



### 3. Pricing

Provide the following pricing information for each component of the proposed solution.

#### 3.1 Pricing - Software

##### Required Modules

Provide pricing information for all required applications/modules included in the proposed solution. Please use the following or similar pricing format. Pricing should include the following minimum-required software features and capabilities; CAD, RMS, Prisoner Booking, Mobile Data Computing, Crime Analysis, Traffic Analysis, Property and Evidence Tracking, Evidence Bar Coding, Personnel Management, Equipment Management, Digital document, audio, video and picture storage, Management Crime and Community Dashboards, report writing and mapping software solutions. Each of these features and capabilities needs to be fully integrated and offer full data sharing.

Features	Price	# of user licenses included in price	Price per additional user license
Total CAD Application Software Licenses	\$283,950	10	\$2,000
Total Third Party CAD Application Software Licenses	\$40,653		
Total RMS Application Software Licenses	\$257,840	Site/64	\$1,500
Total Third Party RMS Application Software Licenses	\$59,063		
Total MDT Application Software Licenses	\$159,000	60	\$1,050
Total Third Party MDT Application Software Licenses	\$12,000		
Total MRE Application Software Licenses	\$33,000	60	\$300
<b>Total Price for Required Modules</b>		<b>\$845,507</b>	
<i>Please note that CAD, MDT &amp; MRE are licensed by install assuming they are concurrently used. RMS is licensed by concurrent user.</i>			
<i>Check all the following that are included in the quoted Required Modules price:</i>			
<input checked="" type="checkbox"/> Complete integration of all modules with no internal interfaces <input checked="" type="checkbox"/> Site license for all desktop modules <input checked="" type="checkbox"/> First-year maintenance on software <input checked="" type="checkbox"/> Technical support and customer service <input checked="" type="checkbox"/> Onsite end user training at implementation <input checked="" type="checkbox"/> Ongoing end user and administrative training			

### Required Interfaces

Provide pricing information for all required interfaces included in the proposed solution.

Check if Existing Interface	Interface	Price	# of licenses	Price per additional license
	E9-1-1 Interface	\$29,250	Site	
	UCR Reporting Interface	included	Site	
	Smartphone and Tablet Interface*	\$24,675	15/Site	\$575
	LiveScan Fingerprint Interface	\$31,050	Site	
	CLETS Interface	\$107,850	Site	
	Brazos Citation & 3rd Party Accident I/F	\$33,800	Site	
	Coplink Interface	\$46,130	Site	
	ImageWare Mugshot Interface	\$27,800	Site	
	External Data Queries Interface**	included	Site	
<b>Total Price for Required Interfaces</b>			<b>\$300,555</b>	

\*Tablets included in base price and is by site. The Smartphone price reflects 15 devices (vMobileApp) that are used only for dispatchable-type units such as walking/bicycle beat officers.

\*\*Versaterm is assuming that the External Data Queries are part of the CLETS (OCATS) interface and include in the transactions listed in our response to Section 2.7.1.16

### 3.2 Pricing - Professional Services

Implementation Services	
<b>Total price for implementation project management</b>	<b>\$602,450</b>
Check all the following that are included in the quoted implementation and project management price:	
<input checked="" type="checkbox"/> Onsite project management services <input type="checkbox"/> PMP-certified project managers <input checked="" type="checkbox"/> Code table setup <input checked="" type="checkbox"/> Connection with state database	
<b>Total Price for software and hardware installation</b>	<b>\$63,675</b>
Check all the following that are included in the quoted software and hardware installation price:	
<input checked="" type="checkbox"/> Multiple onsite installation visits	
<b>Total price for travel and per diem</b>	<b>included</b>
<b>Total Price for Implementation Services</b>	<b>\$666,125</b>





**3.2 Pricing - Professional Services (Continued)**

<b>Training Services</b>	
<b>Total price for administrative training</b>	<b>included</b>
Check all the following that are included in the quoted administrative training price:	
<input checked="" type="checkbox"/> User manuals and other training materials	
<input checked="" type="checkbox"/> Defined timeframe for Go-live	
<input checked="" type="checkbox"/> Training database that utilizes agency-specific data	
<input checked="" type="checkbox"/> Complete administrator training	
<input type="checkbox"/> Post Go-live refresher training	
<b>Total Price for end user training</b>	<b>\$161,325</b>
Check all the following that are included in the quoted end user training price:	
<input checked="" type="checkbox"/> User manuals and other training materials	
<input type="checkbox"/> Post Go-live refresher training	
<input checked="" type="checkbox"/> Pre-Implementation project team training	
<input checked="" type="checkbox"/> Access to online training database	
<b>Total Price for Go-live assistance</b>	<b>included</b>
Check all the following that are included in the quoted Go-live assistance price:	
<input type="checkbox"/> Post Go-live onsite refresher training	
<b>Total travel and per diem estimate</b>	<b>included</b>
<b>Total Price for Training Services</b>	<b>\$161,325</b>

**Total Price for Implementation and Training Services** **\$827,450**



### 3.3 Pricing - Hardware

Unit	Price	Quantity	Extended Price
Server			\$46,049
Other Hardware			
<b>Total Price for Hardware</b>			<b>\$46,049</b>

### 3.4 Pricing - Warranty, Maintenance, and Support

Support	Standard Business Hours	24/7 Support
First-year support (12 months)	\$246,888	included
Second-year support (required modules)*	\$254,294	included
<b>Total Price for Warranty, Maintenance, and Support</b>		<b>\$501,182</b>

*\*Annual support has been indexed at a 3% annual increases. Additional years for the proposed modules can be budgeted based on this figure*

### 3.5 Pricing - Data Conversion

Data Source	Price
Versaterm Conversion APIs & onsite Training*	\$70,725
Northrup Grumman CAD	
Image Ware Booking System	
Evidence Tracker Barcoding Application	
Hourly Rate / Table Rate for In-house GGPD RMS (not in total)	\$213
<b>Total Price for Conversion</b>	<b>\$70,725</b>

*\*Versaterm is proposing to provide conversion APIs and training so that City IT staff may perform the required conversion.*

### 3.6 Pricing - Summary

Inclusions	Price
<b>Total Modules</b>	\$845,507
<b>Total Interfaces</b>	\$300,555
<b>Total Professional Services</b>	\$827,450
<b>Total Hardware</b>	\$46,049
<b>Total Support*</b>	\$501,182
<b>Total Data Conversion</b>	\$70,725
<b>Grand Total</b>	<b>\$2,591,467</b>

*\*This cost includes the first two (2) years of support after the final system acceptance of the CAD and RMS phases.*

Vendor is required to provide an authorized signature certifying that the submitted bid includes **ALL** costs associated with the proposed project.

Name and title Terri Rosales, Secretary-Treasurer

Signature 