSSA Traffic Control

The American Traffic Safety Services Association (ATSSA) provides quality roadway safety education and training. Their progressive and innovative approach to training and education has made them the state-recognized leader in traffic control safety.

Certified Wildlife Protector

WCA has certified wildlife protectors on staff. These certified protectors have been specially trained to abide by the migratory treaties Act of 1918 which includes preventing disturbances during the bird nesting cycle. WCA will make every attempt to protect all birds (including migratory birds) animals and nests within trees. Before commencing work a visual inspection of the entire tree will be performed, if an active nest is identified staff will attempt to prune around the nest without disturbing its shelter and protection from weather elements and potential predators. Upon request, further information on our certified staff and our work practices as related to Wild Life Protection is available.

CITY OF GARDEN GROVE

RFP: S-1188

CONTRACTOR'S LICENSE



State Of California
CONTRACTORS STATE LICENSE BOARD
ACTIVE LICENSE



License Number **366764**

Entity **CORP**

Business Name **WEST COAST ARBORISTS INC**

Classification(s) **C61/D49 C27**

Expiration Date **12/31/2016**

www.cslb.ca.gov



CITY OF GARDEN GROVE

RFP: S-1188

COMPLETED W-9 FORM

Request for Taxpayer Identification Number and Certification

**Give Form to the
 requester. Do not
 send to the IRS.**

Print or type
 See Specific Instructions on page 2.

Name (as shown on your income tax return) West Coast Arborists, Inc.	
Business name/disregarded entity name, if different from above	
Check appropriate box for federal tax classification: <input type="checkbox"/> Individual/sole proprietor <input checked="" type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input checked="" type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ C <input type="checkbox"/> Exempt payee <input type="checkbox"/> Other (see instructions) ▶	
Address (number, street, and apt. or suite no.) 2200 E. Via Burton St.	Requester's name and address (optional)
City, state, and ZIP code Anaheim, CA 92806	
List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on the "Name" line to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Social security number								

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Employer identification number									
9	5	-	3	2	5	0	6	8	2

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here	Signature of U.S. person ▶	Date ▶ 4/8/16
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business.

Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

CITY OF GARDEN GROVE

RFP: S-1188

DEPARTMENT OF INDUSTRIAL RELATIONS #



Department of Industrial Relations (DIR)

Public Works Contractor Registration Search

This is a listing of current and active contractor registrations pursuant to Division 2, Part 7, Chapter 1 (commencing with section 17201) of the California Labor Code.

Enter at least one search criteria to display active registered public works contractor(s) matching your selections.

Registration Year:

Registration Number:

Contractor Legal Name:

[Contractor License Lookup](#)

License Number:

County:

Search

Reset

Export as: Excel | PDF

Public Works Contractor Registration Web Search Results

One Registered Contractor found. 1

Details Legal Name

Registration Number	County	City	Registration Date	Expiration Date
1000000956	ORANGE	ANAHEIM	06/26/2015	06/30/2016

View WEST COAST ARBORISTS, INC.

v2.20150701b

CITY OF GARDEN GROVE

RFP: S-1188

SUPPLEMENTAL INFORMATION

WCA, INC.:

COMPANY PROFILE

Anaheim, CA (Corporate Office)

Regional Offices:

Fresno, CA	Riverside, CA	San Jose, CA	Ventura, CA
Phoenix, AZ	San Diego, CA	Stockton, CA	

"Tree care professionals serving communities who care about trees."

West Coast Arborist's (WCA) is a family-owned and operated company employing over 750 full-time employees providing various tasks to achieve one goal: serving communities who care about trees. We are proudly serving nearly 250 municipalities and public agencies. We provide superior and safe operations seven days a week, 24 hours per day throughout California, Arizona, and Nevada.

OUR VISION

As a corporate citizen, WCA's responsibility and accountability are to the communities where we do business. We hold ourselves to the highest standards of ethical conduct and environmental responsibility, communicating openly with our customers and the communities in which we work. It is our goal and vision to lead the industry in state-of-the-art urban tree care and management services.

100% CUSTOMER SATISFACTION

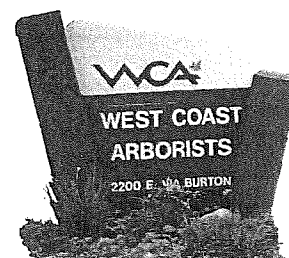
Customer satisfaction is our top priority. We guarantee your complete satisfaction with every facet of our services. Our dedication to customer service has earned WCA a reputation unrivaled in the industry for dependability, integrity, quality and courtesy.

We authorize our employees to do whatever is necessary to achieve the highest quality results. We know that high quality

work saves our customer's valuable time and is far more cost effective if we do our work properly the first time. We are committed to courteous and prompt customer service to fully resolve any issue.

COMPANY INFORMATION

President: Patrick Mahoney
Organization Type: Corporation
Established: 1972
Federal Tax ID: 95-3250682
DIR Registration: 1000000956



CONTRACT ADMINISTRATION

Corporate Office
Victor Gonzalez, Vice President
2200 E. Via Burton St.
Anaheim, CA 92806

Phone: (714) 991-1900
Fax: (714) 991-1027
Email: vgonzalez@wcianc.com

FIELD MANAGEMENT

Corporate Office
Randy Thompson, Area Mgr.
2200 E. Via Burton St.
Anaheim, CA 92806

Phone: (714) 920-1273
Fax: (714) 991-1027
Email: rthompson@wcainc.com

INTERACTIVE PARTNERSHIP

We believe in an Interactive Partnership where our customers can confidently rely on WCA to assist them with any of their tree care needs. Our goals in urban tree care are to extend the life of all trees, preserve public safety, and produce a reliable source of shade and beauty all while accentuating the many benefits that result from healthy trees in parks and City right-of-ways.

WCA is committed to a pro-active policy that reflects our sense of corporate and social responsibility. We have the qualifications, equipment, and corporate capabilities to meet the community's environmental and public safety needs. Our certified teams ensure the community that the work performed will be in accordance with industry standards. Our large fleet of equipment allows us to dedicate specific pieces to the City. Our support staff aids the field team with tailored information and database access which provides communities with a comprehensive urban tree care program.



Community Partnership:

Residents

Business Owners

Tree Societies

Homeowners Associations

WCA Resources:

Cost Effectiveness

Increased Service Levels

State-of-the-Art Technology

Precise Scheduling of Work

WCISA & ISA Certified Staff

City Administrators:

City Council

Public Works Department

Street Maintenance Department

Parks Commission

Risk Management

WCA, INC.

QUALITY CONTROL

Special shifts including weekends and evenings can be arranged in accordance with the Agency's specifications.



To ensure the quality of work and the level of service expected, WCA abides by a well-defined quality control plan that incorporates the following:

- Certified personnel
- Safety
- Pruning specifications and guidelines
- Sound equipment
- Public relations
- Proper traffic control
- State-of-the-art communication systems

**Special shifts including weekends and evenings can be arranged in accordance with the Agency's specifications.*

Area Manager: RANDY THOMPSON

ISA Certification #: WE-1043-A

The project Area Manager will be the central point of contact and will work cooperatively with Agency staff, local residents and business owners, etc. The Area Manager will provide overall field supervision and crew management.

Daily Management

Daily management will consist of, but is not limited to the following:

- Email notification complete with location, crew, equipment type, and work description

- Supervise crew personnel to insure proper pruning standards are followed in a safe manner
- Traffic control setup and maintenance of work zone
- Ensure work area is left free of any debris at the end of each work day
- Maintain record of work completed each day
- Maintain good public relations at all times
- Provide immediate notification to Agency Inspector upon damage of personal property including a plan for corrective measures to take place within 48 hours

Weekly Management

Weekly management will consist of, but is not limited to:

- Weekly inspection of work completed
- Meeting with the Agency to review work schedule and progress
- Insure standards of pruning are performed in accordance with specifications provided by the Agency
- Maintain open communication with the Agency Inspector and field crew

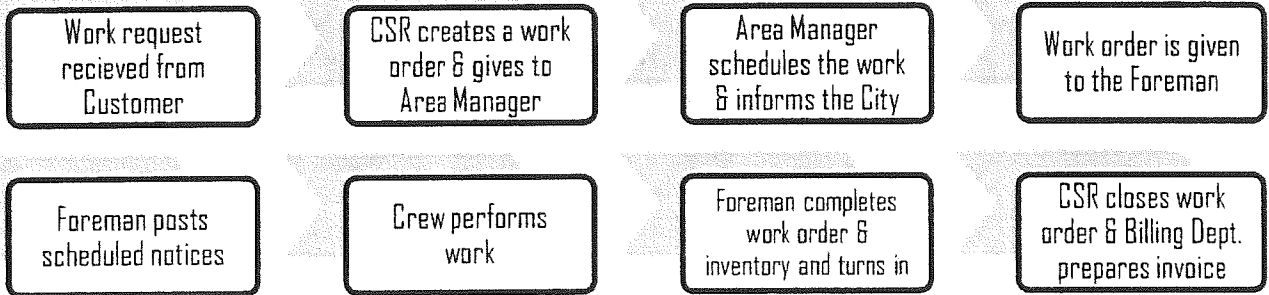
Customer Service Department

As we work with, or near, the public, we are mindful that we will most likely be the first person the public contacts. We have a full-time Customer Service Department with each Customer Service Representative (CSR) trained in addressing concerned residents and bystanders.

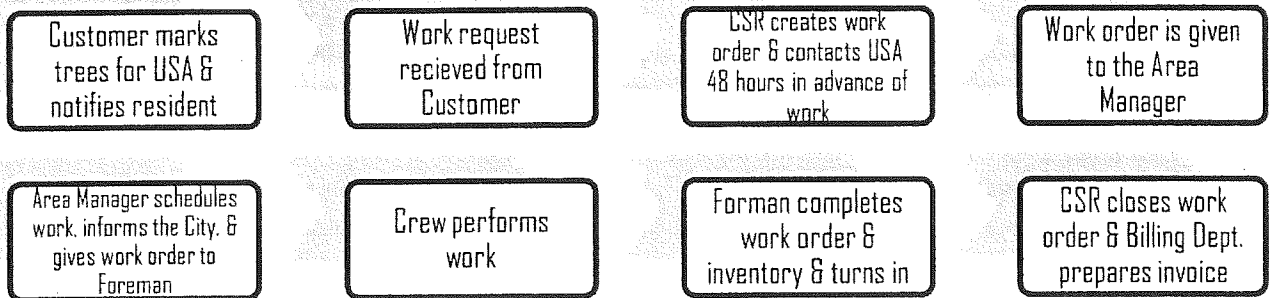
The Workflow Process

When work is ordered WCA implements the following standards and procedures:

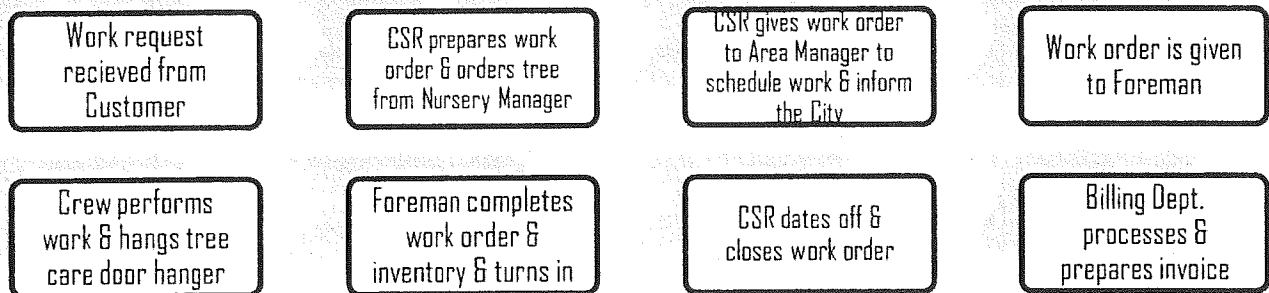
Grid Pruning Flowchart



Removal Flowchart



Planting Flowchart



Scheduling of Work

The Area Manager is responsible for scheduling work which shall conform to the Agency's schedule of performance. We recommend equal distribution of work throughout the course of the fiscal year. Notifications will be provided to residents prior to the start of pruning operations in said area. All work will be performed in a cooperative manner as to cause the least amount of interference or inconvenience.

Public Notification

Upon Agency staff approval, WCA will post a door hanger notice prior to commencement of grid pruning (within 24-48 hours). After tree plantings, door hangers will be provided to residents instructing them on the proper care for their newly planted tree. For more comprehensive outreach we can also submit a press release for special projects or routine maintenance. The Agency may modify the procedures and materials to which we notify residents.

Communication Systems

Our use of modern and reliable communication systems affect our daily job performance by increasing our efficiency. Management and Field Personnel utilize tablets as both navigational and communication devices in the field. Tablets have proven to be a convenient method to input data as related to tree inventories, daily work records, timesheets, photos, and billing information; eliminating the need to handwrite data and improving customer service by minimizing response time.

Permits and Licensing

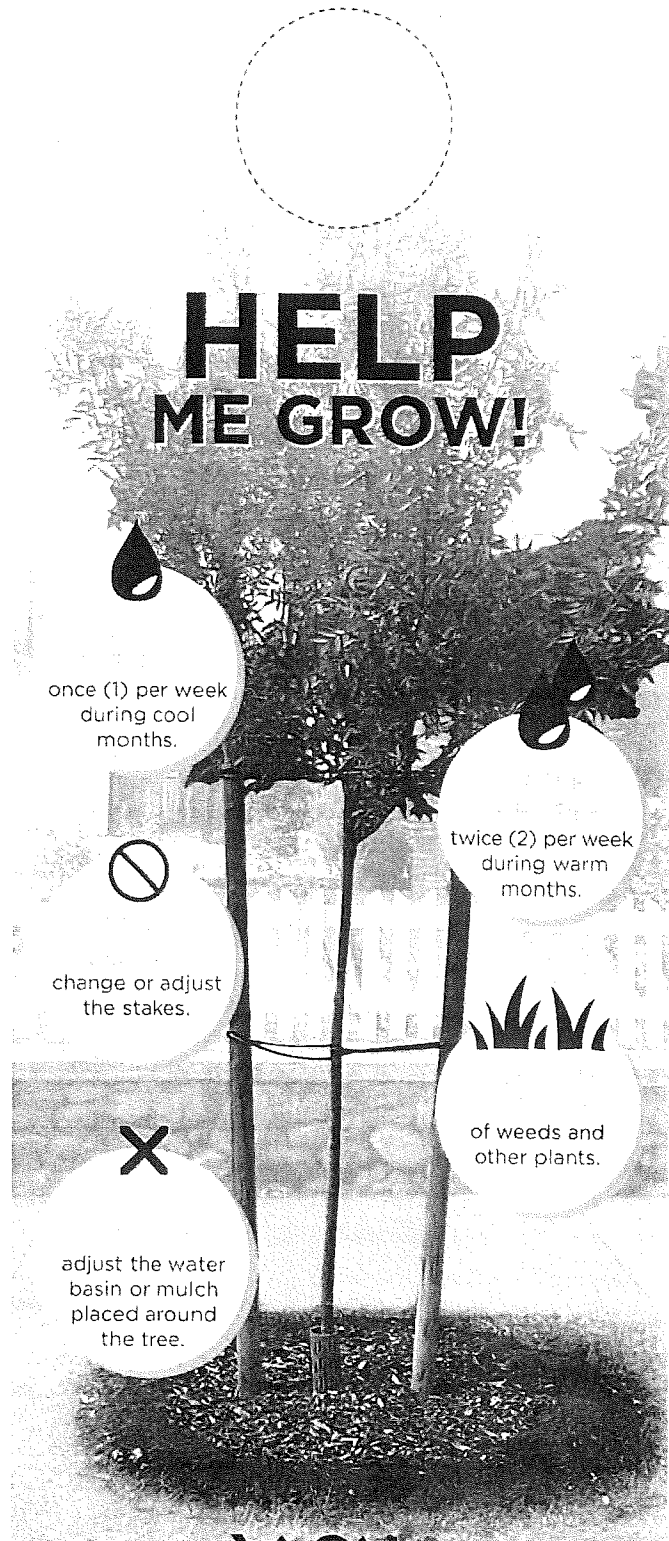
WCA will procure a City Business License as necessary and any "no-fee" permits prior to commencement of work. Permits (i.e., encroachment, traffic control, etc.) requiring fees will be charged back to the Agency.

Right-of-Way

All work will be performed in the public right-of-way. Employees will not utilize private property for eating, breaks or any other reason or use water or electricity from such property without prior written permission of owner.

Cooperation and Collateral Work

WCA will give right to operate within the project to the Agency workers and/or other contractors, utility companies, street sweepers, and others as needed in a cooperative effort to minimize interference in daily operations.



once (1) per week during cool months.

change or adjust the stakes.

adjust the water basin or mulch placed around the tree.

twice (2) per week during warm months.

of weeds and other plants.

WCA

Services Provided By:

West Coast Arborists, Inc., 2200 E. Via Burton St., Anaheim, CA 92806

800.521.3714

TREE CARE PROFESSIONALS
SERVING COMMUNITIES WHO CARE ABOUT TREES

Project Site Maintenance

Work site will be left free of debris at the end of each workday. We will not discharge smoke, dust, or any other air contaminants in quantities that violate the regulations of any legally constituted authority.

Protection of Public and Private Property

WCA will provide all safety measures necessary to protect the public and worker within the work area. We will maintain good public relations at all times. The work will be conducted in a manner which will cause the least disturbance.

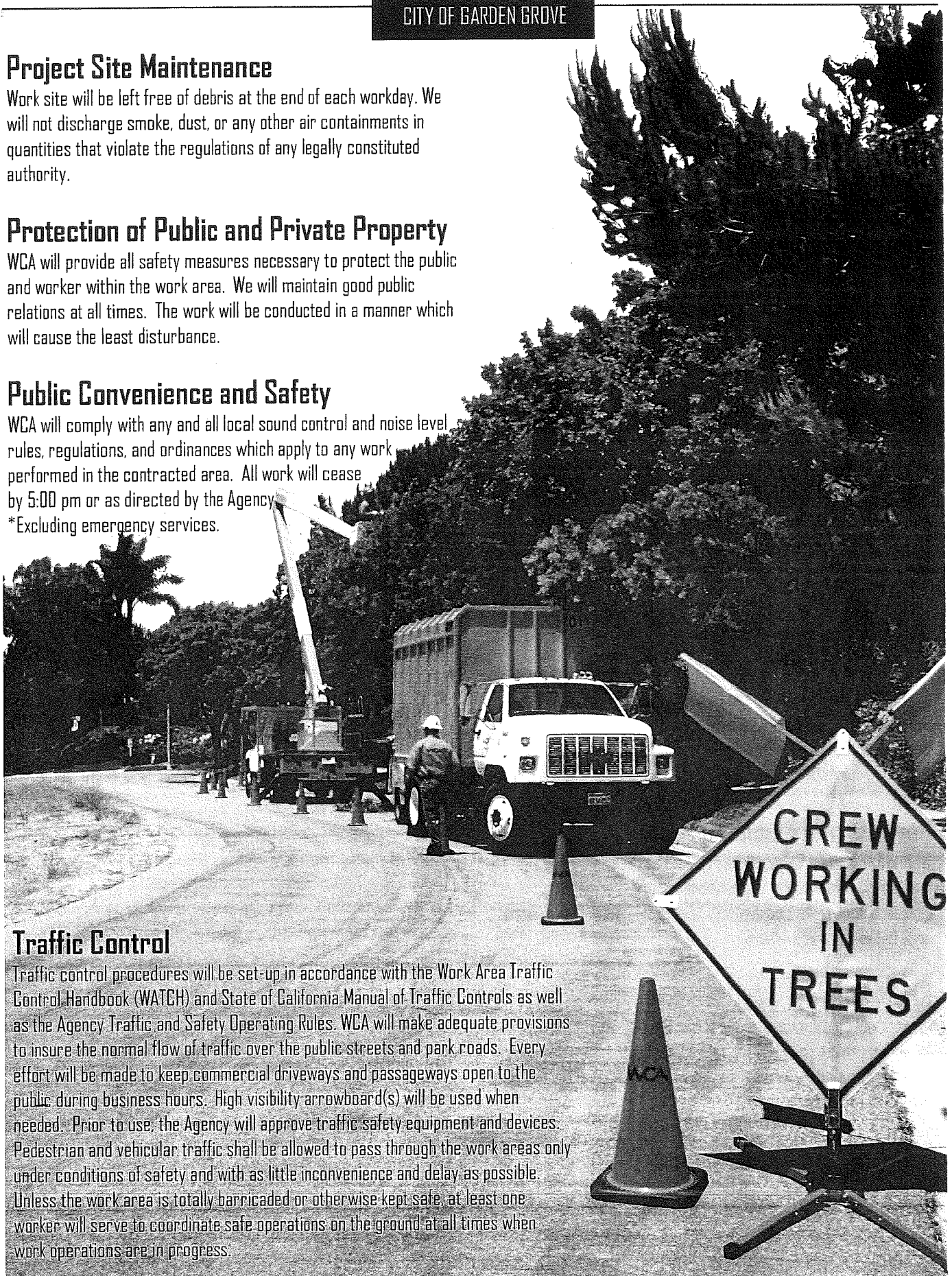
Public Convenience and Safety

WCA will comply with any and all local sound control and noise level rules, regulations, and ordinances which apply to any work performed in the contracted area. All work will cease by 5:00 pm or as directed by the Agency.

*Excluding emergency services.

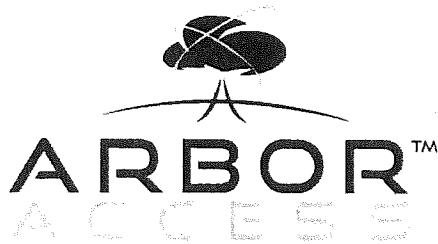
Traffic Control

Traffic control procedures will be set-up in accordance with the Work Area Traffic Control Handbook (WATCH) and State of California Manual of Traffic Controls as well as the Agency Traffic and Safety Operating Rules. WCA will make adequate provisions to insure the normal flow of traffic over the public streets and park roads. Every effort will be made to keep commercial driveways and passageways open to the public during business hours. High visibility arrowboard(s) will be used when needed. Prior to use, the Agency will approve traffic safety equipment and devices. Pedestrian and vehicular traffic shall be allowed to pass through the work areas only under conditions of safety and with as little inconvenience and delay as possible. Unless the work area is totally barricaded or otherwise kept safe, at least one worker will serve to coordinate safe operations on the ground at all times when work operations are in progress.



WCA, INC.

INVENTORY SOFTWARE



- Ease of use
- Database view
- Tree detail information
- Searching database
- Track order management
- Mapping capabilities
- Compatibility upgrades
- GIS/GPS

ArborAccess

ArborAccess is an Internet driven program that was developed by tree care professionals at West Coast Arborists, Inc. and was based on the tree maintenance needs of our customers. This user-friendly program allows customers to store, retrieve, update, delete and add tree records and work histories. The information contained in ArborAccess is live data that can also be linked directly to a GIS program, such as ArcView, for geo-coding purposes and can assist your Agency in meeting GASB34 requirements. ArborAccess provides an unlimited resource of information regarding your urban forest.

Software Training

Our IT Department is based out of our corporate office in Anaheim, CA. Local satellite offices are located throughout the state of California in: Stockton, San Jose, Fresno, Ventura, Riverside, San Diego, including Las Vegas, NV and Phoenix, AZ. Each office has the ability to provide software training to our customers. We are also available to provide training sessions on-site at the customer's discretion. On-site training is proven to be effective as it provides a guided hands-on experience.

We offer periodic tree maintenance and management workshops each year. These free workshops are provided to our customers regionally and educate over 500 people annually. They have proven to be a great round-table and networking opportunity for

the different agencies in attendance. Presentations are provided by WCA management staff and complimented with guest speakers in the industry. Certified Arborists and Tree Workers who attend are eligible to receive continuing education credits (CEU's) from the International Society of Arboriculture.

The success of any urban forest program depends on the proper management of information. Unlimited telephone and/or email support is available to answer technical questions and aid staff in the use of the software system. Software training and support is included in the cost associated with the inventory data collection.

Billing

WCA, Inc. operates a modern invoicing system that is updated on a daily basis. Progress billings will be submitted to the Customers on a bi-weekly basis, unless otherwise requested. Invoices will reflect an amount complete for the billing period, along with a year-to-date total for that job. Each billing will include a listing of completed work by address, tree species, work performed and appropriate data acceptable to the customer. This information will be supplied in hardcopy and immediately accessible on ArborAccess. Job balances reflecting the percent of completion for each job can be viewed on ArborAccess.

List Tracking System

The List Tracking Report in ArborAccess is a useful tool in the management of incoming work. This report allows both parties to track specific jobs as they are ordered by the Agency. Proper use of this system enables the Agency and WCA to track the completion of work that is ordered.

Sample Management Tools- Detailed Tree Site Characteristics

The advanced technology provides a valuable tool to urban forestry professionals by displaying specific tree site information along with a representative photograph of the species type and a recommended maintenance field. ArborAccess' built-in quality control features assist in data accuracy. As maintenance is performed, the work history is updated and accompanied with bi-weekly invoices. This process eliminates the need for dual-inputting and helps keep the tree inventory current and accurate.

Maintenance Records

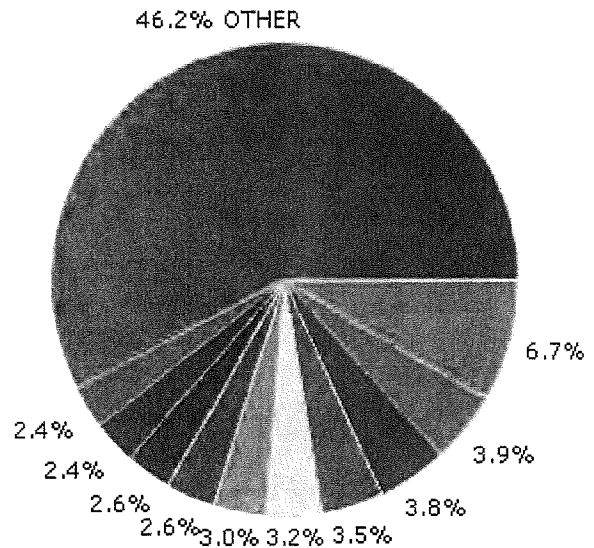
Accurate maintenance records for each location oftentimes can assist the Agency with liability claims. Maintaining a detailed history of the work performed at each location demonstrates good faith in preserving its urban forest. It is imperative that work requests are pulled from the system prior to the work being performed, otherwise inventory accuracy is not guaranteed.

Detailed Reporting Options

Several types of reports can be generated within ArborAccess. Some report samples are:

- Inventory
- Work Summary
- View Invoices
- Job Balance
- Greenwaste
- Work History
- DBH Frequency
- Height Frequency
- District Frequency
- Species Frequency
- Work Type by District Frequency
- All Trees at an Address
- Estimated Tree Value

Ex. Species Frequency Report



Top 10 Species	
6.7%	MEXICAN FAN PALM
3.9%	ALEPPO PINE
3.8%	CARROTWOOD
3.5%	BRISBANE BOX
3.2%	AMERICAN SWEETGUM
3.0%	QUEEN PALM
2.6%	DESERT GUM
2.6%	BRAZILIAN PEPPER
2.4%	LEMON-SCENTED GUM
2.4%	RUSTY LEAF FIG

The Species Frequency report can assist your Agency in identifying the tree population within the urban forest. This type of information is valuable in the event of an insect infestation, deadly disease, or even estimating future maintenance costs. In addition, an analysis can be performed to evaluate the history of the performance of a particular species within your Agency.

WCA, INC.

EQUIPMENT

Modern fleet consisting of over 1000 vehicles.



Introduction

Our modern fleet consists of over 1000 vehicles that undergo daily inspection. All equipment is periodically serviced, painted, and detailed on a regular basis.

WCA's policy is that all employees hold a valid, insurable Driver's License. We are enrolled in the DMV's Employee Pull Notice Program which provides us with a means of promoting driver safety through ongoing review of the driving records of commercial drivers.

Equipment Maintenance Facilities

- We have full-service maintenance departments at each of our offices
- WCA has over 25 full-time mechanics, over 5 dedicated saw mechanics, and a full-time Preventative Maintenance Manager
- 90-day detailed inspections are performed by the maintenance department
- Aerial lift safety inspections occur annually

CHP Biennial Inspection of Terminal Certification

We have successfully been awarded the CHP Biennial Inspection Award of Recognition. This inspection has assisted our company in instituting several safety programs, as well as our Preventative Maintenance Program utilized by our in-house fleet department. The inspection reviews our vehicle maintenance and repair records, our procedural methods and policies for vehicle maintenance and operations. This certification ensures that our vehicles operate safely.



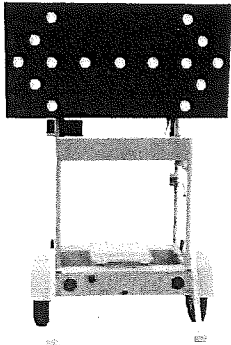
Equipment List Summary:



Prius- 25*

Pick Up Trucks- 240

Aerial Lift Devices- 220



Arrowboards- 50*

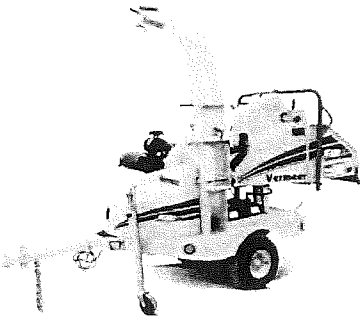
ATVs- 2

Back Hoes- 1

Brush Chippers- 150*

Cranes- 4

Dump Trucks- 130*



Flat Beds- 30

Forklifts- 4

Stump Grinders- 40*

Loaders- 45*

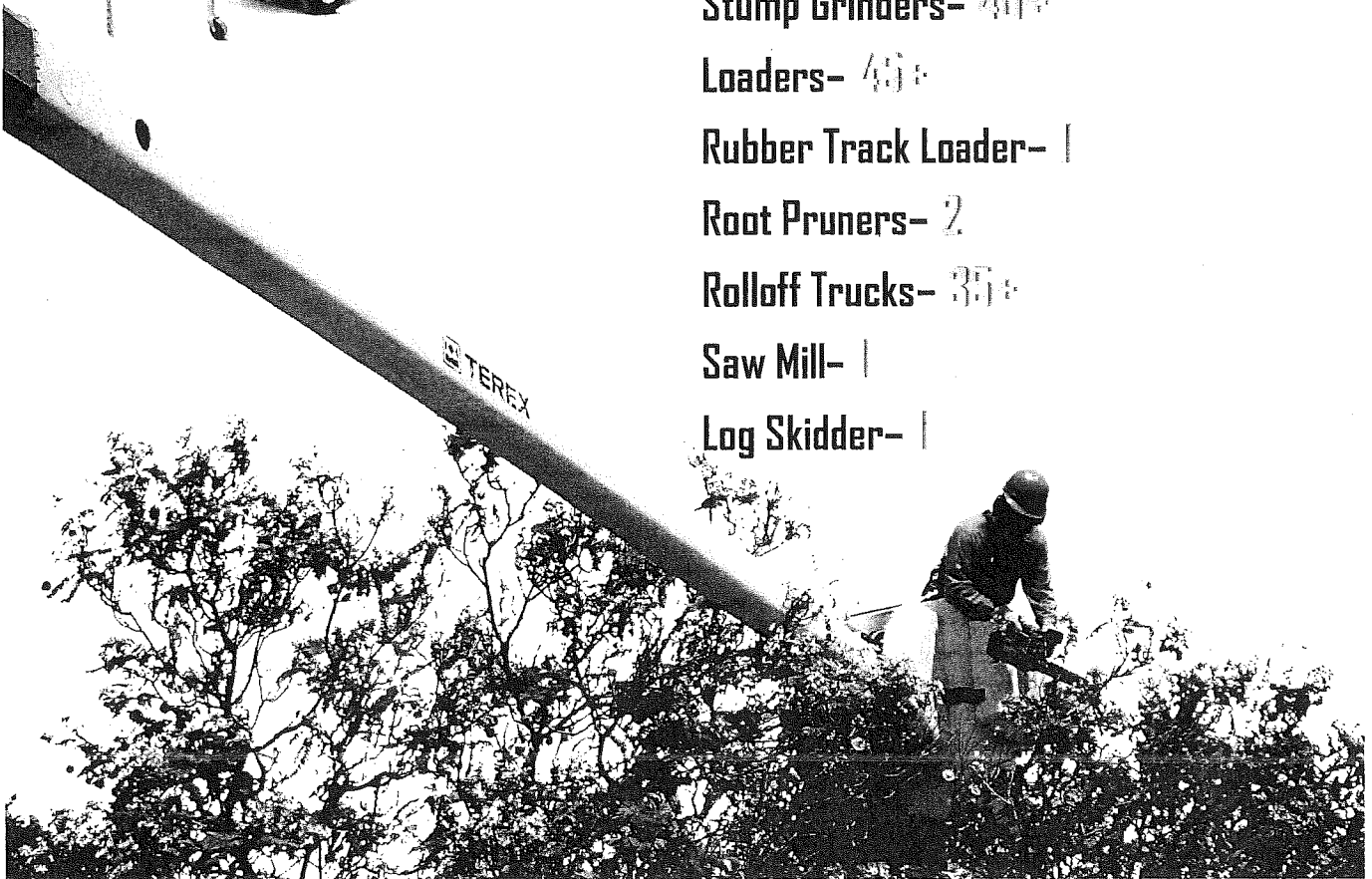
Rubber Track Loader- 1

Root Pruners- 2

Rolloff Trucks- 35*

Saw Mill- 1

Log Skidder- 1



CITY OF GARDEN GROVE

Certificate of Insurance

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON YOU. THE CERTIFICATE HOLDER. THIS CERTIFICATE IS NOT AN INSURANCE POLICY. A POLICY IS NOT AMENDED, EXTENDED, OR ALTERED UNLESS SO INDICATED BY THE POLICY. UNLESS OTHERWISE INDICATED, POLICY LIMITS ARE DOLLARS. THE BE- LIEFED, ALTHOUGH POLICIES MAY EXCLUDE ADDITIONAL SUBMITTALS NOT LISTED BELOW.

This is to Certify that

WEST COAST ARBORISTS, INC
2200 EAST VIA BURTON
ANAHEIM CA 92806

NAME AND ADDRESS OF INSURED



Liberty Mutual
INSURANCE

As of the issue date of this certificate, insured by the Company under the policy(ies) listed below. The insurance afforded by the listed policy(ies) is subject to all their terms, exclusions and conditions and is not altered by any requirement, term or condition of any contract or other document with respect to which this certificate may be issued.

TYPE OF POLICY	EXP DATE <input type="checkbox"/> NEW TERM <input type="checkbox"/> EXTENDED <input checked="" type="checkbox"/> POLICY TERM	POLICY NUMBER	LIMIT OF LIABILITY		
WORKERS COMPENSATION Statutory Limits	7/1/2016	WA7-66D-039499-075	COVERAGE AFFORDED UNDER LAW OF THE FOLLOWING STATE: All States Except ND, OH, WA, WY	EMPLOYERS LIABILITY	
				Bodily Injury by Accident \$1,000,000 Each Accident	
				Bodily Injury By Disease \$1,000,000 Policy Limit	
				Bodily Injury By Disease \$1,000,000 Each Person	
COMMERCIAL GENERAL LIABILITY <input checked="" type="checkbox"/> OCCURRENCE <input type="checkbox"/> CLAIM MADE	7/1/2016	TB2-661-039499-015	General Aggregate	\$2,000,000	
				Products - Completed Operations Aggregate	\$2,000,000
				Each Occurrence	\$1,000,000
				Personal & Advertising Injury	\$1,000,000 Per Person - Organization
				Other Damage to premises rented to you \$300,000	Other Medical Expense \$5,000
AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> OWNED <input checked="" type="checkbox"/> NON-OWNED <input checked="" type="checkbox"/> HIRED	7/1/2016	AS7-661-039499-035		\$2,000,000 Each Accident - Single Limit B.L. and P.D. Combined	
				Each Person	
				Each Accident or Occurrence	
				Each Accident or Occurrence	
OTHER Umbrella Excess Liability	7/1/2015 - 7/1/2016	TH7-661-039499-045		\$5,000,000 Per Occurrence/Aggregate	
ADDITIONAL COMMENTS					

If the certificate expiration date is continuous or extended term, you will be notified if coverage is terminated or reduced before the certificate expiration date.

NOTICE OF CANCELLATION (NOT APPLICABLE) IS A NUMBER OF DAYS IS ENTERED BELOW. BEFORE THE STATED EXPIRATION DATE THE COMPANY WILL CANCEL THE OR REDUCE THE INSURANCE AFFORDED UNDER THE ABOVE POLICIES WITH AT LEAST 30 DAYS NOTICE OF SUCH CANCELLATION OR REDUCTION.

Liberty Mutual
Insurance Group

Contract Number

Evidence Only
2200 E Via Burton
Anaheim CA 92806

Elaine Ulan

Elaine Ulan

Los Angeles / 0503
818 W 7th Street, Suite 850
Los Angeles CA 90017

AT THE ORIGINAL EFFECTIVE DATE
0564408

213-624-1171 6/16/2015

AGENT BROKER DATE ISSUED

This certificate is executed by LIBERTY MUTUAL INSURANCE GROUP as respects such insurance as is afforded by those Companies. NM 772 (07-10)