

City of Garden Grove

INTER-DEPARTMENT MEMORANDUM

To:	Scott C. Stiles	From:	Todd E. Elgin
Dept.:	City Manager	Dept.:	Police
Subject:	APPROVAL OF LEASE AGREEMENTS WITH ENTERPRISE FLEET MANAGEMENT FOR FIVE VEHICLES	Date:	November 24, 2015

OBJECTIVE

To gain City Council approval to enter into 36-month operating lease agreements with Enterprise Fleet Management (Enterprise) for five Police Department undercover vehicles, pursuant to the terms of the existing standard Master Walkaway Lease Agreement.

BACKGROUND / DISCUSSION

Leasing vehicles has been very successful for the Police Department, as it allows investigators to conduct operations in vehicles chosen to blend in with the general population, and to rotate them out every 36 months. The City has an existing Master Walkaway Lease Agreement with Enterprise, and five operating leases are expiring in March 2016. Manufacturer delivery lead times range from 12 to 20 weeks, so Enterprise must order the vehicles as soon as possible to avoid having to extend the current contracts while waiting for the new vehicles.

Police staff worked with Enterprise and identified five vehicles that meet the operational needs of the Department and also provide substantial manufacturer incentives. Each vehicle will have a total allowance of 30,000 miles for the 36-month lease term and the dealer will complete any repairs that are covered under warranty. Enterprise will also provide physical damage coverage for the vehicles, as leased vehicles do not qualify for comprehensive coverage under the City's self-insurance guidelines.

FINANCIAL IMPACT

The total cost of the five leases is approximately \$32,400 per year, or \$97,200 for the full 36-month term of the agreements. This amount includes all monthly lease payments, physical damage insurance, annual license renewal fees, and all fees associated with initial delivery. The full cost of Enterprise lease agreements is

APPROVAL OF LEASE AGREEMENTS
WITH ENTERPRISE FLEET
MANAGEMENT FOR FIVE VEHICLES
November 24, 2015
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incorporated into the Police Department's budget as an ongoing expense. There will be no additional burden on the General Fund.

RECOMMENDATION

It is recommended that the City Council:

- Approve the 36-month vehicle operating lease contracts for five (5) Police Department undercover vehicles, pursuant to the existing Master Walkaway Lease Agreement; and
- Authorize the City Manager to execute the agreements on behalf of the City, and make minor modifications as appropriate thereto.


TODD E. ELGIN
Chief of Police

By:


Lonzo Reyes
Sergeant

Attachments: (5) Enterprise Fleet Management
Closed-End (Walkaway) Lease Rate Quotes

Recommended for Approval


Scott C. Stiles
City Manager



Closed-End (Walkaway) Lease Rate Quote

Attachment

Quote No: 2994701

Prepared For: City of Garden Grove Police Department
Stauffer, Ben

Date 11/05/2015
AE/AM ZRJ/KA0

Unit #

Year 2016 Make Nissan Model Altima

Series 2.5 4dr Sedan

Vehicle Order Type Ordered Term 36 State CA Customer# 233506

\$ 0.00	Capitalized Price Reduction
\$ 0.00	Tax on Capitalized Price Reduction
\$ 0.00	Gain Applied From Prior Unit
\$ 0.00 *	Tax on Gain On Prior
\$ 0.00 *	Initial Sales Tax
\$ 347.52 *	Initial License Fee
\$ 0.00 *	Registration Fee
\$ 310.00	Other: (See Page 2)
\$ 0.00 *	Security Deposit
\$ 0.00	Extended Service Contract

\$ 309.32 Monthly Lease Charge (Based on Interest Rate - Subject to a Floor)¹

Additional Fleet Management

Master Policy Enrollment Fees

\$ 0.00 Commercial Automobile Liability Enrollment
Liability Limit \$0.00

\$ 37.00 Physical Damage Management

\$ 0.00 Full Maintenance Program² Contract Miles 0
Incl: # Brake Sets (1 set = 1 Axle) 0

\$ 37.00 Additional Services SubTotal

\$ 24.75 Use Tax 8.0000 %

\$ 0.00 Monthly Property Tax

\$ 371.07 Total Monthly Rental Including Additional Services

\$ 0.00 Service Charge Due at Lease Termination

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

Driver Name

Exterior Color (0 P) Super Black

Interior Color (0 I) Charcoal w/Woven Fabric Seat Trim

Lic. Plate Type Unknown

GVWR 0

Comp/Coll
Deductible 1000 / 1000

OverMileage
Charge \$ 0.00 Per Mile

Tires 0 Loaner Vehicle Not Included

State CA

Monthly Rental Includes 833 Miles Per Month

Miles in Excess Of 30,000 Will Be Charged At \$ 0.1200 Per Mile

(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Closed - End (Walkaway) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Closed - End (Walkaway) Lease Agreement with respect to such vehicle.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Walkaway Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle.

LESSEE City of Garden Grove Police Department

BY **TITLE** **DATE**

* INDICATES ITEMS TO BE BILLED ON DELIVERY.

Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor any Manufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been Used By Lessor to Reduce the Capitalized Price of the Vehicle.

¹Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to a Floor).

²The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.



Closed-End (Walkaway) Lease Rate Quote

Quote No: 2994701

Other Totals

Description	(B)illed or (C)apped	Price
Pricing Plan Delivery Charge	C	\$ 85.00
Courtesy Delivery Fee	C	\$ 225.00
Total Other Charges Billed		\$ 0.00
Total Other Charges Capitalized		\$ 310.00
Other Charges Total		\$ 310.00



Closed-End (Walkaway) Lease Rate Quote

Quote No: 2994701

VEHICLE INFORMATION:

2016 Nissan Altima 2.5 4dr Sedan - US

Series ID: 13016

Pricing Summary:

	INVOICE	MSRP
Base Vehicle	\$ 21,446.00	\$ 22,500.00
Total Options	\$ 0.00	\$ 0.00
Destination Charge	\$ 825.00	\$ 825.00
Total Price	\$ 22,271.00	\$ 23,325.00

SELECTED COLOR:

Exterior: KH3 - (0 P) Super Black

Interior: G - (0 I) Charcoal w/Woven Fabric Seat Trim

SELECTED OPTIONS:

CODE	DESCRIPTION	INVOICE	MSRP
C03	50 State Emissions	NC	NC
G_03	(0 I) Charcoal w/Woven Fabric Seat Trim	NC	NC
KH3_01	(0 P) Super Black	NC	NC
PAINT	Monotone Paint Application	STD	STD
STDEN	Engine: 2.5L DOHC 16-Valve 4-Cylinder	STD	STD
STDRD	Radio: AM/FM/CD/MP3 Audio System	STD	STD
STDST	Front Bucket Seats	STD	STD
STDTM	Woven Fabric Seat Trim	STD	STD
STDTN	Transmission: Xtronic CVT (Continuously Variable)	STD	STD
STDTR	Tires: P215/60TR16 AS	STD	STD
STDWL	Wheels: 16" x 7.0" Steel w/Full Covers	STD	STD

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors: 4
Rear Cargo Door Type: trunk
Driver And Passenger Mirror: power remote side-view door mirrors
Door Handles: chrome
Front And Rear Bumpers: body-coloured front and rear bumpers
Body Material: galvanized steel/aluminum body material
Grille: black w/chrome accents grille
Exhaust Tip: chrome tip exhaust

Convenience Features:

Air Conditioning: manual air conditioning
Trunk/Hatch/Door Remote Release: power trunk/hatch/door remote release
Fuel Remote Release: mechanical fuel remote release
Power Windows: power windows with driver 1-touch down
Remote Keyless Entry: keyfob (all doors) remote keyless entry
Illuminated Entry: illuminated entry
Integrated Key Remote: integrated key/remote
Auto Locking: auto-locking doors
Passive Entry: proximity key
Valet Key: valet function
Trunk FOB Controls: keyfob trunk/hatch/door release
Steering Wheel: steering wheel with manual tilting, manual telescoping
Day-Night Rearview Mirror: day-night rearview mirror
Driver and Passenger Vanity Mirror: driver and passenger-side visor mirrors
Front Cupholder: front and rear cupholders
Floor Console: full floor console with covered box
Overhead Console: mini overhead console with storage
Glove Box: illuminated locking glove box
Driver Door Bin: driver and passenger door bins
Rear Door Bins: rear door bins
Seatback Storage Pockets: 1 seatback storage pockets
Driver Footrest: driver's footrest
Retained Accessory Power: retained accessory power
Power Accessory Outlet: 1 12V DC power outlet
Smokers Package: ashtray
Lighter Elements: front lighter element(s) location

Entertainment Features:

radio: AM/FM stereo with seek-scan, single in-dash CD player
MP3 Player: MP3 decoder
Radio Data System: radio data system
Steering Wheel Radio Controls: steering-wheel mounted audio controls
Speakers: 8 speakers
1st Row LCD: 1 1st row LCD monitor
Wireless Connectivity: wireless phone connectivity
Antenna: window grid antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type: delay-off projector beam halogen headlamps
Front Wipers: variable intermittent speed-sensitive wipers wipers
Front Windshield Visor Strip: front windshield visor strip
Rear Window Defroster: rear window defroster
Tinted Windows: light-tinted windows
Dome Light: dome light with fade
Front Reading Lights: front and rear reading lights
Door Curb/Courtesy Lights: 2 door curb/courtesy lights
Ignition Switch: ignition switch light
Variable IP Lighting: variable instrument panel lighting
Display Type: analog display
Tachometer: tachometer
Exterior Temp: outside-temperature display
Low Tire Pressure Warning: low-tire-pressure warning

Trip Computer: trip computer
Trip Odometer: trip odometer
Water Temp Gauge: water temp. gauge
Clock: in-radio display clock
Systems Monitor: systems monitor
Oil Pressure Warning: oil-pressure warning
Battery Warning: battery warning
Lights On Warning: lights-on warning
Key in Ignition Warning: key-in-ignition warning
Low Fuel Warning: low-fuel warning
Low Washer Fluid Warning: low-washer-fluid warning
Door Ajar Warning: door-ajar warning
Trunk Ajar Warning: trunk-ajar warning
Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes
Number of ABS Channels: 4 ABS channels
Brake Assistance: brake assist
Brake Type: four-wheel disc brakes
Vented Disc Brakes: front ventilated disc brakes
Spare Tire Type: compact spare tire
Spare Tire Mount: spare tire mounted inside under cargo
Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags
Overhead Airbag: curtain 1st and 2nd row overhead airbag
Occupancy Sensor: front passenger airbag occupancy sensor
Height Adjustable Seatbelts: height adjustable front seatbelts
Seatbelt Pretensioners: front seatbelt pre-tensioners
3Point Rear Centre Seatbelt: 3 point rear centre seatbelt
Side Impact Bars: side-impact bars
Rear Child Safety Locks: rear child safety locks
Ignition Disable: immobilizer
Security System: security system
Panic Alarm: panic alarm
Electronic Stability: electronic stability
Traction Control: ABS and driveline traction control
Front and Rear Headrests: manual adjustable front head restraints
Rear Headrest Control: 3 rear head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 5
Front Bucket Seats: front bucket seats
Number of Driver Seat Adjustments: 6-way driver and passenger seat adjustments
Reclining Driver Seat: manual reclining driver and passenger seats
Driver Height Adjustment: manual height-adjustable driver and passenger seats
Driver Fore/Aft: manual driver and passenger fore/aft adjustment
Front Centre Armrest Storage: front centre armrest with storage
Rear Seat Type: rear 60-40 bench seat
Rear Folding Position: rear seat fold-forward seatback
Rear Seat Armrest: rear seat centre armrest
Leather Upholstery: cloth front and rear seat upholstery
Door Trim Insert: leatherette door panel trim
Headliner Material: full cloth headliner
Full Carpet Floor Covering: carpet floor covering
Dashboard Console Insert, Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert
Shift Knob Trim: urethane shift knob
Interior Accents: chrome interior accents
Cargo Space Trim: carpet cargo space
Trunk Lid: carpet trunk lid/rear cargo door
Cargo Tie Downs: cargo tie-downs
Cargo Light: cargo light
Concealed Cargo Storage: concealed cargo storage

Standard Engine:

Engine 182-hp, 2.5-liter I-4 (regular gas)

Standard Transmission:

Transmission 2-speed CVT w/ OD



Closed-End (Walkaway) Lease Rate Quote

Quote No: 3002869

Prepared For: City of Garden Grove Police Department
Stauffer, Ben

Date 11/05/2015
AE/AM ZRJ/KA0

Unit #

Year 2016 Make Hyundai Model Santa Fe Sport

Series 2.0L Turbo 4dr Front-wheel Drive

Vehicle Order Type Ordered Term 36 State CA Customer# 233506

\$ 0.00 Capitalized Price Reduction

\$ 0.00 Tax on Capitalized Price Reduction

\$ 0.00 Gain Applied From Prior Unit

\$ 0.00 * Tax on Gain On Prior

\$ 0.00 * Initial Sales Tax

\$ 459.92 * Initial License Fee

\$ 0.00 * Registration Fee

\$ 310.00 Other: (See Page 2)

\$ 0.00 * Security Deposit

\$ 0.00 Extended Service Contract

\$ 436.34 Monthly Lease Charge (Based on Interest Rate - Subject to a Floor)¹

Additional Fleet Management

Master Policy Enrollment Fees

\$ 0.00 Commercial Automobile Liability Enrollment

Liability Limit \$0.00

\$ 37.00 Physical Damage Management

\$ 0.00 Full Maintenance Program² Contract Miles 0

Incl: # Brake Sets (1 set = 1 Axle) 0

\$ 37.00 Additional Services SubTotal

\$ 34.91 Use Tax 8.0000 %

\$ 0.00 Monthly Property Tax

\$ 508.25 Total Monthly Rental Including Additional Services

\$ 0.00 Service Charge Due at Lease Termination

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

Driver Name

Exterior Color (0 P) Twilight Black

Interior Color (0 I) Gray w/Leather Seating Surface

Lic. Plate Type Unknown

GVWR 0

Comp/Coll
Deductible 1000 / 1000

OverMileage
Charge \$ 0.00 Per Mile

Tires 0 Loaner Vehicle Not Included

State CA

Monthly Rental Includes 833 Miles Per Month

Miles in Excess Of 30,000 Will Be Charged At \$ 0.1200 Per Mile

(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Closed - End (Walkaway) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Closed - End (Walkaway) Lease Agreement with respect to such vehicle.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Walkaway Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle.

LESSEE City of Garden Grove Police Department

BY **TITLE** **DATE**

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Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor any Manufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been Used By Lessor to Reduce the Capitalized Price of the Vehicle.

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Closed-End (Walkaway) Lease Rate Quote

Quote No: 3002869

Other Totals

Description	(B)illed or (C)apped	Price
Pricing Plan Delivery Charge	C	\$ 85.00
Courtesy Delivery Fee	C	\$ 225.00
Total Other Charges Billed		\$ 0.00
Total Other Charges Capitalized		\$ 310.00
Other Charges Total		\$ 310.00



Closed-End (Walkaway) Lease Rate Quote

Quote No: 3002869

VEHICLE INFORMATION:

2016 Hyundai Santa Fe Sport 2.0L Turbo 4dr Front-wheel Drive - US

Series ID: 63442F45

Pricing Summary:

	INVOICE	MSRP
Base Vehicle	\$ 29,620.00	\$ 31,250.00
Total Options	\$ 402.00	\$ 500.00
Destination Charge	\$ 895.00	\$ 895.00
Total Price	\$ 30,917.00	\$ 32,645.00

SELECTED COLOR:

Exterior: S3B - (0 P) Twilight Black
Interior: VFG - (0 I) Gray w/Leather Seating Surface

SELECTED OPTIONS:

CODE	DESCRIPTION	INVOICE	MSRP
01	Option Group 01	NC	NC
CF	Carpeted Floor Mats	\$ 100.00	\$ 125.00
CN	Cargo Net	\$ 41.00	\$ 50.00
CT	Cargo Tray	\$ 80.00	\$ 100.00
MG	Mudguards	\$ 80.00	\$ 100.00
PAINT	Monotone Paint Application	STD	STD
RP	Bumper Applique	\$ 57.00	\$ 70.00
S3B_02	(0 P) Twilight Black	NC	NC
STDAX	Axle Ratio 3.51	STD	STD
STDEN	Engine: 2.0L Turbo-GDI DOHC 16-Valve I4	STD	STD
STDGV	GVWR: 4,960 lbs	STD	STD
STDRD	Radio: AM/FM/SiriusXM/CD/MP3 Audio System	STD	STD
STDST	Heated Multi-Adjustable Bucket Seats	STD	STD
STDTM	Leather Seating Surface	STD	STD
STDTN	Transmission: 6-Speed Automatic w/SHIFTRONIC	STD	STD
STDTR	Tires: P235/60 R18	STD	STD
STDWL	Wheels: 18" x 7.5" Aluminum Alloy	STD	STD
VFG_01	(0 I) Gray w/Leather Seating Surface	NC	NC
WL	Wheel Locks	\$ 44.00	\$ 55.00

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors: 4
Driver And Passenger Mirror: power remote heated folding side-view door mirrors with turn signal indicator
Spoiler: rear lip spoiler
Door Handles: chrome
Front And Rear Bumpers: body-coloured front and rear bumpers with black rub strip
Front Mud Flaps: front and rear mud flaps
Body Material: fully galvanized steel body material
Roof Rack: rails only
Body Side Cladding: black bodyside cladding
Grille: chrome grille
Exhaust Tip: chrome tip exhaust

Convenience Features:

Air Conditioning: automatic dual-zone front air conditioning
Air Filter: air filter
Cruise Control: cruise control with steering wheel controls
Trunk/Hatch/Door Remote Release: proximity trunk/hatch/door remote release
Fuel Remote Release: power fuel remote release
Power Windows: power windows with driver and passenger 1-touch down
1/4 Vent Rear Windows: power rearmost windows
Remote Keyless Entry: keyfob (all doors) remote keyless entry
Illuminated Entry: illuminated entry
Integrated Key Remote: integrated key/remote
Auto Locking: auto-locking doors
Passive Entry: proximity key
Valet Key: valet function
Trunk FOB Controls: keyfob trunk/hatch/door release
Remote Engine Start: remote engine start
Steering Wheel: steering wheel with manual tilting, manual telescoping
Day-Night Rearview Mirror: day-night rearview mirror
Auto-dimming Rearview Mirror: auto-dimming rearview mirror
Driver and Passenger Vanity Mirror: illuminated driver and passenger-side visor mirrors
Garage Door Opener: HomeLink garage door transmitter
Emergency SOS: Blue Link emergency communication system
Front Cupholder: front and rear cupholders
Floor Console: full floor console with covered box
Overhead Console: mini overhead console with storage
Glove Box: locking glove box
Driver Door Bin: driver and passenger door bins
Rear Door Bins: rear door bins
Seatback Storage Pockets: 2 seatback storage pockets
IP Storage: bin instrument-panel storage
Driver Footrest: driver's footrest
Retained Accessory Power: retained accessory power
Power Accessory Outlet: 4 12V DC power outlets

Entertainment Features:

radio: SiriusXM AM/FM/Satellite with seek-scan, single in-dash CD player
MP3 Player: MP3 decoder
Voice Activated Radio: voice activated radio
Speed Sensitive Volume: speed-sensitive volume
Steering Wheel Radio Controls: steering-wheel mounted audio controls
Speakers: 6 speakers
Internet Access: Blue Link internet access
TV Tuner: turn-by-turn navigation directions
1st Row LCD: 1 1st row LCD monitor
Wireless Connectivity: wireless phone connectivity
Antenna: integrated roof antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type: delay-off projector beam halogen headlamps
Front Fog Lights: front fog lights

Front Wipers: variable intermittent wipers with heating wiper park
Front Windshield Visor Strip: front windshield visor strip
Rear Window wiper: fixed interval rear window wiper with heating wiper park
Rear Window Defroster: rear window defroster
Rear Side Blinds: rear side blind
Tinted Windows: deep-tinted windows
Dome Light: dome light with fade
Front Reading Lights: front reading lights
Ignition Switch: ignition switch light
Variable IP Lighting: variable instrument panel lighting
Display Type: digital/analog display
Tachometer: tachometer
Compass: compass
Exterior Temp: outside-temperature display
Low Tire Pressure Warning: tire specific low-tire-pressure warning
Trip Computer: trip computer
Trip Odometer: trip odometer
Blind Spot Sensor: blind spot sensor
Water Temp Gauge: water temp. gauge
Clock: in-radio display clock
Systems Monitor: systems monitor
Rear Vision Camera: rear vision camera
Oil Pressure Warning: oil-pressure warning
Battery Warning: battery warning
Key in Ignition Warning: key-in-ignition warning
Low Fuel Warning: low-fuel warning
Low Washer Fluid Warning: low-washer-fluid warning
Door Ajar Warning: door-ajar warning
Trunk Ajar Warning: trunk-ajar warning
Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes
Number of ABS Channels: 4 ABS channels
Brake Assistance: brake assist
Brake Type: four-wheel disc brakes
Vented Disc Brakes: front ventilated disc brakes
Daytime Running Lights: daytime running lights
Spare Tire Type: compact spare tire
Spare Tire Mount: underbody mounted spare tire w/crankdown
Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags
Overhead Airbag: curtain 1st and 2nd row overhead airbag
Knee Airbag: knee airbag
Occupancy Sensor: front passenger airbag occupancy sensor
Height Adjustable Seatbelts: height adjustable front seatbelts
Seatbelt Pretensioners: front seatbelt pre-tensioners
3Point Rear Centre Seatbelt: 3 point rear centre seatbelt
Side Impact Bars: side-impact bars
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks
Rear Child Safety Locks: rear child safety locks
Security System: security system
Panic Alarm: panic alarm
Tracker System: tracker system
Electronic Stability: electronic stability
Traction Control: ABS and driveline traction control
Front and Rear Headrests: manual adjustable front head restraints
Rear Headrest Control: 3 rear head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 5
Front Bucket Seats: front bucket seats
Front Heated Cushion: driver and passenger heated-cushions
Front Heated Seatback: driver and passenger heated-seatbacks

Number of Driver Seat Adjustments: 8-way driver and passenger seat adjustments

Reclining Driver Seat: power reclining driver and passenger seats

Driver Lumbar: power 4-way driver and passenger lumbar support

Driver Height Adjustment: power height-adjustable driver and passenger seats

Driver Fore/Aft: power driver and passenger fore/aft adjustment

Driver Cushion Tilt: power driver and passenger cushion tilt

Front Centre Armrest Storage: front centre armrest

Rear Seat Type: rear manual reclining 40-20-40 split-bench seat

Rear Seat Fore/Aft: manual rear seat fore/aft adjustment

Rear Folding Position: rear seat fold-forward seatback

Rear Seat Armrest: rear seat centre armrest

Leather Upholstery: leather front and rear seat upholstery

Headliner Material: full cloth headliner

Full Carpet Floor Covering: carpet floor covering

Dashboard Console Insert, Door Panel Insert Combination: simulated wood instrument panel insert, door panel insert, console insert

Shift Knob Trim: leather/piano black shift knob

LeatherSteeringWheel: leather/metal-look steering wheel

Floor Mats: carpet front and rear floor mats

Interior Accents: metal-look interior accents

Cargo Space Trim: carpet cargo space

Trunk Lid: plastic trunk lid/rear cargo door

Cargo Tie Downs: cargo tie-downs

Cargo Light: cargo light

Concealed Cargo Storage: concealed cargo storage

Cargo Tray: cargo tray/organizer

Cargo Net: cargo net

Standard Engine:

Engine 264-hp, 2.0-liter I-4 (regular gas)

Standard Transmission:

Transmission 6-speed automatic w/ OD and auto-manual



Closed-End (Walkaway) Lease Rate Quote

Quote No: 2999664

Prepared For: City of Garden Grove Police Department
Stauffer, Ben

Date 11/05/2015
AE/AM ZRJ/KA0

Unit #

Year 2016 Make Dodge Model Grand Caravan

Series SXT Front-wheel Drive Passenger Van

Vehicle Order Type Ordered Term 36 State CA Customer# 233506

\$ 0.00	Capitalized Price Reduction
\$ 0.00	Tax on Capitalized Price Reduction
\$ 0.00	Gain Applied From Prior Unit
\$ 0.00 *	Tax on Gain On Prior
\$ 0.00 *	Initial Sales Tax
\$ 443.02 *	Initial License Fee
\$ 0.00 *	Registration Fee
\$ 310.00	Other: (See Page 2)
\$ 0.00 *	Security Deposit
\$ 0.00	Extended Service Contract

\$ 548.08 Monthly Lease Charge (Based on Interest Rate - Subject to a Floor)¹

Additional Fleet Management

Master Policy Enrollment Fees

\$ 0.00 Commercial Automobile Liability Enrollment
Liability Limit \$0.00

\$ 37.00 Physical Damage Management

\$ 0.00 Full Maintenance Program² Contract Miles 0
Incl: # Brake Sets (1 set = 1 Axle) 0

\$ 37.00 Additional Services SubTotal

\$ 43.85 Use Tax 8.0000 %

State CA

\$ 0.00 Monthly Property Tax

\$ 628.93 Total Monthly Rental Including Additional Services

\$ 0.00 Service Charge Due at Lease Termination

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

Driver Name

Exterior Color (0 P) Brilliant Black Crystal Pearlcoat / Bri

Interior Color (0 I) Black/Light Graystone w/Cloth Low-Back

Lic. Plate Type Unknown

GVWR 0

Comp/Coll
Deductible 1000 / 1000

OverMileage
Charge \$ 0.00 Per Mile

Tires 0 Loaner Vehicle Not Included

Monthly Rental Includes 833 Miles Per Month

Miles in Excess Of 30,000 Will Be Charged At \$ 0.1200 Per Mile

(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Closed - End (Walkaway) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Closed - End (Walkaway) Lease Agreement with respect to such vehicle.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Walkaway Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle.

LESSEE City of Garden Grove Police Department

BY _____ **TITLE** _____ **DATE** _____

* INDICATES ITEMS TO BE BILLED ON DELIVERY.

Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor any Manufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been Used By Lessor to Reduce the Capitalized Price of the Vehicle.

¹Monthly Lease Charge Will Be Adjusted to Reflect the Interest Rate on the Delivery Date (Subject to a Floor).

²The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.



Closed-End (Walkaway) Lease Rate Quote

Quote No: 2999664

Other Totals

Description	(B)illed or (C)apped	Price
Pricing Plan Delivery Charge	C	\$ 85.00
Courtesy Delivery Fee	C	\$ 225.00
Total Other Charges Billed		\$ 0.00
Total Other Charges Capitalized		\$ 310.00
Other Charges Total		\$ 310.00



Closed-End (Walkaway) Lease Rate Quote

Quote No: 2999664

VEHICLE INFORMATION:

2016 Dodge Grand Caravan SXT Front-wheel Drive Passenger Van - US

Series ID: RTKM53

Pricing Summary:

	INVOICE	MSRP
Base Vehicle	\$ 26,623.00	\$ 27,595.00
Total Options	\$ 1,999.00	\$ 2,245.00
Destination Charge	\$ 995.00	\$ 995.00
Total Price	\$ 29,617.00	\$ 30,835.00

SELECTED COLOR:

Exterior: PXR / MMS - (0 P) Brilliant Black Crystal Pearlcoat / Bright Belt Moldings

Interior: X1 - (0 I) Black/Light Graystone w/Cloth Low-Back Bucket Seats or Leatherette & Suede Bucket Seats

SELECTED OPTIONS:

CODE	DESCRIPTION	INVOICE	MSRP
29P	Quick Order Package 29P SXT Plus	\$ 1,113.00	\$ 1,250.00
AAJ	Uconnect Hands-Free Group	Included	Included
AJV	Driver Convenience Group	\$ 886.00	\$ 995.00
APA	Monotone Paint Application	STD	STD
CBW	Highline Door Trim Panel	Included	Included
CL	Leatherette & Suede Bucket Seats	Included	Included
CUJ	Overhead Storage Bins	Included	Included
CVB	Leather Wrapped Shift Knob	Included	Included
CWP	Cupholders w/Overhead Illumination	Included	Included
CWR	Single Rear Overhead Console System	Included	Included
CWZ	2 Row Stow 'N Go w/Tailgate Seats	Included	Included
CYC	2nd Row Buckets w/Fold-In-Floor	STD	STD
DG2	Transmission: 6-Speed Automatic 62TE	STD	STD
ERB	Engine: 3.6L V6 24V VVT FlexFuel	STD	STD
GF1	2nd & 3rd Row Window Shades	Included	Included
GN5	Rear View Auto Dim Mirror w/Microphone	Included	Included
GN9	Sun Visors w/Illum Vanity Mirror	Included	Included
HAH	3 Zone Auto Control Front/Rear A/C	Included	Included
JBD	Black Finish I/P Bezel	Included	Included
JPE	Power 2-Way Driver Lumbar Adjust	Included	Included
JPM	Heated Front Seats	Included	Included
JPR	Power 8-Way Driver Seat	Included	Included
LCJ	Overhead Ambient Surround Lighting	Included	Included
LCM	Rear Swiveling Reading/Courtesy Lamps	Included	Included
LCN	Illuminated Front Door Storage	Included	Included
LMG	Automatic Headlamps	Included	Included
LNJ	Fog Lamps	Included	Included
MMS	Bright Belt Moldings	Included	Included
MWE	Bright Side Roof Rails	Included	Included
MXQ	Integrated Roof Rail Crossbars	Included	Included
NAS	50 State Emissions	NC	NC
NHS	Heated Steering Wheel	Included	Included
PXR_02	(0 P) Brilliant Black Crystal Pearlcoat	NC	NC
RDZ	Steering Wheel Mounted Audio Controls	Included	Included
RES	Radio: 130	STD	STD
RSC	SIRIUS Satellite Radio	Included	Included
RSL	Bluetooth Streaming Audio	Included	Included
RSP	Uconnect Voice Command w/Bluetooth	Included	Included

RSX	Remote USB Port	Included	Included
SCL	Leather Wrapped Steering Wheel	Included	Included
SDC	Touring Suspension	STD	STD
STDAX	3.16 Axle Ratio	STD	STD
TU3	Tires: P225/65R17 BSW Touring	STD	STD
WF6	Wheels: 17" x 6.5" Aluminum Granite Crystal	Included	Included
X1_02	(0 I) Black/Light Graystone w/Cloth Low-Back Bucket Seats or Leatherette & Suede Bucket Seats	NC	NC
X9A	For More Info, Call 888-539-7474	Included	Included
X9B	1-Yr SIRIUSXM Radio Service	Included	Included
XGD	Universal Garage Door Opener	Included	Included
XTE	Premium Interior Accents	Included	Included
Z1A	GVWR: 6,050 lbs	STD	STD

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors: 4
Rear Driver Door: power sliding rear passenger doors
Driver And Passenger Mirror: power remote heated folding side-view door mirrors
Spoiler: rear lip spoiler
Door Handles: body-coloured
Front And Rear Bumpers: body-coloured front and rear bumpers
Rear Step Bumper: rear step bumper
Body Material: galvanized steel/aluminum body material
Roof Rack: yes
Roof Load: roof rack load 150 lbs.
Grille: chrome grille

Convenience Features:

Air Conditioning: automatic dual-zone front air conditioning
Air Filter: air filter
Rear Air Conditioning: rear air conditioning with separate controls
Cruise Control: cruise control with steering wheel controls
Trunk/Hatch/Door Remote Release: power trunk/hatch/door remote release
Power Windows: power windows with driver and passenger 1-touch down
1/4 Vent Rear Windows: power rearmost window activation
Remote Keyless Entry: keyfob (all doors) remote keyless entry
Illuminated Entry: illuminated entry
Integrated Key Remote: integrated key/remote
Auto Locking: auto-locking doors
Valet Key: valet function
Trunk FOB Controls: keyfob trunk/hatch/door release
Steering Wheel: heated steering wheel with manual tilting, manual telescoping
Day-Night Rearview Mirror: day-night rearview mirror
Auto-dimming Rearview Mirror: auto-dimming rearview mirror
Driver and Passenger Vanity Mirror: illuminated driver and passenger-side visor mirrors
Garage Door Opener: garage door transmitter
Voice Recorder: voice recorder
Front Cupholder: front and rear cupholders
Floor Console: full floor console with covered box
Overhead Console: full overhead console with storage, conversation mirror
Glove Box: locking glove box
Driver Door Bin: driver and passenger door bins
Seatback Storage Pockets: 2 seatback storage pockets
Dashboard Storage: covered dashboard storage
Interior Concealed Storage: interior concealed storage
Driver Footrest: driver's footrest
Retained Accessory Power: retained accessory power
Power Accessory Outlet: 3 12V DC power outlets

Entertainment Features:

radio: SiriusXM AM/FM stereo with seek-scan, single in-dash CD player
MP3 Player: MP3 decoder
Voice Activated Radio: voice activated radio
Steering Wheel Radio Controls: steering-wheel mounted audio controls
Speakers: 6 speakers
Wireless Connectivity: wireless phone connectivity
Antenna: fixed antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type: delay-off aero-composite halogen headlamps
Front Fog Lights: front fog lights
Front Wipers: variable intermittent wipers
Rear Window wiper: fixed interval rear window wiper with heating wiper park
Rear Window Defroster: rear window defroster
Rear Side Blinds: rear side blind
Tinted Windows: deep-tinted windows
Dome Light: dome light with fade

Front Reading Lights: front and rear reading lights
Door Curb/Courtesy Lights: 2 door curb/courtesy lights
Variable IP Lighting: variable instrument panel lighting
Display Type: analog display
Tachometer: tachometer
Exterior Temp: outside-temperature display
Low Tire Pressure Warning: low-tire-pressure warning
Trip Computer: trip computer
Trip Odometer: trip odometer
Water Temp Gauge: water temp. gauge
Transmission Oil Temp Gauge: transmission oil temp. gauge
Clock: in-radio display clock
Oil Pressure Warning: oil-pressure warning
Water Temp Warning: water-temp. warning
Battery Warning: battery warning
Low Coolant Warning: low-coolant warning
Lights On Warning: lights-on warning
Key in Ignition Warning: key-in-ignition warning
Low Fuel Warning: low-fuel warning
Low Washer Fluid Warning: low-washer-fluid warning
Door Ajar Warning: door-ajar warning
Trunk Ajar Warning: trunk-ajar warning
Brake Fluid Warning: brake-fluid warning
Turn Signal On Warning: turn-signal-on warning
Transmission Fluid Temperature Warning: transmission-fluid-temperature warning

Safety And Security:

ABS four-wheel ABS brakes
Number of ABS Channels: 4 ABS channels
Brake Assistance: brake assist
Brake Type: four-wheel disc brakes
Vented Disc Brakes: front ventilated disc brakes
Daytime Running Lights: daytime running lights
Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags
Overhead Airbag: curtain 1st, 2nd and 3rd row overhead airbag
Knee Airbag: knee airbag
Occupancy Sensor: front passenger airbag occupancy sensor
Height Adjustable Seatbelts: height adjustable front and rear seatbelts
Seatbelt Pretensioners: front seatbelt pre-tensioners
Side Impact Bars: side-impact bars
Perimeter Under Vehicle Lights: remote activated perimeter/approach lights
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks
Rear Child Safety Locks: rear child safety locks
Ignition Disable: Sentry Key immobilizer
Panic Alarm: panic alarm
Electronic Stability: electronic stability
Traction Control: ABS and driveline traction control
Front and Rear Headrests: manual adjustable front head restraints with tilt
AntiWhiplashFrontHeadrests: anti-whiplash front head restraints
Rear Headrest Control: 2 rear head restraints
3rd Row Headrests: 3 fixed third row head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 7
Front Bucket Seats: front bucket seats
Front Heated Cushion: driver and passenger heated-cushions
Front Heated Seatback: driver and passenger heated-seatbacks
Number of Driver Seat Adjustments: 8-way driver and passenger seat adjustments
Reclining Driver Seat: power reclining driver and passenger seats
Driver Lumbar: power 2-way driver and passenger lumbar support
Driver Height Adjustment: power height-adjustable driver and passenger seats
Driver Seat Mounted Armrest: driver and passenger seat mounted armrests
Driver Fore/Aft: power driver and passenger fore/aft adjustment

Driver Cushion Tilt: power driver and passenger cushion tilt

Rear Seat Type: rear manual reclining captain seat

Rear Seat Fore/Aft: manual rear seat fore/aft adjustment

Rear Folding Position: rear seat tumble forward

Rear Seat Fold into Floor: fold into floor rear seat

Rear Seat Mounted Armrests: rear seat mounted armrest

3rd Row Seat Type: fixed third row manual 60-40 Fold and Tumble split-bench seat

3rd Row Facing: front/rear facing third row seat

3rd Row Electric Control: Stow & Go fold into floor third row seat

Door Trim Insert: vinyl door panel trim

Headliner Material: full cloth headliner

Full Carpet Floor Covering: carpet floor covering

Dashboard Console Insert, Door Panel Insert Combination: piano black instrument panel insert, door panel insert, console insert

Shift Knob Trim: leather shift knob

LeatherSteeringWheel: leather/metal-look steering wheel

Floor Mats: carpet front and rear floor mats

Interior Accents: chrome interior accents

Cargo Space Trim: carpet cargo space

Trunk Lid: plastic trunk lid/rear cargo door

Cargo Tie Downs: cargo tie-downs

Cargo Light: cargo light

Air Compressor: tire mobility kit

Standard Engine:

Engine 283-hp, 3.6-liter V-6 (regular gas)

Standard Transmission:

Transmission 6-speed multi-speed automatic w/ OD and auto-manual



Closed-End (Walkaway) Lease Rate Quote

Quote No: 3001434

Prepared For: City of Garden Grove Police Department
Stauffer, Ben

Date 11/05/2015
AE/AM ZRJ/KA0

Unit #

Year 2016 Make Ford Model F-150

Series XLT 4x2 SuperCab Styleside 6.5 ft. box 145 in. WB

Vehicle Order Type Ordered Term 36 State CA Customer# 233506

\$ 0.00	Capitalized Price Reduction
\$ 0.00	Tax on Capitalized Price Reduction
\$ 0.00	Gain Applied From Prior Unit
\$ 0.00 *	Tax on Gain On Prior
\$ 0.00 *	Initial Sales Tax
\$ 498.23 *	Initial License Fee
\$ 0.00 *	Registration Fee
\$ 310.00	Other: (See Page 2)
\$ 0.00 *	Security Deposit
\$ 0.00	Extended Service Contract

\$ 380.48 Monthly Lease Charge (Based on Interest Rate - Subject to a Floor)¹

Additional Fleet Management

Master Policy Enrollment Fees

\$ 0.00 Commercial Automobile Liability Enrollment
Liability Limit \$0.00

\$ 37.00 Physical Damage Management

\$ 0.00 Full Maintenance Program² Contract Miles 0
Incl: # Brake Sets (1 set = 1 Axle) 0

\$ 37.00 Additional Services SubTotal

\$ 30.44 Use Tax 8.0000 %

\$ 0.00 Monthly Property Tax

\$ 447.92 Total Monthly Rental Including Additional Services

\$ 0.00 Service Charge Due at Lease Termination

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

Driver Name

Exterior Color (0 P) Ingot Silver Metallic

Interior Color (0 I) Medium Earth Gray w/Cloth 40/20/40 Fron

Lic. Plate Type Unknown

GVWR 0

Comp/Coll
Deductible 1000 / 1000

OverMileage
Charge \$ 0.00 Per Mile

Tires 0 Loaner Vehicle Not Included

State CA

Monthly Rental Includes 833 Miles Per Month

Miles in Excess Of 30,000 Will Be Charged At \$ 0.1200 Per Mile

(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Closed - End (Walkaway) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Closed - End (Walkaway) Lease Agreement with respect to such vehicle.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Walkaway Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle.

LESSEE City of Garden Grove Police Department

BY **TITLE** **DATE**

* INDICATES ITEMS TO BE BILLED ON DELIVERY.

Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor any Manufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been Used By Lessor to Reduce the Capitalized Price of the Vehicle.

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Closed-End (Walkaway) Lease Rate Quote

Quote No: 3001434

Other Totals

Description	(B)illed or (C)apped	Price
Pricing Plan Delivery Charge	C	\$ 85.00
Courtesy Delivery Fee	C	\$ 225.00
Total Other Charges Billed		\$ 0.00
Total Other Charges Capitalized		\$ 310.00
Other Charges Total		\$ 310.00



Closed-End (Walkaway) Lease Rate Quote

Quote No: 3001434

VEHICLE INFORMATION:

2016 Ford F-150 XLT 4x2 SuperCab Styleside 6.5 ft. box 145 in. WB - US

Series ID: X1C

Pricing Summary:

	INVOICE	MSRP
Base Vehicle	\$ 31,309.00	\$ 34,500.00
Total Options	\$ 1,360.00	\$ 1,595.00
Destination Charge	\$ 1,195.00	\$ 1,195.00
Total Price	\$ 33,864.00	\$ 37,290.00

SELECTED COLOR:

Exterior: UX - (0 P) Ingot Silver Metallic

Interior: MG - (0 I) Medium Earth Gray w/Cloth 40/20/40 Front Seat

SELECTED OPTIONS:

CODE	DESCRIPTION	INVOICE	MSRP
145WB	145" Wheelbase	STD	STD
300A	Equipment Group 300A Base	NC	NC
422	California Emissions System	NC	NC
446	Transmission: Electronic 6-Speed Automatic	Included	Included
52B	SYNC Voice Recognition Communications	Included	Included
58B	Radio: AM/FM Stereo/Single-CD Player	Included	Included
64F	Wheels: 17" Silver Painted Aluminum	Included	Included
93N	Dealer Order For California States Registration	NC	NC
99F	Engine: 5.0L V8 FFV	\$ 1,360.00	\$ 1,595.00
M	Cloth 40/20/40 Front Seat	Included	Included
MG_01	(0 I) Medium Earth Gray w/Cloth 40/20/40 Front Seat	NC	NC
NONGV2	GVWR: 6,900 lbs Payload Package	Included	Included
PAINT	Monotone Paint Application	STD	STD
PNTTBL01	Paint Table : Monotone Paint Application	\$ 0.00	\$ 0.00
STDTR	Tires: P245/70R17 BSW A/S	Included	Included
UX_01	(0 P) Ingot Silver Metallic	NC	NC
X27	3.31 Axle Ratio	Included	Included

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors: 4
Rear Driver Door: reverse opening rear passenger doors
Rear Cargo Door Type: tailgate
Driver And Passenger Mirror: power remote folding side-view door mirrors
Convex Driver Mirror: convex driver and passenger mirror
Door Handles: black
Front And Rear Bumpers: chrome front and rear bumpers with body-coloured rub strip
Rear Step Bumper: rear step bumper
Box Style: regular
Body Material: aluminum body material
Trailer Hitch: trailering with harness
Grille: chrome grille

Convenience Features:

Air Conditioning: manual air conditioning
Cruise Control: cruise control with steering wheel controls
Power Windows: power windows with driver and passenger 1-touch down
Remote Keyless Entry: keyfob (front doors) remote keyless entry
Illuminated Entry: illuminated entry
Key Pad: keypad locking
Integrated Key Remote: integrated key/remote
Auto Locking: auto-locking doors
Steering Wheel: steering wheel with manual tilting, manual telescoping
Day-Night Rearview Mirror: day-night rearview mirror
Driver and Passenger Vanity Mirror: driver and passenger-side visor mirrors
Front Cupholder: front and rear cupholders
Glove Box: glove box
Driver Door Bin: driver and passenger door bins
Rear Door Bins: rear door bins
Seatback Storage Pockets: 2 seatback storage pockets
Dashboard Storage: dashboard storage
IP Storage: bin instrument-panel storage
Front Underseat Storage Tray: front underseat storage tray
Retained Accessory Power: retained accessory power
Power Accessory Outlet: 3 12V DC power outlets
Lighter Elements: front lighter element(s) location

Entertainment Features:

radio: AM/FM stereo with seek-scan, single in-dash CD player
MP3 Player: MP3 decoder
Radio Data System: radio data system
Voice Activated Radio: voice activated radio
Speed Sensitive Volume: speed-sensitive volume
Steering Wheel Radio Controls: steering-wheel mounted audio controls
Speakers: 12 speakers
1st Row LCD: 2 1st row LCD monitor
Wireless Connectivity: wireless phone connectivity
Antenna: fixed antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type: delay-off aero-composite halogen headlamps
Front Fog Lights: front fog lights
Cab Clearance Lights: cargo bed light
Front Wipers: variable intermittent wipers
Tinted Windows: deep-tinted windows
Dome Light: dome light with fade
Front Reading Lights: front reading lights
Variable IP Lighting: variable instrument panel lighting
Display Type: analog display
Tachometer: tachometer
Voltmeter: voltmeter
Compass: compass

Exterior Temp: outside-temperature display
Low Tire Pressure Warning: tire specific low-tire-pressure warning
Trip Odometer: trip odometer
Oil Pressure Gauge: oil pressure gauge
Water Temp Gauge: water temp. gauge
Transmission Oil Temp Gauge: transmission oil temp. gauge
Clock: in-radio display clock
Oil Pressure Warning: oil-pressure warning
Water Temp Warning: water-temp. warning
Battery Warning: battery warning
Lights On Warning: lights-on warning
Key in Ignition Warning: key-in-ignition warning
Low Fuel Warning: low-fuel warning
Low Washer Fluid Warning: low-washer-fluid warning
Door Ajar Warning: door-ajar warning
Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes
Number of ABS Channels: 4 ABS channels
Brake Type: four-wheel disc brakes
Vented Disc Brakes: front and rear ventilated disc brakes
Daytime Running Lights: daytime running lights
Spare Tire Type: full-size spare tire
Spare Tire Mount: underbody mounted spare tire w/crankdown
Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags
Overhead Airbag: Safety Canopy System curtain 1st and 2nd row overhead airbag
Occupancy Sensor: front passenger airbag occupancy sensor
Height Adjustable Seatbelts: height adjustable front seatbelts
Seatbelt Pretensioners: front seatbelt pre-tensioners
3Point Rear Centre Seatbelt: 3 point rear centre seatbelt
Side Impact Bars: side-impact bars
Perimeter Under Vehicle Lights: remote activated perimeter/approach lights
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks
Ignition Disable: SecuriLock immobilizer
Security System: security system
Panic Alarm: panic alarm
Electronic Stability: electronic stability control with anti-roll
Traction Control: ABS and driveline traction control
Front and Rear Headrests: manual adjustable front head restraints with tilt
Rear Headrest Control: 3 rear head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 6
Front Bucket Seats: front split-bench 40-20-40 seats
Number of Driver Seat Adjustments: 4-way driver and passenger seat adjustments
Reclining Driver Seat: manual reclining driver and passenger seats
Driver Lumbar: manual driver and passenger lumbar support
Driver Fore/Aft: manual driver and passenger fore/aft adjustment
Front Centre Armrest Storage: front centre armrest with storage
Rear Seat Type: rear 60-40 split-bench seat
Rear Folding Position: rear seat fold-up cushion
Leather Upholstery: cloth front and rear seat upholstery
Headliner Material: full cloth headliner
Full Carpet Floor Covering: carpet floor covering
Cabbage Insulator: cabbage insulator
Dashboard Console Insert, Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert
Shift Knob Trim: urethane shift knob
Floor Mats: carpet front and rear floor mats
Interior Accents: chrome interior accents

Standard Engine:

Engine 385-hp, 5.0-liter V-8 (regular gas)

Standard Transmission:

Transmission 6-speed automatic w/ OD



Closed-End (Walkaway) Lease Rate Quote

Quote No: 3001420

Prepared For: City of Garden Grove Police Department
Stauffer, Ben

Date 11/05/2015
AE/AM ZRJ/KA0

Unit #

Year 2016 Make Nissan Model Pathfinder

Series SL 4dr Front-wheel Drive

Vehicle Order Type Ordered Term 36 State CA Customer# 233506

\$ 0.00 Capitalized Price Reduction
\$ 0.00 Tax on Capitalized Price Reduction
\$ 0.00 Gain Applied From Prior Unit
\$ 0.00 * Tax on Gain On Prior
\$ 0.00 * Initial Sales Tax
\$ 509.02 * Initial License Fee
\$ 0.00 * Registration Fee
\$ 310.00 Other: (See Page 2)
\$ 0.00 * Security Deposit
\$ 0.00 Extended Service Contract

\$ 462.19 Monthly Lease Charge (Based on Interest Rate - Subject to a Floor)¹

Additional Fleet Management

Master Policy Enrollment Fees

\$ 0.00 Commercial Automobile Liability Enrollment
Liability Limit \$0.00

\$ 37.00 Physical Damage Management

\$ 0.00 Full Maintenance Program² Contract Miles 0

Incl: # Brake Sets (1 set = 1 Axle) 0

\$ 37.00 Additional Services SubTotal

\$ 36.98 Use Tax 8.0000 %

\$ 0.00 Monthly Property Tax

\$ 536.17 Total Monthly Rental Including Additional Services

\$ 0.00 Service Charge Due at Lease Termination

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

Driver Name

Exterior Color (0 P) Brilliant Silver

Interior Color (0 I) Charcoal w/Leather Seating Surfaces

Lic. Plate Type Unknown

GVWR 0

Comp/Coll
Deductible 1000 / 1000

OverMileage
Charge \$ 0.00 Per Mile

Tires 0 Loaner Vehicle Not Included

State CA

Monthly Rental Includes 833 Miles Per Month

Miles in Excess Of 30,000 Will Be Charged At \$ 0.1200 Per Mile

(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Closed - End (Walkaway) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Closed - End (Walkaway) Lease Agreement with respect to such vehicle.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, agrees to lease the vehicle on the terms set forth herein and in the Master Walkaway Lease Agreement and agrees that Lessor shall have the right to collect damages in the event Lessee fails or refuses to accept delivery of the ordered vehicle.

LESSEE City of Garden Grove Police Department

BY

TITLE

DATE

* INDICATES ITEMS TO BE BILLED ON DELIVERY.

Capitalized Price of Vehicle May be Adjusted to Reflect Final Manufacturer's Invoice. Lessee Hereby Assigns to Lessor any Manufacturer Rebates And/Or Manufacturer Incentives Intended for the Lessee, Which Rebates And/Or Incentives Have Been Used By Lessor to Reduce the Capitalized Price of the Vehicle.

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Closed-End (Walkaway) Lease Rate Quote

Quote No: 3001420

Other Totals

Description	(B)illed or (C)apped	Price
Pricing Plan Delivery Charge	C	\$ 85.00
Courtesy Delivery Fee	C	\$ 225.00
Total Other Charges Billed		\$ 0.00
Total Other Charges Capitalized		\$ 310.00
Other Charges Total		\$ 310.00



Closed-End (Walkaway) Lease Rate Quote

Quote No: 3001420

VEHICLE INFORMATION:

2016 Nissan Pathfinder SL 4dr Front-wheel Drive - US

Series ID: 25516

Pricing Summary:

	INVOICE	MSRP
Base Vehicle	\$ 33,512.00	\$ 36,060.00 (Est.)
Total Options	\$ 297.00	\$ 370.00 (Est.)
Destination Charge	\$ 885.00	\$ 885.00
Total Price	\$ 34,694.00	\$ 37,315.00 (Est.)

SELECTED COLOR:

Exterior: K23 - (0 P) Brilliant Silver
Interior: G - (0 I) Charcoal w/Leather Seating Surfaces

SELECTED OPTIONS:

CODE	DESCRIPTION	INVOICE	MSRP
B10	Splash Guards	\$ 138.00	\$ 160.00 (Est.)
C03	50 State Emissions	NC	NC (Est.)
G_03	(0 I) Charcoal w/Leather Seating Surfaces	NC	NC (Est.)
K23_01	(0 P) Brilliant Silver	NC	NC (Est.)
L92	Carpeted Floor Mats (4-pc Set)	\$ 159.00	\$ 210.00 (Est.)
PAINT	Monotone Paint Application	STD	STD (Est.)
STDAX	5.25 Axle Ratio	STD	STD (Est.)
STDEN	Engine: 3.5L V6	STD	STD (Est.)
STDGV	GVWR: 5,985 lbs.	STD	STD (Est.)
STDRD	Radio: AM/FM/RDS/MP3/1CD Audio System w/6-Speakers	STD	STD (Est.)
STDST	Heated Front & Rear Bucket Seats	STD	STD (Est.)
STDTM	Leather Seating Surfaces	STD	STD (Est.)
STDTN	Transmission: Xtronic CVT (Continuously Variable)	STD	STD (Est.)
STDTR	Tires: P235/65R18 AS	STD	STD (Est.)
STDWL	Wheels: 18" Aluminum-Alloy	STD	STD (Est.)

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors: 4
Driver And Passenger Mirror: power remote heated folding side-view door mirrors with tilt down
Spoiler: rear lip spoiler
Door Handles: chrome
Front And Rear Bumpers: body-coloured front and rear bumpers
Rear Bumper Insert: chrome rear bumper insert
Front Tow Hooks: 1 front and rear tow hooks
Front Mud Flaps: front and rear mud flaps
Body Material: fully galvanized steel body material
Roof Rack: rails only
Body Side Cladding: black bodyside cladding
Grille: black w/chrome surround grille

Convenience Features:

Air Conditioning: automatic dual-zone front air conditioning
Air Filter: air filter
Rear Air Conditioning: rear air conditioning with separate controls
Console Ducts: console ducts
Seat Memory: 2 driver memory seat settings (includes door mirrors,)
Cruise Control: cruise control with steering wheel controls
Trunk/Hatch/Door Remote Release: power trunk/hatch/door remote release
Power Windows: power windows with driver and passenger 1-touch down
1/4 Vent Rear Windows: power rearmost windows
Remote Keyless Entry: keyfob (all doors) remote keyless entry
Illuminated Entry: illuminated entry
Integrated Key Remote: integrated key/remote
Auto Locking: auto-locking doors
Passive Entry: Intelligent Key proximity key
Valet Key: valet function
Trunk FOB Controls: keyfob trunk/hatch/door release
Window FOB Controls: remote window controls
Remote Engine Start: remote engine start
Steering Wheel: steering wheel with manual tilting, manual telescoping
Day-Night Rearview Mirror: day-night rearview mirror
Auto-dimming Rearview Mirror: auto-dimming rearview mirror
Driver and Passenger Vanity Mirror: illuminated auxiliary driver and passenger-side visor mirrors
Garage Door Opener: HomeLink garage door transmitter
Front Cupholder: front and rear cupholders
Floor Console: full floor console with covered box
Overhead Console: mini overhead console with storage
Glove Box: illuminated locking glove box
Driver Door Bin: driver and passenger door bins
Rear Door Bins: rear door bins
Seatback Storage Pockets: 2 seatback storage pockets
Driver Footrest: driver's footrest
Retained Accessory Power: retained accessory power
Power Accessory Outlet: 4 12V DC power outlets

Entertainment Features:

radio: SiriusXM AM/FM/Satellite with seek-scan, single in-dash CD player
MP3 Player: MP3 decoder
Radio Data System: radio data system
Speed Sensitive Volume: speed-sensitive volume
Steering Wheel Radio Controls: steering-wheel mounted audio controls
Speakers: 12 speakers
1st Row LCD: 2 1st row LCD monitor
Wireless Connectivity: wireless phone connectivity
Antenna: integrated roof antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type: aero-composite halogen headlamps
Front Fog Lights: front fog lights

Front Wipers: variable intermittent speed-sensitive wipers wipers
Front Windshield Visor Strip: front windshield visor strip
Rear Window wiper: fixed interval rear window wiper
Rear Window Defroster: rear window defroster
Tinted Windows: deep-tinted windows
Dome Light: dome light with fade
Front Reading Lights: front and rear reading lights
Ignition Switch: ignition switch light
Variable IP Lighting: variable instrument panel lighting
Display Type: analog display
Tachometer: tachometer
Compass: compass
Exterior Temp: outside-temperature display
Low Tire Pressure Warning: tire specific low-tire-pressure warning
Park Distance Control: rear parking sensors
Trip Computer: trip computer
Trip Odometer: trip odometer
Water Temp Gauge: water temp. gauge
Clock: in-radio display clock
Rear Vision Camera: rear vision camera
Oil Pressure Warning: oil-pressure warning
Battery Warning: battery warning
Lights On Warning: lights-on warning
Key in Ignition Warning: key-in-ignition warning
Low Fuel Warning: low-fuel warning
Low Washer Fluid Warning: low-washer-fluid warning
Door Ajar Warning: door-ajar warning
Trunk Ajar Warning: trunk-ajar warning
Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes
Number of ABS Channels: 4 ABS channels
Brake Assistance: brake assist
Brake Type: four-wheel disc brakes
Vented Disc Brakes: front and rear ventilated disc brakes
Spare Tire Type: compact spare tire
Spare Tire Mount: underbody mounted spare tire w/crankdown
Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags
Overhead Airbag: curtain 1st, 2nd and 3rd row overhead airbag
Occupancy Sensor: front passenger airbag occupancy sensor
Height Adjustable Seatbelts: height adjustable front and rear seatbelts
Seatbelt Pretensioners: front seatbelt pre-tensioners
3Point Rear Centre Seatbelt: 3 point rear centre seatbelt
Side Impact Bars: side-impact bars
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks
Rear Child Safety Locks: rear child safety locks
Ignition Disable: immobilizer
Security System: security system
Panic Alarm: panic alarm
Electronic Stability: electronic stability
Traction Control: ABS and driveline traction control
Front and Rear Headrests: manual adjustable front head restraints
Rear Headrest Control: 3 rear head restraints
3rd Row Headrests: 2 fixed third row head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 7
Front Bucket Seats: front bucket seats
Front Heated Cushion: driver and passenger heated-cushions
Front Heated Seatback: driver and passenger heated-seatbacks
Heated Rear Seat: heated rear seat
Number of Driver Seat Adjustments: 8-way driver and passenger seat adjustments

Reclining Driver Seat: power reclining driver and passenger seats
Driver Lumbar: power 2-way driver and passenger lumbar support
Driver Height Adjustment: power height-adjustable driver and passenger seats
Driver Fore/Aft: power driver and passenger fore/aft adjustment
Driver Cushion Tilt: power driver and passenger cushion tilt
Front Centre Armrest Storage: front centre armrest with storage
Rear Seat Type: rear manual reclining 60-40 split-bench seat
Rear Seat Fore/Aft: manual rear seat fore/aft adjustment
Rear Folding Position: rear seat fold-forward seatback
Rear Seat Armrest: rear seat centre armrest with storage
3rd Row Seat Type: fixed third row manual 50-50 bench seat
3rd Row Electric Control: fold into floor third row seat
Leather Upholstery: leather front and rear seat upholstery
Door Trim Insert: leather door panel trim
Headliner Material: full cloth headliner
Full Carpet Floor Covering: carpet floor covering
Dashboard Console Insert, Door Panel Insert Combination: simulated wood instrument panel insert, door panel insert, console insert
Shift Knob Trim: leather shift knob
LeatherSteeringWheel: leather steering wheel
Floor Mats: carpet front and rear floor mats
Interior Accents: chrome and metal-look interior accents
Cargo Space Trim: carpet cargo space
Trunk Lid: plastic trunk lid/rear cargo door
Cargo Tie Downs: cargo tie-downs
Cargo Light: cargo light
Concealed Cargo Storage: concealed cargo storage

Standard Engine:

Engine 260-hp, 3.5-liter V-6 (regular gas)

Standard Transmission:

Transmission 2-speed CVT w/ OD